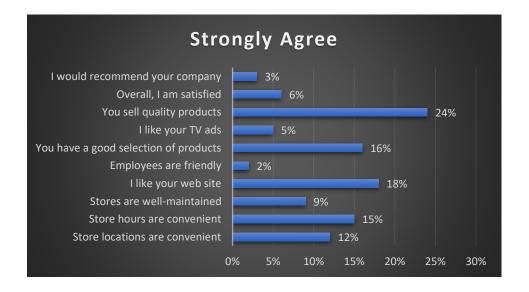
| Month | Widgets | Sprocks |
|-------|---------|---------|
| Jan | 60,983 | 64,983 |
| Feb | 56,732 | 68,981 |
| Mar | 49,831 | 77,398 |
| Apr | 43,323 | 88,091 |
| May | 39,879 | 93,733 |



Item Disagree

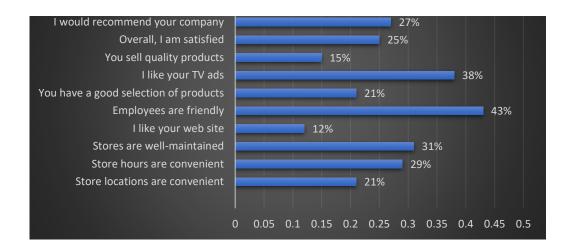
| Store locations are convenient | 21% |
|---------------------------------------|-----|
| Store hours are convenient | 29% |
| Stores are well-maintained | 31% |
| I like your web site | 12% |
| Employees are friendly | 43% |
| You have a good selection of products | 21% |
| I like your TV ads | 38% |
| You sell quality products | 15% |
| Overall, I am satisfied | 25% |
| I would recommend your company | 27% |



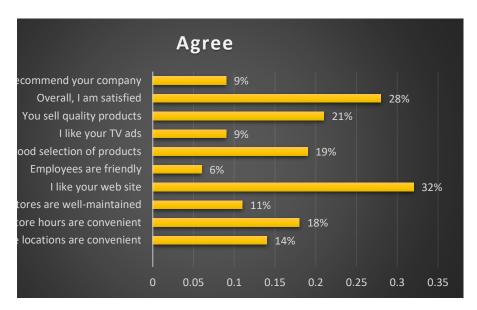


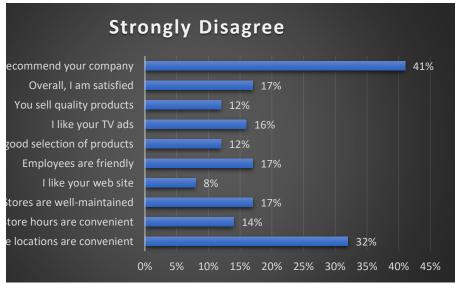






| Strongly | Agree | Strongly | Undecided |
|----------|-------|----------|-----------|
| Agree | | Disagree | |
| 12% | 14% | 32% | 21% |
| 15% | 18% | 14% | 24% |
| 9% | 11% | 17% | 32% |
| 18% | 32% | 8% | 32% |
| 2% | 6% | 17% | 32% |
| 16% | 19% | 12% | 32% |
| 5% | 9% | 16% | 32% |
| 24% | 21% | 12% | 28% |
| 6% | 28% | 17% | 24% |
| 3% | 9% | 41% | 20% |





Housing starts

| | nousing stan |
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| 2/1/1959 | 1,667,000 |
| 3/1/1959 | 1,620,000 |
| 4/1/1959 | 1,590,000 |
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 6/1/2007 1,448,000
 7/1/2007 1,354,000
 8/1/2007 1,330,000
 9/1/2007 1,183,000
10/1/2007 1,264,000
11/1/2007 1,197,000
12/1/2007 1,037,000
 1/1/2008 1,084,000
 2/1/2008 1,103,000
 3/1/2008 1,005,000
 4/1/2008 1,013,000
 5/1/2008
            973,000
 6/1/2008 1,046,000
            923,000
 7/1/2008
 8/1/2008
            844,000
            820,000
 9/1/2008
10/1/2008
            777,000
            652,000
11/1/2008
12/1/2008
            560,000
            490,000
 1/1/2009
 2/1/2009
            582,000
 3/1/2009
            505,000
 4/1/2009
            478,000
 5/1/2009
            540,000
 6/1/2009
            585,000
 7/1/2009
            594,000
 8/1/2009
            586,000
            585,000
 9/1/2009
```

10/1/2009

534,000

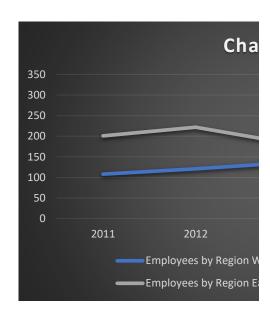
