

White Stuff®

Daily Trade Pack for AM and Shops

Week 46 FY21

DAILY SALES AND MARGIN

SundayInternational DAILY - SALES AND MARGIN BY SHOP														
Type	Status	Location Name	Sales Act £'k	Sales Bud £'k	Sales LW	Sales LY £'k	v Bud %	v LW %	v LY %	Margin %	v LY %Pts	Returns Act £'k	Returns v LY%	
Total	Total	Total	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
Solus	Total	Total	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
	LFL	Total	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Cologne	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Flensburg	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Giessen	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Göttingen	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Int Dummy	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Koblenz	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Münster	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Oldenburg	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Trier	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
	Non LFL	Total	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Dundrum (Int Solus)	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
Concession	Total	Total	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
	LFL	Total	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Antwerp (Inno)	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Avenue Louise (INNO)	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Berlin (Karstadt)	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Bremen (Karstadt)	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Bruges (Inno)	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Frankfurt (Karstadt)	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Freiburg (Karstadt)	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Ghent (INNO)	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Hamburg (Karstadt)	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Hanover (Karstadt)	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Int Conc FY19 (372)	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Karlsruhe (Karstadt)	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Liege (Inno)	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Munich (Karstadt)	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Nürnberg (Karstadt)	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Rue Neuve (INNO)	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Schoten (Inno)	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Steglitz (Karstadt)	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
	Non LFL	Total	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Charleroi (Inno)	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	
		Woluwe (Inno)	n/a	n/a	n/a	n/a	N/A% ➡	n/a%	n/a ➡	n/a%	n/a%	n/a	n/a%	

DAILY SALES AND MARGIN

DAILY - SALES AND KPIS SOLUS/OUTLET ONLY																			
NOTE FOR FOOTFALL AND CONVERSION, ONLY REVIEW SHOP LEVEL, SUB-TOTALS AND TOTALS ARE NOT CORRECT																			
		Sales Act £'k	v Bud %	v LW %	v LY %		Units TY	Units v LY%	Trans TY	Trans v LY%	ATV TY	ATV v LY%	UPT TY	UPT v LY%		Footfall v LY	Conv TY	Conv v LY% Pts	Conv v LY%
Status	Location Name																		
Total	Total	n/a	n/a% ➡	n/a%	n/a ➡			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%
LFL	Total	n/a	n/a% ➡	n/a%	n/a ➡			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%
	Cologne	n/a	n/a% ➡	n/a%	n/a ➡			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%
	Flensburg	n/a	n/a% ➡	n/a%	n/a ➡			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%
	Giessen	n/a	n/a% ➡	n/a%	n/a ➡			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%
	Göttingen	n/a	n/a% ➡	n/a%	n/a ➡			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%
	Int Dummy	n/a	n/a% ➡	n/a%	n/a ➡			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%
	Koblenz	n/a	n/a% ➡	n/a%	n/a ➡			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%
	Münster	n/a	n/a% ➡	n/a%	n/a ➡			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%
	Oldenburg	n/a	n/a% ➡	n/a%	n/a ➡			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%
	Trier	n/a	n/a% ➡	n/a%	n/a ➡			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%
Non LFL	Total	n/a	n/a% ➡	n/a%	n/a ➡			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%
	Dundrum (Int Solus)	n/a	n/a% ➡	n/a%	n/a ➡			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%

DAILY SALES AND MARGIN

Monday														
International DAILY - SALES AND MARGIN BY SHOP														
Type	Status	Location Name	Sales Act £'k	Sales Bud £'k	Sales LW	Sales LY £'k	v Bud %	v LW %	v LY %	Margin %	v LY %Pts	Returns Act £'k	Returns v LY%	
Total	Total	Total	4,309	58,016	2,317	5,310	(92.6%) ↓	86.0%	(18.9%) ↓	68.5%	(1.2%)	(249)	n/a%	
Solus	Total	Total	n/a	27,321	n/a	3,493	(100.0%) ↓	n/a%	(100.0%) ↓	n/a%	n/a%	n/a	n/a%	
	LFL	Total	n/a	27,321	n/a	3,493	(100.0%) ↓	n/a%	(100.0%) ↓	n/a%	n/a%	n/a	n/a%	
		Cologne	n/a	3,876	n/a	449	(100.0%) ↓	n/a%	(100.0%) ↓	n/a%	n/a%	n/a	n/a%	
		Flensburg	n/a	3,462	n/a	426	(100.0%) ↓	n/a%	(100.0%) ↓	n/a%	n/a%	n/a	n/a%	
		Giessen	n/a	2,697	n/a	351	(100.0%) ↓	n/a%	(100.0%) ↓	n/a%	n/a%	n/a	n/a%	
		Göttingen	n/a	3,038	n/a	208	(100.0%) ↓	n/a%	(100.0%) ↓	n/a%	n/a%	n/a	n/a%	
		Int Dummy	n/a	n/a	n/a	n/a	N/A% →	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Koblenz	n/a	2,730	n/a	445	(100.0%) ↓	n/a%	(100.0%) ↓	n/a%	n/a%	n/a	n/a%	
		Münster	n/a	3,413	n/a	304	(100.0%) ↓	n/a%	(100.0%) ↓	n/a%	n/a%	n/a	n/a%	
		Oldenburg	n/a	4,433	n/a	332	(100.0%) ↓	n/a%	(100.0%) ↓	n/a%	n/a%	n/a	n/a%	
		Trier	n/a	3,672	n/a	978	(100.0%) ↓	n/a%	(100.0%) ↓	n/a%	n/a%	n/a	n/a%	
		Non LFL	Total	n/a	n/a	n/a	n/a	N/A% →	n/a%	n/a →	n/a%	n/a%	n/a	n/a%
		Dundrum (Int Solus)	n/a	n/a	n/a	n/a	N/A% →	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
	Concession	Total	Total	4,309	30,696	2,317	1,817	(86.0%) ↓	86.0%	137.2% ↑	68.5%	(1.2%)	(249)	n/a%
LFL		Total	4,109	28,581	2,006	1,817	(85.6%) ↓	104.9%	126.2% ↑	68.0%	(0.4%)	(249)	n/a%	
		Antwerp (Inno)	100	1,034	108	130	(90.3%) ↓	(7.9%)	(23.3%) ↓	78.2%	4.9%	n/a	n/a%	
		Avenue Louise (INNO)	n/a	908	265	n/a	(100.0%) ↓	(100.0%)	n/a →	n/a%	(78.1%)	n/a	n/a%	
		Berlin (Karstadt)	161	1,721	n/a	17	(90.6%) ↓	n/a%	830.7% ↑	67.5%	67.5%	n/a	n/a%	
		Bremen (Karstadt)	320	2,450	39	73	(86.9%) ↓	718.5%	338.9% ↑	72.8%	8.7%	n/a	n/a%	
		Bruges (Inno)	n/a	914	252	48	(100.0%) ↓	(100.0%)	(100.0%) ↓	n/a%	(76.9%)	n/a	n/a%	
		Frankfurt (Karstadt)	429	2,472	122	295	(82.7%) ↓	252.5%	45.2% ↑	65.5%	10.3%	(48)	n/a%	
		Freiburg (Karstadt)	405	2,087	401	91	(80.6%) ↓	0.9%	343.6% ↑	71.9%	9.3%	(52)	n/a%	
		Ghent (INNO)	83	810	n/a	48	(89.8%) ↓	n/a%	72.7% ↑	75.8%	75.8%	n/a	n/a%	
		Hamburg (Karstadt)	440	2,534	117	235	(82.6%) ↓	277.1%	87.1% ↑	64.1%	2.1%	n/a	n/a%	
		Hanover (Karstadt)	n/a	1,035	n/a	91	(100.0%) ↓	n/a%	(100.0%) ↓	n/a%	n/a%	n/a	n/a%	
		Int Conc FY19 (372)	n/a	n/a	n/a	n/a	N/A% →	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Karlsruhe (Karstadt)	652	2,200	152	251	(70.4%) ↓	329.1%	160.3% ↑	59.0%	5.2%	(80)	n/a%	
		Liege (Inno)	232	1,089	43	96	(78.7%) ↓	433.3%	142.4% ↑	74.2%	(3.6%)	n/a	n/a%	
		Munich (Karstadt)	256	2,215	53	114	(88.4%) ↓	383.7%	125.2% ↑	61.3%	3.2%	(43)	n/a%	
		Nürnberg (Karstadt)	163	2,423	110	167	(93.3%) ↓	48.1%	(2.1%) →	60.6%	(10.5%)	n/a	n/a%	
		Rue Neuve (INNO)	n/a	1,895	119	(39)	(100.0%) ↓	(100.0%)	(100.0%) ↓	n/a%	(60.3%)	n/a	n/a%	
		Schoten (Inno)	465	1,046	224	91	(55.6%) ↓	107.4%	409.3% ↑	73.0%	(7.4%)	n/a	n/a%	
		Steglitz (Karstadt)	404	1,748	n/a	109	(76.9%) ↓	n/a%	272.1% ↑	76.2%	76.2%	(26)	n/a%	
		Non LFL	Total	200	2,115	311	n/a	(90.6%) ↓	(35.7%)	n/a →	78.5%	(0.1%)	n/a	n/a%
		Charleroi (Inno)	65	1,008	241	n/a	(93.5%) ↓	(73.0%)	n/a →	79.2%	0.3%	n/a	n/a%	
		Woluwe (Inno)	135	1,107	69	n/a	(87.8%) ↓	93.8%	n/a →	78.1%	0.7%	n/a	n/a%	

