# How to build a Climate Service

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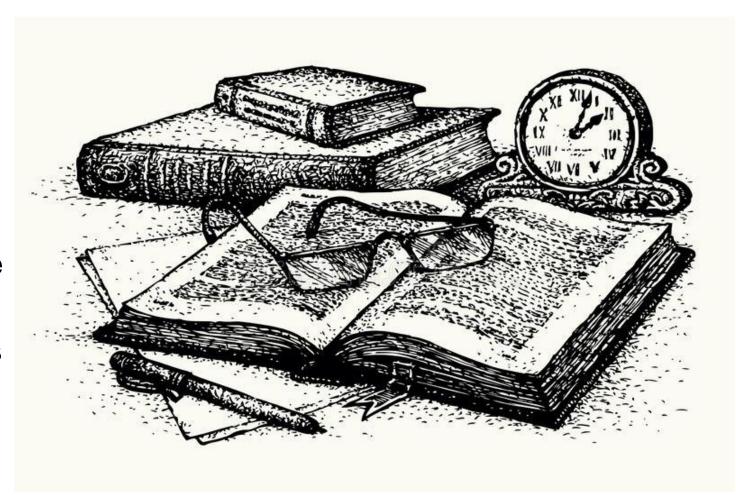
### **Outline**

#1 Climate Service: what is it?

#2 Climate data: the building blocks of Climate Services.

#3 Review of existing climate service

#4 Trends in climate service markets



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# Section #1

Climate Service: what is it?

# Climate services, some definitions

- Climate services rely on the production and delivery of relevant, credible and, of course, valuable climate information. There are many definitions of climate services, reflecting the (im)maturity of the field
- A definition of 'service' (Troccoli 2018): A set of actions aimed at helping its beneficiaries make the best use of tailored information so as to improve their 'business'
- In other words, climate services are meant to solve real life problems, by 'translating'
  the best latest science into practical solutions

## Climate services, the features of a service

- Maturity: how long have they been used?
- Tangibility: is it something we can easily relate to?
- Level of Risk: how reliable and/or accurate is the output/product?
- Trustworthiness (or Credibility): how much do we trust the service provider?

## Climate services, the features of a service

	Maturity	Tangibility	Level of Risk	Trustworthiness
Financial Service	Н	М	М	М
Medical Service	н	н	М	н
Car Service	н	н	L	М
Weather Service	н	М	М	М
Climate Service	L	ı	н	м

Qualitative comparison between five different types of service based on the four representative features. The three qualitative levels – H, M and L – stand for High, Medium and Low, respectively. These are associated with colours to indicate the level of 'caution'. So, for instance, a high maturity (e.g. > 30 years) carries a low level of cautioning (green) whereas a high risk carries a high level of cautioning (Troccoli 2018).

# Co-Co-Co: a key element in climate services development

CO-CO-CO

Co-design

Co-development

Co-production

# Take away messages

- There is a strong opportunity to develop Climate Services to assist infrastructure managers to meet the climate goals
- Climate Services are already assisting several industries to better manage resources by embedding forecasts into their decisions
- The key to successful Climate Services is to keep an ongoing communication with users, via the CO-CO-CO, to overcome the complexity of the information and the level of accuracy of the forecasts

### The seven principles of successful climate service development.





# Be mindful of the limits

Who are the possible users of a climate service?
What is the proposed approach?
What are the motivation of each participant?



### It takes (at least) two to "service"

Are all the relevant people involved in the discussion?

Does the project initiator have a good understanding of the endusers' needs?

Do the providers have all the skills needed to deliver the service on time and in full?

What expertise will the users bring to the service development?

### Share to be understood

It is essential that the scope is clearly defin at the beginning of the process to ensure there is a common understanding how the scope is evolving throughout the project What is the scope and what is not?





### Be open

Be honest about what is and it is not achievable within the project.

Be open about new ideas that can alter your perception of what is and is not possible.

Spell out all the possible issues (scientific, technical legal, political, commercial, etc.) which could limit the service

### Take the journey together

Expect changes in the scope as this is part of the human nature.

Maintaining a highly interactive and flexible workprogramme you will be able to account for some of those changes



# (Frantisco

### Scope, deliver, evaluate: iterate

If possible divide the service in small components that can be delivered separately.

Scope each of these, deliver and evaluate them with the users and then, if necessary, re-scope.



### Be flexible

The service (should) provide value to the users but it is also important to identify value to the provider. Make clear what each actor involved is expecting to get out of the service, meaning the journey can be more easily taken together

