

# **Microsoft New Movie Studio**

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## Overview

This notebook examines various movie databases that encompass data from thousands of movies. It focuses on movies released in the past 10 years to ensure the results would remain relevant, and to understand how what metrics generate profit rapidly.

The analysis was centered on 3 main points:

- genre
- budget
- actors

By conducting a study of these data points, the aim is to provide valuable insights to help Microsoft's new movie studio focus on the main indicators of a movie's success.

Action movies generated the highest profit from 2010 to 2018 with over \$8 billion generated. Adventure and Comedy are the 2nd and 3rd most profitable genres.

Making a combination of these 3 genres is the first recommendation.

Second, Comedy movies have a higher return on investment but generate less. Microsoft should make Comedy films at lower cost (median of \$21 million budget) to generate profit and build resources to create less, but more profitable Action and Adventure movies - which require a median investment of \$80 million. A very high correlation was found between a movie's budget and its profit, so costs should not be saved there.

Finally, some actors were identified as generating the most profit in recent years - and having them starring in an action movie would most likely contribute to higher results. These include: Robert Downey Jr., Dwayne Johnson, Chris Evans.

# **Business problem**

The project's goal is to provide Microsoft's head of new movie studio with 3 recommendations for the new studio they are creating. The actionable insights are based on data on existing movies' performances by understanding which movies are doing best at the box office. Datasets are from Box Office Mojo, IMDb, Rotten Tomatoes, The Movie Database and The Numbers.

From this data, Pearson's correlation was calculated to review the relationship between a movie's runtime and its profit. Median of both runtime and ratings was calculated to understand the relative preference. Groupby was used to review the sum of profit by genre and by actor.

# **Data Understanding**

The data comes from main movies' data collection websites: Box Office Mojo, IMDb, Rotten Tomatoes, The Movie Database, and The Numbers. The data represents all movies' key metrics of performance and descriptions:

Basic movies' descriptions:

- · their title
- · the studio that created the movie
- · in what year the movie first went out in theaters
- · how long the movie runs for
- · what genres it belongs to
- · in which language it is
- · if the movie and the movie's title was translated

The persons involved in the movie's creation:

- · actors
- directors
- producers
- · writers

How movies were received:

- · ratings
- · by the general public
- · by journalists

Movies' key performance metrics:

- · worldwide profit calculated from:
  - domestic and foreign box office
  - minus budget invested to make the movie
- · movie ratings
- runtime

The target variable used to measure movies' performances was profit.

The sum of profit was calculated by the various dimensions selected to measure a movie's success.

## **Data Understanding**

The next lines of codes will open all data sources to understand what information is accessible, will transform numbers' data into integers by stripping any characters that prevent from reading them as integers.

Standard packages to read and process data in jupyter are imported.

```
In [1]: # Import standard packages
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
import sqlite3
%matplotlib inline
```

### 1. Box Office Mojo

All movies that don't have domestic revenue have foreign revenues so they were distributed oversees. Null rows in domestic gross can be replaced by 0, and so can null rows in foreign gross.

```
In [2]: # Loading bom.movie_gross and storing data into df_bom
df_bom = pd.read_csv("data/bom.movie_gross.csv.gz", compression="gzip")
```

```
In [3]: # Inspect overall shape of the dataframe
        df_bom.shape
Out[3]: (3387, 5)
In [4]: # Inspect overall info of the dataframe
        df_bom.info()
        <class 'pandas.core.frame.DataFrame'>
        RangeIndex: 3387 entries, 0 to 3386
        Data columns (total 5 columns):
        # Column
                            Non-Null Count Dtype
            title
                            3387 non-null
        0
                                            object
         1
             studio
                            3382 non-null
                                            object
            domestic_gross 3359 non-null
                                            float64
            foreign_gross 2037 non-null
                                            object
                            3387 non-null
            year
                                            int64
        dtypes: float64(1), int64(1), object(3)
        memory usage: 132.4+ KB
In [5]: # Convert foreign_gross column as float
        df_bom["foreign_gross"] = df_bom["foreign_gross"].str.replace(",","").astype(np.float64)
        # Filling na values with 0 on both columns:
        df_bom.update(df_bom[["domestic_gross", "foreign_gross"]].fillna(0))
```

#### 2. IMDb

The IMDb dataset is made of 7 tables, each detailing information about movies.

The used tables will be movie\_ratings, movie\_basics and known\_for. movie\_basics includes the movies' genres and movie ids. Movie ids will be used to merge to movie\_ratings to have an understanding of the preferred runtime to be able to better understand those that generate the most profit.

Movie ids is also used to merge to principals, to identify actors who starred in the most profitable movies.

```
In [6]: # Loading and inspecting available datasets
        import zipfile
        with zipfile.ZipFile("data/im.db.zip", "r") as zip_ref:
            zip_ref.extractall("data")
In [7]: # Creating connection to database
        conn = sqlite3.connect("data/im.db")
        # Creating a cursor
        cur = conn.cursor()
In [8]: # Opening df_imdb database
        df imdb = pd.read sql("'
                        SELECT *
                        FROM sqlite_master
        """, con=conn)
        df imdb
```

Out[8]:

	type	name	tbl_name	rootpage	sql
0	table	movie basics	movie basics	2	CREATE TABLE "movie basics" (\n"movie id" TEXT
1	table	directors	directors	3	CREATE TABLE "directors" (\n"movie_id" TEXT,\n
2	table	known_for	known_for	4	CREATE TABLE "known_for" (\n"person_id" TEXT,\
3	table	movie_akas	movie_akas	5	CREATE TABLE "movie_akas" (\n"movie_id" TEXT,\
4	table	movie_ratings	movie_ratings	6	CREATE TABLE "movie_ratings" (\n"movie_id" TEX
5	table	persons	persons	7	CREATE TABLE "persons" (\n"person_id" TEXT,\n
6	table	principals	principals	8	CREATE TABLE "principals" (\n"movie_id" TEXT,\
7	table	writers	writers	9	CREATE TABLE "writers" (\n"movie_id" TEXT,\n

Now opening and inspecting each table that are contained in df imdb into a dataframe.

```
In [9]: # Opening and storing movie_basics table
        movie_basics = pd.read_sql(
        SELECT *
        FROM movie_basics
        , con=conn)
        movie_basics.head(3)
```

#### Out[9]:

genres	runtime_minutes	start_year	original_title	primary_title	movie_id	
Action,Crime,Drama	175.0	2013	Sunghursh	Sunghursh	tt0063540	0
Biography,Drama	114.0	2019	Ashad Ka Ek Din	One Day Before the Rainy Season	tt0066787	1
Drama	122.0	2018	The Other Side of the Wind	The Other Side of the Wind	tt0069049	2

### In [10]: movie\_basics.info()

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 146144 entries, 0 to 146143
Data columns (total 6 columns):
# Column
                     Non-Null Count
                                        Dtype
    movie_id 146144 non-null object primary_title 146144 non-null object
0
    movie_id
1
    original_title 146123 non-null object
                      146144 non-null int64
    start year
    runtime_minutes 114405 non-null float64
    genres
                      140736 non-null object
dtypes: float64(1), int64(1), object(4)
memory usage: 6.7+ MB
```

The raw file contains text initially written in non-English language which causes columns to generate unreadable characters (non-ascii).

A new column "clean\_primary" is created to clean the "primary\_title" column. It is first encoded as ascii and then decoded again to be read as a string and to replace the characters.

