

Alexandru Dobrogeanu

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Summary

Professional Objective A Web Developer opportunity to contribute and expand upon my skills, experience, and capabilities.

Reliable worker known for consistent and productive work ethic. Able to maintain an upbeat and positive demeanor in high-stress situations. Enthusiastic team player and fast learner, eager to learn new processes and techniques to enhance individual and team productivity.

Skills

- HTML/CSS
- JavaScript/jQuery
- Git/Github
- Engage in technical discussions with potential clients through product
- Documentation and reporting
- Time management
- Attention to detail
- Results-oriented
- Ruby on Rails
- Ruby Gems
- Bootstrap
- Sales and merchandising
- Data entry
- Communication skills
- Highly organized
- Dependable
- Team building

Experience

Inventory / Merchandise Specialist

Oct 2017-Present

Best Buy - Charlotte, NC

A Merchandising and Inventory Associate knows and applies procedures to prevent shrink/theft and to ensure a safe and secure shopping environment.

They partner with store employees and leadership to execute business strategies, driving profitable results across the store.

Merchandising and Inventory Associate execute specific steps and processes of merchandising, inventory, asset protection and back office processes to achieve sales goals, ensuring no customer is ever left unserved or underserved.

Execute departmental merchandising and inventory processes

Outbound Freight handler

Mar 2017-Present

Southeastern Freight Lines - Charlotte, NC

Responsible for safely and efficiently loading and unloading freight into and off of equipment in accordance with verbal and written instructions, as well as federal and state regulations. Assists in the recouping of damaged freight.

International Account Executive

Oct 2016-Feb 2017

Stealth Components - Charlotte, NC

Sell electronic components within manufacturing industry worldwide

Developing relationships and close deals with decision makers in manufacturing plants worldwide.

Create and maintain database of qualified leads through telephone canvassing, prospecting, web based tools and search engines, email, trade show lead generation list. Provide sales support teams with detailed requirements obtained from the customer including pricing, buying history, quantities, manufacturer and product specs.

Chief Security Officer

Dec 2009-Mar 2015

**Prestige Cruise Holdings - 1600 Sawgrass Corporate Pkwy,
Sunrise, FL 33323, FL**

Reporting all security accidents, incidents and crime investigation issues that may occur among the crew or passengers to the Staff Captain and to the Master of the ship

Providing on-the-job training of all shipboard Security Personnel - Senior Security Officer and Security Officer as well as training of all crew and staff aboard the ship regarding security issues

Maintaining security records, gangway log sheets, equipment maintenance records, security patrol log sheets, training and visitor records

Coordinating all security activities while the ship was in port and supervised the Security Officers at the gangways

Briefing the Master of the ship, the Staff Captain and all shipboard Security Personnel of the counter measures required when operating in increased security risk areas or at a higher security threat level

Acting as a head of the investigation team in regards to any accident/incident that would occur among passengers or crew members and wrote all required reports upon completion of the investigation
Ordering and coordinating alcohol, illegal drugs tests and cabin searches

Assigning and scheduling duties of all subordinate members of the Security Team aboard the ship

Safekeeping and maintenance of all security devices and weapons that may be present aboard the ship.

Education

Bootcamp - Code Immersion

Nov 2017

Tech Talent South - Charlotte Campus - Charlotte, NC

During this full-time course, I developed the fundamentals of web development and programming. Gained necessary skills to build and deploy websites and web applications live on the web.

Bachelor of Science : Navigation and Naval Transport

Nov 2010

Maritime University of Constanta - Constanta, CT