



SCHEME DOCUMENT

Dear All,

Below is a “2 Day Spot Offer on WCS” Scheme for the duration of 22nd March, 2018 to 23rd March 2018.

This is to encourage the WCS Category Product Sales. Hoping with this input the regions will go for a placement drive and manage to pull up the units.

2 Day Spot Offer on WCS Product (Dealers)		
Regions: C2, C3	ID: 1718-ML7-	Period : 22 nd March 2018 – 23 rd March 2018
WCS Product		Bonus/Reward
150 units		CN (Credit Note) of Rs. 500 /-
500 units		CN (Credit Note) of Rs. 2,000 /-

2 Day Spot Offer on WCS Product (TSI)	
No. of Qualified Dealers	Bonus/Reward
3	CN (Credit Note) of Rs. 1,000 /-
6	CN (Credit Note) of Rs. 2,000 /-

2 Day Spot Offer on WCS Product (Depot/Distributor)	
No. of Qualified TSI	Bonus/Reward
2	CN (Credit Note) of Rs. 1,500/-
4	CN (Credit Note) of Rs. 3,000 /-

Regards,
Ashish Behera