



London  
Business  
School

AM05 Data Management

04. Data Warehousing

Dr. David Tilson

¶ Operational versus Informational Systems (e.g. OLAP)

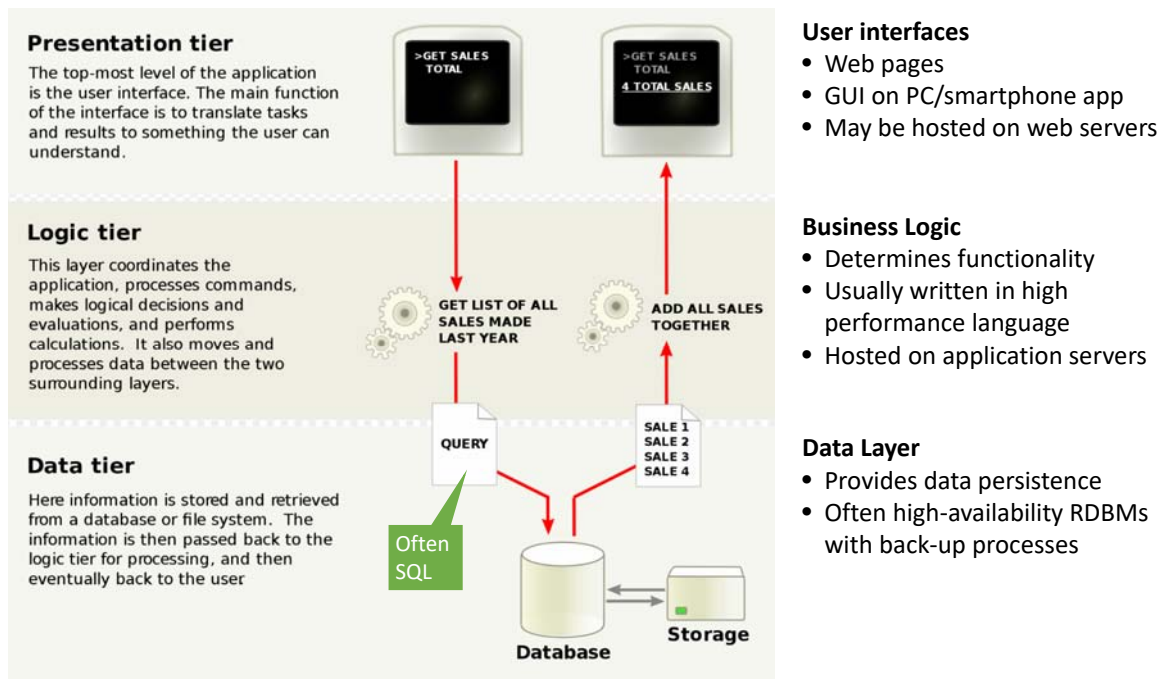
¶ Data Warehousing and ETL

¶ Business Intelligence, and Visualization

¶ Text Parsing with Regular Expressions in SQL

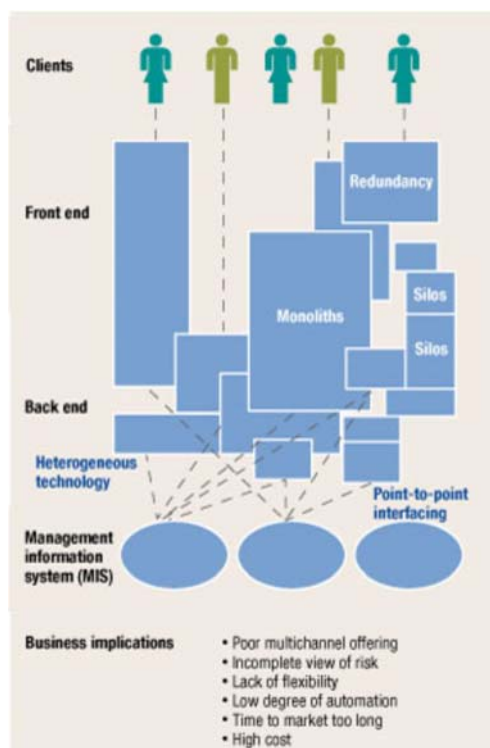
¶ For next time

## Operational systems typically use a three-tier architecture



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## Organizations can be data rich but information poor



### Operational systems

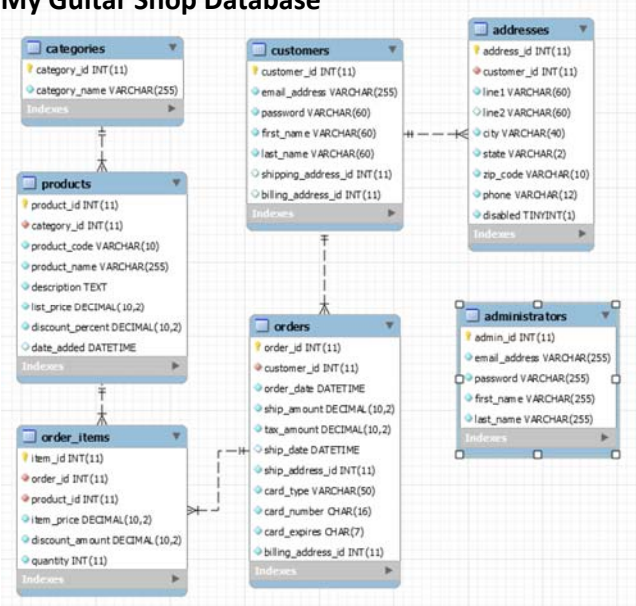
- ¶ Used to run business in real time
- ¶ Based on current data (system of record)

### Reasons for information Gap

1. Development of one system at a time leads to hodgepodge of *uncoordinated and inconsistent databases*
  - a. M&A activity makes complexity worse
  - b. Nearly impossible for decision maker to find actionable information
2. Operational systems not designed to support analytics workloads
  - a. Databases tuned to recording many small transactions
  - b. Running large data analysis queries could prevent operational system fulfilling its main purpose

Normalized relational databases are great for operational purposes but not for analytics purposes ...

### My Guitar Shop Database



Creating complex reports might involve

- Lots of joins
- Scanning millions of rows
- Bringing an operational system to a standstill!

