# 19tris. Design patterns

Interazione Uomo Macchina Prof. Maurizio Mancini

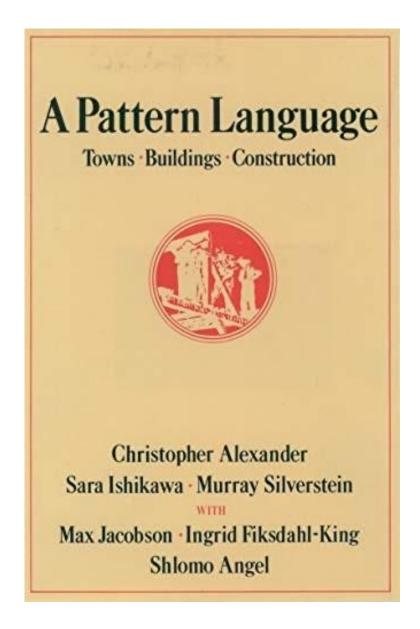


Human Computer Interaction
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<a href="https://github.com/polito-hci-2022">https://github.com/polito-hci-2022</a>



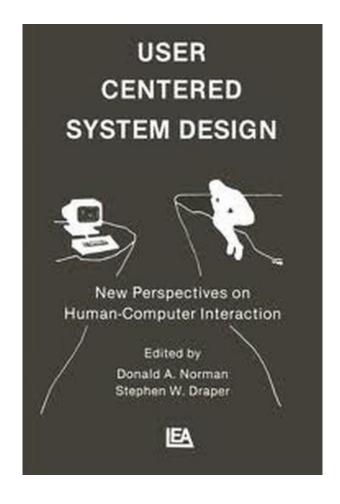
- Design patterns were first used in architecture
- The idea was introduced by the architect Christopher Alexander, who defined a design pattern in this way: "Each pattern describes a problem that occurs over and over again in our environment, and then describes

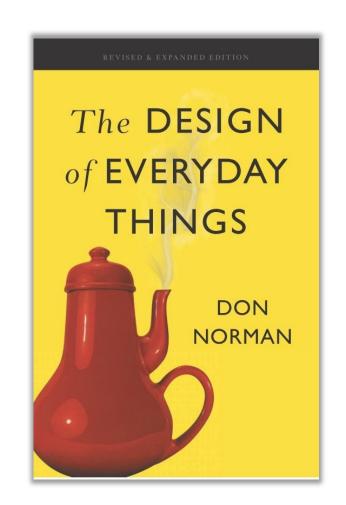
the core of the solution to that problem, in such a way that you can use this solution a million times over, without ever doing it the same way twice.



- They are a way to communicate common design problems and related solutions
  - Design patterns are recurring solutions that solve common design problems
- They not too general and not too specific
  - o use a solution "a million times over, without ever doing it the same way twice"
- They are a shared language
  - o Design patterns are standard reference points for designers
  - o They allow for debate over alternatives, where merely mentioning the name of a design pattern implicitly carries much more meaning than merely the name
  - o They are readable by non-experts

## **Patterns in HCI**







- Each user interface is unique and has its own set of goals and data, but...
  - This does not mean that we should force users to learn new conventions to operate them!
- With UI design patterns, we can accelerate our users understanding of the interface

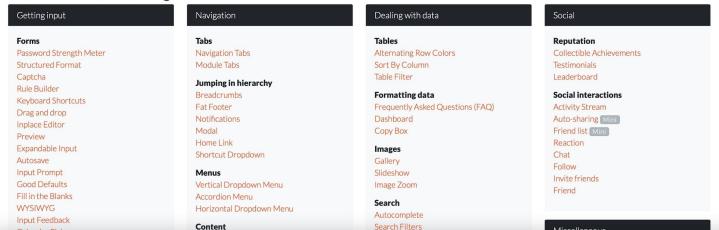
## Design patterns

User Interface Design patterns are recurring solutions that solve common design problems. Design patterns are standard reference points for the experienced user interface designer.

Dwell into the patterns below to learn a common language of web design.

Design patterns provide a common language between designers. They allow for debate over alternatives, where merely mentioning the name of a design pattern implicitly carries much more meaning than merely the name.

