# **Government Supplier Prediction Project**

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### **Data Import**

```
In [ ]:
         import pandas as pd
         import numpy as np
         import matplotlib.pyplot as plt
         import seaborn as sn
         import zipfile
         with zipfile.ZipFile('data/tpsgc-pwgsc_co-ch_tous-all.zip', 'r') as zip_ref:
             zip ref.extractall('data')
         contractHistory = pd.read_csv('data/tpsgc-pwgsc_co-ch_tous-all.csv', usecols = range(0,42))
```

### **General Data Description**

```
In [ ]:
           contractHistory.columns
          'limited-tender-reason-description_fr', 'solicitation-procedure',
'solicitation-procedure-description_er',
'solicitation-procedure-description_fr', 'trade-agreement',
                   'trade-agreement-description_en', 'trade-agreement-description_fr',
                   'supplier-standardized-name', 'supplier-operating-name',
                   'supplier-legal-name', 'supplier-address-city',
                   'supplier-address-prov-state', 'supplier-address-postal-code', 'supplier-address-country', 'organization-employee-count_en',
                   'organization-employee-count_fr', 'total-contract-value',
                   'number-records', 'end-user-entity_en', 'end-user-entity_fr',
                   'contracting-entity-office-name_en', 'contracting-address-street-1', 'contracting-address-street-2', 'contracting-address-city', 'contracting-address-prov-state', 'contracting-address-postal-code',
                   'procurement-entity-name fr'],
                  dtype='object')
           contractHistory.head()
Out[ ]
```

]:	contract- number	amendment- number	award- date	expiry- date	contract- value	gsin	gsin- description_en	gsin- description_fr	competitive- tender_en	competitive- tender_fr		contracting- entity-office- name_en	contracting- entity- office- name_fr	contractin addres street
	0 F2599- 090025/001/MD	000	2009- 06-16	2009- 10-20	30174.0	N1990	Vessels, Miscellaneous	Bateaux divers	Yes	Oui		CCG CENTRAL&ARCTIC RGN	N/D	MARI ENGINEERII
	F2599- 090025/001/MD	001	2009- 07-15	2009- 10-20	4876.0	N1990	Vessels, Miscellaneous	Bateaux divers	Yes	Oui		CCG CENTRAL&ARCTIC RGN	N/D	MARI ENGINEERII
	F2599- 090025/001/MD	002	2009- 07-20	2009- 10-20	26914.0	N1990	Vessels, Miscellaneous	Bateaux divers	Yes	Oui		CCG CENTRAL&ARCTIC RGN	N/D	MARI ENGINEERII
	3 E60LP- 090002/392/LP	000	2010- 01-01	2010- 12-31	25000.0	V502B	Hotels, Motels and Commercial Accommodation	Hôtels, motels et logements commerciaux	Yes	Oui		CONSOLIDATED PROC LP ICPSS	N/D	PORTAGE 7
	E60LP- 110001/050/LP	000	2012- 01-01	2012- 12-31	25000.0	V502B	Hotels, Motels and Commercial Accommodation	Hôtels, motels et logements commerciaux	Yes	Oui		CONSOLIDATED PROC LP ICPSS	N/D	PORTAGE 7

5 rows × 42 columns

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 441210 entries, 0 to 441209
Data columns (total 42 columns):
    Column
                                            Non-Null Count
 #
                                                              Dtype
a
     contract-number
                                            441210 non-null
                                                              object
 1
     amendment-number
                                            441210 non-null
                                                              object
     award-date
                                             441210 non-null
                                                              object
     expiry-date
                                            441210 non-null
                                                              object
    contract-value
                                            441210 non-null
                                                              float64
 5
     gsin
                                            441199 non-null
                                                              obiect
 6
     gsin-description_en
                                            441199 non-null
                                                              object
     gsin-description_fr
                                            441210 non-null
                                                              object
     competitive-tender_en
                                            441210 non-null
                                                              object
     competitive-tender_fr
                                            441210 non-null
                                                              object
 10
    limited-tender-reason
                                            94299 non-null
                                                              float64
 11
    limited-tender-reason-description en
                                            94299 non-null
                                                              object
    limited-tender-reason-description_fr
                                            441210 non-null
 12
 13
     solicitation-procedure
                                             441210 non-null
    solicitation-procedure-description_en
                                            441210 non-null
 14
                                                              object
 15
     solicitation-procedure-description fr
                                            441210 non-null
                                                              obiect
                                            440929 non-null
 16
    trade-agreement
                                                              object
 17
     trade-agreement-description_en
                                            436587 non-null
 18
                                            441210 non-null
     trade-agreement-description_fr
    supplier-standardized-name
                                            441210 non-null
                                                              object
 20
                                            438586 non-null
     supplier-operating-name
                                                              object
    supplier-legal-name
 21
                                            439980 non-null
                                                              obiect
     supplier-address-city
 22
                                            441091 non-null
                                                              object
 23
     supplier-address-prov-state
                                            430737 non-null
                                            438200 non-null
     supplier-address-postal-code
                                                              object
     supplier-address-country
                                            441210 non-null
                                                              object
 26
    organization-employee-count en
                                            441208 non-null
                                                              object
 27
    organization-employee-count_fr
                                            441210 non-null
                                                              object
 28
    total-contract-value
                                            441210 non-null
                                                              float64
     number-records
                                            441210 non-null
 29
 30
     end-user-entity_en
                                            441210 non-null
                                                              object
    end-user-entity_fr
                                            441210 non-null
 31
                                                              object
    contracting-entity-office-name_en
                                            431285 non-null
 32
                                                              object
 33
     contracting-entity-office-name_fr
                                            441210 non-null
                                                              object
    contracting-address-street-1
                                            441182 non-null
 34
 35
                                             308117 non-null
     contracting-address-street-2
    contracting-address-city
                                            441182 non-null
                                                              object
 37
     contracting-address-prov-state
                                            440905 non-null
                                                              object
 38
    contracting-address-postal-code
                                            441180 non-null
                                                              object
 39
     contracting-address-country
                                            441182 non-null
                                                              object
 40
     procurement-entity-name_en
                                            441210 non-null
    procurement-entity-name_fr
                                            441210 non-null object
dtypes: float64(3), int64(1), object(38)
memory usage: 141.4+ MB
```

## **Attribute Data Description**

EP008-112560/004/GC

EW038-140681/001/PWU

139

139

Includes use of describe to obtain the count and unique, and use of value count to identify the top most frequent attributes. This was completed for all categorical attributes that were not considered duplicates on initial analysis. For the sake of brevity, only the describe function is provided below after the first attribute.

```
contractHistory.describe()
Out[ ]:
                 contract-value limited-tender-reason total-contract-value number-records
          count
                 4.412100e+05
                                       94299.000000
                                                          4.412100e+05
                                                                          441210.000000
                 4.398310e+05
                                          75.398689
                                                          8.457397e+06
                                                                               8.202300
                  1.609191e+07
                                           7.860150
                                                                              18.275149
                                                          1.061860e+08
            std
           min
                 -1.540262e+08
                                           8.000000
                                                          -1.985487e+08
                                                                               1.000000
                                          71.000000
                 0.000000e+00
                                                          2.096325e+04
                                                                               1.000000
           25%
           50%
                  8.715000e+03
                                          71.000000
                                                           1.268150e+05
                                                                               3.000000
           75%
                 6.941075e+04
                                          85.000000
                                                          7.749660e+05
                                                                               6.000000
                 5.221000e+09
                                          90.000000
                                                           5.761974e+09
                                                                             206.000000
           max
In [ ]:
          contractHistory['contract-number'].describe()
          count
                                    441210
Out[ ]:
         unique
                                    199675
                     E0208-150548/001/PWZ
          top
          frea
         Name: contract-number, dtype: object
          contractHistory['contract-number'].value_counts()
         E0208-150548/001/PWZ
                                    206
Out[]:
         EN578-110558/001/XL
                                    162
          EP008-112560/001/GC
                                    152
```

```
W0113-10A128/001/BOR
        5K003-156233/001/WPG
        5K003-148856/001/WPG
        W8482-128975/001/GRK
        U4030-221421/001/HN
                                   1
        Name: contract-number, Length: 199675, dtype: int64
In [ ]:
         contractHistory['amendment-number'].describe()
        count
                   441210
Out[]:
        unique
                      237
                      000
         top
         freq
                   174270
        Name: amendment-number, dtype: object
         contractHistory['award-date'].describe()
                       441210
        count
Out[ ]:
                         4085
        unique
        top
                   2011-01-01
                         2277
        Name: award-date, dtype: object
         contractHistory['expiry-date'].describe()
        count
                       441210
Out[]:
        unique
                         6859
                   2011-03-31
        top
                         9500
        freq
        Name: expiry-date, dtype: object
In [ ]:
          contractHistory['gsin'].describe()
                   441199
        count
Out[]:
        unique
                     5203
                    N7030
        top
                    26529
        freq
        Name: gsin, dtype: object
         contractHistory['gsin-description_en'].describe()
                         441199
        count
Out[]:
                          5188
        unique
        top
                   ADP Software
                         26529
        Name: gsin-description_en, dtype: object
          contractHistory['competitive-tender_en'].describe()
                   441210
        count
Out[ ]:
        unique
                      Yes
        top
                   346895
        freq
        Name: competitive-tender_en, dtype: object
         contractHistory['limited-tender-reason-description_en'].describe()
                              94299
        count
        unique
                                 16
                   Exclusive Rights
         top
                              57400
         freq
        Name: limited-tender-reason-description_en, dtype: object
         contractHistory['solicitation-procedure-description_en'].describe()
                         441210
        count
Out[]:
        unique
        top
                   Open Bidding
                         269648
        Name: solicitation-procedure-description_en, dtype: object
         contractHistory['trade-agreement'].describe()
                   440929
        count
Out[]:
                       35
        unique
                        Ι
        top
        freq
                   115604
        Name: trade-agreement, dtype: object
         contractHistory['supplier-standardized-name'].describe()
                                                  441210
        count
Out[ ]:
        unique
                                                   36355
                   SIMEX DEFENCE INC / DEFENSE SIMEX INC
         freq
```

Name: supplier-standardized-name, dtype: object

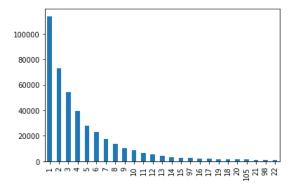
```
contractHistory['supplier-address-city'].describe()
                   441091
        count
        unique
                    7261
                   Ottawa
                    80001
         freq
         Name: supplier-address-city, dtype: object
In [ ]:
          contractHistory['supplier-address-prov-state'].describe()
                    430737
         count
Out[]:
                        64
         unique
                   Ontario
         top
         frea
                    190079
         Name: supplier-address-prov-state, dtype: object
         contractHistory['supplier-address-country'].describe()
         count
                   441210
Out[]:
         unique
                      115
         top
                   Canada
                   398099
         freq
         Name: supplier-address-country, dtype: object
In [ ]:
         contractHistory['supplier-address-postal-code'].describe()
                   438200
         count
                    27226
        unique
         top
                   H9R1A6
                     4305
         Name: supplier-address-postal-code, dtype: object
         contractHistory['organization-employee-count_en'].describe()
         count
Out[ ]:
         unique
                   20 to 49 employees
         top
         frea
                                71520
         Name: organization-employee-count_en, dtype: object
In [ ]:
          contractHistory['end-user-entity_en'].describe()
                                                         441210
         count
Out[]:
        unique
                                                           132
         top
                   Public Works and Government Services Canada
         freq
        Name: end-user-entity_en, dtype: object
         contractHistory['contracting-entity-office-name_en'].describe()
                   431285
         count
Out[ ]:
                     3422
        unique
         top
                     NDHO
                    19931
         Name: contracting-entity-office-name_en, dtype: object
          contractHistory['contracting-address-street-1'].describe()
                               441182
         count
Out[ ]:
                                 3140
         unique
                   101 COLONEL BY DR.
         top
                                25490
         freq
        Name: contracting-address-street-1, dtype: object
         contractHistory['contracting-address-street-2'].describe()
                          308117
         count
         unique
                            1561
                   11 LAURIER ST
         top
                           82908
         freq
         Name: contracting-address-street-2, dtype: object
         contractHistory['contracting-address-city'].describe()
                   441182
         count
Out[ ]:
                      440
         unique
                   OTTAWA
         top
                   130007
         Name: contracting-address-city, dtype: object
         contractHistory['contracting-address-prov-state'].describe()
                    440905
         unique
                   Ontario
         top
```

