

## Contact

[www.linkedin.com/in/xiaoyu-amy-shi-a33411144](https://www.linkedin.com/in/xiaoyu-amy-shi-a33411144) (LinkedIn)

## Top Skills

制药公司  
日语  
English

## Languages

Cantonese (Full Professional)  
Chinese (Native or Bilingual)  
Japanese (Full Professional)  
English (Full Professional)

# XIAOYU(Amy) SHI

Consultant - McKinsey&Company  
Tokyo, Tokyo, Japan

## Summary

Consultant in McKinsey Tokyo, majorly focused on strategy in Pharma & Medtech  
Lived in China, Hong Kong, Singapore and Tokyo  
Speaks 4 languages (Chinese, English, Japanese, Cantonese)  
Engages in GenAI enabled data projects as hobby

---

## Experience

### 麦肯锡

#### Consultant

April 2023 - Present (2 years 3 months)  
东京地区

Engaged in 5+ projects focusing on healthcare/life sciences corporate strategy (core), covers quality remediation, PMO, sales expansion, go-to market strategy, manufacturing life cycle plan, organization transformation.  
Mainly covering MNC/Japan HQ-ed big Pharmas and MedTech clients.

### 美国银行

#### Analyst

July 2019 - August 2020 (1 year 2 months)  
香港特别行政区

Managed 2000+ client accounts Asia Pacific and avoided ~USD30MM revenue loss due to interest rate volatility by timely communicating with clients and shifting client accounts to more preferable arrangements

Conducted in-depth market and company research to develop new business opportunities with existing clients across Asia Pacific, leveraging on language capabilities and market intelligence

---

## Education

### 日本東京大學

Master's degree, Master of Public Policy, International Program · (2020 - 2022)

香港中文大学

Bachelor of Business Administration - BBA, Professional  
Accountancy · (2014 - 2019)

Yale University

Exchange, Liberal Arts · (2016 - 2016)

新加坡南洋理工大學

Exchange, Accounting · (2016 - 2016)

西北师范大学附属中学

高中 · (September 2011 - July 2014)

---