



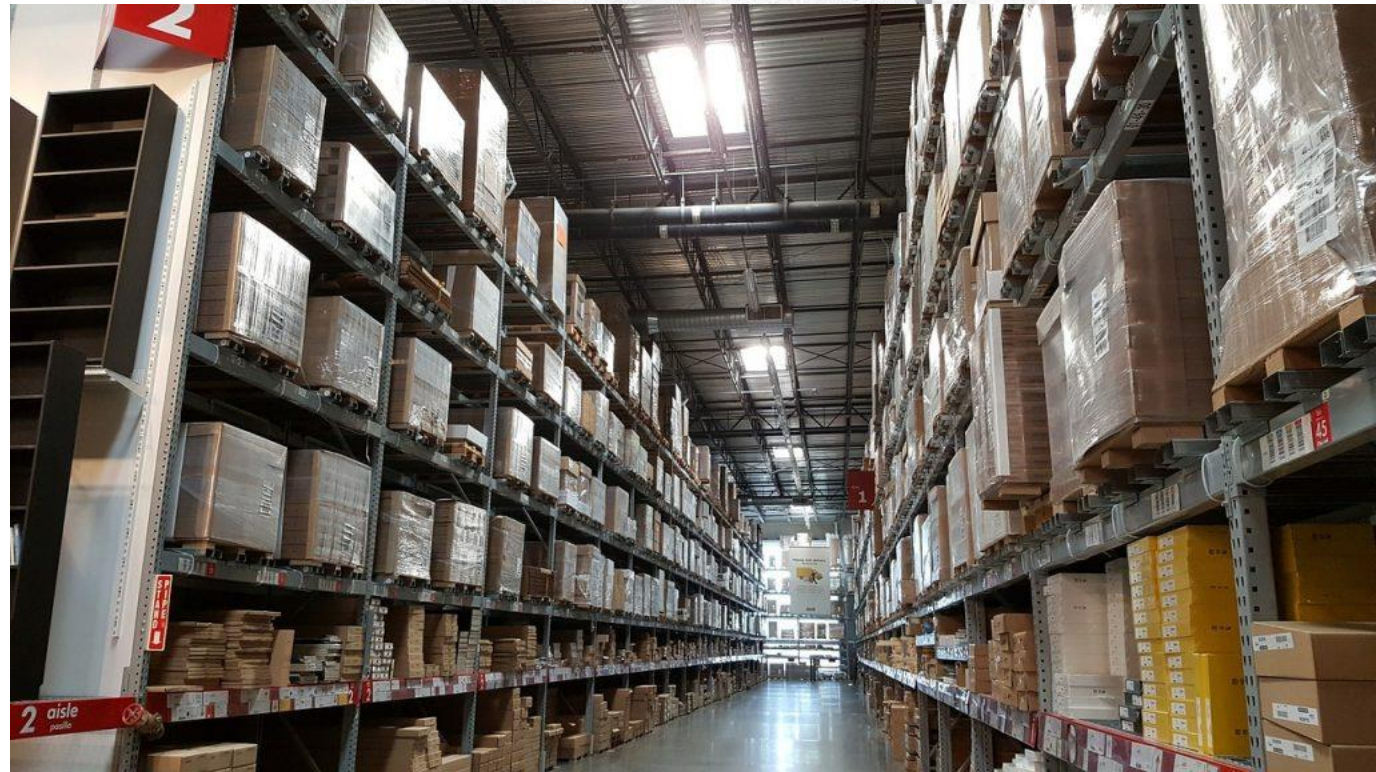
Complementary- Similarity Learning using Quadruplet Network

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E-commerce Recommender Systems



Nancy
eCommerce Customer



Millions of items in eCommerce
Catalog/ Warehouse



Item Relationships

- Similarity/ Substitutes
 - Show similar items during exploration phase





Item Relationships

- Complementary
 - Show after purchase add example e.g. if someone has purchased dress, additional suggestions like sandals, purse etc

Traditional Methods

- Popularity Based
 - Always show popular items
 - Challenges:
 - Does not address item level relationship
- Customers who bought X also bought Y
 - based on co-counts
 - Challenges:
 - Cold-start items



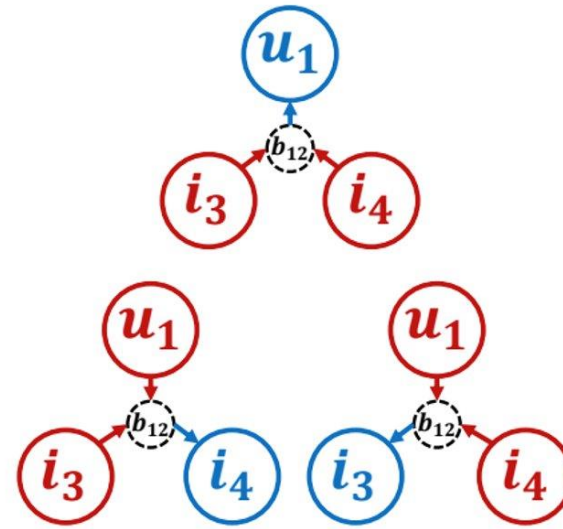
Traditional Methods

- Factorization Inspired Approaches - Factorize the Item-Item Co-Occurrence Matrix to learn low dimensional dual item latent factors
 - Challenges:
 - Cold Start
 - Does not address transitivity

