

From: Peta
To: Deanna
Subject: (Urgent Matter) Budget Update

Good morning Deanna, thanks again for all your help and collaboration with the tablet rollout. You have been a great asset and colleague to work with.

I want to bring your attention to our budget regarding the tablets. Seydou has just informed me that Terrific Tablets have discontinued their one time licensing fee and have transitioned into a subscription based service. As a result, the one-time fee will be converted into a recurring fee. In other words, instead of the initial \$200 per tablet for the 40 tablets we need, the subscription service that matches our needs would be \$300 a month and would cover all 40 tablets, the software, 24/7 support, customization. In conclusion, our cost would be less upfront but more in the long term.

I am aware that this will impact our project budget as well as the restaurant's OKR profit and margin metrics. I am in need of your opinion and feedback on this matter. Please advise on your decision whether we should move forward with the subscription service or take a different route.

Best regards,

Alex