DAILY SALES AND MARGIN

DAILY - SALES AND KPIS SOLUS/OUTLET ONLY																			
NOTE FOR FOOTFALL AND CONVERSION, ONLY REVIEW SHOP LEVEL, SUB-TOTALS AND TOTALS ARE NOT CORRECT																			
		Sales Act £'k	v Bud %	v LW %	v LY %	↓	Units TY	Units v LY%	Trans TY	Trans v LY%	ATV TY	ATV v LY%	UPT TY	UPT v LY%	↓	Footfall v LY	Conv TY	Conv v LY% Pts	Conv v LY%
Status	Location Name																		
Total	Total	n/a	(100.0%) ↓	n/a%	(100.0%) ↓	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	(93.2%)	n/a%	(12.9%)	n/a%
LFL	Total	n/a	(100.0%) ↓	n/a%	(100.0%) ↓	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	(93.2%)	n/a%	(12.9%)	n/a%
	Cologne	n/a	(100.0%) ↓	n/a%	(100.0%) ↓	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	(14.5%)	n/a%
	Flensburg	n/a	(100.0%) ↓	n/a%	(100.0%) ↓	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	(87.7%)	n/a%	(18.5%)	n/a%
	Giessen	n/a	(100.0%) ↓	n/a%	(100.0%) ↓	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	(89.7%)	n/a%	(12.1%)	n/a%
	Göttingen	n/a	(100.0%) ↓	n/a%	(100.0%) ↓	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	(95.8%)	n/a%	(8.3%)	n/a%
	Int Dummy	n/a	n/a% →	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%
	Koblenz	n/a	(100.0%) ↓	n/a%	(100.0%) ↓	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	(90.9%)	n/a%	(6.6%)	n/a%
	Münster	n/a	(100.0%) ↓	n/a%	(100.0%) ↓	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	(91.3%)	n/a%	(14.5%)	n/a%
	Oldenburg	n/a	(100.0%) ↓	n/a%	(100.0%) ↓	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	(19.0%)	n/a%
	Trier	n/a	(100.0%) ↓	n/a%	(100.0%) ↓	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	(93.4%)	n/a%	(15.4%)	n/a%
Non LFL	Total	n/a	n/a% →	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%
	Dundrum (Int Solus)	n/a	n/a% →	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%

DAILY SALES AND MARGIN

TuesdayInternational DAILY - SALES AND MARGIN BY SHOP														
Type	Status	Location Name	Sales Act £'k	Sales Bud £'k	Sales LW	Sales LY £'k	v Bud %	v LW %	v LY %	Margin %	v LY %Pts	Returns Act £'k	Returns v LY%	
Total	Total	Total	2,750	32,977	2,686	1,684	(91.7%) ↓	2.4%	63.3% ↑	70.3%	4.2%	(266)	(512.1%)	
Solus	Total	Total	n/a	15,529	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
	LFL	Total	n/a	15,529	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Cologne	n/a	2,203	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Flensburg	n/a	1,968	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Giessen	n/a	1,533	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Göttingen	n/a	1,727	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Int Dummy	n/a	n/a	n/a	n/a	N/A% →	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Koblenz	n/a	1,552	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Münster	n/a	1,940	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Oldenburg	n/a	2,520	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Trier	n/a	2,087	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Non LFL	Total	n/a	n/a	n/a	n/a	N/A% →	n/a%	n/a →	n/a%	n/a%	n/a	n/a%
		Dundrum (Int Solus)	n/a	n/a	n/a	n/a	N/A% →	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
Concession	Total	Total	2,750	17,448	2,686	1,684	(84.2%) ↓	2.4%	63.3% ↑	70.3%	4.2%	(266)	(512.1%)	
	LFL	Total	2,385	16,245	2,642	1,684	(85.3%) ↓	(9.8%)	41.6% ↑	69.0%	3.1%	(266)	n/a%	
		Antwerp (Inno)	25	588	65	61	(95.7%) ↓	(61.4%)	(58.6%) ↓	73.7%	(4.4%)	n/a	n/a%	
		Avenue Louise (INNO)	87	516	26	n/a	(83.2%) ↓	233.6%	n/a →	68.7%	(12.8%)	n/a	n/a%	
		Berlin (Karstadt)	170	978	130	0	(82.6%) ↓	30.6%	44681.6% ↑	70.3%	(1.2%)	n/a	n/a%	
		Bremen (Karstadt)	168	1,392	130	267	(87.9%) ↓	29.3%	(36.9%) ↓	59.0%	0.7%	n/a	n/a%	
		Bruges (Inno)	56	519	n/a	52	(89.1%) ↓	n/a%	8.3% ↑	79.4%	79.4%	n/a	n/a%	
		Frankfurt (Karstadt)	117	1,405	26	125	(91.7%) ↓	349.3%	(6.4%) ↓	84.7%	19.6%	n/a	n/a%	
		Freiburg (Karstadt)	544	1,186	671	n/a	(54.2%) ↓	(19.0%)	n/a →	67.7%	2.6%	(65)	n/a%	
		Ghent (INNO)	156	460	83	n/a	(66.0%) ↓	89.5%	n/a →	77.8%	3.6%	n/a	n/a%	
		Hamburg (Karstadt)	95	1,440	135	n/a	(93.4%) ↓	(29.8%)	n/a →	41.1%	(21.1%)	(148)	n/a%	
		Hanover (Karstadt)	n/a	589	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Int Conc FY19 (372)	n/a	n/a	n/a	n/a	N/A% →	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Karlsruhe (Karstadt)	160	1,251	464	306	(87.2%) ↓	(65.6%)	(47.7%) ↓	58.4%	0.6%	(53)	n/a%	
		Liege (Inno)	n/a	619	79	21	(100.0%) ↓	(100.0%)	(100.0%) ↓	n/a%	(75.6%)	n/a	n/a%	
		Munich (Karstadt)	182	1,259	100	636	(85.5%) ↓	82.6%	(71.3%) ↓	77.2%	16.3%	n/a	n/a%	
		Nürnberg (Karstadt)	n/a	1,377	158	210	(100.0%) ↓	(100.0%)	(100.0%) ↓	n/a%	(60.4%)	n/a	n/a%	
		Rue Neuve (INNO)	178	1,077	230	n/a	(83.5%) ↓	(22.7%)	n/a →	72.5%	(1.1%)	n/a	n/a%	
		Schoten (Inno)	124	595	159	n/a	(79.1%) ↓	(22.0%)	n/a →	71.2%	(9.9%)	n/a	n/a%	
		Steglitz (Karstadt)	321	993	185	6	(67.7%) ↓	73.4%	5218.9% ↑	70.0%	5.0%	n/a	n/a%	
		Non LFL	Total	365	1,202	43	n/a	(69.6%) ↓	741.3%	n/a →	78.7%	2.9%	n/a	n/a%
			Charleroi (Inno)	213	573	43	n/a	(62.9%) ↓	390.0%	n/a →	79.9%	4.0%	n/a	n/a%
		Woluwe (Inno)	153	629	n/a	n/a	(75.7%) ↓	n/a%	n/a →	77.1%	77.1%	n/a	n/a%	

DAILY SALES AND MARGIN

DAILY - SALES AND KPIS SOLUS/OUTLET ONLY																			
NOTE FOR FOOTFALL AND CONVERSION, ONLY REVIEW SHOP LEVEL, SUB-TOTALS AND TOTALS ARE NOT CORRECT																			
		Sales Act £'k	v Bud %	v LW %	v LY %	↓	Units TY	Units v LY%	Trans TY	Trans v LY%	ATV TY	ATV v LY%	UPT TY	UPT v LY%	↓	Footfall v LY	Conv TY	Conv v LY% Pts	Conv v LY%
Status	Location Name																		
Total	Total	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	(16.0%)	n/a%	(2.0%)	n/a%
LFL	Total	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	(16.0%)	n/a%	(2.0%)	n/a%
	Cologne	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%
	Flensburg	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%
	Giessen	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%
	Göttingen	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	66.7%	n/a%	n/a%	n/a%
	Int Dummy	n/a	n/a% →	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%
	Koblenz	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	9.1%	n/a%	n/a%	n/a%
	Münster	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	125.0%	n/a%	n/a%	n/a%
	Oldenburg	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%
	Trier	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	(12.5%)	n/a%	n/a%	n/a%
Non LFL	Total	n/a	n/a% →	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%
	Dundrum (Int Solus)	n/a	n/a% →	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%

