

Takeyoshi, Alcides

Experienced professional with a demonstrated history of working in trading with a passion in software development and design. Experience in web development coding clean and well-structured code. Strong business development professional with a Bachelor Degree in International Business from Regent's University, London.

CODE STACK

HTML 5 | CSS3 | Javascript | Domains | Web Hosting | Ruby
FTP | Git Version Control | Command Line | Flexbox | Working with local and remote repositories | Responsive Typography | Media Queries & Standard Breakpoints | Building Web Apps with Javascript React | Hooks

ADDRESS

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PERSONAL DATA

Place of Birth: Brasilia/Brazil
Nationality: Japanese (JPN passport holder)

EDUCATION

Jan' 22- Sep'22	Skillcrush Front-end Developer comprehensive job-training course using HTML, CSS, and Javascript to code up the designs created by web-designers and implement them on the web.
Sep '21- Present	TCJ Tokyo Central Japanese School. Tokyo, Japan. 3 times a week class for improving Japanese. I am currently studying N3 level materials.
Jan '21-Dec'21	Codecademy Ruby certificate, HTML certificate, CSS certificate.
1998 - 2002	EUROPEAN BUSINESS SCHOOL, London, UK BA (Hons) in International Business Studies with Japanese, including semesters at: Otomon Gakuin Daigaku (Osaka, Japan) modules: intensive Japanese and business courses.
Sep'97 - Dec'97	TEMPLE UNIVERSITY, Tokyo, University Courses in Mathematics and English
Sep'93 - May'97	French Lyceum in Tokyo, Japan Exams passed: Baccalaureate (economy)

LANGUAGES

Portuguese (F), English (F), French (F), Japanese (N3) and Chinese (Conversational)

WORK EXPERIENCE

Feb'21 - Present	<p>Freelance, Tokyo, Japan</p> <p>Improve UX/UI experience, wrote, modified and prepared code based on Figma designs for UI/UX. Skills: CSS3, HTML5, Javascript, React, Styled- components, debugging, and implementation. (Project with Mojo Productions-website)</p>
Jan'21 - Dec'21	<p>TRIDGE, Tokyo, Japan</p> <p>Trading of agricultural products, sales engagement manager at Tridge. Prospected clients in Japan and made proposals from fulfilled suppliers in the system. Made presentations, cold calls and emails to potential clients. Visited clients at their office for presentation and made sales pitches. He participated at fairs and met potential customers. Networked using social media and referrals.</p>
Sep'12 - 'Dec'20	<p>DAFCO. Shanghai.</p> <p>Director.</p> <p>Sourcing, cold calling, negotiating, shipping management with forwarders and documentation. Extensively used LinkedIn for prospecting suppliers and traders.</p> <p>Sourced Brazilian agricultural products: chicken, beef and pork. Client visits, factory visits and fair participation across China.</p> <p>Project: Sugar ICUMSA 45 import to Mainland China</p> <ul style="list-style-type: none">-Pitch to buyer, identified the seller, price negotiation payment terms negotiation, document follow-up from LOI/ICPO to SPA/final contract.-Facilitate communications between seller and buyer.-Manage sales and purchase agreement to close the deal.

INTERESTS

Software programming, design and reading.

PORTFOLIO

www.github.com/Alcides-hub