

CAPTAIN

## SANNIKOV OLEKSANDER

THE ACTING MASTER/SDPO  
OWNER & FOUNDER

A.L.M.A



## ATLANTA LTD. MARITIME AGENCY (A.L.M.A.)

B.27, Prospekt Admirala Lunina,  
Mariupol, 87510, Ukraine

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( Common)

E-mail: atlanta@hitline.net.ua  
( Personnel Department)

Website: [www.atlanta-maritime.com](http://www.atlanta-maritime.com)

**Atlanta Ltd.**  
Maritime Agency

Crewing-Manning-Study



Lloyd's Register  
LRQA

## CERTIFICATE OF APPROVAL

This is to certify that the Management System of:

**"ATLANTA Ltd" Maritime Agency (A.L.M.A.)  
27, Lunina Avenue, Mariupol, Donetsk Region, 87510  
Ukraine**

has been approved by Lloyd's Register Quality Assurance  
to the following Management System Standards:

**BS EN ISO 9001:2008  
EN ISO 9001:2008  
ISO 9001:2008**

The Management System is applicable to:

**Provision of manpower to ship owners, ship managers  
and ship operators in accordance with the requirements  
of the International Labour Organisation's Maritime Labour  
Convention, 2006 (MLC, 2006) as applicable to recruitment  
and placement services.**

Approval  
Certificate No. SPB6014831

Original Approval: 22 May 2012

Current Certificate: 22 May 2015

Certificate Expiry: 21 May 2018

Issued by: Lloyd's Register EMEA Saint-Petersburg for and  
on behalf of Lloyd's Register Quality Assurance Limited



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40/4, Lit. D, Pulkovskoe shosse, St.Petersburg, 196158, Russia  
For and on behalf of 1 Trinity Park, Bickenhill Lane, Birmingham, B37 7ES, United Kingdom

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# OUR HISTORY

## OCTOBER, 2003:

A.L.M.A is founded and established in Mariupol, Ukraine, by Capt. Sannikow Oleksander.

## MAY, 2005:

Received from Russian Registry the Certificate of Approval of "Quality Management System".

## DECEMBER, 2005:

A.L.M.A wins its first crew-management contract for Merchant vessel.

## JUNE, 2007:

A.L.M.A. wins its first crew-management contract for Offshore vessel.

## JANUARY, 2008:

A.L.M.A. became as IMCA Member for "Europe & Africa Sections".

## MAY, 2012:

Received from Lloyd Registry the Certificate of Approval of Quality Management System. The founding partners business objective was to create the best Crew-Management company in the world, based on sound

## MAY, 2014:

Received Delivery Contract for DSV.

## MAY, 2015:

Received from Lloyd Registry Current Certificate.

## AUGUST, 2015:

Crew Management of LPD vessel.

## NOVEMBER, 2015:

Crew Management of DSV.



# ABOUT US

The Atlanta Ltd. Maritime Agency (A.L.M.A.) is a highly specialist Crewing & Recruitment business which is focused on providing marine & shore based recruitment and crew management services to Marine Offshore & Merchant vessels, Oil & Gas Industry, Commercial & Industrial Companies abroad and market sectors around the globe Founded in the Ukraine in October, 2003, A.L.M.A. has enjoyed consistent growth and has launched headquarters in East Europe and remains as global headquarter.

Our business is global with more than **7 000** real Seafarers.

A.L.M.A. can manage both Merchant & Offshore vessels and has extensive experience of working with multi-national crews. As with Crew and Human vessel operating divisions' of the Ship Owners and Managed companies adheres to the highest Safety, Environmental and Quality standards according to ISM & QSMS.

**ISO 9001:2008 & MLC - 2006**

**Quality Management Systems - Requirements.**

A.L.M.A. is committed to its consultative recruitment style, the highest standards of customer care and building solid working relationships with clients. We offer challenging work and excellent career opportunities for our people, and we love what we do. Ultimately, our customers' success is our success. As long-term partners we work closely with our customers and constantly strive for innovation and improvement. We continue to invest heavily in our A.L.M.A. staff and internal systems to ensure that we have a solid foundation from which to continue growing and delivering a world class service to our clients and candidates.

The company's strategy is to provide marine and other specialist crewing & recruitment services to the Shipping & Maritime,

In our Management there are Vessels of Offshore and Merchant Fleet.

We use BIMCO Crewman-Agreement for Crew Management



# HOME (COMPANY PROFILE)

Atlanta Ltd. Maritime Agency (A.L.M.A) is a leading professional in the Crewing, Recruitment and Employment Industry in Ukraine.

Established in October, 2003 now employing 6 staff in Mariupol.

A.L.M.A. personnel supports an international client base providing Crew Management service, permanent, temporary and contract-based personnel to:

- Maritime Industry (Offshore & Merchant fleet);
- Oil & Gas Industry Local Government;
- Commercial & Industrial Companies abroad.

Our highly trained staff continually meet the needs of our clients, always going that extra mile to ensure positions are filled quickly and professionally whilst only supplying candidates of the highest calibre. Finding a new member of staff can be a lengthy and stressful task.

At A.L.M.A., we are committed to providing you with a first-class quality service by identifying exactly what you need and delivering it in a cost effective way.

Our helpful and highly experienced team of recruitment co-coordinators handle your vacancies in a fast and efficient manner, ensuring that only the best candidates are selected for your positions, therefore saving your business valuable management time.