	Item 1	Item 2	Item 3	Item 4
Item 1	1			2
Item 2		5	4	
Item 3				3
Item 4	9		6	

Other Methods

- Triple2vec
 - Maximize dot product between item pairs and user vectors
 - Challenges:
 - Transitivity leads to similar items in recommendations
 - Does not handle Cold-start items



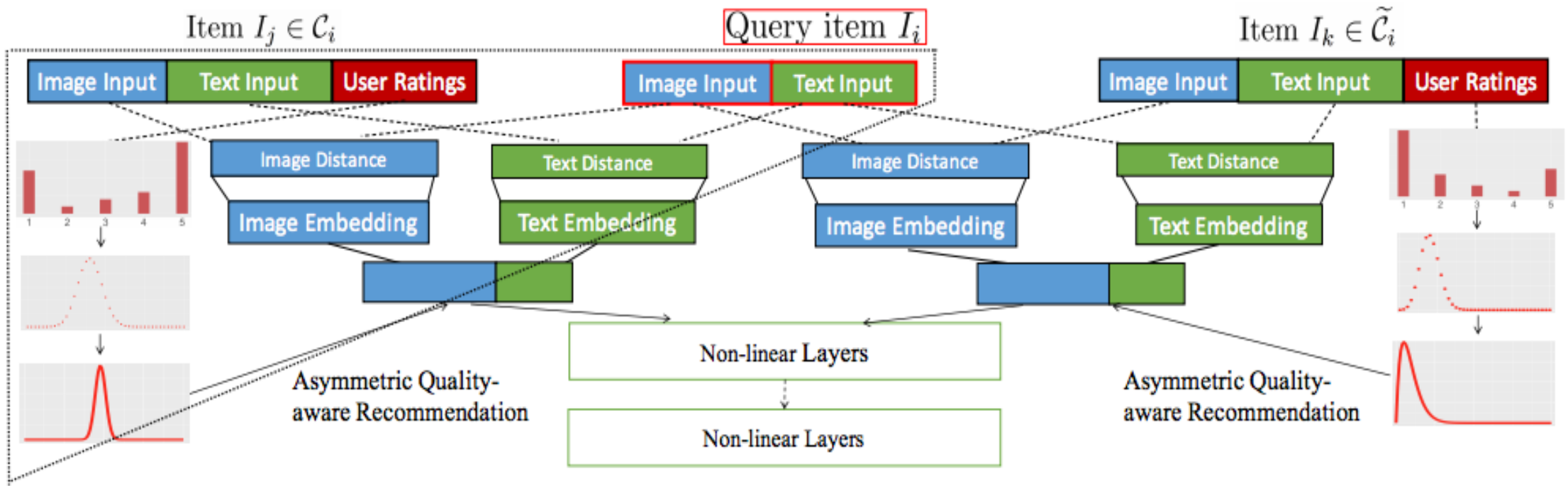
Other Methods

- Quality-Aware Neural Complementary Item Recommendation

$$P_{\text{comp}} = \sigma \left(d(a_f, c_f) \right) = \frac{1}{1 + e^{d(a_f, c_f) - \eta}} \quad [4]$$

Challenges:

- Transitivity





Challenges

- Cold-start items
- Diversity
- Differentiate between similar and complementary items

Dataset

- Amazon Clothing, Shoes, and Jewelry data[2]
 - Category information and title
 - Complementary pairs: bought together by users from different categories
 - Similar pairs: items that lie in same category
 - Negative items: Randomly sample items which do not meet above criteria
 - Quads: anchor, complementary, similar, negative items
 - Train quads: 3.3M, Test quads:0.3M

<https://github.com/mansimane/quadnet-comp-sim>

Amazon Dataset Attribute Availability

Attribute	Coverage
Image	99.99
Description	5.68
Title	99.95
Price	38.29
Brand	6.25

Example Quad

Anchor



Lee Dungarees Men's Big, Tall
Carpenter Jean

Complementary



Key Apparel Men's Big-Tall
Short Sleeve Heavyweight
Pocket Tee Shirt

Similar



Wrangler Men's Rugged
Wear Relaxed Straight Fit
Jean

Negative



Black and White
Herringbone Wool
Suiting Extra Long Tie

Motivation

- Why not just optimize for complementary items?

$$P_{\text{comp}} = \sigma \left(d(a_f, c_f) \right) = \frac{1}{1 + e^{d(a_f, c_f) - \eta}} \quad [4]$$