| 11/1/2009 | 588,000 |
|-----------|---------|
| 12/1/2009 | 581,000 |
| 1/1/2010 | 615,000 |
| 2/1/2010 | 603,000 |
| 3/1/2010 | 626,000 |
| 4/1/2010 | 687,000 |
| 5/1/2010 | 580,000 |
| 6/1/2010 | 539,000 |
| 7/1/2010 | 550,000 |
| 8/1/2010 | 606,000 |
| 9/1/2010 | 597,000 |
| 10/1/2010 | 539,000 |
| 11/1/2010 | 551,000 |
| | |
| 12/1/2010 | 526,000 |
| 1/1/2011 | 636,000 |
| 2/1/2011 | 518,000 |
| 3/1/2011 | 593,000 |
| 4/1/2011 | 549,000 |
| 5/1/2011 | 553,000 |
| 6/1/2011 | 615,000 |
| 7/1/2011 | 615,000 |
| 8/1/2011 | 585,000 |
| 9/1/2011 | 650,000 |
| 10/1/2011 | 610,000 |
| 11/1/2011 | 711,000 |
| 12/1/2011 | 694,000 |
| 1/1/2012 | 723,000 |
| 2/1/2012 | 704,000 |
| 3/1/2012 | 695,000 |
| 4/1/2012 | 753,000 |
| 5/1/2012 | 708,000 |
| 6/1/2012 | 757,000 |
| 7/1/2012 | 740,000 |
| 8/1/2012 | 754,000 |
| 9/1/2012 | 847,000 |
| 10/1/2012 | 915,000 |
| 11/1/2012 | 833,000 |
| 12/1/2012 | 976,000 |
| 1/1/2013 | 888,000 |
| 2/1/2013 | 970,000 |
| 3/1/2013 | 999,000 |
| 4/1/2013 | 826,000 |
| | |
| 5/1/2013 | 920,000 |
| 6/1/2013 | 852,000 |
| 7/1/2013 | 891,000 |
| 8/1/2013 | 898,000 |
| 9/1/2013 | 860,000 |

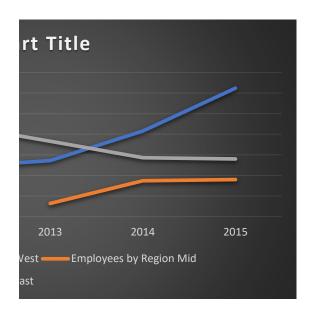
| 10/1/2013 | 921,000 |
|-----------|-----------|
| 11/1/2013 | 1,104,000 |
| 12/1/2013 | 1,010,000 |
| 1/1/2014 | 888,000 |
| 2/1/2014 | 951,000 |
| 3/1/2014 | 963,000 |
| 4/1/2014 | 1,039,000 |
| 5/1/2014 | 986,000 |
| 6/1/2014 | 927,000 |
| 7/1/2014 | 1,095,000 |
| 8/1/2014 | 966,000 |
| 9/1/2014 | 1,026,000 |
| 10/1/2014 | 1,079,000 |
| 11/1/2014 | 1,007,000 |
| 12/1/2014 | 1,080,000 |
| 1/1/2015 | 1,080,000 |
| 2/1/2015 | 900,000 |
| 3/1/2015 | 944,000 |
| 4/1/2015 | 1,135,000 |



Employees by Region

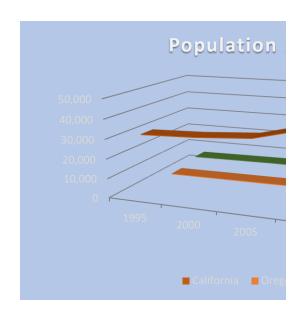
| | West | Mid | East |
|------|------|-----|------|
| 2011 | 108 | | 201 |
| 2012 | 121 | | 222 |
| 2013 | 136 | 32 | 183 |
| 2014 | 208 | 87 | 143 |
| 2015 | 312 | 90 | 140 |

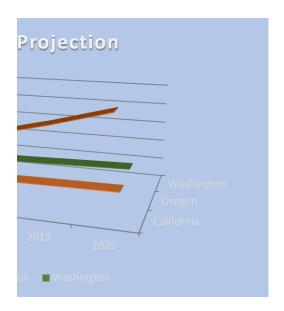




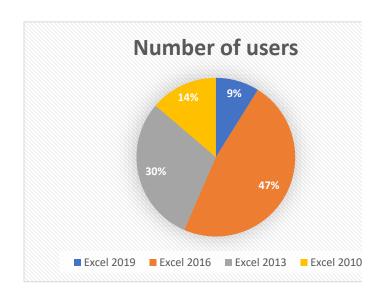
Population Projections (in thousands)

| | California | Oregon | Washington |
|------|------------|--------|------------|
| 1995 | 31,589 | 3,141 | 5,431 |
