```
import numpy as np
          import matplotlib.pyplot as plt
          import seaborn as sns
 In [3]: amazon=pd.read csv(r"C:\Users\aks75\Downloads\dataset\e-commerce sales\Amazon Sale Report.csv")
          amazon.head(5)
                                                               ship-
                                                      Sales
             index Order ID Date
                                  Status Fulfilment
                                                             service-
                                                                        Style
                                                                                 SKU Category ... Qty currency Amount
                                                                                                                           ship-ci
                                                    Channel
                                                               level
                                                                              SFT389-
          0
                0 8078784-
                            30-
                                 Cancelled
                                          Merchant Amazon.in
                                                             Standard
                                                                     SET389
                                                                                                          INR
                                                                                                               647.62
                                                                                                                           MUMB
                                                                                           Set ...
                                                                              KR-NP-S
                   5731545
                             22
                      171-
                                 Shipped -
                                                                             JNF3781-
          1
                  9198151-
                            30-
                                 Delivered
                                          Merchant Amazon.in Standard JNE3781
                                                                                          kurta ...
                                                                                                          INR
                                                                                                                406.00
                                                                                                                        BENGALUR
                                                                              KR-XXXL
                   1101146
                            22
                                 to Buyer
                      404-
                                                                             JNE3371-
                  0687676-
                            30-
                                  Shipped
                                           Amazon Amazon.in Expedited JNE3371
                                                                                         kurta
                                                                                                          INR
                                                                                                                329.00
                                                                                                                       NAVI MUMB
                                                                                KR-XL
                   7273146
                      403-
                            04-
                                                                                J0341-
                                                                                       Western
                3 9615377-
                                                                                                                753.33 PUDUCHERF
          3
                                Cancelled
                                                                       J0341
                                                                                                   0
                                                                                                          INR
                            30-
                                          Merchant Amazon.in Standard
                                                                                 DR-L
                                                                                         Dress
                   8133951
                             22
                      407-
                            04-
                                                                              JNE3671-
                   1069790-
                                                                                                                          CHENN
                            30-
                                  Shipped
                                           Amazon Amazon.in Expedited JNE3671
                                                                                          Top ...
                                                                                                   1
                                                                                                          INR
                                                                                                               574.00
                                                                              TU-XXXL
                   7240320
                             22
          5 rows × 23 columns
4
In [45]: amazon.info()
          <class 'pandas.core.frame.DataFrame'>
          RangeIndex: 128975 entries, 0 to 128974
          Data columns (total 23 columns):
               Column
                                    Non-Null Count
                                                      Dtype
          - - -
               -----
                                    -----
           0
               index
                                    128975 non-null int64
                                    128975 non-null object
               Order ID
           1
           2
               Date
                                    128975 non-null
                                                      object
                                    128975 non-null object
           3
               Status
           4
               Fulfilment
                                   128975 non-null object
           5
               Sales Channel
                                    128975 non-null object
               ship-service-level 128975 non-null
           6
                                                      object
           7
               Style
                                    128975 non-null object
           8
               SKU
                                    128975 non-null
           9
               Category
                                    128975 non-null
                                                      object
           10
               Size
                                    128975 non-null
                                                      object
                                    128975 non-null object
               ASIN
           11
           12
               Courier Status
                                   122103 non-null object
                                    128975 non-null int64
               Qty
           13
                                    121180 non-null object
           14
               currency
                                   121180 non-null float64
           15
               Amount
           16
               ship-city
                                   128942 non-null object
           17
               ship-state
                                    128942 non-null object
               ship-postal-code
           18
                                    128942 non-null
                                                      float64
           19
               ship-country
                                    128942 non-null object
           20
              promotion-ids
                                    79822 non-null
                                                       object
           21 B2B
                                     128975 non-null
                                                      bool
               fulfilled-by
           22
                                    39277 non-null
                                                       object
          dtypes: bool(1), float64(2), int64(2), object(18)
          memory usage: 21.8+ MB
          There are total 128975 rows and 23 columns.
In [67]: amazon["Date"]=pd.to datetime(amazon["Date"])
          print(amazon["Date"].dtypes)
          datetime64[ns]
```

In [1]: import pandas as pd

In [46]: amazon.nunique()

