

Akshay Bhujbal

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SUMMARY

Experienced Data Analyst proficient in transforming complex datasets into actionable insights. Skilled in Python, SQL, and Microsoft Power BI, with a proven track record in sales analytics and strategic planning. Adept at data visualization and A/B testing methodologies, committed to continuous learning. Seeking opportunities to contribute to dynamic, data-driven projects

WORK EXPERIENCE

Sales Analytics Specialist - Scally's Centra

Nov 2021 - Jul 2023

Successfully managed and expanded client base, achieving a 20 percent increase in sales revenue. Utilized CRM software for customer insights and collaborated on real-time sales performance dashboards. Enhanced organizational productivity and efficiency through data-driven strategies and targeted marketing initiatives.

Data Analyst / Research Assistant - Northside Partnership

Sep 2020 - Dec 2021

Collaborated with cross-functional teams to analyze complex datasets, utilizing Tableau and Excel for data visualization. Spearheaded A/B testing methodologies, resulting in increased customer engagement and program success. Proficiently employed SQL for data extraction and transformation, ensuring data integrity and reliability.

Nonprofit Data Analyst Specialist - Ostomy Association of Ireland

Apr 2019 - Sep 2020

Utilized Microsoft Forms to gather insights from conference participants, conducting comprehensive analysis to extract meaningful trends. Contributed to data-driven decision-making, optimizing processes, and enhancing data accuracy. Collaborated with teams to deliver high-quality services, aligning with the organization's mission to support individuals with stomas and internal pouches.

PROJECTS

HR Analytics Power BI Dashboard

[Link to Demo](#)

Description: Utilizes Power BI to analyze employee attrition factors and their impact. Tools/Technologies: Power BI, data visualization. Outcome: Insights into factors contributing to employee attrition for organizational improvement.

Diwali Sales Analysis using Python

[Link to Demo](#)

Description: Analyzes sales trends during Diwali using Python, offering insights for optimization. Tools/Technologies: Python, data analysis libraries. Outcome: Enhanced understanding of sales patterns for strategic planning.

Crust-to-Crumb Understanding Pizza Sales Metrics using SQL

[Link to Demo](#)

Description: Analyzes pizza sales data using SQL, uncovering insights into sales metrics. Tools/Technologies: SQL, data analysis. Outcome: Insights into pizza sales performance and customer preferences.

Data-Driven Approach to Predict Solar Flares Research Proposal

[Link to Demo](#)

Description: Proposes a data-driven method to predict solar flares, crucial for space weather forecasting. Tools/Techniques: Machine learning, data analysis. Outcome: Potential advancement in space weather forecasting.

EDUCATION

2018 - 2019 Postgraduate Diploma in Data Analytics at **National College of Ireland**
2012 - 2013 Bachelor's Degree at **Pune University**
2012 Class 12th **Maharashtra HSC**
2010 Class 10th **Maharashtra SSC**

CERTIFICATES

Data Visualisation: Empowering Business with Effective Insights, Tata Group: 2023
This certificate signifies completion of a course or program offered by Tata Group focused on data visualization techniques to empower business decision-making with effective insights.

Data Analytics Consulting Virtual Internship, KPMG: 2023
This certificate represents participation in a virtual internship program provided by KPMG, where practical experience in data analytics consulting was gained through simulated consulting projects.

Data Analytics and Visualization Job, Accenture: 2023
This certificate indicates involvement in a job or project related to data analytics and visualization at Accenture, a global professional services company.

Java for Absolute Beginners, Udemy: 2022
This certificate demonstrates proficiency in Java programming language fundamentals, obtained through a beginner-level course on Udemy.

Data Science A-Z™: Real-Life Data Science Exercises Included, Udemy: 2021
This certificate signifies completion of a comprehensive data science course on Udemy, covering various aspects of real-life data science exercises and applications.

SKILLS

Excel:	Advanced
Advanced Business Intelligence (BI) Tools:	Advanced
Critical Thinking and Problem-Solving:	Advanced
Data Manipulation:	Expert
Machine Learning:	Advanced
Power BI:	Advanced
SQL:	Expert
Python:	Advanced
Data Visualization:	Expert
Statistical Analysis:	Advanced
Data Analysis:	Expert