```
166823
        Name: contracting-address-prov-state, dtype: object
         contractHistory['contracting-address-postal-code'].describe()
        count
                  441180
Out[]:
        unique
                  K1A0S5
        top
                  100214
        freq
        Name: contracting-address-postal-code, dtype: object
         contractHistory['contracting-address-country' ].describe()
                  441182
        count
Out[]:
        unique
        top
                  Canada
                  440905
        Name: contracting-address-country, dtype: object
         contractHistory['procurement-entity-name_en'].describe()
        count
Out[ ]:
        unique
                  Public Works and Government Services Canada
        top
        freq
        Name: procurement-entity-name_en, dtype: object
       Visualizing Categorical Attributes
```

A selection of the categorical attributes have been visualized below for the sake of brevity. The full set were initially reviewed.

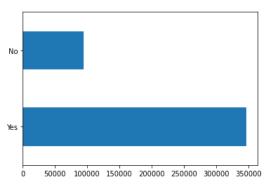
```
In []: #contractHistory['amendment-number'].value_counts().plot(kind = 'bar')
    recordNo = contractHistory['number-records'].value_counts()
    recordNo = recordNo[recordNo > 1000]
    recordNo.plot(kind = 'bar')
```

Out[ ]. <AxesSubplot:>



```
In [ ]: contractHistory['competitive-tender_en'].value_counts().plot(kind = 'barh')
```

Out[]: <AxesSubplot:>



```
In [ ]: contractHistory['solicitation-procedure-description_en'].value_counts().plot(kind = 'barh')
```

Out[ ]: <AxesSubplot:>

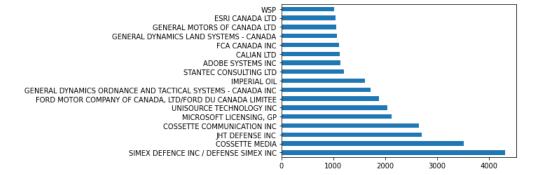
```
ACAN
    Traditional Competitive
Traditional Non-Competitive
            Open Bidding
                                   50000
                                             100000
                                                        150000
                                                                   200000
                                                                              250000
```

```
In [ ]:
           contractHistory['organization-employee-count_en'].value_counts().plot(kind = 'barh')
          <AxesSubplot:>
Out[ ]:
                   Self-employed
           1000 to 1499 employees
           1500 to 2499 employees
           2500 to 4999 employees
                       UNKNOWN
             500 to 999 employees
          5000 employees and over
             100 to 199 employees
             200 to 499 employees
               50 to 99 employees
                 5 to 9 employees
                 1 to 4 employees
               10 to 19 employees
               20 to 49 employees
                                     10000
                                            20000
                                                   30000
                                                          40000
                                                                  50000
                                                                         60000
                                                                                70000
           contractHistory['contracting-address-prov-state'].value_counts().plot(kind = 'barh')
          <AxesSubplot:>
Out[]:
                          Nunavut
                             Yukon
                Northwest Territories
                Prince Edward Island
                     Saskatchewan
          Newfoundland and Labrador
                     New Brunswick
                         Manitoba
                        Nova Scotia
                    British Columbia
                           Alberta
                           Quebec
                           Ontario
                                      20000 40000 60000 80000 100000 120000 140000 160000
In [ ]:
           contractHistory['contracting-address-country'].value_counts().plot(kind = 'bar')
          <AxesSubplot:>
Out[]:
```

400000 300000 200000 100000 0 Canada Haiti

```
In [ ]:
         recordNo = contractHistory['supplier-standardized-name'].value_counts()
         recordNo = recordNo[recordNo > 1000]
         recordNo.plot(kind = 'barh')
```

Out[ ]: <AxesSubplot:>



## **Visualizing Numerical Attributes**

```
contractValue = contractHistory['contract-value'].value_counts().rename_axis('unique_values').reset_index(name='counts')
          contractValue = pd.DataFrame(contractValue)
          contractValue = contractValue.sort_values(by='unique_values')
          print(contractValue)
                 unique_values counts
         117559
                 -1.540262e+08
         127586
                 -1.096930e+08
         116720
                 -1.088050e+08
         117581
                 -9.952789e+07
                 -9.318418e+07
         129207
                                     1
         52144
                  2.610431e+09
         48518
                  2.747983e+09
         66517
                  2.953723e+09
                  4.572961e+09
         94544
                                     1
                  5.221000e+09
         108677
         [130637 rows x 2 columns]
In [ ]:
          plt.plot(contractValue['unique_values'],contractValue['counts'])
         [<matplotlib.lines.Line2D at 0x1e667345970>]
Out[]:
         160000
         140000
         120000
         100000
          80000
          60000
          40000
          20000
          plt.boxplot(contractValue['unique_values'])
        {'whiskers': [<matplotlib.lines.Line2D at 0x1e6673b13d0>,
           <matplotlib.lines.Line2D at 0x1e6673b1760>],
          'caps': [<matplotlib.lines.Line2D at 0x1e6673b1af0>,
           <matplotlib.lines.Line2D at 0x1e6673b1e80>],
          'boxes': [<matplotlib.lines.Line2D at 0x1e6673b1040>],
          'medians': [<matplotlib.lines.Line2D at 0x1e6673ba250>],
          'fliers': [<matplotlib.lines.Line2D at 0x1e6673ba5e0>],
          'means': []}
                                  0
         3
         2
```

```
totalValue = contractHistory['total-contract-value'].value_counts().rename_axis('unique_values').reset_index(name='counts')
totalValue = pd.DataFrame(totalValue)
```

```
totalValue = totalValue.sort_values(by='unique_values')
          print(totalValue)
                 unique_values counts
         52233
                -1.985487e+08
         28062
                 -7.832411e+07
         4957
                 -1.858009e+07
                                      5
         17839
                -1.225113e+07
         50605
                -1.127514e+07
                                      2
         24138
                  2.900107e+09
         73852
                  2.953723e+09
                                      1
         17389
                  5.007369e+09
                                      5
         448
                  5.723000e+09
                                     51
         4492
                  5.761974e+09
                                     10
         [98290 rows x 2 columns]
In [ ]:
          plt.plot(totalValue['unique_values'],totalValue['counts'])
Out[ ]: [<matplotlib.lines.Line2D at 0x1e667401850>]
          50000
          40000
          30000
          20000
          10000
In [ ]:
          plt.boxplot(totalValue['unique_values'])
          \{ \verb|'whiskers': [<|matplotlib.lines.Line2D| at 0x1e691ad5760>, \\
Out[]:
           <matplotlib.lines.Line2D at 0x1e691ad5af0>],
           'caps': [<matplotlib.lines.Line2D at 0x1e691ad5e80>,
            <matplotlib.lines.Line2D at 0x1e691adf250>],
           'boxes': [<matplotlib.lines.Line2D at 0x1e691ad53d0>],
           'medians': [<matplotlib.lines.Line2D at 0x1e691adf5e0)],
'fliers': [<matplotlib.lines.Line2D at 0x1e691adf970>],
           'means': []}
                                    0
                                    0
          3
          2
          0
In [ ]:
          noRecord = contractHistory['number-records'].value_counts().rename_axis('unique_values').reset_index(name='counts')
          noRecord = pd.DataFrame(noRecord)
          noRecord = noRecord.sort_values(by='unique_values')
          print(noRecord)
               unique_values counts
         0
                               113737
                           1
         1
                            2
                                73210
         2
                            3
                                54274
         3
                            4
                                39550
         4
                           5
                                27916
         115
                         149
         124
                         151
                                    2
         125
                         152
                                    1
         66
                         162
                                  162
         60
                         206
                                  206
         [130 rows x 2 columns]
In [ ]:
          plt.plot(noRecord['unique_values'],noRecord['counts'])
         [<matplotlib.lines.Line2D at 0x1e691b34190>]
```

```
100000 -

80000 -

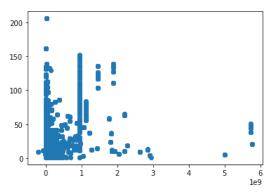
40000 -

20000 -

0 50 100 150 200
```

```
In [ ]: plt.scatter(contractHistory['total-contract-value'],contractHistory['number-records'])
```

 ${\tt Out[\ ]:} \ \mbox{\tt <matplotlib.collections.PathCollection at 0x1e65a027bb0>}$ 



# **Correlation Analysis**

```
In [ ]: corrMatrix = contractHistory.corr()
    sn.heatmap(corrMatrix, annot=True)
    plt.show()
```



### **Removing Attributes**

Duplicate attributes were removed, barring GSIN and trade agreements, since this information might help with later analysis. Procurement entity information was removed since it showed one value.

