













Buyer's Guide





Your essential guide to the companies manufacturing, installing, supplying and providing wireless communications products and services in Africa





Company location, country, website	Technology					Infrastructure					Operations					Outsourcing & Ancillaries					Network Services & Applications												
	Cellular	Wireless Access:	Critical Comms (PMR/DMR/TETRA)	Satellite	M2M/Internet of Things	Fibre Networks	Radio Access Networks	Masts, Antennas, Tower Products	Wi-Fi & Access Points	Optical Fibre; Network Cables & Accessories	Power Products & Accessories	Network Cables and Accessories	Test & Monitoring Equipment	Network Security (Hardware & Software)	Backhaul	OSS/BSS – Churn Management & CRM	Fraud Detection & Revenue Assurance	Traffic Analysis & Management	Network Planning & Optimisation	Inventory Management	Energy Efficiency	Network Build	Managed Services	Consultancy & Training	Data Centre Services	SIM Cards	Wireless handsets & End User Devices	Broadband	Broadcast	Enterprise Services	Mobile financial services	Mobile Apps	Other VAS
ABS Suite B01b, First floor Block B Ambridge Office Park, Vrede Road Bryanston, JHB SOUTH AFRICA info@absatellite.com www.absatellite.com +27 10 594 4621 				✓											✓													✓	✓	✓			
	ABS operates a global fleet of 6 satellites including ABS-3A at 3 West the latest addition to the satellite fleet. Its extensive teleport network provides comprehensive coverage to 80% of the world's population across 5 continents. ABS has strategic alliances and partnerships with state of										the art communication hubs, to deliver the best possible satellite solutions. ABS has procured two satellites, ABS-2A scheduled to launch in 2016 and ABS-8 for future deployment.					Headquarters in Bermuda, ABS has offices in the United States, Dubai, South Africa, Germany, Philippines, Indonesia and Hong Kong. ABS is majority owned by the Permira funds which are advised by European Private Equity firm Permira.																	
ACE Consortium c/o France Telecom 61 rue Des Archives Paris, FRANCE lamincamara11@yahoo.com www.ace-submarinecable.com +220 437 8028 or 437 8031 cel: +220 974 0077 										✓																							
	ACE is a consortium of telecom operators from Africa and Europe. The Consortium has recently launched segments one, two and three of the ACE submarine cable for commercial service since 19th December, 2012. These segments being the first phase stretched from France to Sao Tome connecting 15 coastal countries and 2 landlocked countries, namely, Mali and Niger. The supply contract for the second phase, which will complete the 17,000 km cable distance to South Africa, has been signed and the construction is underway. This plans to provide landing stations										in Congo Brazzaville, Democratic Republic of Congo, Angola, Namibia and South Africa, with the desire to further connect landlocked countries along the way. In the end, 23 countries will be connected to the ACE submarine system. The ACE system that is being upgraded to the 100G technology, will increase its design capacity from 5.12 Tbps to 12.8 Tbps. The system is supported by wavelength division multiplexing (WDM) technology that would accommodate tomorrow's ultra-broadband networks.					The ACE submarine system has positioned itself as a key driver of Africa's social and economic growth. The 19 members of the ACE Consortium are Benin, Cable Consortium of Liberia, Canalink, Cote d'Ivoire Telecom, Dolphin, Orange France, Gambia Submarine Cable Company, GUILAB, International Mauritania Telecom, Republic of Cameroun, Orange Mali, Orange Niger, MEO, Republic of Equatorial Guinea, Republic of Gabon, Sierra Leone Cable (SALCAB) Limited, Sonatel and STP CABO ". The consortium is pleased to announce the formal launching into operations of the Benin, Lagos and Tenerife branches by June 2015.																	
Advantech Wireless 39 Edison Road St. Ives Cambridgeshire, UK info.uk@advantechwireless.com www.advantechwireless.com +44 1480 357 600 +44 1480 357 601 		✓	✓	✓											✓														✓	✓			
	Advantech Wireless supports the critical need for High Throughput Satellite communications in a rapidly expanding digital environment. Our proven, low-cost, and highly reliable system solutions are meeting the ever-increasing need for high-bandwidth communications essential to military and government solutions, as well as cellular network providers, broadcasters,										robust corporate networks, and security. We integrate award-winning research and development engineering into our designs. The result: custom solutions with lowest overall capital and operating costs, together with an unparalleled commitment to lead the industry in materials, design and reliability.					The company products include Second Generation GaN based SSPAs/BUcs, Next Generation VSAT Hubs and Terminals with A-SAT-II Optimization, Microwave Radios, Fixed and Mobile Antennas, Antenna Controllers, Frequency Converters, Routers, Satellite Modems and Ruggedized Products. Visit AdvantechWireless.com																	