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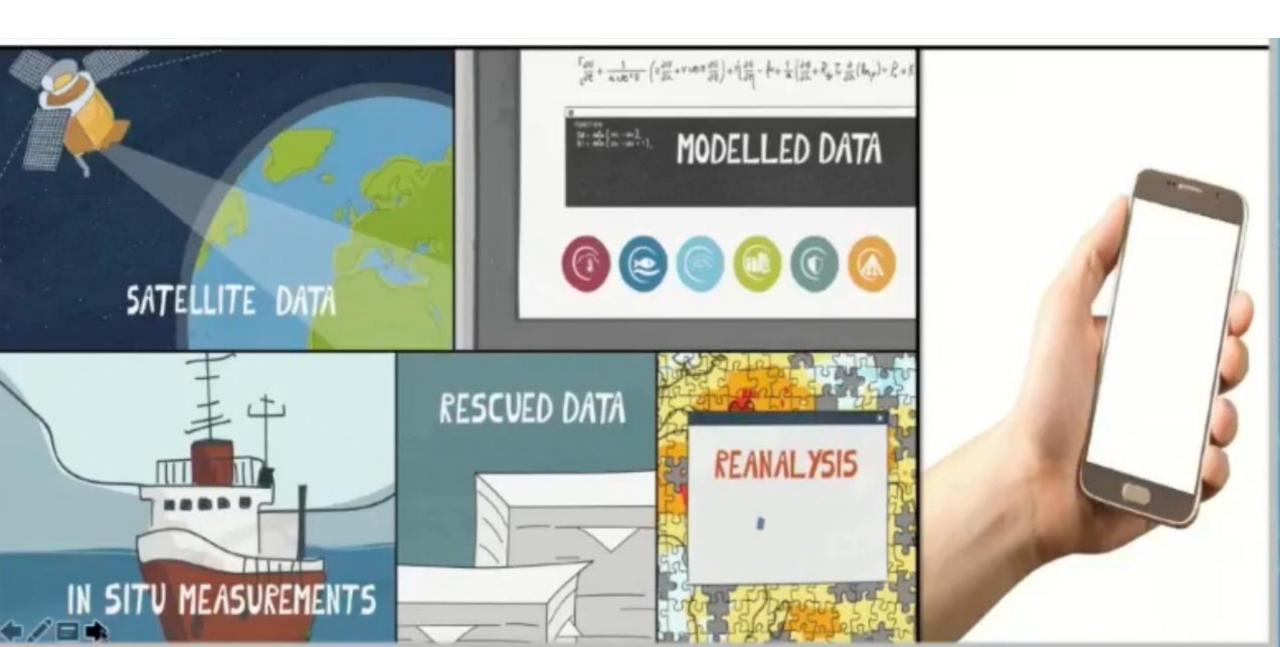
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# Section #2

Climate data: the building blocks of Climate Services.

### The available data



### What data are available?

- Stations data (E-OBS)
- ECMWF Reanalysis
- Short term forecast
- Seasonal Forecast
- CMIP5/6 and regional scenario
- Air quality station (up to 2012)
- Satellite data
- C3S data store
- https://cds.climate.copernicus.eu/#!/home

### What data are available?









Login/register

Home Search Datasets Applications Toolbox Support Live

### Welcome to the Climate Data Store

Dive into this wealth of information about the Earth's past, present and future climate.

It is freely available and functions as a one-stop shop to explore climate data. Register for free to obtain access to the CDS and its Toolbox.

We are constantly improving the services and adding new datasets. For latest announcements, watch the posts on the C3S forum &.

Enter search term(s)







Climate Data Store API

Access the ECMWF Support Portal

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# Section #3

Review of existing climate service



Acronym: MArket Research for a Climate Services Observatory

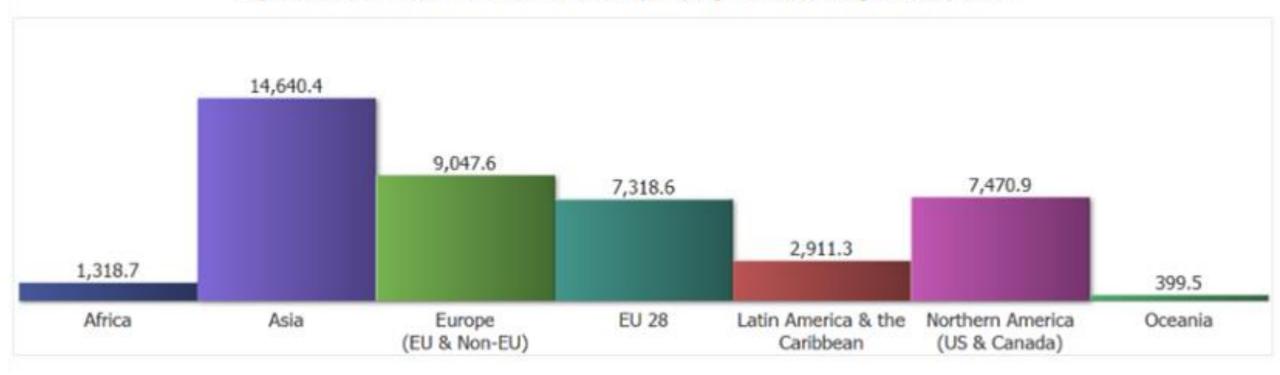
Goals: assess the EU market of climate services; validate and enrich the market assessment with case studies; forecast future user needs and assess market growth until 2030; unveil opportunities and promote market growth.

