



CE  
Capricorn  
— elevators —

# PROJECT PROPOSAL

Redefining Vertical Mobility

# CAPRICORN ELEVATORS PVT LTD

11th Floor, Jomer Symphony, Ponnurnni-East Vytila,

Ernakulam, Kerala - 682028

info@capricornelevators.com

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GSTIN: 32AAMCC4492R1ZY      CIN: U82990KL2025PTC092138



## Subject: Proposal Submission for Elevator Installation

Dear Sir,

We appreciate the opportunity to participate in your esteemed project and acknowledge the receipt of your tender/enquiry. In response, we are pleased to submit our proposal for the assembly and installation of elevator as per the enclosed terms.

Our offer is based on the information provided in the tender/enquiry. Any modifications or revisions in scope or specifications may be subject to a review and corresponding price adjustment. This proposal remains valid for acceptance for a period of **3 days** from the submission date, unless withdrawn earlier.

At Capricorn Elevators Pvt Ltd, we take pride in delivering highly safe, durable, and smooth-operating elevators that seamlessly blend aesthetic excellence with advanced engineering. Our commitment extends beyond product quality—we offer a dedicated and responsive service team to ensure seamless installation and long-term reliability.

We trust our offer aligns with your requirements and would be happy to provide any additional details or clarifications as needed. We look forward to your valued order and assure you of our unwavering commitment to excellence, safety, and service.

Thank you for your time and consideration.

Sincerely,



**Jobin Mathew**

Head of Sales

Capricorn Elevators Pvt Ltd

11th Floor, Jomer Symphony, Ponnurnni-East

Vytila, Ernakulam, Kerala - 682028

joby@capricornelevators.com



## The Capricorn Promise

At Capricorn Elevators, we redefine vertical mobility with cutting-edge elevator solutions tailored for residential, commercial, and industrial spaces. With an extensive presence across India & UAE. We are a trusted name in delivering world-class, innovative, and reliable elevator systems. Our portfolio includes advanced hydraulic solutions for low-rise buildings, state-of-the-art machine-room-less (MRL) elevators, and gearless technology designed to meet the demands of high-rise structures. Every product is engineered with a steadfast focus on safety, energy efficiency, and modern aesthetics to provide a seamless user experience. Driven by a customer-centric philosophy, our team of seasoned experts ensures precision, quality, and satisfaction in every project we undertake. Whether it's an elegant home lift or a high-capacity industrial system, our solutions are built to elevate spaces while optimizing energy and space efficiency. Capricorn Elevators is not just about transporting people or goods; it's about elevating lifestyles, enabling businesses, and shaping the future of vertical mobility. Partner with us to experience the perfect blend of innovation, reliability, and excellence.

## Technical Specifications

### Capricorn Grandeur Signature - G+1

#### Detailed Configuration

|                |                                                                                                                                                             |
|----------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Model          | Capricorn Grandeur Signature                                                                                                                                |
| Quantity       | 1                                                                                                                                                           |
| No of Stops    | 2 Stops                                                                                                                                                     |
| Elevator Type  | MRL Gearless - Rope Driven                                                                                                                                  |
| Rated Load     | 408 kg / 6 Pax                                                                                                                                              |
| Maximum Speed  | Upto 1 m/s                                                                                                                                                  |
| Travel Height  | 3000 mm                                                                                                                                                     |
| Drive System   | AC VVVF (Variable Voltage Variable Frequency)                                                                                                               |
| Control System | Microprocessor-based fully automatic control                                                                                                                |
| Cabin Walls    | Stainless Steel SS 304 Rose Gold Glossy with 2 Sides of plain toughened glass. Integrated LED strips on the back panel enhance aesthetics and illumination. |
| Cabin Doors    | SS 304 Rose Gold Full Vision Tinted Glass                                                                                                                   |
| Door Type      | Automatic, Sliding, Side Opening                                                                                                                            |
| Door Opening   | 700 mm x 2000 mm                                                                                                                                            |
| COP & LOP      | Screen With feather Touch Type                                                                                                                              |
| Cabin Ceiling  | SS 304 frame false ceiling with Acrylic Lighting & Blower                                                                                                   |
| Cabin Floor    | Provision for Marble/Granite (by client).                                                                                                                   |
| Handrails      | 1 No.                                                                                                                                                       |