```
editCH = contractHistory.drop(['gsin-description_fr','competitive-tender_fr','limited-tender-reason','limited-tender-reason-description_fr','solicity procurement-entity-name_fr'], axis = 1)
```

### **Testing for Impact of Duplicate Contract Number Instances**

Reviewing to determine whether duplicate contact numbers result in duplicate information elsewhere.

```
In [ ]:
         editCH.insert(27, 'contract-number supplier test',editCH['contract-number'] + editCH['supplier-standardized-name'])
         editCH['contract-number supplier test'].value_counts()
        E0208-150548/001/PWZWRIGHT CONSTRUCTION
                                                                                                                                    206
        EN578-110558/001/XLWOLTERS KLUWER LTD / WOLTERS KLUWER LIMITEE
                                                                                                                                    162
        EP008-112560/001/GCBROOKFIELD GLOBAL INTEGRATED SOLUTIONS CANADA LP/BROOKFIELD SOLUTIONS GLOBALES INTEGREES CANADA SEC
                                                                                                                                    152
        EW038-140681/001/PWUTRI CITY CANADA INC
        EP008-112560/004/GCBROOKFIELD GLOBAL INTEGRATED SOLUTIONS CANADA LP/BROOKFIELD SOLUTIONS GLOBALES INTEGREES CANADA SEC
                                                                                                                                    139
        W8160-140026/001/PTCFDROM-SNT_TNC
                                                                                                                                      1
        08324-140303/001/EJONX ENTERPRISE SOLUTIONS LTD
                                                                                                                                      1
        W8486-096164/005/HSB S F (BUSINESS SOLUTIONS FASTENERS) INTERNATIONAL INC
        E60LP-100002/088/LPSHERATON VANCOUVER GUILDFORD
                                                                                                                                      1
        U4030-221421/001/HNSPEAG SCHMID & PARTNER ENGINEERING AG
                                                                                                                                      1
        Name: contract-number supplier test, Length: 200644, dtype: int64
         editCH['contract-number'].describe()
                                441210
        count
                                199675
        unique
                   E0208-150548/001/PWZ
        top
                                    206
        Name: contract-number, dtype: object
         editCH['contract-number supplier test'].describe()
                                                    441210
        count
        uniaue
                                                    200644
                   E0208-150548/001/PWZWRIGHT CONSTRUCTION
        top
        frea
        Name: contract-number supplier test, dtype: object
```

## **Removing Duplicate Contract Number Instances**

Since the test above indicates that there are only 969 unique instances where the supplier changes within the same contract number, representing only 0.485% of the contract numbers. The duplicate instances of contract numbers to reflect amendments were removed, as well as the contract value and amendment number, which are better reflected by the total contract value and number of records attributes. The remaining instances reflect the first award dates of the contract numbers to capture the initial win of the contract.

```
editCH.sort_values(['contract-number', 'award-date'], ascending=True, inplace=True)
editCH.insert(28, 'duplicate contract check', editCH.duplicated(subset='contract-number'))
editCH = editCH[editCH['duplicate contract check'] != True]
editCH.shape
```

```
In [ ]: editCH = editCH.drop(['amendment-number', 'contract-value', 'duplicate contract check', 'contract-number supplier test'], axis = 1)
editCH.shape

Out[ ]: (199675, 25)
```

## **Creating a Parent GSIN Category**

Given the high volume of unique GSIN codes, and the ability to categorize the code within a parent company by the first letter, a GSIN category attribute has been created.

### **Removing Limited Tender Reason**

The information in the editCH dataset is generally filled in. However, a category with a significant amount (72.5%) missing values is the the limited tender reason column, which is a near exact match to the number of non-competitive tenders. Given the sparce data in this column, it has been removed from the dataset.

```
editCH['contract-number'].describe()
                                 199675
        count
        unique
                                 199675
                   01005-010324/009/WPG
         freq
        Name: contract-number, dtype: object
         editCH['limited-tender-reason-description_en'].describe()
        count
                              54900
Out[]:
        uniaue
                                 16
        top
                   Exclusive Rights
        freq
                              30599
        Name: limited-tender-reason-description_en, dtype: object
         (199675-54900)/199675*100
         72.50532114686365
         editCH['competitive-tender_en'].value_counts()
                144768
        Yes
                 54907
        Name: competitive-tender_en, dtype: int64
         editCH = editCH.drop(['limited-tender-reason-description_en'], axis = 1)
```

## **Managing Missing Categorical Values**

Hotels, Motels and Commercial Accommodation

top

The the following items have lower volumes of missing data: trade agreement (0.47%), supplier details such as city (0.23%), province/state (3.15%), postal code (0.96%), organization employee count (0.0005%), and contracting entity office name (2.66%) and details such as address street 1 (0.0015%), address street 2 (26.98%), province/state (0.075%), postal code (0.002%), and country (0.0015%). Since the frequency of missing information is limited in all attributes except for address street 2, the rows containing missing data were removed. The attribute for address street 2 was due to high missing volume. However, province/state missing items were not removed since the missing cells reflect suppliers from other countries.

```
16657
         Name: gsin-description_en, dtype: object
In [ ]:
         editCH['contract-number'].describe()
         count
                                  199675
Out[ ]:
                                  199675
         unique
                   01005-010324/009/WPG
         top
         freq
         Name: contract-number, dtype: object
In [ ]:
          #this cell was repeated for all attributes with missing values to assess impact
          (199675-199672)/199675*100
         0.0015024414673844998
Out[]:
In [ ]:
          editCH = editCH.drop(['contracting-address-street-2'], axis = 1)
In [ ]:
          #editCH.dropna(subset = ['gsin-description_en', 'end-user-entity-top', 'trade-agreement', 'supplier-address-city', 'supplier-address-postal-code',
In [ ]:
          editCH.columns
         Index(['contract-number', 'award-date', 'expiry-date', 'gsin',
                 'gsin-description_en', 'gsin-category', 'competitive-tender_en',
                 solicitation-procedure-description_en', 'trade-agreement',
                'supplier-standardized-name', 'supplier-address-city',
'supplier-address-prov-state', 'supplier-address-postal-code',
                 'supplier-address-country', 'organization-employee-count_en'
                'total-contract-value', 'number-records', 'end-user-entity_en',
                 'contracting-entity-office-name_en', 'contracting-address-street-1',
                'contracting-address-city', 'contracting-address-prov-state',
                 'contracting-address-postal-code', 'contracting-address-country'],
               dtype='object')
In [ ]:
          editCH.dropna(subset = ['contract-number', 'award-date', 'expiry-date', 'gsin', 'gsin-description_en', 'gsin-category', 'competitive-tender_en',
          editCH.shape
        (194135, 24)
```

### Creating Time Series for Award Date Attribute

The expiry date was removed after review of the data.

```
In [ ]:
                            editCH['award year']=[d.split('-')[0] for d in editCH['award-date']]
                           editCH['award month']=[d.split('-')[1] for d in editCH['award-date']]
editCH['award day']=[d.split('-')[2] for d in editCH['award-date']]
 In [ ]:
                            editCH['award year'] = pd.to_numeric(editCH['award year'])
 In [ ]:
                            awardYear = (editCH['award year'] - editCH['award year'].min()) / (editCH['award year'].max()-editCH['award year'].min())
                            editCH.insert(25, 'award-year-normalized',awardYear)
 In [ ]:
                            editCH.insert(24, 'days-since-first-award', 'None')
 In [ ]:
                            from datetime import datetime
                            editCH['award-date'] = editCH['award-date'].apply(pd.to_datetime)
                            editCH['days-since-first-award'] = (editCH['award-date'] - editCH['award-date'].min()).dt.days
                            editCH['days-since-first-award']
                         22402
Out[]:
                         22486
                                                         127
                         22488
                                                         259
                         279171
                                                           63
                         204467
                                                         243
                         47968
                                                      1121
                         91429
                                                      1145
                         74499
                                                      1134
                         285173
                                                      1175
                         Name: days-since-first-award, Length: 194135, dtype: int64
                            normalizedAwardDays = (editCH['days-since-first-award'] - editCH['days-since-first-award'].min()) / (editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].max()-editCH['days-since-first-award'].m
                            editCH.insert(25, 'days-since-first-award-normalized',normalizedAwardDays)
```

#### **Numeric Attributes**

#### **Total Contract Value**

```
This data has a right skew, with negative values, a significant spike in values at 0 and 25000, and a long right tail with outliers.
          editCH['total-contract-value'].value_counts()
         0.0
                      18461
         25000.0
                      10848
         1.0
                        982
         100000.0
                        758
         26250.0
                        697
         3170196.0
        615523.0
                          1
        4769883.0
                          1
        176914.0
                          1
         3999.0
         Name: total-contract-value, Length: 96040, dtype: int64
In [ ]:
         totalContractValue = editCH['total-contract-value'].value_counts().rename_axis('unique_values').reset_index(name='counts')
          totalContractValue = pd.DataFrame(totalContractValue)
          totalContractValue = totalContractValue.sort_values(by = 'unique_values')
         print(totalContractValue)
                unique_values counts
        46269
               -1.985487e+08
                                    1
        46747
               -7.832411e+07
                                    1
                -1.858009e+07
         46157
         54057 -1.225113e+07
         46247 -1.127514e+07
                                    1
         92349
                 2.858077e+09
                                    1
         44287
                 2.900107e+09
                 2.953723e+09
         91786
                 5.723000e+09
                                    1
                 5.761974e+09
        45844
         [96040 rows x 2 columns]
In [ ]:
          plt.plot(totalContractValue['unique_values'],totalContractValue['counts'])
         [<matplotlib.lines.Line2D at 0x1e65aa97a90>]
Out[ ]:
         17500
         15000
         12500
         10000
          7500
          5000
          2500
             0
                                        3
          plt.boxplot(totalContractValue['unique_values'])
Out[]: {'whiskers': [<matplotlib.lines.Line2D at 0x1e65a002a00>,
           <matplotlib.lines.Line2D at 0x1e65a0027c0>],
          'caps': [<matplotlib.lines.Line2D at 0x1e65a002a90>,
           <matplotlib.lines.Line2D at 0x1e65aafb790>],
          'boxes': [<matplotlib.lines.Line2D at 0x1e65a002790>],
          'medians': [<matplotlib.lines.Line2D at 0x1e65aafbdc0>],
          'fliers': [<matplotlib.lines.Line2D at 0x1e65aafb4c0>],
          'means': []}
                                   0
         3
         0
```

