

Alexander Jonsson

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PROFESSIONAL EXPERIENCE

Memorial Sloan Kettering Cancer Center

New York, NY

Data Analyst

August 2015 – Current

- Assisted in implementing a \$6mm CRM software which went live July 2017
- Coordinated the testing of UI and workflow processes for several stakeholders and department groups within and outside the organization, using JIRA agile tracking methodology
- Assist in stabilization post-implementation, including cross-team collaborations of new workflows
- Lead data integrity projects, run inspection scripts, and resolve record discrepancies by scoping size, sensitivity of accounts, and resource loading of team

Baron Fig

New York, NY

Production Contractor

October – December 2016

- Managed the production of custom notebooks, coordination with silk-screening and foil stamping contractors, shipping lead-times, and customer special requests
- Managed inventory for warehouse fulfillment center and studio, resolving issues which arose with relevant parties when inventory levels were low, out of stock, or delayed
- Processed daily orders according to priority and international shipping, third-party fulfillment warehouse stock, in-office stock, and incoming products from manufacturing partners

IQ Innovations

Atlanta, GA

Sales Engineer

June 2013 – July 2015

- Participated in the origination and execution of \$2.8 million in direct orders in a two-person business sourcing industrial transmission components primarily to US and European wind turbine servicers
- Acted as the US sales-arm for a Spanish gear manufacturer sourcing over \$6.7 million in orders
- Traveled extensively throughout North America and Europe to visit customers and suppliers
- Analyzed technical documentation and past quotations to develop pricing models of gearing
- Developed tracking of cash flows and purchase orders, assessing profit margins net of delivery terms
- Reconciled production tracking, shipping logistics, and quality assurance documentation for the manufacturing partner in Spain, facilitating customer relationships and increasing reorders

Pinnacle AIS

New Orleans, LA

Asset Integrity Consultant

June 2012 – June 2013

- Implemented a risk-based inspection program (real-time tracking of asset useful lifespans) for intra-plant pipelines and pressure vessels at one of Valero Energy's refineries
- Calculated economic risk value for over 10,000 assets, given past history and degradation models
- Consolidated company- and client-specific databases to create reports for client presentations

EDUCATION

Georgia Institute of Technology

Atlanta, GA

Bachelor of Science in Mechanical Engineering

August 2008 – May 2012

- **GPA:** 3.84 / 4.00 – Highest Honors

HBX | Harvard Business School

New York, NY

CORE: Credential of Readiness, Pass with High Honors

May 2016 – August 2016

PROGRAMMING SKILLS

Skills: JIRA, SQL, MatLab, CAD, Microsoft Office. Working Knowledge: JavaScript, HTML/CSS

Languages: Fluent in English, conversational in Spanish, elementary proficiency in French