#### Safety & Comfort Features

##### 1. Emergency & Protection Features

- Emergency Stop Button – Instantly halts the lift in case of an emergency.
- Emergency Alarm – Alerts building occupants in case of distress.
- Emergency Light – Ensures illumination during power failures.
- Auto Rescue Device (ARD) – Automatically moves the lift to the nearest floor in case of power failure.
- Over-Speed Governor – Prevents the lift from exceeding safe speeds.
- Overload Sensor – Detects excess weight and prevents operation.
- Mechanical Clutch for Anti-Fall Protection – Prevents free fall in case of system failure.
- Buffer System for Smooth Landing – Ensures controlled and cushioned landing.
- Fireman Control Mode – Dedicated emergency mode for firefighters.

## **2. Door Safety & Accessibility**

- Infrared Door Sensors – Prevent accidental closures by detecting obstructions.
- Door Interlocks – Ensures doors remain locked unless the lift is at a safe stop.
- Soft Close Door Mechanism – Smooth and silent door operation for enhanced durability.
- Dual Safety Doors (if applicable) – Additional layer of protection for passengers.

## **3. Ride Quality & Passenger Comfort**

- Smooth Takeoff & Landing Technology – Eliminates jerks for a seamless ride experience.
- Advanced Suspension System – Enhances stability and ride comfort.
- Blower Fan in Car – Ensures continuous ventilation for a comfortable ride.
- Noise & Vibration Reduction System – Optimized design for a quiet operation.

## **4. Control & Smart Features**

- Advanced Control Panel – User-friendly interface for effortless operation.
- Voice Announcements – Provides clear floor indications for user convenience.
- Intercom System – Direct communication with security or building staff.
- Anti-Nuisance Feature – Prevents excessive button pressing from disrupting operation.
- Maintenance Mode – Allows technicians to perform safe servicing.
- Soft Start & Stop System – Ensures gradual acceleration and deceleration for a premium experience.

## **5. Smart Integration & Connectivity**

- Provision for CCTV & Music System Wiring – Additional cores in the travelling cable for future enhancements.

## Scope of Work

### 1. Scope of Work for Capricorn Elevators

Capricorn Elevators will be responsible for the following:

- **Supply & Installation**

- Supply of all elevator materials, components, and parts as per the approved technical specifications.
- Installation, testing, and commissioning of elevators at the site.

- **Logistics & Handling**

- Transportation of materials, including marine/inland insurance.
- Shifting of materials within the site for installation purposes.

- **Statutory Compliance**

- Obtaining necessary permits and approvals for installation.
- Assistance in obtaining the Lift License (excluding associated fees).

- **Safety & Security**

- Ensuring site security for installed components during the installation process.
- Providing and securing on-site storage for elevator components.

- **Technical Support & Documentation**

- Providing General Arrangement Drawings (GAD) for shaft and pit construction.
- Supply and installation of shaft reduction channels if required.

## Scope of Work

### 2. Scope of Work for the Client

The client is responsible for preparing the site and ensuring necessary facilities are available for seamless installation:

- **Elevator Shaft & Pit Preparation**

- Constructing the elevator shaft and pit as per the provided GAD.
- Ensuring the shaft and pit are plastered, whitewashed, waterproofed, and free from obstructions.

- **Power & Electrical Requirements**

- Providing a stable power supply:
  - 230V Single-phase, 5A socket for general use.
  - 415V (+10%/-15%), 3-phase, 50Hz (+/-5%) AC with earth leakage circuit breaker (ELCB).
  - Effective double earthing from a separate independent earth pit exclusively for the elevators.
- Shaft lighting must be independent of the main switch for the control board.

- **Machine Room Requirements (if applicable)**

- Providing a dry and clean machine room with:
  - Proper ventilation (exhaust fan) and sufficient lighting.
  - Lockable door with rain protection.
  - Direct access via stairs or a rigid ladder with handrails.
  - Fire extinguisher and smoke vent with wire mesh.

- **Scaffolding & Structural Support**

- Providing and maintaining scaffolding as per the GAD.
- Fixing support structures and hoisting beams in the machine room if required.

- **Flooring & Finishing Work**

- Providing and installing the final cabin flooring (Marble/Granite).
- Fixing separator channels and screens for common or glass shafts, if needed.

