



Add Component

Report

New Opportunities Report

☐ Use chart settings from report

Display As

123

Y Axis

Stage

X Axis

Sum of Amount

Chart Options

Display Units

Preview

New Opportunities Report

Sum of Amount

	00	00000	00000	00000	00000
Preparation		\$100k			
Qualification		\$10k			
Needs Analysis					300k
Value Proposition			200k		
to Decision Makers			\$10k		
Perception Analysis			\$10k		
Proposal/Price Quote			200k		
Negotiation/Review			200k		

View Report (New Opportunities Report)

Cancel

Add

Add Component

Report

New Opportunities Report

☐ Use chart settings from report

Display As



X-Axis

Stage

Y-Axis

Record Count

• Measure

Display Units

Preview

New Opportunities Report



View Report (New Opportunities Report)

Cancel

Add

Add Component

Report

New Opportunities Report 

☐ Use chart settings from report 

Display As



Value

Sum of Amount

Group By

Stage

Display Units

Shortened Number

Preview

New Opportunities Report



View Report (New Opportunities Report)

Stage

- Prospecting 
- Needs Analysis 
- Value Proposition 
- 1st Decision Makers 
- Persuasion Analysis 
- Other 

Cancel

Add