



XPLORE M60 - 6" Rugged Handheld

Product Introduction Presentation

XPLORE™

XPLORE™ M60 Rugged Handheld Platform

The ideal rugged handheld device for highly mobile professionals who need one very dependable device that can do it all

A full line of thoughtfully integrated accessories ensures the workflow is optimized for ease and efficiency



XPLORE M60 – 6” Rugged Android Handheld

Targeted for Manufacturing, Warehouse, Transportation, and Distribution

- Keeping workers connected to backend data systems and each other
- Forklift and vehicle mounting options
- Very long battery life (up to 22hrs) for long shift work

Barcode scanner option and peripherals provide superior materials-based workflow support

- Shipping and receiving
- Picking and packing
- Managing inventory and equipment

True Rugged design

- IP-68 Superior Protection from dust and water ingress
- 1.5m drop tested to MIL-STD-810G
- -20° to 60°C Operating Temp works in all regions



M60 + Barcode Scanner

What is True Rugged?

This is not simply a device with a “thick skin”

- The M60 hits the mark for applications needing high levels of ruggedness; it survives the seasons, the geographical locations, and in extreme weather conditions
- MIL-STD-810G Certified to Tolerate Extreme Temperatures, 5 ft (1.5 M) Drops, Humidity, Rain, Snow, and other Harsh Environmental Elements
- Ultra-rugged, IP68 waterproof and dustproof rated
- Gorilla Glass III protection against screen damage



XPLORE M60 – Key Features

Awesome display experience with 6.0” FHD, 550 nit display - **HIGHER**

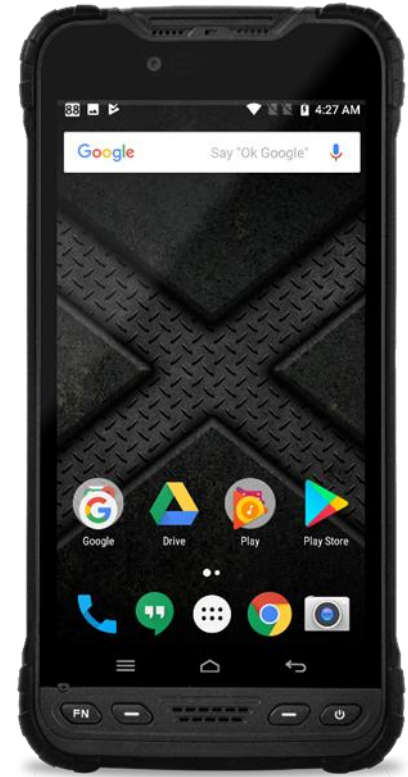
- Great outdoor full sun visibility with Xplore ViewAnywhere technology
- High resolution and Optimum Size for maximum content viewing and maximum portability

Extended Battery Life - **STRONGER**

- Extremely high capacity 8400 mAh battery gives up to 22 hrs of use!

Always connected with 802.11ac, Bluetooth, NFC, 4G LTE Data and Voice communications* - **FASTER**

- All the communications and radios needed in one high performance highly mobile yet rugged package



Only 2 base SKUs WW – with and without Barcode Scanner

Taking Xplore Mobility and Performance to the next level!

