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# U2 SUCCESS CAREERS STORIES



THE HONG KONG  
POLYTECHNIC UNIVERSITY  
香港理工大學



**CAPS** Office of Careers and  
Placement Services

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# Message from the Office of Careers and Placement Services

Recognizing that career development is a life-long process, the Office of Careers and Placement Services (CAPS) have been striving to engage PolyU students in exploring and pursuing their career aspirations. This booklet showcases 9 individual students' stories of their journey from their university life to finding their first career. This collection is also about how our students developed a roadmap for achieving their career goal successfully. Some of them found their career interests beyond their major of studies, while another chose to embark upon a career outside Hong Kong. No matter what path they are choosing, we aim to empower them in their pursuit of meaningful professional opportunities and enhance their professional competence.

I hope you enjoy reading these stories and I would like to take this opportunity to thank the staffs at CAPS who have dedicatedly devoted their time and effort to provide guidance to students.

### Ms. Melina LAI

Director of the Office of Careers and Placement Services (CAPS)  
The Hong Kong Polytechnic University (PolyU)



# Success Stories



玲樓 ANITA CHAN LAI LING BUILDING

## Connect WIE To Your Future

My journey in Hang Seng Bank as a Management Trainee began in Semester 1 of Year 3 at CAPS. During the career advising session with the career advisor, I got my first big shot in the university after being told that I was not ready for my future and I was a lot behind among other business students. With the advice from CAPS, I took WIE during Year 3 to work as an assistant analyst in Crowe Horwath (HK) Consulting & Valuation Limited. Through conducting property and business valuation, using Bloomberg terminal for market analysis and writing the "Industry Overview" in IPO prospectus, I explored the finance world from a brand new perspective. Most importantly, my academic foundation became stronger as I could apply the knowledge and theory to the real business practice. I did not have much interest in finance in Year 2, but after I joined WIE, my passion in finance was enlightened.

After the first WIE experience, I was still searching for my dream, a concrete one. CAPS opened up another door to me by giving me a life changing experience – a WIE opportunity in InvestHK in Manhattan, New York. InvestHK is a Hong Kong government organization which aims to attract foreign investors from all over the world. My main duty was to promote Hong Kong economic environment and explain the company set-up procedures to American companies through networking events and company meetings. My exposure had been extended through networking with senior management of the companies. Especially after listening to their business vision and the methodology of running a business, I started to fall in love with the business world.

The two WIE programmes developed my professional skills in "analytics" and "consultancy", plus the fact that I love dealing with different people and helping them. I decided to choose banking as my career path. The WIE experience in New York increased my sense of belongings to Hong Kong, which gave me inspiration on my career objective, "To serve Hong Kong people using my finance skill". Therefore, I targeted to join Hang Seng Bank, one of the largest local banks in Hong Kong, with the aim of serving Hong Kong people as much as I can.

I expected myself to encounter difficulties in completing aptitude test or presenting myself in the interview, yet I was confident that I could overcome these difficulties through practice. During the selection process, the biggest challenge to me was actually receiving regret notifications from companies, but at the same time facing my weakness by having self-reflection and seeking for improvement. We should be determined and face our weakness bravely, this is just the initial step of our career, more challenges are coming ahead of us and the best is yet to come.

**CHAN Hoi Fung, Bobby**  
BBA (Hons) in Financial Services (2017)



2017 - 2018	Management Trainee Hang Seng Bank Limited
2015 - 2017	Assistant Analyst Crowe Horwath (HK) Consulting & Valuation Limited
2016	Investment Promotion Intern InvestHK - New York
2015 - 2016	Director of Incoming Global Internship Programme AIESEC Hong Kong Limited

# All-rounded Education Shapes My Career

As a business student at PolyU, I had opportunities to join WIE Programme, service learning, exchange and participate in various case competitions. With the support of my academic department, I took a gap year to have my WIE at L'Oréal Travel Retail Asia Pacific.

During the one-year WIE, I assisted the area managers in assortment recommendation, business analysis, and planograms at the duty-free shops in APAC region. In addition, I engaged in the digital business development in Singapore, and became the key contact person for airline business and new shop openings. I collaborated closely with field supervisors to ensure perfect execution at retail counters. In my department, most colleagues were westerners, and it provided a great atmosphere to understand the cultures of different nationalities. By having this WIE experience, I learnt that I enjoyed interacting with different stakeholders, especially on business negotiation as well as the dynamic beauty industry. I decided to take up B2B role, and pursue my career in the sales position.

