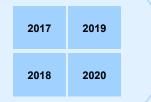


AtliQ Hardware Sales Insight

₹985M

2MSum of sales_qty



Revenue



Top 5 Customers

Electricals... ₹413M

Electricals... ₹50M

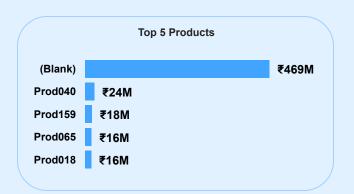
Excel Stores ₹49M

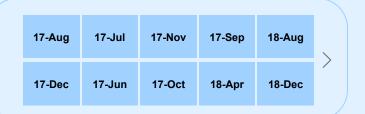
Premium ... ₹45M

Nixon ₹44M

Profit Margin

Performance Insight







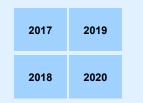


AtliQ Hardware Sales Insight

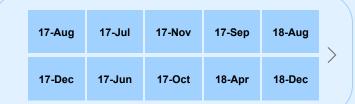
₹985M

2MSum of sales_qty

Profit Contribution % by Markets



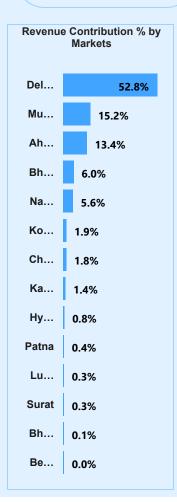
Profit % by Markets



Key Insights

rofit Margin

Performance Insight



	-		
Del	48.48%	Ben	-20.8%
Mu	19.76%	Kan	-0.5%
A h	11.55%	Hyd	0.6%
Bh	9.28%	Luc	1.0%
Na	5.73%	Che	1.7%
Ко	2.85%	Ah	2.2%
Ch	1.22%	Del	2 .3%
Patna	0.74%	Nag	2.6%
Surat	0.51%	Mu	<mark>3</mark> .2%
Ну	0.19%	Kochi	3 .7%
Bh	0.14%	Bho	3.9%
Lu	0.13%	Bhu	4.0%
Ka0.27%	6	Patna	<mark>4.</mark> 1%
Be0.31%	6	Surat	4.9%

custmer_name ▼	Revenue	Profit Margin Contribution %	Revenue Contribution %
Zone	₹5,067,349	0.25%	0.5%
Unity Stores	₹12,589,257	0.93%	1.3%
Synthetic	₹6,173,068	0.36%	0.6%
Surge Stores	₹28,648,916	2.66%	2.9%
Surface Stores	₹15,242,562	1.99%	1.5%
Sound	₹4,966,707	0.81%	0.5%
Sage	₹2,252,506	0.14%	0.2%
Relief	₹5,230,158	0.69%	0.5%
Propel	₹4,183,862	0.56%	0.4%
Premium Stores	₹44,906,666	4.27%	4.6%
Power	₹5,727,123	1.43%	0.6%
Path	₹12,995,938	0.87%	1.3%
Novus	₹2,359,799	0.31%	0.2%
Nomad Stores	₹17,739,351	2.08%	1.8%
Nixon	₹43,893,083	7.24%	4.5%
Modular	₹17,379,851	1.83%	1.8%
Logic Stores	₹13,201,366	1.97%	1.3%
Total	₹984,813,463	100.00%	100.0%



AtliQ Hardware Sales Insight

₹142M

Revenue

350K Sum of sales_qty Profit Target

1%

2017	2019
2018	2020

20-Apr	20-Jan	20-Mar
20-Feb	20-Jun	20-May

Key Insights

Profit Margin

Performance Insigh

