

Feature-Based Dynamic Matching



Akshit Kumar

Joint work with Yilun Chen, Yash Kanoria and Wenxin Zhang

Digital Matching Markets



k: kandua



Digital Matching Markets

Home services platforms which provide on-demand services like cleaning, maintenance, etc.



k: kandua



Digital Matching Markets

Home services platforms which provide on-demand services like cleaning, maintenance, etc.

Salient Facets of these platforms...



k: kandua



Digital Matching Markets

Home services platforms which provide on-demand services like cleaning, maintenance, etc.

Salient Facets of these platforms...

- Have access to a **pool** of heterogeneous service providers which are differentiated by their features (eg. location, rating, hours of operation)



k: kandua



Digital Matching Markets

Home services platforms which provide on-demand services like cleaning, maintenance, etc.

Salient Facets of these platforms...

- Have access to a **pool** of heterogeneous service providers which are differentiated by their features (eg. location, rating, hours of operation)
- Customers arrive online and specify requests and service preferences (eg. location, time, price)



k: kandua



Digital Matching Markets

Home services platforms which provide on-demand services like cleaning, maintenance, etc.

Salient Facets of these platforms...

- Have access to a **pool** of heterogeneous service providers which are differentiated by their features (eg. location, rating, hours of operation)
- Customers arrive online and specify requests and service preferences (eg. location, time, price)
- Customers need to be matched in near real time to a service provider



k: kandua



Digital Matching Markets

Home services platforms which provide on-demand services like cleaning, maintenance, etc.

Salient Facets of these platforms...

- Have access to a **pool** of heterogeneous service providers which are differentiated by their features (eg. location, rating, hours of operation)
- Customers arrive online and specify requests and service preferences (eg. location, time, price)
- Customers need to be matched immediately and irrevocably to a service provider

Key Operational Challenge

How should centralized matching platforms match customers arriving over time to maximize overall quality of matches generated?



In A Nutshell



In A Nutshell



We study dynamic matching in two-sided markets with heterogeneous demand and supply



In A Nutshell



We study dynamic matching in two-sided markets with **heterogeneous** demand and supply



Motivated by applications, we assume a **spatial structure** on the type spaces and matching functions



In A Nutshell



We study dynamic matching in two-sided markets with **heterogeneous** demand and supply



Motivated by applications, we assume a **spatial structure** on the type spaces and matching functions



Myopic policies like **Greedy** are highly sub-optimal



In A Nutshell



We study dynamic matching in two-sided markets with **heterogeneous** demand and supply



Motivated by applications, we assume a **spatial structure** on the type spaces and matching functions



Myopic policies like **Greedy** are highly sub-optimal



We design a **simple** and **near-optimal** policy **SOAR**



In A Nutshell



We study dynamic matching in two-sided markets with **heterogeneous** demand and supply



Motivated by applications, we assume a **spatial structure** on the type spaces and matching functions



Myopic policies like **Greedy** are highly sub-optimal



We design a **simple** and **near-optimal** policy **SOAR**



Technical Idea: bridging online and offline matching



In A Nutshell



We study dynamic matching in two-sided markets with heterogeneous demand and supply



Motivated by applications, we assume a **spatial structure** on the type spaces and matching functions



Myopic policies like Greedy are highly sub-optimal



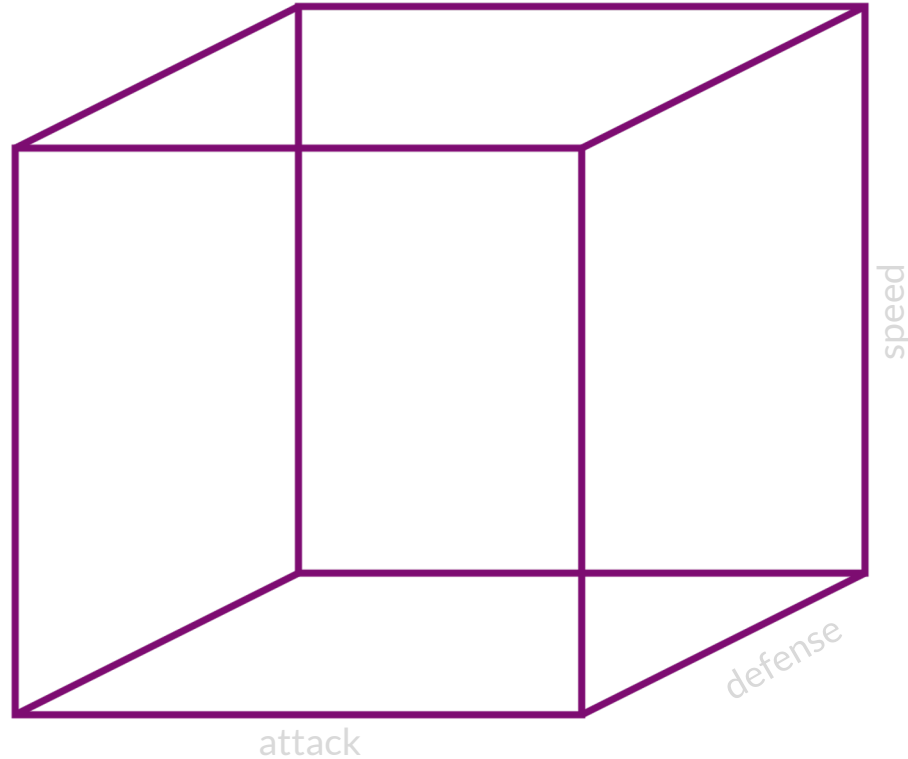
We design a simple and near-optimal policy **SOAR**



Technical Idea: bridging online and offline matching

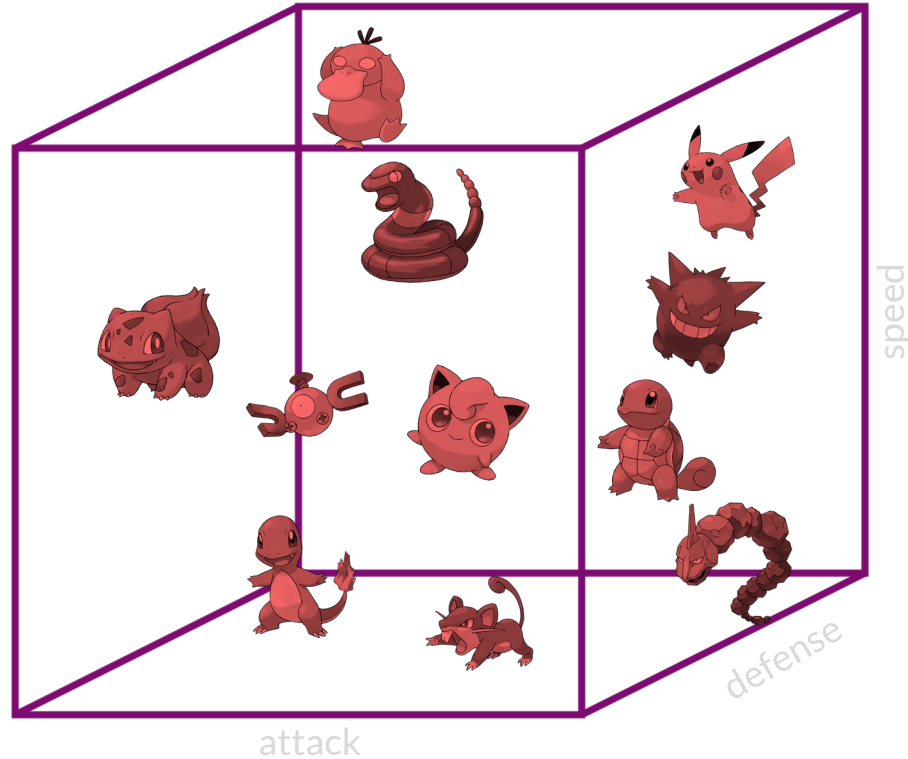


Model



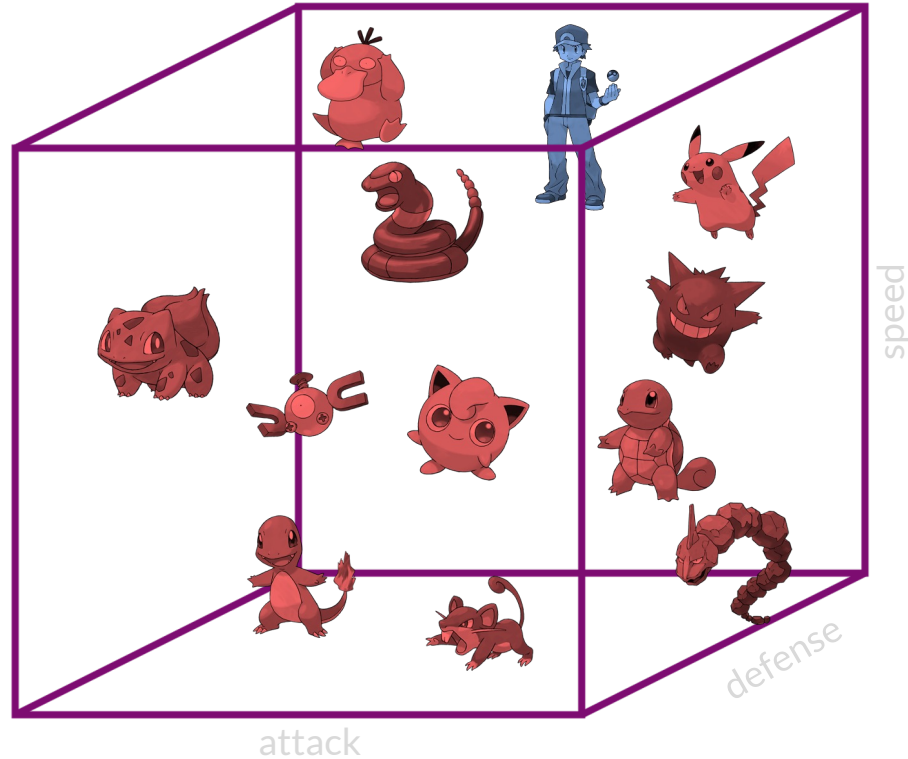
Supply is represented by a **feature** vector in a d -dimensional space