Throughout my undergraduate study, I had the opportunities to enrich myself as a global citizen and identify my career interest. I had academic exchange in Denmark, WIE at the Mainland and CPA firm in Hong Kong. I joined various international case competitions to understand more about business development. I was also being a representative to participate in the Global Youth Leadership Programme, which allowed me to collaborate with international students and visit the mainland China, Cambodia and the USA.

Before submitting my job applications, I attended the career advising session provided by CAPS. They provided constructive feedback on improving my resume and cover letter. In addition, the CAPS staff were all willing to discuss with me about my career aspiration and provided useful suggestion. To prepare for the interview, I would say that research is important and you should show your curiosity towards the industry and provide insight on the brands' positioning.

**CHANG Pok Hin, Calvin**  
BBA (Hons) in Marketing (2017)

- 2017 - 2018     •     **Management Trainee**  
L'Oréal Hong Kong Limited
- 2015     •     **Summer Intern**  
Ernst & Young Global Limited
- 2014     •     **Summer Intern**  
China Merchants Bank

# Be Active to Seek Opportunities

I am always passionate about working in the finance industry especially in an investment bank. At my final year of BSc (Hons) Enterprise Information Systems graduating in 2018, I received a graduate offer as a Graduate Trainee at UBS to start my career as an analyst in the finance industry.

For me, it is always important to understand your career goals and interest. In order to figure that out, WIE played an important role. I had WIE at Microsoft, Swiss Re, Securities and Futures Commission and UBS. The inter-disciplines of technology and finance affirmed my interest in financial services with my technical skills. This broad range of experience not only helped me to build my portfolio, but also giving me an opportunity to understand the finance job market. The network that I was able to build throughout the internship was very impactful.

I joined the CAGAHK Mentorship Programme organized by CAPS and I was assigned to a mentor who was very helpful and insightful. He taught me a lot about work ethics, career planning and finance knowledge which inspired me to think broadly when I prepared for my interview. I was also elected as one of the top three mentees for scholarship.

The university provided us with many opportunities to explore our career interest and understand our strengths and weaknesses. Other than WIE, I actively engaged in different business competitions like Yahoo, AIESEC, Mozilla and Meltwater to develop my skills in corporate sales, consultation, technical knowledge, FinTech and business analysis. We should be proactive to seek opportunities in order to reach our goal.

**CHEUNG Wai Lun, William**  
BSc (Hons) Enterprise Information Systems (2018)



# To be Nurtured as an Innovative Entrepreneur

I was graduated with double degree in BEng (Hons) in Industrial and System Engineering and BBA (Hons) in Marketing in 2017. My versatile academic background equipped me with technical skills in programming and product design, as well as soft skills in marketing and communication. As a pragmatic and an innovative youth aspiring to become an influential entrepreneur, I was active in different entrepreneurial and social activities during my undergraduate study.

At the accelerating stage, I joined MIT Innovation Node, Hackathon, Techcraker Lab, Clinton Global Initiative University and Stanford Entrepreneurship Bootcamp. Through idea exchange with international participants, my personal goals and technical skills were further consolidated. This experience provided me with the best environment to grow in every aspects, including maturity, mentality, knowledge, soft skills, etc. Without this, it is impossible for me to be who I am now in a short time.

The tipping point for my entrepreneurial journey was in 2015. My team and I joined the Cyberport University Partnership Fintech Competition. We found that remittance and currency exchange involved unacceptably high transaction fee. In this digital era, Hong Kong as an international financial centre should have a more cost effective money transfer mechanism. Therefore, we built a P2P remittance platform and funded by the Hong Kong Cyberport. Due to the legal regulations, the project could not be proceeded. However, with this experience, I stepped into the robotics and AI fields, where obstacles lied on the technical barrier rather than regulation and legal system.

I am currently pursing my MPhil degree in Technology Leadership and Entrepreneurship, while running my startup to build the world first smart diving mask with augmented reality, integrating technology innovation with entrepreneurship. There were a lot of opportunities to understand and practice entrepreneurship at the university to find out my career goal and interest at an early stage.