#### User Interface Design Patterns



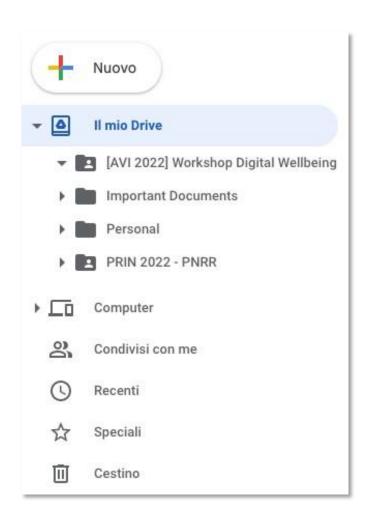
https://ui-patterns.com/patterns

#### **ACCORDION MENU**

DROPDOWN MENU

**CARDS** 

**BREADCRUMBS** 

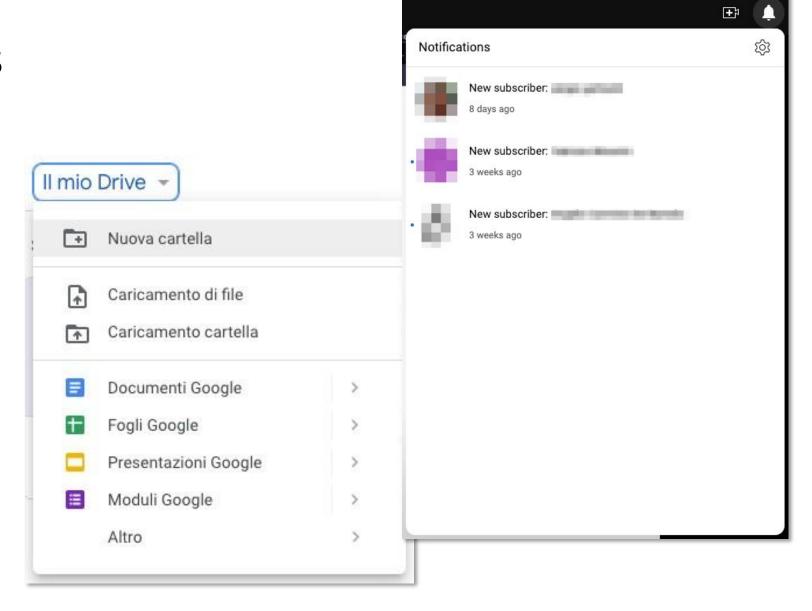


ACCORDION MENU

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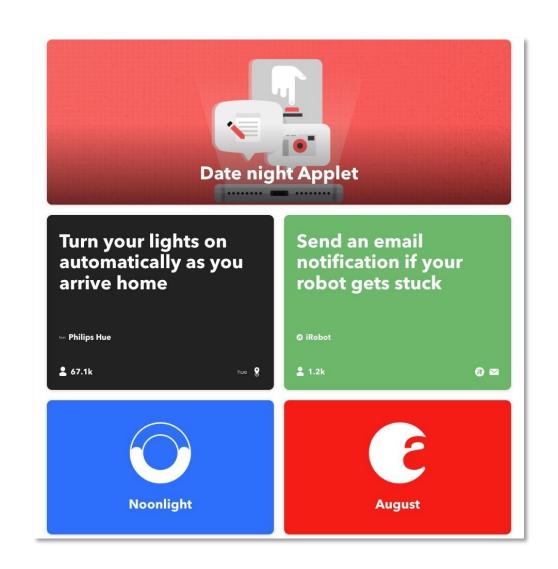


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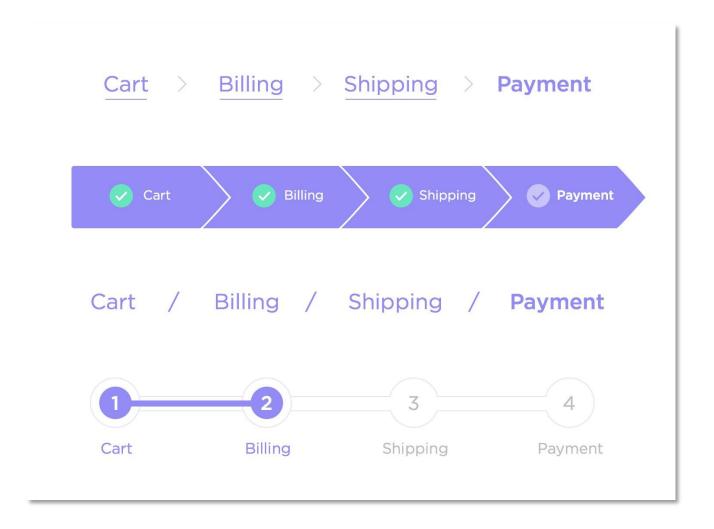


