

Assignment on Time Series Analysis & Forecasting

1. Below are the net sales in \$ million for Home Depot, Inc. and its subsidiaries from 2015 to 2024.

Table 1: Net sales of different years

| Year | Net Sales (\$) | Year | Net Sales (\$) |
|------|----------------|------|----------------|
| 2015 | 50,600 | 2020 | 156,700 |
| 2016 | 67,300 | 2021 | 201,400 |
| 2017 | 80,800 | 2022 | 227,300 |
| 2018 | 98,100 | 2023 | 256,300 |
| 2019 | 124,400 | 2024 | 280,900 |

Note: Add last three digits of your ID with Net Sales

- i) Determine the least square equation. Based on this information, what are the estimated sales for 2030?
- ii) Plot Net Sales and Trend Line

Solution:

| Year | Net Sales (Y) | X | XY | XX | Yc |
|------|---------------|----|------------|----|-------------|
| 2015 | 50600009 | -9 | -455400036 | 81 | 32460003.97 |
| 2016 | 67300009 | -7 | -471100028 | 49 | 59553337.31 |
| 2017 | 80800009 | -5 | -404000020 | 25 | 86646670.65 |
| 2018 | 98100009 | -3 | -294300012 | 9 | 113740004 |
| 2019 | 124400009 | -1 | -124400004 | 1 | 140833337.3 |
| 2020 | 156700009 | 1 | 156700004 | 1 | 167926670.7 |
| 2021 | 201400009 | 3 | 604200012 | 9 | 195020004 |
| 2022 | 227300009 | 5 | 1136500020 | 25 | 222113337.4 |
| 2023 | 256300009 | 7 | 1794100028 | 49 | 249206670.7 |
| 2024 | 280900009 | 9 | 2528100036 | 81 | 276300004 |

Here, $N=10$; $\sum y=1543800040$; $\sum xy = 4470400000$; $\sum x^2 = 330$

We know,

$$a = \frac{\sum y}{N} = \frac{1543800040}{10} = \mathbf{154380004}$$

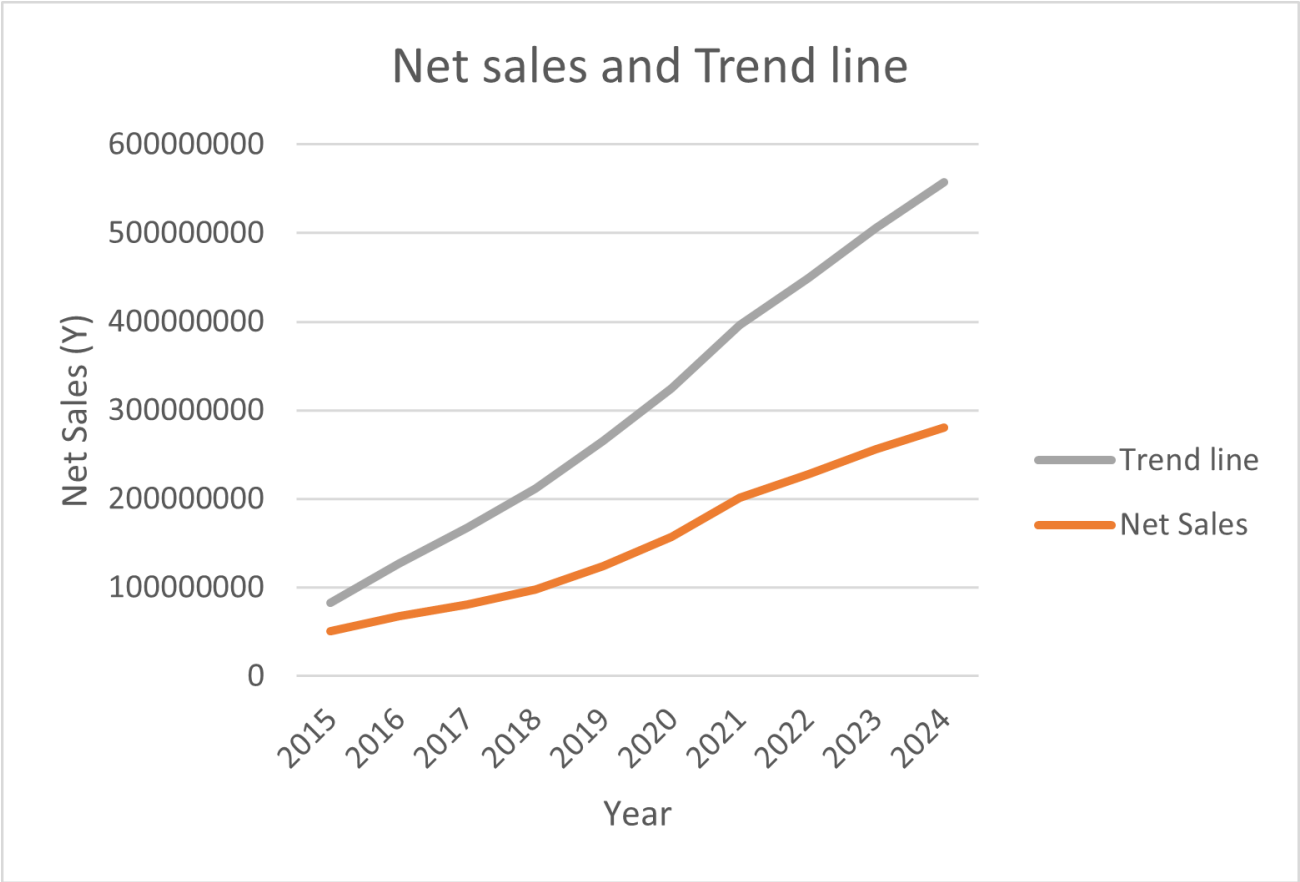
$$b = \frac{\sum xy}{\sum x^2} = \frac{4470400000}{330} = \mathbf{13546666.67}$$

