Weekly Report

Robert Manni

15 OCT 2021

For week ending in 2021-10-15

**Quotes by Product**

Product ABC This week

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Product | Quantity | ID | Client | Country | Quote Date |
| ABC | 579 | EQU218 | EQU | Equatorial Guinea | 2021-10-19 |
| ABC | 1330 | PAR730 | PAR | Paraguay | 2021-10-23 |
| ABC | 225 | DOM19 | DOM | Dominican Republic | 2021-10-27 |
| ABC | 1136 | PAP990 | PAP | Papua New Guinea | 2021-10-15 |
| ABC | 1334 | LUX564 | LUX | Luxembourg | 2021-10-21 |
| ABC | 360 | MON994 | MON | Mongolia | 2021-10-24 |
| ABC | 835 | QAT869 | QAT | Qatar | 2021-10-15 |
| ABC | 600 | LUX678 | LUX | Luxembourg | 2021-10-26 |

Product DEF This week

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Product | Quantity | ID | Client | Country | Quote Date |
| DEF | 76 | NIC935 | NIC | Nicaragua | 2021-10-23 |
| DEF | 622 | MEX175 | MEX | Mexico | 2021-10-11 |

Product GHI This week

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Product | Quantity | ID | Client | Country | Quote Date |
| GHI | 252 | HOL111 | HOL | Holy See | 2021-10-12 |
| GHI | 457 | GRE625 | GRE | Grenada | 2021-10-09 |
| GHI | 1014 | GUI117 | GUI | Guinea-Bissau | 2021-10-24 |
| GHI | 1030 | MAL375 | MAL | Maldives | 2021-10-10 |

**Total Quantities in Quotes by Product**

Total Quantities Quoted For Each Product This Quarter

|  |  |  |
| --- | --- | --- |
| Cat.No. | Total | Orders |
| ABC | $20,603 | 24 |
| DEF | $20,280 | 28 |
| GHI | $18,554 | 24 |
| JKL | $18,358 | 23 |

Average close rate for all orders is 14.8 days.