

# automated recruitment tool

## to hire young talents



# How much time do you spend to make a hiring decision?

Regardless of HR tools in use, corporations around the World are littered with **thousands of resumes** for entry-level positions.

**70%** of time goes into **scanning, prequalifying, and assessing candidates**, but it shouldn't be so.



# We make recruitment super easy

3

All students are tested through a three-step gamified method to identify their potential and skill sets quantifiably.

Employers post jobs identifying most relevant skill sets and requirements.

The platform matches talents with their potential employers.

For those who didn't score well we offer courses and other tools to develop their skills and increase their score.



# Go-to-market

4



## Career Departments

We partner with career departments of universities pitching the high probability of students getting hired after they do the tests. Students can also receive credits (ECTS) for passing.



## Career days

We plan our own career days several times a month presenting an opportunity for companies to get to know the candidates and vice versa.



## Sales Funnels

We attract corporates through automated marketing tools and by pitching our growing base of tested students.

...makes sense, right?

# Market size

5

According to IBIS world, the Global HR & Recruitment services Size is around.

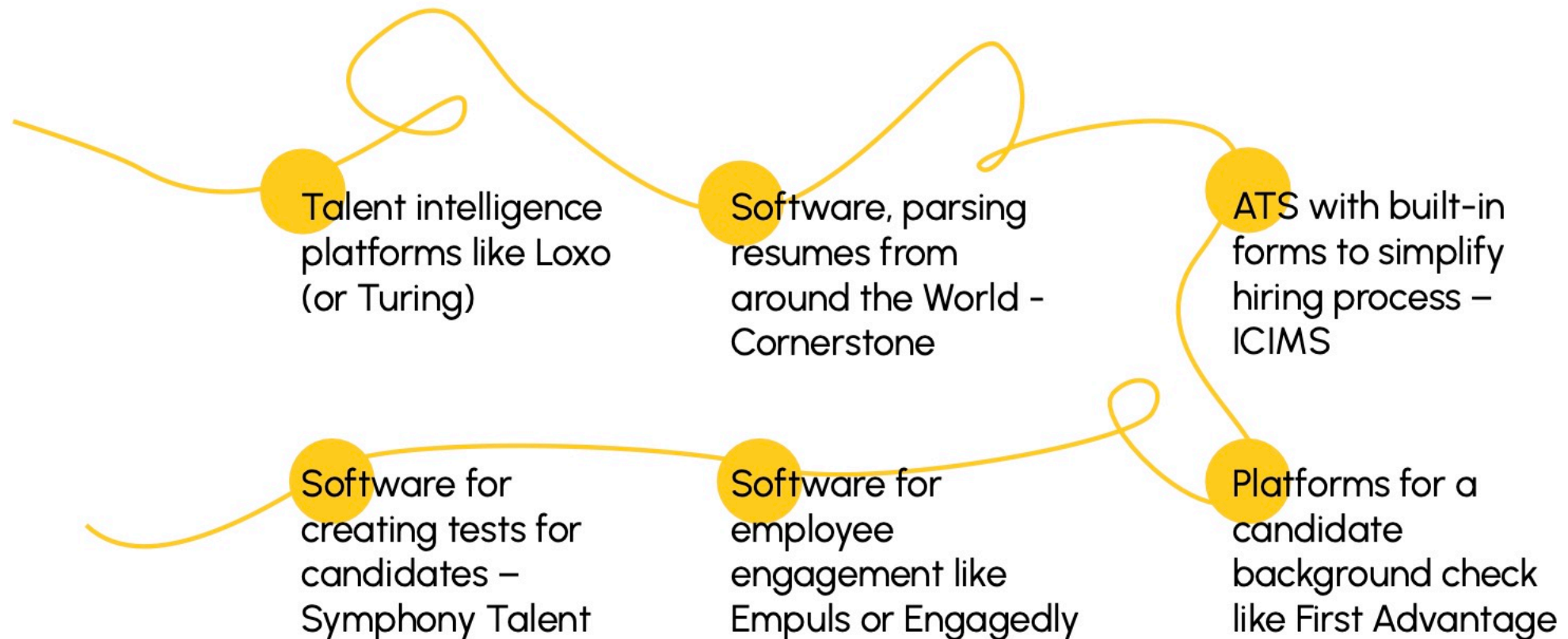
**\$772**  
**Billion\***

We target  
**5-10%** of the  
market  
dedicated to  
young talents.

# Competitors

6

Competitor analysis boards suck. We won't try to artificially diminish the merits of competitors. We are building Turing for non-it specialties. Other competitors are:



# Business model

7

For corporations

10000 \$ / **year**

---

For candidates

**Free**

With purchasable features.

---

For partners and  
content creators  
(Coursera, Udemy etc.)

**5% transaction**

on all paid courses sold through  
the platform.

# Traction

8





**Who the f\*ck are  
these guys**

# Seed Round

10

# round

## \$2M

We are looking for  
\$2M to boost the  
sales and marketing  
operations to grow to  
1M users and \$2M  
ARR by 2022

**DIGITAL MARKETING**

**SALES**

**TECH DEVELOPMENT**