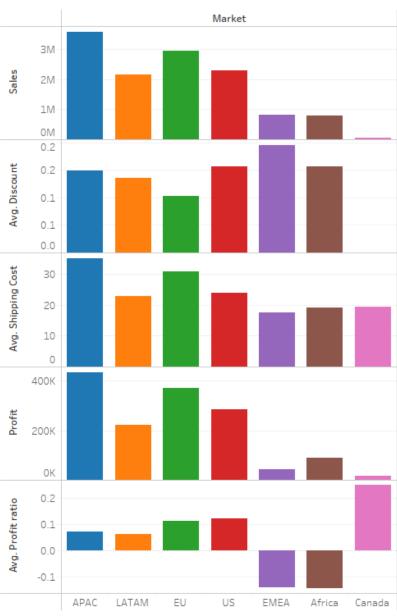


### Sales and Profit by Region of the respective Markets

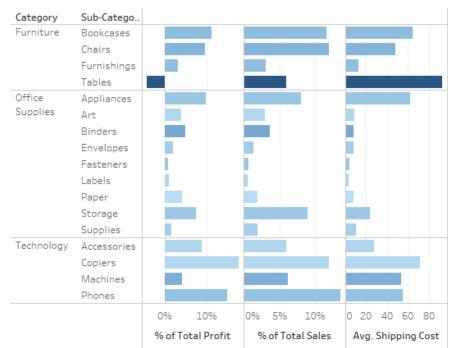


## Market details

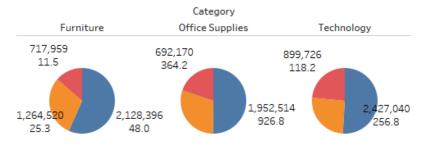


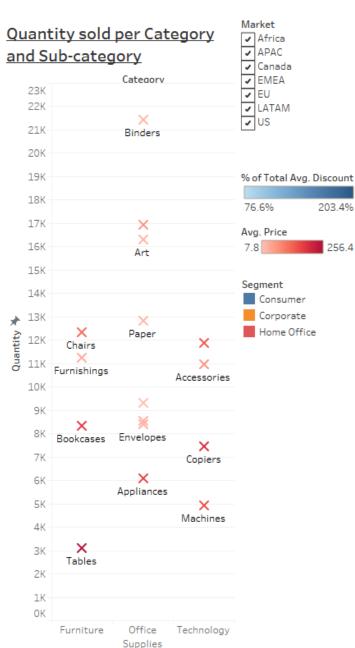


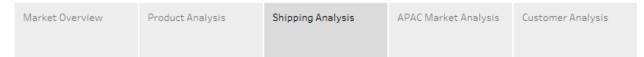
### **Product Details**

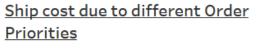


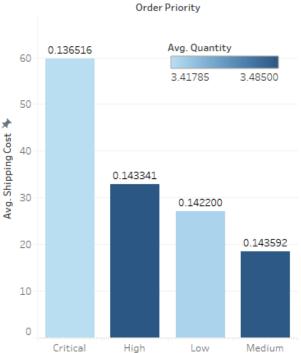
# Category and Segment based on Profit Ratio

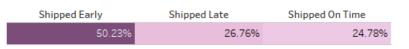










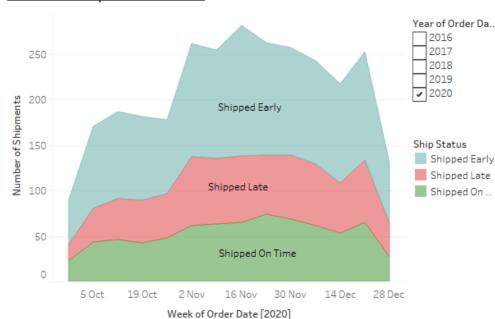


Quarter of Orde...

Q1 Q2

Q3 Q4

# On Time Shipment Trends



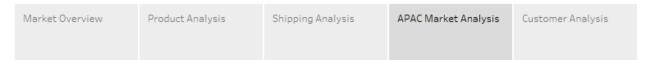
# Quantity sold and Sales per Ship mode in each year

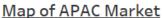
	Order Date						
Ship Mode	2016	2017	2018	2019	2020		
First Class		4,576	5,643	6,848	8,972		
Same Day		1,565	1,968	2,555	3,142		
Second Class	7	6,270	7,220	9,771	12,456		
Standard Class	12	19,013	23,280	28,962	36,052		

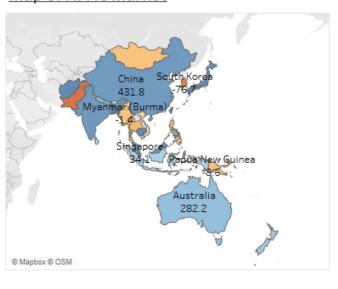
Sales
111 2,534,068

# Average Shipping costs based on Ship modes

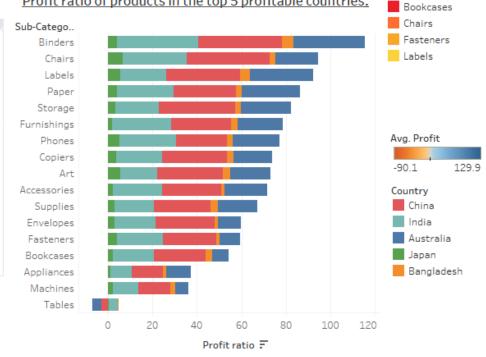






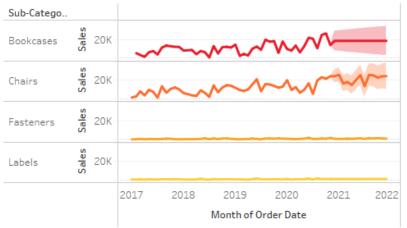


# Profit ratio of products in the top 5 profitable countries.

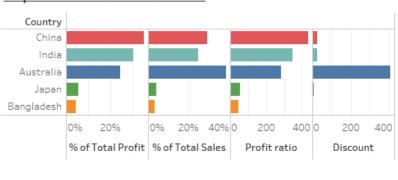


Sub-Category

## Sales Forecast of top 2 and least 2 selling products



## **Top 5 Profitable Countries**

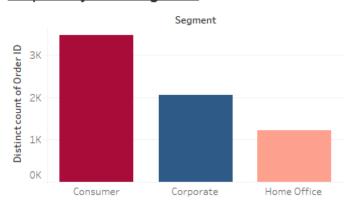


Customer Analysis Product Analysis Shipping Analysis APAC Market Analysis Market Overview

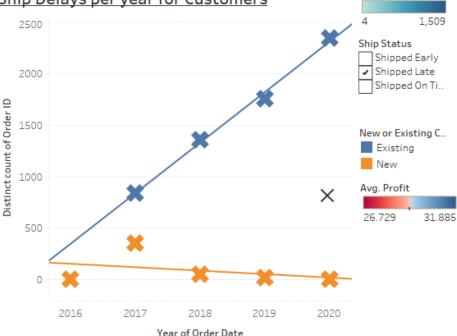
## The New Customers Per Year

	Order Date						
New or Exis	2016	2017	2018	2019	2020		
Existing		976	1,263	1,437	1,509		
New	4	1,305	210	56	15		

## Ship Delays Per Segment



# Ship Delays per year for Customers



Distinct count of C..

## Sales Ranking of top 10 Customers

Customer Name

#### Segment Sales 200K Consumer 100K 300K

Corporate

Sales Forecast of Segments

