

Ω WE ARE
TEAM OHM

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**Make the sustainable choice the obvious
choice by showing time, CO₂, and health
impact in one glance.**

Insights we found during build

- Existing tools inform; they don't convert.
- Navigation apps optimise “**fastest route**,” not ESG outcomes.
- **Carbon reporting** is often spreadsheet/survey-based
- No **incentive** bounding
- TAM (buyers): **46,770** UK mid-to-large businesses (50+ employees). **SAM (buyers)**: **8,335** UK large businesses (250+ employees). **SAM (end users)**: those large businesses employ ~**11.246M** people.
- **5%** reduction: ~0.10 MtCO₂e / year (~102,500 tonnes)
- **10%** reduction: ~0.20 MtCO₂e / year (~205,000 tonnes)
- **20%** reduction: ~0.41 MtCO₂e / year (~410,000 tonnes)



PRODUCT walk through

Go to Market **Strategy**

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- **Campus Pilot** (4-8 weeks)
- **Partner Integration**
 - UniDays + Student Channels
 - **Streak** reward - **Discount codes/vouchers**
 - **Leaderboard** winner - **Partner Perks**
- **Student Union + Societies**

Best of luck !!

**Hackers,
Hustlers &
Hipsters**

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