| 2000 | 32,521 | 3,397 | 5,858 |
| 2005 | 34,441 | 3,613 | 6,258 |
| 2015 | 41,373 | 3,992 | 7,058 |
| 2025 | 49,285 | 4,349 | 7,808 |



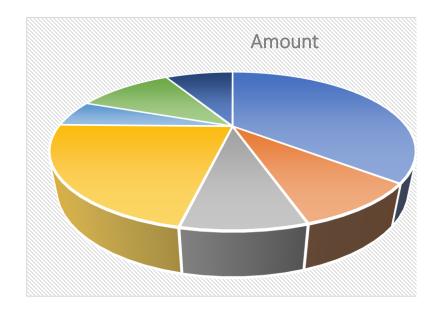


| Version | Number of users |
|------------|-----------------|
| Excel 2019 | 183 |
| Excel 2016 | 981 |
| Excel 2013 | 612 |
| Excel 2010 | 283 |



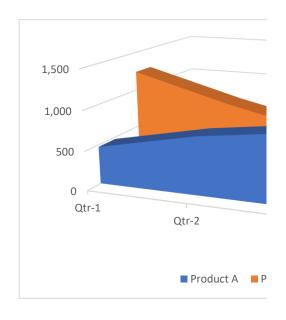


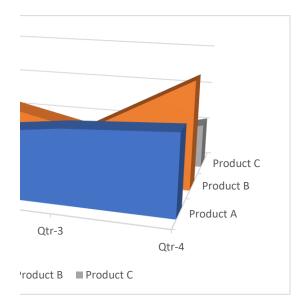
| Category | Amount |
|-------------|------------|
| Rent | 12,909,288 |
| Supplies | 3,221,904 |
| Utilities | 2,981,448 |
| Region 1 Sa | 7,832,288 |
| Region 2 Sa | 1,959,768 |
| Region 3 Sa | 3,983,233 |
| Region 4 Sa | 2,887,309 |



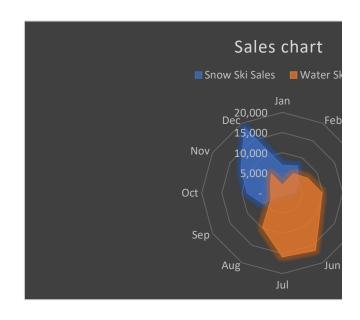
- Rent
- Supplies
- Utilities
- Region 1 Salary
- Region 2 Salary
- Region 3 Salary
- Region 4 Salary

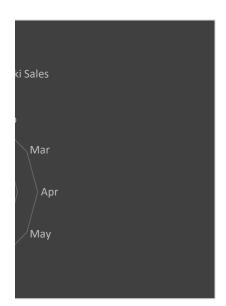
| | Product A | Product B | Product C |
|-------|-----------|-----------|-----------|
| Qtr-1 | 474 | 1,243 | 564 |
| Qtr-2 | 732 | 902 | 455 |
| Qtr-3 | 897 | 621 | 233 |
| Qtr-4 | 977 | 1,345 | 565 |



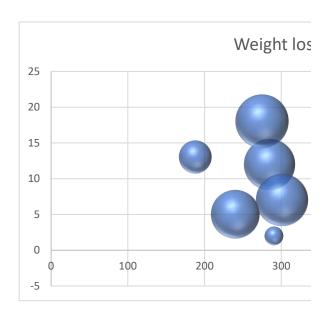


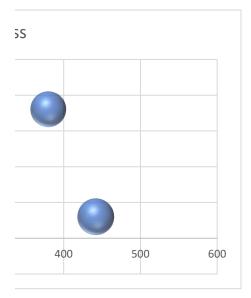
| | Snow Ski | Water Ski |
|-------|----------|-----------|
| Month | Sales | Sales |
| Jan | 6,897 | 1,983 |
| Feb | 7,732 | 5,547 |
| Mar | 4,500 | 7,330 |
| Apr | 3,122 | 9,832 |
| May | 893 | 10,739 |
| Jun | 734 | 16,453 |
| Jul | 891 | 15,874 |
| Aug | 559 | 9,833 |
| Sep | 5,433 | 3,244 |
| Oct | 8,734 | 2,873 |
| Nov | 11,873 | 3,459 |
| Dec | 18,730 | 5,433 |





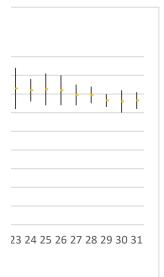
| Participant | Original Wieight | Weeks in Program | Weight Loss |
|-------------|---------------------|---------------------|----------------|
| Ray | 285 | 12 | 31 |
| Pat | 442 | 3 | 16 |
| Jill | 240 | 5 | 28 |
| George | 275 | 18 | 34 |
| Kevin | 290 | 2 | 4 |
| Joe | 380 | 18 | 15 |
| Cindy | 188 | 13 | 13 |
| Terry | 301 | 7 | 32 |





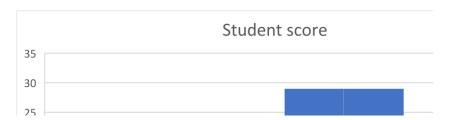
May Temperature Data

| | High | Low | Average | |
|----|------|-----|-------------|--|
| 1 | 74 | 50 | 62 | |
| 2 | 70 | 52 | 61 | |
| 3 | 72 | 56 | 64 | |
| 4 | 66 | 50 | 58 | |
| 5 | 61 | 53 | 57 | |
| 6 | 59 | 48 | 53.5 | |
