

Equity Flows in Uncertain Times: the Role of Heterogeneous Information

Francesco Beraldi
Yale University

Alessandro Dario Lavia*
Boston College

Chenping Yang
Yale University

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Abstract

We study the role of information heterogeneity across countries in shaping the patterns of capital flows during the global financial cycle. We first point out an exception to the known fickleness phenomenon, when looking at equity flows: foreigners tend to increase their investments in the United States in times of higher uncertainty. We build a model of portfolio choice and endogenous information acquisition with heterogeneous learning costs across countries. Our model predicts that in periods of global uncertainty investors retrench toward their home country and that capital flows toward the United States, parsimoniously replicating the stylized facts of the global financial cycle. Finally, we use forecast data on the macroeconomic and financial performance of several countries. We find that domestic forecasters have a superior ability to predict the economic outcomes of their own country and that this advantage increases with global uncertainty. We then show that the US is an exception to these patterns, as domestic forecasters do not outperform foreign institutions when forecasting their own country.

JEL Codes: E3, E7, F21, F36, G11, D82

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*Corresponding author: Alessandro Dario Lavia, alessandro.dario.lavia@bc.edu. Contact: Francesco Beraldi, francesco.beraldi@yale.edu. Chenping Yang, chenping.yang@yale.edu. We benefited from discussions with many including Peter Ireland, Jaromir Nosal, Rosen Valchev, Eduardo Dávila, Giuseppe Moscarini, Zhen Huo, Alp Simsek, Susanto Basu, Fabio Bagliano, Roberto Billi, Ulf Söderström, Xin Zhang, Cristina Cella, Christoph Bertsch, Georgios Georgiadis, Kris Nimark, Jens Christensen, Roberto Marfè, Elisa Luciano, Federico Ravenna, Chris Foote, Falk Bräuning, Chris Cotton, Pablo Guerron, Valerio Nispi Landi, Marco Errico, Luigi Pollio and the seminar participants at the Sveriges Riksbank and at the University of Turin. Part of the research was conducted while Alessandro Dario Lavia was visiting the Federal Reserve Bank of Boston and the Sveriges Riksbank.

1 Introduction

Capital flows across countries are a fundamental aspect of the global economy and play a crucial role in fluctuations in output and asset prices. Recent literature, such as [Coeurdacier and Rey \(2013\)](#) and [Miranda-Agrippino and Rey \(2022\)](#), has documented the salient features of the global financial cycle, showing that during downturns, investors retrench towards their home country.¹ Such contractionary movements are often linked to the increased risks and uncertainties associated with recessions, leading both domestic and international investors to adopt a more cautious approach. This shift towards safer assets, widely known as ‘flight to safety’, is a key feature highlighted in [Miranda-Agrippino and Rey \(2022\)](#), [Brunnermeier et al. \(2012\)](#), [Bruno and Shin \(2015\)](#), [Gabaix and Maggiori \(2015\)](#), and [Fostel et al. \(2015\)](#).

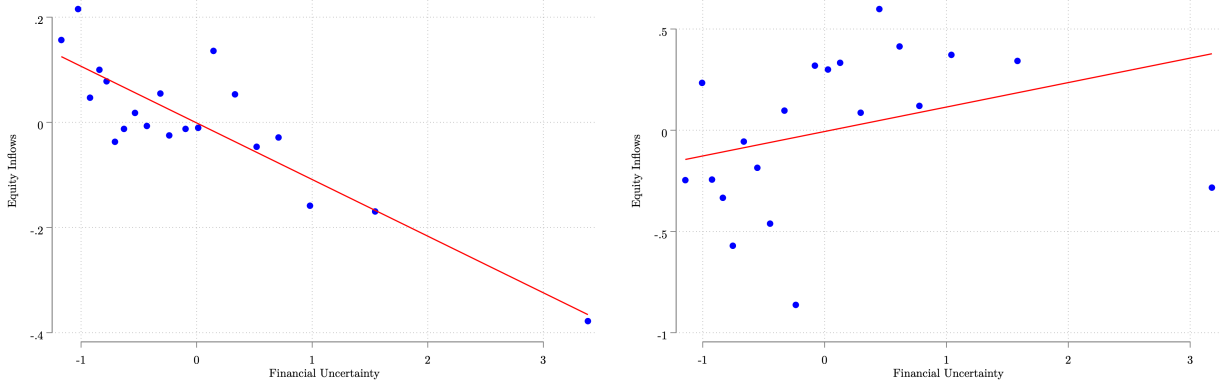
Using data from [Koepke and Paetzold \(2022\)](#), we first demonstrate that when global uncertainty increases, investors tend to retrench equities towards their home country, with the notable exception of the United States.² This phenomenon can be observed in Figure 1, which illustrates the behavior of equity inflows under heightened uncertainty. The data reveals a distinct pattern where investors, faced with increased global uncertainty, prefer to bring their investments back to their home markets. This retrenchment is particularly evident for countries other than the United States, providing a new and significant insight into the literature on capital flows. The United States stands out as an exception to this trend, suggesting different dynamics at play in the context of equity flows during periods of global uncertainty.

In this paper, we propose and empirically test the hypothesis that the heterogeneity in information across countries can explain the observed behavior of investors during periods of increased global uncertainty. The existing literature has explored alternative explanations for this phenomenon, such as the concepts of ‘flight to quality’ and ‘flight to safety’, which describe investors’ tendencies to move their capital towards safer or higher-quality assets during times of economic stress. However, our study aims to contribute a novel perspective by presenting an alternative explanation focused on the differences in information accessibility and learning costs across countries. By examining how these information disparities influence investor behavior, we seek to provide a more comprehensive understanding of the mechanisms

¹An extension of the survey by [Coeurdacier and Rey \(2013\)](#) is available in Appendix (A).

²On average, equity outflows and equity inflows constitute around 55% and 40% of total capital flows. Our focus on equity flows, excluding bond transactions, is due to potential government interventions that might affect these transactions. Descriptive statistics of equity, bond, and capital flows can be found in Appendix (A).

Figure 1: Uncertainty and Equity Inflows



Notes: This graph is a binscatter capturing the correlation between equity inflows and financial uncertainty. Each point represents a specific moment in time for a particular country, with monthly data. The dataset we use is by [Koepke and Paetzold \(2022\)](#). Each point in time is associated with a specific level of uncertainty, measured using the VIX index. The left panel represents the correlation between these two variables across all 46 countries in our dataset, with the exception of the United States, which is shown in the right panel.

driving capital flows in uncertain times.

We build a model of endogenous information acquisition in a multi-country setting, where investors face convex costs to learn about the fundamental value of domestic and foreign assets. We allow for arbitrarily heterogeneous information, with learning costs varying by the pair of origin country (where the investor resides) and target country (where the asset is located). This general specification incorporates the key ideas that it is cheaper for an investor to learn about domestic assets and about the assets of transparent economies with ample news coverage, such as the United States, which we refer to as information safe havens. As in [Veldkamp \(2011\)](#) and [De Marco et al. \(2022\)](#), the model predicts that the informational advantage for domestic assets leads to home bias. Crucially, when uncertainty about the fundamental value of assets increases, there is an increased gain from specialization, leading investors to retrench towards their home countries. This behavior results in a decline in both inflows and outflows, consistent with observed data. Concurrently, capital flows towards information safe havens, such as the United States. Hence, the model parsimoniously replicates the stylized facts of the global financial cycle.

We validate our model using data from *Consensus Economics*, which provides a measure of forecast precision across different pairs of countries categorized by the origin of the investor and the target asset. This data serves as the appropriate empirical counterpart to our theoretical concept of heterogeneous learning costs. Our analysis reveals that investors

demonstrate greater accuracy when forecasting the economic conditions of their own country, which supports the notion of a home information advantage. Moreover, this superior forecasting ability of domestic investors becomes even more pronounced during periods of elevated global uncertainty. This observation aligns with our model’s prediction that changes in the relative specialization of domestic and foreign investors can explain capital flow patterns. Specifically, as global uncertainty rises, the benefits of specialization increase, leading domestic investors to perform better relative to their foreign counterparts. Furthermore, when we isolate the data for the United States, we observe a different dynamic. There is no clear informational advantage for domestic forecasters in the U.S., nor is there a distinct pattern correlating increased uncertainty with forecast accuracy. This lack of a home information advantage in the United States is consistent with its characterization as an information safe haven, where abundant and transparent information is available to all investors, domestic and foreign alike.

Contribution to the Literature. We contribute to three main literatures. First, our work is connected to the literature examining capital flows during global financial cycles, which provides benchmark observations about their behavior under various economic conditions, as discussed in [Caballero and Simsek \(2020\)](#). Our contribution enriches this body of literature by focusing on the behavior of investors during times of uncertainty, in a manner similar to [Akinci and Kalemli-Ozcan \(2023\)](#), [Choi et al. \(2023\)](#). Our contribution consists in focusing on the impact of uncertainty on equity flows, highlighting the different behavior of safe havens, such as the United States, with respect to the rest of the world.

Second, our paper relates to studies that analyze the interaction between investors’ endogenous information choice and portfolio decisions, as in [Van Nieuwerburgh and Veldkamp \(2009\)](#), [Van Nieuwerburgh and Veldkamp \(2010\)](#), [Mondria \(2010\)](#), [Mondria and Wu \(2010\)](#), [Dziuda and Mondria \(2012\)](#), [Valchev \(2017\)](#), [Kacperczyk et al. \(2019\)](#), [De Marco et al. \(2022\)](#), [Veldkamp \(2023\)](#). Existing work has studied the role of information choices and advantages in explaining the seemingly under-diversified and differentially concentrated portfolio holdings across investors. Our work contributes to the literature by demonstrating that heterogeneity in investors’ learning technology, and thus beliefs, can also help explain the observed heterogeneous international equity flow patterns. [Kacperczyk et al. \(2024\)](#) investigates the equity flows of institutional investors in periods of high global uncertainty, when foreign and domestic institutional investors differ in their size and information processing capacities. Our model allows investors to acquire information for multiple assets in

equilibrium, allowing for a different behavior of investors, which may vary across countries.

Third, we contribute to the literature that studies empirically the existence of local information advantage, such as in [Benhima and Bolliger \(2023\)](#)³. We contribute in this literature by using *Consensus Economics* data to provide evidence of local information advantages in times of uncertainty, with the exception of the United States. We then claim that the information channel is able to explain capital flows in times of uncertainty, raising a similar point such as in [Chahrour et al. \(2021\)](#).

Outline. The paper is organized as it follows. Section 2 presents our motivational evidence on the behavior of capital flows in times of uncertainty across countries. Section 3 presents the model, to understand how the information channel works in explaining capital flows in an uncertainty environment. Section 4 uses *Consensus Economics* data to provide support to the prediction highlighted in the model. Section 5 concludes.

2 Motivating Fact

In this section, we aim to present foundational evidence for our entire paper. We show that, on average, uncertainty drives negative inflows, with the notable exception of the United States. This mirrors the ‘flight to safety’ mechanism, which characterizes investor behavior worldwide, as described in [Miranda-Agrippino and Rey \(2015\)](#). While our finding is not novel in the sense that we do not identify any anomalous capital movements due to increased volatility, a phenomenon already documented in the existing literature, our contribution lies in isolating this evidence within a specific framework. We examine the effect of foreign equity holdings in the context of a shock to global uncertainty. This evidence serves as a motivation for our main research question, which seeks to determine one of the possible key drivers of investor behavior during adverse times.