Model



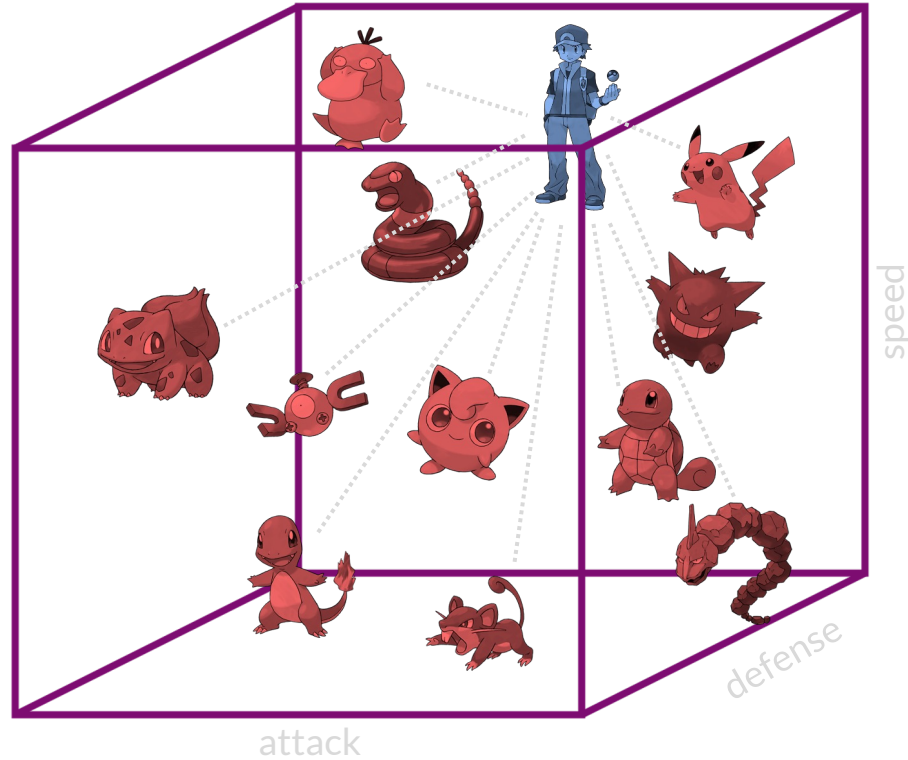
Platform has n **supply** units drawn **i.i.d** from distribution Q

Model



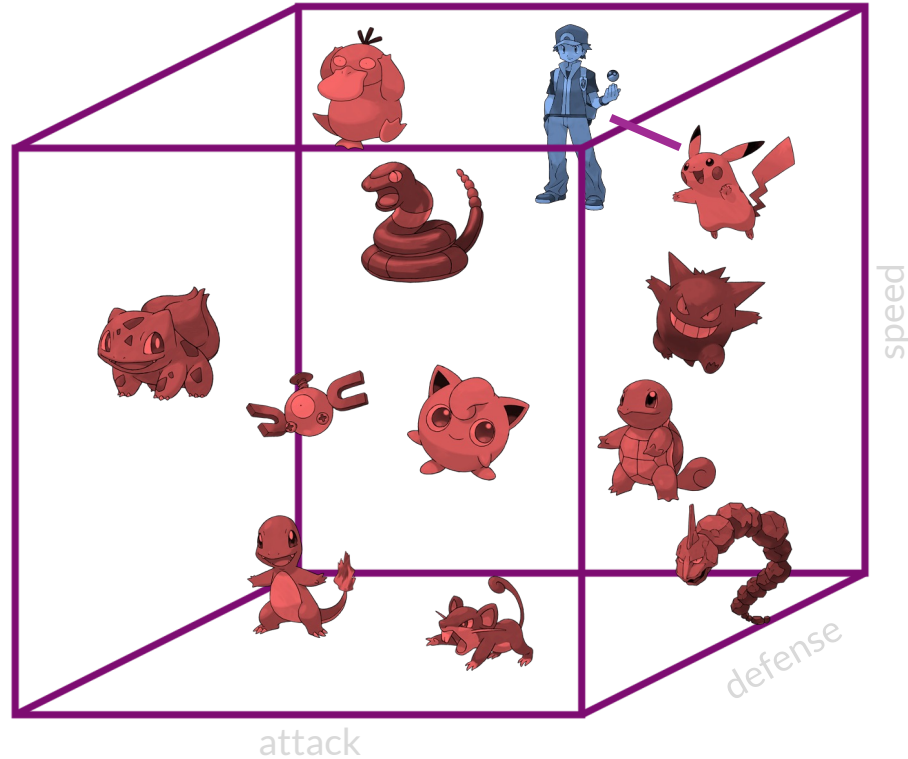
At time t , a demand unit with weight vector is drawn i.i.d from known P

Model



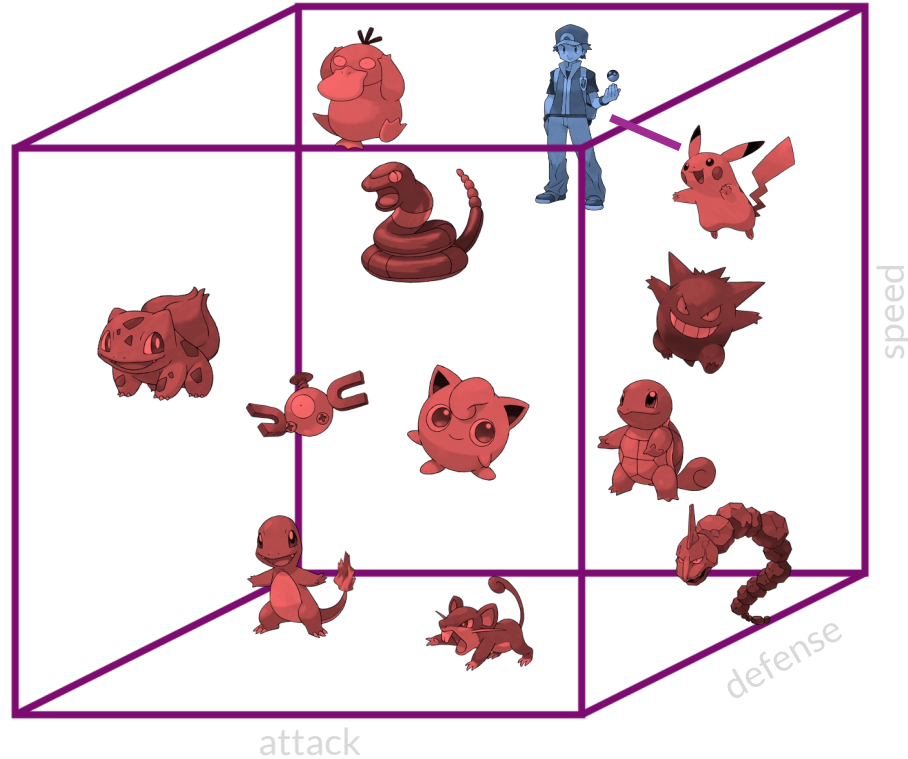
Platform must irrevocably match a **demand** unit to **supply** unit

Model



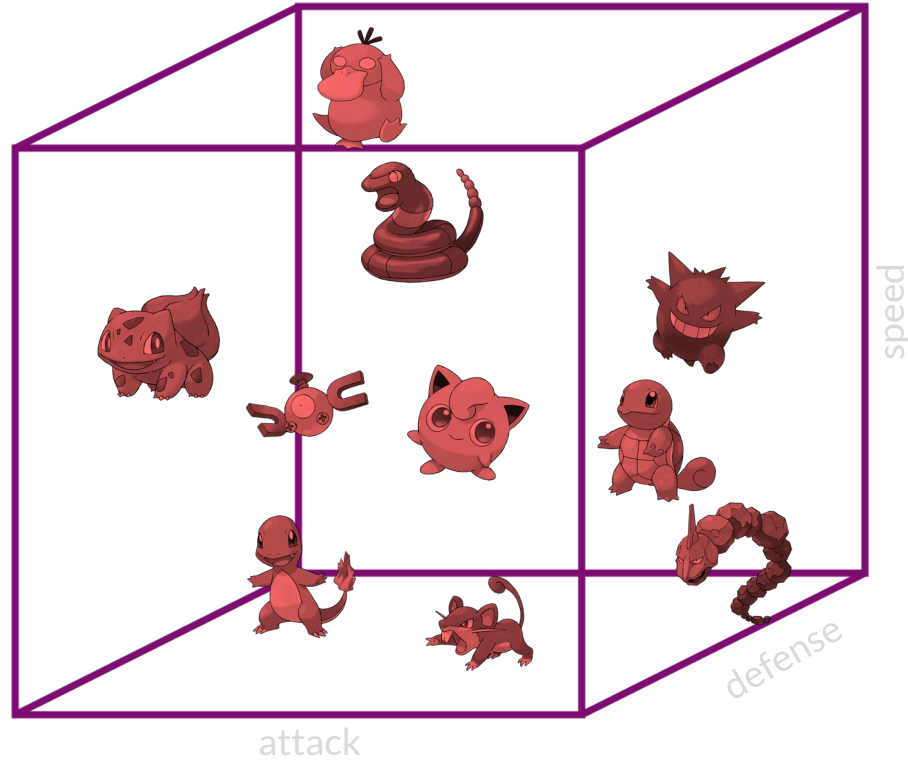
Platform must irrevocably match a demand unit to supply unit

Model



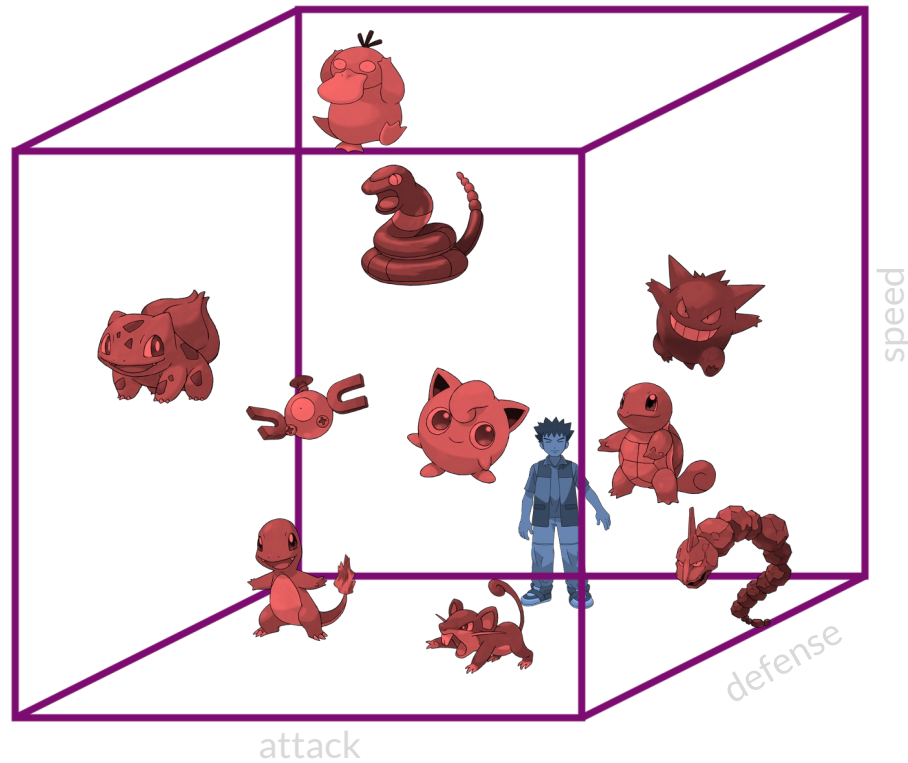
The matching quality is measured by the **dot product** $\langle \text{Ash Ketchum}, \text{Pikachu} \rangle$