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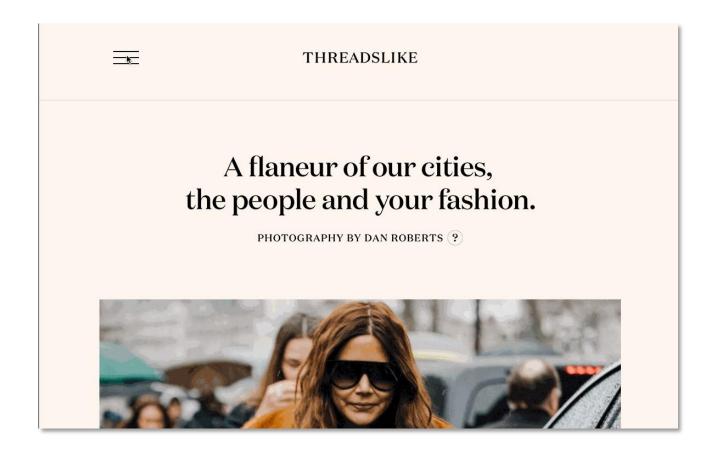


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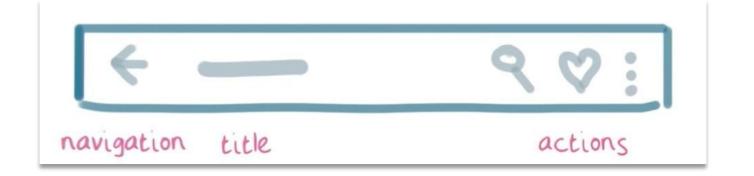