* Some limitations based on carrier and region

M60 Rugged Handheld Pricing



Base Handheld SKU

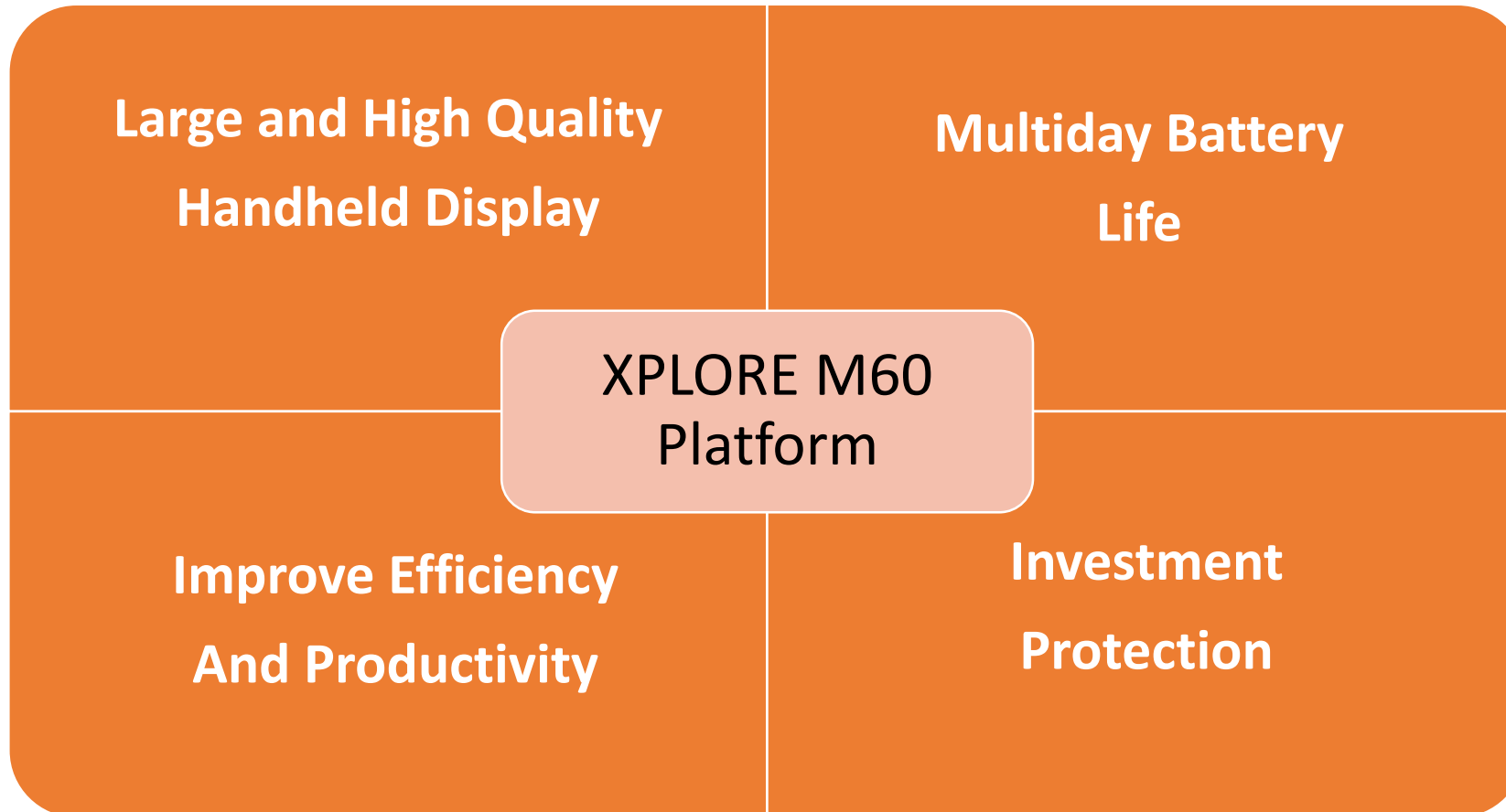
- \$999 MSRP
- Larger discount



BCR Handheld SKU

- \$1,199 MSRP
- Larger discount

XPLORE M60 Platform



Large, High Quality, True Rugged Display

The XPLORE M60 is the optimum size for many mobile workers

- The 6" FHD View Anywhere™ display shows maximum information and details for enterprise applications
- The large high brightness display is easy to read by tired eyes and outdoors
- Wet and glove touch capability
- The rugged design is thin and screen optimized
- The M60 is "JUST RIGHT"



Improve Efficiency and Productivity

- Easily Access Enterprise Data
- Staff Collaboration
- Scan tags with Barcode Scanner or NFC
- Setup one touch access to features and apps with dedicated function buttons
- Device consolidation
- It's all about making your workforce efficient, productive, and happy, which translates into bottom line success and employee retention



M60 Investment Protection

- The M60 Rugged Handheld has high durability meaning your workers stay productive and happy.
- Independent studies from VDC Research have shown that rugged devices have a Total Cost of Ownership that is about 50% of non-rugged.
- Excellent service and support is available for Xplore devices for up to 3 years after sales. Extended Warranties provide even more insulation from post acquisition costs.



