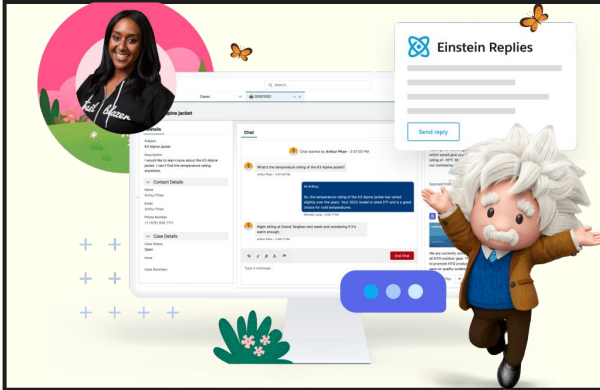


Alan Vilchis

# Salesforce University Solution

# Project Overview

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## My role

Develop a system that help the process of quoting and managing discounts for students.

## Requirements

- Store student information
- Apply discounts depending on how many subjects they enroll.
- Apply discounts depending their scholarships.

## Requirements

- Have a validation process if the information is correct.
- Send an email with the payment information attached into a PDF.

# Demo



# Conclusion & Learnings

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**Scalability and Maintainability:** It's essential to consider scalability from the start by using established objects and relationships in Salesforce to reduce complexity.

**Future Improvement Opportunities:** There's potential to enhance the project further by optimizing forms and templates, improving approval processes, learn different tools like CPQ.