a

Wonder Nation Twist-Front Graphic T-Shirt



c

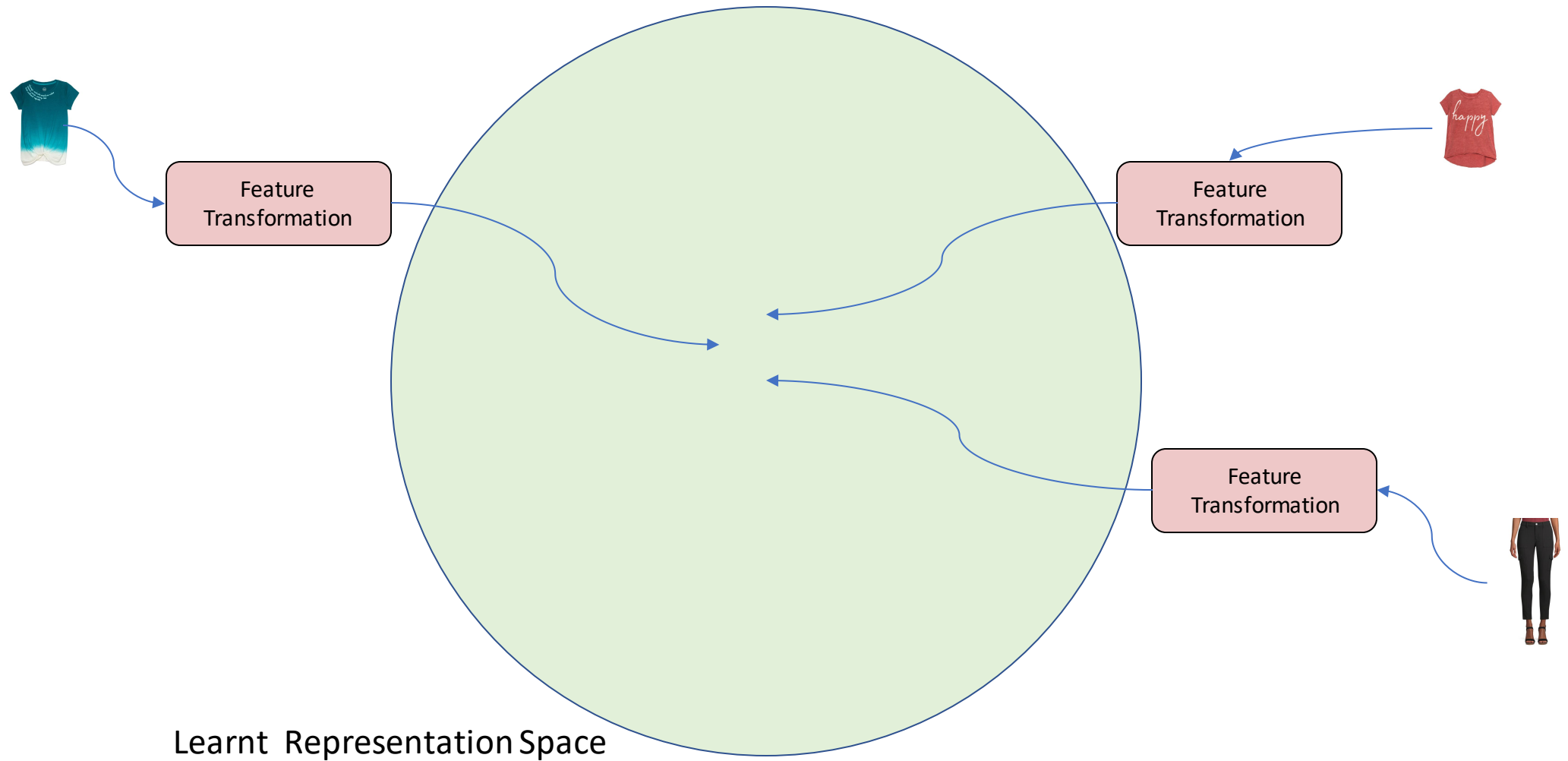
Women's Knit Skinny Cargo Pant



b

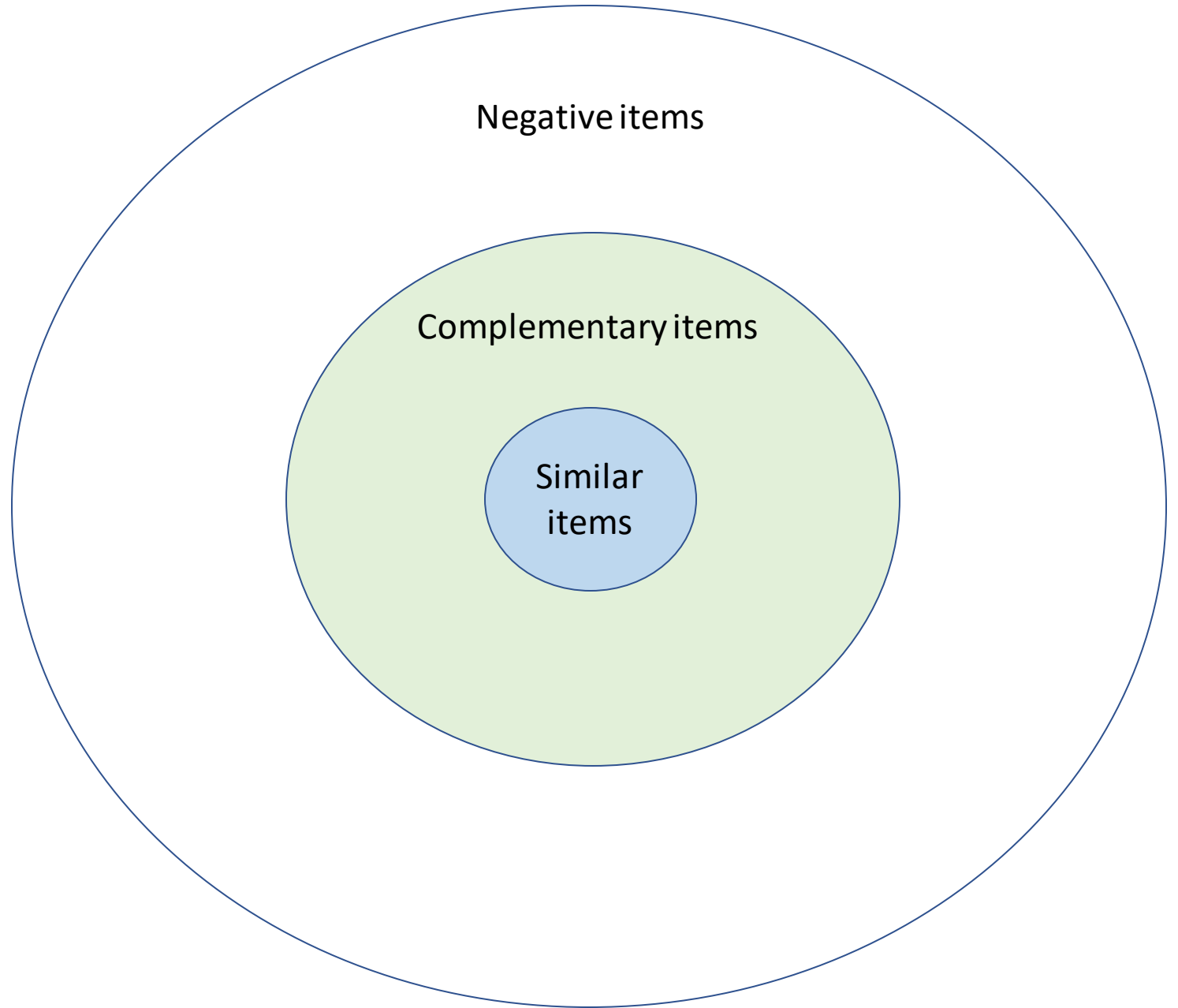
Wonder Nation Graphic Hi-Lo T-Shirt

Motivation



Goal

- Learn representation space which can differentiate between similar and complementary items



