



# Buyer's Guide

Your essential guide to the companies manufacturing, installing, supplying and providing wireless communications products and services in Africa

COMPANY location, country, website	Technology				Infrastructure								Operations								Bought-in services				Ancilliaries				VAS platforms			
	Cellular	Fixed wireless	Satellite	PMR/Tetra	Base stations	Masts & Towers	Antennas & access points	Optical fibre	Power supply & cabling	Test & measurement	Physical security	Logical security	Provisioning & CRM	Billing, OSS/BSS	Fraud detection	Traffic analysis & management	Network planning & optimisation	Inventory management	Carrier services	Managed network services	Data centre management	Hosted services	Software development	SIM cards	End user devices	Accessories	System integration	Consultancy & training	Mobile money	Applications	Messaging	Enhanced voice
<b>ACE Consortium</b> c/o France Telecom 61 rue Des Archives Paris, FRANCE lamincamara@yahoo.com www.ace-submarinecable.com +220 478 028 +220 437 8040 								✓											✓													
<p>ACE is a consortium of telecom operators from Africa and Europe under the initiative and leadership of France Telecom. The Consortium signed its Construction and Maintenance Agreement (C&amp;MA) on June 5<sup>th</sup>, 2010 and is constructing a 17,000 km long fibre optic submarine cable system stretching from France to South Africa that will planned to connect 23 countries. The coastal countries will be connected directly and landlocked countries like Mali and</p> <p>Niger will be connected through terrestrial links. The ACE system, which will be operational in the last quarter of 2012, has a design capacity of 5.12 Tbps and supported by the new 40 Gbps wavelength division multiplexing (WDM) technology that would accommodate tomorrow's ultra-broadband networks. ACE connectivity will become a key driver of Africa's social and economic growth.</p> <p>The 17 members of the ACE Consortium are Cable Consortium of Liberia, STP CABO, Cote d'Ivoire Telecom, Expresso Telecom Group, France Telecom, Gambia Submarine Cable Company, International Mauritania Telecom, Orange Cameroun, Orange Guinee, Orange Mali, Orange Niger, PT Comunicacoes, Republic of Equatorial Guinea, Republic of Gabon, Sierra Leone Cable Company, Sonatel and GUILAB.</p>																																
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<b>Adax</b> Reada Court Vachel Road Reading, UK sales@adax.co.uk www.adax.com +44 118 952 2800 +44 118 957 1530 	✓	✓								✓																						
<p>Adax is an industry leader in high-performance packet processing, security, and network infrastructure for the All-IP network. For 30 years Adax has uniquely blended software and hardware expertise to create the most productive and efficient products in the telecom industry. The broad and highly-flexible Adax product set consists of protocol controllers, packet processing boards, software</p> <p>protocols, and now integrated systems, for Mobile Network Nodes, Security Gateways, Femto/Home NodeB Gateways, Policy Control Servers and Data Offload systems. Adax meets today's challenges of performance, scalability, cost-effectiveness and high availability with solutions for 4G, LTE, 3G, and Legacy networks and the interworking between them whilst reducing CAPEX and OPEX.</p> <p><b>www.adax.com</b> <b>Adax Inc</b> – 2900 Lakeshore Ave, Oakland, CA 94610, USA Email: <a href="mailto:sales@adax.com">sales@adax.com</a> Tel: +1 510 5487047 <b>Adax Europe Ltd</b> – Reada Court, Vachel Road, Reading, RG1 1NY, UK Email: <a href="mailto:sales@adax.co.uk">sales@adax.co.uk</a> Tel: +44 118 9522800</p>																																
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