DAILY SALES AND MARGIN

Wednesday														
International DAILY - SALES AND MARGIN BY SHOP														
Type	Status	Location Name	Sales Act £'k	Sales Bud £'k	Sales LW	Sales LY £'k	v Bud %	v LW %	v LY %	Margin %	v LY %Pts	Returns Act £'k	Returns v LY%	
Total	Total	Total	3,548	31,484	3,687	n/a	(88.7%) ↓	(3.8%)	n/a →	68.4%	2.4%	(26)	83.8%	
Solus	Total	Total	n/a	14,826	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
	LFL	Total	n/a	14,826	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Cologne	n/a	2,104	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Flensburg	n/a	1,879	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Giessen	n/a	1,464	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Göttingen	n/a	1,648	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Int Dummy	n/a	n/a	n/a	n/a	N/A% →	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Koblenz	n/a	1,481	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Münster	n/a	1,852	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Oldenburg	n/a	2,406	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Trier	n/a	1,992	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Non LFL	Total	n/a	n/a	n/a	n/a	N/A% →	n/a%	n/a →	n/a%	n/a%	n/a	n/a%
	Dundrum (Int Solus)	n/a	n/a	n/a	n/a	N/A% →	n/a%	n/a →	n/a%	n/a%	n/a	n/a%		
Concession	Total	Total	3,548	16,658	3,687	n/a	(78.7%) ↓	(3.8%)	n/a →	68.4%	2.4%	(26)	83.8%	
	LFL	Total	3,409	15,510	3,546	n/a	(78.0%) ↓	(3.9%)	n/a →	68.1%	2.6%	(26)	83.8%	
		Antwerp (Inno)	114	561	143	n/a	(79.7%) ↓	(20.7%)	n/a →	76.2%	(1.3%)	n/a	n/a%	
		Avenue Louise (INNO)	80	493	35	n/a	(83.7%) ↓	130.9%	n/a →	74.2%	7.8%	n/a	n/a%	
		Berlin (Karstadt)	378	934	175	n/a	(59.5%) ↓	115.4%	n/a →	70.2%	5.0%	n/a	n/a%	
		Bremen (Karstadt)	352	1,329	286	n/a	(73.5%) ↓	23.2%	n/a →	71.6%	5.3%	n/a	n/a%	
		Bruges (Inno)	78	496	161	n/a	(84.2%) ↓	(51.3%)	n/a →	77.6%	(5.7%)	n/a	n/a%	
		Frankfurt (Karstadt)	151	1,342	88	n/a	(88.7%) ↓	71.5%	n/a →	61.9%	7.9%	n/a	n/a%	
		Freiburg (Karstadt)	352	1,133	284	n/a	(68.9%) ↓	24.0%	n/a →	51.8%	(13.4%)	n/a	n/a%	
		Ghent (INNO)	n/a	440	119	n/a	(100.0%) ↓	(100.0%)	n/a →	n/a%	(78.6%)	n/a	n/a%	
		Hamburg (Karstadt)	551	1,375	311	n/a	(59.9%) ↓	77.5%	n/a →	69.9%	9.3%	n/a	n/a%	
		Hanover (Karstadt)	n/a	562	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Int Conc FY19 (372)	n/a	n/a	n/a	n/a	N/A% →	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Karlsruhe (Karstadt)	499	1,194	449	n/a	(58.2%) ↓	11.1%	n/a →	63.6%	6.4%	n/a	n/a%	
		Liege (Inno)	239	591	48	n/a	(59.6%) ↓	399.9%	n/a →	76.7%	0.0%	n/a	n/a%	
		Munich (Karstadt)	113	1,202	555	n/a	(90.6%) ↓	(79.7%)	n/a →	77.1%	14.0%	n/a	n/a%	
		Nürnberg (Karstadt)	n/a	1,315	258	n/a	(100.0%) ↓	(100.0%)	n/a →	n/a%	(60.9%)	n/a	n/a%	
		Rue Neuve (INNO)	55	1,029	187	n/a	(94.7%) ↓	(70.7%)	n/a →	70.5%	4.3%	(26)	n/a%	
		Schoten (Inno)	291	568	91	n/a	(48.7%) ↓	220.2%	n/a →	74.1%	(3.9%)	n/a	n/a%	
		Steglitz (Karstadt)	155	948	356	n/a	(83.6%) ↓	(56.4%)	n/a →	60.1%	(7.0%)	n/a	n/a%	
		Non LFL	Total	139	1,148	142	n/a	(87.9%) ↓	(1.8%)	n/a →	76.5%	(2.8%)	n/a	n/a%
	Charleroi (Inno)	43	547	7	n/a	(92.1%) ↓	528.5%	n/a →	78.2%	(8.4%)	n/a	n/a%		
	Woluwe (Inno)	96	601	135	n/a	(84.1%) ↓	(29.0%)	n/a →	75.7%	(3.2%)	n/a	n/a%		

DAILY SALES AND MARGIN

DAILY - SALES AND KPIS SOLUS/OUTLET ONLY																			
NOTE FOR FOOTFALL AND CONVERSION, ONLY REVIEW SHOP LEVEL, SUB-TOTALS AND TOTALS ARE NOT CORRECT																			
		Sales Act £'k	v Bud %	v LW %	v LY %	↓	Units TY	Units v LY%	Trans TY	Trans v LY%	ATV TY	ATV v LY%	UPT TY	UPT v LY%	↓	Footfall v LY	Conv TY	Conv v LY% Pts	Conv v LY%
Status	Location Name																		
Total	Total	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	(33.0%)	n/a%	n/a%	n/a%
LFL	Total	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	(33.0%)	n/a%	n/a%	n/a%
	Cologne	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%
	Flensburg	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	62.5%	n/a%	n/a%	n/a%
	Giessen	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	(60.0%)	n/a%	n/a%	n/a%
	Göttingen	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	400.0%	n/a%	n/a%	n/a%
	Int Dummy	n/a	n/a% →	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%
	Koblenz	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	(72.4%)	n/a%	n/a%	n/a%
	Münster	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	200.0%	n/a%	n/a%	n/a%
	Oldenburg	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%
	Trier	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	(18.2%)	n/a%	n/a%	n/a%
Non LFL	Total	n/a	n/a% →	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%
	Dundrum (Int Solus)	n/a	n/a% →	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%

DAILY SALES AND MARGIN

ThursdayInternational DAILY - SALES AND MARGIN BY SHOP														
Type	Status	Location Name	Sales Act £'k	Sales Bud £'k	Sales LW	Sales LY £'k	v Bud %	v LW %	v LY %	Margin %	v LY %Pts	Returns Act £'k	Returns v LY%	
Total	Total	Total	4,384	24,568	4,663	n/a	(82.2%) <div></div>	(6.0%)	n/a <div></div>	69.3%	4.0%	(113)	(116.7%)	
Solus	Total	Total	n/a	11,569	n/a	n/a	(100.0%) <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%	
	LFL	Total	n/a	11,569	n/a	n/a	(100.0%) <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%	
		Cologne	n/a	1,641	n/a	n/a	(100.0%) <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%	
		Flensburg	n/a	1,466	n/a	n/a	(100.0%) <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%	
		Giessen	n/a	1,142	n/a	n/a	(100.0%) <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%	
		Göttingen	n/a	1,286	n/a	n/a	(100.0%) <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%	
		Int Dummy	n/a	n/a	n/a	n/a	N/A% <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%	
		Koblenz	n/a	1,156	n/a	n/a	(100.0%) <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%	
		Münster	n/a	1,445	n/a	n/a	(100.0%) <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%	
		Oldenburg	n/a	1,877	n/a	n/a	(100.0%) <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%	
		Trier	n/a	1,555	n/a	n/a	(100.0%) <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%	
	Non LFL	Total	n/a	n/a	n/a	n/a	N/A% <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%	
		Dundrum (Int Solus)	n/a	n/a	n/a	n/a	N/A% <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%	
Concession	Total	Total	4,384	12,998	4,663	n/a	(66.3%) <div></div>	(6.0%)	n/a <div></div>	69.3%	4.0%	(113)	(116.7%)	
	LFL	Total	4,017	12,103	4,363	n/a	(66.8%) <div></div>	(7.9%)	n/a <div></div>	68.8%	4.3%	(113)	(116.7%)	
		Antwerp (Inno)	107	438	7	n/a	(75.5%) <div></div>	1449.6%	n/a <div></div>	77.5%	(170.0%)	n/a	n/a%	
		Avenue Louise (INNO)	159	385	14	n/a	(58.6%) <div></div>	1052.5%	n/a <div></div>	77.6%	(4.8%)	n/a	n/a%	
		Berlin (Karstadt)	227	729	640	n/a	(68.8%) <div></div>	(64.5%)	n/a <div></div>	72.8%	15.3%	n/a	n/a%	
		Bremen (Karstadt)	855	1,037	114	n/a	(17.6%) <div></div>	651.9%	n/a <div></div>	67.8%	(1.8%)	n/a	n/a%	
		Bruges (Inno)	91	387	n/a	n/a	(76.4%) <div></div>	n/a%	n/a <div></div>	76.8%	76.8%	n/a	n/a%	
		Frankfurt (Karstadt)	135	1,047	728	n/a	(87.1%) <div></div>	(81.5%)	n/a <div></div>	54.1%	(11.8%)	n/a	n/a%	
		Freiburg (Karstadt)	896	884	531	n/a	1.4% <div></div>	68.7%	n/a <div></div>	72.8%	14.3%	(52)	n/a%	
		Ghent (INNO)	n/a	343	46	n/a	(100.0%) <div></div>	(100.0%)	n/a <div></div>	n/a%	(75.2%)	n/a	n/a%	
		Hamburg (Karstadt)	361	1,073	207	n/a	(66.3%) <div></div>	74.5%	n/a <div></div>	54.2%	(5.6%)	n/a	n/a%	
		Hanover (Karstadt)	n/a	438	n/a	n/a	(100.0%) <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%	
		Int Conc FY19 (372)	n/a	n/a	n/a	n/a	N/A% <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%	
		Karlsruhe (Karstadt)	521	932	413	n/a	(44.1%) <div></div>	26.0%	n/a <div></div>	72.4%	6.7%	(61)	n/a%	
		Liege (Inno)	7	461	117	n/a	(98.5%) <div></div>	(94.1%)	n/a <div></div>	86.3%	16.1%	n/a	n/a%	
		Munich (Karstadt)	39	938	611	n/a	(95.8%) <div></div>	(93.6%)	n/a <div></div>	61.8%	(7.5%)	n/a	n/a%	
		Nürnberg (Karstadt)	n/a	1,026	152	n/a	(100.0%) <div></div>	(100.0%)	n/a <div></div>	n/a%	(54.0%)	n/a	n/a%	
		Rue Neuve (INNO)	n/a	803	85	n/a	(100.0%) <div></div>	(100.0%)	n/a <div></div>	n/a%	(67.5%)	n/a	n/a%	
		Schoten (Inno)	184	443	426	n/a	(58.5%) <div></div>	(56.8%)	n/a <div></div>	73.4%	(2.5%)	n/a	n/a%	
		Steglitz (Karstadt)	434	740	270	n/a	(41.4%) <div></div>	60.7%	n/a <div></div>	64.3%	9.3%	n/a	n/a%	
	Non LFL	Total	367	896	300	n/a	(59.0%) <div></div>	22.6%	n/a <div></div>	75.2%	(3.2%)	n/a	n/a%	
		Charleroi (Inno)	69	427	65	n/a	(83.7%) <div></div>	6.6%	n/a <div></div>	75.6%	(4.2%)	n/a	n/a%	
		Woluwe (Inno)	298	469	235	n/a	(36.5%) <div></div>	27.0%	n/a <div></div>	75.1%	(2.9%)	n/a	n/a%	

