
EDUCATION

BOCCONI UNIVERSITY, MASTER'S IN MANAGEMENT**MILAN, 2017-2019**

- Graduated with a specialization in Fashion, Luxury and Made in Italy Industries
- Developed industry knowledge as part of Bocconi's Consulting Club (BSCC) and Bocconi's Blockchain Association (BBCA)

PEPPERDINE UNIVERSITY, BACHELOR IN BUSINESS ADMIN.**LOS ANGELES, 2013-2017**

- Joined and held various leadership roles in Pepperdine's Entrepreneur Club, Delta Sigma Pi's professional association and Sigma Phi Epsilon's social organization
- Exchange Program: **FUDAN UNIVERSITY**

SHANGHAI, 2014**PEPPERDINE CARUSO SCHOOL OF LAW, CERTIFICATE IN DISPUTE RESOLUTION****LOS ANGELES, 2016**

- Developed knowledge of negotiation, mediation and arbitration as part of Strauss Institute's Conflict Management Program

EXPERIENCE

BOARD INTERNATIONAL, ASSOCIATE CONSULTANT**LONDON, 2019 -**

- Collaborated with an Italian fashion luxury brand in defining and actualizing their **merchandise plan** (OTB, Range Plan, Line Plan) at various levels of dimensionality as well as setting up their **financial system**, inclusive of margin planning, capex planning and headcount planning, achieved through different allocation methodologies (driver based, incremental, zero based and external)
- Assisted a major UK food retailer in defining **cost allocation** methodologies and designed an application, inclusive of business intelligence and corporate performance management features, aimed at determining direct product **profitability**
- Matured extensive knowledge of enterprise performance management systems, on-premise and cloud solutions, multidimensional databases and unified BI/CPM platforms, as well as grew substantial expertise of **data** management frameworks of retail (supermarkets and luxury fashion) clients

TERZI & PARTNERS, STRATEGY & CORPORATE FINANCE CONSULTING INTERN**MILAN, 2018**

- Supported Mr. Vittorio Terzi, founder of the firm and former director at McKinsey & Company, with a series of trend analysis reports, **market research** proposals and **financial statements** analysis
- Developed knowledge of numerous industries by working on 10 projects focused on organic and inorganic **growth strategies**, financial restructuring and private debt operations and **luxury goods** management

OTHER INTERNSHIPS:**LOS ANGELES, 2015-2017**

- **CRUDEN BAY INVESTMENT MANAGEMENT, WEALTH** MANAGEMENT INTERN
- **RE/MAX ELITE, REAL ESTATE** INTERN
- **STEIN ENTERTAINMENT, TALENT** MANAGEMENT INTERN

WORTH NOTING

CONSENSYS MBA COMPETITION, BLOCKCHAIN VENTURE DEVELOPMENT**NEW YORK, 2019**

- Developed a business plan for StayDapp, an Ethereum-based secondary marketplace for hospitality providers and guests

BOSTON CONSULTING GROUP, FUTURE MAKERS 2018 (Current Member of the TFM Association)**MILAN, 2019**

- Selected as Italy's Top 100 Talents from over 12,000 students to attend a series of workshops and join an exclusive program

DELTA SIGMA PI, INTERNATIONAL BUSINESS ASSOCIATION, EXECUTIVE OFFICER**LOS ANGELES, 2013-2017**

- Organized a 2-week recruitment process reaching 120 people comprised of workshops, guest lectures, mock interviews and social activities and oversaw the preparation of 60 business students during a 14-week training

SIMPLY CONVERSING & SEMPLICEMENTE PARLANDO, PODCAST HOST

- Empowering and having fun highlighting the perspective of young, ambitious and committed professionals and students on life topics and career (covering everything from the conflict of religion and spirituality, employment and freelancing, cultural clashes and much more!)

ONE MORE THING...

LANGUAGES: English (**Native**), Italian (**Native**), Spanish (**C1**)**SKILLS:** Basic Python Programming, HTML, CSS, Git, Microsoft Azure, iWork, Office Suite, Google Suite, BOARD Software, SQL**CERTIFICATES:** Bloomberg Market Concepts, Advanced Google Analytics, Data Analytics (University of Michigan)**SPORTS:** Golf (3 HCP), Runner (10K – top result 33'30'')