```
In [11]: # Data cleaning movie_basics
        movie_basics["clean_primary"] = movie_basics["primary_title"].str.normalize("NFKD").str.encode('ascii', errors='ignore'
In [12]: # Opening and storing directors table
```

```
directors_df = pd.read_sql(
SELECT *
FROM directors
, con=conn)
directors_df.head(3)
```

# Out[12]:

```
o tt0285252 nm0899854
1 tt0462036 nm1940585
```

movie\_id person\_id

2 tt0835418 nm0151540

```
In [13]: # Opening and storing known_for table
         known_for_df = pd.read_sql(
         SELECT *
         FROM known_for
         , con=conn)
         known_for_df.head(3)
```

### Out[13]:

```
person id movie id
0 nm0061671 tt0837562
1 nm0061671 tt2398241
2 nm0061671 tt0844471
```

```
In [14]: # Opening and storing movie_akas table
           movie_akas_df = pd.read_sql(
          SELECT *
           FROM movie_akas
           , con=conn)
          movie_akas_df.head(3)
Out[14]:
              movie_id ordering
                                                             title
                                                                 region language
                                                                                       types
                                                                                            attributes is_original_title
           o tt0369610
                                                    Джурасик свят
                                                                    ВG
                                                                                       None
                                                                                                None
                                                                                                                0.0
           1 tt0369610
                            11
                                                  Jurashikku warudo
                                                                     JP
                                                                            None
                                                                                 imdbDisplay
                                                                                                None
                                                                                                                0.0
           2 tt0369610
                            12 Jurassic World: O Mundo dos Dinossauros
                                                                    BR
                                                                                 imdbDisplay
                                                                                                                0.0
                                                                            None
                                                                                                None
In [15]: # Opening and storing movie_ratings table
           movie_ratings_df = pd.read_sql(
           SELECT *
           FROM movie_ratings
           ;
           , con=conn)
          movie ratings df.head(3)
Out[15]:
               movie_id averagerating numvotes
           0 tt10356526
                                 8.3
                                           31
           1 tt10384606
                                 8.9
                                          559
           2 tt1042974
                                 6.4
                                           20
In [16]: # Opening and storing persons table
           persons_df = pd.read_sql(
          SELECT *
           FROM persons
           , con=conn)
           persons_df.head(3)
Out[16]:
               person_id
                           primary_name birth_year death_year
                                                                                 primary_profession
           0 nm0061671 Mary Ellen Bauder
                                                       NaN
                                                               miscellaneous,production_manager,producer
           1 nm0061865
                            Joseph Bauer
                                             NaN
                                                       NaN
                                                            composer,music_department,sound_department
           2 nm0062070
                             Bruce Baum
                                             NaN
                                                       NaN
                                                                             miscellaneous,actor,writer
In [17]: # Opening and storing principals table
           principals_df = pd.read_sql(
           SELECT *
           FROM principals
           ;
           , con=conn)
          principals_df.head(3)
Out[17]:
              movie_id ordering
                                person_id category
                                                       job
                                                           characters
           o tt0111414
                             1 nm0246005
                                                           ["The Man"]
                                                      None
                                              actor
           1 tt0111414
                             2 nm0398271
                                            director
                                                      None
                                                                 None
           2 tt0111414
                             3 nm3739909
                                          producer producer
                                                                 None
```

```
In [18]: # Opening and storing writers table
         writers_df = pd.read_sql(
         SELECT *
         FROM writers
         , con=conn)
         writers_df.head(3)
Out[18]:
```

	movie_id	person_id
0	tt0285252	nm0899854
1	tt0438973	nm0175726
2	tt0438973	nm1802864

### 3.a. Rotten Tomatoes - Movie Info

```
In [19]: # Inspecting rt.movie_info file
         # Loading rt.movie_info and storing data into df_rt
         df_rt = pd.read_csv("data/rt.movie_info.tsv.gz", compression="gzip", sep="\t")
         df rt.head()
```

Out[19]:

	id	synopsis	rating	genre	director	writer	theater_date	dvd_date	currency	box_office	runtime	studio
0	1	This gritty, fast- paced, and innovative police	R	Action and Adventure Classics Drama	William Friedkin	Ernest Tidyman	Oct 9, 1971	Sep 25, 2001	NaN	NaN	104 minutes	NaN
1	3	New York City, not-too-distant- future: Eric Pa	R	Drama Science Fiction and Fantasy	David Cronenberg	David Cronenberg Don DeLillo	Aug 17, 2012	Jan 1, 2013	\$	600,000	108 minutes	Entertainment One
2	5	Illeana Douglas delivers a superb performance	R	Drama Musical and Performing Arts	Allison Anders	Allison Anders	Sep 13, 1996	Apr 18, 2000	NaN	NaN	116 minutes	NaN
3	6	Michael Douglas runs afoul of a treacherous su	R	Drama Mystery and Suspense	Barry Levinson	Paul Attanasio Michael Crichton	Dec 9, 1994	Aug 27, 1997	NaN	NaN	128 minutes	NaN
4	7	NaN	NR	Drama Romance	Rodney Bennett	Giles Cooper	NaN	NaN	NaN	NaN	200 minutes	NaN

```
In [20]: # Inspect overall shape and info of the dataframe
         df rt.shape
         df_rt.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 1560 entries, 0 to 1559
Data columns (total 12 columns):
                 Non-Null Count Dtype
# Column
---
    _____
0
    id
                  1560 non-null
                                 int64
 1
    synopsis
                  1498 non-null
                                 object
 2
    rating
                  1557 non-null
                                 object
                  1552 non-null
    genre
                                 object
                  1361 non-null
    director
                                 object
    writer
                  1111 non-null
                                 object
    theater_date 1201 non-null
                                 object
    dvd date
                  1201 non-null
                                 object
    currency
                  340 non-null
 8
                                 object
    box_office
                  340 non-null
                                  object
 10 runtime
                  1530 non-null
                                 object
 11 studio
                  494 non-null
                                  object
dtypes: int64(1), object(11)
memory usage: 146.4+ KB
```

## 3.b. Rotten Tomatoes - Reviews

The Rotten Tomatoes dataset does not contain any movie title or movie id, so is not used in this analysis

```
In [21]: # Inspecting rt.reviews file
# Loading rt.reviews and storing data into df_reviews

df_reviews = pd.read_csv("data/rt.reviews.tsv.gz", compression="gzip", sep="\t", encoding = "unicode_escape")
    df_reviews.head()
```

#### Out[21]:

```
id
                                            review rating fresh
                                                                             critic top_critic
                                                                                                         publisher
                                                                                                                                  date
0 3 A distinctly gallows take on contemporary fina...
                                                                        PJ Nabarro
                                                                                                   Patrick Nabarro November 10, 2018
                                                        3/5
                                                             fresh
1 3
        It's an allegory in search of a meaning that n...
                                                      NaN rotten Annalee Newitz
                                                                                            0
                                                                                                          io9.com
                                                                                                                         May 23, 2018
2 3
            ... life lived in a bubble in financial dealin...
                                                      NaN
                                                             fresh
                                                                     Sean Axmaker
                                                                                            0
                                                                                               Stream on Demand
                                                                                                                       January 4, 2018
3 3
       Continuing along a line introduced in last yea...
                                                      NaN
                                                             fresh
                                                                    Daniel Kasman
                                                                                             0
                                                                                                            MUBI November 16, 2017
                   ... a perverse twist on neorealism...
                                                                              NaN
                                                                                             0
                                                                                                    Cinema Scope
                                                                                                                      October 12, 2017
                                                      NaN
                                                             fresh
```

In [22]: # Inspect overall shape and info of the dataframe
 df\_reviews.shape
 df\_reviews.info()

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 54432 entries, 0 to 54431
Data columns (total 8 columns):
#
    Column
                Non-Null Count Dtype
    id
                54432 non-null int64
                48869 non-null object
1
    review
2
    rating
                40915 non-null object
 3
    fresh
                54432 non-null object
    critic
                51710 non-null object
    top critic 54432 non-null int64
                54123 non-null object
    publisher
    date
                54432 non-null object
dtypes: int64(2), object(6)
memory usage: 3.3+ MB
```