DAILY SALES AND MARGIN

DAILY - SALES AND KPIS SOLUS/OUTLET ONLY																			
NOTE FOR FOOTFALL AND CONVERSION, ONLY REVIEW SHOP LEVEL, SUB-TOTALS AND TOTALS ARE NOT CORRECT																			
		Sales Act £'k	v Bud %	v LW %	v LY %	↓	Units TY	Units v LY%	Trans TY	Trans v LY%	ATV TY	ATV v LY%	UPT TY	UPT v LY%	↓	Footfall v LY	Conv TY	Conv v LY% Pts	Conv v LY%
Status	Location Name																		
Total	Total	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	657.1%	n/a%	n/a%	n/a%
LFL	Total	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	657.1%	n/a%	n/a%	n/a%
	Cologne	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%
	Flensburg	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	125.0%	n/a%	n/a%	n/a%
	Giessen	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%
	Göttingen	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	466.7%	n/a%	n/a%	n/a%
	Int Dummy	n/a	n/a% →	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%
	Koblenz	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%
	Münster	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%
	Oldenburg	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%
	Trier	n/a	(100.0%) ↓	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	377.8%	n/a%	n/a%	n/a%
Non LFL	Total	n/a	n/a% →	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%
	Dundrum (Int Solus)	n/a	n/a% →	n/a%	n/a →	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%

DAILY SALES AND MARGIN

FridayInternational DAILY - SALES AND MARGIN BY SHOP													
Type	Status	Location Name	Sales Act £'k	Sales Bud £'k	Sales LW	Sales LY £'k	v Bud %	v LW %	v LY %	Margin %	v LY %Pts	Returns Act £'k	Returns v LY%
Total	Total	Total	5,497	25,582	5,406	n/a	(78.5%) <div></div>	1.7%	n/a <div></div>	66.7%	(1.2%)	(255)	(11.6%)
Solus	Total	Total	1,101	12,047	n/a	n/a	(90.9%) <div></div>	n/a%	n/a <div></div>	57.7%	57.7%	(29)	n/a%
	LFL	Total	1,101	12,047	n/a	n/a	(90.9%) <div></div>	n/a%	n/a <div></div>	57.7%	57.7%	(29)	n/a%
		Cologne	1,101	1,709	n/a	n/a	(35.6%) <div></div>	n/a%	n/a <div></div>	57.7%	57.7%	(29)	n/a%
		Flensburg	n/a	1,527	n/a	n/a	(100.0%) <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%
		Giessen	n/a	1,189	n/a	n/a	(100.0%) <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%
		Göttingen	n/a	1,339	n/a	n/a	(100.0%) <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%
		Int Dummy	n/a	n/a	n/a	n/a	N/A% <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%
		Koblenz	n/a	1,204	n/a	n/a	(100.0%) <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%
		Münster	n/a	1,505	n/a	n/a	(100.0%) <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%
		Oldenburg	n/a	1,955	n/a	n/a	(100.0%) <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%
		Trier	n/a	1,619	n/a	n/a	(100.0%) <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%
	Non LFL	Total	n/a	n/a	n/a	n/a	N/A% <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%
		Dundrum (Int Solus)	n/a	n/a	n/a	n/a	N/A% <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%
Concession	Total	Total	4,395	13,535	5,406	n/a	(67.5%) <div></div>	(18.7%)	n/a <div></div>	69.0%	1.1%	(226)	1.3%
	LFL	Total	3,868	12,602	5,173	n/a	(69.3%) <div></div>	(25.2%)	n/a <div></div>	67.4%	(0.2%)	(226)	1.3%
		Antwerp (Inno)	156	456	39	n/a	(65.7%) <div></div>	299.9%	n/a <div></div>	73.7%	(1.6%)	n/a	n/a%
		Avenue Louise (INNO)	n/a	401	289	n/a	(100.0%) <div></div>	(100.0%)	n/a <div></div>	n/a%	(76.2%)	n/a	n/a%
		Berlin (Karstadt)	99	759	207	n/a	(87.0%) <div></div>	(52.2%)	n/a <div></div>	70.6%	7.5%	n/a	n/a%
		Bremen (Karstadt)	527	1,080	179	n/a	(51.2%) <div></div>	194.8%	n/a <div></div>	60.2%	3.5%	(65)	n/a%
		Bruges (Inno)	99	403	43	n/a	(75.4%) <div></div>	128.0%	n/a <div></div>	75.9%	(2.0%)	n/a	n/a%
		Frankfurt (Karstadt)	208	1,090	460	n/a	(80.9%) <div></div>	(54.7%)	n/a <div></div>	60.1%	(4.2%)	(39)	44.1%
		Freiburg (Karstadt)	616	920	372	n/a	(33.0%) <div></div>	65.5%	n/a <div></div>	70.8%	2.2%	n/a	n/a%
		Ghent (INNO)	47	357	135	n/a	(86.9%) <div></div>	(65.3%)	n/a <div></div>	79.8%	(0.8%)	n/a	n/a%
		Hamburg (Karstadt)	371	1,117	582	n/a	(66.8%) <div></div>	(36.3%)	n/a <div></div>	61.4%	(3.4%)	n/a	n/a%
		Hanover (Karstadt)	n/a	457	n/a	n/a	(100.0%) <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%
		Int Conc FY19 (372)	n/a	n/a	n/a	n/a	N/A% <div></div>	n/a%	n/a <div></div>	n/a%	n/a%	n/a	n/a%
		Karlsruhe (Karstadt)	400	970	1,072	n/a	(58.7%) <div></div>	(62.7%)	n/a <div></div>	63.1%	(1.4%)	n/a	n/a%
		Liege (Inno)	252	480	56	n/a	(47.5%) <div></div>	346.1%	n/a <div></div>	77.8%	0.8%	n/a	n/a%
		Munich (Karstadt)	322	976	369	n/a	(67.1%) <div></div>	(13.0%)	n/a <div></div>	71.8%	4.6%	n/a	n/a%
		Nürnberg (Karstadt)	n/a	1,068	358	n/a	(100.0%) <div></div>	(100.0%)	n/a <div></div>	n/a%	(65.2%)	n/a	n/a%
		Rue Neuve (INNO)	9	836	310	n/a	(98.9%) <div></div>	(97.1%)	n/a <div></div>	185.5%	113.2%	(78)	n/a%
		Schoten (Inno)	246	461	159	n/a	(46.7%) <div></div>	54.5%	n/a <div></div>	77.0%	2.1%	(43)	n/a%
		Steglitz (Karstadt)	516	771	543	n/a	(33.1%) <div></div>	(5.0%)	n/a <div></div>	61.9%	(9.7%)	n/a	n/a%
	Non LFL	Total	528	933	232	n/a	(43.4%) <div></div>	127.4%	n/a <div></div>	80.2%	6.9%	n/a	n/a%
		Charleroi (Inno)	189	444	187	n/a	(57.4%) <div></div>	1.3%	n/a <div></div>	78.4%	4.1%	n/a	n/a%
		Woluwe (Inno)	338	488	45	n/a	(30.7%) <div></div>	646.8%	n/a <div></div>	81.3%	12.0%	n/a	n/a%

DAILY SALES AND MARGIN

DAILY - SALES AND KPIS SOLUS/OUTLET ONLY																			
NOTE FOR FOOTFALL AND CONVERSION, ONLY REVIEW SHOP LEVEL, SUB-TOTALS AND TOTALS ARE NOT CORRECT																			
		Sales Act £'k	v Bud %	v LW %	v LY %		Units TY	Units v LY%	Trans TY	Trans v LY%	ATV TY	ATV v LY%	UPT TY	UPT v LY%		Footfall v LY	Conv TY	Conv v LY% Pts	Conv v LY%
Status	Location Name																		
Total	Total	1,101	(90.9%) ⬇	n/a%	n/a ➡		45	n/a%	12	n/a%	91.79	n/a%	3.75	n/a%		3720.0%	6.3%	6.3%	n/a%
LFL	Total	1,101	(90.9%) ⬇	n/a%	n/a ➡		45	n/a%	12	n/a%	91.79	n/a%	3.75	n/a%		3720.0%	6.3%	6.3%	n/a%
	Cologne	1,101	(35.6%) ⬇	n/a%	n/a ➡		45	n/a%	12	n/a%	91.79	n/a%	3.75	n/a%		n/a%	n/a%	n/a%	n/a%
	Flensburg	n/a	(100.0%) ⬇	n/a%	n/a ➡			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%
	Giessen	n/a	(100.0%) ⬇	n/a%	n/a ➡			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%
	Göttingen	n/a	(100.0%) ⬇	n/a%	n/a ➡			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%
	Int Dummy	n/a	n/a% ➡	n/a%	n/a ➡			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%
	Koblenz	n/a	(100.0%) ⬇	n/a%	n/a ➡			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%
	Münster	n/a	(100.0%) ⬇	n/a%	n/a ➡			n/a%		n/a%	.00	n/a%	.00	n/a%		6000.0%	n/a%	n/a%	n/a%
	Oldenburg	n/a	(100.0%) ⬇	n/a%	n/a ➡			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%
	Trier	n/a	(100.0%) ⬇	n/a%	n/a ➡			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%
	Non LFL	Total	n/a	n/a% ➡	n/a%	n/a ➡			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%
Dundrum (Int Solus)		n/a	n/a% ➡	n/a%	n/a ➡			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%