Period: 2016-2018

Website: https://marco-h2020.eu/

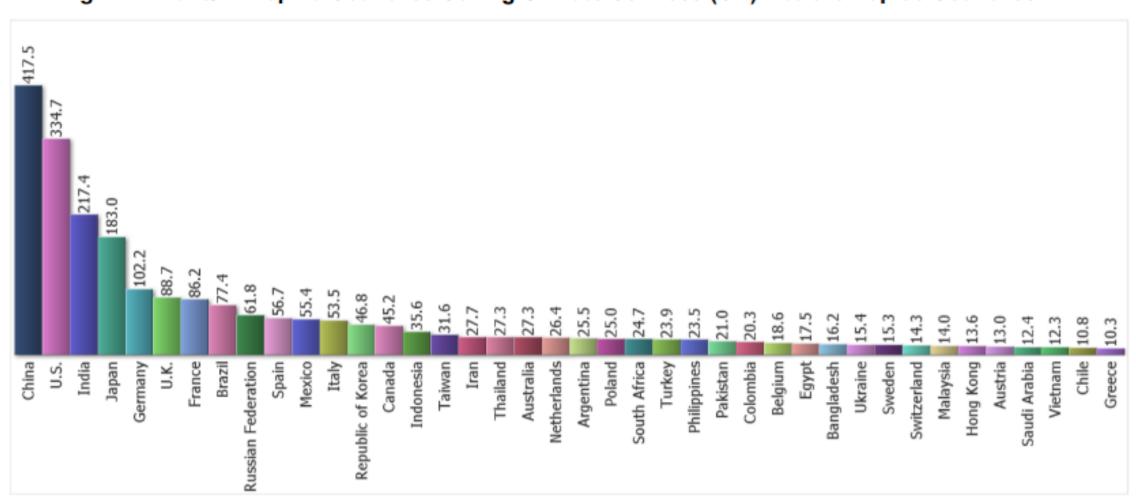
### **The Climate Service market**

Figure 2: Climate Services Sales (€m) by Global Region, 2016/17



### The Climate Service market

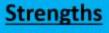
Figure 5: 2016/17 Top 40 Countries Selling Climate Services (€m) into the Top 36 Countries



Hamo Gamano

# **SWOT** analysis of the EU climate service market

Figure 14: SWOT for the EU Climate Services Market (Against US Competition) in terms of Users



- Accelerating awareness of user-driven approach
- Increasing awareness of climate-related changes in societies

### Weaknesses

- High uncertainty in decadal climate predictions and limited skills in seasonal forecasting
- Applications are too research-based

### **Opportunities**

- Building upon the growing environmental awareness among potential climate service users
- Developing solutionoriented applications rather than focusing solely on risk assessments

### **Threats**

- Longer tradition for the use of seasonal climate forecasts in decision-making, due to more reliable climate variations
- High awareness of value for climate services

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# Case study: energy infrastructure

# **USE OF CLIMATE SERVICES**



The current use of climate services is still very limited though the use of weather services for daily planning activities is common.

This may be due to unreliable predictions and a lack of knowledge of what climate services can actually provide.

### — CLIMATE NEEDS —



Seasonal forecasts and decadal projections



Regular assessment of sector vulnerabilities and realistic profit forecasting



Greater awareness of the benefits of climate services





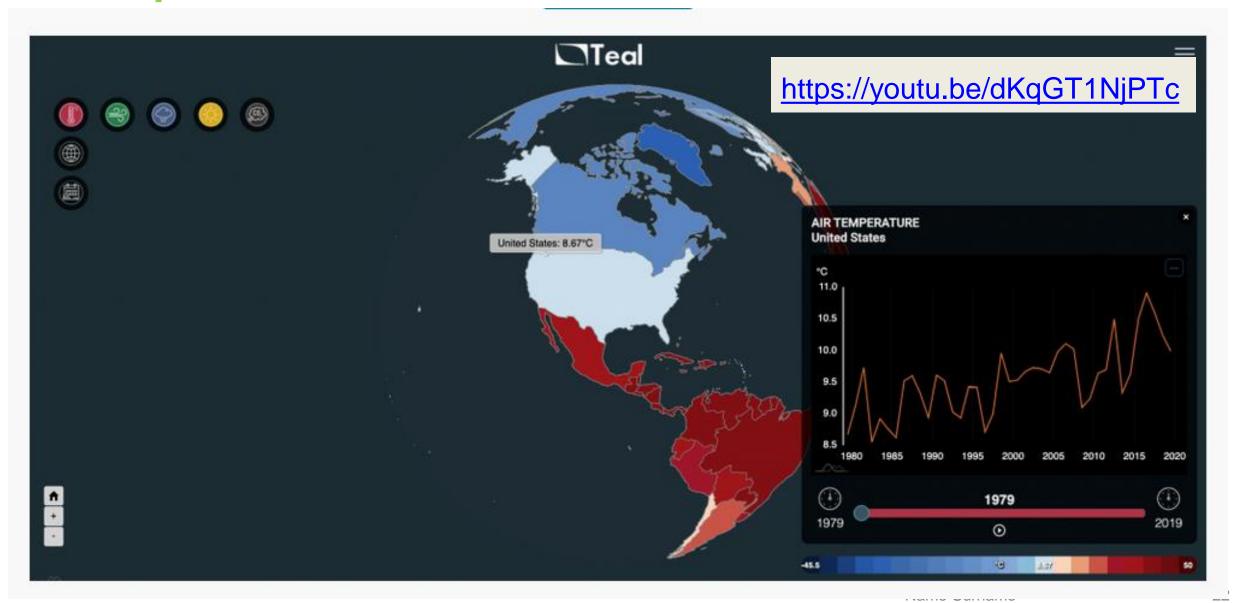
<u>Acronym</u>: The Added Value of Seasonal Climate Forecasting for Integrated Risk Assessment

Goals: Assess the impact on operational planning and portfolio management, such as hedging and asset optimization, thus enabling quantification of the value-add provided by seasonal forecasts which have been calibrated, evaluated and tailored for each specific application thanks to 9 case studies..