### 4. The Movie Database

The Movie Database was not used in this particular analysis as The Numbers' dataset contained all information, including budget and worldwide box offife under the same dataset.

```
In [23]: # Loading tmdb.movies and storing data into df_tmdb
# Dropping the unnamed column upon opening
df_tmdb = pd.read_csv("data/tmdb.movies.csv.gz", compression="gzip", index_col=0)
df_tmdb.head()
```

### Out[23]:

	genre_ids	id	original_language	original_title	popularity	release_date	title	vote_average	vote_count
0	[12, 14, 10751]	12444	en	Harry Potter and the Deathly Hallows: Part 1	33.533	2010-11-19	Harry Potter and the Deathly Hallows: Part 1	7.7	10788
1	[14, 12, 16, 10751]	10191	en	How to Train Your Dragon	28.734	2010-03-26	How to Train Your Dragon	7.7	7610
2	[12, 28, 878]	10138	en	Iron Man 2	28.515	2010-05-07	Iron Man 2	6.8	12368
3	[16, 35, 10751]	862	en	Toy Story	28.005	1995-11-22	Toy Story	7.9	10174
4	[28, 878, 12]	27205	en	Inception	27.920	2010-07-16	Inception	8.3	22186

In [24]: # Inspect overall shape and info of the dataframe
 df\_tmdb.shape
 df tmdb.info()

```
<class 'pandas.core.frame.DataFrame'>
Int64Index: 26517 entries, 0 to 26516
Data columns (total 9 columns):
```

#	Column	Non-Nu	ıll Count	Dtype				
0	genre_ids	26517	non-null	object				
1	id	26517	non-null	int64				
2	original_language	26517	non-null	object				
3	original_title	26517	non-null	object				
4	popularity	26517	non-null	float64				
5	release_date	26517	non-null	object				
6	title	26517	non-null	object				
7	vote_average	26517	non-null	float64				
8	vote_count	26517	non-null	int64				
dtyp	es: float64(2), int	64(2),	object(5)					
memory usage: 2.0+ MB								

#### 5. The Numbers

The Numbers" dataset contains both box office and budget numbers per movie so the analysis will start from this dataset.

The file is compressed with gzip. The raw file contains text initially written in non-English language which causes columns to generate unreadable characters (non-ascii).

A new column "clean\_movie" is created to clean the "movie" column. It is first encoded as ascii and then decoded again to be read as a string and to replace the characters.

The column "start\_year" will be used to merge the IMDb dataframe with The Numbers" dataframe. "start\_year" s data type is integer so the "year" column will be converted from string to integer in The Number's dataframe.

```
In [25]: # Inspecting tn.movie_budgets file
         # Loading tn.movie budgets and storing data into df tn
         df_tn = pd.read_csv("data/tn.movie_budgets.csv.gz", compression="gzip")
In [26]: df_tn["clean_movie"] = df_tn["movie"].str.encode("ascii", errors="replace").str.decode("utf-8")
In [27]: df_tn.shape
         df_tn.info()
         <class 'pandas.core.frame.DataFrame'>
         RangeIndex: 5782 entries, 0 to 5781
         Data columns (total 7 columns):
             Column
                                Non-Null Count Dtype
          0
             id
                                5782 non-null
                                                int64
          1
             release_date
                                5782 non-null
                                                object
             movie
          2
                                5782 non-null
                                                object
          3
             production_budget 5782 non-null
                                                object
             domestic_gross
                                5782 non-null
                                                object
             worldwide_gross
                                5782 non-null
                                                object.
             clean_movie
                                5782 non-null
                                                object
         dtypes: int64(1), object(6)
         memory usage: 316.3+ KB
```

All number columns are turned as integers to be able to make calculations from them.

```
In [28]: # Make all number columns as integers
    columns_to_integers = ["production_budget" , "domestic_gross", "worldwide_gross"]

for column in columns_to_integers:
    df_tn[column] = df_tn[column].astype(str).str.replace(",", '').str.replace("$", "").astype(np.int)

df_tn.head()
```

Out[28]:

	id	release_date	movie	production_budget	domestic_gross	worldwide_gross	clean_movie
0	1	Dec 18, 2009	Avatar	425000000	760507625	2776345279	Avatar
1	2	May 20, 2011	Pirates of the Caribbean: On Stranger Tides	410600000	241063875	1045663875	Pirates of the Caribbean: On Stranger Tides
2	3	Jun 7, 2019	Dark Phoenix	350000000	42762350	149762350	Dark Phoenix
3	4	May 1, 2015	Avengers: Age of Ultron	330600000	459005868	1403013963	Avengers: Age of Ultron
4	5	Dec 15, 2017	Star Wars Ep. VIII: The Last Jedi	317000000	620181382	1316721747	Star Wars Ep. VIII: The Last Jedi

# **Data Preparation**

The Numbers dataset, as well as IMDb 3 tables are used to conduct the analysis.

### 1. Numeric columns

Two columns were created in The Numbers' Dataset.

- worldwide\_profit column is created by subtracting budget to worldwide\_gross
  - Profit is calculated by decucting costs from revenues
  - worldwide\_profit is divided by one million to facilitate reading
- year: using the year in the date of release\_date column

### 1. a. Worldwide profit

```
In [29]: # Create worldwide_profit column divided by 1,000,000 for easier read. The new scale is now in million
         df_tn["worldwide_profit"] = (df_tn["worldwide_gross"] - df_tn["production_budget"]) /1000000
         df_tn["worldwide_profit"]
Out[29]: 0
                 2351.345279
                  635.063875
         2
                 -200.237650
         3
                 1072.413963
         4
                   999.721747
         5777
                   -0.007000
         5778
                    0.234495
         5779
                    -0.003662
         5780
                   -0.001400
         5781
                    0.179941
         Name: worldwide_profit, Length: 5782, dtype: float64
```

#### 1. b. Year

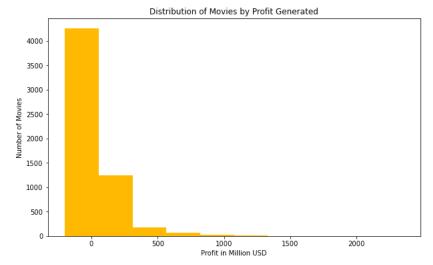
```
In [30]: # Create year column
df_tn["year"] = df_tn["release_date"].str[-4:].astype(int)
```

A histogram of all movies' profit was drawn to understand what profit threshold determines whether a movie is considered successful, from its results. The histogram is highly skewed to the left, indicating most movies either don't make profit or make up to \$300 million.

The number of movies reduces drastically from the \$500 million profit mark, making it the threshold to define top performer movies to base the analysis on.

```
In [31]: # See distribution through histograms to determine which movies to focus on
    fig = plt.subplots(figsize=(10,6))

x = df_tn["worldwide_profit"]
    num_bins = 10
    plt.hist(x, num_bins, color="#FFB900")
    plt.title("Distribution of Movies by Profit Generated")
    plt.xlabel("Profit in Million USD")
    plt.ylabel("Number of Movies")
```



### 2. Creating the Dataframe for Most Profitable Movies

### 2.a. df\_top\_tn

The dataframe df\_top\_tn is now created to filter only on top performing movies since 2010.

Creating a slice of The Numbers' dataframe and making a deep copy of it to prevent SettingWithCopyWarning.

```
In [32]: df_top_tn = df_tn[(df_tn["worldwide_profit"] > 0.5) & (df_tn["year"] > 2009)].copy(deep=True)
# len(df_top_tn)
df_top_tn.head()
```

Out[32]:

	id	release_date movie		production_budget	domestic_gross	worldwide_gross	clean_movie	$worldwide\_profit$	year
1	2	May 20, 2011	Pirates of the Caribbean: On Stranger Tides	410600000	241063875	1045663875	Pirates of the Caribbean: On Stranger Tides	635.063875	2011
3	4	May 1, 2015	Avengers: Age of Ultron	330600000	459005868	1403013963	Avengers: Age of Ultron	1072.413963	2015
4	5	Dec 15, 2017	Star Wars Ep. VIII: The Last Jedi	317000000	620181382	1316721747	Star Wars Ep. VIII: The Last Jedi	999.721747	2017
5	6	Dec 18, 2015	Star Wars Ep. VII: The Force Awakens	306000000	936662225	2053311220	Star Wars Ep. VII: The Force Awakens	1747.311220	2015
6	7	Apr 27, 2018	Avengers: Infinity War	300000000	678815482	2048134200	Avengers: Infinity War	1748.134200	2018

#### 2.b. movie\_title\_episode columns

The column movie\_title\_episode is created in The Numbers' top performing dataframe "df\_top\_tn" to be used as the main column to merge this dataframe with the from IMDb.