Trend equation:

$$Y_c = a + bx$$

For 2030, $x = 21$

Then $Y_{2023} = 154380007 + 13546666.67 * 21 = 438860004.1$



2. It appears that the imports of carbon black have been increasing by about 10 percent annually.

Table 2: Amount of Carbon Block imported in different years.

| Year | Imports of Carbon Block (thousands of tons) | Year | Imports of Carbon Block (thousands of tons) |
|------|--|------|--|
| 2011 | 124 | 2018 | 2463 |
| 2012 | 175 | 2019 | 3358 |
| 2013 | 306 | 2020 | 4181 |
| 2014 | 524 | 2021 | 5388 |
| 2015 | 714 | 2022 | 8027 |
| 2016 | 1052 | 2023 | 10587 |
| 2017 | 1638 | 2024 | 13537 |

Note: Add last three digits of your ID with imports of Carbon Block

- Determine the logarithmic trend.
- Find the annual rate of increase.
- Estimate imports for the year 2030.

Solution:

| Year | Imports of Carbon (Y) | x | xx | log(Y) | x log(y) | Log Yc | Yc |
|------|-----------------------|-----|-----|----------|----------|----------|----------|
| 2011 | 124009 | -13 | 169 | 5.093436 | -66.2147 | 5.190542 | 155075.3 |
| 2012 | 175009 | -11 | 121 | 5.243048 | -57.6735 | 5.347631 | 222654.4 |
| 2013 | 306009 | -9 | 81 | 5.485727 | -49.3715 | 5.50472 | 319683.5 |
| 2014 | 524009 | -7 | 49 | 5.719335 | -40.0353 | 5.661809 | 458996.2 |
| 2015 | 714009 | -5 | 25 | 5.853701 | -29.2685 | 5.818898 | 659019.1 |
| 2016 | 1052009 | -3 | 9 | 6.022017 | -18.0661 | 5.975987 | 946208.5 |
| 2017 | 1638009 | -1 | 1 | 6.214315 | -6.21431 | 6.133076 | 1358550 |
| 2018 | 2463009 | 1 | 1 | 6.391465 | 6.391465 | 6.290165 | 1950584 |
| 2019 | 3358009 | 3 | 9 | 6.526081 | 19.57824 | 6.447253 | 2800615 |
| 2020 | 4181009 | 5 | 25 | 6.621281 | 33.1064 | 6.604342 | 4021077 |
| 2021 | 5388009 | 7 | 49 | 6.731428 | 47.12 | 6.761431 | 5773394 |
| 2022 | 8027009 | 9 | 81 | 6.904553 | 62.14098 | 6.91852 | 8289343 |
| 2023 | 10587009 | 11 | 121 | 7.024773 | 77.2725 | 7.075609 | 11901699 |
| 2024 | 13537009 | 13 | 169 | 7.131523 | 92.70979 | 7.232698 | 17088260 |