Model



Both demand and supply leave upon matching

Model



The process repeats for a total of n time steps

Objective

Platforms' Objective

maximize the expected average match quality

$$\max_{\pi} \frac{1}{n} \mathbb{E}[\sum_{k=1}^n \langle X_k, Y_{\pi(k)} \rangle]$$

equivalently, minimize the **regret** with respect to the **fluid benchmark**

fluid benchmark is the **optimal transport** between the **demand** and **supply** distribution

Objective & Desiderata

Platforms' Objective

maximize the expected average match quality

$$\max_{\pi} \frac{1}{n} \mathbb{E}[\sum_{k=1}^n \langle X_k, Y_{\pi(k)} \rangle]$$

equivalently, minimize the **regret** with respect to the **fluid benchmark**

fluid benchmark is the **optimal transport** between the **demand** and **supply** distribution

Algorithmic Desiderata

“simple” dynamic matching algorithms with $o(1)$ (vanishing) regret

Prior Work

This Work

Prior Work

Dynamic two-sided matching with **few types**

Talluri & van Ryzin (2004); Vera & Banerjee (2021); Banerjee, Freund & Lykouris (2022)

This Work

Prior Work

Dynamic two-sided matching with **few types**

Talluri & van Ryzin (2004); Vera & Banerjee (2021); Banerjee, Freund & Lykouris (2022)

This Work

infinitely many types

Prior Work

Dynamic two-sided matching with few types

Talluri & van Ryzin (2004); Vera & Banerjee (2021); Banerjee, Freund & Lykouris (2022)

Dynamic stochastic matching with many types

Manshadi, Gharan & Saberi (2012)

This Work

infinitely many types

Prior Work

Dynamic two-sided matching with **few types**

Talluri & van Ryzin (2004); Vera & Banerjee (2021); Banerjee, Freund & Lykouris (2022)

Dynamic stochastic matching with **many types**

Manshadi, Gharan & Saberi (2012)

This Work

infinitely many types

spatial structure on type space

Prior Work

Dynamic two-sided matching with **few types**

Talluri & van Ryzin (2004); Vera & Banerjee (2021); Banerjee, Freund & Lykouris (2022)

Dynamic stochastic matching with **many types**

Manshadi, Gharan & Saberi (2012)

Static Spatial Matching and Empirical OT

Ajtai, Komlos & Tusnady (1984); Talagrand (1992, 1994); Shor (1986, 1991); Ledoux (2019); Manole & Niles-Weed (2021)

This Work

infinitely many types

spatial structure on type space

Prior Work

Dynamic two-sided matching with **few types**

Talluri & van Ryzin (2004); Vera & Banerjee (2021); Banerjee, Freund & Lykouris (2022)

Dynamic stochastic matching with **many types**

Manshadi, Gharan & Saberi (2012)

Static Spatial Matching and Empirical OT

Ajtai, Komlos & Tusnady (1984); Talagrand (1992, 1994); Shor (1986, 1991); Ledoux (2019); Manole & Niles-Weed (2021)

This Work

infinitely many types

spatial structure on type space

dynamic demand arrivals

Prior Work

Dynamic two-sided matching with **few types**

Talluri & van Ryzin (2004); Vera & Banerjee (2021); Banerjee, Freund & Lykouris (2022)

Dynamic stochastic matching with **many types**

Manshadi, Gharan & Saberi (2012)

Static Spatial Matching and Empirical OT

Ajtai, Komlos & Tusnady (1984); Talagrand (1992, 1994); Shor (1986, 1991); Ledoux (2019); Manole & Niles-Weed (2021)

Dynamic Spatial Matching with **identical supply and demand distributions**

Gupta, Guruganesh, Peng & Wajc (2019); Besbes, Castro & Lobel (2022); Akbarpour, Alimohammad, Li & Saberi (2022); Kanoria (2022)

This Work

infinitely many types

spatial structure on type space

dynamic demand arrivals

Prior Work

Dynamic two-sided matching with **few types**

Talluri & van Ryzin (2004); Vera & Banerjee (2021); Banerjee, Freund & Lykouris (2022)

Dynamic stochastic matching with **many types**

Manshadi, Gharan & Saberi (2012)

Static Spatial Matching and Empirical OT

Ajtai, Komlos & Tusnady (1984); Talagrand (1992, 1994); Shor (1986, 1991); Ledoux (2019); Manole & Niles-Weed (2021)

Dynamic Spatial Matching with **identical supply and demand distributions**

Gupta, Guruganesh, Peng & Wajc (2019); Besbes, Castro & Lobel (2022); Akbarpour, Alimohammad, Li & Saberi (2022); Kanoria (2022)

This Work

infinitely many types

spatial structure on type space

dynamic demand arrivals

different distributions

Prior Work

Dynamic two-sided matching with **few types**

Talluri & van Ryzin (2004); Vera & Banerjee (2021); Banerjee, Freund & Lykouris (2022)

Dynamic stochastic matching with **many types**

Manshadi, Gharan & Saberi (2012)

Static Spatial Matching and Empirical OT

Ajtai, Komlos & Tusnady (1984); Talagrand (1992, 1994); Shor (1986, 1991); Ledoux (2019); Manole & Niles-Weed (2021)

Dynamic Spatial Matching with **identical supply and demand distributions**

Gupta, Guruganesh, Peng & Wajc (2019); Besbes, Castro & Lobel (2022); Akbarpour, Alimohammad, Li & Saberi (2022); Kanoria (2022)

Stochastic Assignment Problem in **1D**

Derman, Lieberman & Ross (1972); Su & Zenios (2005); Chen, Wang, Zeevi & Zhou (2021)

This Work

infinitely many types

spatial structure on type space

dynamic demand arrivals

different distributions

Prior Work

Dynamic two-sided matching with **few types**

Talluri & van Ryzin (2004); Vera & Banerjee (2021); Banerjee, Freund & Lykouris (2022)

Dynamic stochastic matching with **many types**

Manshadi, Gharan & Saberi (2012)

Static Spatial Matching and Empirical OT

Ajtai, Komlos & Tusnady (1984); Talagrand (1992, 1994); Shor (1986, 1991); Ledoux (2019); Manole & Niles-Weed (2021)

Dynamic Spatial Matching with **identical supply and demand distributions**

Gupta, Guruganesh, Peng & Wajc (2019); Besbes, Castro & Lobel (2022); Akbarpour, Alimohammad, Li & Saberi (2022); Kanoria (2022)

Stochastic Assignment Problem in **1D**

Derman, Lieberman & Ross (1972); Su & Zenios (2005); Chen, Wang, Zeevi & Zhou (2021)

This Work

infinitely many types

spatial structure on type space

dynamic demand arrivals

different distributions

high dimensional features

Objectives & Desiderata

Platforms Objective

maximize the expected average match quality

$$\max_{\pi} \frac{1}{n} \mathbb{E}[\sum_{k=1}^n \langle X_k, Y_{\pi(k)} \rangle]$$

equivalently, minimize the **regret** with respect to the fluid benchmark

fluid benchmark is the optimal transport between the demand and supply distribution

Algorithmic Desiderata

“simple” dynamic matching algorithms with $o(1)$ (vanishing) regret

In A Nutshell



We study dynamic matching in two-sided markets with heterogeneous demand and supply



Motivated by applications, we assume a spatial structure on the type spaces and matching functions



Myopic policies like **Greedy** are highly sub-optimal



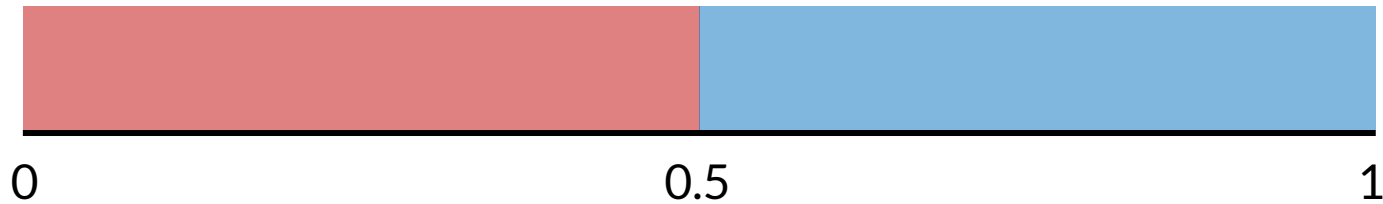
We design a simple and near-optimal policy **SOAR**



Technical Idea: bridging online and offline matching

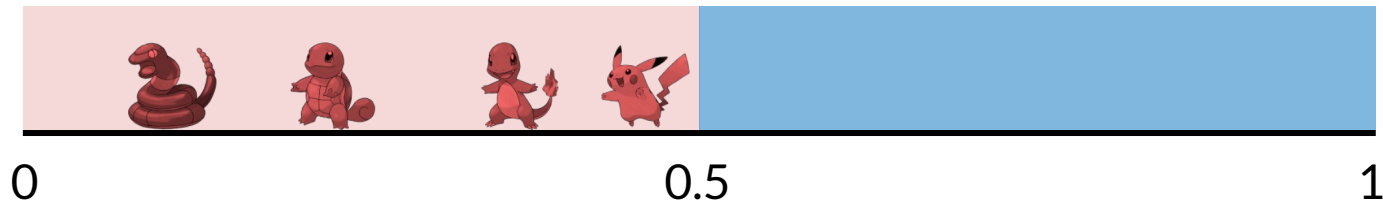


“... there is no greater disaster than greed” ~ Laozi



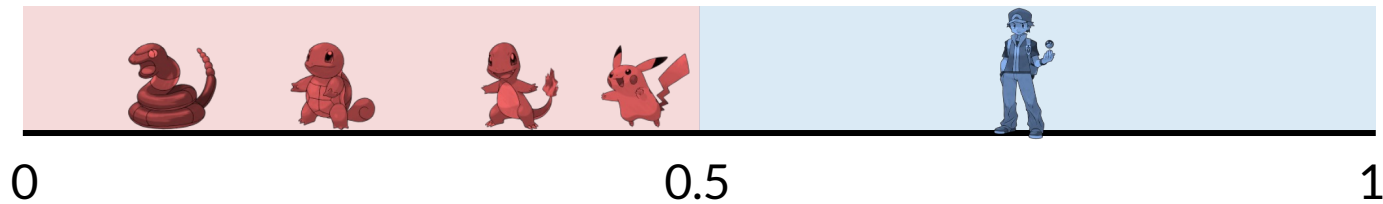
Supply distribution is uniform over $[0, 0.5]$
Demand distribution is uniform over $[0.5, 1]$

