

AKSHAT LAKHOTIA

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EDUCATION

NEW YORK UNIVERSITY, LEONARD N. STERN SCHOOL OF BUSINESS

Bachelor of Science in Finance and Statistics, Minor in Computer Science

New York, NY

Expected Dec 2018

- Academics: Major GPA **4.0/4.0** Cumulative GPA **3.9/4.0**
- Honors: Dean's List Fall 2015, Spring 2016

THE HERITAGE SCHOOL

Commerce Stream

Kolkata, IN

May 2015

- Indian School Certificate (ISC) Examination (Grade XII): 98.25%, 6th highest score in India
- SAT: 2240/2400 | Top 5% in the National Commerce Olympiad

WORK EXPERIENCE

QUINTEN CAPITAL LLC

Private Equity Intern

New York, NY

Oct 2016 – Present

- Compile research spanning multiple industry verticals, focusing on small to mid-cap companies with strong fundamentals
- Understand business drivers and value companies using EBITDA exit multiples considering growth potential and risks
- Identify potential acquisitions by contacting business owners and participating in company due diligence sessions

STATE BANK OF INDIA FUNDS MANAGEMENT (SBIMF)

Equity Research Summer Intern

Mumbai, IN

Jun 2016 – Aug 2016

- Built 3 statement, discounted cash flow (DCF), and comparable company analysis models, and performed sensitivity analysis
- Applied financial ratios to screen for undervalued, high growth companies, and back-tested results generated 297% alpha
- Analyzed investment opportunities using blend of bottom-up and top-down strategies and created report on the insurance sector

STERN PROGRAM FOR UNDERGRADUATE RESEARCH

Research Assistant

New York, NY

Jan 2016 – May 2016

- Collaborated with Professor Xiao Liu to examine the business models of Fintech companies and evaluate their sustainability
- Identified competitive advantages of Robinhood, Kickstarter, and other companies in the Fintech industry by peer-group analysis

SUMEDHA FISCAL SERVICES LIMITED

Investment Management Intern

Kolkata, IN

Apr 2015 – May 2015

- Analyzed investment performance using quantitative metrics such as Sortino Ratio and Security Market Line of individual stocks
- Created and presented an Indian Tea Industry report to the portfolio manager for potential investment in the industry

EXTRACURRICULAR ACTIVITIES

STERN INVESTMENT ANALYSIS GROUP (IAG)

Senior Vice President of Investor Relations

New York, NY

Sep 2016 – Present

- Analyze and pitch investment opportunities to the IAG portfolio team and create reports assessing performance of the portfolio
- Assist in managing a real money portfolio through weekly stock pitches to the entire club – Assets Under Management: \$35,000

SEEKING ALPHA

Contributor

New York, NY

Feb 2016 – Present

- Author equity research articles covering the trucking, credit services, rental and leasing, and residential construction industries
- Advise investors and other Seeking Alpha members on long/short investments with over 4,000 article views to date

AWARDS AND CERTIFICATIONS

SEEKING ALPHA INTERCOLLEGIATE SUMMER STOCK PITCH COMPETITION

Third Place Winner

New York, NY

Jul 2016

- Pitched United Rentals (NYSE: URI), which resulted in 32.14% returns with the investment thesis accurately playing out

BLOOMBERG INSTITUTE

Certified Courses

New York, NY

Jul 2016

- Attained understanding of Economics, Currencies, Fixed Income and Equities through the Bloomberg Market Concepts course
- Gained knowledge of Bloomberg terminal functions through the Bloomberg Essentials Online Training Program

DELOITTE CONSULTING CASE COMPETITION

Semifinalist

New York, NY

Mar 2016

- Improved the business model of a potential grocery store to increase market share, which included thorough industry research

SKILLS AND INTERESTS

LANGUAGES: English (fluent), Hindi (native), Bengali (basic)

SKILLS: Microsoft Excel and PowerPoint, Bloomberg Terminal, Capital IQ, Java, Python

INTERESTS: Tennis (Roger Federer), Soccer (Manchester United), Basketball, Reading (mythological fiction), Suits, Milk chocolates