| 7 | 73 | 51 | 62 | |
| 8 | 72 | 53 | 62.5 | |
| 9 | 70 | 56 | | |
| 10 | 73 | 60 | E | Chart Title |
| 11 | 79 | 60 | 6 90 | |
| 12 | 82 | 62 | 80 | |
| 13 | 75 | 60 | f 70 | |
| 14 | 71 | 57 | 60 | <u> </u> |
| 15 | 70 | 55 | € 50 | |
| 16 | 70 | 56 | 40 | |
| 17 | 68 | 56 | 30 | |
| 18 | 69 | 57 | 20 | |
| 19 | 73 | 58 | (10 | |
| 20 | 71 | 62 | € 0 | |
| 21 | 72 | 64 | | 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 2 |
| 22 | 80 | 66 | | High Low - Average |
| 23 | 84 | 62 | | |
| 24 | 78 | 66 | 72 | |
| 25 | 81 | 64 | 72.5 | |
| 26 | 80 | 64 | 72 | |
| 27 | 75 | 64 | 69.5 | |
| 28 | 74 | 65 | 69.5 | |
| 29 | 70 | 63 | 66.5 | |
| 30 | 72 | 60 | 66 | |
| 31 | 71 | 62 | 66.5 | |

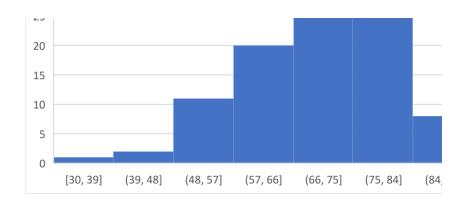


| Student | Score |
|-------------------|----------|
| Michael Miller | 43 |
| Earnest Williams | 76 |
| Mary Ford | 56 |
| Karen P. Perez | 71 |
| Stephen Nelson | 65 |
| Hope Barnett | 61 |
| Robert Melton | 64 |
| Virginia Martinez | 58 |
| John Perez | 68 |
| Susan Willis | 84 |
| Gregory Austin | 51 |
| Patricia Tucker | 82 |
| Marc Reed | 73 |
| Christine Johnson | 90 |
| Sharon Young | 76 |
| Jordan Davis | 67 |
| Colin Brown | 84 |
| James Perkins | 78 |
| Kevin Jackson | 81 |
| Iris West | 68 |
| Michael Jones | 77 |
| Kristen Wright | 96 |
| Russell Cook | 88 |
| Nancy Daniels | 73 |
| Carl Powell | 79 |
| Thomas Levine | 79 |
| Ryan Soto | 74 |
| Mary Knight | 59 |
| Wallace Nelson | 54 |
| Gerald Clark | 82 |
| Reginald Phillips | 89 |
| Angel Wilson | 74 |
| Helen Jones | 73 |
| Patricia N. Moore | 74 |
| John Thompson | 79 |
| Antonio Bates | 66 |
| Donna King | 92 |
| Joe Barker | 76 |
| Raymond Y. Stewa | |
| Brian Williams | 87 |
| Willie Phillips | 56 |
| Kim Wood | 30 |
| Luisa Martin | 88 75 |
| Brian Jones | 75 66 |
| Joanne Price | 66 |
| Juan Jackson | 56 |

| Keith Nelson | 86 |
|-------------------|-----|
| Craig Brooks | 57 |
| John Smith | 68 |
| | |
| Lucy Bryant | 71 |
| Dee Fletcher | 76 |
| Robert Roberts | 99 |
| Melissa Woods | 64 |
| | 62 |
| Harry Ramsey | |
| David Lawson | 69 |
| John W. Brown | 100 |
| Kym Walker | 80 |
| Dorothy Richards | 75 |