Our main dataset is a country-month level panel data from the work of [Koepeke and Paetzold \(2022\)](#), covering the period from 1997 to 2023. This dataset contains information on each country specific equity inflows and outflows. We also include several measures of uncertainty: VIX index, financial and macroeconomics uncertainty from [Jurado et al. \(2015\)](#) and VSTOXX index. More information about the structure of this dataset are in Appendix (A.1). In this initial analysis, we concentrate on examining the relationship between uncer-

³Several papers have contributed in this stream of the literature, as in [Coibion and Gorodnichenko \(2015\)](#), [Bordalo et al. \(2020\)](#).

tainty and equity flows, juxtaposing our findings with pre-existing research in the literature, such as in [Choi et al. \(2023\)](#). We assert the novelty of our contribution by being the first to uncover this evidence through a dataset explicitly targeting equity flows across 47 countries.

As already mentioned, our main question is related to understand how capital flows, in particular equity, correlates with uncertainty and see whether we find a pattern in line with the existing literature of flight to safety, as in [Miranda-Agrippino and Rey \(2015\)](#), [Miranda-Agrippino and Rey \(2022\)](#) and [Forbes and Warnock \(2012\)](#). Moreover, we want to see whether the United States are once again the special country, which captures part of the flows that are going to safer areas in more uncertain time. This literature has been widely deepened in the last years, ending up with a study by [Choi et al. \(2023\)](#), who clearly states that local uncertainty acts as a local pull-factor for capital. However, we claim to be the first ones to check how equity flows, defined as IMF Bops portfolio equities, change to a shock of several uncertainty measures.

To estimate how equity flows correlates with uncertainty we need to build a correct model specification, in line with the existing works by [Akinci and Kalemli-Ozcan \(2023\)](#) and [Choi et al. \(2023\)](#).

More specifically, we begin with the following specification, to capture the effect of uncertainty on both equity inflows and outflows:

$$Y_{it} = \alpha_i + \beta U_{it} + \beta_{US} U_{it} \times \mathbb{1}\{i = \text{US}\} + X_{it} + \varepsilon_t, \quad (1)$$

In this model, the variable Y_{it} is either equity inflows or equity outflows for a specific country i at a specific month t ; the variable U_{it} is a measure of uncertainty (VIX, JLN, VSTOXX), the indicator function $\mathbb{1}_{\{\text{US}\}}$ is instrumental in quantifying the marginal effect of US-specific uncertainty on its unique inflows. In this case, if $\beta > 0$, then this suggests that on average, foreigners increase their investments in a specific country i . On the other hand, if $\beta_{US} > 0$, it means that the US correlates with a marginal increase in inflows, to be added to the average effect of all the countries in β . Therefore, the correlation between uncertainty and inflows in the US will be given by $\beta + \beta_{US}$. We control for country specific fixed effect and for additional variables, such as GDP growth and lagged- Y_{it} , to check for potential autocorrelation in the time series.

Table 1, shows evidence of equity fickleness (negative inflows) and retrenchment (negative outflows) when the economy experience higher volatility. Here we use the VIX index, probably the most common measure exploited so far in the literature. In column 1 we just look at unconditional correlation between equity inflows and financial uncertainty, adding

Table 1: Uncertainty and Equity Flows

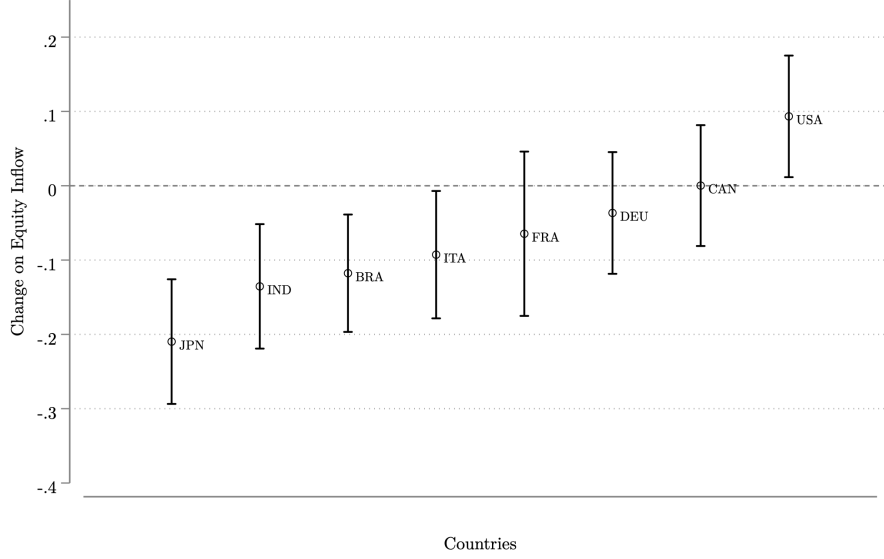
	Inflows (1)	Inflows (2)	Outflows (3)	Outflows (4)
VIX Index	-0.088*** (0.014)	-0.091*** (0.014)	-0.067*** (0.016)	-0.068*** (0.017)
VIX Index \times US	0.177*** (0.018)	0.182*** (0.018)	-0.048** (0.018)	-0.048** (0.018)
GDP $\Delta\%$		0.010*** (0.003)		-0.001 (0.004)
N	8003	7940	6506	6452
Country FEs	Yes	Yes	Yes	Yes

Notes: This table reports the correlation coefficients of the specified OLS regression. Both dependent and independent variables are standardized to the mean and GDP % is yearly GDP growth. As an additional control, there is also lagged inflows. Data are from [Koepke and Paetzold \(2022\)](#), collected from 47 countries, as shown in [A.1](#). Standard errors, clustered at country level, are reported in parenthesis.

the interaction with the United States. On average a one standard deviation shock of uncertainty relates negatively with inflows, by around 6%, meaning that foreigners reduce their holdings abroad. This results is confirmed in column 2, where we control for GDP growth. It is interesting to notice that, on the converse, β_{US} is positive, and by adding the average effect to the marginal effect it does not change the overall result, meaning that foreigners do not reduce their equities in the United States in more uncertain time. On the opposite, they tend to increase them, by around 8%. Column 3 shows the unconditional correlation between equity outflows and financial uncertainty, adding the interaction with the United States. On average a one standard deviation shock of uncertainty relates negatively with outflows, by around 3%, meaning that domestic reduce their holdings abroad. This results is confirmed in column 4, where we control for GDP growth. Column 3 and 4 confirm that equity flows are subject to retrenchment in bad times, a benchmark case in the literature, as in [Miranda-Agrippino and Rey \(2015\)](#) and [Caballero and Simsek \(2020\)](#). In this case there is no asymmetry between the United States and the other countries, on average, meaning that all countries, on average, retrench as uncertainty goes up.

We then want to perform a simple model specification, to check whether this result is consistent across countries and not biased by some outliers. Therefore we perform the following regression method to each specific country in our sample:

Figure 2: Uncertainty and Equity Inflows



Notes: This plot shows the relation between uncertainty and equity inflows, comparing the G7 countries. Data are from [Koepe and Paetzold \(2022\)](#), collected from 47 countries, as shown in [A.1](#). Both dependent and independent variables are standardized to the mean. The confidence intervals are set at 95%.

$$\mathbf{Y}_{it} = \alpha_i + \beta \mathbf{U}_{it} + \mathbf{X}_{it} + \varepsilon_t,$$

where also in this case we restrict our Y_{it} to be equity inflows, β be the correlation coefficient between uncertainty and equity inflows and X_{it} be a set of controls, such as lagged Y_{it} and GDP growth. Figure 2 shows how β varies depending on the country, and it is possible to see that this relation is consistent when comparing the G7 countries. In the Appendix ([A.2](#)) we also look at the consistency of these results for the entire sample of 47 countries, leaving the United States as the only exception.

In light of this evidence, we can conclude that our findings corroborate what has been demonstrated in previous literature, such as in [Akinci and Kalemli-Ozcan \(2023\)](#) and [Choi et al. \(2023\)](#). Specifically, we confirm these results within our dataset, making a significant contribution by being the first to focus exclusively on equity inflows. Our primary objective is to understand what distinguishes the United States from other countries during periods of heightened economic volatility. This differentiation is crucial for our analysis, as we

emphasize the role of the information channel as a key driver of these observed patterns. Our hypothesis posits that the research choices made by investors might influence their domestic investment decisions differently in the United States compared to the rest of the world.

Robustness Checks. To ensure the robustness of our results, we perform a comprehensive battery of robustness checks. First, we examine whether the observed correlations remain consistent when employing alternative measures of uncertainty. Additionally, we incorporate various controls, such as the effective exchange rate and the size of the country’s stock market, to account for potential confounding factors. To further validate our findings, we utilize a measure of local economic policy uncertainty, as outlined in [Baker et al. \(2016\)](#), ensuring that the effect persists even when using localized measures of uncertainty. This step is crucial for interpreting our simple model accurately.

Furthermore, we assess whether our results hold true across the entire sample of countries, thereby eliminating potential outliers that might skew our findings. We also verify the consistency of our results when controlling for recessionary periods specifically in the United States, ensuring that the observed patterns are not merely driven by economic downturns.

Lastly, we examine the impact of limiting the distribution’s tail in uncertainty by excluding observations beyond one standard deviation. This test is essential to determine whether the information channel, as proposed in our hypothesis, operates independently of the well-documented flight-to-quality narrative. Similarly, we check whether recessionary period might absorb this effect, thus testing if an alternative story to the already known ‘flight to quality’ channel exists.

These extensive robustness checks are detailed in Appendix [\(A.2\)](#), providing confidence in the validity and generalizability of our results.

3 Model

In this section we outline a theoretical framework to understand how endogenous information acquisition might have an impact on equity flows across countries. Investors across countries differ in their cost function of acquiring information about various assets in our model, which generate heterogenous forecast accuracy towards asset payoffs and equity flows. To simplify the analysis and provide clear analytical expressions for portfolio positions and capital flows, we focus on a limiting case with a small fraction of sophisticated investors that

engage in learning.

3.1 Setup

The model features three periods. In the first period, investors choose information allocation to each asset. In the second period, they receive private signals about asset payoffs and make their portfolio choice. In the last period, payoff realizations are revealed and investors consume their wealth.

The world economy consists of N countries. Each country $k \in \{1, 2, \dots, N\}$ has a risky asset with stochastic payoff r_k and unit total supply. An additional risk-free asset pays off r^f , known to all investors in the second period. The prices of risky assets are $\{p_k\}_{k=1}^N$.

There are a continuum of investors with measure $\frac{1}{N}$ in each country, who have the same initial wealth W_0 and can invest in a portfolio of all assets. We distinguish investors by two types: a fraction κ are unsophisticated and the remaining $1 - \kappa$ are sophisticated. Both types know the true distribution of the payoff for each risky asset, $r_k \sim \mathcal{N}(\mu_k, \sigma_k^2)$, and thus have common prior about r_k . The unsophisticated investors cannot invest in research to learn about the assets, and therefore rely fully on their prior to make investment decisions. The sophisticated investors in a generic country i can choose to acquire additional information in the first period, in the form of a signal with precision $\tau_{ik,s}$, subject to a convex cost $\theta_{ik}\tau_{ik,s}^2$, which is additive across assets for each investor. Then, investors receive the private signals about asset payoffs in the second period and use this additional information to make their portfolio decisions. Finally, uncertainty is realized and consumption takes place in the final period.