Here, $N=14$; $\sum \log y = 86.9626823$; $\sum x \log y = 71.47543718$; $\sum x^2 = 910$

We know,

$$\text{Log}(a) = \frac{\sum \log y}{N} = \frac{86.9626823}{14} = 6.211620164$$

$$\text{Log}(b) = \frac{\sum x \log y}{\sum x^2} = \frac{4470400000}{910} = 0.078544436$$

Trend equation:

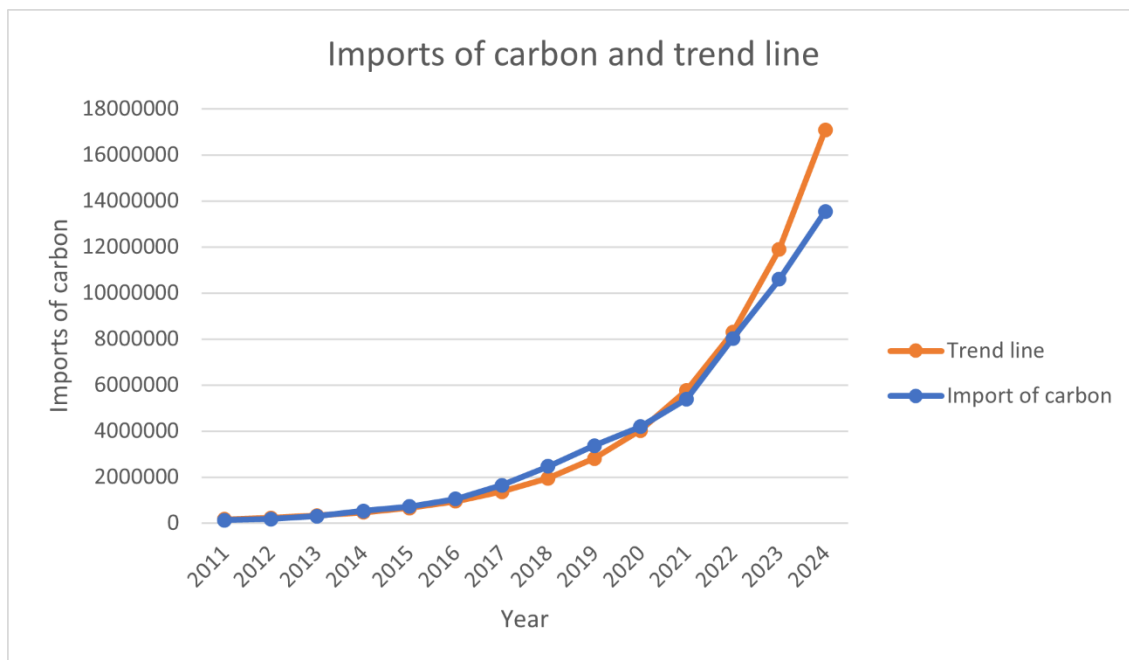
$$\log Y = \log(a) + \log(b)x$$

For the year 2023, $x= 25$

$$\log Y = 6.211620164 + 0.078544436 * 25 = 8.175231$$

$$Y_{2030} = 149703193$$

$$\begin{aligned} \text{Annual rate of increase} &= (e^b - 1) \times 100\% \\ &= (e^{0.0785} - 1) \times 100\% \\ &= 8.1663\% \end{aligned}$$