| • | 74 |
| Nick Johnson | |
| Lester Nelson | 70 |
| Mary Watson | 57 |
| Arthur Carter | 72 |
| Samatha Edwards | 61 |
| | 76 |
| Virginia Fuller | _ |
| James Jackson | 78 |
| John Hammond | 68 |
| Richard Freeman | 78 |
| Thomas Stewart | 66 |
| Antoinette Bennet | 70 |
| | |
| Alexis Garcia | 74 |
| Michael W. Brown | 69 |
| Ashley Gray | 76 |
| John Howard | 56 |
| Samantha J. Jones | 77 |
| Tina Thomas | 66 |
| | |
| Brandon Gomez | 83 |
| Coleen D. Gibson | 54 |
| Ellen M. Scott | 69 |
| Rebeca Taylor | 70 |
| Robert Olson | 68 |
| Katherine Soto | 67 |
| | |
| Yvonne Reid | 66 |
| Robert Sims | 65 |
| Christopher Jones | 63 |
| Helen Armstrong | 56 |
| David Martin | 94 |
| | |
| Phillip Cook | 61 |
| Maria Wilson | 79 |
| Walter Weaver | 98 |
| Edward Jones | 83 |
| Walter Jackson | 58 |
| | |
| Doris Jones | 68 |
| Donald Taylor | 82 |
| | |

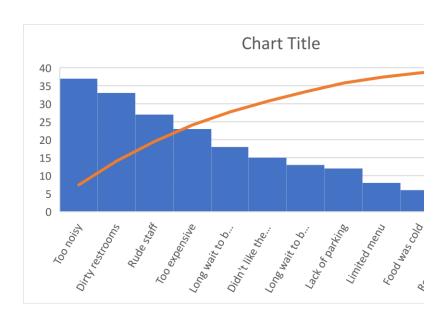


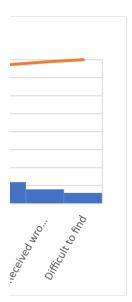
| Jason Reynolds | 57 |
|-------------------|----|
| James Johnson | 79 |
| Barbara Richardso | 79 |
| Tim Walker | 59 |
| Ray Rose | 66 |
| Nancy Smith | 65 |
| Nicole Hunt | 48 |
| Tamara Osborn | 80 |
| James Gonzales | 78 |
| Jason Jones | 88 |
| Chris Matthews | 72 |
| Margaret Moore | 67 |





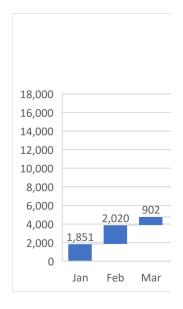
| Complaint | Number |
|---------------|--------|
| Didn't like 1 | 15 |
| Difficult to | 3 |
| Dirty restro | 33 |
| Food was c | 6 |
| Lack of par | 12 |
| Limited me | 8 |
| Long wait t | 13 |
| Long wait t | 18 |
| Received w | 4 |
| Rude staff | 27 |
| Too expens | 23 |
| Too noisy | 37 |

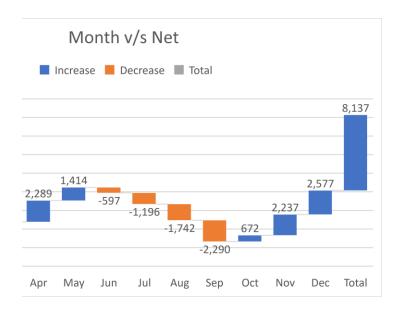




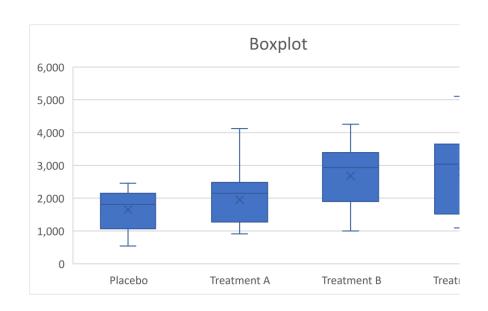
| Month | Net | Expenses |
|-------|--------|----------|
| Jan | 1,851 | 8,982 |
| Feb | 2,020 | 10,232 |
| Mar | 902 | 11,116 |
| Apr | 2,289 | 10,639 |
| May | 1,414 | 11,597 |
| Jun | -597 | 12,432 |
| Jul | -1,196 | 11,838 |
| Aug | -1,742 | 12,696 |
| Sep | -2,290 | 14,355 |
| Oct | 672 | 11,833 |
| Nov | 2,237 | 11,374 |
| Dec | 2,577 | 11,787 |
| Total | 8,137 | 138,881 |

| Income |
|---------|
| 10,833 |
| 12,252 |
| 12,018 |
| 12,928 |
| 13,011 |
| 11,835 |
| 10,642 |
