



Curriculum Vitae

Mr. Hussein Qassem Hussein Al-Qubib

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Summary Statement

A qualified person who is able to communicate effectively (both verbal and written) with students from different social and cultural backgrounds. A committed and dedicated professional with an ability to train, teach, motivate and direct students to maximum performance by inspiring a positive and interactive class environment. Organized, versatile and reliable administrator with more than 20 years' experience who excels in managing multiple tasks and managing people and resources.

Academic Qualifications

- Master in Law (LLM) in Intellectual Property Rights, WIPO-Ankara University, Turkey 2019-2020.
- Master in Business Administration (MBA), Aoyama Gakuin University, Tokyo, Japan 2013/2014.
- Bachelor's degree, English Language, Faculty of Languages, Sana'a University, 2006/2010.

Courses Prefer to Teach:

1- Strategic Management	2- Human Resource Management
3- Organizational theory	4- International Human Resource Management
5- International Business Management	6- Entrepreneurship Management
7- Organizational Behavior	8- Managerial Studies in English

Academic Experiences (part-time job)

Lecturer, Faculty of Administrative Science	Feb 2016	To Dec 2019	University of Science and Technology (UST)
Lecturer, Faculty of Business Administration	Feb 2017	Up to now	Emirates International University (EIU)
Lecturer, Faculty of Administrative Science	Feb 2017	Up to now	National University
Lecturer, Faculty of Oil and Gas Engineering	Feb 2016	To Dec 2019	International University of TwinTech (IUTT)
Lecturer, Faculty of Business Administration	Feb 2016	Up to now	International University of TwinTech IUTT
Teacher, English Language	May 2014	To May 2015	TALI institute

Government Sector Experiences (Ministry of Finance, Yemen Customs

Authority (YCA))

Director-General of the Customs Office	Feb 2022	Up to now	YCA
Deputy Director-General	Dec 2020	Feb 2022	YCA
Director, Intellectual Property Rights department	May 2014	To Dec 2019	YCA
Supervisor, Exemption and Temporary Admission directorate	July 2008	To Feb 2013	YCA
Secretary for General Director of Exemptions and Temporary Department	Mar 2005	To July 2008	YCA
Secretary for General Director of Audit and Risk Management Department	Mar 2002	To Mar 2005	YCA
Specialist, Audit and risk management directorate	Mar 1998	To Mar 2002	YCA

Private Sector Experiences

HR Supervisor	April 2011	Jan 2013	OTRUJA for Smart Solutions
HR Assistant	Feb 2010	Mar 2013	OTRUJA for Smart Solutions

Training Certifications

Training of Trainers (TOT)	April 17, 2021	April 28, 2021	MCC & NU, Sana'a
SPSS program	Aug 6, 2018	To Aug, 16 2018	MCC, Sana'a
Strategic planning for NGOs	May 2016	To June 2016	YCA, Sana'a
Leadership Executive Coaching	Feb 24, 2014	To Feb 28, 2014	AGU, Tokyo
Workshop on Fight Against Counterfeiting	June 6, 2014	To June 10, 2014	Unilever & Tunisian customs, Tunis

TOEFL iBT test certificate	April 22, 2012	To April 22, 2012	MALI, Sana'a
Presentation skills	May 20, 2012	To May 22, 2012	Manarat, Sana'a
Management Development Training Program	August 2003	To May 2004	SMMC & ExecuTrain, Sana'a
International Computer Driving License	Oct 2004	To Dec 2014	YCA, Sana'a
Business English Course	Feb 2003	To May 2003	MALI, Sana'a
Customer Service Course	Sep 2012	To Sep 2012	Manarat, Sana'a
Diploma in Advance Personal Planning	April 2010	To April 2010	Sana'a University
Diploma in public relationship	April 2010	To April 2010	Sana'a University
Diploma in Neuro-linguistic-programming	Nov 2011	To Nov 2011	NLP, Sana'a
Diploma in Computer Science	June 1998	To June 1999	MSC, Sana'a

E- Learning

World Customs Organization (WCO)	Integrity	Dec 2015	Dec 2015
	Rules of Origin	Dec 2015	Dec 2015
	Leadership & Management Development	Feb 2022	Mar 2022
	Risk Management	Mar 2022	Mar 2022
	Intellectual Property Rights	Mar 2022	Apr 2022
	Commercial Fraud Training	Apr 2022	Apr 2022
World Intellectual Property Organization (WIPO)	General Course On Intellectual Property	March 2015	May 2015
	Advance Course On Copyrights and Related rights	April 2015	July 2015
	Advance Course on Trademarks, Industrial Designs and Geographical Indications	April 2015	July 2015
	Advance Course on Patent	Nov 2019	Dec 2019
World Trade Organization (WTO)	Introduction to WTO	Nov 2015	Jan 2016
	Trade remedies	Nov 2015	Jan 2016
	Technical Barriers to Trade	Jan 2016	Feb 2016
	A short trip through TRIPS	Jan 2016	Feb 2016
	Agriculture in the WTO	Feb 2016	April 2016
	Made in ... Understanding Rules of Origin	Dec 2017	Jan 2018
	Trade and Development	Oct 2017	Nov 2017
	Trade-related aspects of Intellectual Property Rights	Oct 2017	Nov 2017

Other E-Learning (COURSERA, EDX, UDEMY)

- Intellectual Property Program: consists of (1-Introduction to Intellectual Property, 2 copyright law, 3 trademark law, 4 Patent Law, 5 Intellectual Property for Entrepreneurs, 6 Intellectual Property in the Healthcare Industry)
- Protecting Business Innovations via Patent; Protecting Business Innovations via Trademarks; Protecting Business Innovations via Copyrights; Protecting Business Innovations via Strategy.
- Business Strategy; Foundations of Business Strategy; Strategic management CBS; Strategic Planning and Execution; Advance Business Strategy; On strategy and philosophy; Designing the Organization From Strategy to Organizational Structure.
- Preparing to Manage Human Resources, Recruiting, Hiring, and Onboarding Employees, Managing Employee Performance, Managing Employee Compensation.
- Inclusive Leadership Training: Becoming a Successful Leader, Successful negotiation skills. Practical lessons in leadership. Innovation and change management. Leadership, management & entrepreneurship in the 21 Century.

Key Skills

1. Language skills

- Fluent in English and Arabic languages (spoken & written).
- Basic in French and Japanese Languages.

2. Personal and interpersonal skills

- Lead and improve processes and procedures.
- Good communicator, both verbal and written.
- Building good public relations.
- Willingness to teach and train others.
- Work independently and take initiative.
- Dealing with external and internal stakeholders.
- Willingness to learn and be trained and be challenged to grow.

3. Computer Skills

- Writing Professional Emails
- Internet
- Microsoft Excel spreadsheet
- Microsoft PowerPoint
- Microsoft word processor
- Typing in English and Arabic

References:

- 1- Dr. Abdulhameed Ashuja'a. Associate Professor of Applied Linguistics and Translation, Vice Dean-Quality Assurance, Faculty of Languages, Sana'a University. E-mail: ashujaa2@gmail.com. Cellphone: (+967)777330104
- 2- Dr. Murad Mohammed Al-Nashmi. Associate Professor, former dean of the Faculty of Administrative Sciences, University of Science and Technology. E-mail: m.alnashmy@ust.edu. Cellphone: (+967)733941976
- 3- Dr. Mohamed Abdullah Alkuhali. Associate Professor, dean of the Faculty of Administrative Sciences, Emirates International University. E-mail: Mohkohali@gmail.com. Cellphone: (+967)735771772