

Phase 2: Org Setup & Configuration Summary

1. Core Company Configuration

The foundational settings for the Salesforce org were established to mirror the environment of the university's departments like placements, clubs, administration into one place -Educonnect PRO.

- **Company Information:** Default time zone (Asia/Kolkata), and locale to ensure all time-stamped data is accurate.
- **Business Hours & Fiscal Year:** Standard business hours (Mon-SAT, 12 AM - 12 AM) were set to enable future tracking of case/query response times. A standard fiscal year was confirmed for reporting consistency.
- **Developer Org:** A new Salesforce Developer Edition org was created to serve as the dedicated environment for this project.

2. Security Model Implementation


A multi-layered security model was configured to ensure data is accessible only to the appropriate users.

Profiles: Five custom profiles were created by cloning the "Standard User" profile:

1. **Academic Staff Profile:** For academic staff managing student records and courses.
2. **Faculty Profile:** For faculty members teaching courses.

3. **Placement Officer Profile:** For placement team managing job opportunities.
4. **Student Community Profile:** For students accessing their academic information
5. **Club Coordinator Profile:** For managing student clubs and activities

Company Profile Setup:


SETUP
Company Information

Company Information
EduConnect Pro

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The organization's profile is below.

[User Licenses \(10+\)](#) |
 [Permission Set Licenses \(10+\)](#) |
 [Feature Licenses \(11\)](#) |
 [Usage-based Entitlements \(10+\)](#)

Organization Detail

Edit

Organization Name	EduConnect Pro	Phone	
Primary Contact	OrgFarm EPIC	Fax	
Division		Default Locale	English (India)
Address	India	Default Language	English
Fiscal Year Starts In	January	Default Time Zone	(GMT+05:30) India Standard Time (Asia/Kolkata)
Activate Multiple Currencies	<input type="checkbox"/>	Currency Locale	English (India) - INR
Enable Data Translation	<input type="checkbox"/>	Used Data Space	342 KB (7%) View
Newsletter	<input checked="" type="checkbox"/>	Used File Space	17 KB (0%) View
Admin Newsletter	<input checked="" type="checkbox"/>	API Requests, Last 24 Hours	39 (15,000 max)
Hide Notices About System Maintenance	<input type="checkbox"/>	Streaming API Events, Last 24 Hours	0 (10,000 max)
Hide Notices About System Downtime	<input type="checkbox"/>	Restricted Logins, Current Month	0 (0 max)
Locale Formats	ICU	Salesforce.com Organization ID	00DgK00000C0KZK
		Organization Edition	Developer Edition
		Instance	CAN96

Created By
[OrgFarm EPIC](#), 9/19/2025, 5:19 AM


Edit

Modified By
[Aakash Gonuguntla](#), 9/24/2025, 12:25 AM

Business Hours Configuration:

Edit	Examination Period Hours	<input type="checkbox"/>	(GMT+05:30) India Standard Time (Asia/Kolkata)
Edit	Standard College Hours	<input type="checkbox"/>	(GMT+05:30) India Standard Time (Asia/Kolkata)

Holidays Setup:




SETUP

Holidays




Holidays


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Holidays are dates and times at which business hours are suspended. Business hours are the days and hours that your support team is available.


Holidays

New

Action	Holiday Name	Description	Date and Time
Edit Del	Gandhi Jayanti		10/2/2025 All Day 
Edit Del	Independence Day		8/15/2026 All Day 
Edit Del	Republic Day		1/26/2026 All Day 


Elapsed Holidays

No records to display

Role Hierarchy:

Five roles were created and this is the role hierarchy.

[SETUP](#)

Roles

- [-] **Academic Dean** Edit | Del | Assign
 - [+] Add Role
- [-] **Academic Staff** Edit | Del | Assign
 - [+] Add Role
- [-] **Department Heads** Edit | Del | Assign
 - [+] Add Role
 - [-] **Faculty - Business Administration** Edit | Del | Assign
 - [+] Add Role
 - [-] **Faculty - Computer Science** Edit | Del | Assign
 - [+] Add Role
 - [-] **Faculty - Electronics** Edit | Del | Assign
 - [+] Add Role
 - [-] **Faculty - Mechanical Engineering** Edit | Del | Assign
 - [+] Add Role
- [-] **Placement Director** Edit | Del | Assign
 - [+] Add Role
- [-] **Placement Officers** Edit | Del | Assign
 - [+] Add Role
- [-] **Student Affairs Director** Edit | Del | Assign
 - [+] Add Role
- [-] **Club Coordinators** Edit | Del | Assign
 - [+] Add Role
- [-] **Students** Edit | Del | Assign
 - [+] Add Role
 - [-] **Final Year Students** Edit | Del | Assign
 - [+] Add Role
 - [-] **First Year Students** Edit | Del | Assign
 - [+] Add Role
 - [-] **Second Year Students** Edit | Del | Assign
 - [+] Add Role
 - [-] **Third Year Students** Edit | Del | Assign
 - [+] Add Role