| 10,954 |
| 12,065 |
| 12,505 |
| 13,611 |
| 14,364 |
| 147,018 |





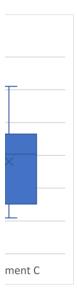
| Group Number | Score |
|-------------------------|----------------|
| Placebo | 1,664 |
| Placebo | 1,084 |
| Placebo | 1,780 |
| Placebo | 2,321 |
| Placebo | 921 |
| Placebo | 2,402 |
| Placebo | 2,253 |
| Placebo | 2,458 |
| Placebo | 1,031 |
| Placebo | 2,101 |
| Placebo | 667 |
| Placebo | 652 |
| Placebo | 1,380 |
| Placebo | 1,961 |
| Placebo | 1,794 |
| Placebo | 1,833 |
| Placebo | 2,059 |
| Placebo | 544 |
| Placebo | 2,254 |
| Placebo | 2,115 |
| Placebo | 1,943 |
| Placebo Treatment A | 1,091 2,646 |
| Treatment A | 2,465 |
| Treatment A | 912 |
| Treatment A | 2,575 |
| Treatment A | 1,154 |
| Treatment A | 1,093 |
| Treatment A | 2,552 |
| Treatment A | 1,472 |
| Treatment A | 2,530 |
| Treatment A | 1,317 |
| Treatment A | 2,347 |
| Treatment A | 2,051 |
| Treatment A | 1,645 |
| Treatment A | 2,322 |
| Treatment A | 2,243 |
| Treatment A | 932 |
| Treatment A | 1,032 |
| Treatment A Treatment A | 2,265 4,122 |
| Treatment A | 2,433 |
| Treatment A | 1,501 |
| Treatment A | 1,408 |
| Treatment B | 1,000 |
| Treatment B | 1,150 |
| - | ,=== |



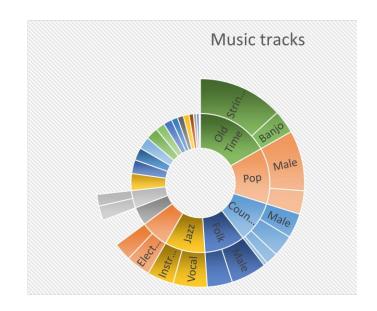
| Treatment B | 1,300 |
|-------------|-------|
| Treatment B | 1,450 |
| Treatment B | 1,600 |
| Treatment B | 1,750 |
| Treatment B | 4,254 |
| Treatment B | 2,050 |
| Treatment B | 2,200 |
| Treatment B | 2,350 |
| Treatment B | 2,500 |
| Treatment B | 2,650 |
| Treatment B | 2,800 |
| Treatment B | 2,950 |
| Treatment B | 3,100 |
| Treatment B | 3,250 |
| Treatment B | 3,400 |
| Treatment B | 3,550 |
| Treatment B | 3,700 |
| Treatment B | 3,850 |
| Treatment B | 2,933 |
| Treatment B | 3,083 |
| Treatment B | 3,233 |
| Treatment B | 3,383 |
| Treatment B | 3,533 |
| Treatment C | 1,224 |
| Treatment C | 4,312 |
| Treatment C | 4,032 |
| Treatment C | 3,370 |
| Treatment C | 1,575 |
| Treatment C | 1,474 |
| Treatment C | 4,312 |
| Treatment C | 3,395 |
| Treatment C | 1,363 |
| Treatment C | 2,670 |
| Treatment C | 1,132 |
| Treatment C | 3,822 |
| Treatment C | 3,340 |
| Treatment C | 2,757 |
| Treatment C | 1,093 |