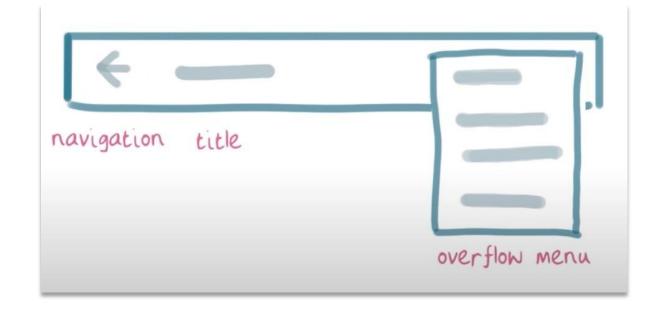
#### **TOOLBAR**

APP BAR

**TABS** 

NAVIGATION DRAWER





**TOOLBAR** 

**APP BAR** 

**TABS** 

NAVIGATION DRAWER

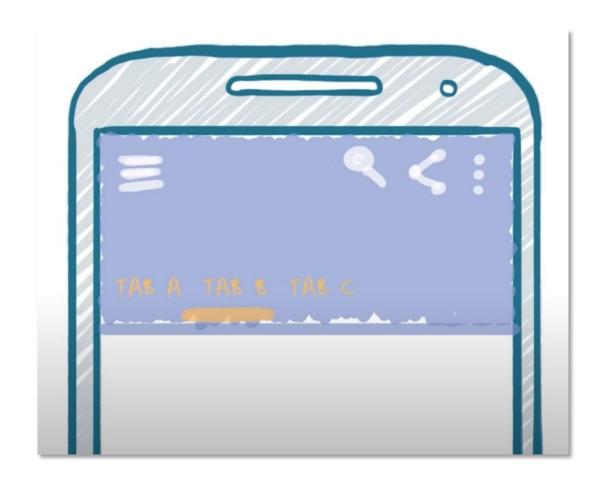


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APP BAR

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NAVIGATION DRAWER



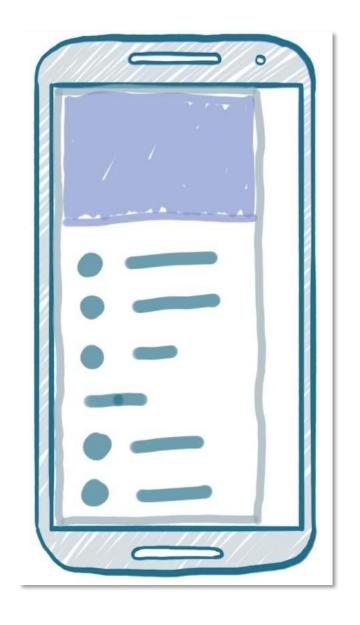
**TOOLBAR** 

APP BAR

**TABS** 

#### **NAVIGATION DRAWER**



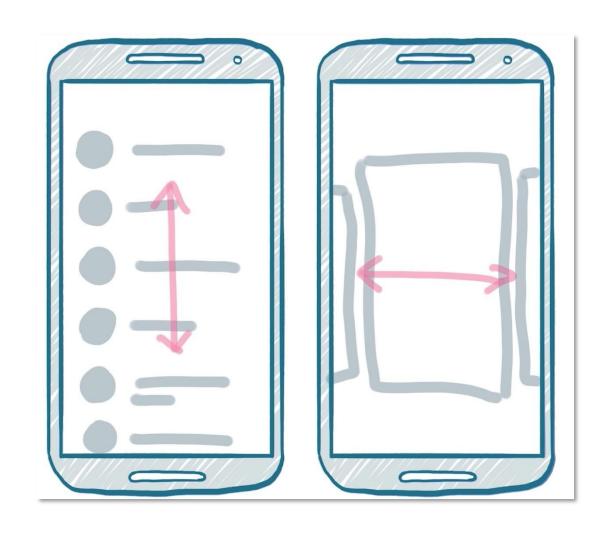


**TOOLBAR** 

APP BAR

**TABS** 

NAVIGATION DRAWER



# **Dark Patterns**

Deceptive designs that go against users' best interests

## **Dark Patterns**

- The term "dark pattern" was coined in 2010 by Harry Brignull, a design practitioner
- The aim was to include all those designs that are deliberately adopted to promote choices that are not in the user's best interest



CKRISZTINA SZEROVAY WWW. SKETCHINGFORUX.COM

DARK PATTERNS

UX Knowledge Base Sketch #29

DARK PATTERNS ARE



TRICKS

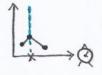
FINE LINE BETWEEN INFLUENCING USERS' BEHAVIOR AND TRICKING THEM!

THAT MAKE THE USERS DO THINGS THEY DID NOT MEAN TO.

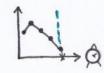
DARK PATTERNS CAN WORK IF SOMEONE IS LOOKING FOR SHORT-TERM RESULTS.



USING DARK PATTERNS HAS A NEGATIVE IMPACT IN THE LONG-TERM



ONLY INITIAL SUCCESS, NOT SUSTAINABLE



USERS WILL SWITCH TO MORE ETHICAL PRODUCTS I SERVICES

THE MOST COMMON TYPES



#### FORCED CONTINUITY

FREE TRIAL -> CHANGES TO A PAYING SCHEME WITHOUT WARNING



#### DELIBERATE MISDIRECTION

FOCUSING THE USERS ATTENTION ON THE MORE EXPENSIVE OPTION, HIDING THE CHEAPER WAY



#### BAIT & SWITCH

USE A CONVENTION, PATTERN IN A WAY TO MAKE THE USER FALSELY ASSUME SOMETHING



#### HIDDEN COSTS

AT THE CHECKOUT, A NEW, UNEXPECTED COST APPEARS



#### ROACH MOTEL

THE START IS EASY (SIGNUP/SUBSCRIPTION), QUITTING IS HARD



#### OBSCURED PRICING

MAKING IT HARD TO COMPARE THE PRICES



#### GROWTH HACKING THROUGH SPAMMING

YOU BECOME THE SPAMMER WITHOUT KNOWING IT



#### SNEAK INTO BASKET

A RANDOM ADDITIONAL TIEM APPEARS IN YOUR BASKET (WITHOUT YOUR CONSENT)



#### DISGUISED ADS

AN AD LOOKING LIKE AN OTHER TYPE OF CONTENT / NAVIGATION



#### PRIVACY ZUCKERING

SHARING MORE PRIVATE INFO THAN YOU WANT



#### ROADBLOCK

A POP-UP INTERRUPTS YOUR INTENDED ACTION



#### MISINFORMATION

E.G. CONFUSING LCOLOR, CONTRAST -LANGUAGE

#### TRICK QUESTIONS

CHECKBOX TREACHERY

## **Dark Patterns**

- Harry Brignull published a gallery of dark patterns on the www.darkpatterns.org
- He launched an hall of shame campaign on Twitter using the hashtag
   #darkpatterns