“... there is no greater disaster than greed” ~ Laozi



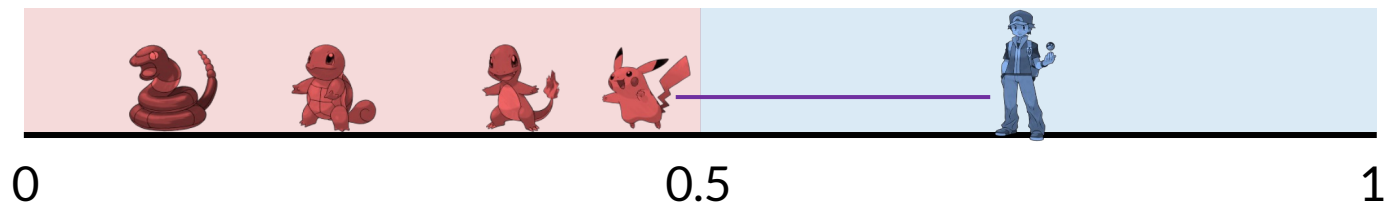
Platform has n supply units drawn i.i.d from Q

“... there is no greater disaster than greed” ~ Laozi



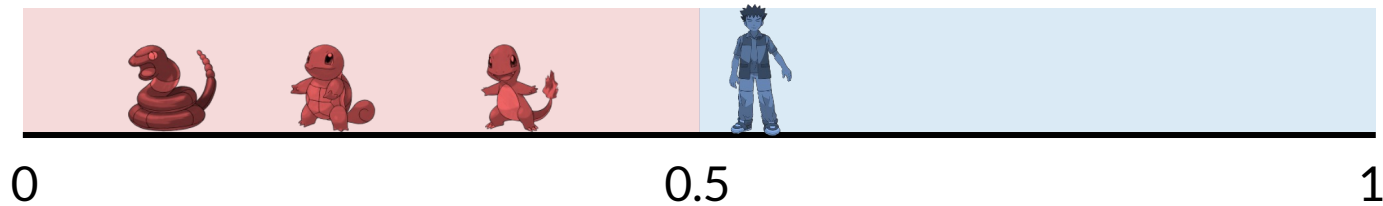
Demand arrives, drawn i.i.d from distribution P

“... there is no greater disaster than greed” ~ Laozi



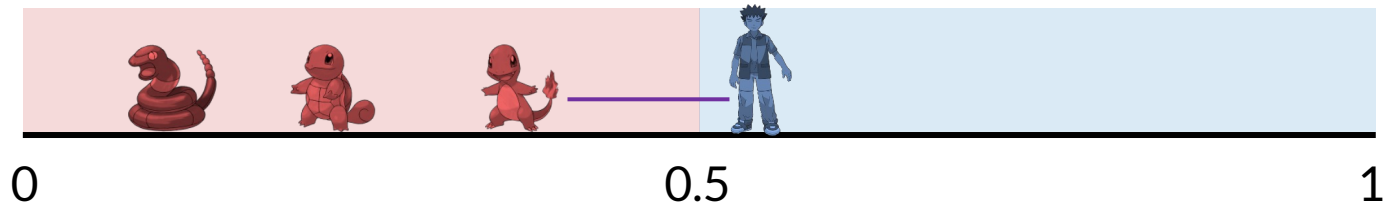
Greedy matches the **demand** unit to the **closest** **supply** unit
since it myopically maximizes the dot product

“... there is no greater disaster than greed” ~ Laozi



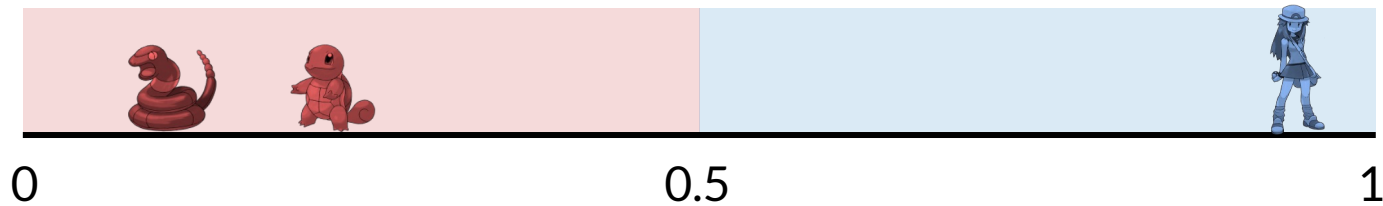
Greedy matches the **demand** unit to the **closest** **supply** unit
since it myopically maximizes the dot product

“... there is no greater disaster than greed” ~ Laozi



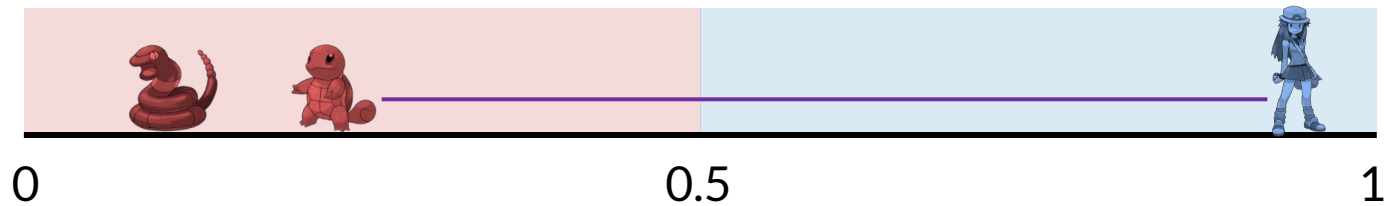
Greedy matches the **demand** unit to the **closest** **supply** unit
since it myopically maximizes the dot product

“... there is no greater disaster than greed” ~ Laozi



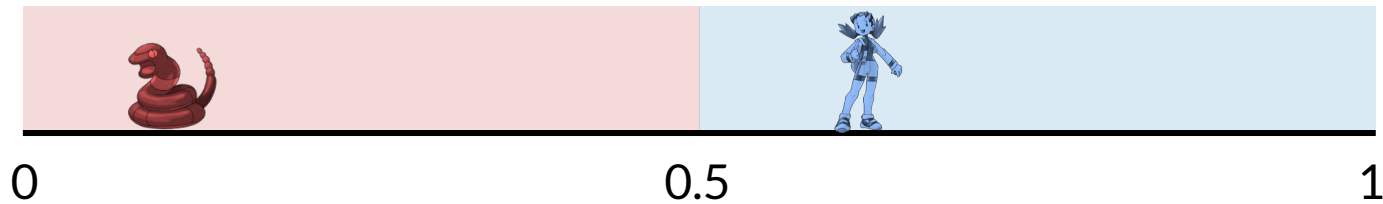
Greedy matches the **demand** unit to the **closest supply** unit
since it myopically maximizes the dot product

“... there is no greater disaster than greed” ~ Laozi



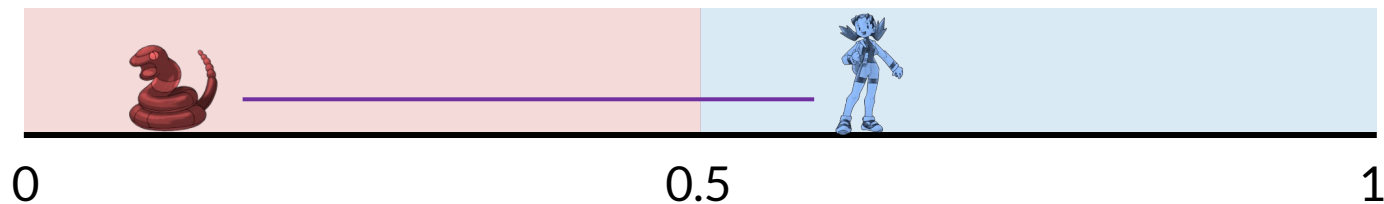
Greedy matches the **demand** unit to the **closest** **supply** unit
since it myopically maximizes the dot product

“... there is no greater disaster than greed” ~ Laozi



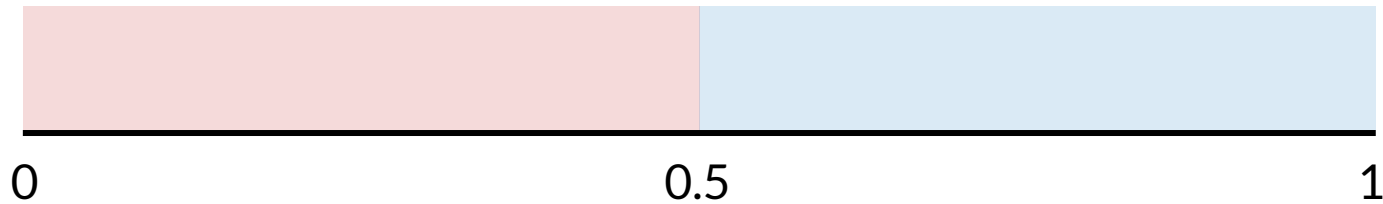
Greedy matches the **demand** unit to the **closest** **supply** unit
since it myopically maximizes the dot product

“... there is no greater disaster than greed” ~ Laozi



Greedy matches the **demand** unit to the **closest supply** unit
since it myopically maximizes the dot product

