

PERSONA: Martha Kent



Age: 40
Occupation: Pharmacist

Information:

- Vegan
- Drives a truck, in which she drives 20+ hours a week.
- Adventurous
- Enjoys lighting candles at home.
- Has 5 children, and she has to drive them around everywhere.
- Orders food often using UberEats.
- Facebook mom and very competitive with her friends.

Scenario: Martha's friend, Sarah, who is currently the number 1 rank on the EcoTrack leaderboard, recommends this website to her as a means to cut down her carbon emissions as Sarah sees Martha driving very frequently. Martha, skeptically, goes on the site and signs up for the first time. While on the homepage, she sees Sarah and the other top 2 on the leaderboard. She goes to her profile, then goes to the activity logger, where she fills out the series of questions. After filling out the logger, she sees sustainability tips, where the most pressing tip is reducing number of hours she drives. Then, the website promotes this by giving her challenges and badges related to driving and reducing it. Martha is renewed by a sense of determination to reduce her carbon emissions and eventually get overtake her friend on the leaderboard.