## Dark Patterns ... or Deceptive Designs

- Many organizations are moving away from the oppressive terminology typical in computer science
  - For example from "master/slave" to "parent/child" and from "blacklist" to
     "block list"
- In the case of "dark patterns," the association of "dark" with harm is problematic
  - it may reinforce the racist heuristic of viewing people with darker skin tones as evil (i.e., the "bad is black" effect)
- There are nowadays alternative names for dark patterns as well, such as deceptive designs

# Attention-Capture Damaging Patterns

A particular kind of dark patterns

## **Attention Economy**

- Why is our digital well-being undermined by contemporary technology?
- Most of the contemporary tech-companies adopt a business model that is called the "Attention Economy"
  - Our attention is transformed into a currency
  - We «pay» for a service with the time we spend on it
  - Tech companies may sell our attention (and our data, sometimes) to advertising companies
- This business model is convenient
  - o Alphabet (the company that owns Google) is worth \$1 trillion
  - Meta (which owns Facebook, Instagram and WhatsApp) is worth about
     \$700 billion

## **Attention Economy**

2020 This Is What Happens In An Internet Minute



# 2021 This Is What Happens In An Internet Minute



## **Attention-Capture Damaging Patterns: Definition**

- A recurring pattern in digital interfaces that a designer uses to exploit
  psychological vulnerabilities and capture attention, often leading the user to
  lose track of their goals, lose their sense of time and control, and later feel
  regret
- The goal of ACDPs is to maximize continuous usage, daily visits, and interactions (e.g., clicks, shares, likes, etc.).
- They make users more likely to visit a digital service again and click on similar types of rewarding content, thus creating a «trap» for the user that enables the stakeholder's goal

## **Attention-Capture Damaging Patterns: Strategies**

- Typically, they ACDPs the need for autonomous decision making by "automating" processes and functions
- Paradoxically, they can improve the usability of a platform
- They exploit users' psychological vulnerabilities:
  - Variable reward
  - Immediate gratification
  - o [...]

## **Attention-Capture Damaging Patterns: Strategies**

- The exploited psychological vulnerabilities can be of various type:
  - Notifications (with their vibrations, flashing LEDs ...) mimic danger signals that we may experience in "offline" life
  - The possibility of receiving new comments or likes keeps us in a persistent state of alert (variable reward)
  - Every time we receive a comment or a "like," our brain gets a dose of dopamine, prompting us to compare ourselves with others (social influence)
  - In general, today's technology is designed to keep us "engaged," offering us a mix of old and new content each time
    - a mechanism that is used by **slot machines**, too

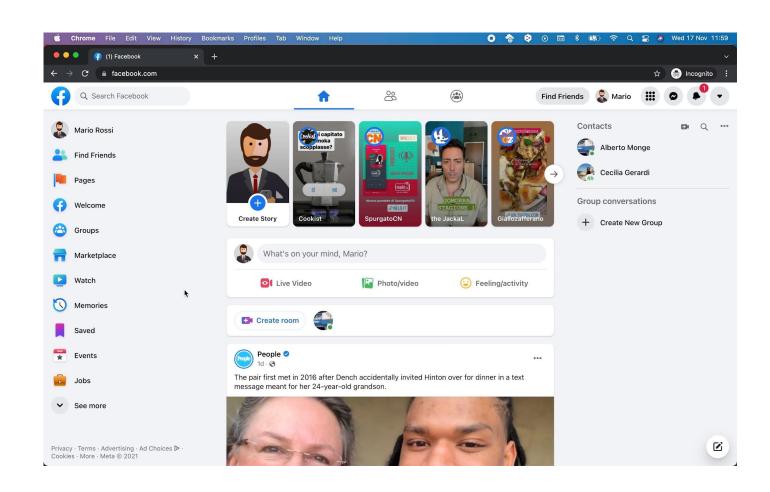
## **Attention-Capture Damaging Patterns: Impacts**

- ACDPs may negatively affect people's digital well-being
  - They promote "digital addiction"
  - They undermine users' attention and productivity
  - They undermine users' sense of agency and self-control
  - They result in a later sense of regret