Company location, country, website	Technology					Infrastructure					Operations					Outsourcing & Ancillaries					Network Services & Applications												
	Cellular	Wireless Access:	Critical Comms (PMR/DMR/TETRA)	Satellite	M2M/Internet of Things	Fibre Networks	Radio Access Networks	Masts, Antennas, Tower Products	Wi-Fi & Access Points	Optical Fibre; Network Cables & Accessories	Power Products & Accessories	Network Cables and Accessories	Test & Monitoring Equipment	Network Security (Hardware & Software)	Backhaul	OSS/BSS – Churn Management & CRM	Fraud Detection & Revenue Assurance	Traffic Analysis & Management	Network Planning & Optimisation	Inventory Management	Energy Efficiency	Network Build	Managed Services	Consultancy & Training	Data Centre Services	SIM Cards	Wireless handsets & End User Devices	Broadband	Broadcast	Enterprise Services	Mobile financial services	Mobile Apps	Other VAS
Afrikanet Oxford Consultech Culham Innovation Centre, C2 Abingdon, Oxfordshire, UK contact@afrikanet.com www.afrikanet.com +44 1865 408 566 +44 207 900 6479 	✓	✓	✓				✓	✓		✓	✓	✓	✓	✓				✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓				
<p>Afrikanet Oxford Consultech provides affordable, fast and reliable broadband internet solutions via satellite anywhere across Africa.</p> <p>Leading telecommunications service provider with over 7.5M euros worth of joint investment in network infrastructure, Afrikanet is using proven technologies to provide you with the best network(s).</p> <p>With more than 15 years of expertise, Afrikanet has developed a wide portfolio of solutions and services, including VSAT solutions in Ku, Ka and C-band, TDMA, SCPC, WLAN, WiMax, WIFI, LRCF, VoIP, CCTV, Solar energy and more!</p> <p>We address each and every request with meticulous care to ensure that you get a tailored offer that perfectly fits your project as well as your budget; with the assistance of our team members both remotely and on the ground, providing site surveys, training, installation, maintenance and 24/7 technical support.</p> <p>We speak French, English, Spanish and Portuguese and are ready to kick-off your project today! Get in touch, we're waiting for you!</p>																																	
Altec Alcom Matomo 6 Woodlands Drive Woodmead 2191 Gauteng, SOUTH AFRICA sales@alcom.co.za www.alcommatomo.co.za +27 11 235 7640 086 211 1064 	✓	✓					✓	✓		✓	✓		✓					✓	✓			✓	✓	✓									
<p>Altec Alcom Matomo is a division of Altech Radio Holdings (Pty) Ltd and in turn a member of the JSE Listed Allied Electronics Limited (Altron) group of companies. We have operated across Southern Africa for over 45 years.</p> <p>As turnkey communication network integrators we offer solutions and support across a wide range of digital voice and data wireless and fibre technologies for the private operator, IT and SCADA markets. Our emphasis is on supporting the Public Safety, Electrical and Water Utility, Transportation, Communication, Heavy Industrial and Oil & Gas user communities. Strong partnerships, strategic alliances and joint ventures with international principals ensure that we have on-going access to the latest technology worldwide.</p>																																	
Amphenol Corporation African HQ Suite 26, K&W Building, 114 West Street, Sandton, 2146, SOUTH AFRICA paule@amphenolafrica.com www.amphenol-antennas.com Tel: +27 11 783 9517 	✓	✓	✓				✓	✓											✓			✓						✓	✓				
<p>Amphenol Antenna Solutions (AAS) is a leading global manufacturer of high performance antennas. As wireless networks have evolved so has the company and today AAS offers OEMs and operators the convenience of a one-stop shop, not only for quality antennas, but for transmission line products like Feeder Cable, Hybrid Fibre, Surge Arrestors and Connectors as well as RF peripherals like TMAs, Combiners, Couplers and Splitters.</p> <p>The company provides a comprehensive suite of solutions for virtually all applications and global frequencies and all products support next generation wireless communication systems.</p> <p>Whether it's a complex Base Station, an InBuilding System or Private Network Application, Amphenol supplies over 6,000 products with best-in-class performance.</p>																																	
Anacom, Inc. 1996 Lundy Avenue San Jose, CA, USA sales@anacominc.com www.anacominc.com +1 408 519 2062 +1 408 519 2063 		✓								✓				✓																			
<p>AnaCom, Inc. is known throughout the satellite communications industry for providing high performance products that are extremely reliable and available at a low cost. AnaCom's products are sold worldwide to most satellite communications systems providers, integrators and end-users. Located in the heart of Silicon Valley, AnaCom provides complete solutions for satellite communication based networks for broadcast, data and voice communications.</p> <p>AnaCom's RF/microwave products include several lines of Block UpConverters in ranges of power and size as well as indoor Rack-Mounted Converters. AnaCom's other popular product lines include AnaSat Transceivers, ELSAT BUCs, SSPAs, LNAs and other accessories covering C, Ku and X band frequencies in power levels from 4 to 400 Watts.</p> <p>AnaCom today has a huge installed base of equipment covering the entire world. Whether it is a mountaintop in the Himalayas, an oil platform in the Gulf, or a wildfire in your state, behind the scenes - AnaCom is at work. Whether it is consumer, business, military or government applications, behind the scenes - AnaCom is at work.</p>																																	
ARABSAT PO Box 1038 Diplomatic Quarter Riyadh 11431, SAUDI ARABIA shawqis@arabsat.com www.arabsat.com +966 11 488 2000 +966 11 488 7999 		✓																															
<p>Founded in 1976 by the 21 member-states of the Arab League, Arabsat has been serving the growing needs of the Arab world for over 40 years, operating from its headquarter in Riyadh-KSA and two Satellite control stations in Riyadh and Tunis.</p> <p>Now one of the world's top satellite operators and by far the leading satellite services provider in the Arab world, it carries over 500 TV channels, 200 radio stations, pay-tv networks and wide variety of HD channels reaching tens of millions of homes in more than 80 countries across the Middle East, Africa and Europe - including an audience of over 170 million viewers in the Middle East and North Africa (MENA) region alone tuned into Arabsat's video "hotspot" at 26° E.</p> <p>Operating a growing fleet of owned satellites at the 20°E, 26°E, 30.5°E, 39°E and 44.5°E, ARABSAT is the only satellite operator in the MENA region offering the full spectrum of Broadcast, Telecommunications and Broadband services. This capacity will continue to expand with the launching of new satellites; making ARABSAT satellites' fleet the youngest in the region.</p> <p>Arabsat also maintains strategic partnerships with most of the world's leading satellite companies and VAS integrators and with the acquisition of Hellas Sat, one of the leading telecom groups in southeastern Europe. These partnerships and acquisitions continue to expand Arabsat's reach with new orbital slots and frequency rights, allowing customers to reach further than ever and deliver content and state-of-the-art solutions to any end-viewers audience or business partner around the world.</p>																																	