Two columns are created:

- 1. movie\_title
- 2. movie\_episode

Separating the title of the movie from the episode when it was made in sequels. Both are then combined again into the column movie\_title\_episode ensuring the punctuation is stripped.

When movie titles could not be stripped by a general rule, they were individually modified.

The same columns are created, the same way in "movie\_basics"

#### 2.b.1. movie\_episode column

```
In [33]: ting movie_episode column
        ovie episode, keeping only what comes after ":", replace the na values with "" and lower cap all strings
        ["movie_episode"] = df_top_tn["clean_movie"].map(lambda x: x.split(r":")).str[1].fillna("").str.lower()
         roman numbers for part 1 and 2 for Harry Potter and the Deathly Hallows:
        ["movie_episode"] = df_top_tn["movie_episode"].str.replace("part ii", "part 2", regex=False).str.replace("part i", "part
        tn[["movie_episode_lambda", "movie_episode"]]
        comas for Twilight:
        ["movie_episode"] = df_top_tn["movie_episode"].str.replace(",", "", regex=False)
        hyphen for Hunger Games:
        ["movie_episode"] = df_top_tn["movie_episode"].str.replace(" -", "", regex=False)
        space between mission impossible and rest of the movie title, removed by the removal of non-ascii characters
        ["movie_episode"] = df_top_tn["movie_episode"].str.replace("impossible", "impossible ", regex=False)
        an contains 3D, to remove
        ["movie_episode"] = df_top_tn["movie_episode"].str.replace(" 3d", "", regex=False)
        ly to verify that a specific movie is changed as expected
        [df_top_tn["clean_movie"].str.contains("(?i)spider")]
```

Out[33]:

	ic	release_date	movie	production_budget	domestic_gross	worldwide_gross	clean_movie	$worldwide\_profit$	year	movie_episode
3	<b>0</b> 3	Jul 3, 2012	The Amazing Spider- Man	220000000	262030663	757890267	The Amazing Spider- Man	537.890267	2012	_
5	<b>5</b> 56	May 2, 2014	The Amazing Spider- Man 2	200000000	202853933	708996336	The Amazing Spider- Man 2	508.996336	2014	
9	<b>B</b> 99	Jul 7, 2017	Spider-Man: Homecoming	175000000	334201140	880166350	Spider-Man: Homecoming	705.166350	2017	homecoming
44	3 44	Dec 14, 2018	Spider-Man: Into The Spider-Verse 3D	90000000	190173195	375381768	Spider-Man: Into The Spider-Verse 3D	285.381768	2018	into the spider- verse

## 2.b.2. movie\_title and movie\_episode column

```
In [34]: # Creating column movie_title if there were more than 1 movie
         df_top_tn["movie_title"] = df_top_tn["clean_movie"].str.split("Ep\.").str[0].str.split("\bPart\b").str[0].str.split(r"[
         # Leaving the "^{-1}"
         # df top tn["movie title"] = df top tn["clean movie"].str.split("Ep\.").str[0].str.split("\bPart\b").str[0].str.split(r
         # Creating column combining the movie title and the episode to have the same way in both
         df_top_tn["movie_title_episode"] = df_top_tn["movie_title"].str.replace(".", "", regex=False) + df_top_tn["movie_episod
         # Changing "???" and to space, and "??" to "e" and changing apostrophe to ', and changing all "&" to "and"
         df top tn["movie title episode"] = df top tn["movie title episode"].str.replace("???", "
                                                                                                    ', regex=False).str.replace("?
         \# Extract Dr Seuss and Doctor Seuss, removing extra space on The Lorax and The Grinch
         df_top_tn["movie_title_episode"] = df_top_tn["movie_title_episode"].str.replace("dr seuss ", "", regex=False).str.repla
         # Mission impossible extra space
         df top tn["movie title episode"] = df top tn["movie title episode"].str.replace("impossible ", "impossible", regex=Fals
         df top tn["movie title episode"] = df top tn["movie title episode"].str.replace("zhuo yao ji", "monster hunt", regex=Fa
         # The Conjuring
         df top tn["movie title episode"] = df top tn["movie title episode"].str.replace("the conjuring 2 the enfield poltergeis
         # The Hangover Part III
         df_top_tn["movie_title_episode"] = df_top_tn["movie_title_episode"].str.replace("the hangover 3", "the hangover part ii
         \# df top tn["movie title episode"] = df top <math>tn["movie title episode"].str.replace("were the millers", "we re the miller"
         # John Wick 3 Parabellum
         df top tn["movie title episode"] = df top tn["movie title episode"].str.replace("john wick chapter 3 parabellum", "jo
         # Changing Disney Planes to Planes
         df_top_tn["movie_title_episode"] = df_top_tn["movie_title_episode"].str.replace("disney planes", "planes", regex=False)
         # Changing Disney Planes to Planes
         df top tn["movie title episode"] = df top tn["movie title episode"].str.replace("the divergent series insurgent", "insu
         # # Changing Disney Planes to Planes
         # df top tn["movie title episode"] = df top tn["movie title episode"].str.replace("the divergent series insurgent", "in
         # Used only to verify that a specific movie is changed as expected
         df_top_tn[df_top_tn["clean_movie"].str.contains("(?i)millers")]
```

Out[34]:

	id	release_date	movie	production_budget	domestic_gross	worldwide_gross	clean_movie	worldwide_profit	year	movie_episode	movie_title	movie_title
1589	90	Aug 7, 2013	We're the Millers	37000000	150394119	267816276	We're the Millers	230.816276	2013		we're the millers	we re

```
In [35]: # This cell is used only for troubleshooting. For troubleshoot: replace spaces with " "
         df_top_tn[df_top_tn["movie_title_episode"].str.contains("(?i)insurgent", na=False)]["movie_title_episode"].str.replace(
```

Out[35]: 321 insurgent Name: movie\_title\_episode, dtype: object

Now applying the same process in the dataframe movie\_basics to allow to merge the two dataframes on the column "movie\_title\_episode".

```
In [36]: # Same process in movie_basics
         # Creating column movie episode if there were more than 1 movie
         movie basics["movie episode"] = movie basics["clean primary"].str.split(r":").str[1].fillna("").str.lower()
         # Creating column movie title if there were more than 1 movie
         # movie basics["movie title"] = movie basics["clean primary"].str.split("\bPart\b").str[0].str.split(r"[:)(]").str[0].s
         movie_basics["movie_title"] = movie_basics["clean_primary"].str.split("\bPart\b").str[0].str.split(r"[:)(]").str[0].str
         # Creating column combining the movie title and the episode to have the same way in both
         movie_basics["movie_title_episode"] = movie_basics["movie_title"] + movie_basics["movie_episode"].str.lower().str.repl
         # movie basics["movie title episode"] = movie basics["movie title"] + movie basics["movie episode"].str.replace(patter
         # Change apostrophe to space
         movie basics["movie title episode"] = movie basics["movie title episode"].str.replace("'", " ", regex=False)
         # Turn Eight to numeric in Ocean's 8
         movie_basics["movie_title_episode"] = movie_basics["movie_title_episode"].str.replace("ocean s eight", "ocean s 8", reg
         # Correcting Maze Runner
         movie basics["movie title episode"] = movie basics["movie title episode"].str.replace("the death cure", "maze runner th
         # Changing Shazam
         movie_basics["movie_title_episode"] = movie_basics["movie_title_episode"].str.replace("shazam!", "shazam", regex=False)
         # Changing Jackass Bad Grandpa
         movie_basics["movie_title_episode"] = movie_basics["movie_title_episode"].str.replace("bad grandpa", "jackass presents
         # Changing Prince of Persia
         movie basics["movie title episode"] = movie basics["movie title episode"].str.replace("prince of persia the sands of ti
         # For verification
         # movie_basics[movie_basics["original_title"].str.contains("(?i)sands of time", na=False)].head(100)
In [37]: # For troubleshoot: replace spaces with "_"
         movie basics[movie basics["movie title episode"].str.contains("(?i)hansel", na=False)]["movie title episode"].str.repla
Out[37]: 7512
                            hansel_and_gretel_witch_hunters
         27509
                                hansel and gretel get baked
         38504
                   hansel_and_gretel_warriors_of_witchcraft
         70676
                                           hansel_et_gretel
                                           hansel_vs_gretel
         72618
         120097
                                          hansel_und_gretel
         140254
                                          gretel and hansel
         Name: movie_title_episode, dtype: object
```