Date column has been changed to datetime datatype.

```
128975
Out[46]: index
         Order ID
                               120378
                                   91
         Date
         Status
                                   13
         Fulfilment
                                    2
         Sales Channel
                                    2
         ship-service-level
                                    2
         Style
                                 1377
                                 7195
         SKII
         Category
                                    9
                                   11
         Size
         ASIN
                                 7190
         Courier Status
                                    3
         Qty
                                   10
         currency
                                    1
         Amount
                                 1410
         ship-city
                                 8955
         ship-state
                                   69
         ship-postal-code
                                 9459
         ship-country
                                    1
         promotion-ids
                                 5787
         B2B
                                    2
         fulfilled-by
                                    1
         dtype: int64
```

1- We can clearly see that columns like Fulfilment, sales Channel, ship-service-level, Courier Status are categorical columns and can be used for visualization.

Solving ship-state Multiple values.

```
In [7]: print(amazon["ship-state"])
        0
                   MAHARASHTRA
                     KARNATAKA
        1
        2
                   MAHARASHTRA
        3
                   PUDUCHERRY
        4
                    TAMIL NADU
                      . . .
        128970
                     TELANGANA
        128971
                      HARYANA
        128972
                     TELANGANA
        128973
                      Gujarat
                 CHHATTISGARH
        128974
        Name: ship-state, Length: 128975, dtype: object
```

- 1. As we can see that some of the states name are in small letter, we need to change to all in capital letters.
- 2. Some of states name are mention in short-forms like PJ,RJ etc. This also needs to be treated.

```
In [47]: amazon["ship-state"]=amazon["ship-state"].str.upper()

In [14]: x=amazon["ship-state"].drop_duplicates()
    x=pd.DataFrame(x).reset_index()

file_name = "x1.csv"  # Specify the file name

# Concatenate folder path and file name
file_path = folder_path + "\\" + file_name

# Export DataFrame to CSV
    x.to_csv(file_path, index=True)

In [48]: amazon.tail(5)
```

-		4.	-	7	
10	r	4.1			

:		index	Order ID	Date	Status	Fulfilment	Sales Channel	ship- service- level	Style	SKU	Category	 Qty	currency	Amount	shi
	128970	128970	406- 6001380- 7673107	05- 31- 22	Shipped	Amazon	Amazon.in	Expedited	JNE3697	JNE3697- KR-XL	kurta	 1	INR	517.0	HYDER
	128971	128971	402- 9551604- 7544318	05- 31- 22	Shipped	Amazon	Amazon.in	Expedited	SET401	SET401- KR-NP-M	Set	 1	INR	999.0	GURU
	128972	128972	407- 9547469- 3152358	05- 31- 22	Shipped	Amazon	Amazon.in	Expedited	J0157	J0157- DR-XXL	Western Dress	 1	INR	690.0	HYDER
	128973	128973	402- 6184140- 0545956	05- 31- 22	Shipped	Amazon	Amazon.in	Expedited	J0012	J0012- SKD-XS	Set	 1	INR	1199.0	
	128974	128974	408- 7436540- 8728312	05- 31- 22	Shipped	Amazon	Amazon.in	Expedited	J0003	J0003- SET-S	Set	 1	INR	696.0	1

5 rows × 23 columns

```
amazon["ship-state"]=amazon["ship-state"].replace({'RJ':'RAJASTHAN','NEW DELHI':'DELHI','RAJSHTHAN'
:'RAJASTHAN','RAJSTHAN':'RAJASTHAN','PB':'PUNJAB','PUNJAB/MOHALI/ZIRAKPUR':'PUNJAB','NL':'NAGALAND','AR':'ARUNAN
           'PONDICHERRY': 'PUDUCHERRY', 'ORISSA': 'ODISHA'})
In [50]: amazon.nunique()
Out[50]: index
                                       128975
                                      120378
           Order ID
           Date
                                           91
           Status
                                           13
           Fulfilment
                                            2
           Sales Channel
           ship-service-level
                                            2
           Style
                                         1377
           SKU
                                         7195
           Category
           Size
                                           11
           ASIN
                                         7190
           Courier Status
                                            3
                                           10
           Qty
           currency
                                            1
           Amount
                                         1410
           ship-city
                                         8955
           ship-state
                                           37
           ship-postal-code
                                         9459
           ship-country
                                            1
           promotion-ids
                                         5787
           B2B
                                            2
           fulfilled-by
                                            1
```

Now our dataset have 37 unique ship-state values, which also includes union-territories. Therefore it seems correct.