3. The quarterly production of pine lumber, in millions of board feet, by Northwest lumber since 2018 is:

Table 3: Productions in different quarters of several years

| Year | Quarter | Production | Year | Production | Sales | Year | Quarter | Production |
|------|---------|------------|------|------------|-------|------|---------|------------|
| 2018 | Winter | 90 | 2021 | Winter | 201 | 2024 | Winter | 265 |
| | Spring | 85 | | Spring | 142 | | Spring | 185 |
| | Summer | 56 | | Summer | 110 | | Summer | 142 |
| | Fall | 102 | | Fall | 274 | | Fall | 333 |
| 2019 | Winter | 115 | 2022 | Winter | 251 | 2025 | Winter | 282 |
| | Spring | 89 | | Spring | 165 | | Spring | 175 |
| | Summer | 61 | | Summer | 125 | | Summer | 157 |
| | Fall | 110 | | Fall | 305 | | Fall | 350 |
| 2020 | Winter | 165 | 2023 | Winter | 241 | 2024 | Winter | 290 |
| | Spring | 110 | | Spring | 158 | | Spring | 201 |
| | Summer | 98 | | Summer | 132 | | Summer | 187 |
| | Fall | 248 | | Fall | 299 | | Fall | 400 |

Note: Add last three digits of your ID with number of Productions

- Develop a seasonal index for each quarter and interpret it.
- Project the production for 2030 and also find the base year production.
- Plot the original data, deseasonalize data, and interpret.

Solution:

| Year | Winter(production) | Spring(production) | Summer(production) | Fall(production) | Mean |
|------|--------------------|--------------------|--------------------|------------------|--------|
| 2018 | 90009 | 85009 | 56009 | 102009 | 83273 |
| 2019 | 115009 | 89009 | 61009 | 110009 | 93773 |
| 2020 | 165009 | 110009 | 98009 | 248009 | 155273 |
| 2021 | 201009 | 142009 | 110009 | 274009 | 181773 |
| 2022 | 251009 | 165009 | 125009 | 305009 | 211523 |
| 2023 | 241009 | 158009 | 132009 | 299009 | 207523 |
| 2024 | 265009 | 185009 | 142009 | 333009 | 231273 |
| 2025 | 282009 | 175009 | 157009 | 350009 | 241023 |
| 2026 | 290009 | 201009 | 187009 | 400009 | 269523 |

Seasonal Index calculation: Divide the seasonal value of each year with the mean of each year. Then we get,

| Year | Winter(production) | Spring(production) | Summer(production) | Fall(production) |
|------|--------------------|--------------------|--------------------|------------------|
| 2018 | 1.081058686 | 1.021015215 | 0.67276308 | 1.225163018 |

| | | | | |
|------|-------------|-------------|-------------|-------------|
| 2019 | 1.226611071 | 0.949345761 | 0.650752349 | 1.173290819 |
| 2020 | 1.06279263 | 0.708577795 | 0.631294559 | 1.597335016 |
| 2021 | 1.105901316 | 0.781320658 | 0.605276911 | 1.507501114 |
| 2022 | 1.186740922 | 0.78016575 | 0.591061019 | 1.442032309 |
| 2023 | 1.16142789 | 0.761472222 | 0.636184905 | 1.440914983 |
| 2024 | 1.145931432 | 0.80001989 | 0.614092436 | 1.439956242 |
| 2025 | 1.170108247 | 0.726167212 | 0.651485543 | 1.452238998 |
| 2026 | 1.076060299 | 0.745847293 | 0.693903674 | 1.484188733 |

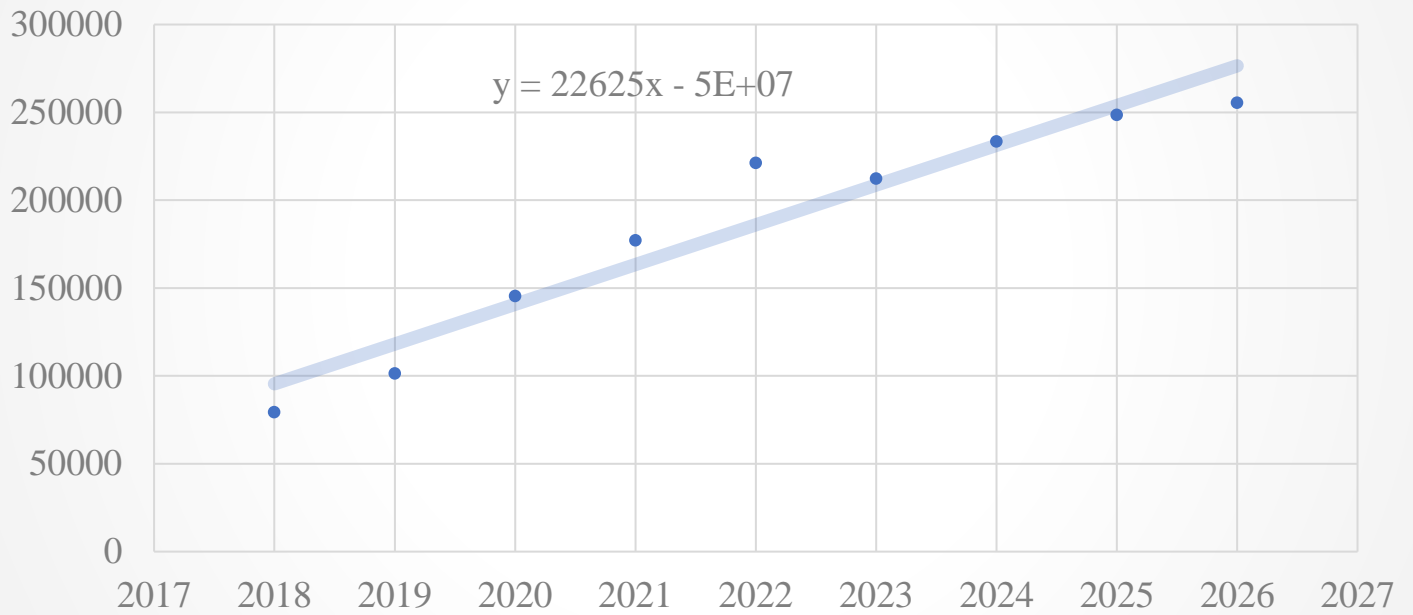
Overall Seasonal Index:

| Seasonal Index | Winter | Spring | Summer | Fall |
|----------------|-------------|-------------|-------------|-------------|
| SI | 1.135181388 | 0.808214644 | 0.638534942 | 1.418069026 |
| Sum of SI | 4 | | | |

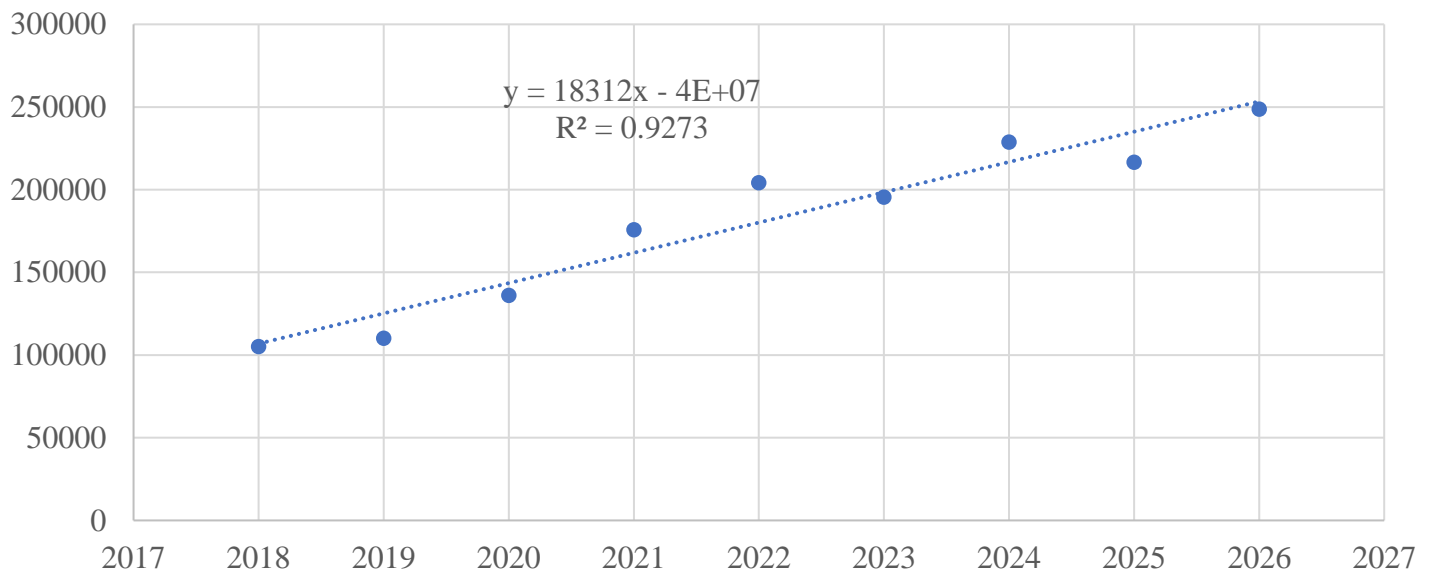
De-seasonalize data:

| Year | Winter(production) | Spring(production) | Summer(production) | Fall(production) |
|------|--------------------|--------------------|--------------------|------------------|
| 2018 | 79302.74486 | 105198.5393 | 87736.78045 | 71945.01688 |
| 2019 | 101325.657 | 110147.7196 | 95567.20549 | 77586.4912 |
| 2020 | 145371.4813 | 136130.9162 | 153512.3508 | 174901.9233 |
| 2021 | 177084.4749 | 175724.3587 | 172305.3709 | 193236.7149 |
| 2022 | 221130.2992 | 204182.1454 | 195796.646 | 215097.4279 |
| 2023 | 212321.1343 | 195521.0799 | 206759.2411 | 210866.3221 |
| 2024 | 233463.13 | 228928.047 | 222420.0912 | 234842.588 |
| 2025 | 248438.7103 | 216555.0962 | 245911.3663 | 246830.7209 |
| 2026 | 255486.0422 | 248724.7682 | 292893.9166 | 282089.9355 |

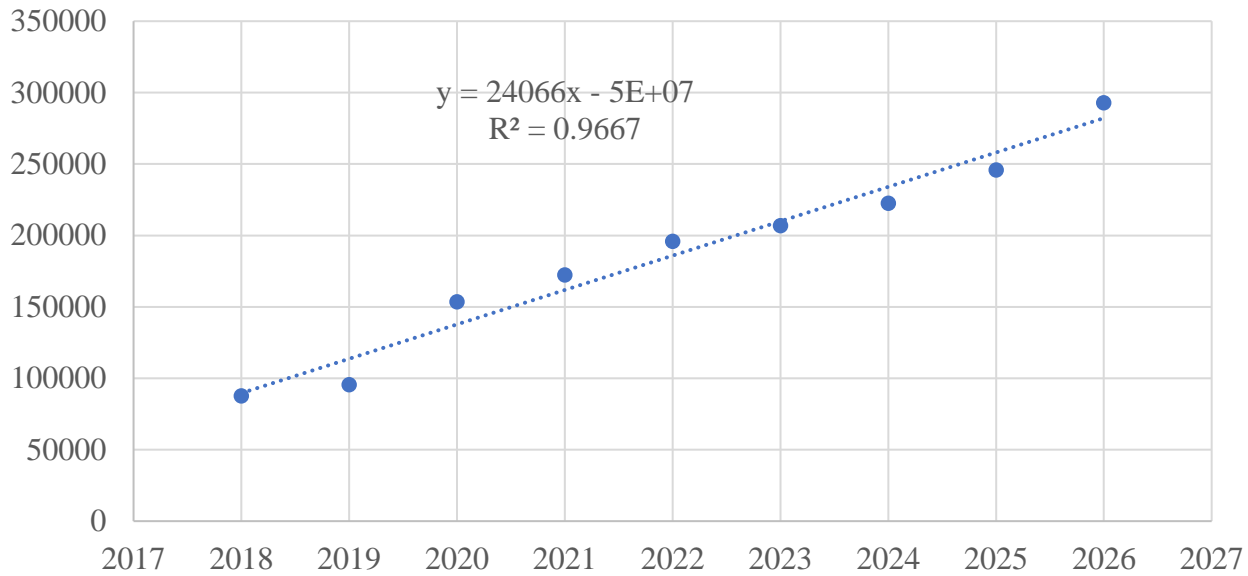
Year Vs Winter(production)



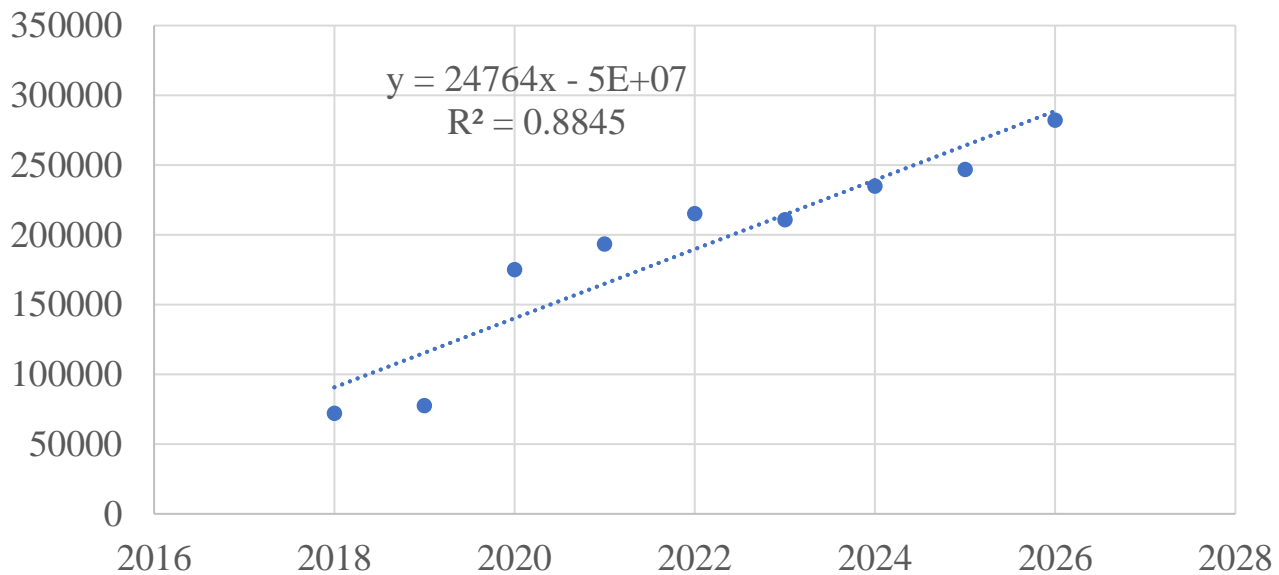
Year Vs Spring(Production)



Year vs Summer



Year vs Fall



Production in 2030:

For winter

$y = 22625x - 5E+07$; for $x = 2030$ we get production = 35,928,750

For spring,

$y = 18312x - 4E+07$; for $x = 2030$ we get production =

For summer,

$y = 24066x - 5E+07$; for $x = 2030$ we get production =

For fall,

$y = 24764 X - 4E+07$; for $x=2030$ we get production =