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Informational systems have very different requirements to operational ones

### Comparison of Operational and Informational Systems

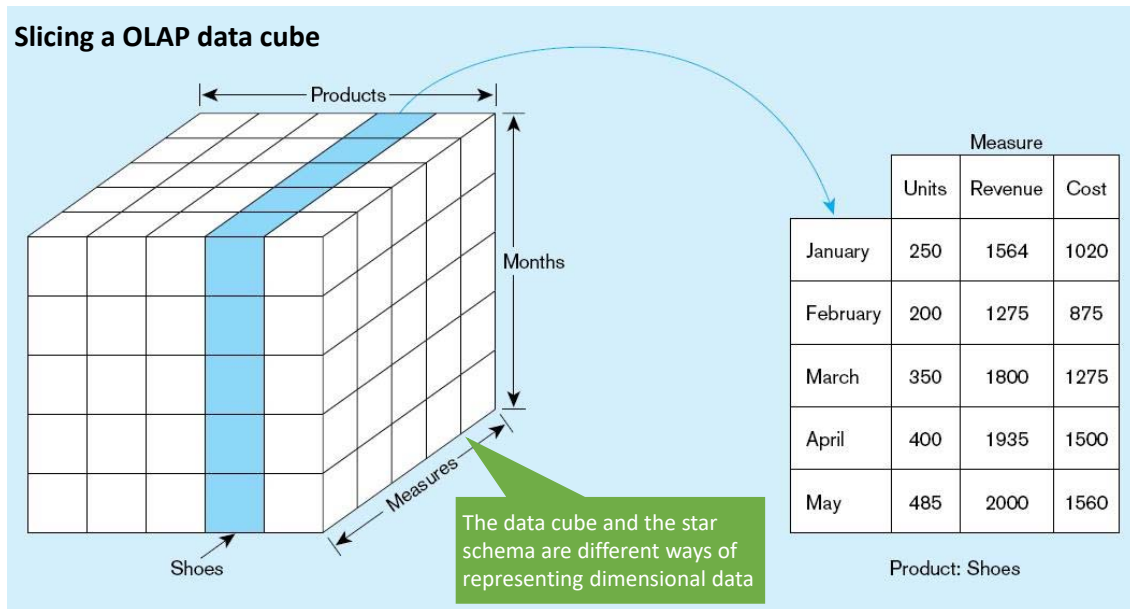
Characteristic	Operational Systems	Informational Systems
Primary purpose	Run the business on a current basis	Support managerial decision making
Type of data	Current representation of state of the business	Historical point-in-time (snapshots) and predictions
Primary users	Clerks, salespersons, administrators	Managers, business analysts, customers
Scope of usage	Narrow, planned, and simple updates and queries	Broad, ad hoc, complex queries and analysis
Design goal	Performance: throughput, availability	Ease of flexible access and use
Volume	Many constant updates and queries on one or a few table rows	Periodic batch updates and queries requiring many or all rows

Often called "online transaction processing (OLTP) databases"

Informational systems (e.g. data warehouses) are associated with "online analytical processing (OLAP)"

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Could create all the aggregations you might need at night when the RDMBS is not so busy... that's the idea of OLAP\*



Slicing, dicing, pivoting, and drill-down are useful cube operations

\* Online Analysis Processing. . . . E.F. Codd was also a thought leader in OLAP

Here is an example of a drill-down operation

#### Summary report

Brand	Package size	Sales
SofTowel	2-pack	\$75
SofTowel	3-pack	\$100
SofTowel	6-pack	\$50

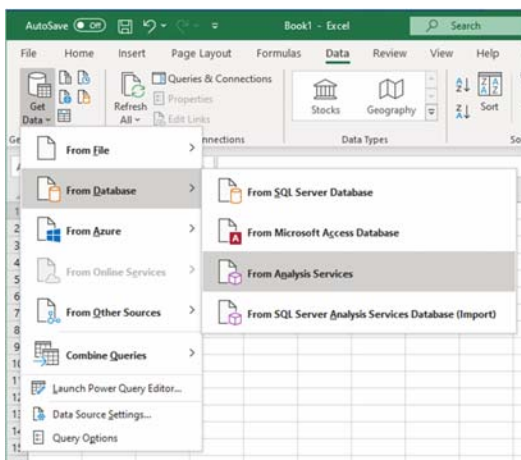
Starting with summary data, users can obtain details for particular cells.

#### Drill-down with color added

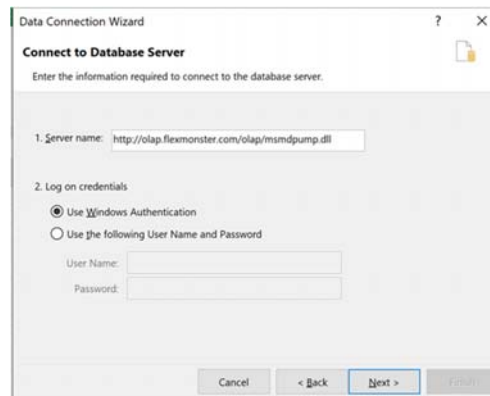
Brand	Package size	Color	Sales
SofTowel	2-pack	White	\$30
SofTowel	2-pack	Yellow	\$25
SofTowel	2-pack	Pink	\$20
SofTowel	3-pack	White	\$50
SofTowel	3-pack	Green	\$25
SofTowel	3-pack	Yellow	\$25
SofTowel	6-pack	White	\$30
SofTowel	6-pack	Yellow	\$20

# Microsoft Excel includes an OLAP tool

## Step 1... from Data Tab



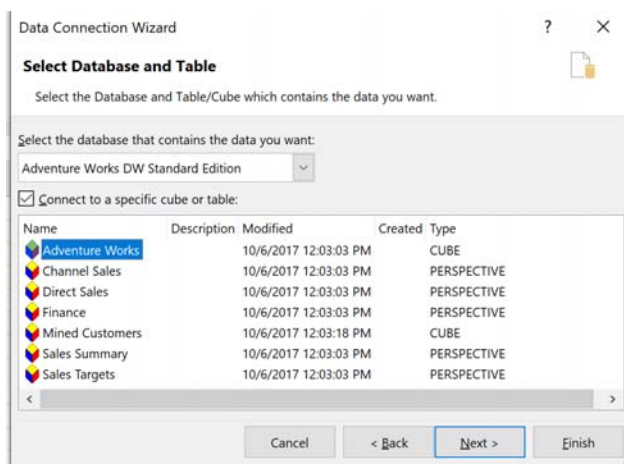
## Step 2... Enter Data Source



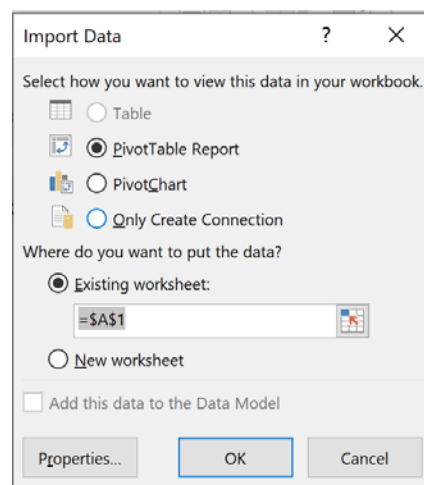
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# Microsoft Excel includes an OLAP tool