# 3. Merging Both Dataframes Into top\_movies

Now that the column movie\_title\_episode was created in both dataframes, most profitable movies from The Numbers and Basics from IMDb database. The two dataframes are also merged on year, to avoid duplication if two movies are named the same, for example Les Miserables.

```
In [39]: top_movies.info()
```

```
<class 'pandas.core.frame.DataFrame'>
Int64Index: 1321 entries, 0 to 1320
Data columns (total 21 columns):
                          Non-Null Count Dtype
    Column
---
0
    id
                          1321 non-null
                                          int64
1
     release_date
                          1321 non-null
                                          object
 2
    movie
                          1321 non-null
                                          object
 3
    production budget
                          1321 non-null
                                          int64
    domestic_gross
                          1321 non-null
                                          int64
 4
 5
    worldwide_gross
                         1321 non-null
                                          int64
 6
    clean_movie
                          1321 non-null
                                          object
    worldwide_profit 1321 non-null
                                          float64
 8
                          1321 non-null
    vear
                                          int64
    movie_episode_x
                         1321 non-null
 9
                                          object
 10
    movie_title_x
                         1321 non-null
                                          object
 11
    movie_title_episode 1321 non-null
                                          object
    movie id
                  1135 non-null
 12
                                          object
    primary_title
                          1135 non-null
                                          object
 13
                         1135 non-null
 14
    original_title
                                          object
 15
    start_year
                         1135 non-null
                                          float64
 16
    runtime_minutes
                          1131 non-null
                                          float64
                         1134 non-null
 17
    genres
                                          object.
    clean_primary
 18
                          1135 non-null
                                          object
 19
    movie_episode_y
                          1135 non-null
                                          object
20 movie_title_y 1135 non-null dtypes: float64(3), int64(5), object(13)
                                          object
memory usage: 227.0+ KB
```

The null rows for movie\_id all represent movies that generated profits lower than \$500 million and the sample already contains more than 1,100 rows so is large enough to be representative. Null values will be dropped.

```
In [40]: top_profit_movies = top_movies.dropna(subset=["movie_id"])
In [41]: top_profit_movies.info()
```

```
<class 'pandas.core.frame.DataFrame'>
Int64Index: 1135 entries, 0 to 1320
Data columns (total 21 columns):
```

```
Column
                        Non-Null Count Dtype
0
    id
                         1135 non-null
                                         int64
    release_date
                        1135 non-null
                                         object
 2
    movie
                         1135 non-null
                                         object
    production_budget
                         1135 non-null
                                         int64
 3
                         1135 non-null
 4
    domestic_gross
                                         int64
 5
    worldwide gross
                         1135 non-null
                                         int64
    clean_movie
                        1135 non-null
                                         object
    worldwide_profit
                         1135 non-null
                                         float64
                        1135 non-null
 8
                                         int.64
    year
    movie_episode_x
                         1135 non-null
                                         object
 10
    movie_title_x
                         1135 non-null
                                         object
 11 movie_title_episode 1135 non-null
                                         object
    movie_id
                         1135 non-null
 12
                                         object
                         1135 non-null
 13
    primary_title
                                         object
 14
    original title
                        1135 non-null
                                         object
                         1135 non-null
 15
    start_year
                                         float64
    runtime_minutes
                        1131 non-null
                                         float64
 16
 17
    genres
                         1134 non-null
                                         object
 18
    clean_primary
                         1135 non-null
                                         object
    movie_episode_y
                         1135 non-null
                                         object
    movie title y
                         1135 non-null
                                         object
dtypes: float64(3), int64(5), object(13)
memory usage: 195.1+ KB
```

In [42]: top\_profit\_movies.head()

Out[42]:

	id	release_date	movie	production_budget	domestic_gross	worldwide_gross	clean_movie	worldwide_profit	year	movie_episode_x	 movie_title_episc
0	2	May 20, 2011	Pirates of the Caribbean: On Stranger Tides	410600000	241063875	1045663875	Pirates of the Caribbean: On Stranger Tides	635.063875	2011	on stranger tides	 pirates of caribbean stranger tic
1	4	May 1, 2015	Avengers: Age of Ultron	330600000	459005868	1403013963	Avengers: Age of Ultron	1072.413963	2015	age of ultron	 avengers age ult
2	5	Dec 15, 2017	Star Wars Ep. VIII: The Last Jedi	317000000	620181382	1316721747	Star Wars Ep. VIII: The Last Jedi	999.721747	2017	the last jedi	 star wars the l
3	6	Dec 18, 2015	Star Wars Ep. VII: The Force Awakens	306000000	936662225	2053311220	Star Wars Ep. VII: The Force Awakens	1747.311220	2015	the force awakens	 star wars the fo awake
4	7	Apr 27, 2018	Avengers: Infinity War	30000000	678815482	2048134200	Avengers: Infinity War	1748.134200	2018	infinity war	 avengers infinity v

5 rows × 21 columns

Unnecessary or duplicated columns are dropped. Only the genre, the cleaned version of the title is necessary, along with the year

```
In [43]:
    "movie_title_x", "primary_title", "original_title", "movie_episode_y", "movie_title_y", "start_year", "clean_primary"])
```

In [44]: top\_profit\_movies.head()

Out[44]:

:											
		production_budget	domestic_gross	worldwide_gross	clean_movie	worldwide_profit	year	movie_title_episode	movie_id	runtime_minutes	g
	0	410600000	241063875	1045663875	Pirates of the Caribbean: On Stranger Tides	635.063875	2011	pirates of the caribbean on stranger tides	tt1298650	136.0	Action,Adventure,Fa
	1	330600000	459005868	1403013963	Avengers: Age of Ultron	1072.413963	2015	avengers age of ultron	tt2395427	141.0	Action,Adventure,
	2	317000000	620181382	1316721747	Star Wars Ep. VIII: The Last Jedi	999.721747	2017	star wars the last jedi	tt2527336	152.0	Action,Adventure,Fa
	3	306000000	936662225	2053311220	Star Wars Ep. VII: The Force Awakens	1747.311220	2015	star wars the force awakens	tt2488496	136.0	Action,Adventure,Fa
	4	300000000	678815482	2048134200	Avengers: Infinity War	1748.134200	2018	avengers infinity war	tt4154756	149.0	Action,Adventure,

# **Data Modeling**

### 1. Evaluating most profitable genres

Multiple genres are attributed to genres but only the first one, the main genre, will be used to determine the category of a movie.

To do so, the column genre will be turned as a list so the column "main\_genre" can be created with the first item of the list.

The sum of profit by genre is calculated using groupby, and summarized among the top 10 genres.