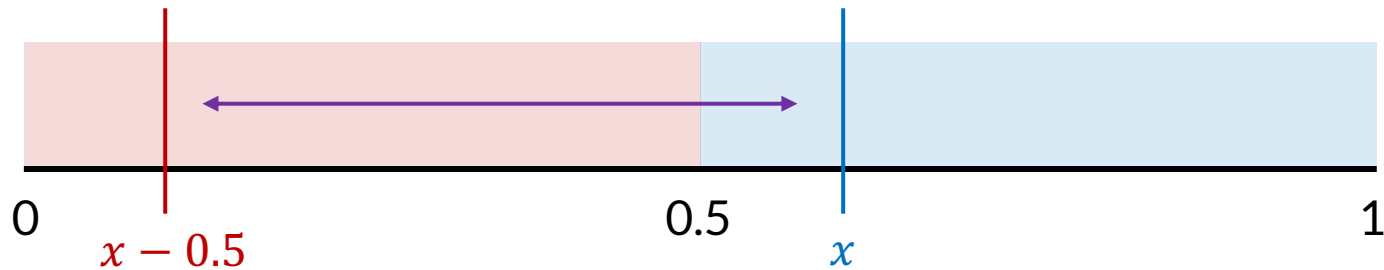
“... there is no greater disaster than greed” ~ Laozi



Greedy produces a **random** matching between **demand** and **supply**

Expected average matching quality of Greedy is $3/16$ for any n

“... there is no greater disaster than greed” ~ Laozi



Greedy produces a **random** matching between **demand** and **supply**

Expected average matching quality of Greedy is $3/16$ for any n

In the fluid limit, **demand** unit x is matched to **supply** unit $x - 0.5$

Value of the fluid benchmark is $5/24$

“... there is no greater disaster than greed” ~ Laozi



Greedy produces a **random** matching between demand and supply

Expected average matching quality of Greedy is $3/16$ for any n

In the fluid limit, demand unit x is matched to supply unit $x - 0.5$

Value of the fluid benchmark is $5/24$

Greedy is not forward-looking and hence results in non-vanishing regret

In A Nutshell



We study dynamic matching in two-sided markets with heterogeneous demand and supply



Motivated by applications, we assume a spatial structure on the type spaces and matching functions



Myopic policies like Greedy are highly sub-optimal



We design a **simple** and **near-optimal** policy **SOAR**

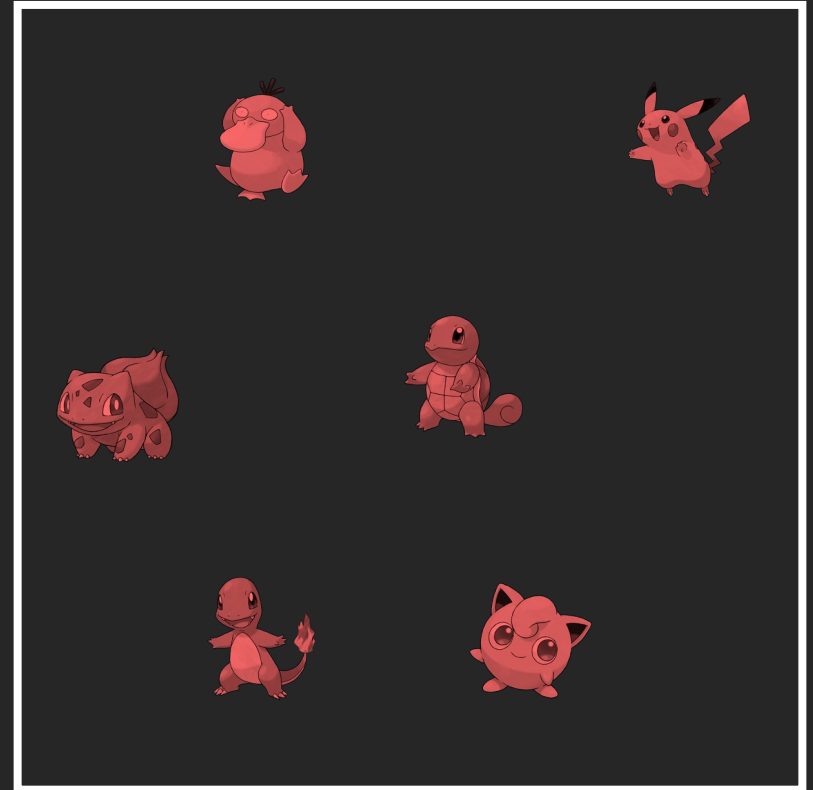


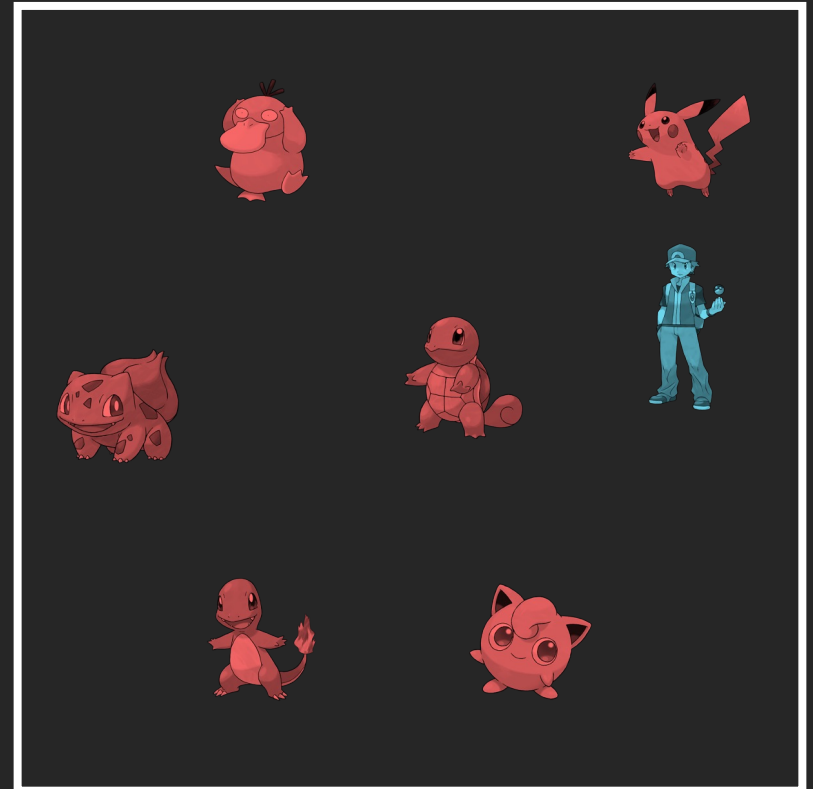
Technical Idea: bridging online and offline matching