Period: 2018-2021

Website: <a href="https://www.secli-firm.eu/">https://www.secli-firm.eu/</a>

# **TEAL platform**





Acronym: Turning climate-related information into added value for traditional MEDiterranean Grape, OLive and Durum wheat food system

Goals: Demonstrate the proof-ofconcept for climate services in the agriculture sector by developing case studies for three hallmarks of the Mediterranean food system: grapes, olives and durum wheat.

Period: 2017-2022

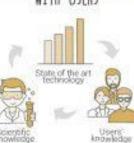
Website: <a href="https://www.med-gold.eu/">https://www.med-gold.eu/</a>

# GRANODURO.NET

# DECISION SUPPORT SYSTEM FOR THE SUSTAINABLE



# CO-DEVELOPMENT WITH USERS



SHORT TERM OUTPUTS

Sowing dose

indication

100

Discour and mycotoxin

models

### CONNTECTION TO MED-GOLD ICT PLATFORM



### DATA AND RESOURCES







models

timing and amount



Fertilization



SUPPORTED DECISIONS





0000

0000

0000

Field intervention.

planning



protection

Water-

balance





Soil Tillage

Sustainability











Increase in quantity & quality of yields Production costs reduction



Environmental impact reduction

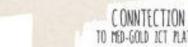


Improved use of available technical mean



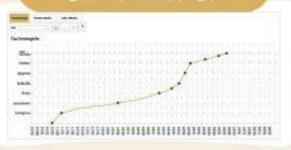
Tracking record Field management of field operations improvement







Observed weather data W Phenological models models



### SIMPLE AND INTUITIVE INTERFACE







Climate

predictions



800

444 100

Crop

phenology

Bio-climatic indexes.



- UP TO 6 MONTHS

SCALE





#### Weeding and fertilisation support Water stress indicator

Observed

weather data and weather

forecasts

222

Crop phenology

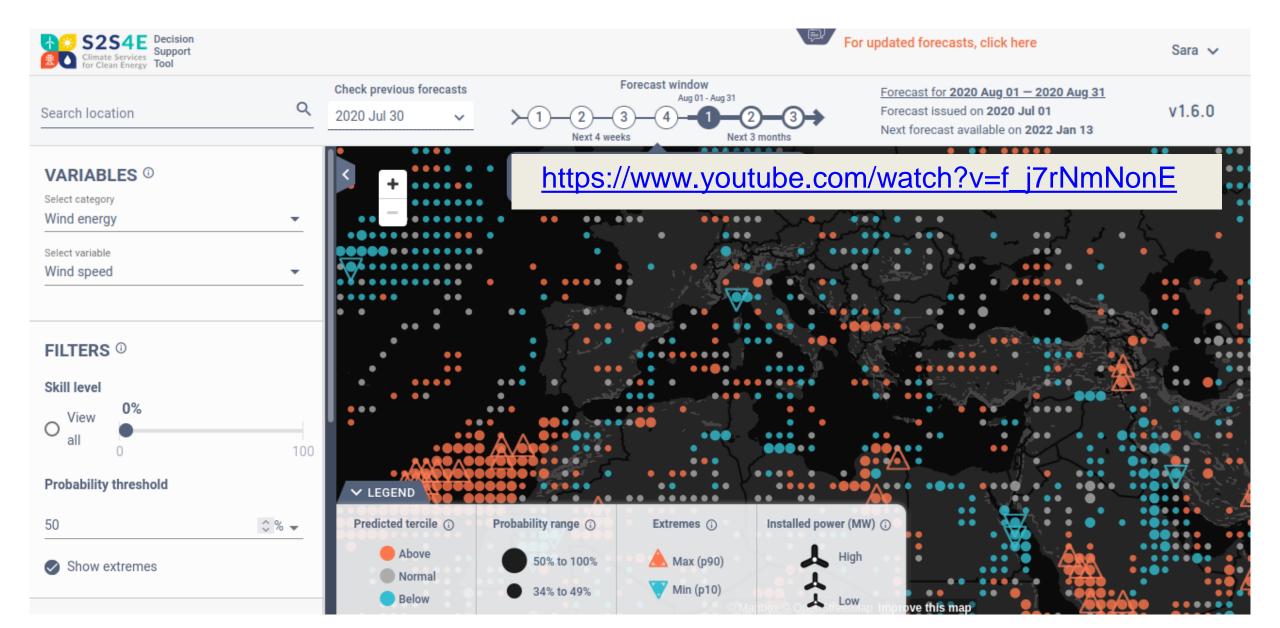


<u>Acronym</u>: Sub-seasonal to Seasonal climate forecasting for Energy

Goals: The S2S4E project will create an operational climate service that will enable renewable energy producers and providers, electricity network managers and policy makers to design better-informed strategies at sub-seasonal to seasonal timescales.

