

## Contact

[www.linkedin.com/in/stephen-hoh-45401a43](http://www.linkedin.com/in/stephen-hoh-45401a43) (LinkedIn)

## Top Skills

Materials Management

Petroleum

Supply Chain

# Stephen Hoh

Commercial Manager, Oil  
Kuala Lumpur

## Experience

Pengerang Independent Terminals Sdn Bhd

Commercial Manager, Oil

March 2012 - Present (9 years 10 months)

Selangor, Malaysia

Providing independent storage and handling services for Oil & Petroleum Products.

Petronas Chemicals Group Bhd

Head of Logistics & Distribution (Operations)

June 2010 - November 2011 (1 year 6 months)

Heads Logistics Operations for 8 manufacturing sites within PETRONAS Chemicals Group in Malaysia.

Strategic business management; driving Company's KPI wrt logistics operational and HSE excellence.

Business process owner for SAP ECC6 implementation for IT-related integration for Company.

Functional and business competencies development for logistics department within Company.

OPTIMAL Chemicals (M) Sdn Bhd

9 years 1 month

Senior Supply Chain Manager

November 2009 - May 2011 (1 year 7 months)

Heads Supply Chain department within Company; covers both supply planning and logistics operations.

Strategic business management; driving Company's KPI wrt supply chain innovation, improvement and optimization.

Integration and realignment exercise for Company's organization structure, contract management, work processes, etc into PETRONAS (new owner) system.

Site Logistics Leader

August 2008 - October 2009 (1 year 3 months)

Seconded to JV company, SCG-Dow Thailand as Country Logistics Leader.

Organization structure setup to align with Company's strategy.  
Functional and strategic development of logistics capabilities to align with Company's strategies.  
People development and planning.  
M&A integration involving Dow and Rohm & Haas in Thailand, including integration of assets, resources, work processes, vendors, etc.

#### Supply Chain Planning Manager

October 2004 - July 2008 (3 years 10 months)

Strategic business supply planning management.  
Grid supply management for feedstock supply to multiple plants belonging to different equity holders.  
Sales and Operational Planning including day-to-day planning management.

#### Sales Executive cum Product Steward

May 2002 - September 2004 (2 years 5 months)

Performed dual roles -

1. Manage sales of Performance Chemicals in Malaysia
2. Lead the Company's product stewardship program

#### Connell Bros Malaysia

Technical Sales Executive

March 2000 - May 2002 (2 years 3 months)

Established new business unit (for Printing Ink Industry) in the Company.  
Develop and manage principals and customers relationship.  
Provides technical consultation on printing ink development.

#### Toyochem (M) Sdn Bhd

Technical Executive

July 1997 - March 2000 (2 years 9 months)

Involved in R&D of printing inks - performance improvement and costs optimization.  
Research focal point for ink rheology within Company.

---

## Education

#### Campbell University

Bachelor's Degree, Bachelors of Applied Science - Chemistry and Biology · (1994 - 1997)