Company location, country, website	Technology					Infrastructure					Operations					Outsourcing & Ancillaries					Network Services & Applications												
	Cellular	Wireless Access:	Critical Comms (PMR/DMR/TETRA)	Satellite	M2M/Internet of Things	Fibre Networks	Radio Access Networks	Masts, Antennas, Tower Products	Wi-Fi & Access Points	Optical Fibre; Network Cables & Accessories	Power Products & Accessories	Network Cables and Accessories	Test & Monitoring Equipment	Network Security (Hardware & Software)	Backhaul	OSS/BSS – Churn Management & CRM	Fraud Detection & Revenue Assurance	Traffic Analysis & Management	Network Planning & Optimisation	Inventory Management	Energy Efficiency	Network Build	Managed Services	Consultancy & Training	Data Centre Services	SIM Cards	Wireless handsets & End User Devices	Broadband	Broadcast	Enterprise Services	Mobile financial services	Mobile Apps	Other VAS
C-COM Satellite Systems 2574 Sheffield Rd Ottawa ON K1B 3V7 CANADA info@c-comsat.com www.c-comsat.com +1 613 745 4110 +1 613 745 7144 	✓		✓	✓			✓	✓							✓														✓	✓	✓	✓	
<p>C-COM Satellite Systems Inc. is a leader in the development, manufacture and deployment of commercial grade mobile satellite-based technology for the delivery of two-way high-speed Internet, VoIP and Video services into vehicles. C-COM has developed a number of proprietary Mobile auto-deploying (iNetVu®) antennas that deliver broadband over satellite into vehicles while stationary virtually anywhere where one can drive.</p> <p>The iNetVu® Mobile antennas have also been adapted to be airline checkable and easily transportable. More than 7000 C-COM antennas have been deployed in 103 countries around the world in vertical markets such as Oil & Gas Exploration, Military Communications, Disaster Management, SNG, Emergency Communications, Cellular Backhaul, Telemedicine, Mobile Banking, and others. The Company's satellite-based products are known worldwide for their high quality, reliability and cost-effectiveness.</p> <p>C-COM is also involved in the design and development of a new generation of Ku and Ka-band (communications on the move) antennas, which will deliver satellite broadband solutions into vehicles, trains and buses while in motion. More information is available at: www.c-comsat.com</p> <p>iNetVu® is a registered trademark of C-COM Satellite Systems Inc.</p>																																	
Coiler Corporation 21F-6, No.77, Sec.1, Xintai 5th Rd, Xizhi District New Taipei City 221 TAIWAN (R.O.C.) marketing@coiler.com.tw www.coiler.com.tw +886 2 2698 2627 +886 2 2698 2629 	✓										✓		✓					✓	✓														✓
<p>Founded in 1991, Coiler Corporation is a world-re-nowned repeater specialist in the telecom indus-try. We offer an extensive portfolio of indoor/ outdoor repeaters ranging from 7 to 43 dBm for RF signal enhancement, as well as innovative</p> <p>software tools for network diagnostics, man-agement and optimization. Our products allow mobile network carriers, system integrators and cell phones users to quickly and cost-effectively address all coverage considerations, and improve</p> <p>reception in iDEN, CDMA, GSM, DCS, PCS, UMTS, WiMAX and LTE networks. Many global operators such as Vodafone, Orange, T-Mobile, Telefonica o2, Telenor, Tele2, Singtel, KPN and others trust our experience and expertise.</p>																																	
Controllis Limited Compass House Vision Park, Histon Cambridge, UK sales@controllis.com www.controllis.com +44 1223 393 516 +44 1223 771 604 	✓										✓								✓		✓												
<p>Controllis manufactures high-efficiency DC Generators, hybrid power systems, and remote monitoring systems. Our DC power solutions generate significant fuel savings and O&M cost reductions for cell-site operators.</p> <p>Controllis' hybrid systems generate additional fuel savings when cycling battery packs and integrated to solar or wind-power systems. Our remote-monitoring solutions provide real-time monitoring of generator and site elements in order to reduce outages and site-damage.</p> <p>Controllis technology is deployed on 5 continents. We manufacture branded-products in the UK and supply DC generator kits to OEM manufacturers in Africa Asia and South America. We welcome inquiries from other interested partners.</p>																																	
CSG International Wells Court, Albert Drive Woking, Surrey, UK heidi.halliday@csgi.com www.csgi.com +44 1483 745 800 +44 1483 745 860 																✓																	
<p>CSG International (NASDAQ: CSGS) is the trusted global partner to help clients launch and monetize communications and entertainment services in the digital age. Leveraging 30 years of experience and expertise in voice, video, data and content services, CSG delivers market-leading revenue management and customer</p> <p>interaction solutions in licensed and managed service models.</p> <p>The company drives business transformation initiatives for the majority of the top 100 global communications service providers, including AT&T, Charter Communications, Comcast, DISH,</p> <p>ESPN, Media-Saturn, Orange, Reliance, SingTel Optus, Telefonica, Time Warner Cable, Vodafone, Vivo and Verizon. For more information, visit our website at www.csgi.com.</p>																																	





Company location, country, website	Technology				Infrastructure				Operations				Outsourcing & Ancillaries				Network Services & Applications																
	Cellular	Wireless Access:	Critical Comms (PMR/DMR/TETRA)	Satellite	M2M/Internet of Things	Fibre Networks	Radio Access Networks	Masts, Antennas, Tower Products	Wi-Fi & Access Points	Optical Fibre; Network Cables & Accessories	Power Products & Accessories	Network Cables and Accessories	Test & Monitoring Equipment	Network Security (Hardware & Software)	Backhaul	OSS/BSS – Churn Management & CRM	Fraud Detection & Revenue Assurance	Traffic Analysis & Management	Network Planning & Optimisation	Inventory Management	Energy Efficiency	Network Build	Managed Services	Consultancy & Training	Data Centre Services	SIM Cards	Wireless handsets & End User Devices	Broadband	Broadcast	Enterprise Services	Mobile financial services	Mobile Apps	Other VAS
DAMM Cellular Systems A/S Møllegaade 68 DK 6400 Sønderborg DENMARK sales@dammm.dk www.dammm.dk +45 7442 3500 +45 74 42 32 30  Critical communication made easy	✓		✓				✓											✓	✓				✓			✓						✓	
<p>DAMM is a world-leading provider of scalable, flexible and user-friendly digital radio infrastructure systems to industrial, commercial and public safety customers.</p> <p>Built for the future of critical communications, the DAMM Multi-Tech Platform enables voice and data communication across technologies, including TETRA, TEDS and DMR in one single system.</p> <p>DAMM's TetraFlex® system offers a full solution and features intelligent, distributed network</p>										<p>architecture, built-in applications and gateways for full asset management, and the freedom to choose any terminal brand. Our portfolio includes the TetraFlex® PTT mobile app utilizing WiFi or LTE on your smart devices.</p> <p>Trusted by industry leaders worldwide With over 30 years of experience in critical radio and broadband communication, we take the lead through superior engineering and a constant focus on customer needs and reduced complexity. You can rely on DAMM to keep you ahead with</p>										<p>a solution that is simple, secure and built for the future. DAMM offers expertise and experience and provides easy access to highly skilled and experienced support.</p> <p>Ready to move ahead? DAMM's exclusive network of Partners worldwide is ready to provide solutions and support that help customers stay in the lead.</p>													
Elitecore Technologies Pvt Ltd 904 Silicon Tower Off C.G.Road, Nr. Lal Bungalow Ahmedabad – 380 006 INDIA l.k.pathal@elitecore.com www.elitecore.com +91 79 660 65 606 +91 79 264 07 640  Sterlite Company	✓	✓			✓					✓					✓	✓	✓	✓	✓	✓			✓				✓		✓		✓		
<p>Elitecore, a Sterlite Technologies company, offers global IT product and services for CSPs requirements with pre-integrated and modular BSS, Packet-core and Carrier Wi-Fi platform to handle business-critical revenue and customer management solution, monetizing across all IP networks including 2G, 3G/LTE, Wi-Fi, Cable, ADSL, FTTH. Elitecore is recognized as one of the fastest growing companies by Gartner.</p> <p>Elitecore comprehensive offerings includes Wi-Fi</p>										<p>Service Management Platform for Mobile Data offload, Public Wi-Fi and Monetization, Real-time Converged BSS for MVNE/O, LTE, Data Charging, Voice, PayTV, Core Session Management for network control and data monetization and 24online, internet billing and bandwidth management solution for ISP, hospitality and public hotspots.</p> <p>Adhering to global industry standards, the offering addresses CSP's critical requirements</p>										<p>of faster time to market and better TCO. The products are highly-responsive to next-generation services, fulfilling operators' monetization needs. Elitecore has over 150 network deployments worldwide for 52 Service providers in more than 40 countries serving satisfied customer base includes 11 of the world's top 30 operators. Elitecore's 24online has over 3500+ installations with presence across 60+ countries globally. www.elitecore.com</p>													
Emcom Wireless Unit 11, Thorn Hill Office Park 94 Bekker Road Vorder Valley, Midrand Johannesburg, SOUTH AFRICA sales@emcom.co.za www.emcom.co.za +27 72 625 8678 +27 31 312 9296  PROFESSIONAL RADIO COMMUNICATIONS			✓	✓			✓	✓											✓			✓				✓				✓	✓		
<p>EMCOM wireless is a tried and tested industry leader in professional mission-critical radio communication solutions. With solutions deployed in over 30 African countries over the past 43 years, our products can be seen in operations covering Policing, Public Safety, Defence & Peacekeeping, Mining, Oil & Gas,</p>										<p>Transportation (road, rail and air), Utilities (water & electricity), Agriculture and Wildlife Conservation. Our success results from long-term relationships with our customers and technology partners which ensures a customized fit for purpose deployments. Reliability, commitment, flexibility and excellence are some of the</p>										<p>values that define us, the partner of choice, in the African professional radio communication industry. We lead the way in empowering our customers with the skills and knowledge required to make the correct decisions on their choice of two-way radio communication solutions.</p>													
Emerson Network Power 11 Quark Crescent Linbro Business Park 2065 Sandton, SOUTH AFRICA energysystems@emerson.com www.emersonnetworkpower.eu +27 11 284 9600 +27 11 608 0177 	✓	✓	✓			✓	✓			✓		✓		✓					✓	✓	✓	✓	✓	✓	✓					✓			
<p>Emerson Network Power is a global leader in network infrastructure for data center, telecommunications and industrial facilities of all sizes. The industry leader has operated in Sub-Sahara Africa for decades and offers a broad</p>										<p>portfolio of software, hardware and services that includes AC and DC power, hybrid solutions, thermal management and DCIM solutions. Emerson Network Power enables fast, efficient and reliable network deployment and operations.</p>										<p>All solutions are supported globally by local Emerson Network Power service technicians.</p> <p>Learn more at www.EmersonNetworkPower.eu.</p>													