```
test = test[test['unique_values'] > 1]
          test = test[test['unique_values'] != 25000]
          plt.plot(np.log(test['unique_values']),test['counts'])
        [<matplotlib.lines.Line2D at 0x1e65a011a30>]
Out[]:
         700
         600
         500
         400
         300
         200
         100
                                 10
                                           15
                                                     20
In [ ]:
         test2 = totalContractValue[['unique_values', 'counts']]
         test2 = test2[test2['unique_values'] < 0]
test2 = test2[test2['unique_values'] > -25000000]
          plt.hist(test2['unique_values'], bins = 100)
                                      0., 0.,
        (array([ 1., 0., 0., 0.,
                                                0.,
                                                          0.,
                  0.,
                                 0.,
                                      0.,
                                                     0.,
                                                          0.,
                                                                0.,
                                                                     0.,
                       0.,
                            0.,
                                           0.,
                                                0.,
                  0.,
                       0.,
                            0.,
                                 0.,
                                      0.,
                                                      0.,
                                                                0.,
                                           0.,
                                                0.,
                                                          1.,
                                           0.,
                                                0.,
                                                          0.,
                            0.,
                                                      0.,
                                                          0.,
                                 0.,
                                           1.,
                                                0.,
                                                                0.,
                            0.,
                                 0.,
                                      0., 0.,
                                                0.,
                                                     0.,
                                                          0., 0., 0.,
                       0.,
                            0.,
                                 0.,
                                      0.,
                                                     0.,
                                                          0.,
                                                               0.,
                                                                    0.,
                                           0., 0.,
                            1.,
                                      2.,
                                           0.,
                                                1.,
                                 0.,
                                                      3., 34.]),
          array([-1.85800910e+07, -1.83942901e+07, -1.82084892e+07, -1.80226883e+07,
                 -1.78368874e+07, -1.76510865e+07, -1.74652856e+07, -1.72794847e+07,
                 -1.70936838e+07, -1.69078829e+07, -1.67220820e+07, -1.65362811e+07,
                 -1.63504802e+07, -1.61646793e+07, -1.59788784e+07, -1.57930775e+07,
                 -1.56072766e+07, -1.54214757e+07, -1.52356748e+07, -1.50498739e+07,
                 -1.48640730e+07, -1.46782721e+07, -1.44924712e+07, -1.43066703e+07,
                 -1.41208694e+07, -1.39350685e+07, -1.37492676e+07, -1.35634667e+07,
                 -1.33776658e+07, -1.31918649e+07, -1.30060640e+07, -1.28202631e+07,
                 -1.26344622e+07, -1.24486613e+07, -1.22628604e+07, -1.20770595e+07,
                 -1.18912586e+07, -1.17054577e+07, -1.15196568e+07, -1.13338559e+07,
                 -1.11480550e+07, -1.09622541e+07, -1.07764532e+07, -1.05906523e+07,
                 -1.04048514e+07, -1.02190505e+07, -1.00332496e+07, -9.84744870e+06,
                 -9.66164780e+06, -9.47584690e+06, -9.29004600e+06, -9.10424510e+06,
                 -8.91844420e+06, -8.73264330e+06, -8.54684240e+06, -8.36104150e+06,
                 -8.17524060e+06, -7.98943970e+06, -7.80363880e+06, -7.61783790e+06,
                 -7.43203700e+06, -7.24623610e+06, -7.06043520e+06, -6.87463430e+06,
                 -6.68883340e+06, -6.50303250e+06, -6.31723160e+06, -6.13143070e+06,
                 -5.94562980e+06, -5.75982890e+06, -5.57402800e+06, -5.38822710e+06,
                 -5.20242620e+06, -5.01662530e+06, -4.83082440e+06, -4.64502350e+06,
                 -4.45922260e+06, -4.27342170e+06, -4.08762080e+06, -3.90181990e+06,
                 -3.71601900e+06, -3.53021810e+06, -3.34441720e+06, -3.15861630e+06,
                 -2.97281540e+06, -2.78701450e+06, -2.60121360e+06, -2.41541270e+06,
                 -2.22961180e+06, -2.04381090e+06, -1.85801000e+06, -1.67220910e+06,
                 -1.48640820e+06, -1.30060730e+06, -1.11480640e+06, -9.29005500e+05,
                 -7.43204600e+05, -5.57403700e+05, -3.71602800e+05, -1.85801900e+05,
                 -1.00000000e+00]),
          <BarContainer object of 100 artists>)
         35
         30
         25
         20
         15
         10
          5
                   -1.50 -1.25 -1.00 -0.75 -0.50 -0.25
In [ ]:
          #This data has a lognormal distribution for the positive values when 0, 1, and 25000 are removed
In [ ]:
          #removing two significant outliers
          remove = editCH[editCH['total-contract-value'] >= 4000000000].index
          editCH.drop(remove, inplace = True)
In [ ]:
          plt.boxplot(editCH['total-contract-value'])
```

test = totalContractValue[['unique\_values', 'counts']]

In [ ]:

```
<matplotlib.lines.Line2D at 0x1e6954b94c0>],
                        'boxes': [<matplotlib.lines.Line2D at 0x1e6954bf640>],
                        'medians': [<matplotlib.lines.Line2D at 0x1e6954b9850>],
                        'fliers': [<matplotlib.lines.Line2D at 0x1e6954b9be0>],
                        'means': []}
                     3.0
                                                                                    8
                                                                                    0
                     2.5
                                                                                    8
                     2.0
                     1.5
                     1.0
                     0.5
                     0.0
In [ ]:
                       normalizedContractValue = (editCH['total-contract-value'] - editCH['total-contract-value'].min()) / (editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contract-value'].max()-editCH['total-contrac
                       editCH.insert(16, 'total-contract-value-normalized',normalizedContractValue)
In [ ]:
                       contractValueNorm = editCH['total-contract-value-normalized'].value_counts().rename_axis('unique_values').reset_index(name='counts')
                       contractValueNorm = pd.DataFrame(contractValueNorm)
                       contractValueNorm = contractValueNorm.sort_values(by='unique_values')
                       print(contractValueNorm)
                                      unique_values counts
                    46268
                                                  0.000000
                    46746
                                                  0.038139
                    46156
                                                 0.057092
                                                 0.059099
                    54049
                    46246
                                                 0.059409
                                                                                     1
                     56932
                                                 0.785771
                    44460
                                                 0.896624
                    92348
                                                 0.969658
                    44286
                                                 0.982991
                                                                                     1
                    93428
                                                 1.000000
                     [96038 rows x 2 columns]
In [ ]:
                       plt.plot(contractValueNorm['unique_values'],contractValueNorm['counts'])
                   [<matplotlib.lines.Line2D at 0x1e65c7ba5e0>]
                     17500
                     15000
                     12500
                     10000
                        7500
                        5000
                        2500
                                                         0.2
                   Number of Records
In [ ]:
                      editCH['number-records'].value_counts()
                                      110041
Out[ ]:
                                        37463
                    3
                                        17048
                    4
                                          9743
                    5
                                          5698
                    103
                    67
                                                 1
                    135
                                                 1
                    123
                    64
                    Name: number-records, Length: 105, dtype: int64
                      \verb|noRecord| = editCH['number-records'].value\_counts().rename\_axis('records').reset\_index(name='counts')| \\
```

noRecord = pd.DataFrame(noRecord)

```
100000
                      80000
                      60000
                      40000
                      20000
                              0
In [ ]:
                      plt.boxplot(noRecord['records'])
                   {'whiskers': [<matplotlib.lines.Line2D at 0x1e664a0df70>,
Out[]:
                        <matplotlib.lines.Line2D at 0x1e664a11370>],
                       'caps': [<matplotlib.lines.Line2D at 0x1e664a11700>,
                        <matplotlib.lines.Line2D at 0x1e664a11a90>],
                       'boxes': [<matplotlib.lines.Line2D at 0x1e664a0dbe0>],
                       'medians': [<matplotlib.lines.Line2D at 0x1e664a11e20>],
                      'fliers': [<matplotlib.lines.Line2D at 0x1e664a151f0>],
                      'means': []}
                    160
                    140
                    120
                    100
                      80
                      60
                      40
                      20
In [ ]:
                      #This data has an exponential distibution
                      #Since number of records does not have material impact on the outcome of the supplier award, it is being removed from this analysis
                      \#noRecordNorm = (editCH['number-records'] - editCH['number-records'].min()) / (editCH['number-records'].max() - editCH['number-records'].min()) / (editCH['number-records'].min()) / (editCH[
                      #editCH.insert(17, 'number-records-normalized',noRecordNorm)
In [ ]:
                      editCH = editCH.drop(['number-records'], axis = 1)
                      #editCH = editCH.drop(['award year', 'award month', 'award day', 'expiry year', 'expiry month', 'expiry day'], axis = 1)
In [ ]:
                      editCH.describe()
Out[ ]:
                                  total-contract-value total-contract-value-normalized days-since-first-award days-since-first-award-normalized
                                                                                                                                                                                                                                                         award year award-year-normalized
                    count
                                              1.941330e+05
                                                                                                          194133.000000
                                                                                                                                                    194133.000000
                                                                                                                                                                                                                      194133.000000
                                                                                                                                                                                                                                                  194133.000000
                                                                                                                                                                                                                                                                                                194133.000000
                                              1.149437e+06
                                                                                                                   0.063351
                                                                                                                                                         1607.475597
                                                                                                                                                                                                                               0.346289
                                                                                                                                                                                                                                                      2012.982507
                                                                                                                                                                                                                                                                                                          0.331876
                    mean
                         std
                                              2.434127e+07
                                                                                                                   0.007722
                                                                                                                                                         1310.866238
                                                                                                                                                                                                                               0.282393
                                                                                                                                                                                                                                                            3.570864
                                                                                                                                                                                                                                                                                                          0.297572
                                            -1.985487e+08
                                                                                                                   0.000000
                                                                                                                                                              0.000000
                                                                                                                                                                                                                               0.000000
                                                                                                                                                                                                                                                       2009.000000
                                                                                                                                                                                                                                                                                                          0.000000
                       min
                      25%
                                              1.128000e+04
                                                                                                                   0.062989
                                                                                                                                                           479.000000
                                                                                                                                                                                                                               0.103188
                                                                                                                                                                                                                                                      2010.000000
                                                                                                                                                                                                                                                                                                          0.083333
                                              4 320000e+04
                                                                                                                                                         1202 000000
                      50%
                                                                                                                   0.063000
                                                                                                                                                                                                                               0.258940
                                                                                                                                                                                                                                                      2012 000000
                                                                                                                                                                                                                                                                                                          0.250000
                                                                                                                                                        2582.000000
                                                                                                                                                                                                                                                                                                          0.583333
                      75%
                                              2.014690e+05
                                                                                                                   0.063050
                                                                                                                                                                                                                               0.556226
                                                                                                                                                                                                                                                       2016.000000
                                              2 953723e+09
                                                                                                                                                        4642 000000
                                                                                                                    1.000000
                                                                                                                                                                                                                                1.000000
                                                                                                                                                                                                                                                      2021 000000
                                                                                                                                                                                                                                                                                                          1 000000
                      max
```

## Creating the Dependent Variable

noRecord = noRecord.sort\_values(by='records')
plt.plot(noRecord['records'],noRecord['counts'])

[<matplotlib.lines.Line2D at 0x1e6649e3be0>]

To create a binary dependent variable that will determine whether a supplier will be the supplier on a contract, a new column need sto be created that flags all instances where the supplier is named and turns those instances into a Yes. All other instances will be No. The supplier to be used in this analysis is STANTEC. Note that this attribute is messy, meaning that STANTEC is named in multiple unique instances.