## Handling null values.

dtype: int64

```
In [51]: ((amazon.isnull().sum()/len(amazon))*100).round(2)
```

```
0.00
Out[51]: index
         Order ID
                                 0.00
         Date
                                 0.00
         Status
                                 0.00
                                 0.00
         Fulfilment
         Sales Channel
                                 0.00
         ship-service-level
                                 0.00
         Style
                                 0.00
         SKU
                                 0.00
         Category
                                 0.00
         Size
                                 0.00
         ASIN
                                 0.00
                                 5.33
         Courier Status
         Qty
                                 0.00
         currency
                                 6.04
         Amount
                                 6.04
         ship-city
                                 0.03
         ship-state
                                 0.03
         ship-postal-code
                                 0.03
         ship-country
                                 0.03
         promotion-ids
                                 38.11
         B2B
                                 0.00
                                69.55
         fulfilled-by
         dtype: float64
```

- 1. Columns like Courier Status, currency, Amount, ship-city, state, country have null values.
- 2. Promotion-ids and fulfilled-by have large amount of null values.
- 3. Around 70% of values are null in fulfilled-by, so we will drop it.

```
In [52]: plt.figure(figsize=(20,8))
            plt.subplot(1,2,1)
            \verb|sns.kdeplot(data=amazon,x=amazon["Amount"])|\\
            plt.subplot(1,2,2)
            sns.boxplot(data=amazon,x="Amount")
            plt.show()
             0.00175
             0.00150
             0.00125
           Density
0.00100
             0.00075
             0.00050
                                                                                                         1000
                               1000
                                                3000
Amount
                                                             4000
                                                                      5000
                                                                                                                   2000
                                                                                                                             3000
                                                                                                                                        4000
                                                                                                                                                  5000
```

```
In [53]: x=amazon["Amount"].median()
    x1=amazon["Amount"].mean()
    print("The mean is ",x)
    print("The median is ",round(x1,2))
```

The mean is 605.0 The median is 648.56

Replacing null values with mean and midian.

```
In [54]: amazon["Amount_median"]=amazon["Amount"].fillna(x)
amazon.head(5)
```

Out[54]:		index	Order ID	Date	Status	Fulfilment	Sales Channel	ship- service- level	Style	SKU	Category		currency	Amount	ship-city
	0	0	405- 8078784- 5731545	04- 30- 22	Cancelled	Merchant	Amazon.in	Standard	SET389	SET389- KR-NP-S	Set		INR	647.62	MUMBAI M
	1	1	171- 9198151- 1101146	04- 30- 22	Shipped - Delivered to Buyer	Merchant	Amazon.in	Standard	JNE3781	JNE3781- KR-XXXL	kurta		INR	406.00 B	ENGALURU
	2	2	404- 0687676- 7273146	04- 30- 22	Shipped	Amazon	Amazon.in	Expedited	JNE3371	JNE3371- KR-XL	kurta		INR	329.00 NA	IVI MUMBAI M
	3	3	403- 9615377- 8133951	04- 30- 22	Cancelled	Merchant	Amazon.in	Standard	J0341	J0341- DR-L	Western Dress		INR	753.33 PUI	DUCHERRY I
	4	4	407- 1069790- 7240320	04- 30- 22	Shipped	Amazon	Amazon.in	Expedited	JNE3671	JNE3671- TU-XXXL	Тор		INR	574.00	CHENNAI
4	5 ro	ws × 2	24 column	S											Þ
In [55]:			" <mark>Amount_mean"]=</mark> amazon head(5)			["Amount"].fillna(x1)									
Out[55]:		index	Order ID	Date	Status	Fulfilment	Sales Channel	ship- service- level	Style	SKU	Category		Amount	ship-city	ship-s
	0	0	405- 8078784- 5731545	04- 30- 22	Cancelled	Merchant	Amazon.in	Standard	SET389	SET389- KR-NP-S	Set		647.62	MUMBA	I MAHARASH1
	1	1	171- 9198151- 1101146	04- 30- 22	Shipped - Delivered to Buyer	Merchant	Amazon.in	Standard	JNE3781	JNE3781- KR-XXXL	kurta		406.00	BENGALURU	J KARNAT/
	2	2	404- 0687676- 7273146	04- 30- 22	Shipped	Amazon	Amazon.in	Expedited	JNE3371	JNE3371- KR-XL	kurta		329.00	NAVI MUMBA	I MAHARASH1
	3	3	403- 9615377- 8133951	04- 30- 22	Cancelled	Merchant	Amazon.in	Standard	J0341	J0341- DR-L	Western Dress		753.33	PUDUCHERRY	PUDUCHEF
	4	4	407- 1069790- 7240320	04- 30- 22	Shipped	Amazon	Amazon.in	Expedited	JNE3671	JNE3671- TU-XXXL	Тор		574.00	CHENNA	I TAMIL NA
	5 ro	ws × 2	25 column	S											
In [56]:	pl: sn: # ; sn: # ,	t.sub s.kde Plot s.kde Add l	KDE for plot(dat abels an	,1) a=ama data2 a=ama d tit	zon,x=ama on the s zon,x=ama le	azon["Amou same axis azon["Amou					ınt_mean'	)			,
<pre># Add labels and title plt.xlabel('X-axis label') plt.ylabel('Density') plt.title('Combined KDE Plot')</pre>															