## Step 3... Select Data Cube



## Step 4... Specify what you going to do



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## Can then use Pivot Table to Slice, Dice, and Drill Down

The screenshot shows an Excel spreadsheet with a PivotTable summarizing sales data. The PivotTable has 'Source Currency' as the filter, 'Sales Amount' as the value field, and 'Product Categories' as the row labels. The columns represent different source currencies: Australia, Canada, France, Germany, United Kingdom, United States, and Grand Total. The 'Grand Total' for 'United States' is highlighted with a green box.

**PivotTable Fields**

Show fields: (All)

Internet Sales

- ☐ Growth in Customer Base
- ☐ Internet Average Sales Amount
- ☐ Internet Average Unit Price
- ☐ Internet Extended Amount
- ☐ Internet Freight Cost
- ☐ Internet Gross Profit
- ☐ Internet Gross Profit Margin

Drag fields between areas below:

Filters: Source Currency

Columns: Sales Territory Count...

Rows: Product Categories

Values: Sales Amount

☐ Defer Layout Update Update

- OLAP as a concept of multi-dimensional analysis is still important. Slice, dice, drill-down and roll-up can be used to organize complex analyses
- Specific OLAP servers / cubes specifically are becoming outdated as newer technologies have emerged

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## ¶ Operational versus Informational Systems (e.g. OLAP)

### ¶ Data Warehousing and ETL

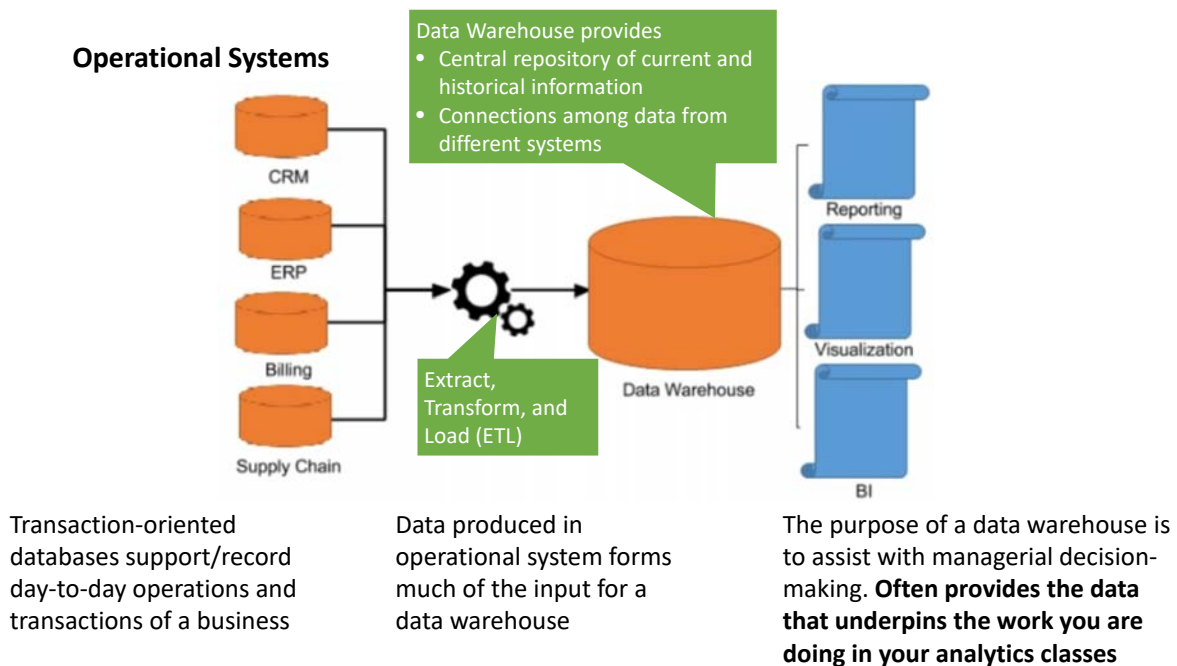
## ¶ Business Intelligence, and Visualization

## ¶ Text Parsing with Regular Expressions in SQL

## ¶ For next time

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A **data warehouse** pulls together data derived from operational systems and external sources for reporting and analysis



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Organizations want an integrated, company-wide view of high-quality information (from disparate databases)

## Data Warehouse (DW)

Subject-oriented, integrated, time-variant, non-updatable **collection of data used in support of management decision-making processes**

- **Subject-oriented:** e.g. customers, patients, students, products
- **Integrated:** consistent naming conventions, formats, encoding structures; from multiple data sources
- **Time-variant:** can study trends and changes
- **Non-updatable:** read-only, periodically refreshed



Separating operational and informational systems improves performance of both

## Data Marts and Data Warehouses play different roles in a data warehousing environment

Data Warehouse	Data Mart
<b>Scope</b> <ul style="list-style-type: none"> <li>• Application independent</li> <li>• Centralized, possibly enterprise-wide</li> <li>• Planned</li> </ul>	<b>Scope</b> <ul style="list-style-type: none"> <li>• Specific DSS application</li> <li>• Decentralized by user area</li> <li>• Organic, possibly not planned</li> </ul>
<b>Data</b> <ul style="list-style-type: none"> <li>• Historical, detailed, and summarized</li> <li>• Lightly denormalized</li> </ul>	<b>Data</b> <ul style="list-style-type: none"> <li>• Some history, detailed, and summarized</li> <li>• Highly denormalized</li> </ul>
<b>Subjects</b> <ul style="list-style-type: none"> <li>• Multiple subjects</li> </ul>	<b>Subjects</b> <ul style="list-style-type: none"> <li>• One central subject of concern to users</li> </ul>
<b>Sources</b> <ul style="list-style-type: none"> <li>• Many internal and external sources</li> </ul>	<b>Sources</b> <ul style="list-style-type: none"> <li>• Few internal and external sources</li> </ul>
<b>Other Characteristics</b> <ul style="list-style-type: none"> <li>• Flexible</li> <li>• Data oriented</li> <li>• Long life</li> <li>• Large</li> <li>• Single complex structure</li> </ul>	<b>Other Characteristics</b> <ul style="list-style-type: none"> <li>• Restrictive</li> <li>• Project oriented</li> <li>• Short life</li> <li>• Starts small, becomes large</li> <li>• Multi, semi-complex structures, together complex</li> </ul>