DAILY SALES AND MARGIN

Saturday														
International DAILY - SALES AND MARGIN BY SHOP														
Type	Status	Location Name	Sales Act £'k	Sales Bud £'k	Sales LW	Sales LY £'k	v Bud %	v LW %	v LY %	Margin %	v LY %Pts	Returns Act £'k	Returns v LY%	
Total	Total	Total	8,727	32,021	7,169	n/a	(72.7%) ↓	21.7%	n/a →	60.2%	(8.0%)	(21)	83.5%	
Solus	Total	Total	6,656	15,079	n/a	n/a	(55.9%) ↓	n/a%	n/a →	55.4%	55.4%	(21)	n/a%	
	LFL	Total	6,656	15,079	n/a	n/a	(55.9%) ↓	n/a%	n/a →	55.4%	55.4%	(21)	n/a%	
		Cologne	1,148	2,139	n/a	n/a	(46.4%) ↓	n/a%	n/a →	53.7%	53.7%	n/a	n/a%	
		Flensburg	n/a	1,911	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Giessen	298	1,489	n/a	n/a	(80.0%) ↓	n/a%	n/a →	36.2%	36.2%	n/a	n/a%	
		Göttingen	1,545	1,677	n/a	n/a	(7.9%) ↓	n/a%	n/a →	49.5%	49.5%	(21)	n/a%	
		Int Dummy	n/a	n/a	n/a	n/a	N/A% →	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Koblenz	788	1,507	n/a	n/a	(47.7%) ↓	n/a%	n/a →	60.2%	60.2%	n/a	n/a%	
		Münster	875	1,884	n/a	n/a	(53.6%) ↓	n/a%	n/a →	56.4%	56.4%	n/a	n/a%	
		Oldenburg	1,211	2,447	n/a	n/a	(50.5%) ↓	n/a%	n/a →	61.3%	61.3%	n/a	n/a%	
		Trier	792	2,026	n/a	n/a	(60.9%) ↓	n/a%	n/a →	61.5%	61.5%	n/a	n/a%	
		Non LFL	Total	n/a	n/a	n/a	n/a	N/A% →	n/a%	n/a →	n/a%	n/a%	n/a	n/a%
	Dundrum (Int Solus)	n/a	n/a	n/a	n/a	N/A% →	n/a%	n/a →	n/a%	n/a%	n/a	n/a%		
Concession	Total	Total	2,071	16,942	7,169	n/a	(87.8%) ↓	(71.1%)	n/a →	76.1%	7.9%	n/a	n/a%	
	LFL	Total	1,579	15,775	6,558	n/a	(90.0%) ↓	(75.9%)	n/a →	75.9%	8.5%	n/a	n/a%	
		Antwerp (Inno)	66	571	91	n/a	(88.4%) ↓	(27.6%)	n/a →	72.2%	(3.8%)	n/a	n/a%	
		Avenue Louise (INNO)	252	501	62	n/a	(49.8%) ↓	309.0%	n/a →	75.7%	0.6%	n/a	n/a%	
		Berlin (Karstadt)	n/a	950	579	n/a	(100.0%) ↓	(100.0%)	n/a →	n/a%	(62.7%)	n/a	n/a%	
		Bremen (Karstadt)	n/a	1,352	126	n/a	(100.0%) ↓	(100.0%)	n/a →	n/a%	(66.4%)	n/a	n/a%	
		Bruges (Inno)	130	504	174	n/a	(74.2%) ↓	(25.0%)	n/a →	78.5%	4.0%	n/a	n/a%	
		Frankfurt (Karstadt)	n/a	1,365	381	n/a	(100.0%) ↓	(100.0%)	n/a →	n/a%	(72.2%)	n/a	n/a%	
		Freiburg (Karstadt)	n/a	1,152	744	n/a	(100.0%) ↓	(100.0%)	n/a →	n/a%	(66.7%)	n/a	n/a%	
		Ghent (INNO)	241	447	43	n/a	(46.1%) ↓	454.9%	n/a →	78.3%	0.5%	n/a	n/a%	
		Hamburg (Karstadt)	n/a	1,398	524	n/a	(100.0%) ↓	(100.0%)	n/a →	n/a%	(66.1%)	n/a	n/a%	
		Hanover (Karstadt)	n/a	571	n/a	n/a	(100.0%) ↓	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Int Conc FY19 (372)	n/a	n/a	n/a	n/a	N/A% →	n/a%	n/a →	n/a%	n/a%	n/a	n/a%	
		Karlsruhe (Karstadt)	n/a	1,214	1,129	n/a	(100.0%) ↓	(100.0%)	n/a →	n/a%	(60.7%)	n/a	n/a%	
		Liege (Inno)	208	601	n/a	n/a	(65.4%) ↓	n/a%	n/a →	73.7%	73.7%	n/a	n/a%	
		Munich (Karstadt)	n/a	1,222	779	n/a	(100.0%) ↓	(100.0%)	n/a →	n/a%	(64.6%)	n/a	n/a%	
		Nürnberg (Karstadt)	n/a	1,337	245	n/a	(100.0%) ↓	(100.0%)	n/a →	n/a%	(66.7%)	n/a	n/a%	
		Rue Neuve (INNO)	470	1,046	563	n/a	(55.1%) ↓	(16.5%)	n/a →	76.4%	(0.6%)	n/a	n/a%	
		Schoten (Inno)	212	578	624	n/a	(63.4%) ↓	(66.1%)	n/a →	74.2%	(2.7%)	n/a	n/a%	
		Steglitz (Karstadt)	n/a	965	495	n/a	(100.0%) ↓	(100.0%)	n/a →	n/a%	(63.7%)	n/a	n/a%	
		Non LFL	Total	492	1,167	611	n/a	(57.8%) ↓	(19.3%)	n/a →	76.6%	(0.0%)	n/a	n/a%
		Charleroi (Inno)	474	556	93	n/a	(14.8%) ↓	411.9%	n/a →	76.9%	2.9%	n/a	n/a%	
		Woluwe (Inno)	18	611	518	n/a	(97.0%) ↓	(96.5%)	n/a →	69.9%	(7.2%)	n/a	n/a%	

DAILY SALES AND MARGIN

DAILY - SALES AND KPIS SOLUS/OUTLET ONLY																			
NOTE FOR FOOTFALL AND CONVERSION, ONLY REVIEW SHOP LEVEL, SUB-TOTALS AND TOTALS ARE NOT CORRECT																			
		Sales Act £'k	v Bud %	v LW %	v LY %		Units TY	Units v LY%	Trans TY	Trans v LY%	ATV TY	ATV v LY%	UPT TY	UPT v LY%		Footfall v LY	Conv TY	Conv v LY% Pts	Conv v LY%
Status	Location Name																		
Total	Total	6,656	(55.9%) ↓	n/a%	n/a →		291	n/a%	94	n/a%	70.81	n/a%	3.10	n/a%		n/a%	28.6%	28.6%	n/a%
LFL	Total	6,656	(55.9%) ↓	n/a%	n/a →		291	n/a%	94	n/a%	70.81	n/a%	3.10	n/a%		n/a%	28.6%	28.6%	n/a%
	Göttingen	1,545	(7.9%) ↓	n/a%	n/a →		79	n/a%	26	n/a%	59.42	n/a%	3.04	n/a%		n/a%	25.5%	25.5%	n/a%
	Oldenburg	1,211	(50.5%) ↓	n/a%	n/a →		43	n/a%	15	n/a%	80.72	n/a%	2.87	n/a%		n/a%	n/a%	n/a%	n/a%
	Cologne	1,148	(46.4%) ↓	n/a%	n/a →		48	n/a%	14	n/a%	81.97	n/a%	3.43	n/a%		n/a%	n/a%	n/a%	n/a%
	Münster	875	(53.6%) ↓	n/a%	n/a →		39	n/a%	14	n/a%	62.49	n/a%	2.79	n/a%		n/a%	33.3%	33.3%	n/a%
	Trier	792	(60.9%) ↓	n/a%	n/a →		27	n/a%	10	n/a%	79.15	n/a%	2.70	n/a%		n/a%	11.6%	11.6%	n/a%
	Koblenz	788	(47.7%) ↓	n/a%	n/a →		39	n/a%	10	n/a%	78.79	n/a%	3.90	n/a%		n/a%	14.3%	14.3%	n/a%
	Giessen	298	(80.0%) ↓	n/a%	n/a →		16	n/a%	5	n/a%	59.68	n/a%	3.20	n/a%		n/a%	50.0%	50.0%	n/a%
	Flensburg	n/a	(100.0%) ↓	n/a%	n/a →			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%
	Int Dummy	n/a	n/a% →	n/a%	n/a →			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%
	Non LFL	Total	n/a	n/a% →	n/a%	n/a →			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%
Dundrum (Int Solus)		n/a	n/a% →	n/a%	n/a →			n/a%		n/a%	.00	n/a%	.00	n/a%		n/a%	n/a%	n/a%	n/a%