We assume that heterogeneity among investors in different countries stems from the differences in the cost of acquiring information about various assets, so that θ_{ik} - the cost for investors in country i to acquire information about assets of country k - can vary across all ik pairs. We interpret such heterogeneity as a way to capture both the differences in the overall level of transparency of a country, and the possible relative information advantage of some investors when studying certain countries (eg domestic investors, or neighboring countries). While in principle this leads to a large number of parameters, in Section 3.3 we will show that the patterns of capital flows for each country are entirely pinned down by two summary statistics: θ_{kk} , the cost of research for domestic assets, and θ_k , the average cost of acquiring information about country k among all world's investors. For illustrative purposes, it is useful to refer to *standard countries* as those countries that have $\theta_{kk} < \theta_k$. That is, for

a standard country information is cheaper to collect for domestic investors. Instead, we will refer to *information haven countries* as those countries that behave exceptionally, and have $\theta_{kk} \geq \theta_k$. In the Section 4, we will connect our theoretical definition of an *information haven country* to the empirical behavior of the United States, but we keep the more general term of *information haven country* throughout the theory section.

We will now formally present the investor problem proceeding backward. We will start with the investment decision in the second period, which is standard, and then move to the research decision problem in first period, where we will discuss the information heterogeneity in greater detail.

3.2 Portfolio Choice

Each investor in country i has mean-variance preference with risk-aversion η . In the second period, investor i optimally chooses asset holdings $\{x_{i,k}\}_{k=1}^N$ to maximize expected utility over the next period:

$$\begin{aligned} & \max \mathbb{E}_i[W_i] - \frac{\eta}{2} \mathbb{V}_i[W_i] \\ \text{s.t. } & W_i = r^f W_0 + x'_i(r - r^f p) \end{aligned}$$

where r , x_i and p denote the vectors of risky asset payoffs, investor's portfolio holdings and risky asset prices respectively. We assume that asset payoffs are independently distributed.

The optimal portfolio holding of country k 's asset for the unsophisticated investor in country i is given by:

$$x_{i,k}^U = \frac{\mu_k - r^f p_k}{\eta \sigma_k^2} \quad (2)$$

Under the assumption that $\kappa \rightarrow 1$, the market-clearing price for each asset is determined by the demand of unsophisticated investors in all countries, which suggests

$$\sum_{i=1}^N \int_U x_{i,k}^U dU = 1 \quad (3)$$

and yields the equilibrium asset price p_k as

$$p_k = \frac{\mu_k - \eta \sigma_k^2}{r^f} \quad (4)$$

Equilibrium prices only contain information of the prior distribution, as they only aggregate the unsophisticated investors' information sets. Therefore, despite prices are public signals, investors don't learn additional information about the stochastic payoffs from prices.

The sophisticated investors in country i can receive private signals of asset payoffs in the second period:

$$s_{ik} = r_k + \epsilon_{ik} \quad (5)$$

where $\epsilon_{ik} \sim \mathcal{N}(0, \sigma_{ik}^2)$ is the i.i.d. signal noise. To ease notation, we have omitted the individual j index for signal, s_{ik}^j . Taking into account the equilibrium prices, the demand for asset k of the sophisticated investor in country i is given by:

$$x_{i,k}^S = \frac{\hat{r}_{ik} - \mu_k + \eta\sigma_k^2}{\eta\hat{\sigma}_{ik}^2} \quad (6)$$

where $\hat{r}_{ik} = \mathbb{E}[r_k | x_{i,k}^S]$ and $\hat{\sigma}_{ik}^2 = \mathbb{V}[r_k | x_{i,k}^S]$ are posterior mean and variance for payoff r_k after observing the private signal.

3.3 Information Choice

In the first period, the sophisticated investors in country i optimally chooses the precision of private signals $\{\tau_{ik,s}\}_{k=1}^N$ to maximize expected utility, anticipating their future optimal investment decisions.

$$\max_{\{\tau_{ik,s}\}_{k=1}^N} \mathbb{E} \left[\mathbb{E}_i(W_i) - \frac{\eta}{2} \mathbb{V}_i(W_i) \right] - C_i(\tau) \quad (7)$$

The cost function is additive separable in signal precision for each asset and takes the form

$$C_i(\tau) = \sum_{k=1}^N \frac{\theta_{ik}}{2} \tau_{ik,s}^2 \quad (8)$$

The key assumption for the cost function is that investors in different countries face different information acquisition cost or research cost. In principle, this specifies N^2 parameters. However, we will show that capital flows ultimately depend only on two summary statistics: the cost of research for domestic investors, θ_{kk} , and the average cost of acquiring information about country k . These elements are visually summarized in the information cost matrix in Table 2.

$$\begin{bmatrix}
\theta_{11} & \cdots & \theta_{1k} & \cdots & \theta_{1n} \\
\vdots & \ddots & \vdots & & \vdots \\
\theta_{i1} & & \theta_{kk} & & \theta_{in} \\
\vdots & & \vdots & \ddots & \vdots \\
\theta_{n1} & \cdots & \theta_{nk} & \cdots & \theta_{nn}
\end{bmatrix}$$

$$\begin{bmatrix}
\theta_1 & \cdots & \underbrace{\theta_k}_{\frac{1}{N} \sum_i \theta_{ik}} & \cdots & \theta_n
\end{bmatrix}$$

Table 2: Information Cost Matrix. θ_{ik} captures the cost for investors located in country i to acquire information about the assets of country k . θ_{kk} is thus the cost of research for domestic investors in country k . $\theta_k = \frac{1}{N} \sum_i \theta_{ik}$ is the average information cost about country k among all world's investors.

For different assets k and k' , $\theta_{ik} < \theta_{ik'}$ captures that it is easier for investors in country i to conduct research and obtain information about r_k . For example, when $k = i$, the inequality implies that it is easier for country i 's investors to learn about the domestic asset than foreign assets. In addition, the cost may not be symmetric, θ_{ik} is not the same as θ_{ki} for $k \neq i$.

The following result then characterizes the optimal information choices for the sophisticated investor.

$$\tau_{ik,s} = \frac{1}{2\theta_{ik}} \left(\frac{\eta}{\tau_k^2} + \frac{1}{\eta\tau_k} \right) \quad (9)$$

When the prior uncertainty for an asset is high or the cost to learn about the asset is low, the sophisticated investors will optimally choose more precise signals for that asset.

From the optimal information decision, an immediate implication is that investors in different countries may learn differently about assets. In our model setup, such difference arises from varying learning costs $\{\theta_{ik}\}$. The relative forecast precision, which is of particular interest to us, depends on both investors' learning cost and the asset's prior uncertainty.

Proposition 1. *The relative forecast precision for asset k 's payoff of investors in country i and j is*

$$\frac{\widehat{\tau}_{ik}}{\widehat{\tau}_{jk}} = \frac{1 + \frac{1}{2\theta_{ik}} \sigma_k^4 \left(\frac{1}{\eta} + \eta \sigma_k^2 \right)}{1 + \frac{1}{2\theta_{jk}} \sigma_k^4 \left(\frac{1}{\eta} + \eta \sigma_k^2 \right)} \quad (10)$$

- When $\theta_{ik} < \theta_{jk}$, investors in country i have better forecast on r_k than investors in country j , i.e. $\frac{\widehat{\tau}_{ik}}{\widehat{\tau}_{jk}} > 1$.

- When $\theta_{ik} < \theta_{jk}$, $\frac{\hat{\tau}_{ik}}{\hat{\tau}_{jk}}$ is increasing in the prior variance σ_k^2 .

3.4 Capital Flows

Before analyzing capital flows, we first characterize the aggregate demand for asset k of sophisticated investors in country i after they have received private signals with optimally chosen precision:

$$\mathbb{E} \int_S x_{i,k}^S dS = 1 + \frac{1}{2\theta_{ik}} \left(\frac{\eta}{\tau_k^3} + \frac{1}{\eta\tau_k^2} \right) \quad (11)$$

We observe from this result that when the uncertainty of asset k increases, sophisticated investors demand more of it, especially those with lower costs to learn about the asset. Without any initial adjustment of research activity, sophisticated investors increase their demand for these assets because their hedge compared to unsophisticated investors improves. Higher portfolio holdings make it more desirable to learn about the asset, leading to an endogenous research adjustment and further increasing the holdings. The higher uncertainty of asset k , modeled as an increase in its prior variance σ_k^2 , can arise from various sources. Given our assumption of an independent payoff structure across assets, an increase in σ_k^2 due to heightened local or global uncertainty will produce the same model results.

We then consider the capital flows after the uncertainty of asset k increases.

Proposition 2. *Denote CF_k as the capital inflow for asset k when its uncertainty increases, then:*

$$CF_k \propto \frac{1}{N} \sum_{i=1}^N \frac{1}{\theta_{ik}} - \frac{1}{\theta_{kk}} \quad (12)$$

Country k experiences negative capital inflows, when its domestic investors face lower-than-average cost in learning about the domestic risky asset than foreign investors.

We end this section by comparing the results for two types of countries that differ in their patterns of $\{\theta_{ik}\}$. Assume for the first type, a standard country labeled by s , domestic investors have a learning cost θ_{ss} that is lower than the average cost for worldwide investors $\theta_s \equiv \sum_{i=1}^N \frac{1}{\theta_{is}}$. For the second type, an information-haven country labeled by h , the reverse holds and $\theta_{hh} > \theta_h \equiv \sum_{i=1}^N \frac{1}{\theta_{ih}}$. From Proposition 1 and Proposition 2, domestic investors in country s have higher forecast precision of domestic assets than foreign investors. In addition, when uncertainty for asset payoff r_s increases, such information superiority for domestic investors is more salient, while at the same time country s experiences negative capital inflow. The opposite is true for the special country h . Foreign investors have better

forecasts on r_h than domestic investors. Such forecasting discrepancy further widens and country h experiences positive capital inflow when r_h is more uncertain.

4 Empirical Analysis

In this section, we test the prediction we get from the theoretical analysis. We need to use a dataset that is able to capture how investors make their investment decision based on their information research. Inspired by a similar analysis by [De Marco et al. \(2022\)](#) and [Benhima and Bolliger \(2023\)](#), we use *Consensus Economics* data, collecting country specific forecasts made by public and private institutions, such as universities, research organizations, bank of investment and firms. The idea is that forecast errors will be a proxy of signal precision, given that the former is a decreasing function of the latter.

4.1 Dataset

Consensus Economics compiles forecasts of macroeconomic variables from analysts in various countries, originating from diverse professional backgrounds such as banks, universities, and forecast centers. The dataset covers a decade, from 2006 to 2018, and is formatted as a time panel with monthly frequency. More details on the data construction are available in the Appendix (C.1). A distinctive feature of this dataset is the categorization of forecasters based on their origin, distinguishing between domestic and foreign analysts, as in [Benhima and Bolliger \(2023\)](#). This categorization is determined by the location of the forecasting institution’s headquarters, while also accounting for their subsidiaries. Our primary objective is to calculate the forecast error and dispersion for both groups of forecasters. The macroeconomic variables analyzed include long-term treasury bills (10 years), short-term treasury bills (3 months), industrial production, and GDP. We include only forecasts made for periods longer than two years. The resulting data forms a comprehensive panel encompassing forecasts from 12 different countries, allowing for a comparative analysis over the decade in question. More details on the data construction are available in the Appendix (C.1).

Forecast Errors: an inverse measure of signal precision. As already introduced in the previous paragraph we need to find a way to compare signal precision with this data. We show in the Appendix (C.1) how we derive this inverse relation between $\tau_{ik,s}$ and squared

forecast errors (FE), which is empirically defined in the following way:

$$\text{FE}_{i,j,c,t}^2 = \left\{ \mathbf{x}_{i,j,c,t} - \mathbb{E}_{t-1}[\mathbf{x}_{i,j,c,t}] \right\}^2 \quad (13)$$

where i = forecaster, j = variable, c = country and t = monthly date.