- **Unloading of materials at the site.**

## Scope of Work

### 3. Site Readiness for Installation

To ensure a smooth and efficient installation process, the following site conditions must be met before installation begins:

- **Storage & Work Area**

- A lockable, weatherproof storage space (minimum 50 sqm per elevator) near the shaft, with proper lighting and power supply.
- A dedicated office space for Capricorn's installation team to manage coordination and control panel setup.

- **Site Access & Logistics**

- Clear access to the elevator shaft and installation area.
- Secure pathways for material movement without obstruction.

- **Safety & Work Conditions**

- The site must be dry, dust-free, and safe for workers.
- Adequate lighting in the shaft, landings, and machine room must be available throughout the installation period.

By ensuring these conditions are met, the installation process will be streamlined, minimizing delays and ensuring optimal performance of Capricorn Elevators.

## Pricing & Payment Terms

### Price Structure

| Item                                             | Standard Price     | Launch Offer Price |
|--------------------------------------------------|--------------------|--------------------|
| Basic Cost                                       | ₹ 18,90,000        | ₹ 12,40,000        |
| Installation                                     | ₹ 60,000           | ₹ 60,000           |
| Additional Door Cost                             | -                  | NA                 |
| Extra Travel Height Cost                         | ₹ 0                | ₹ 0                |
| Premium Cabin (Glass/Mirror/<br>RAL/Wood Finish) | ₹ 50,000           | Complimentary      |
| Custom Ceiling                                   | ₹ 35,000           | Complimentary      |
| Glass Door                                       | ₹ 75,000           | Complimentary      |
| Premium RAL Colour for Door                      | -                  | NA                 |
| Customised Cabin Size                            | ₹ 35,000           | Complimentary      |
| Transportation                                   | ₹ 50,000           | Complimentary      |
| LOP - COP                                        | ₹ 35,000           | Complimentary      |
| Total                                            | ₹ 22,30,000        | Complimentary      |
| GST (18%)                                        | ₹ 4,01,400         | ₹ 2,34,000         |
| <b>Grand Total</b>                               | <b>₹ 26,31,400</b> | <b>₹ 15,34,000</b> |

**Total Value of Project: Rupees Fifteen Lakh Thirty Four Thousand Only**

The Above pricing is valid till 29th August 2025

### Payment Terms

| SL .No. | Description                    | Rate |
|---------|--------------------------------|------|
| 1       | On Order Signing On GAD        | 30%  |
| 2       | Approval Before Dispatch of    | 20%  |
| 3       | materials After Installation & | 40%  |
| 4       | Commissioning                  | 10%  |

Payments are to be made in favour of "**Capricorn Elevators Pvt. Ltd.**".

|             |                 |
|-------------|-----------------|
| Account No. | 777 705 751 175 |
| IFSC        | ICIC0006264     |
| BANK        | ICICI Bank      |
| GSTIN       | 32AAMCC4492R1ZY |

|              |                               |
|--------------|-------------------------------|
| Account Name | Capricorn Elevators Pvt Ltd   |
| Account Type | Current Account               |
| Branch       | Edappally - Ernakulam, Kerala |
| PAN          | AAMCC4492R                    |

## Project Timeline

| SL .No. | Description                  | Duration | Total Price                                              |
|---------|------------------------------|----------|----------------------------------------------------------|
| 1       | Technical Inspection of Site | 7 days   | To be done within 7 Days of order Confirmation           |
| 2       | GAD Submision                | 15 days  | To be submitted within 8 days after technical inspection |
| 4       | Material Delivery            | 60 days  | within 45 days of approval of GAD                        |
| 5       | Installation & Commissioning | 90 days  | within 30 days of delivery                               |

## Client Acknowledgment & Order Confirmation

The client hereby acknowledges that they have reviewed and agreed to the pricing structure, payment terms, and project timeline outlined in this agreement. By signing this document, the client confirms their understanding of the contractual obligations and grants Capricorn Elevators Private Limited authorization to proceed with the execution of the order. Any modifications to the agreed terms must be formally documented and mutually approved in writing. This confirmation serves as a binding agreement between both parties, ensuring compliance with the outlined terms and conditions.