DAILY SALES AND MARGIN

International WEEK - SALES AND MARGIN BY SHOP																
Type	Status	Location Name	Sales Act £'k	Sales Bud £'k	Sales LW	Sales LY £'k	v Bud %	v LW %	v LY %		Margin %	v LY %Pts		Returns Act £'k	Returns v LY%	
Total	Total	Total	29,214	204,649	25,927	6,993	(85.7%) ↓	12.7%	317.7% ↑		66.0%	(1.3%)		(930)	(52.2%)	
Solus	Total	Total	7,757	96,373	n/a	3,493	(92.0%) ↓	n/a%	122.1% ↑		55.7%	55.7%		(50)	n/a%	
	LFL	Total	7,757	96,373	n/a	3,493	(92.0%) ↓	n/a%	122.1% ↑		55.7%	55.7%		(50)	n/a%	
		Cologne	2,249	13,673	n/a	449	(83.6%) ↓	n/a%	400.8% ↑		55.7%	55.7%		(29)	n/a%	
		Flensburg	n/a	12,214	n/a	426	(100.0%) ↓	n/a%	(100.0%) ↓		n/a%	n/a%		n/a	n/a%	
		Giessen	298	9,513	n/a	351	(96.9%) ↓	n/a%	(14.9%) ↓		36.2%	36.2%		n/a	n/a%	
		Göttingen	1,545	10,715	n/a	208	(85.6%) ↓	n/a%	643.2% ↑		49.5%	49.5%		(21)	n/a%	
		Int Dummy	n/a	n/a	n/a	n/a	N/A% →	n/a%	n/a →		n/a%	n/a%		n/a	n/a%	
		Koblenz	788	9,629	n/a	445	(91.8%) ↓	n/a%	77.1% ↑		60.2%	60.2%		n/a	n/a%	
		Münster	875	12,040	n/a	304	(92.7%) ↓	n/a%	187.5% ↑		56.4%	56.4%		n/a	n/a%	
		Oldenburg	1,211	15,638	n/a	332	(92.3%) ↓	n/a%	264.6% ↑		61.3%	61.3%		n/a	n/a%	
		Trier	792	12,951	n/a	978	(93.9%) ↓	n/a%	(19.1%) ↓		61.5%	61.5%		n/a	n/a%	
		Non LFL	Total	n/a	n/a	n/a	n/a	N/A% →	n/a%	n/a →		n/a%	n/a%		n/a	n/a%
	Dundrum (Int Solus)	n/a	n/a	n/a	n/a	N/A% →	n/a%	n/a →		n/a%	n/a%		n/a	n/a%		
Concession	Total	Total	21,457	108,276	25,927	3,500	(80.2%) ↓	(17.2%)	513.0% ↑		69.7%	2.5%		(880)	(44.0%)	
	LFL	Total	19,365	100,816	24,288	3,500	(80.8%) ↓	(20.3%)	453.3% ↑		68.8%	2.3%		(880)	(55.0%)	
		Antwerp (Inno)	568	3,647	454	191	(84.4%) ↓	25.1%	197.2% ↑		75.5%	(3.2%)		n/a	n/a%	
		Avenue Louise (INNO)	578	3,205	690	n/a	(82.0%) ↓	(16.2%)	n/a →		75.0%	(1.7%)		n/a	n/a%	
		Berlin (Karstadt)	1,036	6,072	1,732	18	(82.9%) ↓	(40.2%)	5743.0% ↑		70.4%	8.7%		n/a	n/a%	
		Bremen (Karstadt)	2,222	8,641	873	340	(74.3%) ↓	154.4%	553.8% ↑		66.7%	3.2%		(65)	n/a%	
		Bruges (Inno)	455	3,223	630	100	(85.9%) ↓	(27.7%)	355.7% ↑		77.6%	(0.4%)		n/a	n/a%	
		Frankfurt (Karstadt)	1,040	8,721	1,805	420	(88.1%) ↓	(42.4%)	147.4% ↑		64.6%	(0.9%)		(87)	37.7%	
		Freiburg (Karstadt)	2,812	7,362	3,004	91	(61.8%) ↓	(6.4%)	2983.3% ↑		68.6%	4.2%		(169)	(650.7%)	
		Ghent (INNO)	527	2,857	426	48	(81.6%) ↓	23.6%	1002.3% ↑		77.9%	(0.0%)		n/a	n/a%	
		Hamburg (Karstadt)	1,819	8,937	1,875	235	(79.7%) ↓	(3.0%)	672.7% ↑		62.1%	(1.4%)		(148)	(467.2%)	
		Hanover (Karstadt)	n/a	3,652	n/a	91	(100.0%) ↓	n/a%	(100.0%) ↓		n/a%	n/a%		n/a	n/a%	
		Int Conc FY19 (372)	n/a	n/a	n/a	n/a	N/A% →	n/a%	n/a →		n/a%	n/a%		n/a	n/a%	
		Karlsruhe (Karstadt)	2,232	7,761	3,680	556	(71.2%) ↓	(39.3%)	301.4% ↑		63.9%	2.6%		(194)	(134.6%)	
		Liege (Inno)	937	3,841	344	116	(75.6%) ↓	172.5%	705.9% ↑		75.8%	1.4%		n/a	n/a%	
		Munich (Karstadt)	912	7,812	2,467	750	(88.3%) ↓	(63.0%)	21.7% ↑		70.1%	4.6%		(43)	(25.0%)	
		Nürnberg (Karstadt)	163	8,546	1,281	377	(98.1%) ↓	(87.3%)	(56.7%) ↓		60.6%	(2.6%)		n/a	n/a%	
		Rue Neuve (INNO)	712	6,686	1,494	(39)	(89.4%) ↓	(52.4%)	(1919.2%) ↓		76.3%	4.1%		(104)	n/a%	
		Schoten (Inno)	1,521	3,691	1,682	91	(58.8%) ↓	(9.6%)	1567.4% ↑		73.9%	(3.5%)		(43)	(25.0%)	
		Steglitz (Karstadt)	1,830	6,165	1,850	115	(70.3%) ↓	(1.1%)	1497.1% ↑		66.9%	1.4%		(26)	70.0%	
		Non LFL	Total	2,092	7,460	1,638	n/a	(72.0%) ↓	27.7%	n/a →		77.8%	0.8%		n/a	n/a%
	Charleroi (Inno)	1,054	3,556	636	n/a	(70.3%) ↓	65.7%	n/a →		77.9%	1.1%		n/a	n/a%		
	Woluwe (Inno)	1,037	3,904	1,002	n/a	(73.4%) ↓	3.5%	n/a →		77.8%	0.5%		n/a	n/a%		

DAILY SALES AND MARGIN

International WEEK - SALES AND KPIS SOLUS/OUTLET ONLY																				
NOTE FOR FOOTFALL AND CONVERSION, ONLY REVIEW SHOP LEVEL, SUB-TOTALS AND TOTALS ARE NOT CORRECT																				
		Sales Act £'k	v Bud %	v LW %	v LY %	↓	Units TY	Units v LY%	Trans TY	Trans v LY%	ATV TY	ATV v LY%	UPT TY	UPT v LY%	↓	Footfall v LY	Conv TY	Conv v LY% Pts	Conv v LY%	
Status	Location Name																			
Total	Total	7,757	(92.0%) ↓	n/a%	122.1% ↑	↓	336	173.2%	106	37.7%	73.18	61.3%	3.17	98.4%	↓	8.9%	12.9%	2.7%	26.5%	
LFL	Total	7,757	(92.0%) ↓	n/a%	122.1% ↑	↓	336	173.2%	106	37.7%	73.18	61.3%	3.17	98.4%	↓	8.9%	12.9%	2.7%	26.5%	
	Cologne	2,249	(83.6%) ↓	n/a%	400.8% ↑	↓	93	615.4%	26	225.0%	86.50	54.1%	3.58	120.1%	↓	n/a%	n/a%	(9.1%)	n/a%	
	Göttingen	1,545	(85.6%) ↓	n/a%	643.2% ↑	↓	79	887.5%	26	333.3%	59.42	71.5%	3.04	127.9%	↓	150.6%	13.1%	5.5%	72.9%	
	Oldenburg	1,211	(92.3%) ↓	n/a%	264.6% ↑	↓	43	230.8%	15	25.0%	80.72	191.7%	2.87	164.6%	↓	n/a%	n/a%	(18.8%)	n/a%	
	Münster	875	(92.7%) ↓	n/a%	187.5% ↑	↓	39	178.6%	14	40.0%	62.49	105.3%	2.79	99.0%	↓	102.4%	8.3%	(3.7%)	(30.8%)	
	Trier	792	(93.9%) ↓	n/a%	(19.1%) ↓	↓	27	n/a%	10	(28.6%)	79.16	13.3%	2.70	40.0%	↓	19.4%	6.3%	(4.2%)	(40.2%)	
	Koblenz	788	(91.8%) ↓	n/a%	77.1% ↑	↓	39	160.0%	10	25.0%	78.79	41.6%	3.90	108.0%	↓	3.1%	6.0%	1.1%	21.2%	
	Giessen	298	(96.9%) ↓	n/a%	(14.9%) ↓	↓	16	14.3%	5	(28.6%)	59.68	19.1%	3.20	60.0%	↓	7.7%	7.1%	(3.6%)	(33.7%)	
	Flensburg	n/a	(100.0%) ↓	n/a%	(100.0%) ↓	↓		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	(25.6%)	n/a%	(14.6%)	n/a%	
	Int Dummy	n/a	n/a%	→	n/a%	n/a	→		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%
	Non LFL	Total	n/a	n/a%	→	n/a%	→		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%
Dundrum (Int Solus)		n/a	n/a%	→	n/a%	→		n/a%		n/a%	.00	n/a%	.00	n/a%	↓	n/a%	n/a%	n/a%	n/a%	