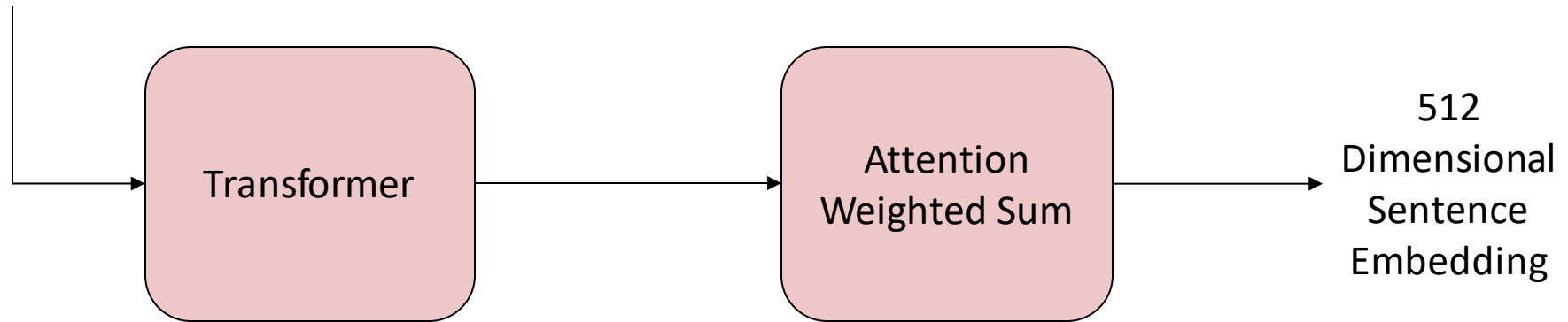
Problem Formulation

- a : Anchor item
- c : Complementary item to anchor item
- s : Similar item to anchor item
- n : Negative item to anchor item
- a'_f, c'_f, s'_f, n'_f : Normalized learnt feature representation for a, c, s, n