4.2 Empirical Specification

First approach: relative precision of domestic forecasters. Let's start with the first methodology. We thus use a measure of relative precision of domestic forecast errors, which is obtained by computing an Haltiwanger measure comparing domestic and foreign forecast errors as it follows:

$$\text{RP}_u^d = 2 \times \frac{\text{RFE}_u^f - \text{RFE}_u^d}{\text{RFE}_u^f + \text{RFE}_u^d} \quad (14)$$

where RFE_u^f is root mean squared error of foreign economy; RFE_u^d is root mean squared error of domestic economy and u is uncertainty, which can be either low or high. We define RFE_u^f and RFE_u^d , by aggregating forecast errors observations by individual forecasters, variable, country and time, as it follows:

$$\text{RFE}_{H,L}^{f,d} = \sqrt{\frac{1}{I + J + C + T} \sum_{i,j,c,t} \text{FE}_{i,j,c,t}^2 \mathbb{1}_{\{i=\text{Foreign}, \mathbf{SD}_{H,L}\}}}$$

where FE is defined as in (13); I is the sum of individual forecasters; J is the sum of the forecast's variables, C is the sum of the forecasts over countries, T is the sum of the forecasts over time, H corresponds to any observation with more than one standard deviation of uncertainty from the norm and L corresponds to any observation with less than one standard deviation of uncertainty from the norm.

Second approach: OLS regression of FE^2 . We now show how we address the same question, by using a second approach, which is based on an OLS specification, to capture with individual forecasts across time how squared forecast error correlates with domestic forecasters with a positive shock to uncertainty. What we expect is to obtain similar results, compared to the first approach, as we show later in the next paragraph. Thus, what we implement here is a typical OLS specification, as it follows:

$$FE_{i,j,c,t}^2 = \alpha + \alpha_{1j} + \beta \mathbf{D}_{i,c} + \beta_{US} \mathbf{D}_{i,c} \times \mathbf{US}_i + \tau \mathbf{US}_i + \gamma \mathbf{D}_{i,c} \times \mathbf{U}_t + \gamma_{US} \mathbf{D}_{i,c} \times \mathbf{U}_t \times \mathbf{US}_i + \varepsilon_{i,c,t} \quad (15)$$

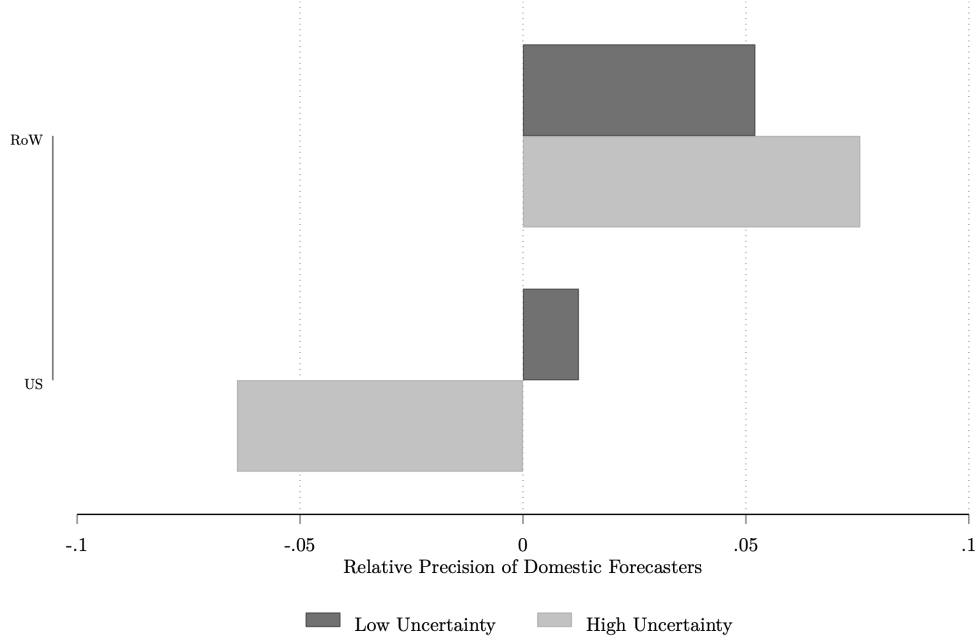
where i = forecaster; j = variable; c = country; t = monthly date; \mathbf{D} is a dummy variable that defines which forecasts are foreign and which are domestic, respectively $\mathbf{D} \in \{0, 1\}$; \mathbf{US} is a dummy variable that defines which forecasts are not about the US economy and which are about the US economy, respectively $\mathbf{US} \in \{0, 1\}$; \mathbf{U} is a continuous variable that captures uncertainty. Our coefficient of interest, in this case, is γ and γ_{US} , which capture the average effect of domestic forecasters with a positive shock to uncertainty and the marginal effect when considering the American economy. Thus, having $\gamma \geq 0$ means that, on average, domestic forecasters increase forecast errors in times of uncertainty, with respect to the foreigners and the converse if $\gamma < 0$. Similarly, by adding the marginal effect for the United States to the average we can get the overall effect for the American economy. In the next paragraph we show the results we get by implementing this specification method.

4.3 Results

Forecast precision: domestic vs foreign economy. On average, the cost of research is higher for foreign economies than for domestic ones. This phenomenon, known as information home bias, is supported by both theoretical and empirical studies, such as those by [Veldkamp \(2011\)](#) and [Benhima and Bolliger \(2023\)](#). This finding aligns with our interpretation of the θ parameter in our theoretical framework. Accordingly, we seek to empirically validate **Proposition 1**. Figure 3 illustrates the relative precision of domestic forecasters across countries during periods of low and high uncertainty⁴, comparing the rest of the world with the United States. Notably, even the United States may experience information home bias during normal times. However, in relative terms, domestic forecast accuracy improves during periods of heightened uncertainty. This trend does not hold for the United States, where foreign forecasters consistently outperform domestic analysts in predicting economic variables during periods of high uncertainty. This divergent behavior in predictions suggests that the United States can be viewed as an information haven. These findings extend the results of [Benhima and Bolliger \(2023\)](#) by highlighting a pronounced information home bias that intensifies with increased uncertainty. Furthermore, we present novel evidence

⁴High uncertainty is defined as observations with more than one standard deviation of VIX in the distribution. This result remains robust even at higher levels in the distribution.

Figure 3: Uncertainty and RPDF



Notes: This plot shows how relative precision of domestic forecasters is distributed between rest of the world and United States, in case of high and low uncertainty. The measure we use to capture the relative precision is an Haliwanger formula between foreign and local difference in forecast errors.

indicating that investors can surpass domestic forecasters in accuracy when predicting risk factors related to the United States.

In Table 3, we demonstrate that our findings remain robust even when applying the OLS specification (15) introduced in the previous paragraph ⁵. Specifically, we focus on estimating the coefficients γ and γ_{US} , which represent the average effect of domestic forecasters on forecast errors during periods of uncertainty and the marginal effect for the United States, respectively. We thus have that, on average, local forecasters are more accurate in predicting their own economy compared to foreign forecasters when uncertainty increases by one standard deviation. The opposite result is valid for the United States. We then incorporate fixed effects, including forecaster-specific variables and the country of prediction. The inclusion of forecaster specific fixed effects is crucial to mitigate potential biases arising from forecasters who consistently make superior predictions. For instance, if Goldman Sachs consistently outperforms the University of Colorado in economic predictions, this fixed effect accounts

⁵We control for different measures of uncertainty, as shown in Appendix (C.2).

Table 3: Second approach: OLS and FE²

	SD Forecast Error (1)	SD Forecast Error (2)	SD Forecast Error (3)
Domestic \times VIX	-0.555*** (0.141)	-0.603*** (0.148)	-0.543*** (0.125)
Domestic \times VIX \times US	0.799*** (0.167)	0.627*** (0.189)	0.814*** (0.154)
N	209002	208988	209002
R^2	0.022	0.196	0.167
adj. R^2	0.022	0.189	0.166
FEs, Variable - Bank ID	No	Yes	No
FEs, Country \times Variable \times Time	No	No	Yes
Clusters, Country - Time	Yes	Yes	Yes

Notes: The Table reports the results of the model specification described in this section to capture the effect that a one standard deviation increase in uncertainty has on forecast errors, calculated as shows in this section of the appendix. We use the VIX index, but we check for many other measures of uncertainty in this appendix. Standard errors, clustered at country level, are reported in parentheses. * = 10% level, ** = 5% level, and *** = 1% level. See the appendix for additional information on variables construction.

for Goldman Sachs’ informational advantage. However, it is important to note that while these fixed effects control for forecaster specific biases, they might also reduce some of the variation we aim to capture in our analysis. This is because superior forecasting performance is often a result of greater resource investment in making those predictions.

To sum up, both of these approaches suggest that, on average, forecasters tend to be more precise in predicting domestic economies than foreign ones during periods of heightened uncertainty. This suggests that domestic economies experience a relatively higher increase in research during times of uncertainty compared to foreign economies, with the United States being an exception, as predicted by **Proposition 1**⁶.

Specifically for the United States, this superior performance by foreign investors may be attributed to significant investments by major institutions and banks headquartered outside of the United States. These entities often station numerous forecasters in American branches and allocate substantial resources to research focused on the U.S. economy compared to other regions. Such strategic deployment underscores the phenomena of ‘flight to safety’ and ‘flight to home,’ as documented in the literature by [Miranda-Agrippino and Rey \(2015\)](#). In each country, individuals tend to concentrate their research efforts on their own nation and on

⁶Notice that we also control for each country specific coefficient, as shown in Appendix (C.2). Canada, Switzerland and the United States are the only three countries that show a positive coefficient. There are many potential reasons that might justify why not only the United States are facing better forecast from foreign institutions. Since our goal is to understand what explains positive change in equity inflows in the United States, we do not explore further this evidence.

regions perceived as safe, such as the United States, providing a plausible explanation for the distinct forecasting dynamics observed in the United States relative to other countries. To control for potential bias in our estimates due to the correlation between adverse periods, such as recessions, and forecast errors, we include a recession dummy variable in our regression model. Additionally, to verify the robustness of this specification, we create a measure of dispersion that may mitigate the impact of unexpected economic shocks. These robustness checks are detailed in Appendix (C.2).

Testing the Information Channel. We now aim to empirically test whether the main predictions derived from our model hold true in our empirical analysis. Specifically, we want to examine whether the information channel can explain, at least in part, investor behavior during periods of increased uncertainty, reflecting similar patterns in terms of equity inflows across countries.

Given that θ varies across countries, for a ‘regular’ country, we have that the domestic cost of research is lower than foreign costs, where $\theta_d < \theta_f$. In this scenario, during times of uncertainty, foreigners may disinvest in the foreign country due to fickleness. However, in the case of the United States, which is an information safe haven country, foreigners may have even better predictions about the economy. This could lead to either maintaining or increasing their investments in the United States when uncertainty spikes.

To empirically test these predictions, we need to merge our dataset on capital flows with data on forecast errors. This integration will allow us to isolate the information channel as effectively as possible and determine whether forecast errors, serving as a proxy for signal precision during times of uncertainty, can explain equity flows as predicted in our model and as suggested by the broader literature on capital flows. This final piece of evidence would be crucial, as it would validate our model’s predictions along with our motivational evidence.