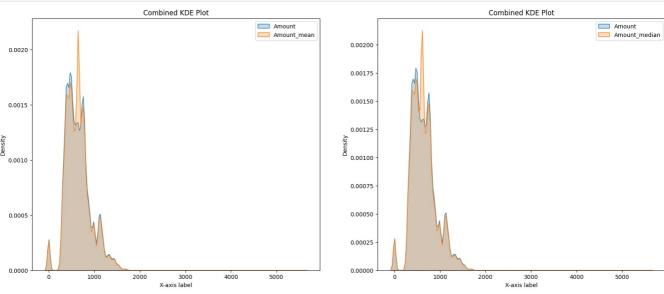
```
sns.kdeplot(data=amazon,x=amazon["Amount"], fill=True, label='Amount')

# Plot KDE for data2 on the same axis
sns.kdeplot(data=amazon,x=amazon["Amount_mean"], fill=True, label='Amount_mean')
# Add labels and title
plt.xlabel('X-axis label')
plt.ylabel('Density')
plt.title('Combined KDE Plot')

# Show legend
plt.legend()
plt.subplot(1,2,2)
sns.kdeplot(data=amazon,x=amazon["Amount"], fill=True, label='Amount')
# Plot KDE for data2 on the same axis
sns.kdeplot(data=amazon,x=amazon["Amount_median"], fill=True, label='Amount_median')
# Add labels and title
plt.xlabel('X-axis label')
plt.ylabel('Density')
plt.title('Combined KDE Plot')
```

```
# Show legend
plt.legend()

# Show plot
plt.show()
```



- 1. The kdeplot for both mean and median replaced null values differ from original one which null values.
- 2. So, we cannot replace with it. will try it forward fill.

## Filling null values using forward fill.

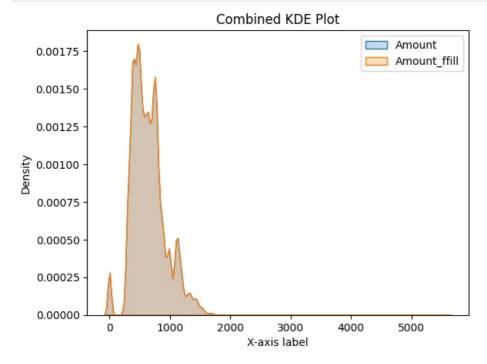
```
In [57]: amazon["Amount_ffill"]=amazon["Amount"].fillna(method="ffill")

In [58]: sns.kdeplot(data=amazon,x=amazon["Amount"], fill=True, label='Amount')
    sns.kdeplot(data=amazon,x=amazon["Amount_ffill"], fill=True, label='Amount_ffill')

# Add labels and title
    plt.xlabel('X-axis label')
    plt.ylabel('Density')
    plt.title('Combined KDE Plot')

# Show legend
    plt.legend()

# Show plot
    plt.show()
```