Period: 2017-2020

Website: https://s2s4e.eu/



# OASIS hub collects many of them



The Global Window to Free and Commercial Environmental and Risk Data, Tools and Services

Login

Become a Member

Feedback





#### Regione of Tuscany - Solifluction Events - Consorzio Lamma

Among the more superficial mass-erosion phenomena, solifluction affects large swathes of slopes to varying depths up to a maximum of two metres, in the parts that most easily...



#### Regione of Tuscany - Inventory of Italian Landslide Events - Consorzio Lamma

The Inventory of Italian Landslide Events (IFFI) consists of a database on the management of every landslide found anywhere in Italy, useful for planning and prevention...





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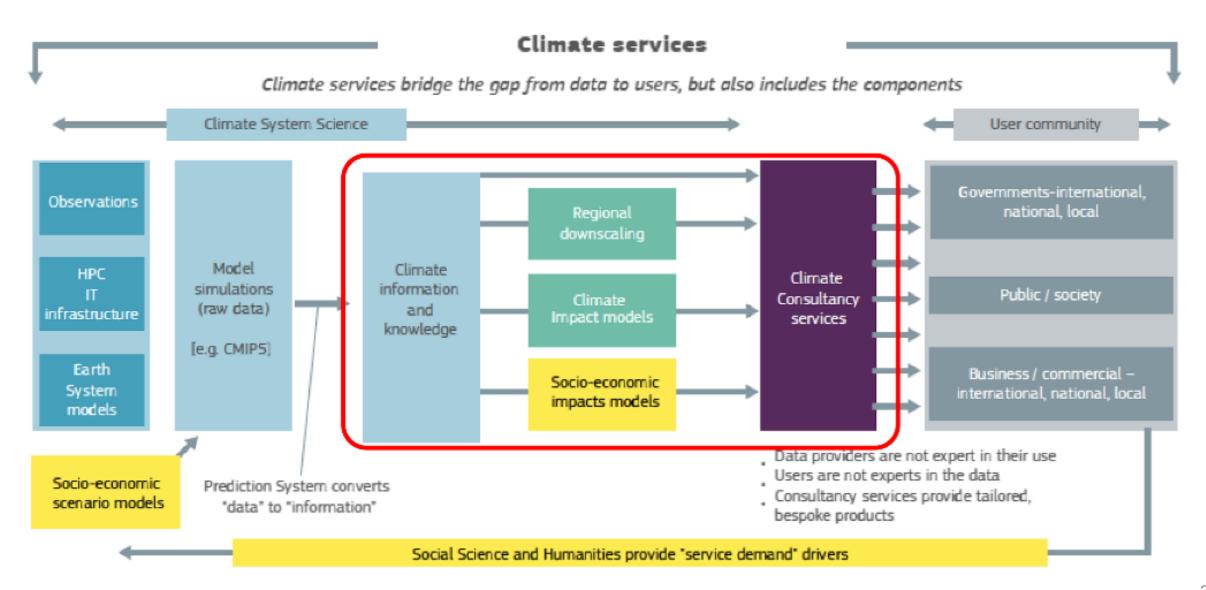
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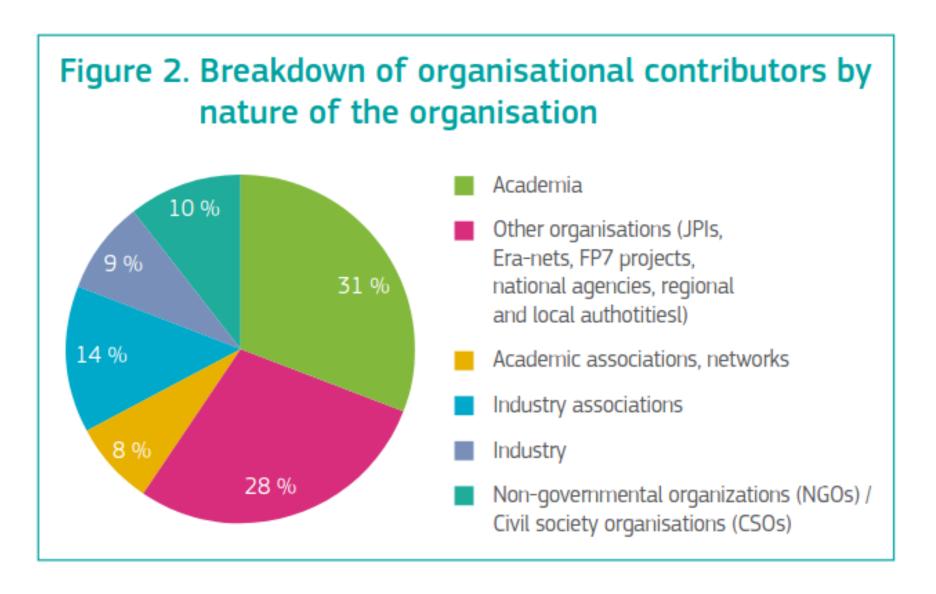
# Section #4