Feature Representation

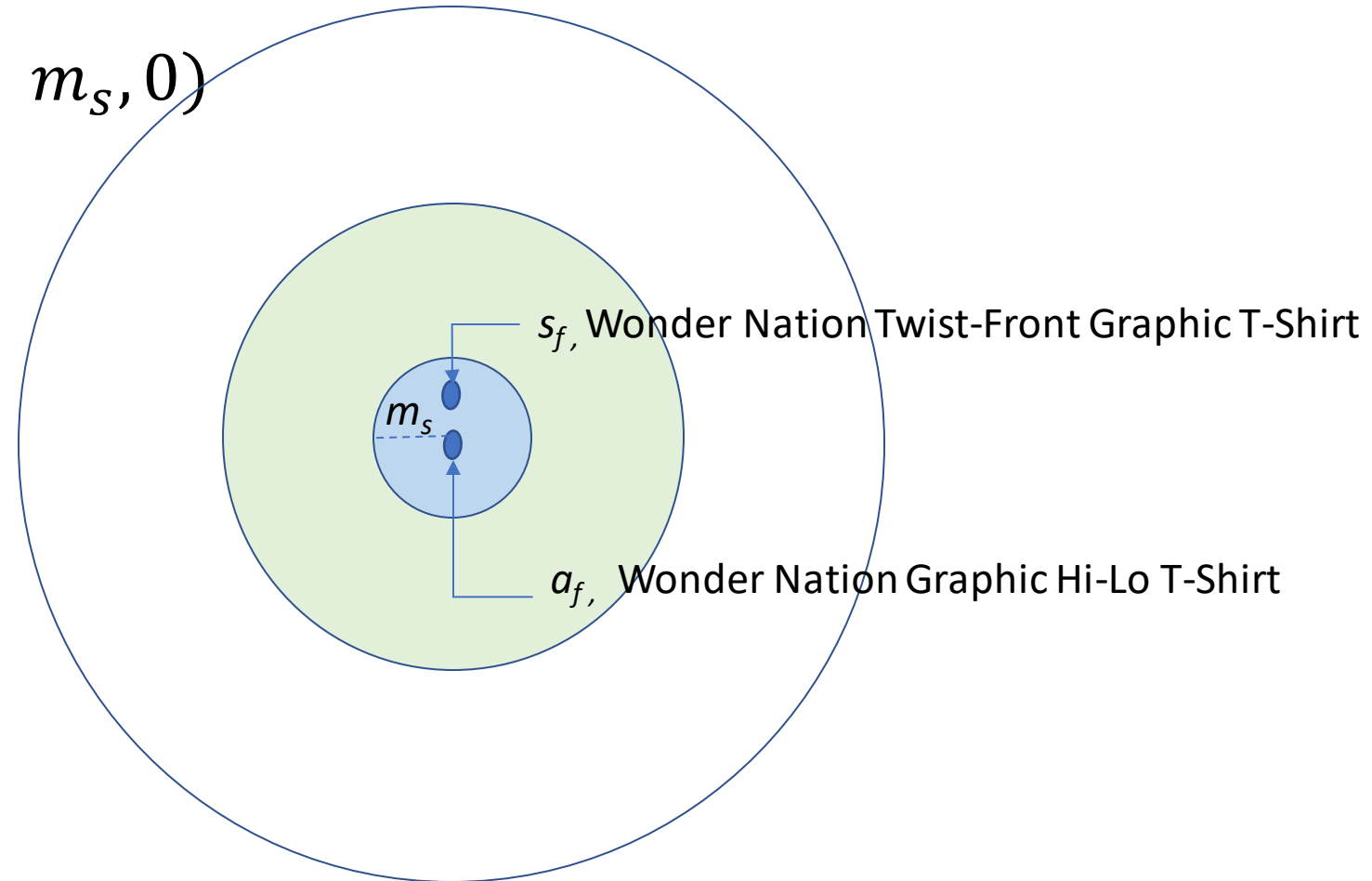
- Universal Sentence Encoder [1]