XPLORE M60 Rugged Handheld Product Features

- Rugged, IP68, 1.5m drop, -20° to 60° C
- LCD 6.0" FHD 1080 x 1920, 550 nits, Glove/Wet Touch
- Qualcomm MSM8953, Octa-Core, 2.2 GHz
- Android 8.0 Oreo
- Large 8400mAh battery for very long battery life, up to 22hrs
- 4GB RAM, 32GB Flash + microSD slot
- Camera 5M/13M front/rear
- USB C for charging or data, headset via adapter
- 802.11ac, 4G LTE, BT 4.1, GPS, NFC
- Dual SIM
- Phone voice capability
- Weight 361g
- 1D/2D BCR Option
- Desk and Vehicle Charger Option
- Handstrap Option
- Estimated Starting MSRP ~\$999
- 1 year base warranty with upgrade options



Public Announce May 15th
Shipping mid June

Android 8.0 Oreo™ Operating System

Smarter, Faster, More Sweeter and Powerful than Ever

What's New in Oreo

- 2x Faster – Get to your favorite apps quickly
- Higher Security with Google Play Protect
- Better Battery Life
- Background Limits – minimize background activity in apps you use the least
- Easier data entry with Autofill and Smart Text Selection



A bird? A plane? No, it's Android Oreo.

Android for Work™

Main Concepts in Android for Work

- Keep business and personal data completely separate on an Android device;
- Encrypt the whole Android device using technology similar to PC device encryption;
- Create a work profile that isolates work data from personal data; and
- Use mobile device management services connect to the A4W profile, allowing whitelisted applications to be installed.



XPLORE M60 - MDM | EMM Solutions

- Mobile Device Management or Enterprise Mobility Management Solutions are critical software infrastructure for all mobile devices including tablets
- MDMs provide the security and device management that enable mobile device to be safe and up to date
- The XPLORE M60 Rugged Handheld is certified with major ISVs

SOTI[®]


airwatch[®]
by **vmware**[®]

 **MobileIron**

- These solutions all leverage Android for Work™ middleware



M60 Accessories





Model shown with built-in
**Barcode Scanner &
Hand Strap****

Barcode Scanner & Hand Strap

- Single-button scans of barcodes and NFC tags
- Increase data input speed without the risk of expensive entry errors

ACCESSORIES: Get More from Your Mobile Investment



Vehicle Charging Cradle



**Desktop and
Multibay Charger**



Belt Pouch



Screen Protector (3-Pack)



Product Tour



M60 Product Tour





Competitive



XPLORE M60 Rugged Handheld Competitive



	XPLORE M60	Honeywell CT60	Panasonic FZ-N1	Zebra TC-56
Price	\$999, \$1,199 w/ BCR	\$1499	\$1299	\$1400
Drop	5'	8' concrete	6'	4' concrete
IP Rating	68	67	67	67
Weight	370g	350g	276g	249g
Thickness	0.6"	0.75"	0.61"	.73"
CPU	QC MSM 8953 8c	QC 660 8c	QC MSM874AB	QC 650
OS	Droid 8.0	Droid 7.1	Droid 6.0	Droid 7.0
RAM	4GB	3GB	2GB	2/4GB
SSD/eMMC	32	16	16	16, 32
LCD	6" FHD	4.7" HD	4.7" HD	5.0" HD
Brightness	540	Not speced	500	Not specified
Battery	22hrs, 8400mAh	4040mAh	8-16hrs	4300 mAh
Hot Swap	No	No	No	No
Cameras	5/13 Mpix	13 Mpix	5/8 Mpix	13 Mpix
Ports	USB type C, Dock	Dock	microUSB, headset, Dock	Dock
Antenna Pass	GPS	No	No	No
Wireless	11ac, BT 4.0, LTE, NFC	11ac, BT 4.0, LTE	11ac, BT 4.1, LTE, NFC	11ac, BT 4.1, NFC, LTE Option
Expansion	BCR Option	BCR included	BCR included	BCR included
Function Keys	Yes	No	Yes	No



Questions?
Thank You!