Action genre generated the most profit between 2010 and 2018, producing over 82 billion dollars in profit. Adventure and Comedy movies get the second and third place, reaching respectively 37 and 15 billion dollar profit over these years.

Focusing on these three genres - primarily Action movies, will be the safest choice for Microsoft to ensure higher profits can be generated.

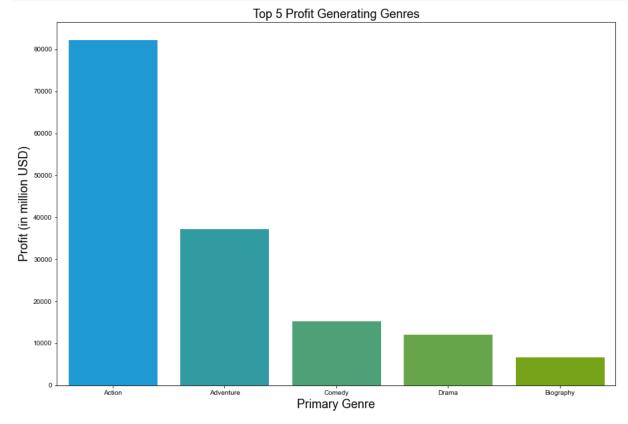
production\_budget domestic\_gross worldwide\_gross clean\_movie worldwide\_profit year movie\_title\_episode movie\_id runtime\_minutes genres main\_genre Pirates of the pirates of the [Action, Caribbean: 0 410600000 241063875 1045663875 635.063875 2011 caribbean on tt1298650 136.0 Adventure, Action On Stranger stranger tides Fantasy] [Action, Avengers: avengers age of 330600000 1072.413963 2015 tt2395427 1 459005868 1403013963 141.0 Adventure. Action Age of Ultron ultron Sci-Fi] Star Wars [Action, star wars the last 2 317000000 620181382 1316721747 Ep. VIII: The Last Jedi 999.721747 2017 tt2527336 152.0 Adventure Action jedi Fantasvl Star Wars [Action. Ep. VII: The Force star wars the force 3 306000000 936662225 2053311220 1747.311220 2015 tt2488496 136.0 Adventure, Action awakens Fantasy] Awakens [Action, Avengers: 4 300000000 678815482 2048134200 1748.134200 2018 avengers infinity war tt4154756 149.0 Adventure, Sci-Fi] Action Infinity War

In [46]: profit\_movies.groupby(["main\_genre"])[["worldwide\_gross", "worldwide\_profit"]].sum().sort\_values("worldwide\_profit", as

#### Out[46]:

	main_genre	worldwide_gross	worldwide_profit
0	Action	116773469805	82337.079805
1	Adventure	50645833404	37273.233404
2	Comedy	21769929094	15392.479094
3	Drama	16074553460	12183.230810
4	Biography	8864816505	6758.046505

```
In [47]: # Displaying sum of profit by genres
fig1, ax1 = plt.subplots(figsize=(15, 10))
sns.set(style="whitegrid", color_codes=True, font_scale=1.9)
sns.barplot(data=top_5_genres, x="main_genre", y="worldwide_profit", palette="blend:#00A4EF,#7FBA00")
ax1.set_title("Top 5 Profit Generating Genres", fontsize=18)
ax1.set_xlabel("Primary Genre", fontsize=18)
ax1.set_ylabel("Profit (in million USD)", fontsize=18)
plt.savefig("images/profit_genres.png")
```



### 2. Defining Relationship Between Budget And Profit For These Genres

The relationship between profit and budget is analyzed by filtering on the top 5 profitable genres.

Production budget and worldwide gross revenue were divided by one million as well to have comparable scales. Pearson's correlation was calculated. A high positive correlation was found between how much investment is made in a movie, and its profit.

The median budget for Action and Adventure is 80 million while Comedy movies require a lower production upfront cost: \$21 million.

Microsoft should make Comedy films at lower cost (median of \$21 million budget) to generate profit and build resources to create less, but generate more profit: Action and Adventure movies.

```
In [48]: # Filtering the dataframe top_profit_movies the top 3 genres
budget_needed = top_profit_movies[top_profit_movies["main_genre"].isin(["Action", "Adventure", "Comedy"])]
```

In [49]: # Dividing production\_budget by 1,000,000 to show the same scale as worldwide\_profit
budget\_needed["production\_budget"] = (budget\_needed["production\_budget"]/1000000)

# Dividing production\_budget by 1,000,000 to show the same scale as worldwide\_profit
budget\_needed["worldwide\_gross"] = (budget\_needed["worldwide\_gross"]/1000000)

<ipython-input-49-9f4b7dd9c373>:2: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row\_indexer,col\_indexer] = value instead

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user\_guide/indexing.html#returning-a-view-versus-a-copy (https://pandas.pydata.org/pandas-docs/stable/user\_guide/indexing.html#returning-a-view-versus-a-copy)

budget\_needed["production\_budget"] = (budget\_needed["production\_budget"]/1000000)
<ipython-input-49-9f4b7dd9c373>:5: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.

Try using .loc[row\_indexer,col\_indexer] = value instead

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user\_guide/indexing.html#returning-a-view-versus-a-copy (https://pandas.pydata.org/pandas-docs/stable/user\_guide/indexing.html#returning-a-view-versus-a-copy)

budget\_needed["worldwide\_gross"] = (budget\_needed["worldwide\_gross"]/1000000)

#### Out[50]:

	main_genre	worldwide_profit	production_budget
0	Action	82337.079805	34436.39
1	Adventure	37273.233404	13372.60
2	Comedy	15392.479094	6377.45

The correlation between budget and profit is over 0.99. This indicates there is a very high correlation between a movie's budget used for its production and the profit it made.

In [51]: corr\_budget\_profit[["worldwide\_profit", "production\_budget"]].corr(method="pearson")

### Out[51]:

-	worldwide_profit	production_budget
worldwide_profit	1.000000	0.996437
production_budget	0.996437	1.000000

. . . .

Now calculating median budget and profit by genre. In addition, calculating the median percentage cost by genre to evaluate which genre will make has a higher return on investment.

## Out[52]:

	main_genre	worldwide_profit	worldwide_gross	production_budget	pct_cost	pct_profit
0	Adventure	143.316307	215.126795	80.0	0.371874	0.628126
1	Action	123.617305	214.949716	80.0	0.372180	0.627820
2	Comedy	40.831067	69.807260	21.0	0.300828	0.699172

. . . .

```
In [53]: # Displaying average of profit by actors
fig, ax = plt.subplots(figsize=(10, 10))

# Creating profit and budget color palettes
budget_color = ["#00A4EF", "#00A4EF"]

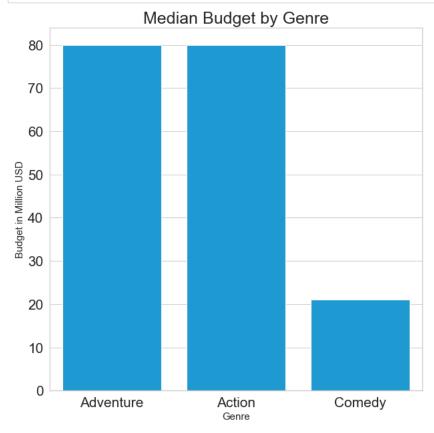
# microsoft = ["#00A4EF", "#7FBA00", "#FFB900", "#F25022"]

sns.set(style="whitegrid")

ax = sns.barplot(data=median_budget_profit, x="main_genre", y="production_budget", palette=budget_color)

ax.set_title("Median Budget by Genre", fontsize=25)
ax.set_xlabel("Genre", fontsize=15)
ax.set_ylabel("Budget in Million USD", fontsize=15)

plt.savefig("images/median_budget.png")
plt.show()
```

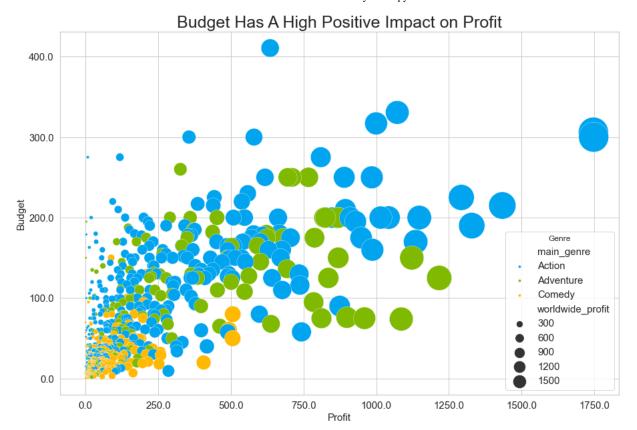


Additional - side analysis to evaluate the correlation between budget and profit by genre

Importing Matplotlib Ticker to use FixedLocator to fix the FixedLocator Warning.

