






BUYER'S GUIDE

COMPANY location, country, website	Technology	Infrastructure	Operations	Bought-in services	Ancillaries	VAS platforms																										
	Cellular	Fixed wireless	Satellite	PMR/Tetra	Base stations	Masts & Towers	Antennas & access points	Optical fibre	Power supply & cabling	Test & measurement	Physical security	Logical security	Provisioning & CRM	Billing, OSS/BSS	Fraud detection	Traffic analysis & management	Network planning & optimisation	Inventory management	Carrier services	Managed network services	Data centre management	Hosted services	Software development	SIM cards	End user devices	Accessories	System integration	Consultancy & training	Mobile money	Applications	Messaging	Enhanced voice
Afrikanet Oxford Consultech Ltd Culham Innovation Centre Building D5, Abbingdon Oxfordshire, UK contact@afrikanet.net www.afrikanet.net +44 1865 408 365 +44 207 900 6479 	✓	✓	✓		✓		✓			✓			✓	✓	✓	✓	✓	✓	✓	✓	✓	✓			✓	✓	✓	✓				✓
Afrikanet Oxford Consultech Limited is a leading telecommunications service provider with over 7.5M euro worth of joint investment in network infrastructure. We provide affordable, fast and reliable internet solutions across AFRICA. Our key difference is our technical expertise, customer support and a highly customized service delivered through a well-organized channel of partners across Africa.																																
AFRIKANET was formed in 1999 to provide Broadband services, wireless, WiMax and WiFi access solutions via satellite for the African market. Based at the Oxford Culham Innovation Centre, we have 5 fully redundant Virtual Network Centres in Germany, The Netherlands, the UK and the USA on iDirect and a Comtech Vipersat Hub. We also provide SCPC services and all the Hubs are remotely managed from																																
the Company's Network Centre in Oxford. We are constantly seeking partners and business opportunities. If interested in becoming our partner please write us an e-mail with the full details of your project at contact@afrikanet.net . If interested in our WAKA internet services starting at 50 EUR per month contact us at: waka@afrikanet.net .																																
Altech Alcom Matomo 6 Woodlands Drive Woodmead Johannesburg SOUTH AFRICA sales@alcom.co.za www.alcommatomo.co.za +27 11 235 7640 086 211 1064 	✓	✓		✓	✓	✓	✓		✓	✓	✓					✓	✓			✓			✓		✓	✓	✓	✓			✓	
Altech Alcom Matomo is a division of the JSE Listed Allied Technologies Limited (Altech) group of companies and we have operated across Southern Africa for over 45 years.																																
As turnkey communication network integrators we offer solutions and support across a wide range of digital voice and data wireless technologies for the private mobile radio and SCADA markets. Our emphasis is on supporting the Public Safety, Electrical and Water Utility, Transportation, Communication, Heavy Industrial and Oil & Gas user communities.																																
Strong partnerships, strategic alliances and joint ventures with international principals ensure that we have on-going access to the latest technology worldwide.																																
Amdocs 1390 Timberlake Manor Parkway Chesterfield MO, USA it.is@amdocs.com www.amdocs.com/about/pages/c ontact-us.aspx +1 314 212 7000 +1 314 212 7500 	✓	✓	✓										✓	✓	✓	✓	✓	✓	✓	✓	✓	✓						✓	✓			
For more than 30 years, Amdocs has ensured service providers' success and embraced their biggest challenges. To win in the connected world, service providers rely on Amdocs to simplify the customer experience, harness the data explosion, stay ahead with new services																																
and improve operational efficiency. The global company uniquely combines a market-leading BSS, OSS and network control product portfolio with value-driven professional services and managed services operations. With revenue of \$3.2 billion in fiscal 2012, Amdocs and its																																
20,000 employees serve customers in more than 60 countries. Amdocs: Embrace Challenge, Experience Success. For more information, visit Amdocs at www.amdocs.com .																																
AnaCom, Inc. 1996 Lundy Avenue San Jose CA, USA sales@anacominc.com www.anacominc.com +1 408 519 2062 +1 408 519 2063 		✓																														
AnaCom, Inc. is a leader in the design and manufacture of satellite communications equipment, providing complete solutions for satellite communication-based networks for broadcast, data and voice communications.																																
AnaCom's latest RF/microwave products include compact-sized Baby BUCs as well as their new Rack-Mounted Converters. AnaCom's other popular product lines include AnaSat Transceivers, ELSAT BUCs, SSPAs, LNAs and other accessories covering C, Ku and X band frequencies in power levels from 4 to 400 Watts.																																
AnaCom is known throughout the Satellite Communications industry for providing high performance products that are extremely reliable and available at a low cost. AnaCom's products are sold worldwide to most satellite communications systems providers, integrators and end-users.																																

