

Minimum Wage and Occupational Dynamics in Russia

Evidence from RLMS 1994-2024

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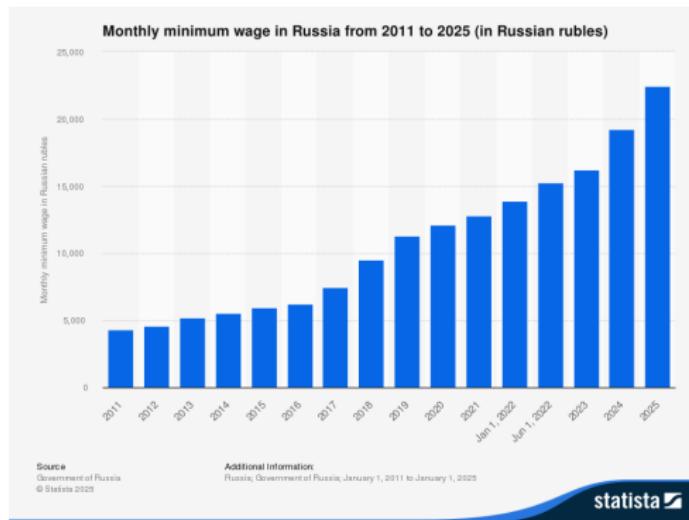
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Introduction

What Is the Minimum Wage?

The minimum wage is a government-mandated wage floor designed to protect workers from excessively low pay.



Introduction

Occupational Dynamics and Wage Floors

In Russia, minimum wage serves as a key labor policy instrument aimed at:

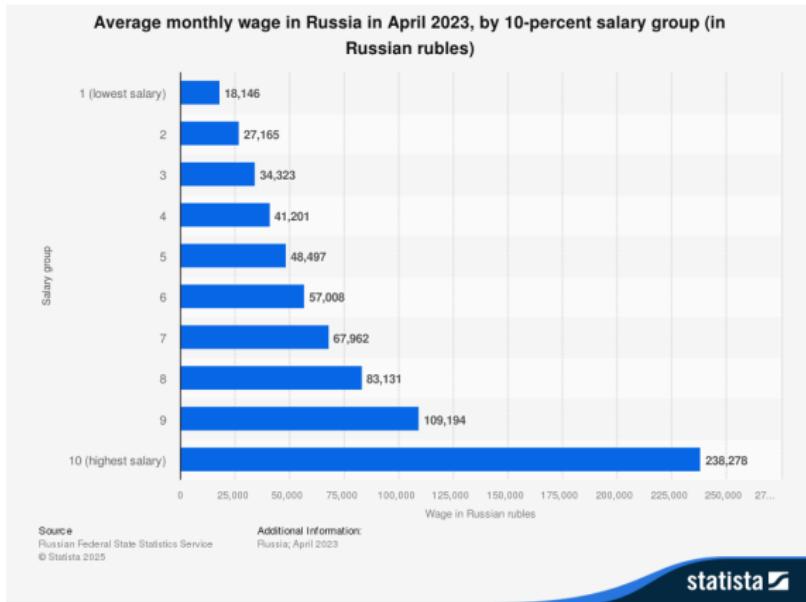
- Ensuring basic income security
- Preventing in-work poverty
- Shaping employment conditions across sectors and regions

Beyond social protection, minimum wage policy can influence:

- Employers' hiring and task allocation decisions
- Workers' occupational choices and sectoral mobility
- The distribution of employment across occupations

Average Monthly Wages by Salary Group

Distribution of Earnings in Russia

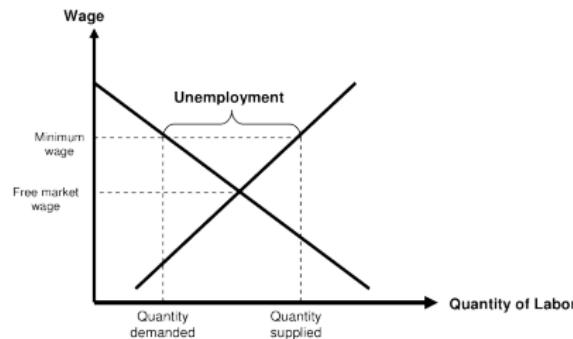


Background

Evolution of Economic Views

Minimum wage policy has long been debated in economic theory.

- Classical models predicted negative employment effects
- Since the 1990s, empirical research shows heterogeneous outcomes
- Recent studies emphasize institutions and market structure

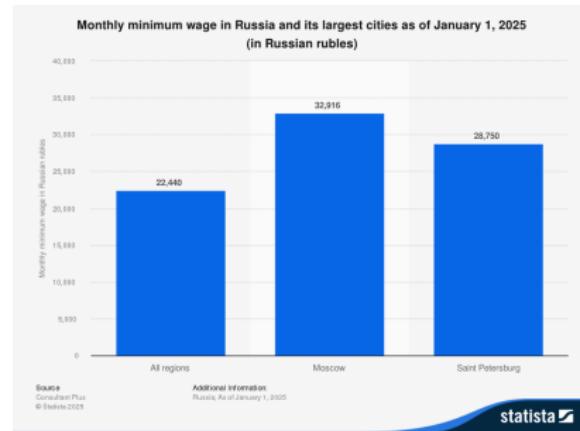


Classical Economics View of Minimum Wage

Background

Russian Institutional Context

- Minimum wages are implemented at the regional level



- Regions differ in economic structure and composition
- Formal and informal employment coexist
- Major reforms: 2005, 2007, 2009, 2016-2018