```
In [ ]: topSuppliers = editCH['supplier-standardized-name'].value_counts()
    topSuppliers = topSuppliers[topSuppliers > 300]
```

```
<AxesSubplot:>
Out[]:
             2500
             2000
             1500
             1000
               500
                                                             MICROSOFT CORPORA
                                                                      STANTEC CONSULTING
HEWLETT-PACKARD (CANADA) CO HEWLETT-PACKARD (CANADA
ASSOCIATED AIRCRAFT MANUFACTURING & SALES
                                                    MONTREAL BRONZE LTD / BRONZE MONTRE
SEPOLI INTERNATION
SAS INSTITUTE (CANALI
TEKNIÔN FURNITURE SYSTE
                  SIMEX DEFENCE INC / DEFENSE
                       MICROSOP
FORD MOTOR COMPANY OF CANADA, UTD/FORD DU C
UNISOURCE TI
ABOO!
                                        PRATT & WHITNE
TECHNOLOG
GENERAL DYNAMICS ORDNANCE AND TACTICAL SYSTER
AGILENT TECHNOLOG
                                     GENERAL MOTORS
In [ ]:
              editCH.insert(9,'stantec-supplier','no')
In [ ]:
              editCH['stantec-supplier'] = np.where(editCH['supplier-standardized-name'].str.contains('STANTEC'), 'yes', editCH['stantec-supplier'])
In [ ]:
              editCH['stantec-supplier'].value_counts()
                       193551
Out[ ]:
                           582
            yes
            Name: stantec-supplier, dtype: int64
            Look at Subsets & How Attributes Link to the Class
In [ ]:
              #value counts were run for all attributes anything that looked distinct is included in the code below.
              stantecData = editCH[editCH['stantec-supplier'] == 'yes']
              stantecData['gsin-category'].value_counts()
                    405
Out[]:
                     59
                     56
                     18
                     18
            Н
                      6
                      5
            U
                      4
            Ν
            Name: gsin-category, dtype: int64
In [ ]:
              stantecData['gsin-category'].value_counts().plot(kind = 'bar')
             <AxesSubplot:>
```

topSuppliers.plot(kind = 'bar')

```
400
350
300
250
200
150
100
 50
```

```
plt.scatter(editCH['gsin-category'],editCH['stantec-supplier'])
```

<matplotlib.collections.PathCollection at 0x1e6608941c0> Out[]:

```
. . .
       . .
            . . .
                          . .
DNRKJTSVWAHBFMXCSGLUE
```

```
In [ ]:
           yesGsin = pd.DataFrame(stantecData['gsin-category'].value_counts().rename_axis('gsin').reset_index(name='stantec count'))
           allGsin = pd.DataFrame(editCH['gsin-category'].value_counts().rename_axis('gsin').reset_index(name='all count'))
gsinMerge = pd.merge(allGsin, yesGsin, how = 'outer')
           gsinMerge
           #gsinMerge.plot(kind = 'bar')
```

```
Out[]:
              gsin all count stantec count
                       99022
           0
                Ν
                                       1.0
                       18867
                                      NaN
                 R
                       13485
                                       18.0
                 Т
                       12615
                                       5.0
                 5
                       10881
                                       18.0
                 C
                       7882
                                     405.0
                 D
                        7768
                                       4.0
                 ı
                        5996
                                      NaN
                 Α
                        4296
                                       4.0
           9
                 Κ
                        3479
                                      NaN
                U
                        2656
                                       5.0
          10
          11
                        1808
                                       56.0
                W
          12
                        1672
                                      NaN
          13
                 В
                        1211
                                       59.0
          14
                 G
                        959
                                      NaN
          15
                 Н
                        598
                                       6.0
          16
                        273
                                      NaN
          17
                        213
                                      NaN
          18
                 S
                         194
                                       1.0
                                      NaN
          19
                M
                         140
          20
                 Χ
                        118
                                      NaN
```

```
In [ ]:
          stantecData['gsin-description_en'].value_counts()
         Engineering Services - Buildings
                                                                              131
         Environmental Engineering Services - Real Property
                                                                               56
         Architectual Services - Buildings
Geotechnical Studies - Licensed Engineers
                                                                               52
```

39

33

**Environmental Services** 

```
Professional Services / Financial Analysis
                                                                     1
                                                                      1
         Seminars
        Name: gsin-description_en, Length: 75, dtype: int64
In [ ]:
         stantecData['competitive-tender_en'].value_counts().plot(kind = 'bar')
        <AxesSubplot:>
Out[ ]:
         500
         400
         300
         200
         100
           0
                        ĘŞ
                                                9
         stantecData['supplier-address-city'].value_counts()
                             174
        Ottawa
Out[ ]:
                             126
        Vancouver
        Edmonton
                              47
        Dartmouth
                              39
         Laval
                              19
        Winnipeg
                              18
         Burnaby
                              16
        Markham
                              13
         Regina
                              12
         St.John's
                              11
         Yellowknife
                               9
        Victoria
        Calgary
                               8
         Quebec City
        Moncton
         Fredericton
         Toronto
        Charlottetown
        Montreal,
                               5
        Whitehorse
                               4
        Ville Mont-Royal
         Kitchener
        Longueuil
         Saint John
        St. John's
        Montréal
         Inuvik
         Saskatoon
        Montreal
        Rimouski
         Surrey
         Kamloops
         Kelowna
        Lethbridge
        Iqaluit
        Membertou
        Mississauga
        Gatineau
        Sidney
        Halifax
        Labrador City
                               1
         Saint-Laurent
                               1
        Windsor
        Name: supplier-address-city, dtype: int64
In [ ]:
         stantecData['end-user-entity_en'].value_counts().plot(kind = 'barh')
         <AxesSubplot:>
Out[ ]:
```

1

1

1

Architect/Engineer Services - Industrial Buildings

Internal and External Audits (Supply Arrangement PASS)

Project Management Services

```
Correctional Service of Canada
                      Department of Justice Canada
                                Transport Canada
                    Canadian Food Inspection Agency
                         Natural Resources Canada
                             Environment Canada
                     Department of National Defence
                       Fisheries and Oceans Canada
         Public Works and Government Services Canada
                                                                                400
In [ ]:
          plt.scatter(editCH['end-user-entity_en'],editCH['stantec-supplier'])
         <matplotlib.collections.PathCollection at 0x1e664ab0f40>
Out[]:
                         yes
         Fin & dc@idag
In [ ]:
          yesVal = pd.DataFrame(stantecData['end-user-entity_en'].value_counts().rename_axis('entity').reset_index(name='stantec count'))
          allVal = pd.DataFrame(editCH['end-user-entity_en'].value_counts().rename_axis('entity').reset_index(name='all count'))
          valMerge = pd.merge(allVal, yesVal, how = 'outer')
          valMerge.plot(kind = 'bar')
         <AxesSubplot:>
Out[]:
         70000
                                                      all count
                                                      stantec count
         60000
         50000
         40000
         30000
         20000
         10000
          stantecData['contracting-address-city'].value_counts()
         VANCOUVER
                              141
Out[]:
         OTTAWA
                              90
                              61
         Gatineau
         EDMONTON
                              48
         HALIFAX
                               33
         TORONTO
                               31
         WINNIPEG
                               29
                               22
         CALGARY
         DORVAL
                               21
         ST JOHNS
                               18
         MONCTON
                               14
         GATINEAU
                               14
         MONTREAL
                               11
         OUEBEC
                               11
         CHARLOTTETOWN
                                6
         NORTH YORK
                                4
         WILLOWDALE
         REGINA
         VICTORIA
         DARTMOUTH
         Ottawa
         BURLINGTON
         RIMOUSKI
         PETAWAWA
         SAULT STE MARIE
         SIDNEY
         PRINCE ALBERT
```

Industry Canada Health Canada Canada Revenue Agency

KINGSTON

```
SYDNEY 1
SASKATOON 1
CORNER BROOK 1
MEAFORD 1
Name: contracting-address-city, dtype: int64
```

Agriculture and Agri-Food Canada

Citizenship and Immigration Canada

Industry Canada

### Removing Non-Applicable GSIN Categories

Based on the analysis above, the GSIN Categories V, J, K, W, G, L, F, M, X have no Stantec supplier counts, and GSIN Category N only has one our of 97533.