**HUI Tsun Kit, Davon**  
BBA (Hons) in Marketing (2017)  
BEng (Hons) in Industrial and System Engineering (2017)



# WIE Crystallized My Career

In the last semester of my final year, without a detailed planning, I applied the Winter WIE programme at Toshiba, Japan after reading the newsletter from CAPS. I was shortlisted for an interview and attended a mock interview at CAPS to prepare my first ever interview with this Japanese company.

I was offered an opportunity to be a Sales Engineer in the Plant Engineering Group from the Hydroelectric Power Engineering Department, which was under the Toshiba Energy system & Solutions Corporation for my one-month WIE at Tokyo, Japan.

Working in Toshiba was a valuable experience for me. I did not have much understanding on the operation of a hydro-electric power plant before I joined the WIE Programme. I am proud that I have gained a clear understanding of the operation of a hydro-electric power plant and a 3-phase power system through WIE. Thanks to my mentor, I have learnt a lot of technical knowledge, in both mechanical and electrical engineering.

Apart from enriching my technical knowledge, my interpersonal skills and industry knowledge have advanced as well. After I joined the WIE, I have more understanding on the operation of an engineering company. Moreover, I have increased my sense of responsible and able to complete my tasks precisely and clearly.

In terms of personal growth, this was the first time I worked aboard alone. I managed to take care of myself and adjust myself to a different living pace through this Japan WIE. I learnt that I could be independent and adaptive. My confidence was built in terms of my personal growth and my profession.

Through the communication with my colleagues, my knowledge about different divisions of the engineering world was enriched, including the industry trend and needs, as well as how my degree discipline could integrate with others. This insight provided me with direction on the aspects that I should make improvement, including both engineering knowledge and practical skills.

In this one-month WIE at Toshiba, I learnt a lot and my future professional career is crystal-clear. I am glad to receive a graduate offer from this company and start my professional engineering career in Japan.

**LUI Hoi Yue, Anita**  
BEng (Hons) Electrical Engineering (2018)

# Strive for Unique WIE Experience

WIE provided me with opportunities to explore various industries and my career interest. In the summer of Year 1, I participated in the Global Youth Leadership Program and stayed in Beijing and Xi'an around a month for the service leadership training, which enhanced my leadership, analytical and interpersonal skills. In Year 2, I joined the KPMG Elite programme to attend training and meet practitioners to learn more about the accounting industry. During summer, I had a 6-week WIE at Dairy Farm Singapore and a 2-week service learning at Cambodia.

Having completed half of my undergraduate programme with extensive overseas exposure, I decided to take a 6-month WIE programme at Hang Seng Bank. I worked in the commercial banking department with guidance from the relationship managers. I learnt to review the audited financial reports and received opportunity to prepare proposals with my supervisors. With factory visits and company visits, it strengthened my concept of due diligence and negotiation skills with clients. Then, I joined Exxonmobile as a summer intern. In that summer, I got the opportunity to know more about the types of oil products, trends of the oil prices and the global commodity forecast. From banking industry to oil and gas industry, I learnt a lot of different industry knowledge, but more importantly is the soft skills I learnt at workplace, including initiative, problem solving, interpersonal and presentation skills, which helped me to grow and prepared for my future career.

In my final year, I worked as an intern at Misys, an IT banking software corporation. I updated the intranet website and collaborated with my colleagues in Singapore office in data mapping to minimize the disruption. This WIE programme enhanced my time management skill and teamwork with different stakeholders.

With this unique and fruitful WIE experience, I worked as Supply Coordinator at ExxonMobil with return offer after my summer WIE when I graduated from the university. I was exposed to APAC for supply coordination and I also received training in Singapore and Thailand. Having in charge of the APAC terminal reliability stewardship reporting, my principal responsibility was to align and communicate with counterparts from Thailand, Singapore, Australia and New Zealand. The extensive exposure presented me a holistic picture regarding the operation in oil and gas industry. In November 2017, I was awarded the company recognition prize for my outstanding effort of coordination.