Trends in climate service markets

### The climate service value chain



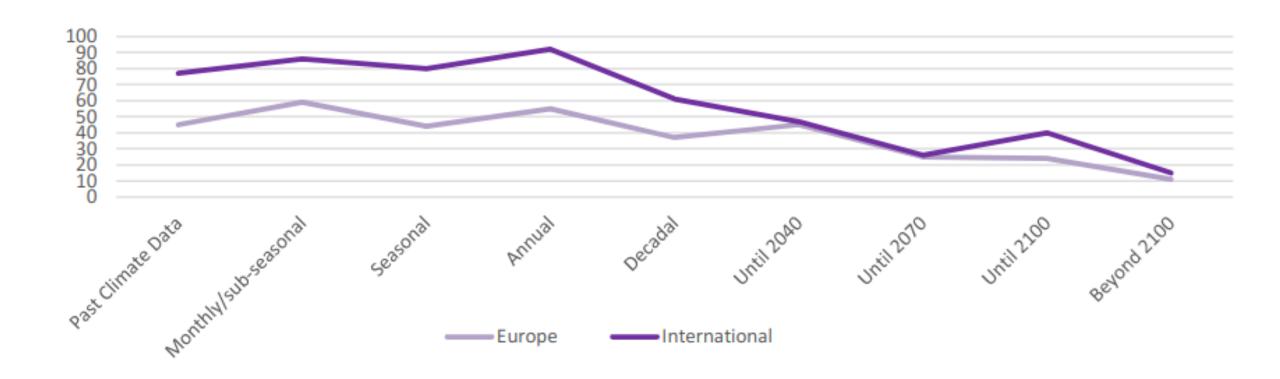
### Climate service contributors



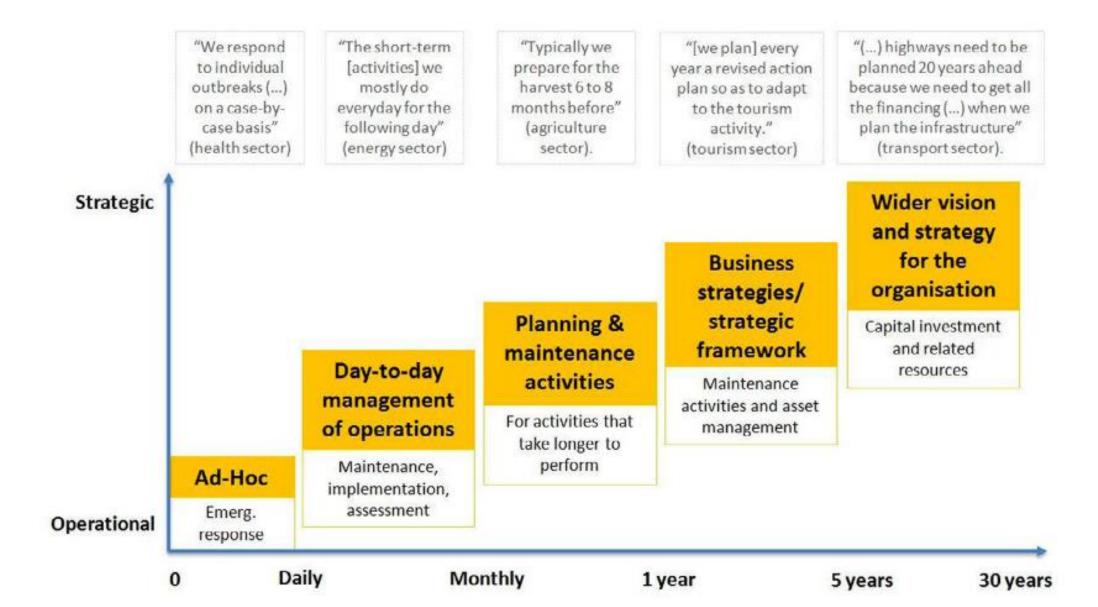
# Pros and cons of the different providers

Type of climate services providers/ purveyors	Strengths	Weaknesses	Cultural background	
Extension of meteorological services.	Strong infrastructure.	Main focus on physical data, limited socio- economic aspects.	Meteorology/hydrology.	
Public climate services centres (not from meteorological services).	Fit for purpose.	Limited business orientations.	Multidisciplinary.	
Services offered by a university or a group of universities.	Often include physical and socio- economic competences, research oriented.	Little user knowledge.	Multidisciplinary, academic.	
Private business development.	Business orientation, user knowledge.	Dependence on external climate information.	Multidisciplinary, business.	
Incorporation of climate information management in business consulting services.	Very good knowledge of users' needs, integration with other consulting needs, cost-orientation.	Limited climate knowledge.	Economic, business, marketing.	