Client Name: \_\_\_\_\_

Date: \_\_\_\_\_

Signature & Stamp: \_\_\_\_\_

## Terms & Conditions

These Terms & Conditions ("T&C") govern all transactions, services, and agreements between Capricorn Elevators Private Limited ("Company") and its clients. By engaging with the Company, the client acknowledges and agrees to the following:

### **1. Scope of Services**

- The Company offers design, manufacturing, installation, modernization, and maintenance of elevators and escalators. All engagements are subject to these T&C unless otherwise agreed upon in writing.

### **2. Quotation & Pricing**

- All quotations are valid for a limited period as mentioned and are subject to change without notice.
- Prices are exclusive of applicable taxes, duties, and incidental charges unless expressly stated.
- Any modifications or design changes post order confirmation may lead to revised pricing and delivery schedules.

### **3. Order & Payment**

- Orders are considered confirmed only upon receipt of an official Purchase Order (PO) and the applicable advance payment.
- Payment terms and schedules will be specified in the contract.
- Delayed payments may attract penalties and/or suspension of services.

### **4. Delivery & Installation**

- Delivery and installation timelines are indicative and depend on site readiness, approvals, and other external factors. The client is responsible for providing necessary infrastructure such as electrical connections, shaft readiness, access clearance, and permissions before the start of installation. Delays due to client-side issues may incur additional costs.
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### **5. Installation Flexibility**

- Installations outside standard working hours (nights, weekends, holidays) may be arranged upon request and will attract additional charges, subject to team availability.

### **6. Compliance & Standards**

- All Capricorn Elevators products and installations adhere to safety and quality standards across India, Europe, Australia, and the United States.

## Terms & Conditions

### 7. Warranty & Maintenance

- Motor Warranty: 10 years
- Rust Protection Warranty: 10-year manufacturer warranty against rust
- Service Warranty: 2 years, valid only with regular maintenance by authorized Capricorn Elevator technicians
- Warranty covers manufacturing defects only and does not include damages due to misuse, electrical surges, or unauthorized modifications.
- Optional Annual Maintenance Contracts (AMCs) are available under separate terms.

### 8. Liability & Indemnity

- The Company shall not be held liable for indirect, incidental, or consequential damages. Liability is limited to the contract value or as governed by applicable law. The client agrees to indemnify the Company against third-party claims arising from misuse, unauthorized alterations, or unsafe usage of the installed equipment.

### 9. Order Cancellation Policy

- Within 24 hours of quotation confirmation: 25% of the total order value is non-refundable.
- Post-production stage: 60% of the order value is chargeable.
- Once dispatch-ready: 85% of the total value is chargeable.
- After delivery: 100% chargeable, no refund.

### 10. Termination of Work – Force Majeure

- If unforeseen disruptions (natural disasters, political unrest, pandemics, etc.) extend timelines beyond 60 days, the client has the right to terminate the agreement without further financial obligations.

### 11. Custom Installation Charges

- Additional charges will apply for:
  - Headroom less than 4200 mm
  - Travel heights exceeding 4000 mm
  - Rit less than 1300 mm
- Such conditions require custom design and reinforcement, which will be quoted separately.

### 11. Jurisdiction & Dispute Resolution

- All engagements are governed under Indian laws.
- Disputes shall first be attempted to resolve amicably. Failing that, they will be subject to arbitration in India under applicable law.
- Legal jurisdiction will lie within Indian courts.



## Final Contract Acknowledgment

***This Contract is executed as a complete and binding agreement between the Client and Capricorn Elevators Private Limited. The Client hereby confirms that they have thoroughly reviewed and agree to the entire proposal, which includes:***

- The overall proposal of Capricorn Elevators Private Limited
- The detailed requirements listed in the document
- The technical specifications of each product
- The defined scope of work
- The pricing structure outlined
- The payment terms provided
- The project timeline specified
- The comprehensive terms and conditions

By signing below, the Client acknowledges that all the above aspects have been clearly communicated and understood, and agrees to proceed with the project under the stated conditions. Any queries or requests for clarification have been satisfactorily addressed. This acknowledgment represents the final acceptance of the Contract and confirms the Client's commitment to all contractual obligations.

For Capricorn Elevators Pvt. Ltd.

Authorized Signatory  
(With Company Seal)

Date:\_\_\_\_\_

Name & Signature

Date:\_\_\_\_\_