With our state of the art, comprehensive database and our dedicated staff we are confident that we have the right candidate

for the job and every vacancy, whether the position is temporary, permanent or contractual. We take care of payroll and administration issues and offer a range of additional services including, air tickets, land and sea transport as well as accommodation in Ukraine. We want to be an important partner, making sure that our services provide excellent value. We pride ourselves on providing a superior service to both clients and candidates by building strong, trusting relationships to ensure that clients and candidates are well cared for.



# A.L.M.A CREW MANAGER

At A.L.M.A. our people are our highest priority. We place great emphasis on teamwork and on creating an atmosphere in which our seagoing and shore-based staff will feel valued and a part of the company.

We also strive to reflect our values and vision throughout the organization in order to provide the best possible service for our client. By making all our employees feel part of the A.L.M.A. family, and by fully supporting education, competence building and career development, we intend to attract the "new generation" of seafarers.

## Crew management

Our entirely web-based personnel administration system gives real-time access to all personnel data as well as digital copies of all relevant licences, STCW Certificates and course diplomas.

All Owners have on-line access to their vessel and crew.

## Customers with High Standards and Requirements.

A.L.M.A. Crew Management serves a number of customers world-wide. They share our view that personnel is our most important asset and crucial for preserving the value of their vessels.

A.L.M.A. Crew Management serves a number of companies operating for commercial fleet, oil majors and national oil companies.

The crew management operation for tankers exceeds requirements in the TMSA guidelines and strives to provide high quality personnel that are «fit for service». The A.L.M.A. is a company in the world, which has been certified according to the ILO Maritime Labour Convention (MLC), 2006 by LR.

A.L.M.A. perform a complete human resources cycle:

- Crewing & Recruitment;
- Selection;
- Documentation & Certificates & Legitimacy;
- Employment;
- Pay Roll;
- Industry Relations;
- Rotation planning;
- Selection & Training Cadet Corps on the basis of Mariupol branch of Odessa National Marine Academy;
- Test all seamen in accordance with;
- Marlins, CEC 4,1-5,0 programs;
- Career Planning.



# OUR VALUES



= **RESPONSIBLE** = Safety always comes first.

= **TEAM BUILDERS** = The Team is always stronger than the individual

= **FRIENDLY** = A friendly atmosphere

makes a huge difference!

It makes your co-workers happier.

It makes work go easier! It makes the  
customers more satisfied.

= **ALWAYS ON** = Simply means that  
we're focused, in control of every  
situation, innovative and totally committed.



# OUR STAFF

## CAPTAIN SANNIKOV OLEKSANDER



In marine merchant fleet from 1975;  
Merchant Master from April 1994;  
Master-DP from 2005;  
**NISDPO Unlimited Certificate from 2007;**

Owner and Founder of ATLANTA LTD.  
Maritime Agency (A.L.M.A.);

## MARINA SOKUROVA



2004 year- graduated from Mariupol University of Humanity; from September of 2004 - works in the field of marine business; from February of 2007

- Personnel Senior Inspector of Atlanta Ltd. Maritime Agency; from 01.02.2011 - until now Director of Atlanta Ltd. Maritime Agency;

## KUZNETSOVA IRYNA



**Education:** -1998 - 2002 Starobelsk Medical College; 2003 - 2008 Higher, State Humanitarian University (Full-Time), Mariupol, Certified as English Philology;

2003-2008 Higher, Azov Regional Institute of Management , Zaporozhie, Certified as Jurisprudence; Joined company on the 15.07.2015.

## SOBOLYEVA POLINA



2010 – Graduated from Mariupol State of Humanity by speciality of the Teacher of Greek Language & Literature and got a Degree of Bachelor; 2011 - Graduated from Mariupol State of Humanity by speciality of the Teacher of English Language and Literature and got a Degree of Specialist;

02.09.2010 to 01.12.2011 – Worked in Commercial Centre From; 02.12.2011 – Secretary & Crew Manager of Atlanta Ltd. Maritime Agency (A.L.M.A.); From December, 2012 - an officially Certified ISO & Internal Auditor.

## PRYKHODKO YEVGENIY



Marine navigation technical engineer/ office manager

## DUNAEVSKAYA IRYNA



Chief manager of accounting & Pay Roll department



# ABOUT US

Safety, speed and trust are at the heart of our business, so all our candidates have passed through stringent reference and qualification checks. Positions for Offshore & Merchant vessels covered include:

- DP Officers (JDPO, DPO, SDPO);
- Engine Officers with DP Maintenance;
- Deck / Engine Officers;
- Deck / Engine / Catering Ratings;
- Pay Roll;
- Onboard Services personnel We recruit for Merchant vessels, the Offshore energy and Oil & Gas sectors.

We're able to respond to all kinds of requirements, including:

- Part / Full Crew Management;
- Supply of Temporary, Permanent and Contract-based personnel;
- In-country recruitment campaign management (including advertising, interviews and selection);
- Bespoke requirements (e.g. marine consultancy, seafarer's insurance, etc.);
- 24/7 service for all personnel related matters;

Clients can also benefit from the following services:

Keep track of crew onboard with our Client Extranet service - This service can be set up for ongoing temporary supply or part/full crew management contracts. It enables the vessels and all offices to access crew lists, including certification and next of kin details of all crew onboard and Appraisal reports for each seaman from the vessel. The service is updated daily ensuring efficient ship/shore communication.

You can send us request concerning required Seafarers using below indicated E-mails.

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**B.27, Prospekt Admirala Lunina, Mariupol, 87510, Ukraine**

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**E-mail: atlanta@hitline.net.ua ( Personnel Department)**

**Website: www.atlanta-maritime.com**

