

AKSHAT LAKHOTIA

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EDUCATION

NEW YORK UNIVERSITY, LEONARD N. STERN SCHOOL OF BUSINESS

Bachelor of Science in Finance and Statistics, Minor in Computer Science

New York, NY

Expected May 2019

- Academics: Cumulative GPA **3.9/4.0** | Major GPA **4.0/4.0** | **SAT**: 2240/2400 (M 790, R 720, W 730)
- Activities: Finance Society Mentorship Program, Beta Alpha Psi, Investment Analysis Group | Dean's List (Fall 2015 – Present)

PROFESSIONAL EXPERIENCE

LIGHTYEAR CAPITAL

Private Equity Summer Intern

New York, NY

Jun 2017 – Present

- Create a comprehensive list of all publicly traded companies in each of the 6 verticals of the financial services industry
- Utilize comparable company analysis with business-specific multiples to select potential leveraged buyout (LBO) targets
- Determine long-term value proposition of over 20 companies in Financial Technology (Payments) and Investment Management sub-verticals by examining business models and assessing competitive positions in their respective industry landscapes
- Evaluate unlevered and levered IRR of 3 takeover candidates by building dynamic financial models consisting of multiple scenarios of estimated operating growth profiles, free cash flow generation, leverage levels and entry-exit multiples
- Build a pitch book for the investment committee consisting of company overviews, ownership structures and LBO outputs

EA MARKETS

Investment Banking Intern

New York, NY

Jan 2017 – Apr 2017

- Compiled one-pagers and performed covenant analysis for debt capital markets and leveraged finance transactions
- Assisted in the creation of transaction pitch books, presentations and market updates for senior bankers and potential clients

Selected Transaction Experience:

- \$500 million credit facility (\$350 million revolver and \$150 million term loan) refinancing for a telecommunications company
 - Analyzed pricing, bank groups, performed comparables facility analysis to help assess improvements within existing facility
- Bank debt engagement for a technology company
 - Assisted in the creation of a master bank list to evaluate potential syndicate structure to finance the bank debt arrangement

QUINTEN CAPITAL

Search Fund Intern

New York, NY

Oct 2016 – Dec 2016

- Compiled research spanning multiple industry verticals, focusing on Healthcare and GRC companies with strong fundamentals
- Identified business drivers and potential growth opportunities after considering management perspective and industry landscape

STATE BANK OF INDIA FUNDS MANAGEMENT (SBI)

Equity Research Summer Intern

Mumbai, IN

Jun 2016 – Aug 2016

- Built 3 statement, discounted cash flow (DCF), and comparable company analysis models, and performed sensitivity analysis
- Applied financial ratios to screen for undervalued, high growth companies, and back-tested results generated 297% alpha

EXTRACURRICULAR ACTIVITIES

STERN INVESTMENT ANALYSIS GROUP (IAG)

Portfolio Team Analyst, Former Senior Vice President of Investor Relations

New York, NY

Sep 2016 – Present

- Analyze and pitch investment opportunities to the IAG portfolio team, and use treynor measure, information ratio, and risk measures such as beta to create monthly reports assessing performance of the portfolio and suggesting sector allocation changes
- Assist in managing a real money portfolio through weekly stock pitches to the entire club – Assets Under Management: \$35,000

J.P. MORGAN INVESTMENT BANKING CASE COMPETITION

Semi-finalist

New York, NY

Apr 2017

- Developed a presentation on the strategic acquisition of a gym company, Town Sports, by Nike to boost its shift to a Direct to Consumer business model; selected as one of the top 10 teams to progress to semi-finals out of 70+ participating teams
- Calculated revenue and cost synergies, and performed DCF, Comparables Analysis, Precedent Transactions and Merger model

SEEKING ALPHA

Contributor, Third Place Winner in Intercollegiate Stock Pitch Competition

New York, NY

Feb 2016 – Jan 2017

- Cover companies in residential construction (NYSE: TPH; long), rental and leasing (NYSE: URI; long) and credit services (NYSE: NAVI; short) industries, and advise investors on long/short investments with over 4,000 article views to date
- Third prize winner for pitching United Rentals (NYSE: URI), which resulted in 114.2% returns with accurate investment thesis

STERN PROGRAM FOR UNDERGRADUATE RESEARCH

Research Assistant

New York, NY

Jan 2016 – May 2016

- Collaborated with Professor Xiao Liu to examine the business models of Fintech companies and evaluate their sustainability
- Identified competitive advantages of Robinhood, Kickstarter and other companies in the Fintech industry by peer-group analysis

SKILLS AND INTERESTS

SKILLS: Microsoft Office Suite, Bloomberg Terminal, Capital IQ, FactSet, Java, Python, Thomson One

INTERESTS: Tennis (played Nationals), Soccer (Manchester United), FIFA, Thriller Movies, Mythological fiction, *Suits*, *Sherlock*