

## Contact

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(LinkedIn)

## Top Skills

Trading

Market Analysis

Negotiation

# Namiko Sawaki

Strategy and Operations Manager at Google Japan  
Tokyo, Tokyo, Japan

## Experience

### Google

Strategy and Operations Manager at Google Japan  
January 2023 - Present (2 years 6 months)

### McKinsey & Company

8 years 10 months

#### Engagement Manager

December 2019 - Present (5 years 7 months)  
Tokyo, Japan

#### Associate

September 2016 - Present (8 years 10 months)  
Tokyo, Japan

Worked on projects mainly on consumer x marketing space.

- Marketing ROI improvement initiative planning and execution for personal care product company
- New business planning for cosmetics company
- New business planning for energy company in B2C market
- 3 year growth planning and creating PDCA system for cosmetics company

### ChangeWAVE, Inc.

#### Intern

August 2015 - August 2015 (1 month)

- Research and reports on workplace diversity and inclusion
- Participation at day care services

### J.P. Morgan

#### Investment Banking Summer Analyst

June 2015 - July 2015 (2 months)

- Research on recent market activities including M&A
- Preparation of business documents and marketing materials

### Sojitz Corporation

LNG Trader

April 2010 - June 2014 (4 years 3 months)

Tokyo

- Negotiations on spot LNG transaction
- Data collection and market analysis
- Contract documentation
- Credit management

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## Education

Columbia | SIPA

MA, Energy · (2014 - 2016)

Columbia University in the City of New York - School of International and Public Affairs

Master of International Affairs (MIA), Energy and Environment · (2014 - 2016)

Waseda University

Bachelor's Degree, International Relations · (2005 - 2009)

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