We thus implement a 2SLS model, to determine whether this channel exists and its sign. We first run the same OLS specification we used in (15):

$$FE_{i,j,c,t}^2 = \alpha + \alpha_{1j} + \beta \mathbf{D}_{i,c} + \beta_{US} \mathbf{D}_{i,c} \times \mathbf{US}_i + \tau \mathbf{US}_i + \gamma \mathbf{D}_{i,c} \times \mathbf{U}_t + \gamma_{US} \mathbf{D}_{i,c} \times \mathbf{U}_t \times \mathbf{US}_i + \varepsilon_{i,c,t}$$

We then collect the fitted values of this regression, \hat{FE}_{ct}^2 , to see whether they matter to explain the direction of equity flows, in the following specification:

$$Y_{c,t} = \alpha_{1i} + \xi \hat{FE}_{c,t}^2 + \xi_{US} \hat{FE}_{c,t}^2 \times \mathbf{US} + X_{c,t} + \varepsilon_t, \quad (16)$$

Table 4: Second approach: OLS and FE²

	Inflows (1)	Inflows (2)	Inflows (3)
ξ	-0.027** (0.011)	-0.028** (0.011)	-0.029** (0.011)
$\xi \times \text{US}$		0.076*** (0.012)	0.077*** (0.012)
N	873	853	853
Country FEs	Yes	No	Yes

Notes: The Table reports the results of the model specification described in this section to capture the effect that a one standard deviation increase in fitted forecast error has on equity inflows, calculated as shows in this section of the appendix. We use the VIX index (Jurado et al. (2015)), but we check for many other measures of uncertainty in this appendix. Standard errors, clustered at country level, are reported in parentheses. * = 10% level, ** = 5% level, and *** = 1% level. See the appendix for additional information on variables construction.

where $Y_{c,t}$ captures equity inflows across countries c and time t . This regression aims to quantify the impact of forecast errors during periods of heightened uncertainty on equity inflows. Specifically, we seek to determine whether ξ is positive or negative, which would indicate the presence or absence of fickleness in a specific country as prediction errors increase. The model predicts that, on average, countries should experience fickleness whenever the cost of research is lower in domestic economies than in foreign ones, as in a ‘regular’ country. If this holds true, we should expect $\xi \leq 0$. Conversely, for the United States, the marginal effect ξ_{US} should be positive and significantly different from zero, assuming that it is an information haven country.

As shown in Table 19, our hypothesis aligns with the correlation coefficients obtained through our 2SLS model. Indeed, columns 1, 2, and 3 consistently demonstrate the same sign and similar magnitude of correlation between equity inflows and fitted values of squared forecast errors. Consequently, we have $\xi < 0$ and $\xi_{US} > 0$, even when controlling for additional variables such as GDP growth. This evidence further confirms that information plays a critical role and significantly influences capital flow directions, in line with **Proposition 2** in the theoretical analysis. Specifically, we have shown that during periods of increased uncertainty, the direction of flows is generally negatively affected by an increase in relative domestic forecast errors, as opposed to the rest of the world. As an additional test, to be

In order to control for potential bias in our estimates, since we might have some sort of flight to quality channel to drive the equity in the United States, we want to test whether

by introducing some sort of variable that captures this index of confidence across countries in different period of times our results still hold true. We thus use an index of consumer confidence across country and run again our 2SLS regression specification, including this variable in our second stage. These robustness check can be found in Appendix (C.2).

5 Conclusion

This paper explores the compelling fact that rising uncertainty leads to negative capital inflows worldwide, with the notable exception of the United States. Recognizing this as a ‘flight to quality’ phenomenon, we make a deeper analysis to uncover an additional mechanism driving this behavior. Our approach combines both theoretical and empirical analyses to support our thesis.

We develop a model of endogenous information acquisition within a multi-country framework, where investors incur convex costs to learn about the fundamental values of domestic and foreign assets. Our model accounts for diverse information environments, with learning costs varying by the investor’s home country and the target country’s assets.

Our empirical analysis verifies the model’s predictions, demonstrating that in normal countries, domestic forecasts are more precise, whereas the United States, an information haven, exhibits the opposite, as in **Proposition 1**. We further validate the information channel using a two-stage least squares method, capturing the correct inflow signs for both the average effect and the United States. This finding aligns with our model’s predictions, in particular with **Proposition 2**.

Our contribution lays the groundwork for advancing three major literature streams, suggesting potential extensions to further investigate this behavior and its implications for investors. However, this paper is already able to replicate some predictions coming from a theoretical framework, where we isolate our attention to the information channel only. The goal is to focus exclusively to the investor asymmetries in terms of information and how these are amplified in times of uncertainty. This contribution can be considered an additional piece of literature to be added to the existing handbook on capital flows by [Miranda-Agrippino and Rey \(2022\)](#), in an environment of uncertainty.

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Appendix

A Motivation

A.1 Dataset Construction

We use the dataset provided by [Koepke and Paetzold \(2022\)](#), collecting data on equity flows from 47 countries. A list of those included in our sample is available in this section. Data are spanning from 1997 to 2023 and are expressed in nominal values, in USD. We then standardize the data in the following way, to have a more consistent measure, to be compared in our empirical specification models:

$$Z_{it} = \frac{X_{it} - \mathbb{E}[X_{it}]}{\sigma_{X_{it}}}$$

This allows us to compare both dependent and independent variables in our OLS regression specification, with a clear interpretation on the coefficients we get.

The list of countries that are in our dataset, which are 47, is the following:

- BEL Belgium
- BGR Bulgaria
- BRA Brazil
- CAN Canada
- CHL Chile
- CHN China
- COL Colombia
- CZE Czech Republic
- DEU Germany
- DNK Denmark

- ESP Spain
- EST Estonia
- FIN Finland
- FRA France
- GRC Greece
- HRV Croatia
- HUN Hungary
- IDN Indonesia
- IND India
- ISL Iceland
- ITA Italy
- JPN Japan
- KOR Korea
- LBN Lebanon
- LKA Sri Lanka
- LTU Lithuania
- LVA Latvia
- MEX Mexico
- MNG Mongolia
- MYS Malaysia
- NLD Netherlands
- PAK Pakistan

- PHL Philippines
- POL Poland
- PRT Portugal
- ROU Romania
- SRB Serbia
- SVN Slovenia
- SWE Sweden
- THA Thailand
- TUR Turkey
- UKR Ukraine
- USA United States
- ZAF South Africa

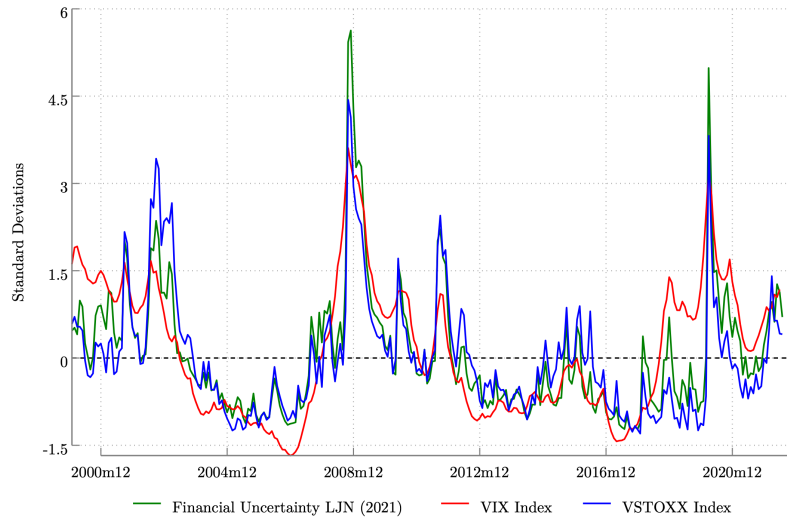
Merging the dataset with uncertainty measures. We then merge this data with uncertainty measures at monthly level, by using [Jurado et al. \(2015\)](#) measure, updated in 2021, VIX and VSTOXX, from Fred. Table 5 shows how these measures are distributed.

Table 5: Descriptive Statistics: Uncertainty

	Max	Min	N
VIX Index	5.628	-1.239	391
Financial Uncertainty JLN (2021)	3.608	-1.676	390
VSTOXX Index	4.436	-1.298	283
Global EPU	3.991	-1.194	307

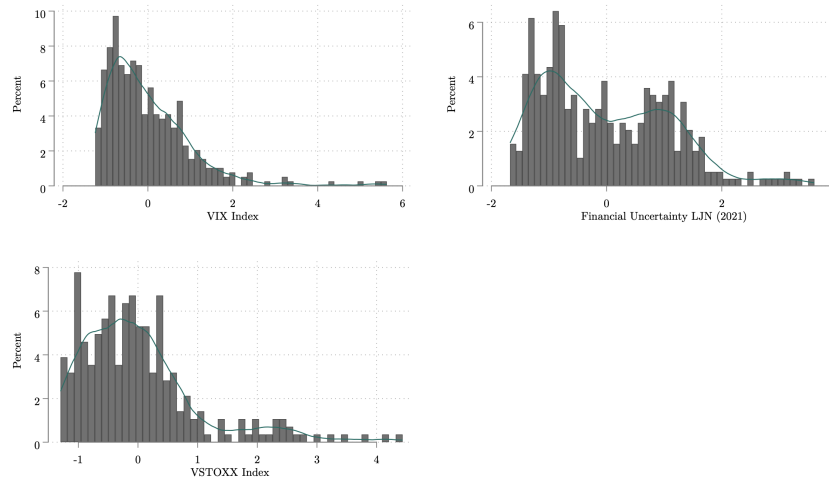
Notes: The Table reports the descriptive statistics of different measure of uncertainty. These measures are standardized to the mean.

Figure 4: Time Series: Uncertainty Measures



Notes: This plot shows the time series between 1997 and 2023 for different measures of uncertainty, all standardized to the mean.

Figure 5: Distributions: Uncertainty Measures



Notes: This plot shows the distribution between 1997 and 2023 for different measures of uncertainty, all standardized to the mean.

Equity inflows and equity outflows: definitions. We define equity inflows (BoP) as the net transaction between non-residents and residents in a specific country. Positive equity inflows mean that foreigners are purchasing, net of sales, domestic equities. We define equity outflows (BoP) as the net transaction between residents and non-residents in all countries except the domestic country. Positive equity outflows mean that residents are purchasing, net of sales, foreign equities.

Dataset. We thus provide a descriptive statistics in Table 6, where we show how inflows and outflows are distributed for equity, bonds and capital (equity + bonds).

