Problem Statement:

Assuming you are a data analyst/ scientist at Target, you have been assigned the task of analyzing the given dataset to extract valuable insights and provide actionable recommendations.

What does 'good' look like?

- 1. Import the dataset and do usual exploratory analysis steps like checking the structure & characteristics of the dataset:
 - 1. Data type of all columns in the "customers" table.
 - 2. Get the time range between which the orders were placed.
 - 3. Count the Cities & States of customers who ordered during the given period.
- 2. In-depth Exploration:
 - 1. Is there a growing trend in the no. of orders placed over the past years?
 - 2. Can we see some kind of monthly seasonality in terms of the no. of orders being placed?
 - 3. During what time of the day, do the Brazilian customers mostly place their orders? (Dawn, Morning, Afternoon or Night)

• 0-6 hrs : Dawn

7-12 hrs : Mornings

■ 13-18 hrs : Afternoon

■ 19-23 hrs : Night

- 3. Evolution of E-commerce orders in the Brazil region:
 - 1. Get the month on month no. of orders placed in each state.
 - 2. How are the customers distributed across all the states?
- 4. Impact on Economy: Analyze the money movement by e-commerce by looking at order prices, freight and others.
 - 1. Get the % increase in the cost of orders from year 2017 to 2018 (include months between Jan to Aug only).
 - You can use the "payment_value" column in the payments table to get the cost of orders.
 - 2. Calculate the Total & Average value of order price for each state.
 - 3. Calculate the Total & Average value of order freight for each state.
- 5. Analysis based on sales, freight and delivery time.
 - 1. Find the no. of days taken to deliver each order from the order's purchase date as delivery time.

Also, calculate the difference (in days) between the estimated & actual delivery date of an order.

Do this in a single query.

You can calculate the delivery time and the difference between the estimated & actual delivery date using the given formula:

- time_to_deliver = order_delivered_customer_date order_purchase_timestamp
- diff_estimated_delivery = order_delivered_customer_date order_estimated_delivery_date
- 2. Find out the top 5 states with the highest & lowest average freight value.
- 3. Find out the top 5 states with the highest & lowest average delivery time.
- 4. Find out the top 5 states where the order delivery is really fast as compared to the estimated date of delivery.
 You can use the difference between the averages of actual & estimated delivery date to figure out how fast the delivery was for each state.
- 6. Analysis based on the payments:
 - 1. Find the month on month no. of orders placed using different payment types.
 - 2. Find the no. of orders placed on the basis of the payment installments that have been paid.