**MAK Kwan Ho, Marco**  
BBA (Hons) Financial Services (2016)



2016 - 2018	● <b>Supply Coordinator</b> Exxon Mobil Corporation
2015 -2016	● <b>Intern</b> Misys
2015	● <b>Summer Intern</b> Exxon Mobil Corporation
2014-2015	● <b>Intern</b> Hang Seng Bank Limited
2014	● <b>Summer Intern</b> Dairy Farm International Holdings Limited



# Life-long Learning, Learn Beyond Your Profession

I was lucky to join the CAGAHK Mentorship Programme organized by CAPS during my final year study. My mentor was the CEO of BOCHK Asset Management Limited. During the mentorship year, we met up for lunch and dinner. He invited me to visit his office and attended dragon boat training with other CAGAHK members. During these occasions, my mentor shared with me about his wisdom, knowledge and expertise in academic study, career, industry updates and his life philosophy. I had the opportunity to observe how he interacted with other senior management. I learnt to interact with people in a professional manner and improved my leadership and communication skills. He often shared with me about recent market issues from a senior banker's perspective, which greatly broadened my horizon and enhanced my business sense.

I had various WIE experience in my university life. I joined CAPS Hangzhou WIE and worked in Fintech start-up. Working in a young company let me have more direct interaction with the senior management. I learnt a lot about their innovative ideas to integrate technology with finance, in which aroused my interest in financial industry. In the following years, I worked in a CPA firm in HK, I had a gap year internship at Hang Seng Bank and a summer WIE at Citibank.

Through my work experience in different financial institutions, I found that I really enjoyed the process of analyzing a company, understanding its business and generating a solution to meet their needs. Therefore, I wanted to start my career in a global bank. Being one of the largest banking groups in Hong Kong, HSBC Management Trainee program provides me an opportunity to have rotation in different departments, global exposure and a good learning curve for my career and personal development. When the HR asked me to choose a position between trade finance and relationship manager, I asked my mentor for advice. He shared with me the differences between these two business lines in terms of career development and job nature. He also suggested me to consider my personality since these two jobs had different requirements on the employees. His sharing inspired me to have the right start of my career.

From my mentor, I know how important life-long learning is. Although he is a senior management and well experienced in the industry, he never stops learning. He encourages me to expand my horizon, study topics beyond financial sectors, explore different countries and experience different things. His curiosity and passion for new knowledge always inspires me to take one-step ahead to learn as much as I can during my work and life.

**WANG Kaixuan, Kyle**  
BBA (Hons) in Accountancy (2017)

# Be Determined and Positive to Your Goal



With the connection between Hong Kong and the Mainland, there is a great potential of development in logistics industry for me to explore. I joined the Shanghai WIE in the summer of my Year 3 to work at the Leader Logistics Company (Shanghai). I worked with other interns to propose solutions on the transportation of medical equipment in the city. We learnt a lot of new knowledge and regulations in terms of handling medical equipment.

Throughout the WIE, the most difficult challenge was striking balance between cost and flexibility when proposing feasible solutions. We needed to propose a solution, which maximized the efficiency and cost to the customers and the company. We conducted comprehensive research to analyze our solution and by the end of the WIE programme, we presented our solution to the senior management and received positive feedback from the CEO and our supervisors. Other than professional knowledge, this WIE programme provided me with opportunities to sharpen my problem solving skills and enhance my self-confidence in handling difficulties at workplace.

At the summer of my final year, I acted as a WIE mentor for the Shanghai WIE. I assisted the Programme Leader on the logistic arrangement for the programme and provided guidance to students who were having their WIE in Shanghai. We all encountered difficulties and frustration, but we had to think positively and made it happen.