SOAR





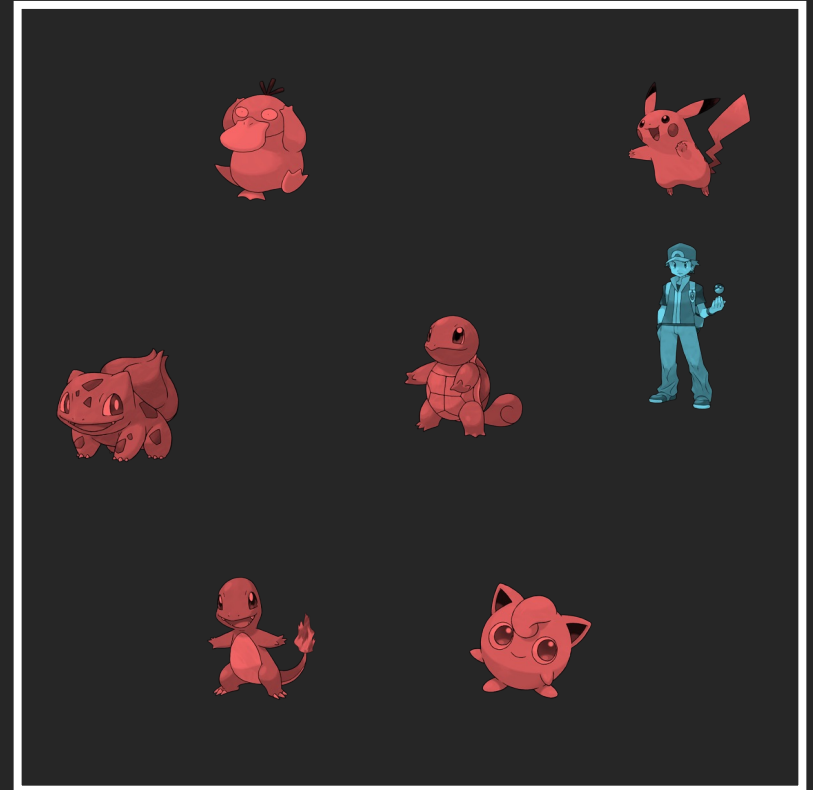
demand unit arrives

SOAR



Simulate

a future demand scenario

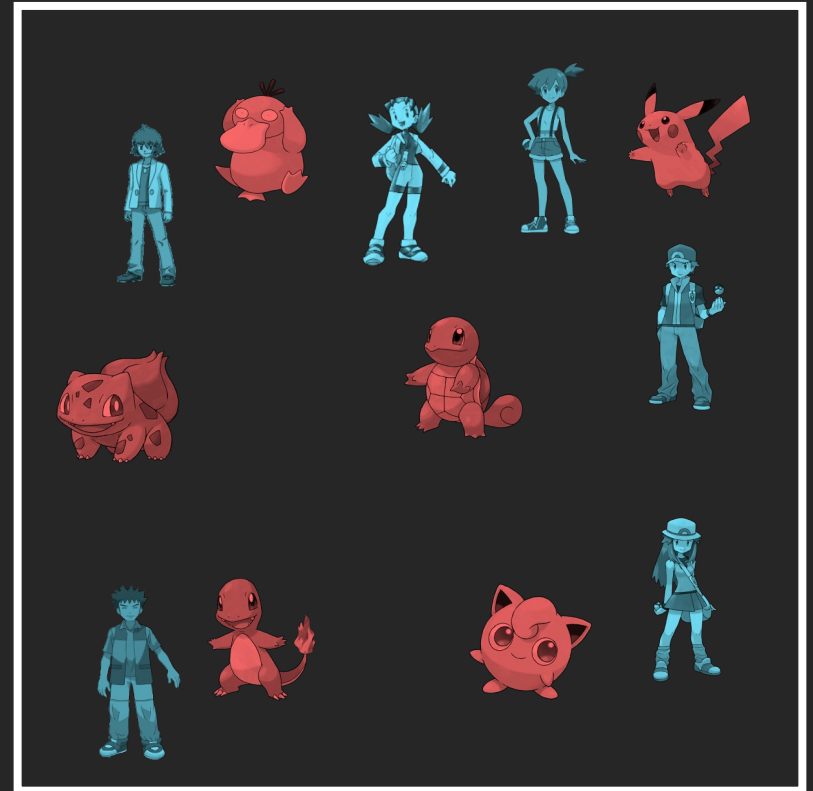


demand unit arrives



Simulate

a future demand scenario



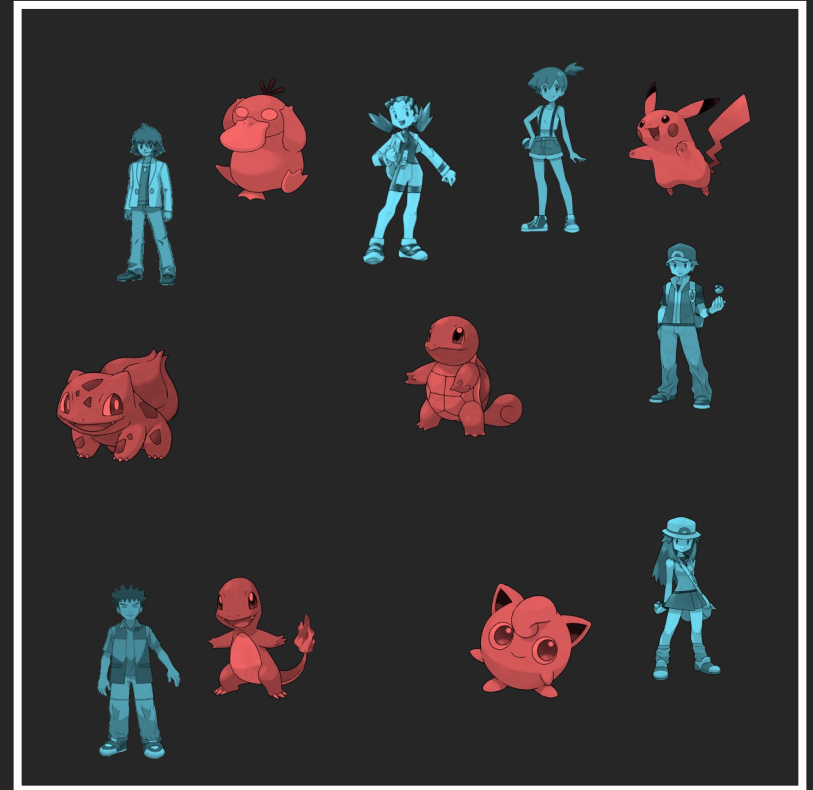


Simulate

a future demand scenario

Optimize

for the simulated scenario



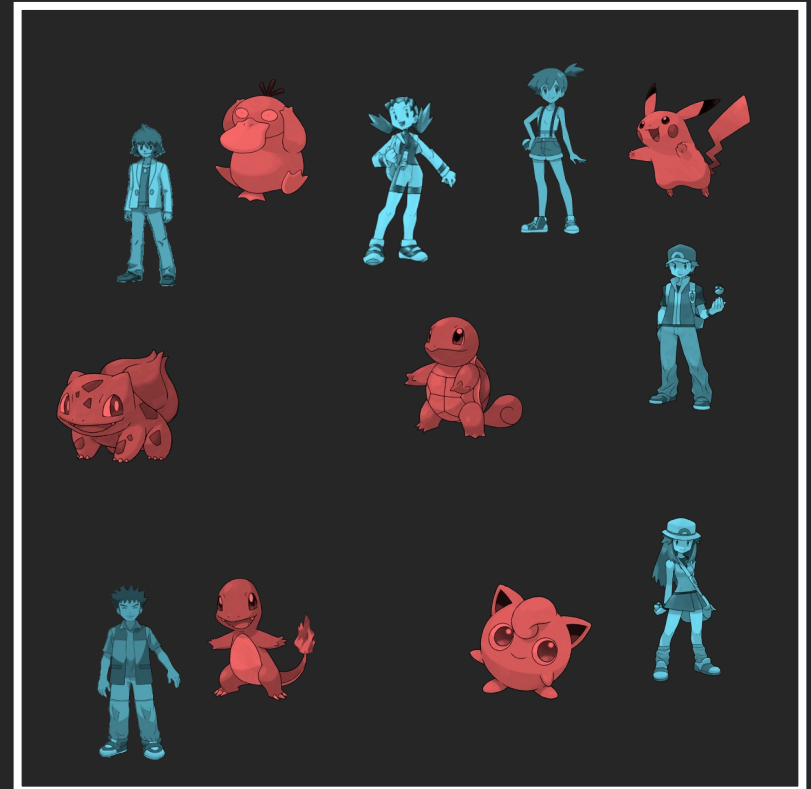


Simulate

a future demand scenario

Optimize

for the simulated scenario



compute the optimal
weighted bipartite matching

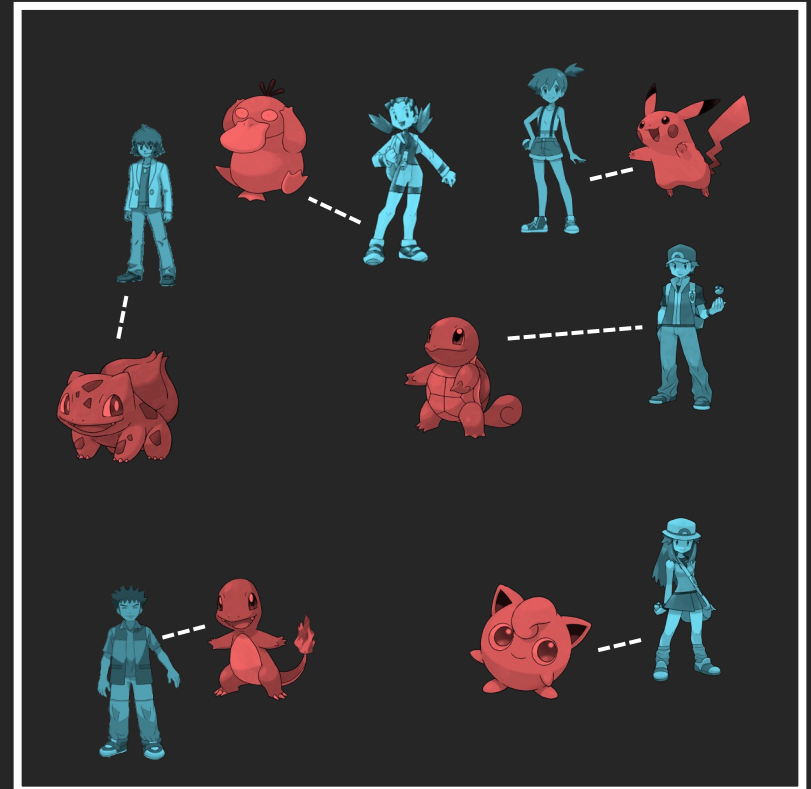


Simulate

a future demand scenario

Optimize

for the simulated scenario



compute the optimal
weighted bipartite matching



Simulate

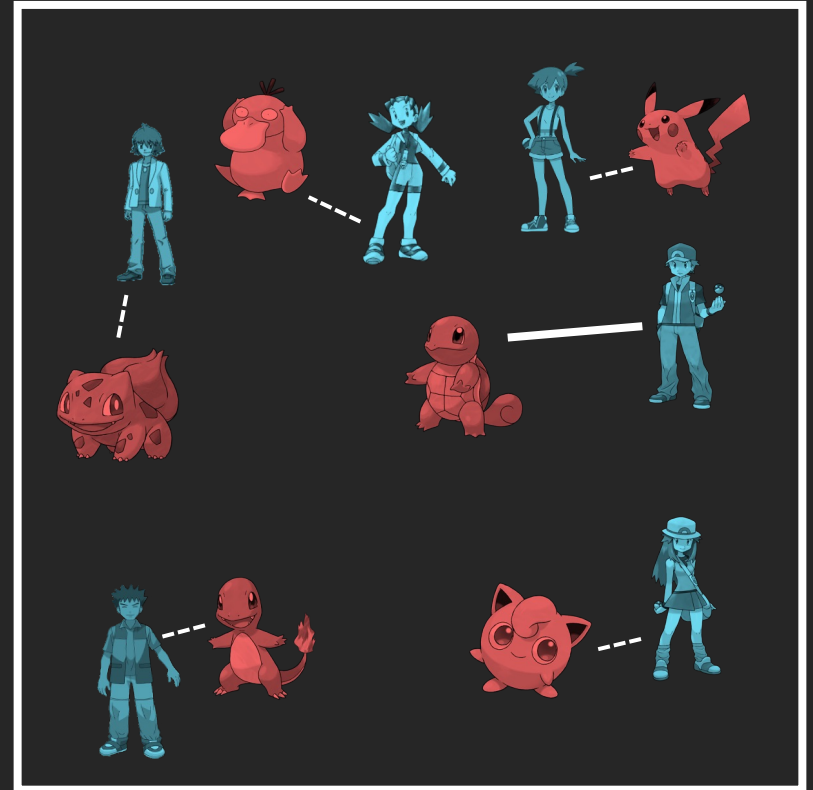
a future demand scenario

Optimize

for the simulated scenario

Assign

based on the optimal matching





Simulate

a future demand scenario

Optimize

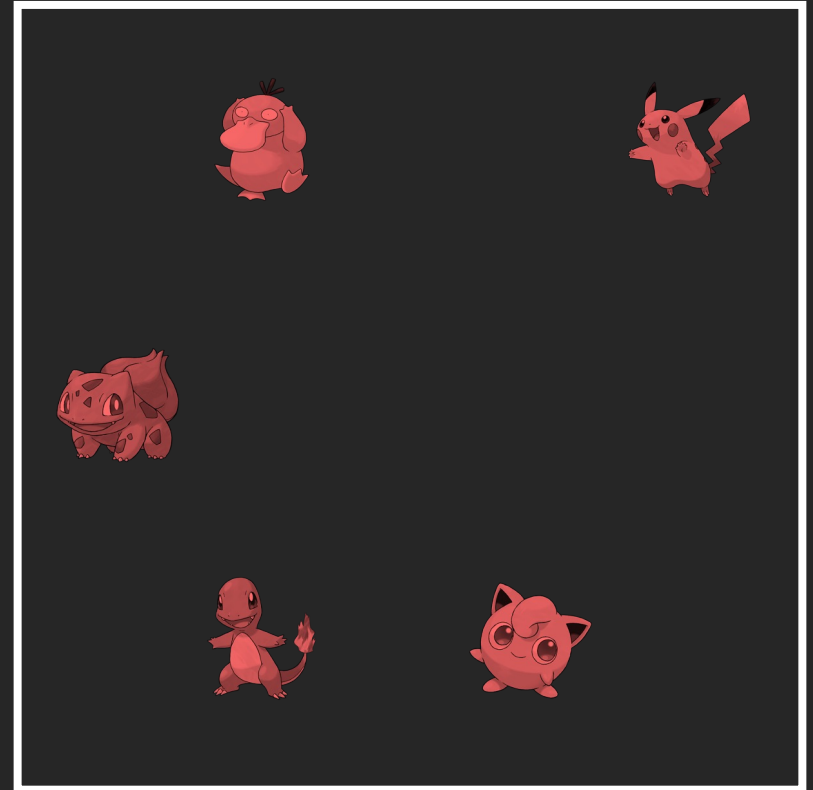
for the simulated scenario

Assign

based on the optimal matching

Repeat

with the remaining supply



Near-Optimality of SOAR



match quality function $\varphi(X, Y) = \langle X, Y \rangle$

demand distribution P and supply distribution Q

Near-Optimality of SOAR



match quality function $\varphi(X, Y) = \langle X, Y \rangle$

demand distribution P and supply distribution Q

	P, Q are smooth	P, Q are arbitrary
SOAR	$\tilde{O}(n^{-(\frac{2}{d} \wedge 1)})$	$\tilde{O}(n^{-(\frac{2}{d} \wedge \frac{1}{2})})$