```
In [ ]:
                 editCH.insert(27, 'remove-gsin', 'no')
                 editCH['remove-gsin'] = np.where(editCH['gsin-category'].str.contains('V'), 'yes', editCH['remove-gsin'])
editCH['remove-gsin'] = np.where(editCH['gsin-category'].str.contains('J'), 'yes', editCH['remove-gsin'])
                 editCH['remove-gsin'] = np.where(editCH['gsin-category'].str.contains('K'), 'yes', editCH['remove-gsin'])
editCH['remove-gsin'] = np.where(editCH['gsin-category'].str.contains('W'), 'yes', editCH['remove-gsin'])
                 editCH['remove-gsin'] = np.where(editCH['gsin-category'].str.contains('W'), 'yes', editCH['remove-gsin'])
editCH['remove-gsin'] = np.where(editCH['gsin-category'].str.contains('G'), 'yes', editCH['remove-gsin'])
                 editCH['remove-gsin'] = np.where(editCH['gsin-category'].str.contains('L'), 'yes', editCH['remove-gsin'])
editCH['remove-gsin'] = np.where(editCH['gsin-category'].str.contains('F'), 'yes', editCH['remove-gsin'])
                 editCH['remove-gsin'] = np.where(editCH['gsin-category'].str.contains('M'), 'yes', editCH['remove-gsin'])
editCH['remove-gsin'] = np.where(editCH['gsin-category'].str.contains('X'), 'yes', editCH['remove-gsin'])
editCH['remove-gsin'] = np.where(editCH['gsin-category'].str.contains('N'), 'yes', editCH['remove-gsin'])
In [ ]:
                 editCH['remove-gsin'].value_counts()
                            130739
               yes
Out[ ]:
                              63394
               Name: remove-gsin, dtype: int64
                 index_names = editCH[editCH['remove-gsin'] == 'yes'].index
                 editCH.drop(index_names, inplace = True)
```

```
Reducing the Number of Unique End User Departments, GSIN Codes, Contracting Cities,
        Contracting Postal Code
In [ ]:
          editCH.insert(5,'gsin-description-top', editCH['gsin-description_en'])
         editCH.insert(19, 'end-user-entity-top', editCH['end-user-entity_en'])
editCH.insert(23, 'contracting-address-city-top', editCH['contracting-address-city'])
          editCH.insert(26,'contracting-address-postal-top', editCH['contracting-address-postal-code'])
In [ ]:
          frequencies = editCH['gsin-description-top'].value_counts(normalize=True, ascending=True)
          mapping = editCH['gsin-description-top'].map(frequencies)
          editCH['gsin-description-top'] = editCH['gsin-description-top'].mask(mapping < 0.01, 'Other')</pre>
          editCH['gsin-description-top'].value_counts()
        0ther
                                                                                                                      34296
         Informatics Professional Services
                                                                                                                       5590
                                                                                                                       3774
         Human Resource Services, Business Consulting/Change Management; Project Management Services
         Advertising Media Planning/Buying
                                                                                                                       3376
         Temporary Help Services, General Office Support
                                                                                                                       1658
         Translation Services
                                                                                                                       1615
         Engineering Services - Buildings
                                                                                                                       1427
         Architectual Services - Buildings
                                                                                                                       1344
         Information Products
                                                                                                                       1300
         Construction of Other Buildings
                                                                                                                       1278
         Audio Visual Production Services
                                                                                                                       1054
         Miscellaneous Business Services
        Military (R&D)
                                                                                                                        953
        Waterways, Harbours, Dams and Other Water Works
                                                                                                                        944
         Business Services
                                                                                                                        872
         Product/Material - Design, Development, Formulation, Modification: Science and Technology Related (R&D)
                                                                                                                        797
         Environmental Services
                                                                                                                        762
         Architectural & Engineering Services - Highways, Roads, Railways, Bridges and Dams
                                                                                                                        719
         Advertising Related Services
                                                                                                                        641
         Name: gsin-description-top, dtype: int64
In [ ]:
          frequencies = editCH['end-user-entity-top'].value_counts(normalize=True, ascending=True)
          mapping = editCH['end-user-entity-top'].map(frequencies)
          editCH['end-user-entity-top'] = editCH['end-user-entity-top'].mask(mapping < 0.005, 'Other')</pre>
          editCH['end-user-entity-top'].value_counts()
         Public Works and Government Services Canada
Out[]:
         Department of National Defence
                                                                    10171
                                                                     4521
        0ther
         Parks Canada
                                                                     1647
         Fisheries and Oceans Canada
                                                                     1325
         Health Canada
         Natural Resources Canada
         Employment and Social Development Canada
                                                                      883
         Canadian Space Agency
                                                                      857
```

716

705

```
Transport Canada
                                                                      570
                                                                      545
        Foreign Affairs, Trade And Development (Department Of)
        Veterans Affairs Canada
                                                                      481
        Canada Revenue Agency
                                                                      456
        Correctional Service of Canada
                                                                      455
        Royal Canadian Mounted Police
                                                                      446
        Aboriginal Affairs & Northern Development Canada
                                                                      398
        Name: end-user-entity-top, dtype: int64
In [ ]:
         frequencies = editCH['contracting-address-city-top'].value_counts(normalize=True, ascending=True)
         mapping = editCH['contracting-address-city-top'].map(frequencies)
         editCH['contracting-address-city-top'] = editCH['contracting-address-city-top'].mask(mapping < 0.01, 'Other')</pre>
         editCH['contracting-address-city-top'].value_counts()
        OTTAWA
                          17058
Out[]:
        GATINEAU
                          10250
        Other
                           8536
        Gatineau
                           7585
        VANCOUVER
                           3243
        MONTREAL
                           1889
        HALIFAX
                           1880
        EDMONTON
                           1753
        WINNIPEG
                           1447
        MONCTON
                           1277
        TORONTO
                           1197
        ST JOHNS
                           1004
        CHARLOTTETOWN
                            917
        MISSISSAUGA
                            811
        CALGARY
                            784
        ST HUBERT
                            741
        BORDEN
                            683
        DARTMOUTH
                            674
        Name: contracting-address-city-top, dtype: int64
In [ ]:
         frequencies = editCH['contracting-address-postal-top'].value_counts(normalize=True, ascending=True)
         mapping = editCH['contracting-address-postal-top'].map(frequencies)
         editCH['contracting-address-postal-top'] = editCH['contracting-address-postal-top'].mask(mapping < 0.01, 'Other')
editCH['contracting-address-postal-top'].value_counts()</pre>
        0ther
                   24683
Out[ ]:
        K1A0S5
                   17645
         K1A0K2
                    2932
        V6Z0B9
                    2605
        M2N6A6
                    1596
        T5J1S6
                    1535
        H5A1L6
                    1365
        K1A0K9
                    1294
        B3J3C9
                    1141
        E1C1H1
                    1105
        R3B0T6
                    1026
        K1A0H4
                     990
        K1A0Z4
                     930
        J3Y8Y9
                     854
        K1A0J9
                     789
        A1C5T2
                     771
        L0M1C0
                     683
        K1A1L1
                     642
        Name: contracting-address-postal-top, dtype: int64
        Attribute Selection
         modelCH = editCH.drop(['contract-number', 'award-date', 'expiry-date', 'gsin', 'gsin-description_en', 'supplier-standardized-name', 'supplier-addre
In [ ]:
         modelCH.columns
        'stantec-supplier', 'total-contract-value-normalized',
                'end-user-entity-top', 'contracting-address-city-top'
                'contracting-address-prov-state', 'contracting-address-postal-top',
                'days-since-first-award-normalized', 'award-year-normalized',
                'award month'],
               dtype='object')
```

606

## Clustering

[0.24438324],

Environment Canada

```
[0.49130407]])
In [ ]:
             from kmodes.kprototypes import KPrototypes
             from kmodes.kmodes import KModes
In [ ]:
             kproto = KPrototypes(n_clusters = 3)
             trainSet = modelCH[['gsin-category','total-contract-value-normalized']]
             cluster = kproto.fit(trainSet, categorical = [0])
             yPred = kproto.predict(trainSet, categorical = [0])
             cluster.cluster_centroids_
           In [ ]:
             plt.scatter(trainSet['gsin-category'], trainSet['total-contract-value-normalized'], s = 50, c = yPred, cmap = plt.cm.Paired)
            1.0
            0.6
            0.4
            0.2
In [ ]:
             kmode = KModes(n_clusters = 3)
             trainSet2 = modelCH[['gsin-category', 'end-user-entity-top']]
             cluster2 = kmode.fit(trainSet2)
             yPred2 = kmode.predict(trainSet2)
             cluster2.cluster_centroids_
            \verb"array" ([['R', 'Public Works and Government Services Canada']",
                     ['T', 'Other'],
['5', 'Public Works and Government Services Canada']], dtype='<U43')
In [ ]:
             plt.scatter(trainSet2['gsin-category'], trainSet2['end-user-entity-top'], s = 50, c = yPred2, cmap = plt.cm.Paired)
           Department of National Defence Industry Canada Transport Canada Royal Canadian Mounted Police Environment Canada Health Canada Health Canada Health Canada Fisheries and Oceans Canada Citizenship and Immigration Canada Citizenship and Immigration Canada Aboriginal Affairs & Northern Development Canada Canadian Space Agency Public Works and Government Services Canada Veterans Affairs Canada Canada Revenue Agency Natural Resources Canada Canada Revenue Agency Natural Resources Canada Correctional Service of Canada Foreign Affairs, Trade And Development (Department Of) Chter Agriculture and Agri-Food Canada
                                                                                                                                     •
                                                                                                                         •
                                   Agriculture and Agri-Food Canada
           Creating Dummy Values
In [ ]:
             #Dummy 1 for the dependent variable
             cat1 = pd.get_dummies(modelCH['stantec-supplier'],drop_first=True)
             cat1 = cat1.rename({'yes':'stantec-supplier-mod'}, axis = 1)
             modelCH = pd.concat([modelCH,cat1],axis=1)
             cat1.shape
```

[0.12491418]

(63394, 1)

cat2.shape (63394, 19)

#Dummy 2 for gsin-description-top

#Dummy 3 for gsin-category

modelCH = pd.concat([modelCH,cat2],axis=1)

cat2 = pd.get\_dummies(modelCH['gsin-description-top'], prefix = 'top-gsin')

Out[]:

In [ ]:

In [ ]:

```
cat3 = pd.get_dummies(modelCH['gsin-category'], prefix = 'gsin_cat')
         modelCH = pd.concat([modelCH,cat3],axis=1)
         cat3.shape
        (63394, 11)
Out[]:
In [ ]:
         #Dummy 4 for competitive-tender_en
         cat4 = pd.get_dummies(modelCH['competitive-tender_en'], prefix = 'competitive_tender', drop_first=True)
         modelCH = pd.concat([modelCH,cat4],axis=1)
         cat4.shape
        (63394, 1)
Out[ ]:
In [ ]:
         #Dummy 5 for solicitation-procedure-description_en
         cat5 = pd.get_dummies(modelCH['solicitation-procedure-description_en'], prefix = 'solicitation_procedure')
         modelCH = pd.concat([modelCH,cat5],axis=1)
         cat5.shape
        (63394, 4)
Out[]:
In [ ]:
         #Dummy 6 for trade-agreement
         cat6 = pd.get_dummies(modelCH['trade-agreement'], prefix = 'trade-agreement')
         modelCH = pd.concat([modelCH,cat6],axis=1)
         cat6.shape
        (63394, 33)
Out[]:
In [ ]:
         #Dummy 7 for end-user-entity-top
         cat7 = pd.get_dummies(modelCH['end-user-entity-top'], prefix = 'end_user')
         modelCH = pd.concat([modelCH,cat7],axis=1)
         cat7.shape
        (63394, 20)
In [ ]:
         #Dummy 8 for contracting-address-city-top
         cat8 = pd.get_dummies(modelCH['contracting-address-city-top'], prefix = 'contracting-city')
         modelCH = pd.concat([modelCH,cat8],axis=1)
         cat8.shape
        (63394, 19)
Out[]:
In [ ]:
         #Dummy 9 for contracting-address-prov-state
         cat9 = pd.get dummies(modelCH['contracting-address-prov-state'], prefix = 'contracting prov')
         train = pd.concat([modelCH,cat9],axis=1)
         cat9.shape
        (63394, 13)
In [ ]:
         #Dummy 10 for award month
         cat10 = pd.get_dummies(modelCH['award month'], prefix = 'award month')
         modelCH = pd.concat([modelCH,cat10],axis=1)
         cat10.shape
        (63394, 12)
```

#### **Feature Evaluation Tool**

