

# AKSHAJ KABTHIYAL

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## PROFESSIONAL EXPERIENCE

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**Evolve Consultants Pvt Ltd**, New Delhi, Delhi

Jun 2022 – Present

### Business Analyst

- Conducted a compensation analysis and recommended adjustments to the company's pay structure. The new pay structure led to a 15% increase in employee retention and a 5% increase in overall job satisfaction.
- Automated the Development and maintenance of dashboards to track key performance metrics reducing 20+ man-hours of work every week.
- Worked with cross-functional teams to develop a cost-saving initiative that led to a 10% reduction in expenses.
- Carried out performance analysis of the employees and teams to identify areas for improvement. Developed a sales training program that helped increase sales by 20% and reduced employee turnover by 30%.
- Analyzed employee engagement survey data and recommended changes to the company's benefits package. The new benefits package led to a 25% increase in employee satisfaction and a 20% decrease in attrition.

**Ernst and Young**, Mumbai, Maharashtra

Jun 2021 – Sept 2021

### Summer Intern (Consulting)

- Project Title: Research/Attribution Assessment Study - India MSME Access to Finance.
  - Carried out a Study to review the change in the external MSME financing landscape during the Project period.
  - Performed extensive research and created a repository for 4 Scope areas.
  - Co-authored the project's 230-page final Assessment Study Report, presented to the client on project completion.
- Project Title: White Paper on The Current Incubator Ecosystem in India
  - Executed Extensive Research and created a state-wise list of more than 400+ incubators present in India.
  - Authored a White paper and analyzed the top 10 problems that are currently being faced by start-ups to provide recommendations to optimize the placement of new incubators in 25 cities.

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## EDUCATION

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**Delhi Technological University,**

2018 – 2022

(Formerly Delhi College of Engineering)

Delhi – 110042

**Bachelor of Technology, Computer Engineering**

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## SKILLS & OTHER

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**Skills:** Python, SQL, R, MS Excel, Tableau, MYSQL, Jupyter Notebook, Google Suite, TensorFlow, NumPy, SciPy, Pandas, Matplotlib, Seaborn, Keras, Scrapy, BS4.

**Certifications:** Google Data Analytics Professional Certification, Deep Learning Specialization

**Publications:** "Stock Prediction using Gaussian Process Regression," Doi: 10.1109/ICCMC53470.2022.9754114.