DAILY SALES AND MARGIN

International MTD - SALES AND MARGIN BY SHOP											
Type	Status	Location Name	Sales Act £'k	Sales Bud £'k	Sales LY £'k	v Bud %	v LY %	Margin %	v LY %Pts	Returns Act £'k	Returns v LY%
Total	Total	Total	62,700	364,571	192,179	(82.8%) ↓	(67.4%) ↓	66.8%	(6.2%)	(1,624)	82.1%
Concession	Total	Total	54,943	192,659	83,956	(71.5%) ↓	(34.6%) ↓	68.4%	(8.7%)	(1,574)	68.8%
	LFL	Total	49,111	174,720	83,956	(71.9%) ↓	(41.5%) ↓	67.5%	(9.5%)	(1,530)	69.7%
		Karlsruhe (Karstadt)	5,912	13,170	7,238	(55.1%) ↓	(18.3%) ↓	62.3%	(14.8%)	(276)	63.2%
		Freiburg (Karstadt)	5,816	13,359	7,164	(56.5%) ↓	(18.8%) ↓	66.5%	(10.3%)	(192)	48.8%
		Schoten (Inno)	4,506	9,024	3,749	(50.1%) ↓	20.2% ↑	74.0%	(3.9%)	(109)	n/a%
		Hamburg (Karstadt)	3,693	13,435	6,418	(72.5%) ↓	(42.4%) ↓	62.9%	(13.9%)	(174)	29.4%
		Steglitz (Karstadt)	3,680	8,515	3,292	(56.8%) ↓	11.8% ↑	66.2%	(10.9%)	(113)	83.8%
		Munich (Karstadt)	3,379	11,723	7,726	(71.2%) ↓	(56.3%) ↓	66.8%	(9.7%)	(78)	84.5%
		Rue Neuve (INNO)	3,378	16,185	4,613	(79.1%) ↓	(26.8%) ↓	70.7%	(6.3%)	(104)	60.7%
		Bremen (Karstadt)	3,096	13,675	7,297	(77.4%) ↓	(57.6%) ↓	65.8%	(11.8%)	(65)	87.0%
		Frankfurt (Karstadt)	2,845	13,176	6,619	(78.4%) ↓	(57.0%) ↓	65.2%	(9.9%)	(226)	62.4%
		Berlin (Karstadt)	2,768	9,665	5,539	(71.4%) ↓	(50.0%) ↓	65.0%	(13.1%)	(23)	96.4%
		Liege (Inno)	1,981	9,382	3,530	(78.9%) ↓	(43.9%) ↓	72.8%	(5.1%)	n/a	n/a%
		Avenue Louise (INNO)	1,981	6,156	2,864	(67.8%) ↓	(30.9%) ↓	73.2%	(3.2%)	n/a	n/a%
		Bruges (Inno)	1,732	6,343	3,227	(72.7%) ↓	(46.3%) ↓	75.8%	(2.3%)	n/a	n/a%
		Antwerp (Inno)	1,492	6,405	2,548	(76.7%) ↓	(41.4%) ↓	67.4%	(10.6%)	(52)	(20.0%)
		Nürnberg (Karstadt)	1,444	13,889	7,025	(89.6%) ↓	(79.4%) ↓	62.9%	(14.0%)	(65)	71.5%
		Ghent (INNO)	1,407	5,064	2,248	(72.2%) ↓	(37.4%) ↓	75.9%	(0.8%)	(52)	n/a%
		Hanover (Karstadt)	n/a	5,554	2,860	(100.0%) ↓	(100.0%) ↓	n/a%	(77.9%)	n/a	n/a%
		Int Conc FY19 (372)	n/a	n/a	n/a	N/A% →	n/a →	n/a%	n/a%	n/a	n/a%
	Non LFL	Total	5,832	17,940	n/a	(67.5%) ↓	n/a →	75.6%	75.6%	(43)	n/a%
		Woluwe (Inno)	2,973	9,436	n/a	(68.5%) ↓	n/a →	75.0%	75.0%	n/a	n/a%
		Charleroi (Inno)	2,859	8,504	n/a	(66.4%) ↓	n/a →	76.2%	76.2%	(43)	n/a%
Solus	Total	Total	7,757	171,912	108,223	(95.5%) ↓	(92.8%) ↓	55.7%	(14.2%)	(50)	98.7%
	LFL	Total	7,757	171,912	108,223	(95.5%) ↓	(92.8%) ↓	55.7%	(14.2%)	(50)	98.7%
		Cologne	2,249	28,081	16,845	(92.0%) ↓	(86.6%) ↓	55.7%	(13.3%)	(29)	88.7%
		Göttingen	1,545	17,654	12,422	(91.2%) ↓	(87.6%) ↓	49.5%	(21.1%)	(21)	94.8%
		Oldenburg	1,211	28,451	15,827	(95.7%) ↓	(92.4%) ↓	61.3%	(7.0%)	n/a	n/a%
		Münster	875	20,064	17,560	(95.6%) ↓	(95.0%) ↓	56.4%	(14.4%)	n/a	n/a%
		Trier	792	25,315	16,736	(96.9%) ↓	(95.3%) ↓	61.5%	(8.7%)	n/a	n/a%
		Koblenz	788	17,767	10,716	(95.6%) ↓	(92.6%) ↓	60.2%	(10.6%)	n/a	n/a%
		Giessen	298	17,897	9,523	(98.3%) ↓	(96.9%) ↓	36.2%	(34.2%)	n/a	n/a%
		Flensburg	n/a	16,683	8,593	(100.0%) ↓	(100.0%) ↓	n/a%	(70.0%)	n/a	n/a%
		Int Dummy	n/a	n/a	n/a	N/A% →	n/a →	n/a%	n/a%	n/a	n/a%
	Non LFL	Total	n/a	n/a	n/a	N/A% →	n/a →	n/a%	n/a%	n/a	n/a%
		Dundrum (Int Solus)	n/a	n/a	n/a	N/A% →	n/a →	n/a%	n/a%	n/a	n/a%

DAILY SALES AND MARGIN

International MTD- SALES AND KPIS SOLUS AND OUTLETS																		
NOTE FOR FOOTFALL AND CONVERSION, ONLY REVIEW SHOP LEVEL, SUB-TOTALS AND TOTALS ARE NOT CORRECT																		
Status	Location Name	Sales Act £'k	v Bud %	v LY %	⌋	Units TY	Units v LY%	Trans TY	Trans v LY%	ATV TY	ATV v LY%	UPT TY	UPT v LY%	⌋	Footfall v LY	Conv TY	Conv v LY% Pts	Conv v LY%
Total	Total	7,757	(95.5%) ⬇	(92.8%) ⬇	⌋	336	(89.3%)	106	(93.7%)	73.18	14.5%	3.17	70.6%	⌋	(92.7%)	9.5%	(1.6%)	(14.2%)
LFL	Total	7,757	(95.5%) ⬇	(92.8%) ⬇	⌋	336	(89.3%)	106	(93.7%)	73.18	14.5%	3.17	70.6%	⌋	(92.7%)	9.5%	(1.6%)	(14.2%)
	Cologne	2,249	(92.0%) ⬇	(86.6%) ⬇	⌋	93	(81.4%)	26	(88.4%)	86.50	15.5%	3.58	61.3%	⌋	n/a%	n/a%	(12.9%)	n/a%
	Göttingen	1,545	(91.2%) ⬇	(87.6%) ⬇	⌋	79	(78.5%)	26	(87.3%)	59.42	(1.9%)	3.04	69.7%	⌋	(87.0%)	10.7%	(0.3%)	(2.7%)
	Oldenburg	1,211	(95.7%) ⬇	(92.4%) ⬇	⌋	43	(91.0%)	15	(94.1%)	80.72	29.5%	2.87	53.0%	⌋	n/a%	n/a%	(12.7%)	n/a%
	Münster	875	(95.6%) ⬇	(95.0%) ⬇	⌋	39	(92.1%)	14	(94.9%)	62.49	(2.5%)	2.79	55.5%	⌋	(87.0%)	5.3%	(8.2%)	(60.8%)
	Trier	792	(96.9%) ⬇	(95.3%) ⬇	⌋	27	(94.0%)	10	(95.7%)	79.16	11.1%	2.70	41.3%	⌋	(89.3%)	4.4%	(6.7%)	(60.4%)
	Koblenz	788	(95.6%) ⬇	(92.6%) ⬇	⌋	39	(88.3%)	10	(94.6%)	78.79	36.0%	3.90	116.0%	⌋	(90.3%)	4.4%	(3.5%)	(44.5%)
	Giessen	298	(98.3%) ⬇	(96.9%) ⬇	⌋	16	(94.4%)	5	(96.9%)	59.68	(0.4%)	3.20	78.5%	⌋	(95.5%)	6.8%	(2.9%)	(30.0%)
	Flensburg	n/a	(100.0%) ⬇	(100.0%) ⬇	⌋		n/a%		n/a%	.00	n/a%	.00	n/a%	⌋	(94.9%)	n/a%	(9.9%)	n/a%
	Int Dummy	n/a	n/a% ➡	n/a ➡	⌋		n/a%		n/a%	.00	n/a%	.00	n/a%	⌋	n/a%	n/a%	n/a%	n/a%
Non LFL	Total	n/a	n/a% ➡	n/a ➡	⌋		n/a%		n/a%	.00	n/a%	.00	n/a%	⌋	n/a%	n/a%	n/a%	n/a%
	Dundrum (Int Solus)	n/a	n/a% ➡	n/a ➡	⌋		n/a%		n/a%	.00	n/a%	.00	n/a%	⌋	n/a%	n/a%	n/a%	n/a%