Company location, country, website	Technology					Infrastructure					Operations					Outsourcing & Ancillaries					Network Services & Applications												
	Cellular	Wireless Access	Critical Comms (PMR/DMR/TETRA)	Satellite	M2M/Internet of Things	Fibre Networks	Radio Access Networks	Masts, Antennas, Tower Products	Wi-Fi & Access Points	Optical Fibre; Network Cables & Accessories	Power Products & Accessories	Network Cables and Accessories	Test & Monitoring Equipment	Network Security (Hardware & Software)	Backhaul	OSS/BSS – Churn Management & CRM	Fraud Detection & Revenue Assurance	Traffic Analysis & Management	Network Planning & Optimisation	Inventory Management	Energy Efficiency	Network Build	Managed Services	Consultancy & Training	Data Centre Services	SIM Cards	Wireless handsets & End User Devices	Broadband	Broadcast	Enterprise Services	Mobile financial services	Mobile Apps	Other VAS
Ericsson sub-Saharan Africa (Propriety) Ltd 148 Kelvin Drive, Woodmead 2148 Gauteng Province SOUTH AFRICA PO Box 730, Parklands 2121 rsa.corporate.communications@ericsson.com www.ericsson.com +27 11 844 2000 +27 11 844 2001 	✓	✓	✓		✓	✓	✓	✓	✓	✓	✓	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓			✓	✓	✓	✓		✓
<p>Ericsson is the driving force behind the Networked Society – a world leader in communications technology and services. Our long-term relationships with every major telecom operator in the world allow people, business and society to fulfill their potential and create a more sustainable future.</p> <p>Our services, software and infrastructure – especially in mobility, broadband and the cloud – are enabling the telecom industry and other sectors to do better business, increase efficiency, improve the user experience and capture new opportunities.</p> <p>With approximately 115,000 professionals and customers in 180 countries, we combine global scale with technology and services leadership. We support networks that connect more than 2.5 billion subscribers. Forty percent of the world's mobile traffic is carried over Ericsson networks. And our investments in research and development ensure that our solutions – and our customers – stay in front.</p> <p>Founded in 1876 and present on the continent since 1896, Ericsson sub-Saharan Africa supports over 100 customers in 43 countries and employs more than 3,000 people. Ericsson has its global headquarters in Stockholm, Sweden. Net sales in 2015 were SEK 246.9 billion (USD 29.4 billion). Ericsson is listed on NASDAQ OMX stock exchange in Stockholm and the NASDAQ in New York. Regionally, Ericsson's headquarters is at 148 Kelvin Drive, Woodmead, 2148 South Africa.</p>																																	
Eutelsat SA 70 rue Balard 75015 Paris FRANCE infomaster@eutelsat.com www.eutelsat.com +33 1 53 98 47 47 +33 1 53 98 37 00 			✓																														
<p>Eutelsat is one of the world's leading operators of communications satellites.</p> <p>Through our global fleet of 40 satellites, we broadcast 6000 TV channels, to over 274 million cable and satellite homes in Europe, the Middle East and Africa and have become an essential source of high performance and flexibility for telecommunications operators and companies in five continents.</p> <p>The Group is based in Paris and has offices and a worldwide network of teleports. Eutelsat employs a workforce of 1000 people representing 37 different nationalities.</p>																																	
Gazprom Space Systems Moscow Street, Bld. 77B Schelkovo, Moscow region 141112 RUSSIA info@gazprom-spacesystems.ru www.gazprom-spacesystems.ru +7 495 504-29-06 +7 495 504-29-11 			✓																			✓	✓					✓	✓				
<p>Gazprom Space Systems (GSS) is a Russian non-governmental satellite operator. GSS operates four "Yamal" satellites and advanced ground telecommunications infrastructure.</p> <p>Yamal-401 (90E) C and Ku-band beams cover the major part of Russia and its neighbours.</p> <p>Yamal-402 (55E) has 4 fixed Ku-band beams covering Russia, Europe, Sub-Saharan Africa, and a steerable beam pointed over DRC and neighboring countries and cross-strapped with Northern Beam.</p> <p>Yamal-202 (49E) has a good semi global coverage in C-band over Middle East, North Africa, Europe, South and South-East Asia.</p> <p>Yamal-300K (183E), provides Ku-band over the Far East, North Pacific and Alaska. Steerable beam is also available for Australia, Philippines or Indonesia.</p>																																	
Hughes 11717 Exploration Lane Germantown MD 20876, USA globalsales@hughes.com www.hughes.com +1 301-428-5500 +1 301-428-1868  An EchoStar Company			✓						✓					✓				✓				✓						✓					
<p>Hughes Network Systems, LLC (HUGHES) is the world's leading provider of satellite broadband solutions and services delivering innovative network technologies and managed services to enterprises and governments globally. Hughes has shipped more than 5 million systems to customers in over 100 countries, representing approximately 50 percent market share.</p> <p>Hughes owns and operates service businesses in the U.S., Europe, India, and Brazil, delivering continent-wide Hughes broadband satellite and terrestrial connectivity under the HughesON™ brand, a portfolio of managed network and digital media services. HughesNet® is the #1 high-speed satellite Internet service in the marketplace with over 1 million in North America, making Hughes the largest provider of high-speed satellite Internet access.</p> <p>Around the globe, Hughes supplies authorized service providers, government organizations, and businesses with advanced broadband satellite systems and terminals including its advanced JUPITER high throughput satellite system. Hughes designs and manufactures Network Operations Centers (NOCs) and gateways; broadband satellite terminals; and mobile satellite network infrastructure, handhelds and high-speed IP data terminals.</p> <p>Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide. Hughes is a wholly owned subsidiary of EchoStar Corporation (NASDAQ: SATS).</p>																																	