```
In []:
    ''Main Categories
    'gsin-description-top'
    'gsin-category'
    'competitive-tender_en'
    'solicitation-procedure-description_en'
    'trade-agreement'
    'total-contract-value-normalized'
    'end-user-entity-top'
    'contracting-address-city-top'
    'contracting-address-prov-state'
    'days-since-first-award-normalized'
    'award-year-normalized'
    'award month'
    'stantec-supplier'
    '''
```

```
"Main Categories\n'gsin-description-top'\n'gsin-category'\n'competitive-tender_en'\n'solicitation-procedure-description_en'\n'trade-agreement'\n'to
Out[ ]:
                         tal-contract-value-normalized \verb|'n'| end-user-entity-top' \verb|'n'| contracting-address-city-top' \verb|'n'| contracting-address-prov-state' \verb|'n'| days-since-first-award-normalized based by the first-award-normalized base
                          rmalized'\n'award-year-normalized'\n'award month'\n'stantec-supplier'\n"
 In [ ]:
                            modelCH.columns
                            modelCH = modelCH.drop(['gsin-description-top', 'gsin-category', 'competitive-tender_en', 'contracting-address-postal-top', 'solicitation-procedure
 In [ ]:
                            #Creating a loop to enable model evaluation using r score on full set of variables - code development in progress
                            from sklearn import linear model
                            featureEvalDatax = modelCH.drop(['stantec-supplier-mod', 'stantec-supplier'], axis = 1)
                            featureEvalDatay = modelCH['stantec-supplier-mod']
                            topAttribute = []
                            for attribute in featureEvalDatax:
                                       x = featureEvalDatax.iloc[:, a:a+1:1]
                                       y = featureEvalDatay
                                       regrFE = linear_model.LinearRegression().fit(x, y)
                                       topAttribute.append((regrFE.score(x, y), featureEvalDatax.columns[a]))
                                        a=a+1
                            len(topAttribute)
Out[]:
In [ ]:
                            topAttributeSort = sorted(topAttribute, kev=lambda tup: tup[0], reverse = True)
                            print(topAttributeSort)
                          [(0.02786861309847022, 'gsin_cat_C'), (0.017317034250872387, 'top-gsin_Engineering Services - Buildings'), (0.00957377475996446, 'trade-agreement_
                          Z'), (0.006990385447206093, 'contracting-city_VANCOUVER'), (0.005368441613116781, 'end_user_Public Works and Government Services Canada'), (0.00335
                         54395959797256, 'gsin_cat_B'), (0.002869092648035809, 'trade-agreement_I'), (0.0021034368700646455, 'gsin_cat_T'), (0.002079336301876511, 'top-gsin_Architectual Services - Buildings'), (0.001824215293542486, 'gsin_cat_R'), (0.0017054229343257399, 'trade-agreement_CKZ'), (0.0015617512604477746, 'top-gsin_Environmental Services'), (0.0015473995425828724, 'end_user_Department of National Defence'), (0.0015375898359729634, 'gsin_cat_E'), (0.0
                         012918849798727594, 'contracting-city_GATINEAU'), (0.0012871440347090868, 'gsin_cat_5'), (0.0012092761727415802, 'trade-agreement_A7'), (0.00115061
                         87452093863, 'gsin_cat_D'), (0.001039258413460753, 'contracting-city_EDMONTON'), (0.0008962103828712431, 'trade-agreement_A3'), (0.0007602742903536 353, 'top-gsin_Informatics Professional Services'), (0.0007453914849774312, 'days-since-first-award-normalized'), (0.0007407413045833477, 'top-gsin_Informatics Professional Services'), (0.0007453914849774312, 'days-since-first-award-normalized'), (0.0007453914849774312, 'days-since-first-award-normalized'), (0.0007453914849774312, 'days-since-first-award-normalized'), (0.0007453914849774312, 'days-since-first-award-normalized'), (0.000745391484974312, 'days-since-first-award-normalized'), (0.000745391484974312, 'days-award-normalized'), (0.000745391484974
                           _Architectural & Engineering Services - Highways, Roads, Railways,Bridges and Dams'), (0.0007188106259700122, 'award-year-normalized'), (0.00062710
                         36884623049, 'trade-agreement_N'), (0.0006130682731807502, 'contracting-city_OTTAWA'), (0.0006111717367541791, 'end_user_Other'), (0.00059340605706 0597, 'contracting-city_TORONTO'), (0.0005427045273540543, 'gsin_cat_A'), (0.0005202924393776787, 'top-gsin_Advertising Media Planning/Buying'),
```

(0.0004923766381257355, 'contracting-city\_CALGARY'), (0.0003999954239691794, 'top-gsin\_Human Resource Services, Business Consulting/Change Management; Project Management Services'), (0.00030430003818415763, 'contracting-city\_WINNIPEG'), (0.00026492535912781, 'trade-agreement\_Y'), (0.0002553784 887324717, 'gsin\_cat\_U'), (0.00024671998689973496, 'end\_user\_Parks Canada'), (0.0002418010868971976, 'top-gsin\_Translation Services'), (0.000236810 contracting-city\_HALIFAX'), (0.00021679221489778744, 'top-gsin\_Temporary Help Services, General Office Support'), (0.00019365125292025 72, 'top-gsin\_Information Products'), (0.00018743392351061594, 'contracting-city\_Other'), (0.00018108900851776522, 'trade-agreement\_X'), (0.0001591 9820016052633, 'top-gsin\_Construction of Other Buildings'), (0.00015638691378994096, 'top-gsin\_Audio Visual Production Services'), (0.0001411723509 6511305, 'top-gsin\_Military (R&D)'), (0.00014060177052499512, 'end\_user\_Health Canada'), (0.00013609207067644125, 'contracting-city\_ST JOHNS'), (0.00014060177052499512, 'end\_user\_Health Canada'), (0.00014060177052499512, 'end\_user\_Health Canada'), (0.0001406017052499512, 'end\_user\_Healt pment Canada'), (0.00012675653957860966, 'end\_user\_Canadian Space Agency'), (0.00011986463648872014, 'contracting-city\_MISSISSAUGA'), (0.0001177691 1127892031, 'top-gsin\_Product/Material - Design, Development, Formulation, Modification: Science and Technology Related (R&D)'), (0.000107566498705 31266, 'trade-agreement\_DR'), (0.00010939637547013881, 'contracting-city\_ST HUBERT'), (0.00010713756049252066, 'competitive\_tender\_Yes'), (0.00010713756049252066, 'solicitation\_procedure\_Traditional Non-Competitive'), (0.00010566337745276932, 'end\_user\_Agriculture and Agri-Food Canada'), (0.00 010074037745699815, 'contracting-city\_BORDEN'), (9.865339695658282e-05, 'end\_user\_Citizenship and Immigration Canada'), (9.664134175968453e-05, 'so licitation\_procedure\_Open Bidding'), (9.448222954877572e-05, 'top-gsin\_Advertising Related Services'), (8.974878528089647e-05, 'top-gsin\_Miscellane ous Business Services'), (8.264710804239961e-05, 'top-gsin\_Waterways, Harbours, Dams and Other Water Works'), (8.137428199961327e-05, 'end\_user\_Nat ural Resources Canada'), (8.020930006691351e-05, 'end\_user\_Foreign Affairs, Trade And Development (Department Of)'), (7.842730900109451e-05, 'trade -agreement\_A1'), (7.431484855979775e-05, 'end\_user\_Industry Canada'), (7.07182129697781e-05, 'end\_user\_Veterans Affairs Canada'), (6.55359378545217 2e-05, 'end\_user\_Royal Canadian Mounted Police'), (6.19648721240651e-05, 'solicitation\_procedure\_ACAN'), (5.843818163964176e-05, 'end\_user\_Aborigin al Affairs & Northern Development Canada'), (5.274180961400976e-05, 'award month\_07'), (5.033095656259423e-05, 'top-gsin\_Business Services'), (4.67 79978739808215e-05, 'trade-agreement\_SB'), (4.545315433690522e-05, 'contracting-city\_DARTMOUTH'), (4.0752628213902575e-05, 'award month\_06'), (3.87 8177466365429e-05, 'end\_user\_Canada Revenue Agency'), (3.864262876063229e-05, 'end\_user\_Correctional Service of Canada'), (3.778532820852831e-05, 'award month\_05'), (3.778688445648507e-05, 'contracting-city\_MONTREAL'), (3.19638571188996e-05, 'end\_user\_Transport Canada'), (2.9869920580294362e-05, 'end\_user\_Canada'), (3.778688445648507e-05, 'contracting-city\_MONTREAL'), (3.19638571188996e-05, 'end\_user\_Transport Canada'), (2.9869920580294362e-05, 'end\_user\_Transport Canada'), (3.78668445648507e-05, 'end\_user\_Transport Canada'), (3.786689456050294365e-05, 'end\_user\_Transport Canada'), (3.78669465050294365e-05, 'end\_user\_Transport Canada'), (3.78669465050294665050294665050294665050294666050000 05, 'trade-agreement\_00'), (2.7121493492376914e-05, 'award month\_08'), (2.4224215964041562e-05, 'trade-agreement\_A4'), (1.9638461483451053e-05, 'trade-agreement\_C'), (1.9440082405841608e-05, 'contracting-city\_QUEBEC'), (1.8982441068127187e-05, 'award month\_12'), (1.8877314651999377e-05, 'end\_u ser\_Environment Canada'), (1.8865239622800622e-05, 'contracting-city\_Gatineau'), (1.7551644366120556e-05, 'trade-agreement\_A'), (1.682845284933787e -05, 'trade-agreement\_J'), (1.5414904294575038e-05, 'award month\_11'), (1.5139047781054238e-05, 'trade-agreement\_A6'), (1.5052958466155175e-05, 'trade-agreement\_Q'), (1.1110378420053912e-05, 'contracting-city\_CHARLOTTETOWN'), (9.047598969913473e-06, 'total-contract-value-normalized'), (7.32100 0304871816e-06, 'contracting-city\_MONCTON'), (6.509280684907637e-06, 'top-gsin\_Other'), (6.329035608043654e-06, 'award month\_01'), (5.9860903534048 05e-06, 'trade-agreement\_SA'), (5.436278018966512e-06, 'gsin\_cat\_S'), (5.109593214758235e-06, 'trade-agreement\_A9'), (3.834152478954245e-06, 'award month\_09'), (3.7951587235074413e-06, 'trade-agreement\_SC'), (3.788710569385678e-06, 'award month\_03'), (2.6270859165844485e-06, 'trade-agreement\_CK Y'), (2.33511379044149e-06, 'trade-agreement\_A5'), (1.4593079664670938e-06, 'trade-agreement\_B'), (1.0214672296893212e-06, 'trade-agreement\_H'), (1.011271469675279e-06, 'award month\_02'), (9.822801640968493e-07, 'end\_user\_Fisheries and Oceans Canada'), (8.755295273221719e-07, 'trade-agreemen t\_A8'), (8.755295273221719e-07, 'trade-agreement\_G'), (7.910776491648619e-07, 'gsin\_cat\_H'), (3.5500281725386884e-07, 'trade-agreement\_R'), (2.9182 47605787627e-07, 'trade-agreement\_A2'), (1.459100784639844e-07, 'trade-agreement\_CKI'), (1.459100784639844e-07, 'trade-agreement\_CKX'), (1.45910078463984e-07, 'trade-agreement\_CKX'), (1.45910078666-07, 'trade-agreement\_CKX'), (1.4591007666-07, 'trade-agreement\_CKX'), (1.4591007666-07, 'trade-agreement\_CKX') 4639844e-07, 'trade-agreement\_0'), (7.130027313007048e-08, 'solicitation\_procedure\_Traditional Competitive'), (1.0104032055480161e-09, 'trade-agree ment\_W')]