Also fixed the sizes of dots in the legend using get\_legend\_handles\_labels function, to divide by 5 their usual size. This makes them fit in the legend, and improves readability.

```
In [54]: import matplotlib.ticker as mticker
         fig, ax = plt.subplots(figsize=(15, 10))
         # Create Microsoft color palette
         microsoft = ["#00A4EF", "#7FBA00", "#FFB900"]
         # sns.set_palette(microsoft)
         sns.scatterplot(data=budget_needed,
                         x="worldwide_profit",
                        y="production_budget",
size="worldwide_profit"
                         size="worldwide_profit",
                          sizes=(10,2000),
                          hue="main_genre"
                          palette=microsoft,
                            legend=False
         handles, labels = ax.get_legend_handles_labels()
         for h in handles:
             sizes = [s/5 for s in h.get_sizes()]
             h.set_sizes(sizes)
         # labels = labels[1:]
         ax.set title("Budget Has A High Positive Impact on Profit", fontsize=25)
         ax.set_xlabel("Profit", fontsize=15)
         ax.set_ylabel("Budget", fontsize=15)
         ticks_loc_x = ax.get_xticks().tolist()
         ax.xaxis.set_major_locator(mticker.FixedLocator(ticks_loc_x))
         ax.set_xticklabels(ticks_loc_x,size = 15)
         ticks loc y = ax.get yticks().tolist()
         ax.yaxis.set major locator(mticker.FixedLocator(ticks loc y))
         ax.set_yticklabels(ticks_loc_y,size = 15)
         ax.legend(handles, labels, title="Genre", fontsize=15, loc=4)
         plt.savefig("images/profit_budget.png")
         plt.show()
```



### 3. Identifying the Actors Most Likely to Generate Profits

The principals table from IMDb database is filtered on the category "actor" and "actress" to then be merged with the persons table from the same database.

This creates the actors\_names" dataframe, associating person\_id with the person"s name - for actors and actresses only.

The age of the actors is not analyzed here so columns related to birth and death are dropped, along with whether the person has other professions.

 $actors\_names is then merged with the top\_profit\_movies. The final data frame top\_profit\_movies\_actors is created.$ 

Finally, using groupby, the sum of profit generated by actors and actresses between 2010 and 2018 is calculated and stored in the dataframe top\_10\_actors\_profit.

Among the top actors, Robert Downey Jr. is the one who created the most profit with 7.8 billion dollars, closely followed by Dwayne Johnson with 6.7 billion dollars, and Chris Evans, with 5.8 billion.

Casting these actors in movies is more likely to contribute in the movie"s success, hence reaching higher profits.

```
In [55]: # Filtering only on category of persons identified as actor
          df actors = principals df[["movie id", "person id", "category"]]
          df_actors = df_actors[(df_actors["category"] == "actor") | (df_actors["category"] == "actress")]
          df actors.head()
Out[55]:
             movie_id
                      person_id category
           o tt0111414 nm0246005
                                  actor
             tt0323808 nm3579312
                                 actress
             tt0323808 nm2694680
                                  actor
             tt0323808 nm0574615
                                  actor
             tt0323808 nm0502652
                                 actress
In [56]: actors_names = pd.merge(df_actors, persons_df, how="inner",
                                left_on=["person_id"],
                                right_on=["person_id"]
                                )
```

```
In [57]: actors_names.head()
Out[57]:
               movie id
                         person_id category
                                               primary_name birth_year
                                                                      death year
                                                                                     primary_profession
            0 tt0111414 nm0246005
                                       actor
                                               Tommy Dysart
                                                                 NaN
                                                                            NaN
                                                                                                 actor
              tt0323808 nm3579312
                                     actress
                                                Brittania Nicol
                                                                 NaN
                                                                            NaN
                                                                                      actress,soundtrack
            2 tt0323808 nm2694680
                                       actor
                                                Henry Garrett
                                                                 NaN
                                                                            NaN
                                                                                                 actor
              tt0323808 nm0574615
                                            Graham McTavish
                                       actor
                                                               1961.0
                                                                            NaN
                                                                                 actor, soundtrack, director
            4 tt1680140 nm0574615
                                       actor Graham McTavish
                                                               1961.0
                                                                            NaN
                                                                                 actor,soundtrack,director
In [58]: # Drop unnecessary columns
           actors_names = actors_names.drop(columns=["birth_year", "death_year", "primary_profession"])
In [59]: actors_names.head()
Out[59]:
               movie_id
                         person_id category
                                               primary_name
            0 tt0111414 nm0246005
                                       actor
                                               Tommy Dysart
            1 tt0323808 nm3579312
                                                Brittania Nicol
                                     actress
            2 tt0323808 nm2694680
                                                Henry Garrett
                                       actor
              tt0323808 nm0574615
                                       actor Graham McTavish
            4 tt1680140 nm0574615
                                       actor Graham McTavish
In [60]: top_profit_movies_actors = pd.merge(top_profit_movies, actors_names, how="inner",
                                                       left_on=["movie_id"],
                                                       right_on=["movie_id"])
In [61]: top_profit_movies_actors.info()
           <class 'pandas.core.frame.DataFrame'>
           Int64Index: 4433 entries, 0 to 4432
           Data columns (total 14 columns):
                                           Non-Null Count
                 Column
            #
                                                              Dtype
            0
                 production budget
                                           4433 non-null
                                                              int64
                 domestic_gross
                                           4433 non-null
                                                              int64
                 worldwide gross
                                           4433 non-null
                                                              int64
            3
                 clean movie
                                           4433 non-null
                                                              object
            4
                 worldwide_profit
                                           4433 non-null
                                                              float64
            5
                                           4433 non-null
                                                              int64
            6
                 movie_title_episode
                                           4433 non-null
                                                              object
                 movie id
                                           4433 non-null
                                                              object
            8
                 runtime_minutes
                                           4425 non-null
                                                              float64
            9
                 genres
                                           4430 non-null
                                                              object
                                           4430 non-null
            10
                main_genre
                                                              object
            11
                 person id
                                           4433 non-null
                                                              object
                                           4433 non-null
            12
                category
                                                              object
            13 primary_name
                                           4433 non-null
                                                              object
           dtypes: float64(2), int64(4), object(8)
           memory usage: 519.5+ KB
In [62]: top profit movies actors.head()
Out[62]:
               production_budget domestic_gross worldwide_gross clean_movie
                                                                          worldwide_profit year movie_title_episode
                                                                                                                   movie_id runtime_minutes
                                                                                                                                               genres main of
                                                               Pirates of the
                                                                                                       pirates of the
                                                                                                                                              [Action.
                                                                 Caribbean:
                      410600000
                                     241063875
                                                    1045663875
                                                                                635.063875 2011
                                                                                                                   tt1298650
            0
                                                                                                       caribbean on
                                                                                                                                            Adventure,
                                                                On Stranger
                                                                                                       stranger tides
                                                                                                                                              Fantasy]
                                                               Pirates of the
                                                                                                                                              [Action,
                                                                                                       pirates of the
                                                                 Caribbean:
                      410600000
                                     241063875
                                                    1045663875
                                                                                635.063875 2011
                                                                                                       caribbean on
                                                                                                                   tt1298650
                                                                                                                                      136.0
                                                                                                                                            Adventure,
                                                                On Stranger
                                                                                                       stranger tides
                                                                                                                                              Fantasv1
                                                               Pirates of the
                                                                                                       pirates of the
                                                                                                                                              [Action,
                                                                 Caribbean:
            2
                      410600000
                                     241063875
                                                    1045663875
                                                                                635 063875 2011
                                                                                                       caribbean on
                                                                                                                   #1298650
                                                                                                                                      136.0
                                                                                                                                            Adventure
                                                                On Stranger
                                                                                                       stranger tides
                                                                                                                                              Fantasyl 1
                                                               Pirates of the
                                                                                                       pirates of the
                                                                                                                                              [Action,
                                                                 Caribbean:
            3
                      410600000
                                     241063875
                                                    1045663875
                                                                                635.063875 2011
                                                                                                       caribbean on
                                                                                                                   tt1298650
                                                                                                                                      136.0
                                                                                                                                            Adventure
                                                                On Stranger
                                                                                                                                              Fantasvl
                                                                                                      stranger tides
                                                                     Tides
                                                                                                                                              [Action
                                                                  Avengers:
                                                                                                     avengers age of
                      330600000
                                     459005868
                                                                               1072.413963 2015
                                                    1403013963
                                                                                                                   tt2395427
                                                                                                                                      141.0 Adventure,
                                                               Age of Ultron
```