Company location, country, website	Technology						Infrastructure						Operations						Outsourcing & Ancillaries						Network Services & Applications								
	Cellular	Wireless Access	Critical Comms (PMR/DMR/TETRA)	Satellite	M2M/Internet of Things	Fibre Networks	Radio Access Networks	Masts, Antennas, Tower Products	Wi-Fi & Access Points	Optical Fibre; Network Cables & Accessories	Power Products & Accessories	Network Cables and Accessories	Test & Monitoring Equipment	Network Security (Hardware & Software)	Backhaul	OSS/BSS – Churn Management & CRM	Fraud Detection & Revenue Assurance	Traffic Analysis & Management	Network Planning & Optimisation	Inventory Management	Energy Efficiency	Network Build	Managed Services	Consultancy & Training	Data Centre Services	SIM Cards	Wireless handsets & End User Devices	Broadband	Broadcast	Enterprise Services	Mobile financial services	Mobile Apps	Other VAS
Hytera Communications Corporation Limited Hytera Tower Hi-Tech Ind. Park North Belhuan Rd, 9108 Nanshan District Shenzhen P.R.C. marketing@hytera.com www.hytera.com +86 75 526 972 999 +86 75 586 139 094 			✓				✓																										
Hytera Communications Corporation Limited; a world's leading solution provider of Professional Mobile Radio communications, is dedicated to bringing most valuable and customized solutions to clients across the world. We offer complete and customized communication solutions to government, public security, utility, transportation, enterprise & business for higher organizational efficiency. Founded in 1993 in Shenzhen, China, Hytera has grown to be a key player in PMR (Professional Mobile Radio) communication industry with a large customer base in more than 120 countries and regions across the world. In China, Hytera's market share ranks 1st among Chinese manufacturers; globally Hytera has reached the 2nd in Overall Terminal category.																																	
IDT Corporation 520 Broad Street Newark, New Jersey 07102 USA contactidt@idt.net www.idt.net +1 973-438-1000 	✓	✓		✓														✓						✓							✓	✓	
IDT is one of the largest, global carriers of international voice traffic, generating over 30 billion international minutes annually. With our global reach of direct interconnects and billions of international retail minutes generated through our consumer international calling service, Boss Revolution, we represent a compelling proposition to help grow your business. IDT has an extensive portfolio of market leading rates with a choice of voice termination quality, in addition to messaging and payment services that help people to stay in touch with home and business, wherever they are located in the world. www.idt.net																																	
Intracom Telecom 19,7 km Markopoulou Ave Peania, Athens 19002 GREECE info@intracom-telecom.com www.intracom-telecom.com +30 21 0667 1000 +30 21 0667 1820 		✓				✓	✓	✓				✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		✓		✓			
Intracom Telecom is a global telecommunication systems and solutions vendor operating for over 35 years in the market. The company innovates in the areas of small-cell backhaul, wireless transmission and broadband wireless access and has successfully deployed its industry leading point-to-point and point-to-multipoint packet radio systems worldwide. Moreover, Intracom Telecom offers a competitive portfolio of revenue-generating telco software solutions and a complete range of ICT services, focusing on big data analytics, converged networking and cloud computing for operators and private, public and government clouds. The company invests significantly in R&D developing cutting-edge products and integrated solutions that ensure customer satisfaction. Over 100 customers in more than 70 countries choose Intracom Telecom for its state-of-the-art technology. The company employs more than 1,900 people and operates subsidiaries in Europe, Russia and the CIS, the Middle East and Africa, Asia and North America. The Intracom Telecom Group has enhanced its presence in the African continent with the establishment of two subsidiaries in South Africa and Morocco, under the name INTRATELECOM SA. For more information, visit www.intracom-telecom.com																																	
KATHREIN AFRICA LIMITED 40 King George VI Avenue Floreal 74112 MAURITIUS info@kathrein.mu www.kathrein.com +230 697 2600 +230 696 2070 	✓			✓				✓	✓				✓										✓										