# GUILTY-PLEASURE RECOMMENDATIONS

**NEVERENDING AUTOPLAY** 

CASINO PULL-TO-REFRESH



# GUILTY-PLEASURE RECOMMENDATIONS

**NEVERENDING AUTOPLAY** 

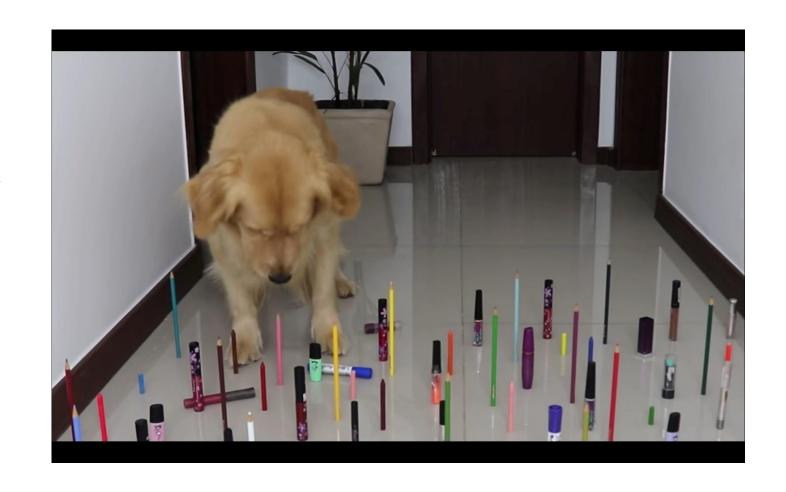
CASINO PULL-TO-REFRESH

- They are based on:
  - Previous user's interactions (Content-Based)
  - Preferences of similar users (Collaborative Filtering)
- Recommendations are useful if the goal of the platform matches the user's goals (valuealigment problem)
- They can become a «trap» for keeping the user's attention on the platform against the user's will
- They exploit variable reward techniques

GUILTY-PLEASURE RECOMMENDATIONS

#### **NEVERENDING AUTOPLAY**

CASINO PULL-TO-REFRESH



GUILTY-PLEASURE RECOMMENDATIONS

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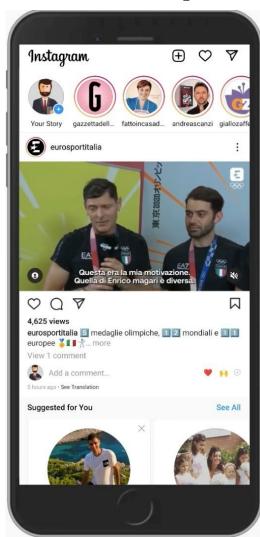
CASINO PULL-TO-REFRESH

- A new video is automatically played when the current one finishes. There is never a point for the user to stop and reflect, and the option to turn off autoplay is hidden or non-existent
- Autoplay may be useful in some circumstances,
   e.g., listening to music on YouTube while working
- It can prolong usage sessions ( «let me see this new video and then I will close the app!»)
- It exploits variable reward techniques
- Reduces the user's autonomy

GUILTY-PLEASURE RECOMMENDATIONS

**NEVERENDING AUTOPLAY** 

**CASINO PULL-TO-REFRESH** 



GUILTY-PLEASURE RECOMMENDATIONS

**NEVERENDING AUTOPLAY** 

#### **CASINO PULL-TO-REFRESH**

- When the user swipes down on their smartphone, there is an animated reload of the page that may or may not reveal new appealing content.
- Users may be tempted to refresh compulsively, hoping to receive new content
- It exploits variable reward techniques
- Similar to slot machines

GUILTY-PLEASURE RECOMMENDATIONS

**NEVERENDING AUTOPLAY** 

CASINO PULL-TO-REFRESH



GUILTY-PLEASURE RECOMMENDATIONS

**NEVERENDING AUTOPLAY** 

CASINO PULL-TO-REFRESH

- As the user scrolls down a page, more content automatically and continuously loads at the bottom.
- It decreases the effort required to browse content
- Promotes "endless" usage sessions
- It exploits variable reward techniques

## References

- Some material from
  - https://hci.stanford.edu/courses/cs147/2022/wi/lectures/16-designpatterns.pdf
  - o <a href="https://hci.rwth-aachen.de/cthci-ss2020">https://hci.rwth-aachen.de/cthci-ss2020</a>
  - https://www.youtube.com/watch?v=aB6us\_txi54

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