| Treatment C | 2,244 |
| Treatment C | 3,344 |
| Treatment C | 5,102 |
| Treatment C | 3,644 |
| Treatment C | 3,040 |
| Treatment C | 3,656 |
| Treatment C | 3,525 |
| Treatment C | 3,023 |
| Treatment C | 1,306 |
| | |

Treatment C

1,559

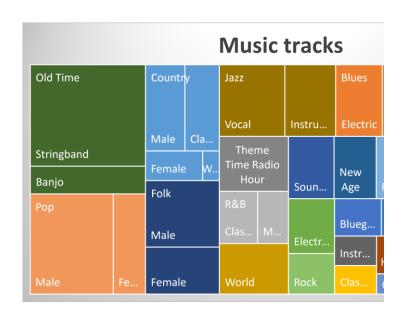


| Genre | Sub-Genre | Tracks |
|-------------|--------------|--------|
| Bluegrass | | 1,281 |
| Blues | Acoustic | 1,815 |
| | Electric | 2,460 |
| Cajun & Zy | deco | 464 |
| Classical | | 882 |
| Country | Classic | 2,192 |
| | Female | 1,247 |
| | Male | 2,495 |
| | Western | 365 |
| Electronic | | 1,860 |
| Folk | Female | 2,551 |
| | Male | 3,616 |
| Hawaiian | | 659 |
| Instruction | al | 913 |
| Jazz | Instrument | 2,688 |
| | Vocal | 3,455 |
| | Smooth Jaz | Z |
| New Age | | 1,933 |
| Old Time | Stringband | 8,616 |
| | Banjo | 2,359 |
| Oldies | | 402 |
| Pop | Female | 2,382 |
| | Male | 6,124 |
| R&B | Classic | 1,472 |
| | Modern | 1,183 |
| Rap | | 90 |
| Reggae | | 1,863 |
| Rock | | 1,377 |
| Soundtrack | (S | 2,095 |
| Swing | | 105 |
| Theme Tim | ne Radio Hoi | 2,795 |
| World | | 2,573 |
| Novelty | | 969 |



Bluegrass
Blues
Cajun & Zydeco
Classical
Country
Electronic
Folk
Hawaiian
Instructional

| Genre | Sub-Genre | Tracks |
|-------------|-------------|--------|
| Bluegrass | | 1,281 |
| Blues | Acoustic | 1,815 |
| | Electric | 2,460 |
| Cajun & Zy | deco | 464 |
| Classical | | 882 |
| Country | Classic | 2,192 |
| | Female | 1,247 |
| | Male | 2,495 |
| | Western | 365 |
| Electronic | | 1,860 |
| Folk | Female | 2,551 |
| | Male | 3,616 |
| Hawaiian | | 659 |
| Instruction | al | 913 |
| Jazz | Instrument | 2,688 |
| | Vocal | 3,455 |
| | Smooth Jaz | Z |
| New Age | | 1,933 |
| Old Time | Stringband | 8,616 |
| | Banjo | 2,359 |
| Oldies | | 402 |
| Pop | Female | 2,382 |
| | Male | 6,124 |
| R&B | Classic | 1,472 |
| | Modern | 1,183 |
| Rap | | 90 |
| Reggae | | 1,863 |
| Rock | | 1,377 |
| Soundtracks | | 2,095 |
| Swing | | 105 |
| Theme Tim | e Radio Hoi | 2,795 |
| World | | 2,573 |
| Novelty | | 969 |





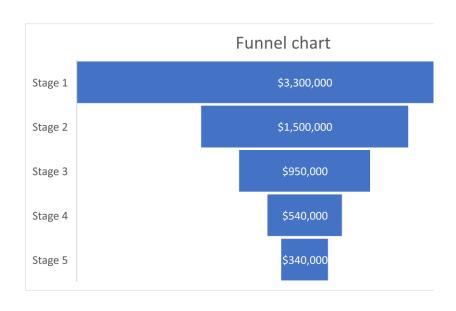
 Stage 1
 \$3,300,000

 Stage 2
 \$1,500,000

