

# Umad Akram

akramumad@gmail.com | 365-688-4230 | [LinkedIn](#) | [Github](#)

## EXPERIENCE

---

### CIBC

**Toronto, Ontario**

*IT Project Coordinator Co-op*

*Sept 2024 – Present*

- Coordinated cross-functional IT project teams to deliver 3+ projects on time by managing schedules, tracking progress, and mitigating risks, resulting in a 15% reduction in delays
- Streamlined communication between stakeholders and technical teams by implementing new reporting tools, increasing project transparency by 20%
- Improved project documentation and resource allocation by creating standardized templates and workflows, cutting project setup time by 25%

### InsightFlow Ai

**Oshawa, Ontario**

*Full-Stack Developer*

*Nov 2023 – Sept 2024*

- Spearheaded the development of 15+ custom websites using React, Node.js, and MongoDB, increasing client traffic by 35% and improving user retention by 20%.
- Engineered tailored AI chatbots for each site, automating 70% of customer interactions and reducing average response time by 50%.
- Revamped backend architectures, cutting website load times by 40% and enhancing overall performance, leading to a 25% boost in user engagement.

### InsightFlow Ai

**Oshawa, Ontario**

*Co-Owner*

*Nov 2023 – Sept 2024*

- Spearheaded the development and implementation of 15+ personalized AI-driven websites and chatbots, enhancing client engagement and driving a 30% increase in customer interaction rates.
- Engineered and launched customized chatbot solutions for diverse international clients, improving website functionality and boosting lead conversion by 25%.
- Negotiated and closed contracts with over 20 businesses by clearly demonstrating the ROI and competitive advantages of tailored chatbot solutions, generating \$10K+ in revenue annually.

## PROJECTS

---

### Ai Chatbot

**Oshawa, Ontario**

*Developer*

*Nov 2023*

- Engineered an AI chatbot using Python and NLP, automating 80% of customer support inquiries and cutting response time by 50%.
- Designed and optimized the chatbot's front end with HTML, CSS, and JavaScript, enhancing UI responsiveness by 25% and elevating user experience.
- Boosted user engagement by 40% by integrating the chatbot into the company's website, streamlining customer interactions.

### Stock Predictor

**Oshawa, Ontario**

*Developer*

*Nov 2023 – Dec 2023*

- Trained mathematical models to predict stock price trends using Naive Bayes, Neural Networks, and Linear Regression Time Series algorithms
- Scripted the predictive stock price model and obtained a prediction accuracy of 90.07%

## EDUCATION

---

### Ontario Tech University

**Oshawa, Ontario**

*Information Technology and Cybersecurity*

*Expected Graduation, June 2027*

- **GPA:** 3.8
- **Related Coursework:** Object-Orientated Programming, Web & Script Programming, Machine Learning, Data Structures and Algorithms.

## SKILLS

---

**Programming:** Java, Python, JavaScript/TypeScript, HTML/CSS, React.js, C#, C++, Object-Orientated Programming

**Tools:** Visual Studio, Linux, Jupyter Notebooks, Wireshark, Cisco, Github, Bot Press, MongoDB