Literature Review

Existing Evidence

International Evidence:

- Card & Krueger (1994): Small employment effects in US
- Neumark & Wascher (2007): Negative effects in some contexts
- Autor et al. (2016): Task-based vulnerability to labor shocks

Russian Studies:

- Lukyanova (2010): MW compressed wage inequality
- Gimpelson & Kapeliushnikov (2011): Weak labor institutions
- Regional MW studies limited to wage effects

Gap: No occupation-level analysis in Russian context

Research Gap and Contribution

Why This Study Matters

Research Gaps:

- Limited evidence on occupational-level effects
- Understudied regional heterogeneity
- Few studies connect MW with occupational mobility

Original Contribution:

- **Pioneers** occupation-level analysis of MW effects in Russia's transition economy
- **Leverages** regional natural experiment for causal identification
- **Integrates** task-based approaches with institutional analysis
- **Delivers** policy-relevant evidence for targeted regional interventions

Research Questions

Primary Focus

Main Question: How do minimum wage changes affect occupational structure across Russian regions?

Theoretical Motivation: MW may cause occupational substitution, upgrading, or regional sorting

Specific Questions:

- ① Which occupations cluster at minimum wage thresholds?
- ② How do adjustment mechanisms differ by sector?
- ③ What are the regional patterns of occupational change?

Research Hypotheses

Testable Predictions

H1: Occupational Incidence

- Low-skill service occupations show highest MW concentration
- Concentration patterns differ by region

H3: Regional Heterogeneity

- High-MW regions:
Occupational upgrading
- Border regions:
Cross-regional mobility

Theoretical Basis:

- Neoclassical labor demand model
- Task-based occupational approach
- Russian institutional context

Data Source

Russian Longitudinal Monitoring Survey (RLMS)

- Household panel: 1994-2024 (30 years)
- 171,965 household-year observations
- Nationally representative with regional identifiers
- Occupational codes (3-digit OKZ)

Sample Selection:

- Working-age population (18-65)
- Wage and salary workers
- Complete occupation information

Limitations:

- Underrepresents informal sector
- Occupational codes changed over time
- Wage reporting may have measurement error

Key Variables

RLMS Data Structure

Variable	RLMS Code
Monthly wage	C4
Occupation	C7_1
Employment status	C1
Sector	C2
Firm type	C3
Formal status	C8
Hours worked	C5
Region	REGION

- Additional controls: Age, gender, education
- Regional economic indicators
- Time dummies for economic cycles

Empirical Strategy

Three-Stage Approach

Stage 1: Descriptive Mapping

$$\text{MW Concentration}_{ort} = \frac{Emp_{ort,w \leq MW}}{Emp_{rt,w \leq MW}}$$

Stage 2: Difference-in-Differences

$$Y_{irt} = \beta_0 + \beta_1 (\text{Post}_t \times \text{HighMW}_r) + \text{Controls}$$

Stage 3: Border Analysis

$$Y_i = \alpha + \beta \cdot \mathbf{1}\{\text{MW}_r > \text{MW}_{r'}\} + \epsilon_i$$

Methodology

Identification and Robustness

Identification Strategy:

- Exploit regional MW differences post-2007
- Temporal changes in federal MW
- Interaction of region and time effects

Statistical Approach:

- Regional and year fixed effects
- Clustered standard errors (region-occupation)
- Dynamic event study design

Robustness Checks:

- Alternative wage measures (C4 vs G1_1)
- Different MW bite thresholds (25%, 30%, 35%)
- Placebo tests with false reform dates

Expected Findings

Preliminary Expectations

Based on literature and descriptive patterns:

- 5-8% of workers directly affected by MW (higher in low-wage regions)
- Routine occupations (retail, cleaning) most concentrated at MW
- Public sector shows larger spillover effects due to wage grids
- Border regions show occupational mobility toward lower-MW areas
- Informal employment increases in high-MW regions for affected occupations

Policy implication: Targeted MW adjustments needed by occupation/region

Expected Contributions

Academic Value

- First comprehensive occupation-level analysis for Russia
- Novel evidence on regional heterogeneity in transition economies
- Methodological: Integrating occupational mobility with MW analysis
- Advances understanding of institutional mediation in labor markets

Policy Relevance:

- Evidence for targeted social protection to vulnerable occupations
- Guidelines for optimal regional differentiation of MW policies
- Sector-specific enforcement strategies for labor inspectorates

Research Timeline

5-Month Schedule

Month 1: Preparation

- Literature review completion
- RLMS data cleaning & preparation

Month 2: Descriptive Analysis

- Occupational incidence mapping
- Regional heterogeneity patterns

Month 3: Causal Analysis

- Difference-in-Differences estimation
- Border discontinuity design

Month 4: Writing & Extensions

- Thesis drafting
- Heterogeneity analysis

Month 5: Completion

- Final revisions
- Presentation preparation
- Defense

Conclusion

This study provides first analysis of MW effects on occupational dynamics in Russia.

Key Innovations:

- Occupational-level analysis rather than aggregate effects
- Regional natural experiment (post-2007 differentiation)
- Long-term dynamics (1994–2024)
- Multiple adjustment mechanisms
- Policy-relevant regional focus

Significance: Provides evidence for optimizing Russia's regional MW policy while advancing understanding of occupational adjustment mechanisms in transition economies.

Thank You

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