

# Alexander Jonsson

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## PROFESSIONAL EXPERIENCE

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### Memorial Sloan Kettering Cancer Center

New York, NY

*Data Analyst*

August 2015 – Current

- Assisted in implementing a \$6mm CRM software which went live July 2017
- Coordinated the testing of UI and workflow processes for several stakeholders and department groups within and outside the organization, using JIRA agile tracking methodology
- Assist in stabilization post-implementation, including cross-team collaborations of new workflows
- Lead data integrity projects, run inspection scripts, and resolve record discrepancies by scoping size, sensitivity of accounts, and resource loading of team

### Baron Fig

New York, NY

*Production Contractor*

October – December 2016

- Managed the production of custom notebooks, coordination with silk-screening and foil stamping contractors, shipping lead-times, and customer special requests
- Managed inventory for warehouse fulfillment center and studio, resolving issues which arose with relevant parties when inventory levels were low, out of stock, or delayed
- Processed daily orders according to priority and international shipping, third-party fulfillment warehouse stock, in-office stock, and incoming products from manufacturing partners

### IQ Innovations

Atlanta, GA

*Sales Engineer*

June 2013 – July 2015

- Participated in the origination and execution of \$2.8 million in direct orders in a two-person business sourcing industrial transmission components primarily to US and European wind turbine servicers
- Acted as the US sales-arm for a Spanish gear manufacturer sourcing over \$6.7 million in orders
- Traveled extensively throughout North America and Europe to visit customers and suppliers
- Analyzed technical documentation and past quotations to develop pricing models of gearing
- Developed tracking of cash flows and purchase orders, assessing profit margins net of delivery terms
- Reconciled production tracking, shipping logistics, and quality assurance documentation for the manufacturing partner in Spain, facilitating customer relationships and increasing reorders

### Pinnacle AIS

New Orleans, LA

*Asset Integrity Consultant*

June 2012 – June 2013

- Implemented a risk-based inspection program (real-time tracking of asset useful lifespans) for intra-plant pipelines and pressure vessels at one of Valero Energy's refineries
- Calculated economic risk value for over 10,000 assets, given past history and degradation models
- Consolidated company- and client-specific databases to create reports for client presentations

## EDUCATION

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### Georgia Institute of Technology

Atlanta, GA

*Bachelor of Science in Mechanical Engineering*

August 2008 – May 2012

- **GPA:** 3.84 / 4.00 – Highest Honors

### HBX | Harvard Business School

New York, NY

*CORE: Credential of Readiness*, Pass with High Honors

May 2016 – August 2016

## PROGRAMMING SKILLS

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**Skills:** JIRA, SQL, MatLab, CAD, Microsoft Office. Working Knowledge: JavaScript, HTML/CSS

**Languages:** Fluent in English, conversational in Spanish, elementary proficiency in French