Wonder Nation Twist-Front Graphic T-Shirt



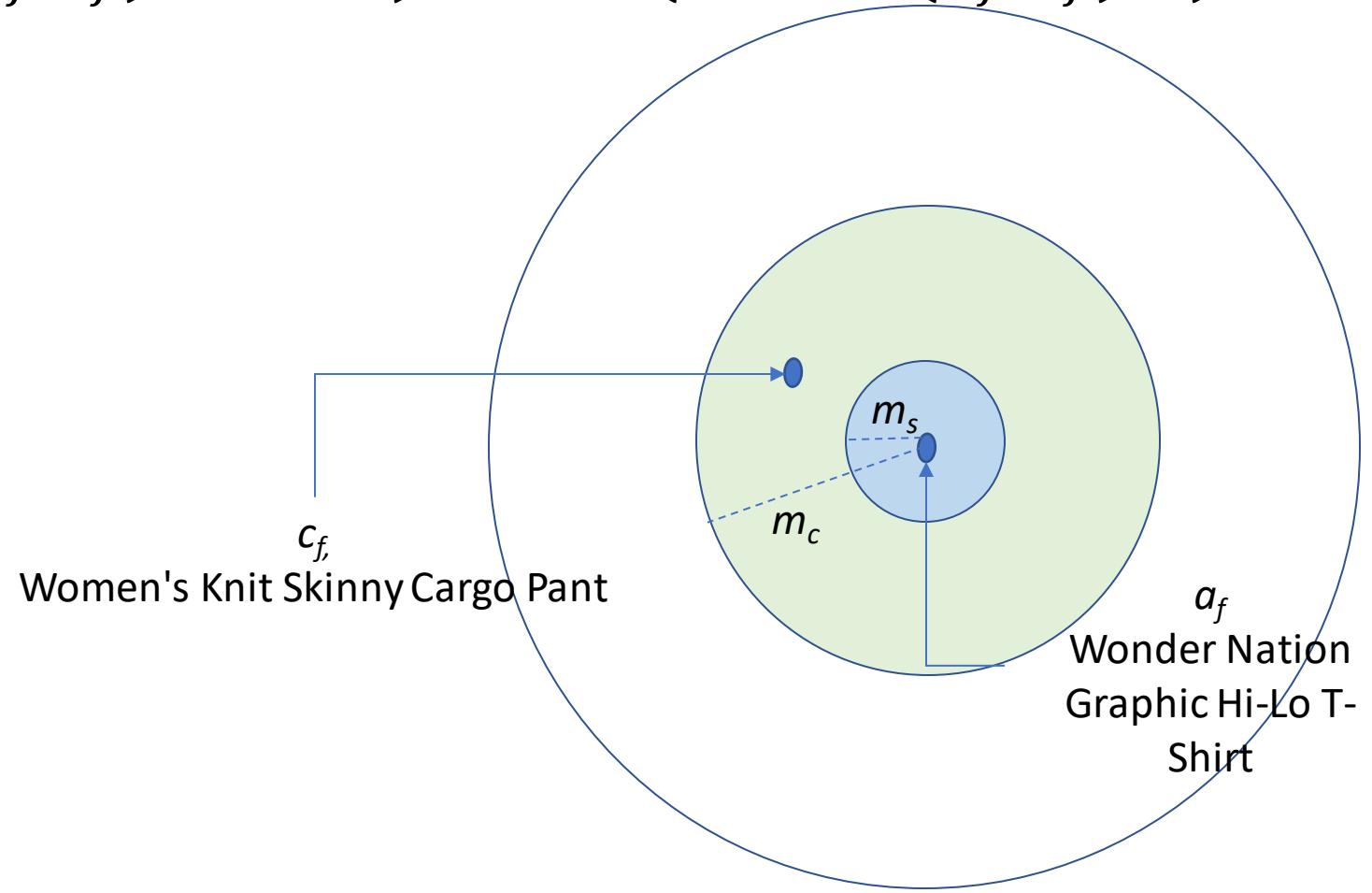
Similarity Loss

- $L_{sim} = \max(d(a'_f - s'_f) - m_s, 0)$



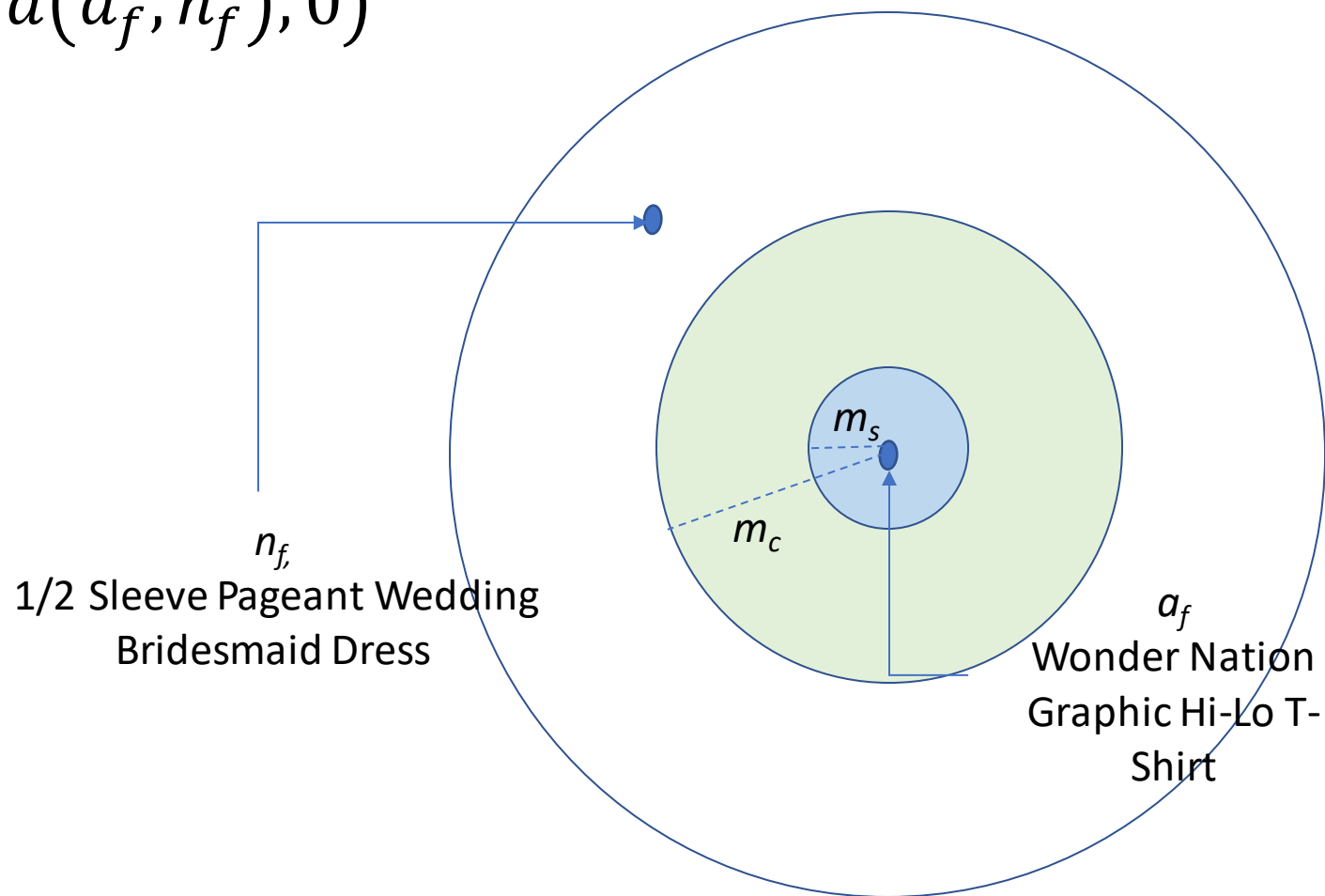
Complementary Loss

- $L_{comp} = \max(d(a'_f, c'_f) - m_c, 0) + \max(m_s - d(a'_f, c'_f), 0)$



Negative Loss

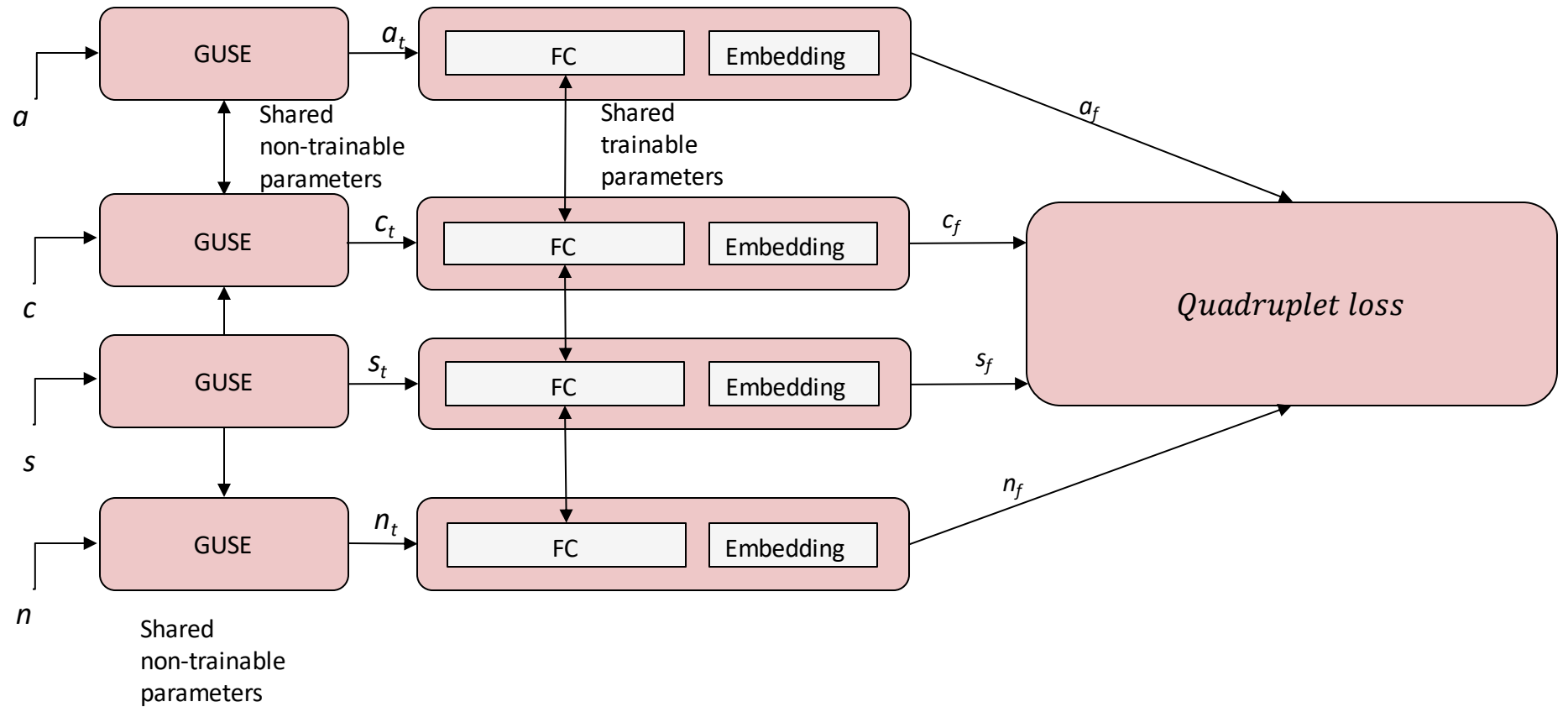
