



ALEXANDRE FALACHO

Commercial Technician

CONTACTS

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📍 Rua Professor Egas Moniz, Barreiro

EDUCATION

Instituto Politécnico de Setúbal

Degree in Marketing

2019 - 2022

SKILLS

- Management skills
- Excel
- Problem solving
- Negotiation
- Critical thinking
- Workflow optimization

LANGUAGES

- Portuguese
- English

INTERESTS

- Psychology
- Gym/Climbing
- Gaming/Books
- Personal Development

ABOUT ME

I consider myself to be effective and efficient when working in high-pressure environments, with good interpersonal communication skills and excellent management of priorities in order to meet the deadlines I am given.

I'm looking for a company with a dynamic environment that allows me to feel satisfied both professionally and personally.

EXPERIENCE

Fnac Portugal - Retailer

Commercial Technician - Computing

09/2024 - To Now

- Stock and range management
- Negotiating and developing partnerships with suppliers
- Internal communication with various stakeholders

Commercial Technician - Music

01/2023 - 09/2024

- Stock and range management
- Creating and updating products in the database
- Negotiating and developing partnerships with suppliers
- Creation of promotions and/or campaigns

Commercial Technician - Books

06/2022 - 12/2022

- Collection and use of information from the database and catalogs
- Consignments pilot project - Integrating suppliers into Fnac Portugal's new consignment system

CERTIFICATES

- [Udemy - Do Básico ao Avançado - O Cuso completo de Microsoft Excel](#)
- [Udemy - "Power BI Completo - Do Básico ao Avançado"](#)
- [Udemy - "Gestão de Projetos - Avançado"](#)
- [Udemy - "Formação Gestor de Tráfego Pago e Mídia Performance"](#)
- [Udemy - "Google Ads \(Adwords\) COMPLETO + Remarketing + Youtube Ads"](#)