Company location, country, website	Technology			Infrastructure										Operations					Outsourcing & Ancillaries					Network Services & Applications									
	Cellular	Wireless Access:	Critical Comms (PMR/DMR/TETRA)	Satellite	M2M/Internet of Things	Fibre Networks	Radio Access Networks	Masts, Antennas, Tower Products	Wi-Fi & Access Points	Optical Fibre; Network Cables & Accessories	Power Products & Accessories	Network Cables and Accessories	Test & Monitoring Equipment	Network Security (Hardware & Software)	Backhaul	OSS/BSS – Churn Management & CRM	Fraud Detection & Revenue Assurance	Traffic Analysis & Management	Network Planning & Optimisation	Inventory Management	Energy Efficiency	Network Build	Managed Services	Consultancy & Training	Data Centre Services	SIM Cards	Wireless handsets & End User Devices	Broadband	Broadcast	Enterprise Services	Mobile financial services	Mobile Apps	Other VAS
Mahindra Comviva A-26, Info City Sector 34, Gurgaon Haryana, INDIA info@mahindracomviva.com www.mahindracomviva.com +91 124 481 9000 +91 124 481 9777 Mahindra COMVIVA	✓	✓														✓	✓	✓	✓				✓					✓		✓	✓	✓	✓
<p>Mahindra Comviva is the global leader in providing mobility solutions. It is a subsidiary of Tech Mahindra and a part of the USD 16.9 billion Mahindra Group. With an extensive portfolio spanning mobile finance, content, infotainment, messaging and mobile data solutions, Mahindra Comviva enables service providers to enhance customer experience, rationalize costs and accelerate revenue growth. Its mobility solutions are deployed by over 130 mobile service providers and financial institutions in over 90 countries, transforming the lives of over a billion people across the world.</p>																																	
MEASAT Global Berhad MEASAT Teleport & Broadcast Centre Jalan Teknokrat 1/2 63000 Cyberjaya MALAYSIA sales@measat.com www.measat.com T: +60 3 8213 2188 F: +60 3 8213 2233 			✓																									✓					
<p>MEASAT is a premium supplier of services to leading broadcasters, Direct-To-Home (DTH) platforms and telecom operators. With capacity across six (6) communication satellites, MEASAT provides satellite services to over 150 countries representing 80% of the world's population across Asia, Middle East, Africa, Europe and Australia.</p> <p>The MEASAT satellite fleet includes the state-of-the-art MEASAT-3, MEASAT-3a and MEASAT-3b satellites co-located at 91.5°E, supporting Asia's premium DTH and video distribution neighborhood; MEASAT-2 at 148.0°E; and, MEASAT-5 at 119.5°E. In Africa, the AFRICASAT-1a satellite at 46.0°E provides satellite capacity across the African continent with connectivity to Europe, the Middle East and Southeast Asia. The MEASAT fleet will be further strengthened early 2018 with the addition of MEASAT-2a at 148.0°E.</p> <p>Working with a select group of world-class partners, MEASAT also provides a complete range of broadcast and telecommunications solutions. Services include UHD/HD and SD video play-out, video turnaround, co-location, uplinking, broadband and IP termination services.</p>																																	
MIRO 9 Landmarks Avenue Kosmosdal Ext 11 Samrand, SOUTH AFRICA sales@miro.co.za www.miro.co.za +27 12 657 0960 	✓						✓	✓		✓				✓																			
PCCW Global 33F, PCCW Tower Taikoo Place, Quarry Bay HONG KONG marketing@pccwglobal.com www.pccwglobal.com +852 2888 6688 +852 2962 5388 			✓		✓					✓		✓	✓	✓		✓	✓	✓				✓	✓	✓				✓	✓				
<p>PCCW Global is the international operating division of HKT, Hong Kong's premier telecommunications service provider, which is majority-owned by PCCW Limited. Covering more than 3,000 cities and 150 countries, the PCCW Global network supports a portfolio of integrated global communications solutions which include Ethernet, IP, fiber and satellite, voice and a suite of managed services to help customers to optimize communications, simplify operations and drive profitability.</p> <p>Our advanced security solutions incorporate real-time threat intelligence to identify and combat known and unknown advanced network threats in their infancy.</p> <p>Our global IPX network supports a one stop solution for next generation of voice, video, messaging, roaming solutions, enabling MNOs to deliver a high quality seamless mobile experience.</p> <p>Our media and entertainment solutions include fast, efficient video contribution and distribution,</p> <p>high speed cloud-based transcoding and a fully integrated hosted online video platform facilitating rapid, low risk, cost-effective entry into the online video market.</p> <p>PCCW Global maintains regional centers in Hong Kong, China, Japan, Korea, Singapore, the United States of America, the United Kingdom, France, Belgium, the United Arab Emirates and South Africa. To learn more about PCCW Global, please visit www.pccwglobal.com.</p>																																	

Company location, country, website	Technology						Infrastructure						Operations						Outsourcing & Ancillaries						Network Services & Applications								
	Cellular	Wireless Access:	Critical Comms (PMR/DMR/TETRA)	Satellite	M2M/Internet of Things	Fibre Networks	Radio Access Networks	Masts, Antennas, Tower Products	Wi-Fi & Access Points	Optical Fibre; Network Cables & Accessories	Power Products & Accessories	Network Cables and Accessories	Test & Monitoring Equipment	Network Security (Hardware & Software)	Backhaul	OSS/BSS – Churn Management & CRM	Fraud Detection & Revenue Assurance	Traffic Analysis & Management	Network Planning & Optimisation	Inventory Management	Energy Efficiency	Network Build	Managed Services	Consultancy & Training	Data Centre Services	SIM Cards	Wireless handsets & End User Devices	Broadband	Broadcast	Enterprise Services	Mobile financial services	Mobile Apps	Other VAS
RADIO FREQUENCY SYSTEMS 1. Germany: Kabelkamp 20, D-30179, Hannover 2. South Africa: Johannesburg Eco Court, Ground Floor 340 Witch-Hazel Street, Eco Park Ext 17, Highveld, Centurion sales.europe@rfsworld.com www.rfsworld.com +49 511 676 55-0 or +27 12 648 3089 +49 511 676 55 – 118 	✓	✓	✓				✓	✓	✓	✓					✓																		
RFS is a worldwide leading provider of innovative wireless and broadcast infrastructure products and solutions RFS serves OEMs, distributors, systems integrators, operators and installers in the broadcast, wireless communications, land-mobile and microwave market sectors.													As an ISO 9001 & 14001 compliant organization with manufacturing and customer service facilities that span the globe, RFS offers cutting-edge engineering capabilities, superior field support and innovative product design. The world-famous trademarks CELLFLEX, RADIAFLEX, HYBRIFLEX,						HELIFLEX are the industry standard. RFS produces antennas for Mobile, Microwave and Broadcast applications. RFS is committed to fulfilling the most demanding worldwide environmental protection directives and to integrating green initiatives in all aspects of its business.														
RADWIN PO Box 3554, Rivonia Johannesburg 2128 SOUTH AFRICA sales@radwin.com www.radwin.com +27 74 114 2805 +27 82 131 114 2805 		✓	✓					✓							✓														✓	✓			
RADWIN is a leading provider of wireless Point-to-Point, Point-to-Multipoint and FiberinMotion® solutions for broadband-in-motion. RADWIN's solutions deliver voice, video and data with unmatched high-capacity for long ranges.													Deployed in over 150 countries, RADWIN's solutions serve the needs of service providers, mobile carriers, governments, enterprises, public and private security companies and transportation organizations.						RADWIN's solutions power applications including backhaul, broadband access, private network connectivity, video surveillance transmission as well as wireless mobile in motion for trains and metros.														
Rohde & Schwarz SA (Pty) Ltd Bld 1, Clearwater Office Park Cnr Christiaan de Wet & Milleni-um Blvd, Strubens Valley Ext 12, 1724 Roodepoort Gauteng SOUTH AFRICA sales.za@rohde-schwarz.com www.rohde-schwarz.co.za +27 11 671 8800 +27 11 671 8809 	✓	✓	✓	✓			✓	✓		✓	✓	✓	✓	✓		✓	✓	✓	✓	✓		✓	✓	✓					✓				
Russian Satellite Communications Company 8 Bld.6, 1st Goncharny pereulok Moscow 115172, RUSSIA epolischuk@rscs.ru www.rscs.ru +7 (495) 730-0450 +7 (495) 730-0383 			✓																									✓	✓	✓			
The Russian Satellite Communication Company (RSCC) is the Russian state satellite operator whose spacecraft provide a global coverage. RSCC belongs to the ten largest world satellite operators in terms of satellites and orbital slots.													applications, broadband access and Internet, IP trunking and cellular backhaul, mobility solutions for vessels and other. The company deploys regional TV satellite distribution networks as well as multi-functional corporate and government VSAT networks. Besides, RSCC provides satellite telemetry, tracking and control services to other operators.						The company possesses the largest satellite constellation in Russia located in the geostationary orbital arc from 14 West to 145 East and cover the whole territory of Russia, the CIS, Europe, the Middle East, Africa, the Asia Pacific region, North and South America, and Australia. The company includes five teleports - Satellite Communications Centers (SCC): Dubna, Bear Lakes, Skolkovo, Zheleznogorsk, Khabarovsk and the Shabolovka Technical Center in Moscow as well as its own high-speed optical-fiber digital network.														
RSCC provides a full range of communications and broadcasting services via its own satellite fleet of 13 satellites and terrestrial infrastructure: video distribution and contributions, DTH services, satellite news gathering, presidential and government													Today RSCC is present at all geographically available markets, providing services for customers from 52 countries worldwide.																				