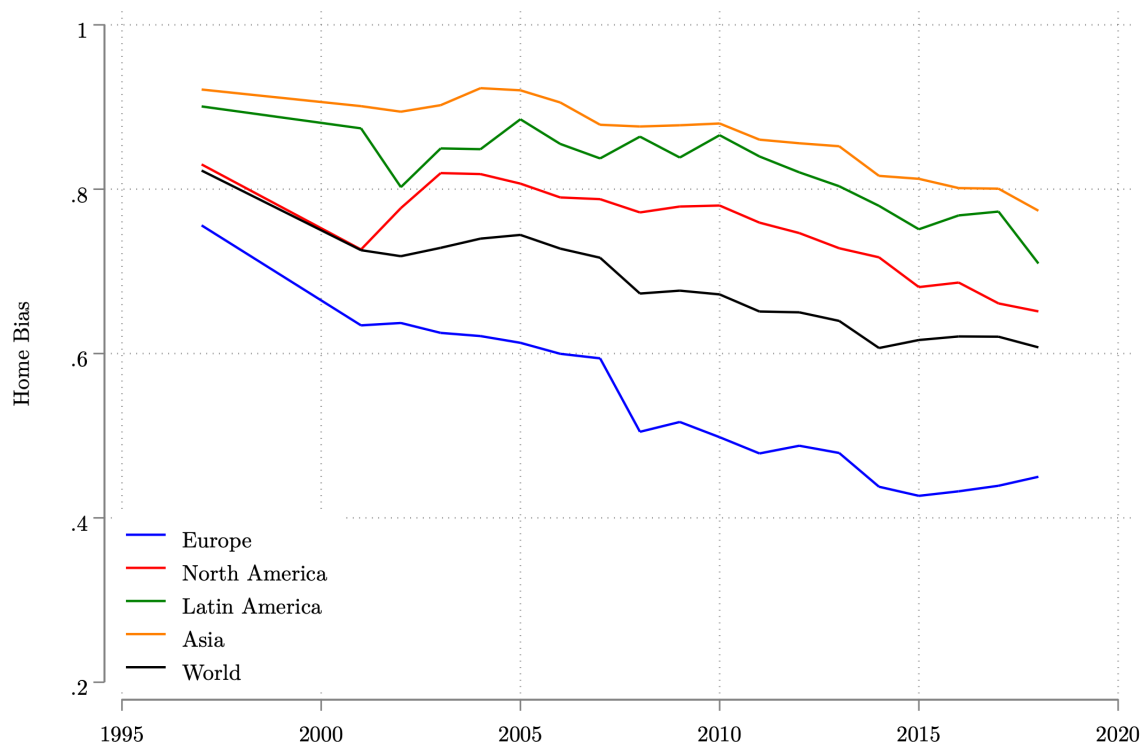
Table 6: Descriptive Statistics: Capital Flows

	Mean	SD	Median	Max	Min	N
Equity Inflows	0.541	12.291	0.006	300.336	-315.194	8524
Equity Outflows	1.610	10.900	0.038	185.502	-176.105	6911
Bonds Inflows	2.411	14.272	0.048	255.183	-403.597	8889
Bonds Outflows	1.526	9.263	0.049	174.174	-106.498	6911
Capital Inflows	2.842	18.489	0.111	443.645	-314.732	9752
Capital Outflows	2.700	14.157	0.111	298.151	-164.667	8572

Notes: The Table reports the descriptive statistics of capital flows, splitting them into two subgroups: equity and bonds. We report the mean, standard deviation, median, max, min and number of observations in the sample. There are 47 countries in the dataset and they are all reported in this table.

Equity Home Bias: Extension from Coeurdacier. We provide a figure that captures the equity home bias existing across different regions of the world, extending the evidence by [Coeurdacier and Rey \(2013\)](#).

Figure 6: Equity Home Bias



Notes: This plot shows how equity home bias differs across regions in a time spanning from 1995 to 2020, following the same specifications as in [Coeurdacier and Rey \(2013\)](#).

A.2 Robustness Checks

Alternative measures of uncertainty. We check whether our results hold true when comparing different measures of uncertainty. We thus use both VIX and VSTOXX measures and implement the same regression specification as in section (2):

$$Y_{it} = \alpha_i + \beta U_{it} + \beta_{US} U_{it} \times \mathbb{1}\{i = \text{US}\} + X_{it} + \varepsilon_t,$$

Table 7: Equity Flows and VIX

	Inflows (1)	Inflows (2)	Outflows (3)	Outflows (4)
Financial JLN (2021)	-0.061*** (0.012)	-0.060*** (0.012)	-0.026** (0.013)	-0.029** (0.012)
Financial JLN (2021) \times US	0.137*** (0.015)	0.139*** (0.015)	-0.067*** (0.016)	-0.067*** (0.016)
GDP $\Delta\%$		0.009*** (0.003)		-0.002 (0.004)
N	8003	7940	6506	6452
Country FEs	Yes	Yes	Yes	Yes

Notes: The Table reports the results of the model specification described in this section to capture the effect that a one standard deviation increase in uncertainty has on Equity Inflows. We use the financial uncertainty index (Jurado et al. (2015)), but we check for many other measures of uncertainty in the appendix (robustness checks). Standard errors, clustered at country level, are reported in parentheses. * = 10% level, ** = 5% level, and *** = 1% level. See the appendix for additional information on variables construction.

Table 8: Equity Flows and VSTOXX

	Inflows (1)	Inflows (2)	Outflows (3)	Outflows (4)
VSTOXX Index	-0.097*** (0.013)	-0.099*** (0.014)	-0.116*** (0.025)	-0.116*** (0.025)
VSTOXX Index \times US	0.164*** (0.015)	0.168*** (0.015)	-0.016 (0.025)	-0.016 (0.025)
GDP $\Delta\%$		0.013*** (0.003)		-0.002 (0.005)
N	7639	7639	6221	6221
Country FEs	Yes	Yes	Yes	Yes

Notes: The Table reports the results of the model specification described in this section to capture the effect that a one standard deviation increase in uncertainty has on Equity Inflows. We use the financial uncertainty index (Jurado et al. (2015)), but we check for many other measures of uncertainty in the appendix (robustness checks). Standard errors, clustered at country level, are reported in parentheses. * = 10% level, ** = 5% level, and *** = 1% level. See the appendix for additional information on variables construction.

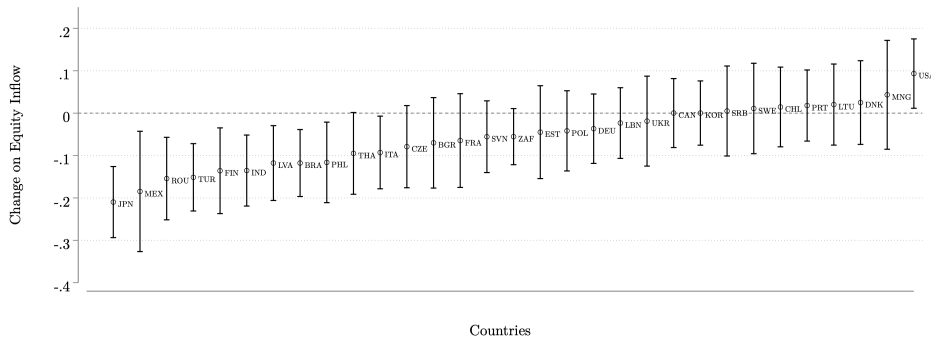
Additional Control Variables. We add some control variables, such as size of the stock market in each country (market capitalization), effective exchange rate and bond inflows, to check whether the results hold true even by increasing the bundle of control variables.

Table 9: Equity Flows and Additional Controls

	Inflows (1)	Inflows (2)	Outflows (3)	Outflows (4)
VIX	-0.100*** (0.014)	-0.103*** (0.015)	-0.102*** (0.018)	-0.102*** (0.018)
VIX \times US	0.200*** (0.017)	0.201*** (0.018)	0.200*** (0.021)	0.200*** (0.021)
GDP $\Delta\%$	0.012*** (0.003)	0.011*** (0.003)	0.010*** (0.004)	0.010** (0.004)
Size		0.055*** (0.019)	0.058** (0.026)	0.058** (0.026)
EER			3.507** (1.410)	3.483** (1.404)
Bond Inflows				0.001 (0.003)
N	8033	7114	5985	5985
Country FEs	Yes	No	No	No

Notes: The Table reports the results of the model specification described in this section to capture the effect that a one standard deviation increase in uncertainty has on Equity Inflows. We use the VIX index. Standard errors, clustered at country level, are reported in parentheses. * = 10% level, ** = 5% level, and *** = 1% level. See the appendix for additional information on variables construction.

Figure 7: Uncertainty and Equity Inflows



Notes: This plot shows the relation between uncertainty and equity inflows, comparing the entire sample of countries in the dataset. Uncertainty is measured using the VIX index and changes are in standard deviations. The confidence intervals are set at 95%.

Controlling for Local Economic Policy Uncertainty. We check whether the evidence holds true even by controlling for local uncertainty, using the measure of local economic policy uncertainty, as in [Baker et al. \(2016\)](#).

Table 10: Equity Flows, Financial Uncertainty and Recession

	Inflows RoW (1)	Inflows RoW (2)	Inflows US (3)
EPU	-0.063** (0.028)	-0.071** (0.031)	-0.065** (0.030)
EPU \times US		0.064* (0.031)	0.057* (0.031)
GDP Growth			0.005 (0.005)
<i>N</i>	3431	3431	3376
Country FEs	No	Yes	Yes

Notes: The Table reports the results of the model specification described in this section to capture the effect that a one standard deviation increase in uncertainty has on Equity Inflows. We use different measures of uncertainty. Standard errors, clustered at country level, are reported in parentheses. * = 10% level, ** = 5% level, and *** = 1% level. See the appendix for additional information on variables construction.

Including a Control Variable for Recession. We check whether the evidence holds true even by including recession as a control variable in our specification model, in order to convince that there is a story beyond the channel of flight to quality.

Table 11: Equity Flows, Financial Uncertainty and Recession

	Inflows (1)	Inflows (2)	Inflows (3)
VIX Index	-0.091*** (0.014)		
VIX Index \times US	0.182*** (0.018)		
Recession	0.002 (0.040)	-0.051 (0.047)	-0.049 (0.042)
GDP $\Delta\%$	0.010*** (0.003)	0.009*** (0.003)	0.011*** (0.003)
Financial JLN (2021)		-0.054*** (0.014)	
Financial JLN (2021) \times US		0.139*** (0.015)	
VSTOXX Index			-0.086*** (0.013)
VSTOXX Index \times US			0.156*** (0.015)
N	7940	7940	7561
Country FEs	Yes	Yes	Yes

Notes: The Table reports the results of the model specification described in this section to capture the effect that a one standard deviation increase in uncertainty has on Equity Inflows. We use the financial uncertainty index ([Jurado et al. \(2015\)](#)), but we check for many other measures of uncertainty in the appendix (robustness checks). Standard errors, clustered at country level, are reported in parentheses. * = 10% level, ** = 5% level, and *** = 1% level. See the appendix for additional information on variables construction.

Low Uncertainty: Reducing the Distribution of a SD. We check whether the evidence holds true even by reducing the distribution of financial uncertainty of a standard deviation, in order to convince that there is a story beyond the channel of flight to quality.

Table 12: Equity Flows and Low Uncertainty

	Inflows (1)	Inflows (2)	Outflows (3)	Outflows (4)
VIX	-0.095*** (0.017)	-0.097*** (0.017)	-0.091*** (0.025)	-0.097*** (0.026)
VIX \times US	0.289*** (0.021)	0.293*** (0.021)	-0.043 (0.027)	-0.040 (0.028)
GDP $\Delta\%$		0.012*** (0.003)		-0.000 (0.006)
<i>N</i>	7619	7535	6174	6102
Country FEs	Yes	Yes	Yes	Yes

Notes: The Table reports the results of the model specification described in this section to capture the effect that a one standard deviation increase in uncertainty has on Equity Inflows. We use the financial uncertainty index ([Jurado et al. \(2015\)](#)), but we check for many other measures of uncertainty in the appendix (robustness checks). Standard errors, clustered at country level, are reported in parentheses. * = 10% level, ** = 5% level, and *** = 1% level. See the appendix for additional information on variables construction.

B Theoretical Analysis

Objective in the first period In the first period, the objective function for the sophisticated investor i is:

$$U_i \equiv \mathbb{E} \left[\mathbb{E}_i(W_i) - \frac{\eta}{2} \mathbb{V}_i(W_i) \right] \quad (17)$$

Substitute investor i 's optimal portfolio choices in equilibrium 6, we get

$$\mathbb{E}_i [x_{ik}(r_k - r^f p_k)] = \frac{(\hat{r}_{ik} - r^f p_k)^2}{\eta \hat{\sigma}_{ik}^2} = \frac{(\kappa_i s_{ik} + (1 - \kappa_i) \mu_k - \mu_k + \eta \sigma_k^2)^2}{\eta \hat{\sigma}_{ik}^2} = \frac{(\kappa_i (s_{ik} - \mu_k) + \eta \sigma_k^2)^2}{\eta \hat{\sigma}_{ik}^2}$$

where the second equality has used $\hat{r}_{ik} = \kappa_i s_{ik} + (1 - \kappa_i) \mu_k$ with $\kappa_i \equiv \frac{\sigma_k^2}{\sigma_k^2 + \sigma_{ik}^2}$. Similarly, we also have

$$\mathbb{V}_i [x_{ik}(r_k - r^f p_k)] = \frac{(\hat{r}_{ik} - r^f p_k)^2}{\eta^2 \hat{\sigma}_{ik}^2} = \frac{(\kappa_i (s_{ik} - \mu_k) + \eta \sigma_k^2)^2}{\eta^2 \hat{\sigma}_{ik}^2}$$

Take expectation in the first period, we obtain

$$\begin{aligned} \mathbb{E} [\mathbb{E}_i [x_{ik}(r_k - r^f p_k)]] &= \mathbb{E} \left[\frac{(\kappa_i (s_{ik} - \mu_k) + \eta \sigma_k^2)^2}{\eta \hat{\sigma}_{ik}^2} \right] = \mathbb{E} \left[\frac{(\kappa_i (r_k + \epsilon_{ik} - \mu_k) + \eta \sigma_k^2)^2}{\eta \hat{\sigma}_{ik}^2} \right] \\ &= \frac{\kappa_i^2 (\sigma_k^2 + \sigma_{ik}^2) + \eta^2 \sigma_k^4}{\eta \hat{\sigma}_{ik}^2} \end{aligned}$$

Under the assumption that risky asset payoffs are independently distributed, we can write the objective function 17 as:

$$\begin{aligned} U_i &= \sum_{k=1}^N \mathbb{E} \left\{ \mathbb{E}_i [x_{ik}(r_k - r^f p_k)] - \frac{\eta}{2} \mathbb{V}_i [x_{ik}(r_k - r^f p_k)] \right\} + r^f W_0 \\ &= \sum_{k=1}^N \frac{\kappa_i^2 (\sigma_k^2 + \sigma_{ik}^2) + \eta^2 \sigma_k^4}{2 \eta \hat{\sigma}_{ik}^2} + r^f W_0 = \sum_{k=1}^N \frac{\sigma_k^4 / (\sigma_k^2 + \sigma_{ik}^2) + \eta^2 \sigma_k^4}{2 \eta \hat{\sigma}_{ik}^2} + r^f W_0 \end{aligned}$$

To simplify notation, rewrite the equation above in terms of precisions, i.e. $\tau_k = 1/\sigma_k^2$ and $\hat{\tau}_{ik} = \hat{\sigma}_{ik}^2$, then

$$U_i = \frac{1}{2} \sum_{k=1}^N \left(\eta \frac{\tau_k + \tau_{ik,s}}{\tau_k^2} + \frac{1}{\eta} \frac{\tau_{ik,s}}{\tau_k} \right) + r^f W_0$$

Then the objective in the first period can be simplified as choosing $\{\tau_{ik,s}\}_{k=1}^N$ to maximize:

$$\max \frac{1}{2} \sum_{k=1}^N \left(\eta \frac{\tau_k + \tau_{ik,s}}{\tau_k^2} + \frac{1}{\eta} \frac{\tau_{ik,s}}{\tau_k} \right) - \sum_{k=1}^N \frac{\theta_{ik}}{2} \tau_{ik,s}^2 \quad (18)$$

Information choice Solve for optimal $\tau_{ik,s}$ from 18, we get:

$$\tau_{ik,s} = \frac{1}{2\theta_{ik}} \left(\frac{\eta}{\tau_k^2} + \frac{1}{\eta\tau_k} \right) \quad (19)$$

When the payoff of asset k is more uncertain, sophisticated investors increase their research effort on that asset.

Optimal portfolio With the optimal information allocation, in the second period,

$$\hat{r}_{ik} = \kappa_i s_{ik} + (1 - \kappa_i) \mu_k \quad (20)$$

$$\hat{\sigma}_{ik}^2 = 1/\hat{\tau}_{ik} = \frac{\sigma_k^2}{1 + \frac{1}{2\theta_{ik}} \sigma_k^4 \left(\frac{1}{\eta} + \eta \sigma_k^2 \right)} \quad (21)$$

Substitute 20 and 21 into the portfolio holdings in the second period 6, we get the aggregate demand for asset k of sophisticated investors in country i is:

$$\mathbb{E} \int_S x_{i,k}^S dS = \mathbb{E} \int_S \frac{\hat{r}_{ik} - \mu_k + \eta \sigma_k^2}{\eta \hat{\sigma}_{ik}^2} dS = 1 + \frac{1}{2\theta_{ik}} \left(\frac{\eta}{\tau_k^3} + \frac{1}{\eta \tau_k^2} \right) \quad (22)$$

We observe from this equation that, when uncertainty for asset k increases, sophisticated investors demand more of it.

Capital flows Denote CF_k as the capital inflow for asset k . We consider the capital flows after the local uncertainty in country k increases. Approximately, it is:

$$\frac{\partial}{\partial \sigma_k^2} \left(-x_{kk}^S + \frac{1}{N} \sum_{i=1}^N x_{ik}^S \right) = \frac{1}{2} \left(\frac{1}{N} \sum_{i=1}^N \frac{1}{\theta_{ik}} - \frac{1}{\theta_{kk}} \right) \left(\frac{3\eta}{\tau_k^4} + \frac{2}{\eta \tau_k^3} \right) \quad (23)$$

Hence,

$$\frac{\partial}{\partial \sigma_k^2} \left(-x_{kk}^S + \frac{1}{N} \sum_{i=1}^N x_{ik}^S \right) \propto \frac{1}{N} \sum_{i=1}^N \frac{1}{\theta_{ik}} - \frac{1}{\theta_{kk}}$$

C Empirical Analysis

C.1 Dataset Construction

We build our dataset from *Consensus Economics*, by collecting data of 14 countries, from 2006 to 2018. We include the following variables in our dataset:

- $\mathbb{E}_t(\% \mathbf{B}_{t+4,t}); \mathbb{E}_t(\% \mathbf{B}_{t+12,t})$ (10 yrs Long Term Treasury Bills, Y1 and Y2), where t is monthly date.
- $\mathbb{E}_t(\% \mathbf{b}_{t+4,t}); \mathbb{E}_t(\% \mathbf{b}_{t+12,t})$ (3 months Short Term Treasury Bills, M1 and M2), where t is monthly date.
- $\mathbb{E}_t(\Delta \% \mathbf{IP}_{y,y-1}); \mathbb{E}_t(\Delta \% \mathbf{IP}_{y+1,y})$ (Industrial Production, IP1 and IP2), where t is monthly date and y yearly date.
- $\mathbb{E}_t(\Delta \% \mathbf{GDP}_{y,y-1}); \mathbb{E}_t(\Delta \% \mathbf{GDP}_{y+1,y})$ (Industrial Production, GDP1 and GDP2), where t is monthly date and y yearly date.

The list of countries included in our sample is the following:

- AUT Austria
- BEL Belgium
- CAN Canada
- CHE Switzerland
- DEU Germany
- DNK Denmark
- ESP Spain

- FIN Finland
- FRA France
- GBR United Kingdom
- GRC Greece
- IRL Ireland
- ISR Israel
- ITA Italy
- JPN Japan
- NLD Netherlands
- NOR Norway
- PRT Portugal
- SWE Sweden
- USA United States

We report descriptive statistics of the data in Table 13 and the resulting of a 1% trimming from both left and right tails in Table 14. Moreover, in Figure 8 we show the distributions of the variables we included in our dataset.

Table 13: Descriptive Statistics: Data from Consensus Economics

	Mean	Median	Max	Min	N
Long-Term T-Bills ($\Delta\% m, m + 4$)	-0.137	-0.138	3.399	-2.353	23800
Short-Term T-Bills ($\Delta\% m, m + 4$)	-0.028	-0.005	1.957	-4.250	23044
GDP $\Delta\%$ ($\Delta\% m, y$)	0.039	0.100	6.743	-9.300	33330
FE1_IP	-0.932	-0.589	12.605	-45.405	23056
Unemployment Rate ($\Delta\% y$)	-0.079	-0.075	4.125	-3.446	20987
Long-Term T-Bills ($\Delta\% m, m + 12$)	-0.622	-0.570	3.520	-3.758	23264
Short-Term T-Bills ($\Delta\% m, m + 12$)	-0.372	-0.171	2.347	-5.229	22638
GDP $\Delta\%$ ($\Delta\% m, y + 1$)	-0.377	-0.100	6.905	-8.600	32837
FE2_IP	-2.378	-1.465	23.554	-31.105	22525
Unemployment Rate ($\Delta\% y + 1$)	-0.203	-0.292	5.425	-4.958	20574

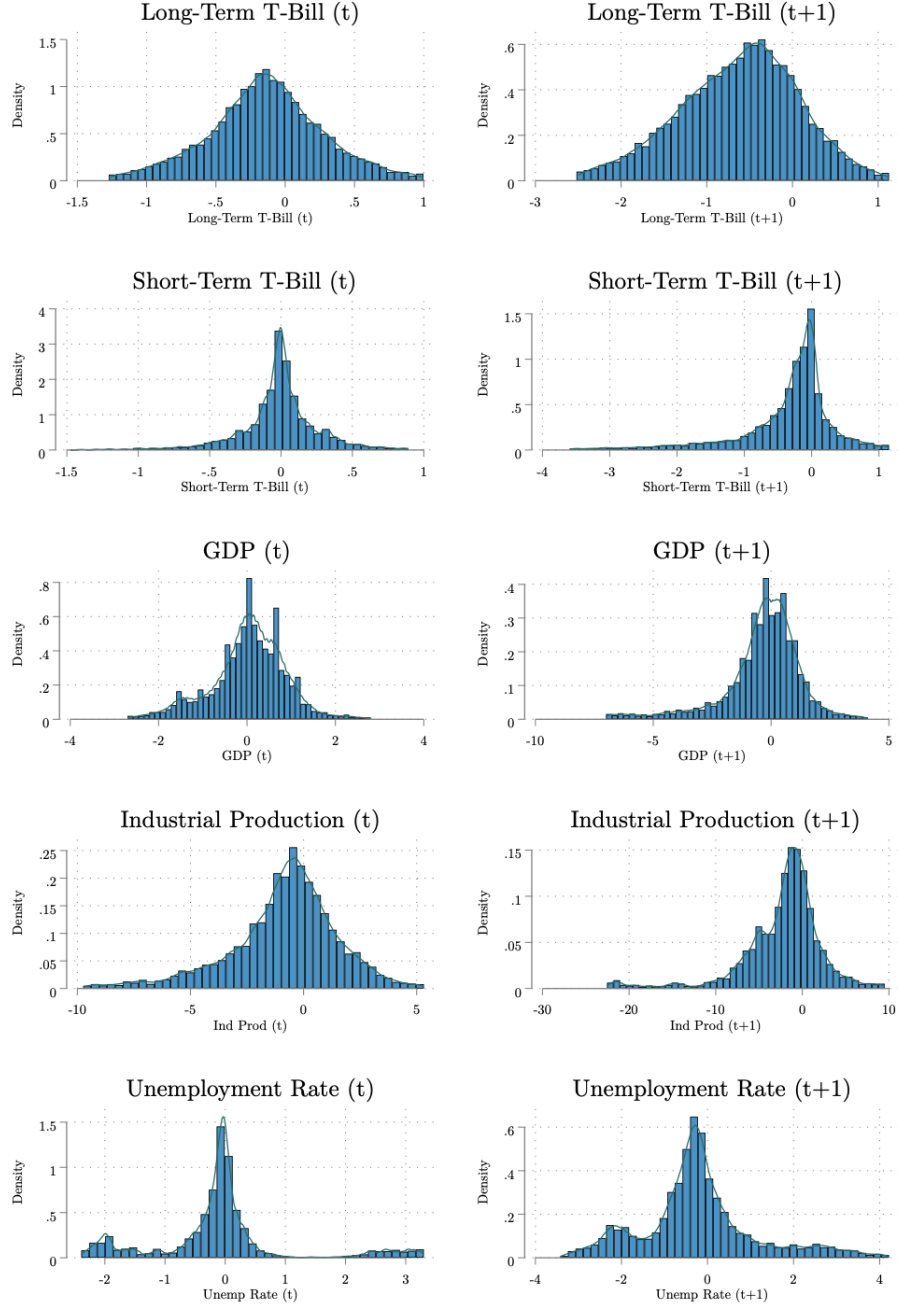
Notes: The Table reports a descriptive statistics of the variables we included in our dataset from *Consensus Economics* survey. We report mean, median, max, min and number of observations. In appendix (C.1) we report the list of countries included in our dataset.

Table 14: Descriptive Statistics: Trimmed Data from Consensus Economics

	Mean	Median	Max	Min	N
Long-Term T-Bills ($\Delta\% m, m + 4$)	-0.138	-0.138	0.998	-1.273	23325
Short-Term T-Bills ($\Delta\% m, m + 4$)	-0.016	-0.005	0.892	-1.477	22584
GDP $\Delta\%$ ($\Delta\% m, y$)	0.033	0.100	2.800	-2.700	32666
FE1_IP	-0.863	-0.589	5.313	-9.734	22597
Unemployment Rate ($\Delta\% y$)	-0.089	-0.075	3.300	-2.392	20619
Long-Term T-Bills ($\Delta\% m, m + 12$)	-0.623	-0.570	1.126	-2.520	22800
Short-Term T-Bills ($\Delta\% m, m + 12$)	-0.353	-0.171	1.148	-3.594	22186
GDP $\Delta\%$ ($\Delta\% m, y + 1$)	-0.361	-0.100	4.100	-7.000	32204
FE2_IP	-2.292	-1.465	9.514	-22.541	22075
Unemployment Rate ($\Delta\% y + 1$)	-0.212	-0.292	4.216	-3.421	20152

Notes: The Table reports a descriptive statistics of the trimmed variables we included in our dataset from *Consensus Economics* survey. We trimmed 1% from both tails of the distribution. We report mean, median, max, min and number of observations. In appendix (C.1) we report the list of countries included in our dataset.

Figure 8: Uncertainty and Equity Inflows



Notes: Distributions of the main variables we included in our dataset from *Consensus Economics*. Data are 1% trimmed from both left and right tails.

C.2 Robustness Checks

Alternative measures of uncertainty. We now check whether the results hold true by using alternative measures of uncertainty, such as VIX and VSTOXX.

Table 15: Second Approach: Using VIX

	SD Forecast Error (1)	SD Forecast Error (2)	SD Forecast Error (3)
Domestic \times Financial JLN (2021)	-0.716*** (0.150)	-0.700*** (0.149)	-0.654*** (0.130)
Domestic \times Financial JLN (2015) \times US	1.017*** (0.167)	0.792*** (0.183)	0.979*** (0.150)
N	209002	208988	209002
R^2	0.028	0.202	0.173
adj. R^2	0.028	0.195	0.173
FEs, Variable - Bank ID	No	Yes	No
FEs, Country \times Variable \times Time	No	No	Yes
Clusters, Country - Time	Yes	Yes	Yes

Notes: The Table reports the results of the model specification described in this section to capture the effect that a one standard deviation increase in uncertainty has on forecast errors, calculated as shown in section 4. We use the financial uncertainty index (Jurado et al. (2015)), but we check for many other measures of uncertainty in this appendix. Standard errors, clustered at country level, are reported in parentheses. * = 10% level, ** = 5% level, and *** = 1% level. See the appendix for additional information on variables construction.

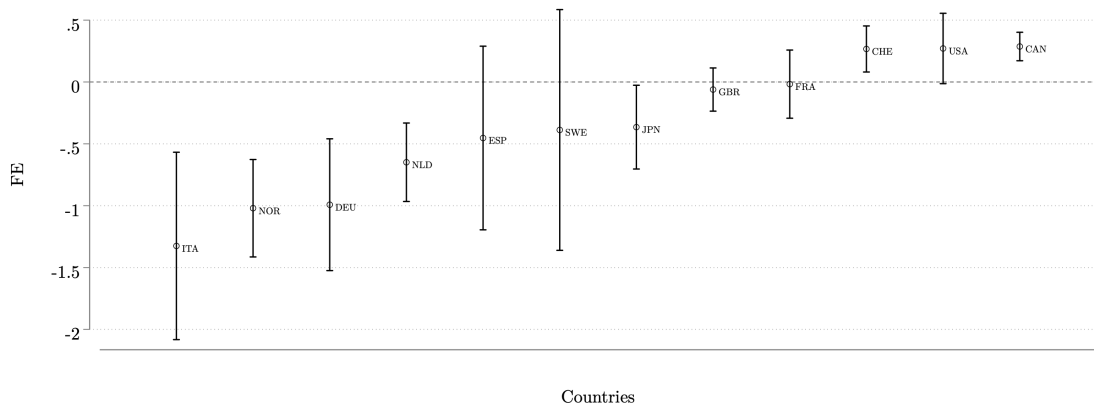
Table 16: Second Approach: Using VSTOXX

	SD Forecast Error (1)	SD Forecast Error (2)	SD Forecast Error (3)
Domestic \times VSTOXX	-0.521*** (0.151)	-0.568*** (0.159)	-0.522*** (0.135)
Domestic \times VSTOXX \times US	0.842*** (0.173)	0.680*** (0.198)	0.857*** (0.158)
N	209002	208988	209002
R^2	0.014	0.190	0.160
adj. R^2	0.014	0.184	0.160
FEs, Variable - Bank ID	No	Yes	No
FEs, Country \times Variable \times Time	No	No	Yes
Clusters, Country - Time	Yes	Yes	Yes

Notes: The Table reports the results of the model specification described in this section to capture the effect that a one standard deviation increase in uncertainty has on forecast errors, calculated as shown in section 4. We use the financial uncertainty index (Jurado et al. (2015)), but we check for many other measures of uncertainty in this appendix. Standard errors, clustered at country level, are reported in parentheses. * = 10% level, ** = 5% level, and *** = 1% level. See the appendix for additional information on variables construction.

Country Specific Analysis. We now check whether the results hold true when controlling the impact of domestic forecasters across each specific country, when absorbing the variable fixed effect.

Figure 9: Relative Precision of Domestic Forecasters: Average



Notes: This plot shows how forecast errors increase or decrease, depending on the forecaste being domestic in higher times of uncertainty. Uncertainty is measured by VIX Index.

Controlling for Recessional Periods. We now want to check whether the results we have hold true even by controlling for business cycle fluctuations, by looking at expansionary vs recessionary periods. We thus compute dispersion as it follows:

Table 17: Second Approach: Controlling for Recession

	SD Forecast Error (1)	SD Forecast Error (2)	SD Forecast Error (3)
Domestic \times Financial JLN (2021)	-0.555*** (0.141)	-0.681*** (0.148)	-0.633*** (0.129)
US	-1.802*** (0.524)	-1.694*** (0.417)	0.000 (.)
Domestic \times VIX \times US	0.799*** (0.167)	0.785*** (0.200)	0.849*** (0.180)
Recession		16.119*** (1.653)	16.330*** (1.645)
N	209002	208988	209002
R^2	0.022	0.221	0.194
adj. R^2	0.022	0.215	0.194
FES, Variable - Bank ID	No	Yes	No
FES, Country \times Variable \times Time	No	No	Yes
Clusters, Country - Time	Yes	Yes	Yes

Notes: The Table reports the results of the model specification described in this section to capture the effect that a one standard deviation increase in uncertainty has on forecast errors, calculated as shown in section 4. We use the financial uncertainty index ([Jurado et al. \(2015\)](#)), but we check for many other measures of uncertainty in this appendix. Standard errors, clustered at country level, are reported in parentheses. * = 10% level, ** = 5% level, and *** = 1% level. See the appendix for additional information on variables construction.

A measure of dispersion. We now want to check whether the results we have hold true even by using an alternative measure of forecast surprise. We thus compute dispersion as it follows:

$$\text{Dispersion}_{i,j,c,t} = \left\{ \mathbb{E}_t[\mathbf{x}_{i,j,c,t}] - \mathbb{E}_t[\bar{\mathbf{x}}_t] \right\}^2$$

where i = forecaster, j = variable, c = country and t = monthly date and \bar{x}_t is the average across forecaster, variable and country at each time t .

We then implement the following OLS specification to capture the effect of uncertainty, depending on being local forecasters, on dispersion:

$$\text{Dispersion}_{i,j,c,t} = \alpha + \alpha_{1j} + \beta \mathbf{D}_{i,c} + \beta_{US} \mathbf{D}_{i,c} \times \mathbf{US}_i + \tau \mathbf{US}_i + \gamma \mathbf{D}_{i,c} \times \mathbf{U}_t + \gamma_{US} \mathbf{D}_{i,c} \times \mathbf{U}_t \times \mathbf{US}_i + \varepsilon_{i,c,t}$$

Table 18: Second Approach: Dispersion

	SD Dispersion (1)	SD Dispersion (2)	SD Dispersion (3)
Domestic \times VIX	-0.062** (0.027)	-0.060** (0.027)	-0.059** (0.026)
Domestic \times VIX \times US		0.060** (0.030)	0.057** (0.028)
N	213262	213262	213262
R^2	0.002	0.014	0.027
adj. R^2	0.002	0.014	0.026
FEs, Variable	No	Yes	No
FEs, Country \times Variable \times Time	No	No	Yes
Clusters, Country - Time	Yes	Yes	Yes

Notes: The Table reports the results of the model specification described in this section to capture the effect that a one standard deviation increase in uncertainty has on dispersion, calculated as shows in this section of the appendix. We use the financial uncertainty index ([Jurado et al. \(2015\)](#)), but we check for many other measures of uncertainty in this appendix. Standard errors, clustered at country level, are reported in parentheses. * = 10% level, ** = 5% level, and *** = 1% level. See the appendix for additional information on variables construction.

An additional test for the information channel. We now want to check whether the results we have hold true even by using an additional variable to capture consumer confidence across countries.

Table 19: Second approach: OLS and FE²

	Inflows (1)	Inflows (2)	Inflows (3)
Consumer Confidence Index	0.011 (0.142)	0.042 (0.158)	0.044 (0.159)
Confidence Index \times US	0.025 (0.145)	0.037 (0.162)	0.035 (0.162)
ξ	-0.027** (0.011)	-0.028** (0.010)	-0.029** (0.011)
$\xi \times$ US		0.077*** (0.012)	0.078*** (0.012)
N	873	853	853
Country FEs	Yes	No	Yes

Notes: The Table reports the results of the model specification described in this section to capture the effect that a one standard deviation increase in fitted forecast error has on equity inflows, calculated as shows in this section of the appendix. We use the financial uncertainty index ([Jurado et al. \(2015\)](#)), but we check for many other masures of uncertainty in this appendix. Standard errors, clustered at country level, are reported in parentheses. * = 10% level, ** = 5% level, and *** = 1% level. See the appendix for additional information on variables construction.