Data marts: Mini-warehouses, limited in scope

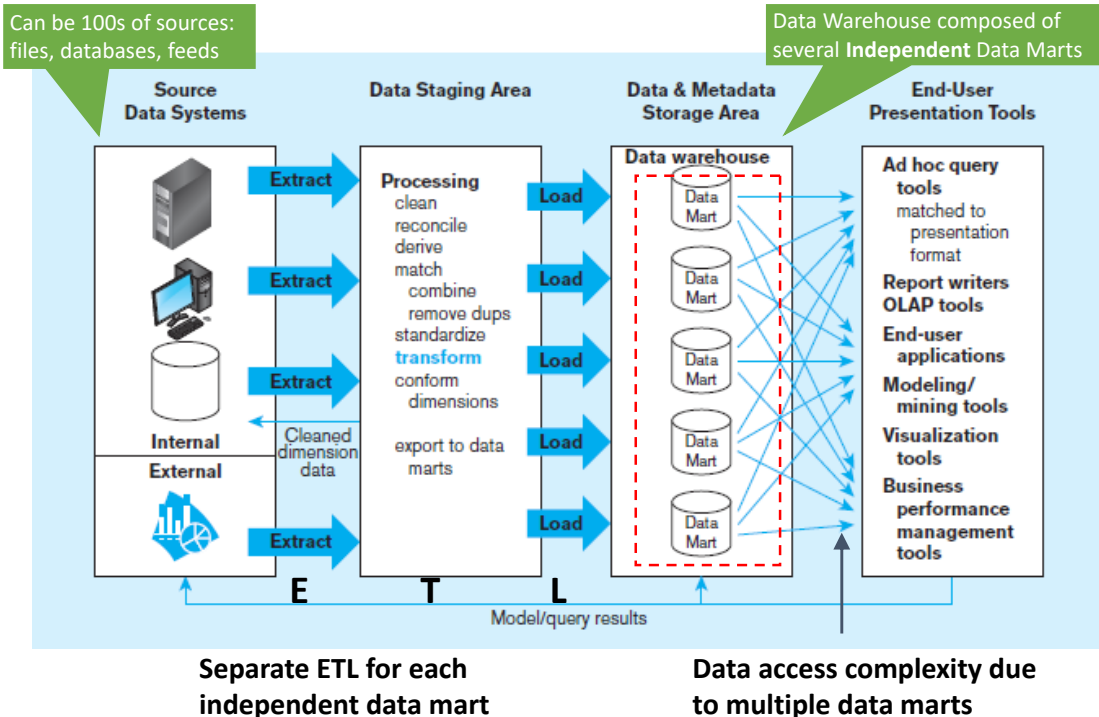
e.g. of interest to one department



There are several possible architectures for data warehousing

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## Independent data mart data warehousing architecture is easier to get started with – but has long-term implications (1/2)



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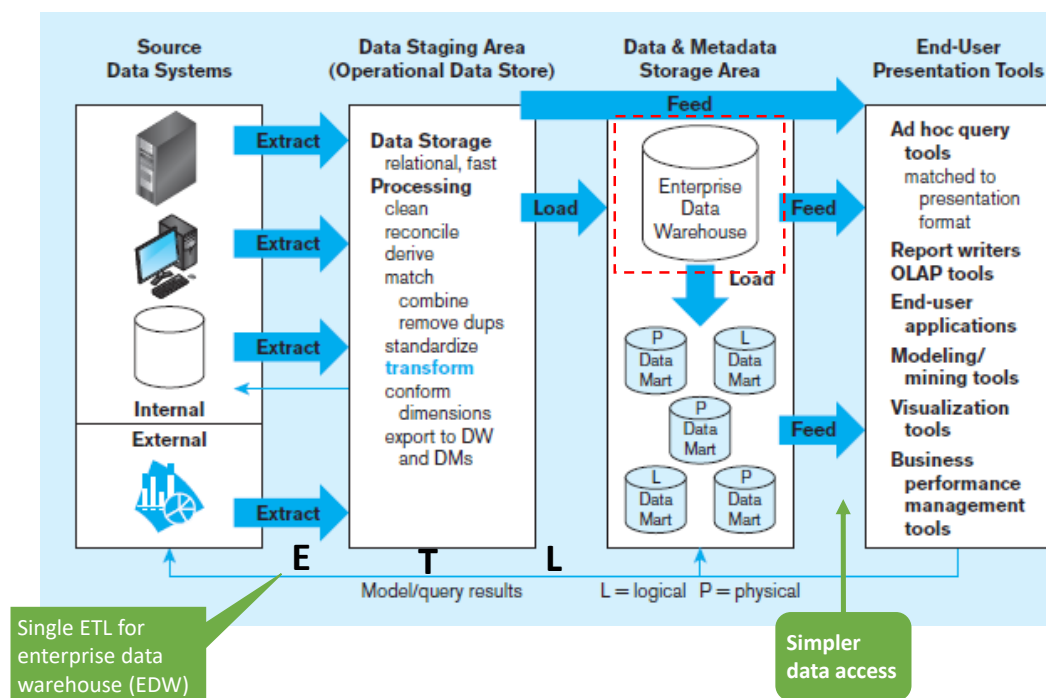


Independent data mart data warehousing architecture is easier to get started with – but has long-term implications (2/2)

- ¶ Separate ETL process for each data mart → redundant data and processing
- ¶ Inconsistency between data marts (high cost to obtain consistency)
- ¶ Difficult to drill down for related facts between data marts (must be done outside data warehouse)
- ¶ Excessive scaling costs as more applications are built