Company location, country, website	Technology					Infrastructure					Operations					Outsourcing & Ancillaries					Network Services & Applications												
	Cellular	Wireless Access:	Critical Comms (PMR/DMR/TETRA)	Satellite	M2M/Internet of Things	Fibre Networks	Radio Access Networks	Masts, Antennas, Tower Products	Wi-Fi & Access Points	Optical Fibre; Network Cables & Accessories	Power Products & Accessories	Network Cables and Accessories	Test & Monitoring Equipment	Network Security (Hardware & Software)	Backhaul	OSS/BSS – Churn Management & CRM	Fraud Detection & Revenue Assurance	Traffic Analysis & Management	Network Planning & Optimisation	Inventory Management	Energy Efficiency	Network Build	Managed Services	Consultancy & Training	Data Centre Services	SIM Cards	Wireless handsets & End User Devices	Broadband	Broadcast	Enterprise Services	Mobile financial services	Mobile Apps	Other VAS
SatADSL Rue Royale182 bte 23 1000 Bruxelles BELGIUM caroline.devos@satadsl.net www.satadsl.net +32 2 351 33 74 			✓	✓														✓	✓				✓	✓	✓			✓	✓	✓			✓
SatADSL develops innovative solutions for business professionals in need of cost effective and reliable Internet Solutions in areas with difficult or no web access.					use SatADSL services in over 45 counties. Our offer recognized as being unique and competitive, combines high-quality with affordable cost of equipment and subscriptions. We provide both service quality guaranteed by SLAs and affordability for serving companies small branch offices performing business-critical transactions.										Examples of Applications are Corporate Networks Connectivity, e-Learning applications, Hotspots for Communities, Broadcasting, Money Transfer (MTC), Automatic Telling Machines (ATM), Virtual Private Networks (VPN), Mining and Oil & Gas Applications.																		
SatADSL is a Belgian Company providing IP Connectivity via Satellite in Africa & Middle-East African corporate users operating in remote areas																																	
Singapore Telecommunications Ltd (Singtel Satellite) 31 Exeter Road #26-00 Comcentre 239732 SINGAPORE smlead@singtel.com www.singtelteleport.com +65 6788 0022 	✓			✓				✓							✓								✓						✓				
Singtel is Asia's leading communications and ICT solutions group, providing a portfolio of services from next-generation communication, technology services to infotainment to both consumers and businesses. The Group has presence in Asia, Australia and Africa and reaches over 575 million mobile customers in 25 countries. For businesses, Singtel offers a complementary array					of workforce mobility solutions, data hosting, cloud, network infrastructure, analytics and cyber-security capabilities.										East and Africa. Our three teleports that point to more than 30 satellites and are supported by an extensive terrestrial network of more than 200 PoPs in over 160 global cities. Singtel is the trusted provider in fixed satellite services, satellite mobile solutions, broadcast solutions and maritime services.																		
With over 45 years of experience in fixed satellite services and over 33 years of experience in mobile satellite services, we have established a satellite footprint that covers Asia, Middle																																	
SOLARWAY FZE 601, JAFZA View 19 Downtown Jebel Ali PO Box 61178, Dubai UAE info@solarway.com www.solarway.com +971 4 880 6122 +971 4 880 6166 	✓										✓										✓												
Sparkle via Cristoforo Colombo 142 00147 Rome, ITALY tisparkle.communication@tisparkle.com www.tisparkle.com/www.world.tisparkle.com +39 6 527 41 +39 6 527 45 347 	✓	✓		✓						✓						✓	✓	✓	✓	✓		✓	✓	✓	✓						✓		
Sparkle is a leading global service provider offering full range of IP, Data, Cloud, Data Center, Mobile Data and Voice solutions designed to meet the ever changing needs of Fixed and Mobile Operators, ISPs, OTTs, Media & Content Players, Application Service Providers and Multinational Corporations.					through an extensive worldwide commercial presence distributed over 37 countries, Sparkle ranks #9 globally for voice traffic while #7 worldwide for IP.										performing and tailored solutions worldwide.																		
Thanks to a state-of-the-art advanced global backbone of around 570.000 km of fiber and					Through a rich portfolio of services, a state-of the-art network based on the latest technologies, a globally distributed sales force and advanced customer care capabilities, Sparkle is able to fulfil its mission of providing customers with top										With a truly global dimension and a local outlook, we stay close to our customers to understand their needs and ensure they receive the very best care.																		
															Sparkle. The world's communication platform.																		
															For more information, please visit; www.tisparkle.com or www.world.tisparkle.com																		