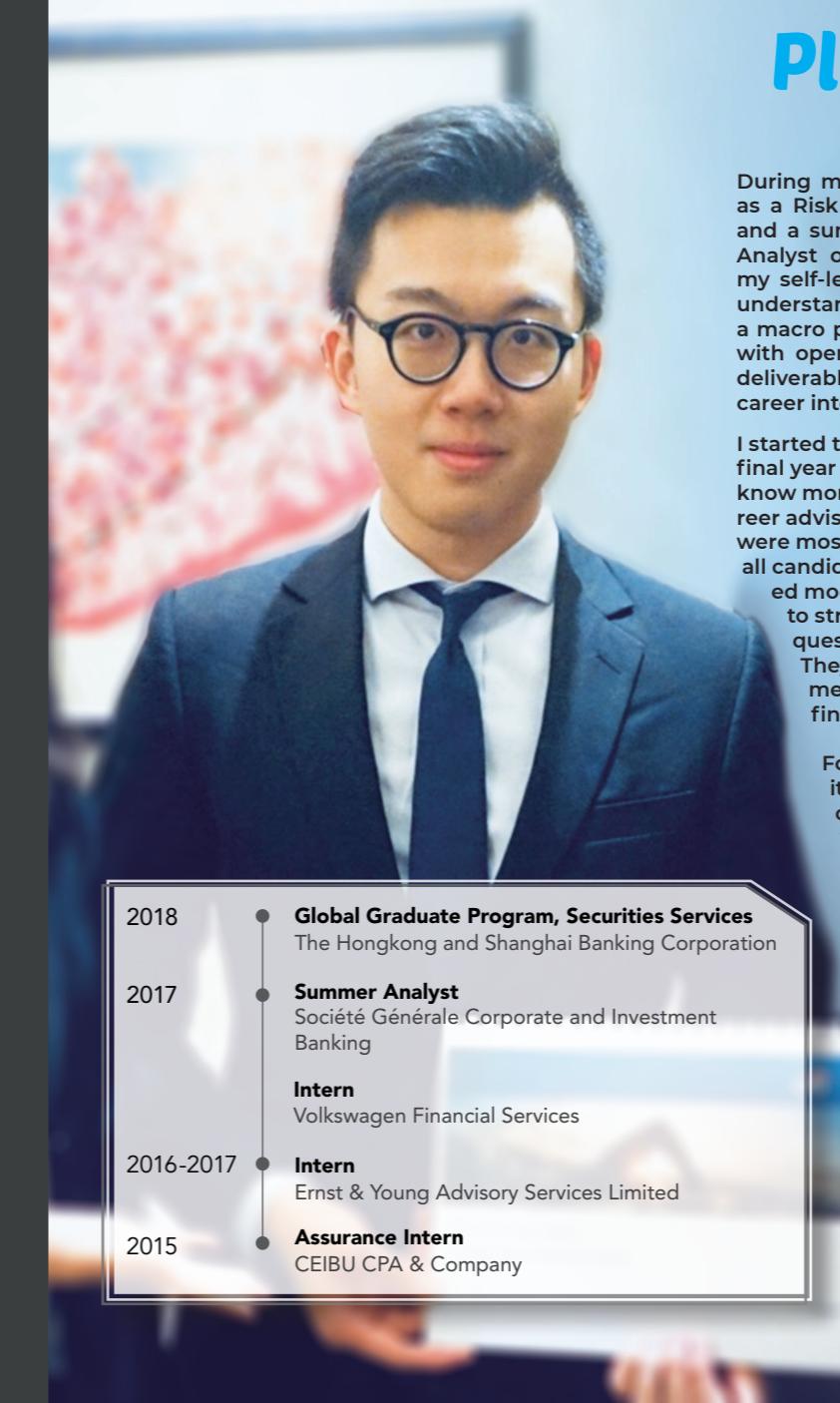
Upon graduation, I worked in a Japanese logistics firm to kick off my career. I truly realize that problem-solving skill and flexibility are crucial in my day-to-day work. My WIE experience always reminded me the importance of responsibility, positivity and self-determination in order to achieve our goal.

**WONG Ching Wai, Ryan**

BBA (Hons) in International Shipping and Transport Logistic (2018)

- 2014-2018     • **Sales Executive**  
Innosphere Limited
- 2014         • **Student Ambassador**  
Hong Kong Trade Development Council
- 2013-2014     • **Part time Sales and Contract Sales Assistant**  
The Wing On Department Stores (Hong Kong) Limited

# Prepare, Practice and Plan for Your Career



During my undergraduate study, I had a 1-year WIE at EY (Hong Kong) as a Risk Advisory Intern in Financial Services Risk Management Team and a summer WIE at Société Générale CIB (Hong Kong) as a Summer Analyst of a digitalization project. The internship experience fostered my self-learning and independent research capabilities, allowing me to understand the financial operation in different financial institutions from a macro perspective. I worked with a great multinational team of talents with openness and innovative work culture while offering high-quality deliverables. My interpersonal skills enhanced and I had identified my career interest.