Near-Optimality of SOAR



match quality function $\varphi(X, Y) = \langle X, Y \rangle$

demand distribution P and supply distribution Q

	P, Q are smooth	P, Q are arbitrary
SOAR	$\tilde{O}(n^{-(\frac{2}{d} \wedge 1)})$	$\tilde{O}(n^{-(\frac{2}{d} \wedge \frac{1}{2})})$
Fundamental Limit	$\tilde{\Omega}(n^{-(\frac{2}{d} \wedge 1)})$	$\tilde{\Omega}(n^{-(\frac{2}{d} \wedge \frac{1}{2})})$

In A Nutshell



We study dynamic matching in two-sided markets with heterogeneous demand and supply



Motivated by applications, we assume a spatial structure on the type spaces and matching functions



Myopic policies like Greedy are highly sub-optimal



We design a simple and near-optimal policy **SOAR**



Technical Idea: bridging online and offline matching



Meta Theorem

Let U_k^{off} denote the expected average matching quality when matching k demand and supply units drawn i.i.d from P and Q respectively.

Meta Theorem

Let U_k^{off} denote the expected average matching quality when matching k demand and supply units drawn i.i.d from P and Q respectively. Then the expected average matching quality under SOAR is given as

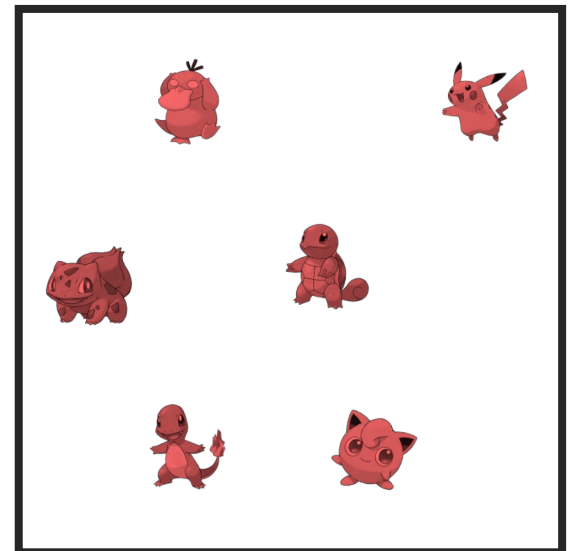
$$U_n^{\text{SOAR}} = \frac{1}{n} \sum_{k=1}^n U_k^{\text{off}}$$

Meta Theorem

Let U_k^{off} denote the expected average matching quality when matching k demand and supply units drawn i.i.d from P and Q respectively. Then the expected average matching quality under SOAR is given as

$$U_n^{\text{SOAR}} = \frac{1}{n} \sum_{k=1}^n U_k^{\text{off}}$$

Given n i.i.d supply units, each supply unit **is equally likely** to be matched to the incoming demand (before observing the location of the demand unit)

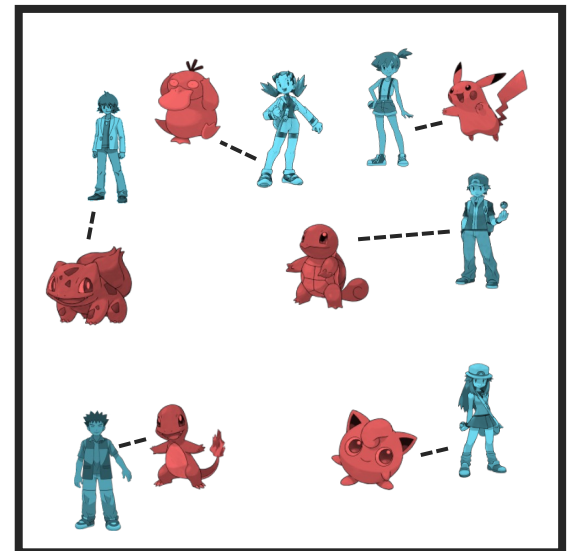


Meta Theorem

Let U_k^{off} denote the expected average matching quality when matching k demand and supply units drawn i.i.d from P and Q respectively. Then the expected average matching quality under SOAR is given as

$$U_n^{\text{SOAR}} = \frac{1}{n} \sum_{k=1}^n U_k^{\text{off}}$$

Given n i.i.d supply units, each supply unit **is equally likely** to be matched to the incoming demand (before observing the location of the demand unit)



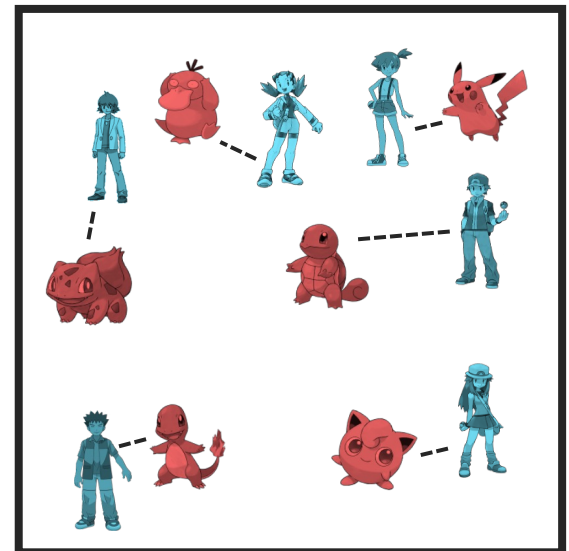
Meta Theorem

Let U_k^{off} denote the expected average matching quality when matching k demand and supply units drawn i.i.d from P and Q respectively. Then the expected average matching quality under SOAR is given as

$$U_n^{\text{SOAR}} = \frac{1}{n} \sum_{k=1}^n U_k^{\text{off}}$$

Given n i.i.d supply units, each supply unit **is equally likely** to be matched to the incoming demand (before observing the location of the demand unit)

💡 Expected matching quality of SOAR with n i.i.d supply units is U_n^{off}



Meta Theorem

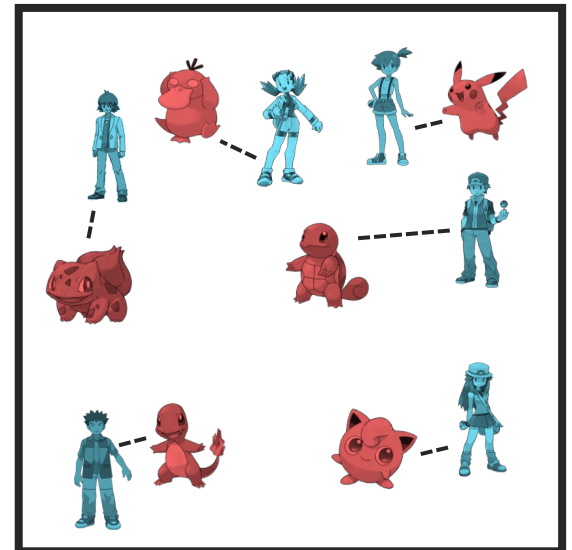
Let U_k^{off} denote the expected average matching quality when matching k demand and supply units drawn i.i.d from P and Q respectively. Then the expected average matching quality under SOAR is given as

$$U_n^{\text{SOAR}} = \frac{1}{n} \sum_{k=1}^n U_k^{\text{off}}$$

Given n i.i.d supply units, each supply unit **is equally likely** to be matched to the incoming demand (before observing the location of the demand unit)

💡 Expected matching quality of SOAR with n i.i.d supply units is U_n^{off}

💡 The remaining $n - 1$ supply units are i.i.d



Meta Theorem

Let U_k^{off} denote the expected average matching quality when matching k demand and supply units drawn i.i.d from P and Q respectively. Then the expected average matching quality under SOAR is given as

$$U_n^{\text{SOAR}} = \frac{1}{n} \sum_{k=1}^n U_k^{\text{off}}$$

Meta Theorem for Regret

Let U_k^{off} denote the expected average matching quality when matching k demand and supply units drawn i.i.d from P and Q respectively. Then the expected regret of SOAR is given as

$$\text{Regret}(\text{SOAR}) = U^{\text{fluid}} - U_n^{\text{SOAR}} = \frac{1}{n} \sum_{k=1}^n (U^{\text{fluid}} - U_k^{\text{off}})$$

Meta Theorem for Regret

Let U_k^{off} denote the expected average matching quality when matching k demand and supply units drawn i.i.d from P and Q respectively. Then the expected regret of SOAR is given as

$$\text{Regret}(\text{SOAR}) = U^{\text{fluid}} - U_n^{\text{SOAR}} = \frac{1}{n} \sum_{k=1}^n (U^{\text{fluid}} - U_k^{\text{off}})$$

Well studied object in the empirical optimal transport literature
(e.g.; rate of convergence of empirical Wasserstein distance)

Meta Theorem for Regret

Let U_k^{off} denote the expected average matching quality when matching k demand and supply units drawn i.i.d from P and Q respectively. Then the expected regret of SOAR is given as

$$\text{Regret}(\text{SOAR}) = U^{\text{fluid}} - U_n^{\text{SOAR}} = \frac{1}{n} \sum_{k=1}^n (U^{\text{fluid}} - U_k^{\text{off}})$$

Well studied object in the empirical optimal transport literature
(e.g.; rate of convergence of empirical Wasserstein distance)