Company location, country, website	Technology					Infrastructure					Operations					Outsourcing & Ancillaries					Network Services & Applications												
	Cellular	Wireless Access:	Critical Comms (PMR/DMR/TETRA)	Satellite	M2M/Internet of Things	Fibre Networks	Radio Access Networks	Masts, Antennas, Tower Products	Wi-Fi & Access Points	Optical Fibre; Network Cables & Accessories	Power Products & Accessories	Network Cables and Accessories	Test & Monitoring Equipment	Network Security (Hardware & Software)	Backhaul	OSS/BSS – Churn Management & CRM	Fraud Detection & Revenue Assurance	Traffic Analysis & Management	Network Planning & Optimisation	Inventory Management	Energy Efficiency	Network Build	Managed Services	Consultancy & Training	Data Centre Services	SIM Cards	Wireless handsets & End User Devices	Broadband	Broadcast	Enterprise Services	Mobile financial services	Mobile Apps	Other VAS
Spectrum Communications FZE PO Box 8983 A4-42 Saif Zone, Sharjah, UAE sales@spectrummea.com www.spectrummea.com +971 6 557 2592 +971 6 557 2593 	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓		✓					✓	
Stratosat Datacom (Pty) Ltd 26 Spartan Road, Spartan Ext.21 Kempton Park 1619 SOUTH AFRICA alan@stratosat.co.za www.stratosat.com +27 11 974 0006 +27 11 974 0068 	✓	✓		✓			✓	✓			✓		✓					✓	✓	✓		✓	✓	✓									
<p>STRATOSAT DATACOM (Pty) Ltd is a technology company that specializes in the supply of innovative satellite, wireless communication and astronomy products for the African Markets.</p> <p>STRATOSAT'S portfolio includes products from all major Satcom equipment manufacturers, including wireless broadband solution providers which enable them to provide excellent service through distribution centers located around Sub-Saharan Africa. STRATOSAT WEST AFRICA LTD, a subsidiary of Stratosat Datacom located in Nigeria, enables them to expand their reach into West African markets, with further affiliated divisions established in DR Congo and Mozambique.</p> <p>Differentiating STRATOSAT from the rest of the market is their unique ability to offer their customer base complete Transmit & Receive Chain products, installation services and comprehensive project management. STRATOSAT DATACOM has also established production facilities manufacturing components for the satellite communications and Astronomy industries.</p> <p>STRATOSAT has also established production facilities manufacturing components for the satellite communications industries.</p>																																	
Viavi Solutions MEA Dubai Silicon Oasis HQ Building Office N: AG-08-10 PO Box 341339 Dubai, UAE sales.mea@viavisolutions.com www.viavisolutions.com +971 4 387 0900 +971 4 387 0909 	✓	✓				✓				✓		✓				✓		✓	✓				✓										
<p>Viavi Solutions (formerly JDSU and Arieso) provide the multi-dimensional visibility, intelligence, and insight service providers need to efficiently manage physical and virtual networks and profitably deliver optimum service levels, transition to new technologies, and identify new revenue opportunities. Our wireless portfolio offers cutting-edge capabilities to measure, monitor, troubleshoot and report the quality of service of subscribers to enable the highest quality experience at all times.</p> <p>Our solutions provide the following capabilities:</p> <ul style="list-style-type: none">• Installation, optimization and maintenance of cell sites• Delivering exception VoLTE• Transitioning to 5G• Data monetization• Customer experience management• Virtualization/NFV• SON• HetNet deployments• Location intelligence• Pre-launch testing of new technologies and services <p>We deliver an end-to-end portfolio that helps service providers successfully deploy and maintain communications networks, applications and services and proactively optimize performance across the ecosystem.</p> <p>Web: http://www.viavisolutions.com/en-us/solutions/wireless</p>																																	
Willcom 174 Sweetpea Close Amberfield Ridge, Rooihuiskraal Gauteng, SOUTH AFRICA heinb@willcom.co.za www.willcom.co.za +27 12 656 0773 +27 86 686 7940 	✓	✓	✓							✓		✓					✓	✓	✓		✓	✓	✓										
<p>Willcom is a 100% South African owned company with Level 1 B-BBEE Contributing recognition, founded in 2003.</p> <p>We provide Optical Network, OTN to Access, SDN, GPON and NFV solutions that assure full-lifecycle service quality, network-wide. From service activation to ongoing performance monitoring and optimization, our solutions offer the most granular, precise tools available for service operators deploying and maintaining performance-critical applications and Integrated solutions can that be tailored to assure a wide range of QoS-critical applications, effective data traffic conditioning establishes quality of service (QoS) at the service edge, traffic conditions can be enforcing per-flow performance policies, to optimize and prioritize bandwidth utilization across the entire network.</p> <p>With the use of SDN and NFV these technologies allow network operators to break free from expensive, vertically integrated legacy network architectures and deliver the multi-vendor software control, service automation and orchestration that operators have been demanding for years.</p> <p>Willcom also provides Test and Measurement solutions, Network monitoring from an end user experience, active and pro-active, synchronization audits and synchronization equipment for TDM, Sync E and PTP1588, and Transmission SLA verification and reporting, to the African Telecommunication Industry. We supply Mobile and Fixed line service providers, national and international operators and independent ISPs throughout Africa.</p> <p>Our goal is to enhance our customer's network performance and give them a competitive edge</p> <p>through the wealth of knowledge our team has gained through many years of personal experience in Telecommunications and ICT.</p> <p>Our RF and Optical division leads in the supply and support of RF Handset Test equipment with on and off site calibration for all our RF and Fibre testing tools.</p> <p>We have permanently based engineers on some customer sites, providing product support and writing and developing scripts for our Monitoring solutions installed in the networks.</p> <p>We maintain a high ratio of professionally qualified personnel as part of our workforce enabling us to provide extensive consultation facilities and a high level of on-going support.</p>																																	



MediaFlex

The complete 'Source to Screen' video solution

Our experts will help build your media business from the ground up. From business planning and content acquisition to system integration or a fully managed service.

Now it's easy to deploy and monetise multi-screen video

- MediaFlex Global Transport
 - an integrated global media network
- MediaFlex Transcoding
 - low bit rate and bandwidth saving cloud transcoding
- MediaFlex OTT Video Management
 - centralised cloud-based BMS
- MediaFlex Global CDN
 - optimised for video delivery

Contact us

Email: Africa@pccwglobal.com

Web: www.pccwglobal.com