

Joe



Job Title
Staff de ventas

Age
18 to 24 years

Highest Level of Education
Some college, no degree

Social Networks



Industry
Sales

Organization Size
1-10 employees

Preferred Method of Communication

- Social Media
- Phone
- Email
- Face-To-face

Tools They Need to Do Their Job

- Email
- Cloud-Based Storage & File Sharing Applications
- Business Intelligence Dashboards
- Accounting and Bookkeeping Systems

Job Responsibilities

hacer que los clientes se sientan cómodos y seguros

Their Job Is Measured By

ventas, atracción de nuevos clientes, producción

Reports to

Director

Goals or Objectives

generar nuevos contactos, ampliar las ganancias

They Gain Information By

reciben capacitación cada 3 meses

Biggest Challenges

- Navigating Client Relationships & Communications
- Communication
- Problem Solving & Decision Making
- Professional Development
- Collaboration & Creativity
- Resources