- $L_{neg} = \max(m_n - d(a'_f, n'_f), 0)$



Quadruplet Loss

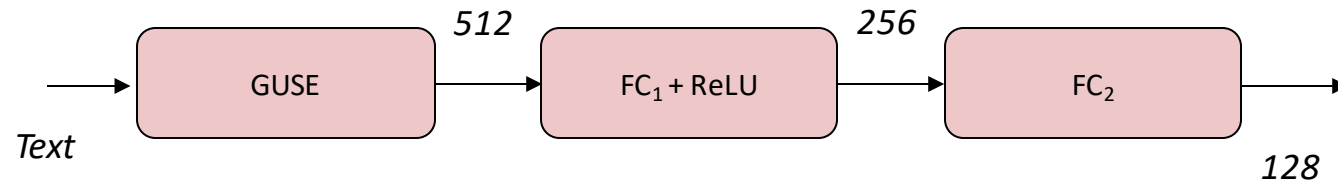
- $L_{sim} = \max(d(a'_f - s'_f) - m_s, 0)$
- $L_{comp} = \max(d(a'_f, c'_f) - m_c, 0) + \max(m_s - d(a'_f, c'_f), 0)$
- $L_{neg} = \max(m_n - d(a'_f, n'_f), 0)$
- $L_{quad} = L_{sim} + L_{comp} + L_{neg} + \lambda L_{l2}$