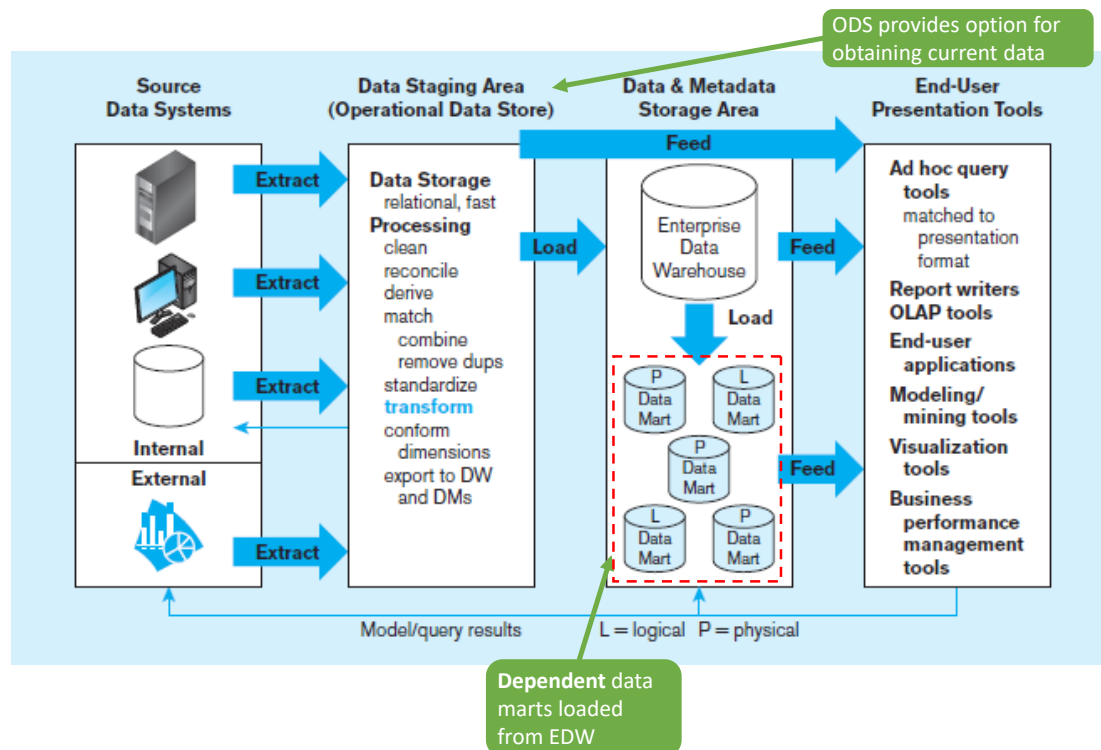
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Enterprise DW is a centralized, integrated DW, serving as the control point and **single source** of truth made available to for decision support end users



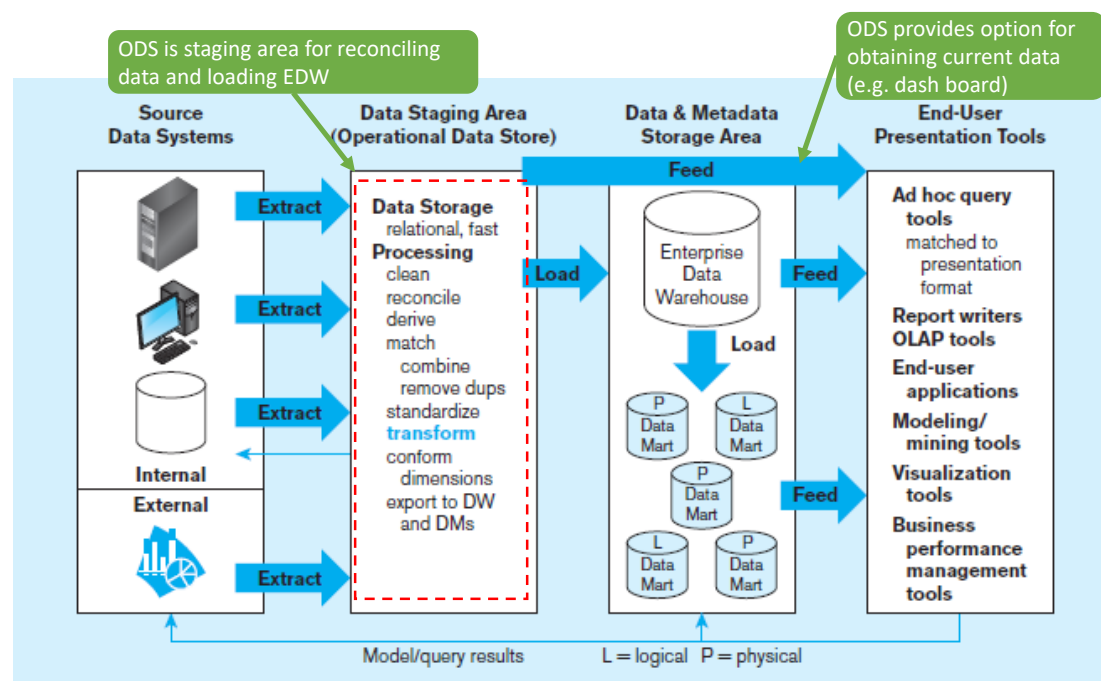
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## Dependent Data Marts are loaded from the Enterprise DW



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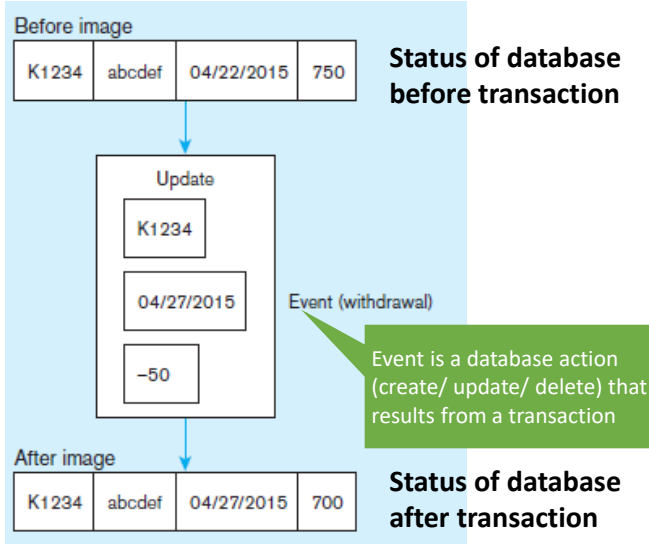
Operation Data Store (ODS) integrated, subject-oriented, continuously updateable, current-valued (with recent history), enterprise-wide, detailed database



