




# Buyer's Guide

Your essential guide to the companies manufacturing, installing, supplying and providing wireless communications products and services in Africa

Company location, country, website	Technology				Infrastructure								Operations						Bought-in-services				Ancilliaries				VAS Platforms					
	Cellular	Fixed wireless	Satellite	PMR/Tetra	Radio access networks	Masts & Towers	Antennas & access points	Optical fibre	Power supply, cabling & cooling	Test & measurement	Physical security	Logical security	Churn management & CRM	Billing, OSS/BSS	Fraud detection	Traffic analysis & management	Network planning & optimisation	Inventory management	Network build	Managed network services	Data centre management	Hosted services	Software development	Consultancy & training	SIM cards	End user devices	Accessories	Micro/home power generators	Mobile money	App (including music, ringtones, etc)	Social media	Music/sport/entertainment
<b>ABS</b> Suite B01b, First floor Block B Ambridge Office Park, Vrede Road Bryanston, JHB SOUTH AFRICA info@absatellite.com www.absatellite.com +27 10 594 4621			✓																													
	ABS is one of the fastest growing satellite operators in the world. ABS provides tailored solutions including broadcasting, data and telecommunication services to broadcasters, service providers, enterprises and government organizations.												ABS operates a fleet of satellites; ABS-2, ABS-3, ABS-4, ABS-6, ABS-7 and the newly launched ABS-3A. The satellite fleet covers 80% of the world's population across the Americas, Africa, Asia Pacific, Europe, the Middle East, CIS and Russia.							Headquartered in Bermuda, ABS has offices in the United States, Dubai, South Africa, Philippines, Indonesia and Hong Kong. ABS is majority owned by funds managed by the European Private Equity firm Permira.												
<b>ACE Consortium</b> c/o France Telecom 61 rue Des Archives Paris, FRANCE lamincamara11@yahoo.com www.ace-submarinecable.com +220 437 8028 or 437 8031 cel: +220 974 0077							✓																									
	ACE is a consortium of telecom operators from Africa and Europe under the initiative and leadership of France Telecom. The Consortium has recently launched segments <b>one, two and three</b> of the ACE submarine cable for commercial service on 19th December 2012, following the ready for provisional approval on 15th October 2012. These segments being the first phase stretched from France to Sao Tome connecting 14 coastal countries and two landlocked countries, namely, Mali and Niger. The second phase, which will complete the												17,000 km cable distance to South Africa, is now launched by ACE for potential investment. This plans to provide landing stations in Democratic Republic of Congo, Angola and Namibia with the desire to further connect landlocked countries along the way. In the end, 23 countries will be connected to the ACE submarine system. The ACE system has a design capacity of 5.12 Tbps and supported by the new 40 Gbps wavelength division multiplexing (WDM) technology that would accommodate tomorrow's ultra-broadband networks.							The ACE submarine system has positioned itself as a key driver of Africa's social and economic growth. The members of the ACE Consortium are Cable Consortium of Liberia, Cote d'Ivoire Telecom, Expresso Telecom Group, France Telecom, Gambia Submarine Cable Company, GUILAB, International Mauritania Telecom, Orange Cameroon, Orange Guinea, Orange Mali, Orange Niger, PT Comunicacoes, Republic of Equatorial Guinea, Republic of Gabon, Sierra Leone Cable Company, Sonatel and STP CABO, Benin GIE and Canalink.												
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	Acsys is a global leader in the emerging field of mechatronic access control technology. Originating from two famous French defense contractors in 1999, Acsys products and solutions provide a powerful means to control who goes where and when, indoors and outdoors, without wiring												and without reliance on a power supply.							management via the Acsysmobile App, a modular, solution-oriented approach sets Acsys apart from the competition. With a long client list featuring most of the major towercos and operators in the region Acsys proves why 'it's all about security!'												
												A highly specialized international team delivers world-unique solutions customized for the needs of the African telecom industry. From the patented Code Generation System to O&M																				