I started to prepare for various job applications at the beginning of my final year study. I attended recruitment talks of CPA firms and banks to know more about the industry and the recruitment trend. I attended career advising session at CAPS, which helped me to identify key points that were most relevant to the job post as well as distinguishing myself among all candidates. At the other stages of the selection process, CAPS provided mock interview service and guidance to me, helping me to adapt to stressful situation at the interview, inspiring me to handle tough questions and developing creative answers to interview questions. They also equipped me with essential business etiquette. It enabled me to perform better with confidence at the group interview and final interview.

For every interview, I did a lot of research on the company and its business. I framed my answer with relevant experience in an organized structure. I prepared questions and my own point of view about the industry to show my passion. I tried to relax by socializing with other interviewees while waiting.

I learnt that banking and finance becomes highly driven by technology disruptions and regulations, with plenty of potential growth embedded at the project I engaged in my WIE at EY. I am glad to receive an offer of Global Graduate Analyst – Securities Services at HSBC Global Banking and Markets to start my career. This job brings me rich exposure over the trade lifecycle and a truly global working environment.

**WU Yao, Draco**

BBA (Hons) Accountancy (2018)

# Snapshots of CAPS Programmes 2017-2018



## Expanding Horizons through WIE

Pre-WIE and Pre-departure Training  
Eyes Opening Experience Outside Hong Kong



## CAPS Services at Your Fingertips

Freshmen Seminars  
1-on-1 Career Coaching  
PolyU Job Board & E-resume Builder  
Mock Interview  
Recruitment Talks & Career Fairs



## Opportunities/ Exposures Outside Your Discipline

Networking with Industry Experts  
Mentorship Programme



## Students' feedback



### CHAN Kwok Wai, Kenelm

BEng (Hons) in Mechanical Engineering (2018)

**Current position:**

Graduate Trainee, CLP Power Hong Kong

I decided to take up Management Trainee position of FedEx Trade Networks Transport & Brokerage (Hong Kong) Limited as I am convinced by the company's effort to nurture future leaders such as provision of job rotation and opportunities to learning and work overseas.

One should start the preparation and practice earlier for graduate job-hunt before entering the final-year of study. Taking up internship and extra-curricular activities could help enrich one's CV profile. My first internship at Kwong Wing Cargo Service Limited made me realize my interest in the logistics industry, but the second one at UPS Parcel Delivery Services Limited taught me skills crucial in the business world including strong number sense, critical thinking, accurate and precise presentation. These skills acquired eventually amazed the interviewers in my graduate job hunt.

Besides, I gained a lot from my mentor Ir. Dr. David Ho JP under the OPAA Mentorship Programme as he enlightened me with insight of the logistics and transport industry as well as on my career planning. I also benefited a lot from the Assessment Centre and Ace Your Presentation Skills Workshops organized by CAPS which equipped me with the essential skills for tackling common recruiting procedure of various management trainee programmes.

## What were the key factors contributing to your success in the recruitment selection processes?

In 2016, I met my mentor, Ir Chan Siu Hung, JP, Managing Director – China of the CLP Holdings Limited through the OPAA Mentorship Programme organized by CAPS. Ir Chan encouraged me to join the CLP one-year internship. It was undeniably an important step for me to start my career.

During that year, I participated in one of the largest projects in the company, which was building an additional gas-fired generation unit in the Black Point Power Station to supply clean electricity to Hong Kong. I was given an opportunity to assist engineers in their daily routine and projects. This Internship experience not only gave me the taste of work culture but also equipped me with the project handling, problem solving and interpersonal skills at workplace. My supervisor guided and supported me when I faced difficulties. This experience reassured my aspiration in power engineering industry after my graduation.

When I prepared for the interview of CLP Power Hong Kong, I received a lot of guidance from CAPS. I attended the career advising session and the mock interview. I got practical advice to polish my resume for job applications and constructive feedback on my interview performance. This is undoubtedly the key of passing three rounds of interviews and receiving my offer as a Graduate Trainee.



### CHUEN Sui Ting, Jessica

BBA (Hons) International Shipping and Transport Logistics (2018)

**Current position:**

Management Trainee, FedEx Trade Networks Transport & Brokerage (Hong Kong) Limited

I successfully secured an offer as Land Executive in the Lands Department of the Government of HKSAR.