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Operational transactions change the status of database tables... but are not themselves recorded in the database

### Example of DBMS log entry



Sometimes we may want to know

- how many transactions are taking place
- when they take place

So, log data is often loaded into a DW, in addition to the data actually stored in an operational database

Clickstreams stored in webserver logs are also important sources of data

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The design of the schema for derived data is driven by the types of insights that are sought

		Facts/metrics referenced in questions		
Dimensions (or dimension attributes) referenced in questions	1. What was the dollar sales of health and beauty products in North America to customers over the age of 50 in each of the past three years?			
	2. What is the name of the salesperson who had the highest dollar sales of each product in the first quarter of this year?			
	3. How many European customer complaints did we receive on pet food products during the past year? How has it changed from month to month this year?			
	4. What is the name of the store(s) that had the highest average monthly quantity sales of casual clothing during the summer?			
	product category	dollar sales	number of complaints	avg. qty. sales
	customer territory	1	3	4
	customer age	1		
	year	1	3	
	salesperson name	2		
	product	2		
	quarter	2		
	month		3	
	store			4
	season			4

Objectives of derived data schema design

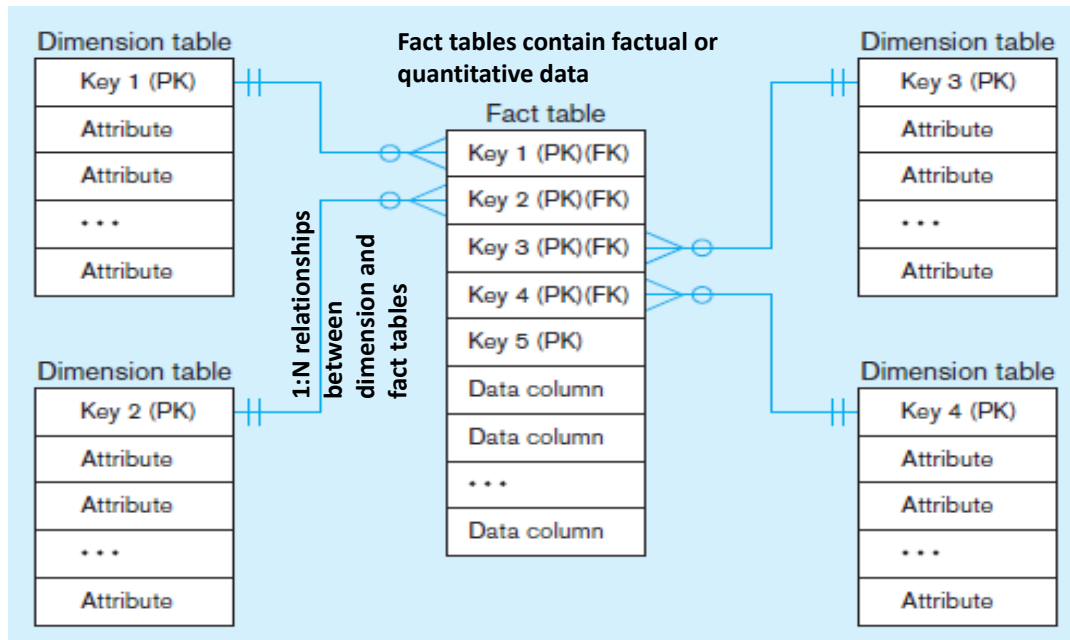
- Ease of use for decision support applications
- Fast response to predefined user queries
- Customized data for target audiences
- Ad-hoc query support and data mining capabilities

Typical characteristics

- Detailed (mostly periodic) data
- Aggregate (for summary)
- Distributed (departmental data marts)

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Most common data model is the dimensional model  
(usually implemented as a star schema)



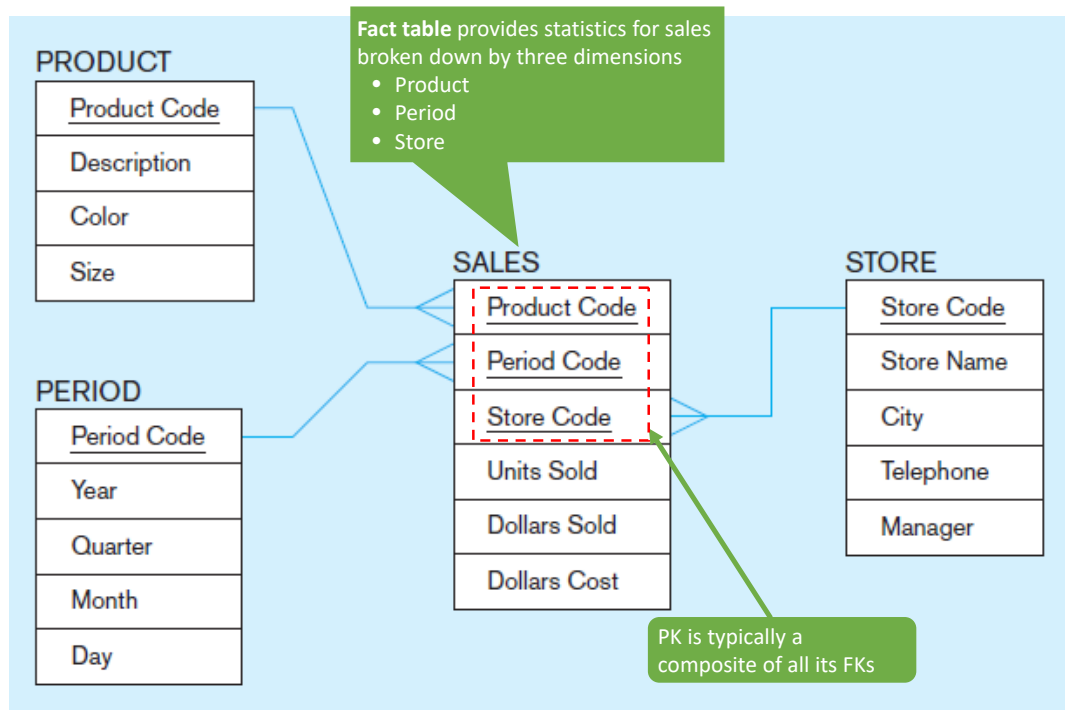
Star schema is excellent for ad-hoc queries, but bad for OLTP

#### Dimension tables

- Contain descriptions about subjects of the business
- Often denormalized to maximize performance