	P, Q are smooth	P, Q are arbitrary
SOAR	$\tilde{O} \left(n^{-\left(\frac{2}{d} \wedge 1\right)} \right)$	$\tilde{O} \left(n^{-\left(\frac{2}{d} \wedge \frac{1}{2}\right)} \right)$
Fundamental Limit	$\tilde{\Omega} \left(n^{-\left(\frac{2}{d} \wedge 1\right)} \right)$	$\tilde{\Omega} \left(n^{-\left(\frac{2}{d} \wedge \frac{1}{2}\right)} \right)$

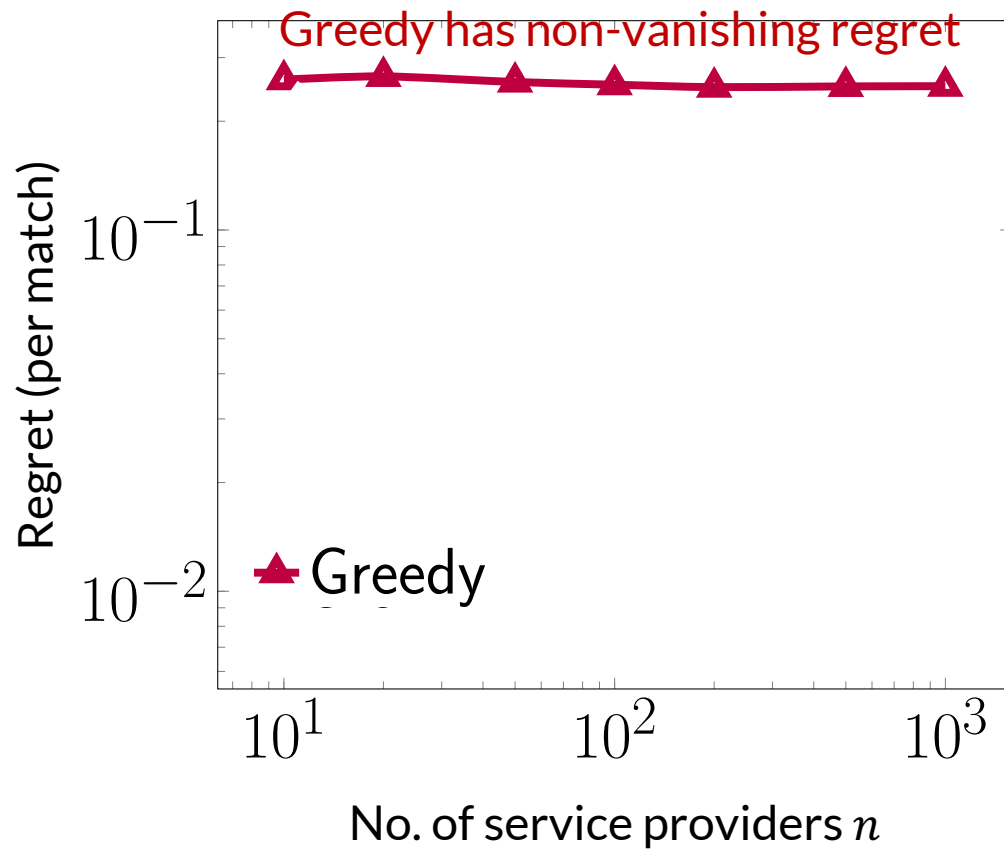
Extensions

- Our model can handle the case of **scarce supply** by utilizing dummy supply units
- **Vanishing regret** for dot product quality function with **scarce supply** and **rejection cost**
- Near-optimal guarantees for a general class of quality functions $\varphi(X, Y) = -||X - Y||^p$ (dot product is a special case with $p = 2$)

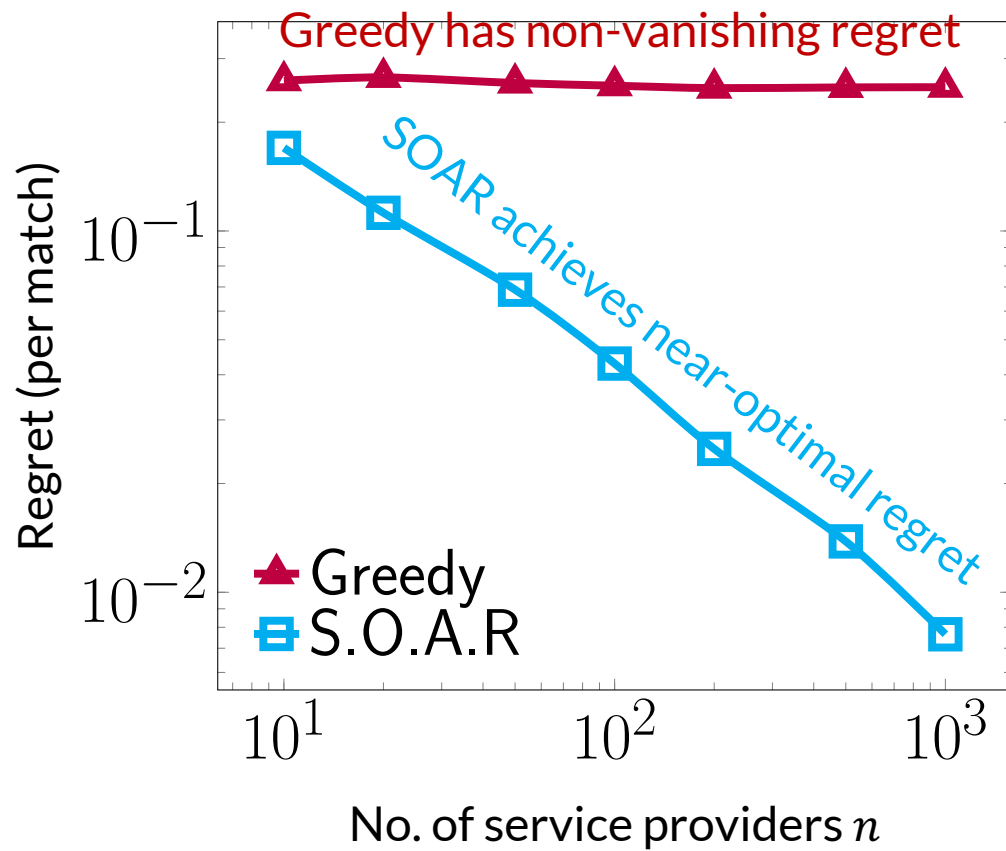
	P, Q are uniform	P, Q are arbitrary
SOAR	$\tilde{O} (n^{-(\frac{p}{d} \wedge 1)})$	$\tilde{O} (n^{-(\frac{p}{d} \wedge \frac{1}{2})})$
Fundamental Limit	$\tilde{\Omega} (n^{-(\frac{p}{d} \wedge 1)})$	$\tilde{\Omega} (n^{-(\frac{p}{d} \wedge \frac{1}{2})})$

- Resolves one of the open problems in Kanoria (2022)

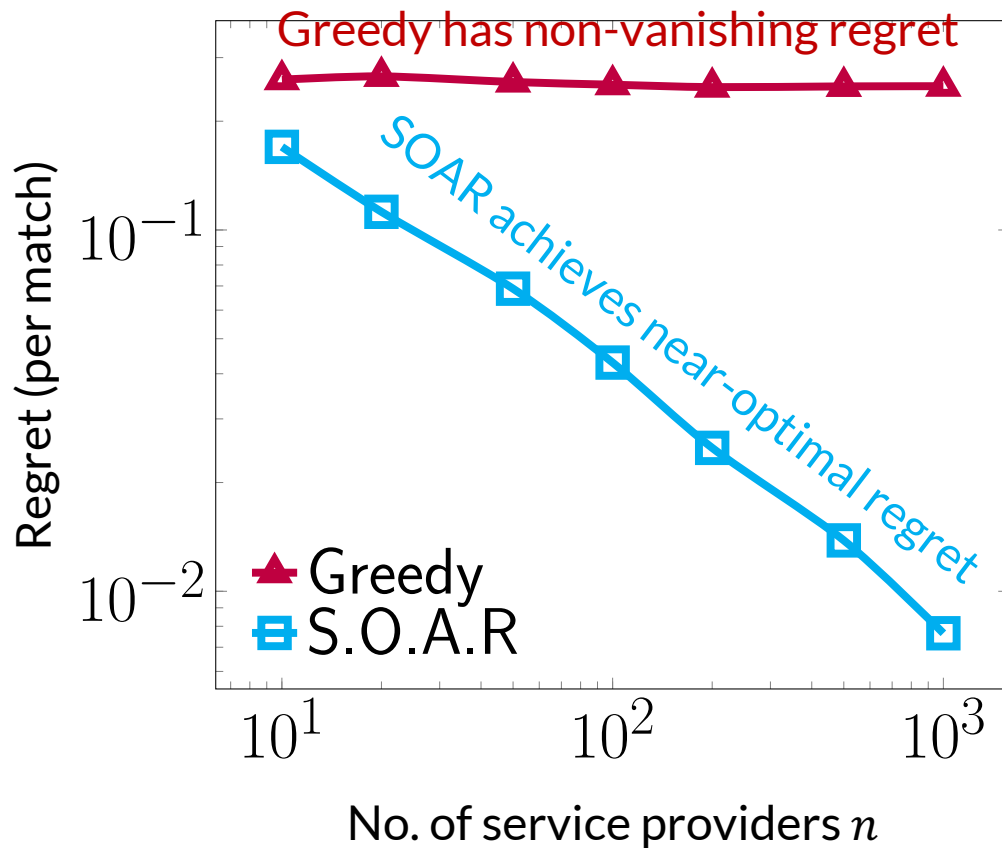
Summary



Summary



Summary



<https://ssrn.com/abstract=4451799>

So long, and **Thanks** for all the fish

Appendix

Near-Optimality of SOAR



match quality function $\varphi(X, Y) = \langle X, Y \rangle$

demand distribution P and supply distribution Q

	P, Q are smooth	P, Q are arbitrary
SOAR	$\tilde{O}(n^{-(\frac{2}{d} \wedge 1)})$	$\tilde{O}(n^{-(\frac{2}{d} \wedge \frac{1}{2})})$
Fundamental Limit	$\tilde{\Omega}(n^{-(\frac{2}{d} \wedge 1)})$	$\tilde{\Omega}(n^{-(\frac{2}{d} \wedge \frac{1}{2})})$

$(NND)^2$ is a lower bound on regret and $NND \sim n^{-1/d}$ ($\langle X, Y \rangle \equiv -\|X - Y\|^2$)

$d = 1$ matching constraints leads to a tighter lower bound

for arbitrary distributions, a simple example implies that $1/\sqrt{n}$ is a lower bound ($1/\sqrt{n} \gg (NND)^2$ for $d \leq 3$)