Good preparation helped me to successfully compete with experienced candidates and prove my suitability for the position. For instance, I sharpened my ability to demonstrate logical thinking from multiple perspectives that were the key to gain success in dealing with quite a number of job-related scenario questions. Also, I enriched my knowledge by keeping abreast of related news articles and reports which was helpful to formulate good interview responses.

My internship experience in the Lands Department also played a role in my success as it helped me to nurture my workplace communication strategy, learn new techniques and map out a clear career plan. The work experience helped me shine on my elaboration in my answers to subsequent graduate job interview questions, thus leaving a better impression to the interviewers.

Last but not least, I had drawn on the one-on-one career coaching service from CAPS ranged from CV and cover letter enhancement, mock interview and career advising. CAPS helped me to tackle a lot of hurdles arising from the whole application journey and pick the right career after graduation.



### KWOK Chun Wai, Kelvin

BSc (Hons) in Surveying (2018)

**Current position:**

Land Executive, Lands Department of HKSAR Government



### NG Wai Yin, Peter

BEng (Hons) Transportation Systems Engineering (2016)

**Current position:**

Graduate Traffic Engineer, MVA Asia Limited

I am glad that I went to Vienna for my WIE in 2015. I was a research trainee under the IAESTE program in the Transportation Research Centre of Vienna University of Technology. The WIE experience in Vienna helped me to understand the nature of business in transportation system and led me started my career in this profession.

A clear ambition towards your career path and comprehensive knowledge in your profession are the key factors that lead you to your career path. I am now working as a graduate traffic engineer in MVA Asia Limited, which is a traffic consultancy company in Hong Kong that handles traffic-related projects. During the interview, my employer asked me why I preferred transportation system to electrical engineering. The experience of my WIE brought me an answer to this question and drove me to work in this field.

It is important for all graduates to understand their purpose of applying their graduate position in a company. It sounds simple but a convincing and authentic answer could impress the employer. My employer asked me a number of questions related to transportation system during the interview. It is difficult to prepare all the things you have learnt in the University for an interview. However, you have to demonstrate your technical knowledge related to the business of the company.

## Students' feedback

### How was your experience in CAPS' services for your career development?

In the summer of my third year of study, I joined CAPS International WIE and worked at the Chinese Cultural Center of Greater Toronto (CCCGT) at Canada as a building management intern. CCCGT was a non-profit organization to promote and foster Chinese culture in Toronto. During the 6-week WIE programme, I applied my school knowledge and engineering principles at work, which built up my confidence in pursuing career in my profession. Other than technical skills, my interpersonal skills were improved as I communicated with co-workers in different languages and with various ethnic background. These skills are very important for my future career development.

I have also joined the Outstanding PolyU Alumni Association (OPAA) mentorship programme which expanded my personal network and connected me with my mentor, Ir Dr. Otto L.T. Poon, who was the chairman of one of the largest contractor companies in Hong Kong. He shared his success experience and gave me insightful career advice to explore my career development.

CAPS provided a lot of support in my career planning and development. I would like to recommend everyone to join CAPS' activities to explore ourselves and find our own career path.



#### POON Ka Ying, Bobo

BEng (Hons) Building Services Engineering (2018)

**Current position:**

Graduate Engineer, Mott Macdonald



#### LIT Hong Tat, Henry

BEng (Hons) in Mechanical Engineering (2018)

**Current position:**

Graduate Trainee, CLP Power Hong Kong Limited



#### CHIU Phoebe

BBA (Hons) in Management (2016)

**Current position:**

Assistant Development Executive, Project Orbis International, Incorporation

My 1-year WIE experience in CLP Power equipped me with practical knowledge in my discipline and enriched my understanding of the industry. Knowing more about the industry allowed me to realize my genuine interest to start my career. I continuously recorded my tasks and achievement in WIE so that I could review my learning progress. It was very useful when I prepared my interview for my graduate job. I could recall my experience to share with the interviewers to show my technical knowledge and soft skills.

The career advising service offered by CAPS has supported my career development a lot. When I used the resume template from the internet, some items in the template were considered as useless in the view of HR personnel, but I did not realize that. The career advisors of CAPS demonstrated their professionalism and identified a number of areas to strengthen my resume and cover letter. I had learnt to avoid some common mistakes in job applications during the career advising session. My resume had transformed into a more attractive and concise one with key features emphasized. The revised resume allowed me to have more opportunities in the job hunting process.