Sci-Fi]

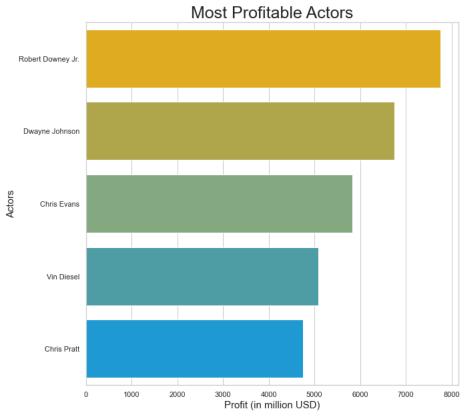
ultron

```
In [63]: me"])[["worldwide_gross", "worldwide_profit"]].sum().sort_values("worldwide_profit", ascending=False).reset_index()[:5]
In [64]: top_5_actors_profit
Out[64]:
```

	primary_name	worldwide_gross	worldwide_profit
0	Robert Downey Jr.	9649390358	7758.790358
1	Dwayne Johnson	8620447217	6747.447217
2	Chris Evans	7291117419	5823.517419
3	Vin Diesel	6376832737	5078.832737
4	Chris Pratt	5967404450	4748 904450

```
In [65]: # Displaying sum of profit by actors
fig2, ax2 = plt.subplots(figsize=(10, 10))
sns.set(style="whitegrid", color_codes=True)
sns.barplot(data=top_5_actors_profit, x="worldwide_profit", y="primary_name", palette="blend:#FFB900,#00A4EF", orient="
ax2.set_title("Most Profitable Actors", fontsize=25)
ax2.set_xlabel("Profit (in million USD)", fontsize=15)
ax2.set_ylabel("Actors", fontsize=15)

plt.savefig("images/profit_actors.png")
plt.show()
```



### Sidenote Analysis. Defining How Long a Movie Should Run For

The relationship between profit, preferrence and runtime is evaluated by merging the top\_profit\_movies dataframe created and the movie\_ratings\_df from IMDb.

Both dataframes are merged on the movie\_id column and unnecessary, duplicate columns are dropped. In this case, genre is not evaluated so is dropped as well.

Most movies run higher than 75 minutes so shorter movies are considered outliers and dropped.

While the median movie lasts 107 minutes, and average rating is at 6.5, the most profitable movies may vary between short and longer times - the most profitable movies even seem to last much longer: around 140 minutes. The low result of Pearson's correlation: 0.30, confirms there is no correlation between how long a movie is and how profitable it can be.

```
In [66]: profit_and_ratings = top_profit_movies.merge(movie_ratings_df,
                                                  left on="movie id",
                                                  right_on="movie_id")
In [67]: profit_and_ratings = profit_and_ratings.drop(columns=["clean_movie", "movie_title_episode", "genres"])
In [68]: # Removing outliers
         profit_and_ratings = profit_and_ratings[profit_and_ratings["runtime_minutes"] > 75]
In [69]: runtime = profit_and_ratings["runtime_minutes"].tolist()
         ratings = profit_and_ratings["averagerating"].tolist()
In [70]: median_runtime = np.median(runtime)
         print(median_runtime)
         median_rating = np.median(ratings)
         print(median_rating)
         107.0
         6.5
In [71]: profit_and_ratings[["worldwide_profit", "runtime_minutes"]].corr(method="pearson")
Out[71]:
                       worldwide_profit runtime_minutes
```

```
In [72]:
         fig, ax = plt.subplots(figsize=(15, 10))
         sns.scatterplot(data=profit_and_ratings,
                         x="runtime_minutes",
                         y="averagerating"
                        hue="worldwide profit",
                        size=profit_and_ratings["worldwide_profit"],
                        palette="blend:#FFB900, #F25022", sizes=(5,3000))
         plt.axvline(x=median_runtime, color="black")
         plt.axhline(y=median_rating, color="black")
         handles, labels = ax.get_legend_handles_labels()
         for h in handles:
             sizes = [s/5 for s in h.get_sizes()]
             h.set_sizes(sizes)
         labels = labels[1:]
         ax.set title("Runtime Cannot Predict Profitability", fontsize=25)
         ax.set_xlabel("Runtime in Minutes", fontsize=15)
         ax.set_ylabel("Rating", fontsize=15)
         ticks_loc_x = ax.get_xticks().tolist()
         ax.xaxis.set_major_locator(mticker.FixedLocator(ticks_loc_x))
         ax.set_xticklabels(ticks_loc_x,size = 15)
         ticks loc y = ax.get yticks().tolist()
         ax.yaxis.set major locator(mticker.FixedLocator(ticks loc y))
         ax.set_yticklabels(ticks_loc_y,size = 15)
          # ax.legend(title="Profit", fontsize=15, loc=4)
         ax.legend(handles, labels, title="Profit", fontsize=15, loc=4)
         plt.savefig("images/profit_runtime.png")
         plt.show()
            8.0
            7.0
            6.0
            40
```

### **Conclusions**

# Below are three recommendations to create profitable movies

# 1. Genre

• The first recommendation is to produce Action movies - which have generated the most profit from 2010 to 2018. This genre created 82 billion dollars profit over these years: 45 billion more than the second most profitable genre: Adventure. Comedy movies would come third recommendation for movies' genre to ensure reaching the highest profits rapidly.

# 2. Budget

• The second recommendation is to highly invest in movies that are made. Microsoft should make Comedy films at lower cost (median of \$21 million budget) to build a higher budget fund. This fund should be used to create less, but more profitable Action and Adventure movies - which require a median investment of \$80 million.

### 3. Casting

• The last recommendation is to pick actors carefully. A list of actors became notably famous in their genre and are linked to higher profits generated. Actors such as Robert Downey Jr., Dwayne Johnson, Chris Evans have starred in the most profitable movies and became icons for the Action, Adventure and

Comedy movies and are more likely to arouse interest for the movies they are part of. Care should be exercised to ensure these actors are associated with the genre they are famous for.

### Limitations

- The analysis was run on the years 2010 to 2018 and would be more precise if it included even more recent data
- Some of the movies were not matched with a genre due to title differences and higher precision would be gained by pairing movie\_id rather than merging
- The analysis is based on box office profits, which do not include all other more recent revenue generators such as streaming revenue and product

In [73]: # Closing connection

conn.close()