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This example schema provides summary sales data

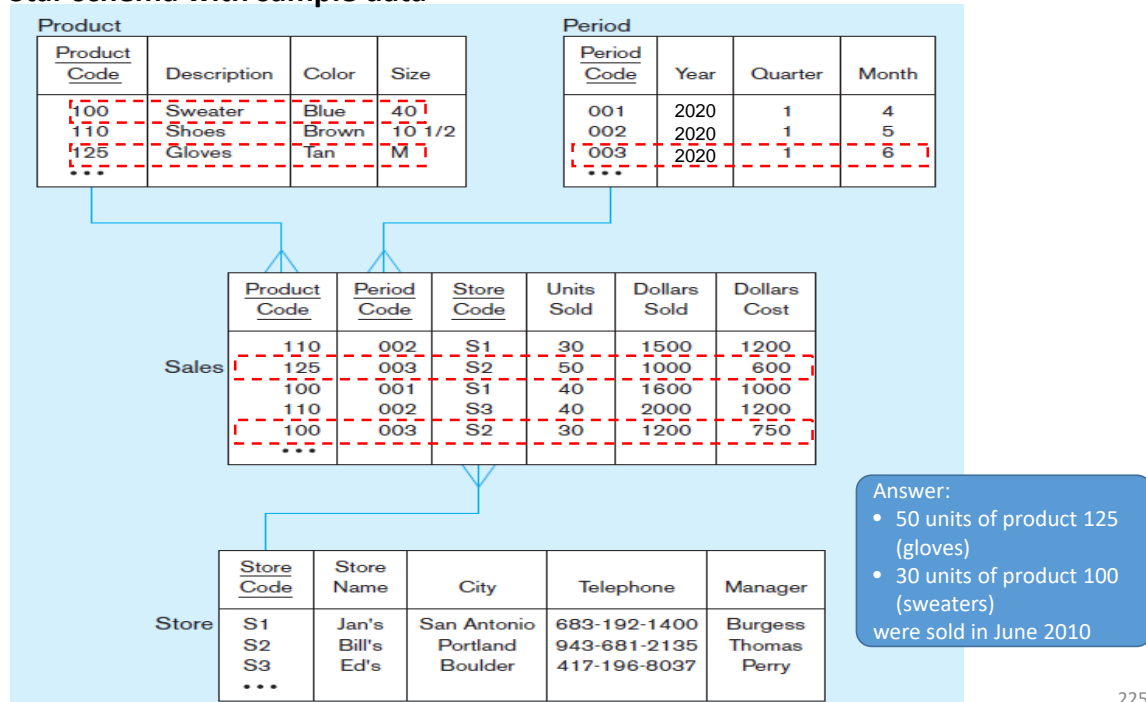


Note: while the operational database has records of each sale, here we get summary data (units sold, dollars sold, dollars cost)

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Question: What can you say about unit sales for store S2?

### Star schema with sample data



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Choosing the **grain** in the dimensional model is a key decision

¶ The **Grain** is the finest level of detail in a fact table

- Determined by intersection of all components of its PK
- Cannot “drill down” below the grain of the fact table

¶ Some recommend using smallest grain possible... will be needed to explain why certain aggregated patterns exist

¶ **Transactional grain** is finest level (e.g. a ‘click’ in e-commerce)

¶ **Aggregated grain** is more summarized

¶ **Finer grains**

- ¶ Better analysis capability
- ¶ More dimension tables, more rows in fact table



**Determines size of fact tables**

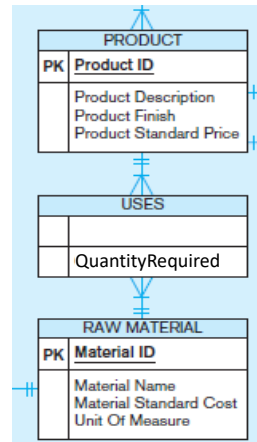
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## In-class exercise: Aggregation

10-minute  
breakout

- ¶ These tables in a relational database model the materials needed to build various products



- ¶ Write an SQL query to calculate the total raw material cost (label TotCost) for each product. Include product ID, product description, Product Standard Price, and the TotCost in the output
- ¶ Submit your solution to <https://forms.gle/CP4Wo57rM74satiPA> One submission per breakout team

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## In-class exercise: Fact table sizing

### Size of table depends on

- ¶ Number of dimensions and the grain of the fact table
- ¶ Number of rows = product of number of possible values for each dimension associated with the fact table. For our sales example

### Context

1000 stores                      5,000 active products in any one month  
24 months of data   6 facts per row (avg 4 bytes per fact)

➡ \_\_\_\_\_ rows or about \_\_\_\_\_ bytes of storage

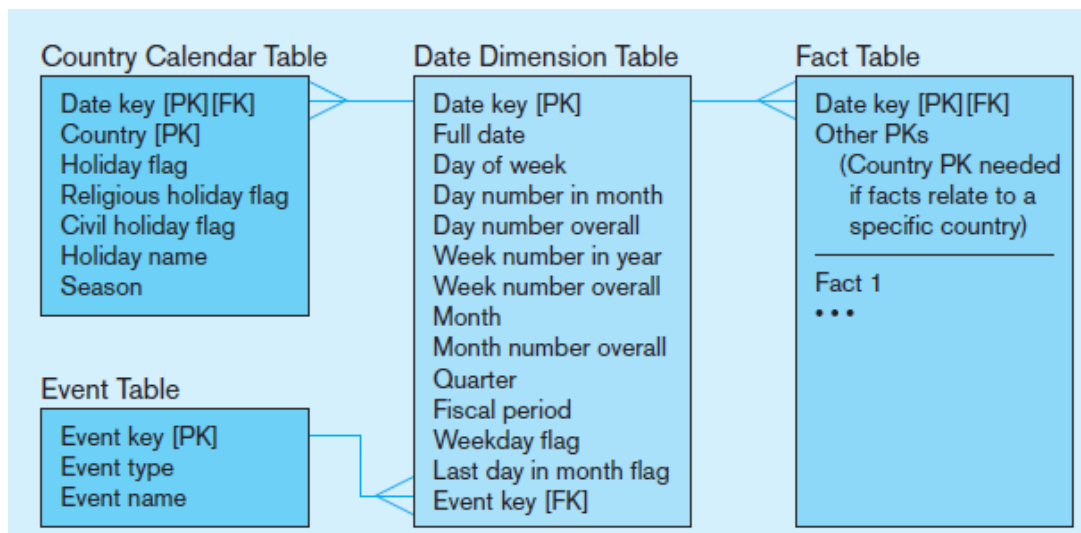
... what about changing the granularity to the daily level (with 2000 active products)?