I am currently working in Orbis International as Development Executive. I have a very strong passion in the marketing field, largely attributed to my previous work experience in several non-profit organizations including AIESEC and the Social Dialogue Magazine under the International Association of Schools of Social Work. I also learned a lot from my supervisor Prof. Angelina Yuen about fundraising, online marketing, networking and the global humanitarian development which helped open up my career option and shaped my career path. These are the reasons that make me enjoy my work so much right now.

Thanks to the opportunities provided by CAPS, I was able to join several activities that helped enhance my networking skills and enriched my personal profile that enabled my job searching process a lot. For instance, I had the opportunity to learn from some great life mentors such as Ir. Thomas Ho, CEO of Gammon Construction Limited and Mr. Patrick Lee, CEO of Inchcape Motor Services North Asia and China through the OPAA Mentorship Programme. CAPS was also considered as one of my mentors as they offered workshops like CV consultation, business etiquette and job interview training. The career support provided by CAPS shaped me to become a more confident candidate on job searching. I could still remember CAPS advisor's friendliness and willingness to help during the career advising session that facilitated my career planning.

# About the Office of Careers and Placement Services

The work of the Office of Careers and Placement Services (CAPS) is to support the University's goal of producing "preferred graduates" for Hong Kong and beyond. Since its inception in 2012, CAPS have been striving to achieve this goal by linking employers and students to facilitate students' career planning and optimize their career development.

We offer comprehensive career guidance, resources and services to PolyU students including the followings:

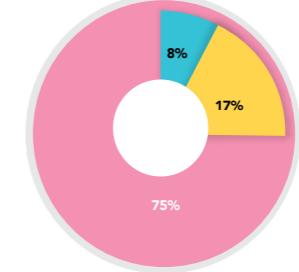
1. Career development and training programmes to help students identify career interests, prepare for real-life working environments, and hone their job searching skills.
2. Personal and small group career advising and guidance to optimize students' career development.
3. Local, mainland Chinese and international Work-Integrated Education (WIE) opportunities for students' fulfilment of WIE requirements.
4. Recruitment talks, career fairs, networking events and career related activities that provide opportunities for students to meet, network and to get job offers from prospective employers.
5. PolyU Job Board and Joint Institutions Job Information System (JIJIS) which are job searching platforms for part-time/graduate jobs and internship opportunities for PolyU students.



## Statistics of Work-Integrated Education (WIE) 2017

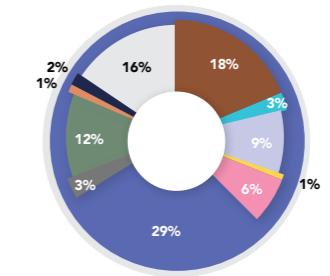
Number of Students Participated in WIE 2017	
International	492
Mainland China	923
Hong Kong	4096
Total	5511

Number of Students Participated in WIE 2017



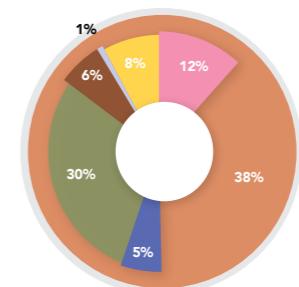
Mainland Chinese WIE 2017 by Faculty	
Faculty of Applied Science & Textiles	106
Faculty of Business	239
Faculty of Construction & Environment	77
Faculty of Engineering	155
Faculty of Health & Social Sciences	210
Faculty of Humanities	42
School of Design	59
School of Hotel & Tourism Management	35
Total	923

Mainland Chinese WIE 2017 by Industries



International WIE 2017 by Faculty	
Faculty of Applied Science & Textiles	52
Faculty of Business	96
Faculty of Construction & Environment	32
Faculty of Engineering	82
Faculty of Health & Social Sciences	103
Faculty of Humanities	51
School of Design	26
School of Hotel & Tourism Management	50
Total	492

International WIE 2017 by Regions



## CV Clinic

### Career Advising for Graduate Employment

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[www.facebook.com/polyu.careers](http://www.facebook.com/polyu.careers)

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