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Commscope 11 Commerce Crescent West Eastgate, Sandton 2146 SOUTH AFRICA WirelessMktg.EMEA@commscope.com www.commscope.com +27 11 719 6000 +27 11 448 2500 	✓	✓	✓	✓	✓	✓
<p>Commscope has played a role in virtually all of the world's best communication networks. We create the infrastructure that connects people and technologies through every evolution. Our portfolio of end-to-end solutions includes critical infrastructure our customers need to build high-performing wired and wireless networks. Our solutions and services for wired and wireless networks enable high-bandwidth data, video, and voice applications. We support the entire radio frequency (RF) footprint with transmission line systems, antennas, base station subsystems; in-building distributed wireless systems, cabinets, and network solution products and services.</p> <p>Commscope, through its Andrew portfolio of wireless solutions, has nearly 30 years of experience in providing, installing and managing complex radio signal distribution systems for wireless network operators and facility owners/management. Our complete, scalable and highly-integrated distributed antenna systems (DAS) help customers solve their toughest coverage challenges. Commscope is a world leader in these in-building coverage and capacity system solutions, with a portfolio that includes ION™ distributed antennas systems, Node series repeaters, HELIAX® hybrid fiber and coaxial cable, RADIAx® leaky cables, Cell-Max® indoor antennas and other passive components.</p> <p>Our regional headquarters in Africa enable us to support operators, original equipment manufacturers (OEMs), distributors, and installers, by offering equipment and complete turnkey system solutions and services for rolling out communications networks. Our local presence also allows us to offer dedicated and continuous support with immediate response times.</p>						
Comtech EF Data AZ, USA www.comtechefdata.com	✓			✓		
Corning Optical Fiber One Riverfront Plaza Corning, NY 14831, USA cofic@corning.com www.corning.com/opticalfiber +1 607 974 9000 +1 607 974 4354 	✓	✓				
<p>Corning invented low-loss optical fibre, a revolutionary technology which helped launch the age of optical communications. Corning remains the worldwide industry leader in optical fiber offering a full line of products for all network applications. Corning fibres are recognized in the industry for their excellence and innovation. From the desktop to the ocean, every network application has unique needs and requirements. Corning has continuously responded with innovations that address fibre capacity, performance, and handling for all market applications. Corning's product advancements have helped move the industry forward. Some of Corning's key fibre developments include:</p> <p>ClearCurve® VSDN® optical fibre, an ultra-bendable optical fibre for consumer electronics.</p> <p>ClearCurve® single-mode and multimode optical fibres, ultra bend insensitive fibres designed for today's challenging installations.</p> <p>SMF-28® Ultra optical fibre, an enhanced single-mode optical fibre for improved performance in long-haul, metro, access, and FTTH networks.</p> <p>SMF-28® ULL optical fibre, the lowest attenuation terrestrial fibre in the world.</p> <p>LEAF® optical fibre, the most widely deployed dispersion-shifted fibre in the world.</p>						
CSG International Wells Court, Albert Drive Woking, Surrey, UK nina.bosanko@csqi.com www.csqi.com +44 1483 745 800 +44 1483 745 860 			✓	✓	✓	
<p>CSG International now incorporating Intec and Ascade is a world-leading business support solutions and services company serving the majority of the top 100 global communications service providers, including leaders in fixed, mobile and next-generation networks such as AT&T, Comcast, DISH Network, France Telecom, MasterCard, Orange, T-Mobile, Telefonica, Time Warner Cable, Vodafone, Vivo and Verizon. With over 30 years of experience and expertise in voice, video, data and content services, CSG International offers a broad portfolio of licensed and Software-as-a-Service (SaaS) based products and solutions that help clients compete more effectively, improve business operations and deliver a more impactful customer experience across a variety of touch points. For more information, visit our website at www.csqi.com.</p>						
Cummins Power Generation Western Services Road Building 8, Woodmead Johannesburg, SOUTH AFRICA cpg.uk@cummins.com www.cumminspower.com +27 11 589 8400 +27 11 589 8468 	✓	✓	✓			
<p>Africa is one of the fastest growing economic regions in the world with 54 countries and territories, and Cummins has a presence in 51 of these through various distribution networks.</p> <p>Cummins has had a presence on the continent since 1946, and launched its first manufacturing plant in South Africa in 1998. The Cummins Africa organization is headquartered in Johannesburg, South Africa.</p> <p>Today the organization has company owned entities in eight countries on the continent with more than 1100 employees.</p> <p>Cummins Inc., a global power leader, is a corporation of complementary business units that design, manufacture, distribute and service engines and related technologies, including fuel systems, controls, air handling, filtration, emission solutions and electrical power generation systems. Headquartered in Columbus, Indiana, (USA) Cummins serves customers in approximately 190 countries and territories through a network of more than 600 company-owned and independent distributor locations and approximately 6,500 dealer locations. Cummins earned \$1.85 billion on sales of \$18.0 billion in 2011.</p>						