

AKASH SINGH BHATI

DOB: 25/05/2000

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- **OBJECTIVE:** I am looking for a challenging and rewarding opportunity in a reputed organization where I can utilize my knowledge and skills to enhance and contribute to the success of the company. I bring strong communication abilities and patient personality to help the company retain and grow its customer base in both existing and new markets.

➤ **EDUCATION:**

Qualification	Board / University	Result	Year Of Passing
B Tech Mechanical Branch 7 th Sem (Latest Sem)	Rajiv Gandhi Proudhyogiki Vishwavidyalaya, Bhopal.	CGPA 8.40	2022
Higher Secondary School Certificate Examination	Board Of Secondary Education, Madhya Pradesh, Bhopal.	72.6 %	2019
High School Certificate Examination	Board Of Secondary Education, Madhya Pradesh, Bhopal.	59.1 %	2017

➤ **EXPERIENCE:**

❖ **AMERICAN CHASE INC. | FULLTIME | INDORE, (MP)**

– JULY 2023 - PRESENT

• **ASSOCIATE TEAM LEAD**

- ✓ Developed and maintained a strong candidate pipeline by networking, cold calling, and building relationships with IT professionals in the market.
- ✓ Stayed updated with industry trends, market demands, and competitive intelligence to provide valuable insights to clients and candidates.
- ✓ Working with ATS platforms and familiarity with applicant management and tracking processes.
- ✓ Provided training and mentorship to team members, fostering professional growth and a high-performance culture.
- ✓ Conducted thorough candidate interviews, screening processes, and negotiations, ensuring optimal matches and successful placements.
- ✓ Proficiently devising and executing comprehensive recruitment strategies to attract top-tier talent and meet organizational objectives.
- ✓ Demonstrating a track record of consistently exceeding sales targets and achieving revenue goals, thereby driving exceptional business growth.
- ✓ Skillfully nurturing and sustaining strong, enduring relationships with both clients and candidates, fostering trust and mutual loyalty.

• **ASSOCIATE TRAINEE**

– MARCH 2023 - JULY 2023

- ✓ Sourced and screened qualified IT professionals for contract positions, utilizing various sources including job boards, social media, referrals, and direct sourcing techniques.
- ✓ Effectively negotiated rates, terms, and conditions with clients and candidates, ensuring a win-win situation for both parties.
- ✓ Collaborated with Account Managers and Technical Recruiters to understand client requirements and align the right candidates for open positions.
- ✓ Conducted interviews and performed thorough evaluations of candidates' technical skills, experience, and cultural fit.
- ✓ Managed candidate relationships throughout the recruitment process, providing regular updates, addressing concerns, and facilitating smooth onboarding processes.
- ✓ Experience working with US job board that includes monster, dice, glassdoor, carrier builder, zip recruiter, Indeed, LinkedIn, Job2carriers, nexxt, US Jobs, The Ladders, Live carriers, The muse, Techfetch.

- ✓ Experience working with all US visa's including US Citizen, Green Card, Green Card EAD, H1B, H4-EAD, STEM OPT.
- ✓ Experience working with C2C and W2 tax terms for the candidate in various job openings.

❖ **SYSTEMONEX INC. | FULLTIME | BHOPAL, (MP)**

– FEB 2022 - JAN 2023

• **ASSOCIATE CONSULTANT**

- ✓ Developing and maintaining relationships with IT and Non IT professionals to identify potential job opportunities.
- ✓ Sourcing, screening, and interviewing candidates for the positions.
- ✓ Have worked on various term like W2 and Corp- to- Corp along with the US visa's H1B, GC- EAD, GC and USC.
- ✓ Worked in various job boards like monster, dice, glassdoor and carrier builder to source technical expertise.
- ✓ Identifying and attending relevant industry events and job fairs to network and find new candidates.
- ✓ Managing the job search process for the candidates, including resume review and interview preparation.
- ✓ Maintaining accurate records and documentation of candidate placements and client interactions.
- ✓ Providing support to clients in various industries by analyzing and understanding their business needs and objectives.

❖ **ANVI TVS MOTORS | INTERNSHIP | BHOPAL, (MP)**

– JAN 2022

• **SERVICE & MAINTENANCE**

- ✓ Worked on various equipments of vehicles and machinery.
- ✓ Performance maintenance and repair (e.g. preventive maintenance, troubleshooting and repairs).
- ✓ Experience in software and computer systems.

<u>SKILLS</u>	Knowledge in recruitment, E-Mail writing, AutoCAD (2D) (Basics), Catia (Basics), Wondershare Filmora, Adobe Premiere Pro, Adobe Photoshop (Basic), Adobe illustrator , MS Office, Python.
<u>PERSONAL STRENGTH</u>	Responsible, Enthusiasm for learning New things, Time Management, Team Work, Likes Challenges.
<u>HOBBIES</u>	Music (Rapper), Travel, Photography.
<u>CO - CURRICULAR ACTIVITY</u>	NCC Cadet, National Level Basketball player, Aloha (Abacus)

➤ **AWARDS AND ACKNOWLEDGEMENTS:**

- ✓ National Cadet Corp – **1 MP CTR NCC “B” AND NCC “C” CERTIFICATE HOLDER.**
- ✓ Combined Annual Training Camp – **CERTIFICATION OF 1 MP CTR AND 4 MP GIRLS BN.**
- ✓ Automobile Design Workshop – **CERTIFICATION OF REAL CAD DESIGN.**
- ✓ AutoCAD – **CERTIFICATION OF AUTODESK.**
- ✓ Introduction to Mechanical Engineering Design and manufacturing with Fusion 360 – **CERTIFICATION OF COURSE BY COURSERA.**
- ✓ AI for Everyone – **CERTIFICATION OF COURSE BY COURSERA.**
- ✓ The Art of Music Production – **CERTIFICATION OF COURSE BY COURSERA.**
- ✓ National Basketball Player – **CERTIFICATION OF SPORTS DEVELOPMENT BOARD INDIA**
- ✓ Aloha Basic, Master & Grand Master (Abacus) – **CERTIFICATION OF ALOHA INDIA.**

➤ **DECLARATION:**

- ☒ I hereby certify that the above information is true and correct to the best of my knowledge and belief.

Akash Singh Bhati