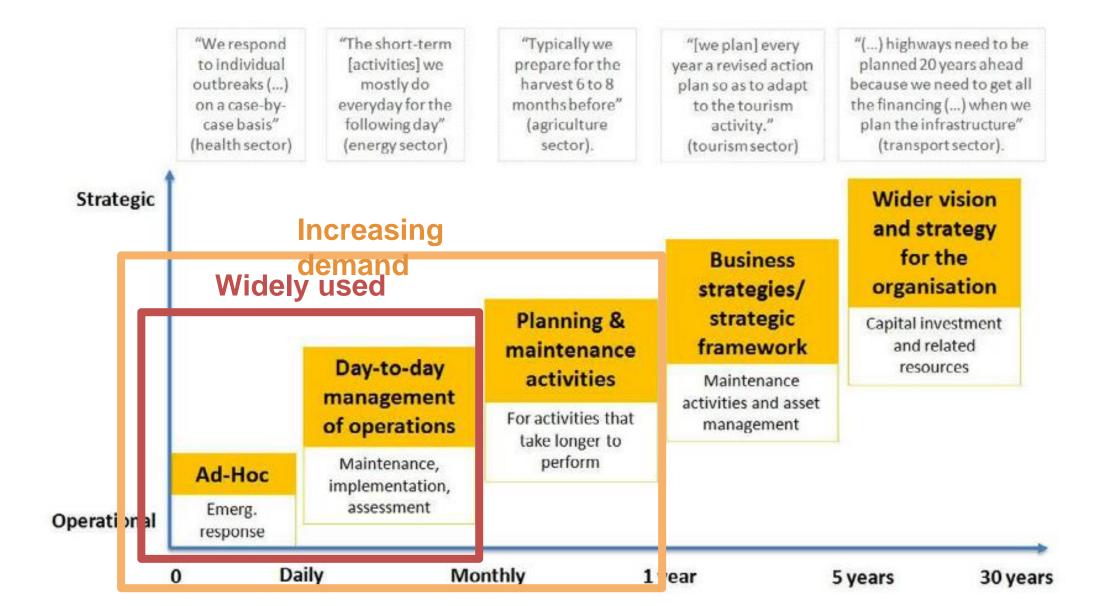
# Typical time scale requested by users



### Timescale of information and decision



### Timescale of information and decision



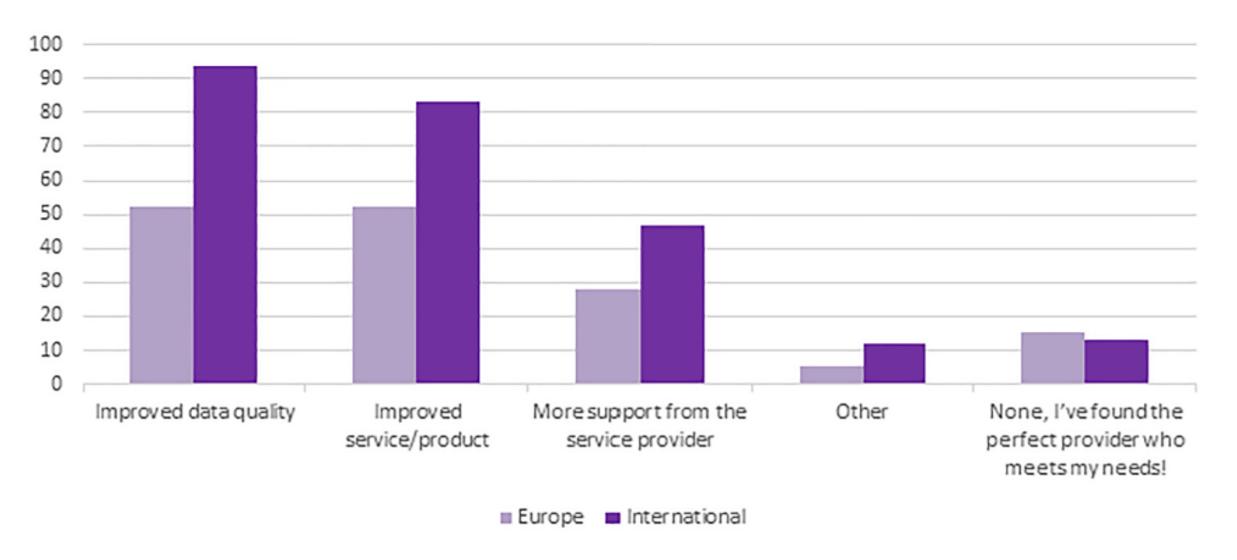
# Met users' needs

Types of climate services used				
Education and consultancy	Forecasts	Other		
Climate advisory	Weekly and partly seasonal forecast (indicative)	Economic assessment of CC impacts and investment options		
Climate change consultancy (environmental consultancies)	Climate scenarios and Climate model outputs	Cost-benefit calculations		
Vulnerability assessment	Weather forecasts	Insurance		
Academic resources and legal repositories	Daily/hourly forecasts of consumer demand and production of electricity			
	Weekly and daily measured data			
	Publicly available simple hydrological models			
	Snow cover forecast (natural and technical)			
	Skier day forecasts (weather-based)			