The kdeplot is totally overlapping each other, the one with null values and one without. So, this technique works.

```
In [59]: print("var of amount is",round((amazon["Amount"].var()),2))
print("var of amount is",round((amazon["Amount_ffill"].var()),2))
```

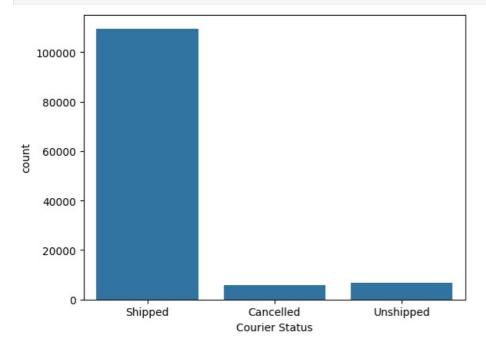
```
var of amount is 79080.01 var of amount is 79000.99
```

0

Shipped

Variance is also nearly same, therefore this method is acceptable.

```
In [60]: sns.countplot(data=amazon,x="Courier Status")
  plt.show()
```



```
In [76]: amazon.dropna(subset=['ship-state'],inplace=True)
In [74]: amazon['promotion-ids'].fillna("Not Available", inplace=True)
In [77]: amazon['currency'].fillna("INR", inplace=True)
In []: amazon.drop(columns=["fulfilled-by","Amount_median","Amount_mean","Amount"],inplace=True)
In [28]: amazon.drop(columns="fulfilled-by",inplace=True)
In [79]: amazon.rename(columns={"Amount_ffill":"Amount"},inplace=True)
amazon.head(3)
```

Unshipped

Cancelled

Courier Status

Out[79]:		index	Order ID	Date	Status	Fulfilment	Sales Channel	ship- service- level	Style	SKU	Category	 Courier Status	Qty	currency	ship-city
	0	0	405- 8078784- 5731545	2022- 04-30	Cancelled	Merchant	Amazon.in	Standard	SET389	SET389- KR-NP-S	Set	 Shipped	0	INR	MUMBA
	1	1	171- 9198151- 1101146	2022- 04-30	Shipped - Delivered to Buyer	Merchant	Amazon.in	Standard	JNE3781	JNE3781- KR-XXXL	kurta	 Shipped	1	INR	BENGALURI
	2	2	404- 0687676- 7273146	2022- 04-30	Shipped	Amazon	Amazon.in	Expedited	JNE3371	JNE3371- KR-XL	kurta	 Shipped	1	INR	NAV MUMBA

3 rows × 22 columns

- 1. Courirer-status null-values are filled with the mode.
- 2. Null-values of Promotion-ids is replaced with "Not Available".
- 3. Column Fulfilled-by is dropped.
- 4. For the same rows, ship-state, ship-city, postal-code, ship-country is missing. As, no information is given, we dropped all 3 rows.

```
In [64]: amazon['currency'].value_counts()
Out[64]: INR
                121180
         Name: currency, dtype: int64
In [80]: ((amazon.isnull().sum()/len(amazon))*100).round(2)
Out[80]: index
                               0.0
         Order ID
                               0.0
         Date
                               0.0
         Status
                               0.0
         Fulfilment
                               0.0
         Sales Channel
                               0.0
         ship-service-level
                               0.0
         Style
                               0.0
         SKU
                               0.0
         Category
                               0.0
         Size
                               0.0
         ASIN
                               0.0
         Courier Status
                               0.0
         Qty
                               0.0
         currency
                               0.0
         ship-city
                               0.0
                               0.0
         ship-state
         ship-postal-code
                               0.0
         ship-country
                               0.0
         promotion-ids
                               0.0
         B2B
                               0.0
         Amount
                                0.0
         dtype: float64
         Transferring our data into csv file.
In [84]: amazon updated=amazon.copy()
         filename="amazon updated1.xlsx"
         folder_path = r"C:\Users\aks75\Downloads"
         file_path = folder_path + "\\" + filename
         amazon_updated.to_csv(file_path)
```

Finally, our updated data isready for visualization.

In [ ]: