

Ronnie P. Alfar Jr.

Customer Service Representative

Skilled in assessing client drive and implementing programs that best foster that drive.



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📍 Davao City, Philippines

👤 Ronnie Alfar

EDUCATION

Senior Highschool Graduate Goldenstate College of General Santos City

06/2019 - 07/2023

General Santos City, South Cotabato

Course

- Accountancy Business Management

SKILLS

Teamwork

Computer Skills

Management Skills

Communication

Fast Learner

Customer Service

Ability to work under pressure

Decision Making

Adaptability

WORK EXPERIENCE

Telesales Executive MARChE Manpower Services

08/2023 - 10/2023

Davao City

Achievements/Tasks

- Utilized CRM software to track customer interactions and sales activities
- Built relationships with customers to ensure customer satisfaction and loyalty
- Developed a sales pitch that effectively communicated the benefits of the product and resulted in an increase in conversions
- Developed a deep understanding of customer needs and used it to upsell existing customers, resulting in a X% increase in revenue
- Utilized customer feedback to suggest product improvements, resulting in a X% increase in customer retention rate
- Developed a comprehensive understanding of competitors and their products, allowing for successful sales strategies

LANGUAGES

English

Full Professional Proficiency

Tagalog

Native or Bilingual Proficiency

Bisaya

Native or Bilingual Proficiency

INTERESTS

Online Gaming

Web Developing

Music Playing