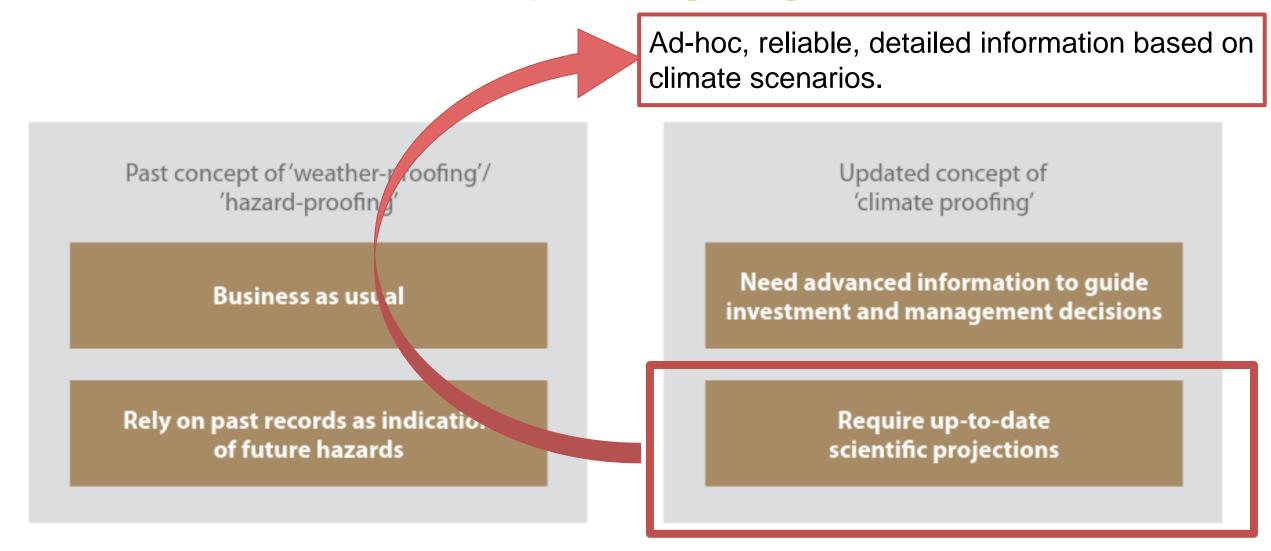
# **Unmet users' needs**

UNMET climate service demand				
Education and consultancy	High resolution forecasts	Other		
Consultancy	Accurate forecasted daily distribution of precipitation for coming months	Climate services already used		
Adaptation solutions	Accurate seasonal forecasts for precipitation	Coupling of climate information into existing tools		
Applied business oriented services	More precise/detailed seasonal-decadal hydrological models	Coupling of climate information with local information - i.e. sewage system, drainage capacity etc.		
Capacity building / professional accreditation	Forecast of type of precipitation during wintertime (rain or snow)	Climate services database / shop-window		
Translation of climate change factors to local impact	More precise weekly to seasonal forecasts on snow cover and skier days	Financial modelling		
Coupling of weather events and climate change with building performance	More reliable information on wind speed	Chain-analysis to place responsibilities		
Climate services tailored to legal sector needs re. legal standards of proof, narrative-style, information resolution	Material performance studies under changing weather conditions	Vulnerability analysis of supply chain		
	High-resolution, multi-parameter, multi-scenario climate impact models (sector-specific)			
	Long term forecast of local impact on specific buildings			

# What can be improved according to users



# Climate service for Cl at planning stage



### **Objective:**

To develop an innovative climate service concept that addresses specific climate-related challenges, tailored to meet the needs of a designated target audience.

### 1. Brainstorming and Ideation Session

- Collaborate with your group to brainstorm ideas for a climate service.
- Identify a specific climate-related challenge to address.
- Determine your target audience: Who will benefit from your service?
- Establish clear objectives: What do you aim to achieve with your service?
- Select potential data sources: Where will you obtain the necessary climate data?
- Explore potential applications: How can your service be used in sectors like agriculture, energy, water resources, or disaster management?

### 2. Research and Analysis

- Conduct comprehensive research to understand the needs and preferences of your target audience.
- Determine the demand for climate services.
- Evaluate existing climate services and identify any gaps or areas for improvement.
- Use your findings to refine your concept and establish a unique value proposition.

### 3. Concept Development

- Based on your brainstorming and research, develop a well-defined concept for your climate service.
- Outline the key features and functionalities: What will your service do, and how will it work?
- Highlight the benefits: How does your service provide value to its users?
- Consider the potential impact: What positive change will your service bring about?
- Address feasibility: Is your concept practical and achievable?

### 4. Pitch Preparation

- Create a persuasive pitch for your climate service concept (10 slides).
- Develop a narrative that clearly explains the problem, your solution, and its benefits.
- Utilize visuals, graphs, and other media to support and enhance your pitch.

#### **Deliverables:**

A pitch deck with visuals and talking points for your final presentation.

### **Evaluation Criteria:**

Innovation and originality of the climate service idea.

- Relevance and clarity in addressing the chosen climate-related challenge.
- Depth and thoroughness of the research and analysis conducted.
- Quality and practicality of the concept development.
- Effectiveness and persuasiveness of the pitch.