```
(1.011271469675279e-06, 'award month_02'), (9.822801640968493e-07, 'end_user_Fisheries and Oceans Canada'), (8.755295273221719e-07, 'trade-agreement t_A8'), (8.755295273221719e-07, 'trade-agreement_C'), (7.910776491648619e-07, 'gsin_cat_H'), (3.5500281725386884e-07, 'trade-agreement_R'), (2.9182 47605787627e-07, 'trade-agreement_A2'), (1.4591007884639844e-07, 'trade-agreement_CKX'), (1.45910078 4639844e-07, 'trade-agreement_O'), (7.130027313007048e-08, 'solicitation_procedure_Traditional Competitive'), (1.0104032055480161e-09, 'trade-agreement_W')]

In []: 'gsin_cat_C', 'top-gsin_Engineering Services - Buildings', 'trade-agreement_Z', 'contracting-city_VANCOUVER', 'end_user_Public Works and Government

Out[]: 'top-gsin_Engineering Services - Buildings', 'trade-agreement_Z', 'contracting-city_VANCOUVER', 'end_user_Public Works and Government 'top-gsin_Engineering Services - Buildings', 'trade-agreement_Z', 'contracting-city_VANCOUVER', 'end_user_Public Works and Government Services Canada', 'gsin_cat_B', 'trade-agreement_I', 'gsin_cat_B', 'trade-agreement_I', 'gsin_cat_T',
```

```
'top-gsin_Architectual Services - Buildings',
'gsin_cat_R',
'trade-agreement_CKZ',
'top-gsin_Environmental Services')
```

### Regression without Balancing for Feature Evaluation

```
In [ ]:
         xTrain = pd.DataFrame(modelCH, columns = ['gsin_cat_C', 'top-gsin_Engineering Services - Buildings', 'trade-agreement_Z', 'contracting-city_VANCOUN
         yTrain = pd.DataFrame(modelCH, columns = ['stantec-supplier-mod'])
         regr = linear_model.LinearRegression().fit(xTrain, yTrain)
         predTrain = regr.predict(xTrain)
        array([[ 3.46231059e-02, 4.26640196e-02, 1.50524608e-02,
                 1.72809728e-02, 5.93196415e-03, 4.39877866e-02,
                -4.52587536e-03, 5.59887501e-04, -9.25775359e-03,
                -2.81259949e-03, 9.42207670e-01, 3.36950222e-02]])
In [ ]:
         regr.intercept
        array([-4.37125066e-05])
Out[]:
         regr.score(xTrain, yTrain)
        0.044883902130922526
Out[]:
```

### **Balancing for Feature Evaluation**

Using the random under-sampling method.

0.5351816521786693

```
modelCH['stantec-supplier'].value_counts()
        no
               62813
Out[]:
        yes
                 581
        Name: stantec-supplier, dtype: int64
         count_class_0, count_class_1 = modelCH['stantec-supplier'].value_counts()
         ch_class_0 = modelCH[modelCH['stantec-supplier'] == 'no']
         ch_class_1 = modelCH[modelCH['stantec-supplier'] == 'yes']
         ch_class_0_under = ch_class_0.sample(count_class_1)
         modelCHUnder = pd.concat([ch_class_0_under, ch_class_1], axis=0)
         print(modelCHUnder['stantec-supplier'].value_counts())
        no
               581
               581
        ves
        Name: stantec-supplier, dtype: int64
         #Random over-sampling
         #ch class 1 over = ch class 1.sample(count class 0, replace=True)
         #modelCHOver = pd.concat([ch_class_0, ch_class_1_over], axis=0)
         #print(modelCHOver['stantec-supplier'].value_counts())
```

## Regression with Balancing FOR Feature Evaluation

# Evaluating Both the Unbalanced and Balanced Regression Models Using a Test & Training Set

This is a temporary result to produce a preliminay model evlaution, to be replaced by cross validation at later stage.

```
In [ ]: | from sklearn.model_selection import KFold
          kf5 = KFold(n_splits=5, shuffle=True, random_state = 2)
          result = next(kf5.split(modelCH, None))
          train = modelCH.iloc[result[0]]
          test = modelCH.iloc[result[1]]
In [ ]:
          #Unbalanced rearession model evaluation
          from sklearn.metrics import confusion_matrix
          xTrainEval = pd.DataFrame(train, columns = ['gsin_cat_C', 'top-gsin_Engineering Services - Buildings', 'trade-agreement_Z', 'contracting-city_VANCC
          yTrainEval = pd.DataFrame(train, columns = ['stantec-supplier-mod'])
          xTestEval = pd.DataFrame(test, columns = ['gsin_cat_C', 'top-gsin_Engineering Services - Buildings', 'trade-agreement_Z', 'contracting-city_VANCOU
          yTestEval = pd.DataFrame(test, columns = ['stantec-supplier-mod'])
          regr2 = linear_model.LinearRegression().fit(xTrainEval, yTrainEval)
          predTrain = regr2.predict(xTrainEval)
          predTest = regr2.predict(xTestEval)
          #confusion_matrix(yTestEval, predTest)
          yTestEval.value_counts()
          #note that a confusion matrix does not work here because of the result is a probablility not an outcome - will need to swtich to a classification m
        stantec-supplier-mod
                                  12552
                                    127
         dtype: int64
In [ ]:
         #0.01 used for prediction since approximately 127 of 12679 or 0.01% of the test values are positive
          outcome = []
          for pred in predTest:
              if (pred > 0.01):
                  outcome.append(1)
              elif (pred <= 0.01):</pre>
                  outcome.append(0)
          confusion_matrix(yTestEval, outcome)
         array([[10285, 2267],
                [ 12, 115]], dtype=int64)
In [ ]:
          #Train Balanced model
          count_class_0, count_class_1 = train['stantec-supplier'].value_counts()
         ch_class_0 = train[train['stantec-supplier'] == 'no']
ch_class_1 = train[train['stantec-supplier'] == 'yes']
          ch_class_0_under = ch_class_0.sample(count_class_1)
          trainUnder = pd.concat([ch_class_0_under, ch_class_1], axis=0)
         print(trainUnder['stantec-supplier'].value_counts())
                454
         no
                454
         yes
         Name: stantec-supplier, dtype: int64
In [ ]:
         #Test Balanced model - not used
          count_class_2, count_class_3 = test['stantec-supplier'].value_counts()
          ch_class_2 = test[test['stantec-supplier'] == 'no']
          ch_class_3 = test[test['stantec-supplier'] == 'yes']
          ch_class_2_under = ch_class_2.sample(count_class_3)
          TestUnder = pd.concat([ch_class_2_under, ch_class_3], axis=0)
          print(TestUnder['stantec-supplier'].value_counts())
                127
         no
         ves
                127
         Name: stantec-supplier, dtype: int64
In [ ]:
         #Balanced regression model evaluation
         xTrainEvalB = pd.DataFrame(trainUnder, columns = ['gsin_cat_C', 'top-gsin_Engineering Services - Buildings', 'trade-agreement_Z', 'contracting-city yTrainEvalB = pd.DataFrame(trainUnder, columns = ['stantec-supplier-mod'])
          xTestEvalB = pd.DataFrame(test, columns = ['gsin_cat_C', 'top-gsin_Engineering Services - Buildings', 'trade-agreement_Z', 'contracting-city_VANCOL
          yTestEvalB = pd.DataFrame(test, columns = ['stantec-supplier-mod'])
          regrBalance2 = linear_model.LinearRegression().fit(xTrainEvalB, yTrainEvalB)
          predTrainBalance2 = regrBalance2.predict(xTrainEvalB)
          predTestBalance2 = regrBalance2.predict(xTestEvalB)
In [ ]:
         outcome2 = []
         for pred in predTestBalance2:
              if (pred > 0.5):
                  outcome2.append(1)
              elif (pred <= 0.5):
                  outcome2.append(0)
          confusion_matrix(yTestEvalB, outcome2)
        array([[10702, 1850],
                   15,
                          112]], dtype=int64)
```

## **Cross Validation - TBD**

Out[]: "\n\nTo be developed at later stage\n\nkf5 = KFold(n\_splits=5, shuffle=True, random\_state = 2)\n\nfor train, test in kf5.split(modelCH):\n\tprint ('train: %s, test: %s' % (train, test))\n\n"