CREATE USERS:

<input type="checkbox"/>	Edit	Kumar_Dr_Rajesh	dkuma	rajesh.kumar@youruniversity.edu.in	Academic Dean	<input checked="" type="checkbox"/>	Standard Platform User
<input type="checkbox"/>	Edit	Sharma_Prof_Priya	shar	priya.sharma@youruniversity.edu.in	Faculty - Computer Science	<input checked="" type="checkbox"/>	Standard Platform User
<input type="checkbox"/>	Edit	Singh_Mr_Amit	msing	amit.singh@youruniversity.edu.in	Placement Officers	<input checked="" type="checkbox"/>	Standard Platform User

ORGANIZATION-WIDE DEFAULTS (OWD) CONFIGURATION:

A Private data model was established as the baseline. This is a security best practice, ensuring users can only see their own records by default unless explicitly granted access.

Security Model Implemented:

Object	Internal Access	External Access	Controlled by Parent	Reasoning
Account	Public Read Only	Private	No	College/company info should be visible
Contact	Private	Private	Yes	Personal information protection
Case	Private	Private	No	Student support confidentiality
Lead	Private	Private	No	Prospect information security
Opportunity	Private	Private	Yes	Academic opportunity privacy

PERMISSION SETS:

Usage Strategy:

- Assigned to senior faculty for advanced grade management
- Analytics permissions for department heads
- Flexible permission enhancement without profile changes

SETUP

Permission Sets

Permission Set

Advanced Student Analytics

[Video Tutorial](#) | [Help for this Page](#)

Find Settings...

CloneDeleteEdit PropertiesManage AssignmentsView Summary

Permission Set Overview

 >

Object Settings

Accounts

Accounts

Edit

Object Permissions

Permission Name	Enabled
Read	<input checked="" type="checkbox"/>
Create	<input type="checkbox"/>
Edit	<input type="checkbox"/>
Delete	<input type="checkbox"/>
View All Records	<input checked="" type="checkbox"/>
Modify All Records	<input type="checkbox"/>
View All Fields	<input checked="" type="checkbox"/>

SETUP

Permission Sets

Permission Set

Placement Coordinator

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Permission Set Overview

Description	Enhanced placement management features for placement team	API Name	Placement_Coordinator
License		Namespace Prefix	
Session Activation Required	<input type="checkbox"/>	Created By	Aakash Gonuguntla 9/24/2025, 2:09 AM
Permission Set Groups Added To	0	Last Modified By	Aakash Gonuguntla 9/24/2025, 2:09 AM

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Permission Sets

Permission Set

Grade Management Plus

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Permission Set Overview

 >

System Permissions

System Permissions

System

Permission Name	Enabled
Access Actionable Relationship Center for partner users	<input type="checkbox"/>
Access Activities	<input type="checkbox"/>
Access Agent for Setup	<input type="checkbox"/>
Access Banking Relationship Assistance	<input type="checkbox"/>
Access Banking Service Agent	<input type="checkbox"/>
Access Customer Asset Lifecycle Management APIs	<input type="checkbox"/>
Access Custom Mobile Apps	<input type="checkbox"/>
Access Data Cloud Data Explorer	<input type="checkbox"/>
Access Data Cloud Profile Explorer	<input type="checkbox"/>
Access drag-and-drop content builder	<input type="checkbox"/>
Access Experience Management	<input type="checkbox"/>
Access Libraries	<input type="checkbox"/>
Access Personalization Platform	<input type="checkbox"/>
Access Policy Agent	<input type="checkbox"/>
Access Service Einstein	<input type="checkbox"/>
Access the Fulfillment Order routing APIs	<input type="checkbox"/>
Access to manage the template framework apps	<input type="checkbox"/>

Permission Changes Confirmation

Do you want to save these permissions?

Make sure to review your permissions before you continue. These permissions can impact org security and user experience.

Enabled

App Permissions	System Permissions	Object Permissions
	Export Reports Mass Edit from Lists Edit Read Only Fields Create and Customize Reports Run Reports	

Disabled

App Permissions	System Permissions	Object Permissions

SaveCancel

LOGIN ACCESS POLICIES:

Policy Configuration:

Login Hours: 06:00 AM - 10:00 PM IST

Time Zone: (GMT+05:30) India Standard Time

IP Restrictions: None (flexible access)

Invalid Login Attempts: 5 attempts

Lockout Period: 15 minutes

Administrator Login: Enabled for troubleshooting

Educational Rationale:

- **Extended Hours:** Covers early morning and evening study sessions
- **Geographic Flexibility:** Students access from home, hostels, library
- **Security Balance:** Protection without accessibility barriers