**ALEJANDRO CANEZ**

**5761 W 5930 S Kearns , UT 84118 + 385 479 4311 +** [**EL.WINY.36@GMAIL.COM**](mailto:EL.WINY.36@GMAIL.COM)

Store manager with a track record of increasing profits and improving customer service standards. Ready to put 10+ years of experience in sales and customer service at your service. Winner 6 years in a row of the Top 5% sales manager profit performance award. A committed web developer fresh of the U of U coding bootcamp.

* Bilingual.
* Sales and Operations expertise.
* Inventory management.
* Customer oriented.
* Web developer.

**Store Manager – May 2015 to Present**

**Victra / Go Wireless – Murray , UT**

* Utilize marketing and sales techniques to support sales , while successfully ran store working the floor daily in constant contact with customers , ensuring sales and monitoring team.
* Development, Coaching and instructed staff on how to appropriately handle difficult sales.
* Oversaw store merger with victra & diamond wireless in order to ensure smooth transition.
* Kept inventories accurate with daily cycle counts and monthly audits.
* Counted cash , deposited money in bank and created work schedules.

**ASM / Wireless consultant – September 2014 to May 2015**

* Assist and close sales.
* Process transactions.
* Meet sales goals.
* Greet customers and improve engagement while providing customer service.

**Debt collector – November 2013 to May 2015**

**Credit corp solutions – Draper , UT**

* Assist customers on payments and debt solutions.
* Trace customers to get in touch with them when information its not provided.
* Work and collect of 200+ account ledger.
* Reach monthly targets and quotas.
* Build pipeline for constant and future payments.

**Store Manager – April 2012 to October 2013**

**Sprint by Brimz**

* See Go Wireless responsibilities.

**High School diploma – 2006**

**University of Utah Full Stack Web Developer - 2022**