Architecture

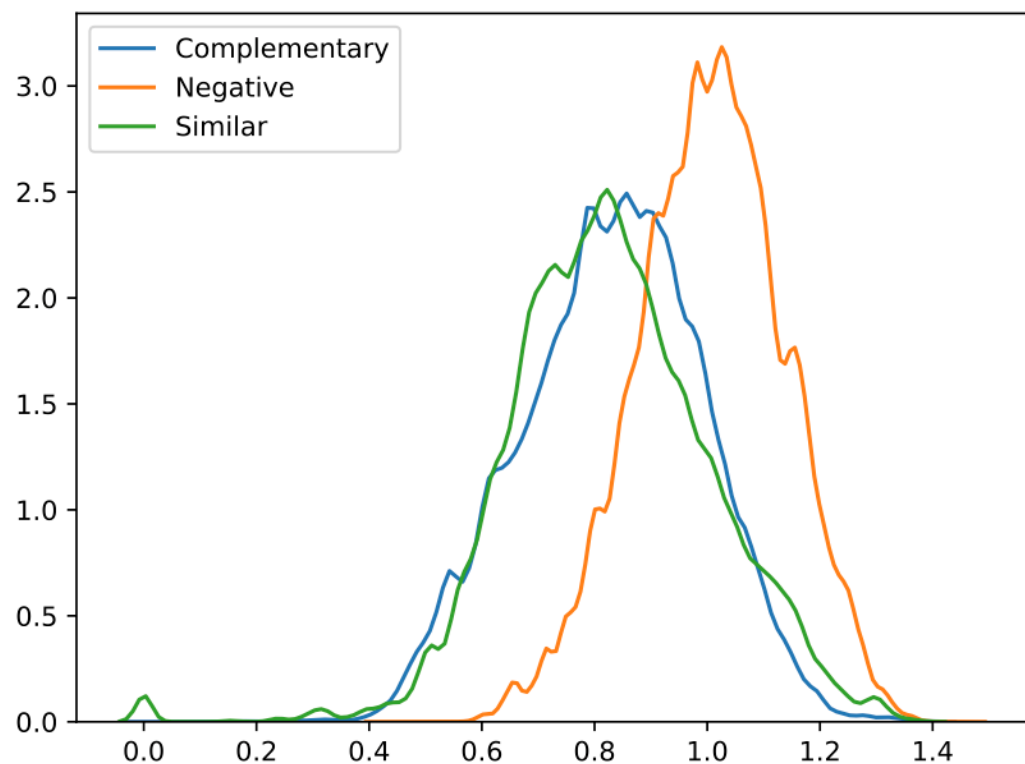


Hyperparameters

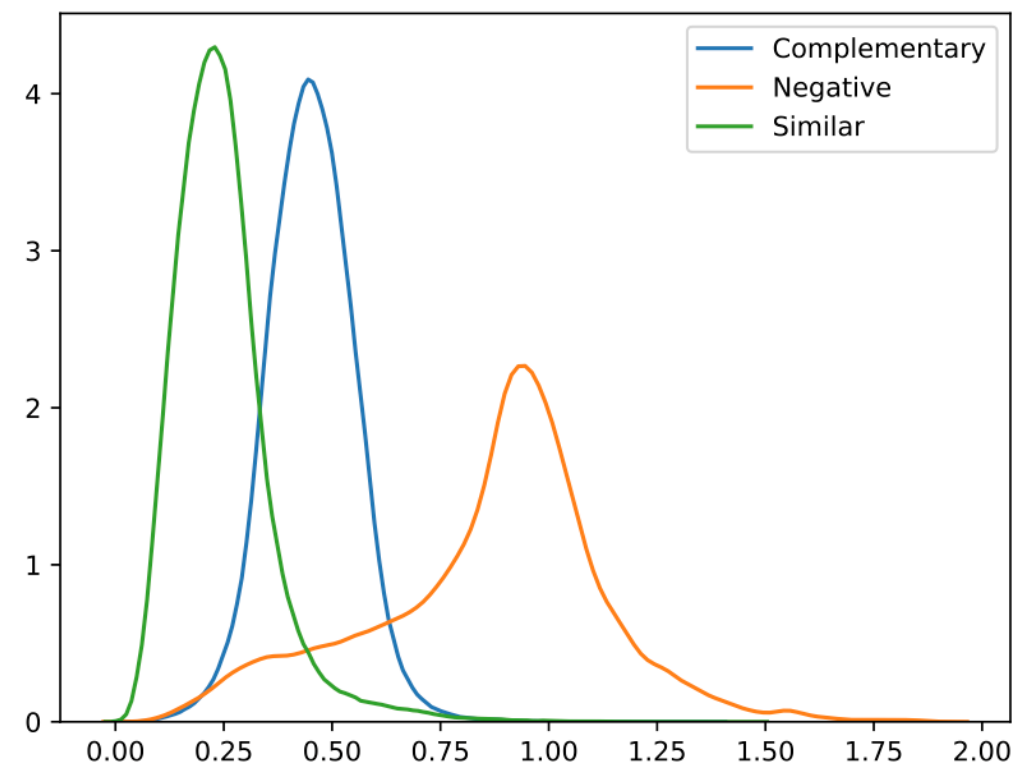
- Input feature dimension: 512
- Epochs: 50
- Weight Initialization: Xavier
- Learning rate: 0.001
- m_s : 0.1
- m_n : 0.4
- m_c : 0.8
- Mapping function:



Distance Distribution



Before Training



After Training

Distance Distribution

	Similar		Complementary		Negative	
	Mean	Std Dev	Mean	Std Dev	Mean	Std Dev
Train Data Before training	0.82119	0.17611	0.81975	0.15910	0.99804	0.13286
Test Data Before training	0.82752	0.17853	0.83086	0.15937	1.0037	0.12949
Train Data After training	0.24069	0.11226	0.45845	0.11485	0.86774	0.27724
Test Data After training	0.24772	0.11485	0.45181	0.09963	0.86023	0.27182



Accuracy

Method	Ranking Acc	Complementary Acc	Similarity Acc
Universal Sentence Encoder	37.68	-	-
Veit et al. [2]	14.92	91.05	56.45
Quadruplet Network	67.15	86.92	68

- Ranking accuracy is calculated as: $d_s < d_c < d_n$
- Complementary Accuracy: $\text{margin}_s < d_c < \text{margin}_c$
- Similarity Accuracy: $d_s < \text{margin}_s$



Future Work

- Modelling asymmetry between relationships
- Large scale experiments on Amazon dataset with more evaluation metrics
- Clustering analysis on learnt embedding space

References

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Thank You

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