 Stage 3
 \$950,000

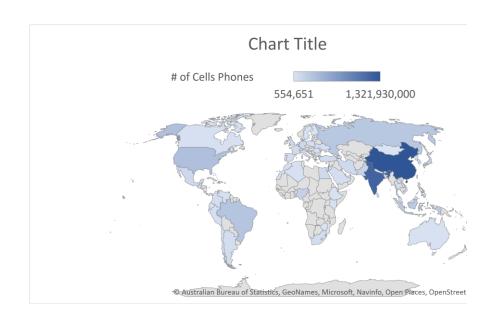
 Stage 4
 \$540,000

 Stage 5
 \$340,000





| | # of Cells Phones |
|-------------|-------------------|
| China | 1,321,930,000 |
| India | 1,183,408,611 |
| United Stat | 327,577,529 |
| | , , |
| Brazil | 284,200,000 |
| Russia | 256,116,000 |
| Indonesia | 236,800,000 |
| Nigeria | 167,371,945 |
| Japan | 146,649,600 |
| Pakistan | 150,169,643 |
| Bangladesh | 131,376,000 |
| Germany | 107,000,000 |
| Philippines | 106,987,098 |
| Mexico | 101,339,000 |
| Iran | 96,165,000 |
| Egypt | 93,670,000 |
| Italy | 88,580,000 |
| United King | 83,100,000 |
| Vietnam | 72,300,000 |
| Turkey | 72,200,000 |
| France | 72,180,000 |
| Thailand | 69,000,000 |
| South Afric | 59,474,500 |
| Colombia | 57,900,472 |
| Ukraine | 57,505,555 |
| Argentina | 56,725,200 |
| South Kore | 56,004,887 |
| Spain | 55,740,000 |
| Poland | 47,153,200 |
| Saudi Arabi | 46,000,000 |
| Morocco | 44,450,000 |
| Peru | 34,235,000 |
| Nepal | 34,172,058 |
| Algeria | 33,000,000 |
| Venezuela | 32,019,086 |
| Canada | 31,210,628 |
| Taiwan | 28,610,000 |
| Malaysia | 30,379,000 |
| Kenya | 28,080,000 |
| Romania | 26,000,000 |
| Sri Lanka | 22,123,000 |
| Chile | 21,000,000 |
| Australia | 20,570,000 |
| Netherland | 20,000,000 |
| Ethiopia | 18,000,000 |
| Guatemala | 17,571,895 |
| | 17,371,895 |
| Hong Kong | 17,445,581 |



| United Ara | 17,132,724 |
|-------------|------------|
| Ecuador | 15,900,000 |
| Sweden | 14,500,000 |
| Zimbabwe | 13,518,887 |
| Portugal | 13,400,000 |
| Belgium | 11,822,000 |
| Hungary | 11,561,890 |
| Bulgaria | 10,454,400 |
| Israel | 9,701,200 |
| Finland | 9,470,000 |
| Costa Rica | 8,300,000 |
| Singapore | 8,106,700 |
| Azerbaijan | 7,000,000 |
| Denmark | 7,000,000 |
| Panama | 6,900,000 |
| Jordan | 6,010,000 |
| Republic of | 5,770,638 |
| Lithuania | 4,940,000 |
| New Zeala | 4,761,000 |
| Mongolia | 3,500,000 |
| Lebanon | 2,720,000 |
| Latvia | 2,579,000 |
| North Kore | 3,000,000 |
| Estonia | 1,904,000 |
| Cuba | 1,300,000 |
| Montenegr | 1,117,500 |
| Malta | 554,651 |
| Maldives | 776,716 |
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