DAILY SALES AND MARGIN

International YTD - SALES AND MARGIN BY SHOP												
Type	Status	Location Name	Sales Act £'k	Sales Bud £'k	Sales LY £'k	v Bud %	v LY %	Margin %	v LY %Pts	Returns Act £'k	Returns v LY%	
Total	Total	Total	3,615,892	5,545,259	7,339,671	(34.8%) ↓	(50.7%) ↓	64.6%	(6.3%)	(93,913)	51.3%	
Concession	Total	Total	1,892,874	2,900,733	3,495,783	(34.7%) ↓	(45.9%) ↓	67.8%	(6.9%)	(54,146)	43.8%	
	LFL	Total	1,529,541	2,407,518	3,048,535	(36.5%) ↓	(49.8%) ↓	67.2%	(7.4%)	(46,946)	48.8%	
		Karlsruhe (Karstadt)	152,749	231,701	277,846	(34.1%) ↓	(45.0%) ↓	68.3%	(5.5%)	(4,794)	60.6%	
		Freiburg (Karstadt)	134,180	199,495	235,741	(32.7%) ↓	(43.1%) ↓	67.9%	(5.2%)	(4,187)	47.1%	
		Bremen (Karstadt)	131,784	209,648	266,085	(37.1%) ↓	(50.5%) ↓	67.8%	(6.0%)	(5,552)	34.4%	
		Nürnberg (Karstadt)	130,174	214,373	265,737	(39.3%) ↓	(51.0%) ↓	67.7%	(6.3%)	(4,513)	53.1%	
		Hamburg (Karstadt)	129,327	212,525	283,032	(39.1%) ↓	(54.3%) ↓	67.4%	(6.6%)	(3,410)	56.5%	
		Frankfurt (Karstadt)	128,459	209,783	254,545	(38.8%) ↓	(49.5%) ↓	63.2%	(9.8%)	(4,670)	64.6%	
		Munich (Karstadt)	107,746	159,590	241,798	(32.5%) ↓	(55.4%) ↓	67.7%	(6.7%)	(3,772)	60.2%	
		Steglitz (Karstadt)	101,403	151,684	182,364	(33.1%) ↓	(44.4%) ↓	67.8%	(6.3%)	(3,172)	53.5%	
		Berlin (Karstadt)	85,283	135,995	173,555	(37.3%) ↓	(50.9%) ↓	65.5%	(7.9%)	(4,241)	42.9%	
		Avenue Louise (INNO)	84,016	122,123	163,146	(31.2%) ↓	(48.5%) ↓	70.1%	(7.6%)	(1,491)	1.0%	
		Bruges (Inno)	80,785	117,260	155,114	(31.1%) ↓	(47.9%) ↓	70.1%	(7.7%)	(1,431)	(99.7%)	
		Hanover (Karstadt)	77,759	109,576	117,364	(29.0%) ↓	(33.7%) ↓	62.6%	(10.5%)	(2,877)	13.2%	
		Antwerp (Inno)	68,757	118,912	163,177	(42.2%) ↓	(57.9%) ↓	69.1%	(8.9%)	(1,283)	(5.4%)	
		Ghent (INNO)	59,616	98,022	140,145	(39.2%) ↓	(57.5%) ↓	71.1%	(6.6%)	(777)	(84.4%)	
		Schoten (Inno)	41,176	71,428	84,919	(42.4%) ↓	(51.5%) ↓	63.1%	(14.3%)	(620)	2.3%	
		Rue Neuve (INNO)	11,339	29,985	31,990	(62.2%) ↓	(64.6%) ↓	60.6%	(16.1%)	(124)	84.8%	
		Liege (Inno)	4,987	15,420	11,976	(67.7%) ↓	(58.4%) ↓	60.6%	(13.3%)	(33)	82.6%	
		Int Conc FY19 (372)	n/a	n/a	n/a	N/A% →	n/a →	n/a%	n/a%	n/a	n/a%	
	Non LFL	Total	363,333	493,214	447,248	(26.3%) ↓	(18.8%) ↓	70.2%	(4.8%)	(7,200)	(59.4%)	
		Rue Neuve (INNO)	106,953	167,302	280,157	(36.1%) ↓	(61.8%) ↓	70.8%	(4.7%)	(2,929)	(8.8%)	
		Liege (Inno)	93,530	119,748	167,091	(21.9%) ↓	(44.0%) ↓	70.8%	(3.4%)	(1,702)	6.7%	
		Schoten (Inno)	60,660	60,660	n/a	(0.0%) →	n/a →	76.4%	76.4%	(1,193)	n/a%	
		Woluwe (Inno)	52,325	76,744	n/a	(31.8%) ↓	n/a →	65.9%	65.9%	(842)	n/a%	
		Charleroi (Inno)	49,865	68,760	n/a	(27.5%) ↓	n/a →	64.9%	64.9%	(534)	n/a%	
Solus	Total	Total	1,723,018	2,644,527	3,843,887	(34.8%) ↓	(55.2%) ↓	61.1%	(6.3%)	(39,766)	58.8%	
	LFL	Total	1,723,018	2,644,527	3,840,389	(34.8%) ↓	(55.1%) ↓	61.1%	(6.3%)	(39,766)	58.7%	
		Oldenburg	285,284	444,075	610,041	(35.8%) ↓	(53.2%) ↓	62.4%	(5.6%)	(6,468)	59.4%	
		Trier	264,040	400,131	591,997	(34.0%) ↓	(55.4%) ↓	61.5%	(6.2%)	(4,053)	64.4%	
		Cologne	242,312	361,059	521,993	(32.9%) ↓	(53.6%) ↓	59.7%	(7.0%)	(6,020)	51.4%	
		Münster	228,338	384,463	596,731	(40.6%) ↓	(61.7%) ↓	63.2%	(4.7%)	(5,746)	61.5%	
		Flensburg	196,761	275,271	388,984	(28.5%) ↓	(49.4%) ↓	60.6%	(6.9%)	(3,880)	57.8%	
		Göttingen	189,571	288,071	438,681	(34.2%) ↓	(56.8%) ↓	61.2%	(6.3%)	(5,197)	60.2%	
		Koblenz	171,008	259,124	371,438	(34.0%) ↓	(54.0%) ↓	58.9%	(7.4%)	(4,586)	41.9%	
		Giessen	145,703	232,333	320,522	(37.3%) ↓	(54.5%) ↓	59.5%	(6.5%)	(3,816)	67.2%	
		Int Dummy	n/a	n/a	n/a	N/A% →	n/a →	n/a%	n/a%	n/a	n/a%	
	Non LFL	Total	n/a	n/a	3,499	N/A% →	(100.0%) ↓	n/a%	(49.9%)	n/a	n/a%	
		Dundrum (Int Solus)	n/a	n/a	n/a	N/A% →	n/a →	n/a%	n/a%	n/a	n/a%	
		German Xmas Popup Market	n/a	n/a	3,499	N/A% →	(100.0%) ↓	n/a%	(49.9%)	n/a	n/a%	

DAILY SALES AND MARGIN

International YTD- SALES AND KPIS SOLUS AND OUTLETS																			
NOTE FOR FOOTFALL AND CONVERSION, ONLY REVIEW SHOP LEVEL, SUB-TOTALS AND TOTALS ARE NOT CORRECT																			
		Sales Act £'k	v Bud %	v LY %	:	Units TY	Units v LY%	Trans TY	Trans v LY%	ATV TY	ATV v LY%	UPT TY	UPT v LY%	:	Footfall v LY	Conv TY	Conv v LY% Pts	Conv v LY%	
Status	Location Name																		
Total	Total	1,723,018	(34.8%) ↓	(55.2%) ↓	:	65,986	(47.6%)	33,116	(48.5%)	52.03	(13.0%)	1.99	1.7%	:	(63.1%)	16.2%	4.6%	39.6%	
LFL	Total	1,723,018	(34.8%) ↓	(55.1%) ↓	:	65,986	(47.5%)	33,116	(48.3%)	52.03	(13.2%)	1.99	1.6%	:	(63.1%)	16.2%	4.6%	40.0%	
	Oldenburg	285,284	(35.8%) ↓	(53.2%) ↓	:	10,339	(45.9%)	5,378	(46.0%)	53.05	(13.3%)	1.92	0.2%	:	(60.4%)	18.7%	5.0%	36.3%	
	Trier	264,040	(34.0%) ↓	(55.4%) ↓	:	9,859	(47.4%)	4,668	(48.5%)	56.56	(13.4%)	2.11	2.2%	:	(62.5%)	15.4%	4.2%	37.2%	
	Cologne	242,312	(32.9%) ↓	(53.6%) ↓	:	9,486	(43.7%)	4,367	(46.2%)	55.49	(13.7%)	2.17	4.7%	:	(67.3%)	21.7%	8.5%	64.4%	
	Münster	228,338	(40.6%) ↓	(61.7%) ↓	:	8,413	(56.0%)	4,446	(54.3%)	51.36	(16.3%)	1.89	(3.8%)	:	(66.6%)	17.2%	4.7%	37.1%	
	Flensburg	196,761	(28.5%) ↓	(49.4%) ↓	:	7,583	(40.3%)	3,888	(41.3%)	50.61	(13.9%)	1.95	1.6%	:	(53.8%)	14.2%	3.0%	27.1%	
	Göttingen	189,571	(34.2%) ↓	(56.8%) ↓	:	7,407	(50.1%)	3,906	(50.8%)	48.53	(12.1%)	1.90	1.5%	:	(63.9%)	16.5%	4.4%	36.4%	
	Koblenz	171,008	(34.0%) ↓	(54.0%) ↓	:	7,097	(46.1%)	3,623	(48.2%)	47.20	(11.1%)	1.96	4.2%	:	(64.0%)	12.4%	3.8%	44.0%	
	Giessen	145,703	(37.3%) ↓	(54.5%) ↓	:	5,802	(47.5%)	2,840	(49.5%)	51.30	(9.9%)	2.04	4.0%	:	(65.4%)	15.2%	4.8%	45.8%	
	Int Dummy	n/a	n/a%	→	n/a	→	:	n/a%		n/a%	.00	n/a%	.00	n/a%	:	n/a%	n/a%	n/a%	n/a%
Non LFL	Total	n/a	n/a% →	(100.0%) ↓	:		n/a%		n/a%	.00	n/a%	.00	n/a%	:	n/a%	n/a%	n/a%	n/a%	
	Dundrum (Int Solus)	n/a	n/a%	→	n/a	→	:	n/a%		n/a%	.00	n/a%	.00	n/a%	:	n/a%	n/a%	n/a%	n/a%
	German Xmas Popup Market	n/a	n/a%	→	(100.0%) ↓	:	n/a%		n/a%	.00	n/a%	.00	n/a%	:	n/a%	n/a%	n/a%	n/a%	