

ALEJANDRO CANEZ

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Store manager with a track record of increasing profits and improving customer service standards. Ready to put 10+ years of experience in sales and customer service at your service. Winner 6 years in a row of the Top 5% sales manager profit performance award. A committed web developer fresh of the U of U coding bootcamp.

- Bilingual.
- Sales and Operations expertise.
- Inventory management.
- Customer oriented.
- Web developer.

Store Manager – May 2015 to Present

Victra / Go Wireless – Murray , UT

- Utilize marketing and sales techniques to support sales , while successfully ran store working the floor daily in constant contact with customers , ensuring sales and monitoring team.
- Development, Coaching and instructed staff on how to appropriately handle difficult sales.
- Oversaw store merger with victra & diamond wireless in order to ensure smooth transition.
- Kept inventories accurate with daily cycle counts and monthly audits.
- Counted cash , deposited money in bank and created work schedules.

ASM / Wireless consultant – September 2014 to May 2015

- Assist and close sales.
- Process transactions.
- Meet sales goals.
- Greet customers and improve engagement while providing customer service.

Debt collector – November 2013 to May 2015

Credit corp solutions – Draper , UT

- Assist customers on payments and debt solutions.
- Trace customers to get in touch with them when information its not provided.
- Work and collect of 200+ account ledger.
- Reach monthly targets and quotas.
- Build pipeline for constant and future payments.

Store Manager – April 2012 to October 2013

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- See Go Wireless responsibilities.

High School diploma – 2006

University of Utah Full Stack Web Developer Bootcamp - 2022