Submit your solution to <https://forms.gle/Wd33wTJYu5TBrWQXA> . One submission per breakout team

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DWs are time-variant. So, fact tables always have a time/date dimension. Some models get quite elaborate

**Date modeled to include national holidays and significant events (e.g. sports )**



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Extracting data from many sources, ensuring consistency/validity, and transforming it to common framework are important tasks in data warehousing process

**Common issues** illustrated by simple example from education setting in which several departments have their own databases/files

- Inconsistent key structures
- Synonyms (StudentNo, StudentID, ID)
- Free-form vs. structured fields (StudentName vs. LastName,MI,FirstName)
- Inconsistent data values (Phone for Elaine)
- Missing data (insurance details for Elaine)

All DW architectures involve some form of ETL

- Extract
- Transform and
- Load

STUDENT DATA

StudentNo	LastName	MI	FirstName	Telephone	Status	...
123-45-6789	Enright	T	Mark	483-1967	Soph	
389-21-4062	Smith	R	Elaine	283-4195	Jr	

STUDENT EMPLOYEE

StudentID	Address	Dept	Hours	...
123-45-6789	1218 Elk Drive, Phoenix, AZ 91304	Soc	8	
389-21-4062	134 Mesa Road, Tempe, AZ 90142	Math	10	

STUDENT HEALTH

StudentName	Telephone	Insurance	ID	...
Mark T. Enright	483-1967	Blue Cross	123-45-6789	
Elaine R. Smith	555-7828	?	389-21-4062	

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# Significant planning required for effective ETL

## Mapping and Metadata Management – design steps prior to ETL

- Required data mapped to data sources (graphical or matrix representation)
- Explanations of reformatting, transformations, and cleansing actions to be done
- Process flow involving tasks and jobs
- Metadata
  - Identifies data sources
  - Recognizes same data in different systems
  - Represents process flow steps

### Typical operational data is

- ¶ Transient (not historical)
- ¶ Some not normalized
- ¶ Restricted in scope – not comprehensive
- ¶ Sometimes poor quality (inconsistencies and errors)

### After ETL, data should be

- ¶ Detailed (not summarized yet)
- ¶ Historical (periodic e.g. daily)
- ¶ More normalized – 3NF or higher
- ¶ Comprehensive (enterprise-wide view)
- ¶ Timely – current enough to assist decision-making
- ¶ Quality controlled – accurate with full integrity

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# There are many ETL tools available

Figure 1. Magic Quadrant for Data Integration Tools

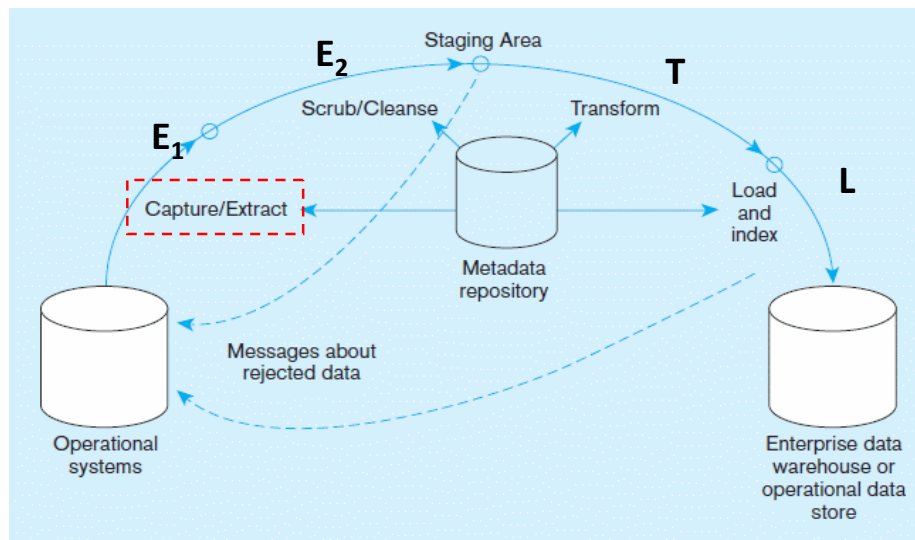


... and small ETL jobs can be performed with SQL and (say) Python scripts

Source: Gartner (August 2019)

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**Extract** is the first phase of ETL process to capture a snapshot of chosen source data

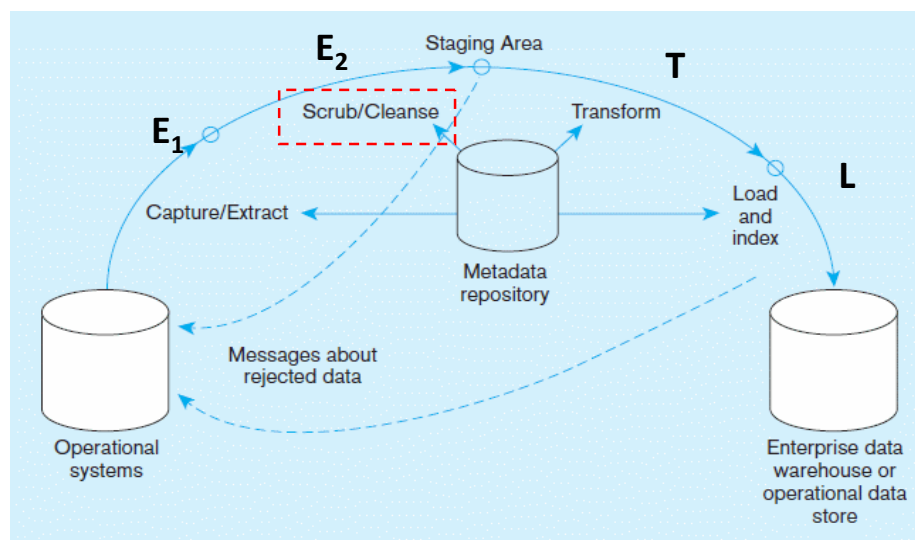


**Static extract** = capturing snapshot of the source data at a point in time (e.g. first load of DW)

**Incremental extract** = capturing changes that have occurred since the last extract

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**Scrub/Cleanse**...uses pattern recognition and AI techniques to improve data quality

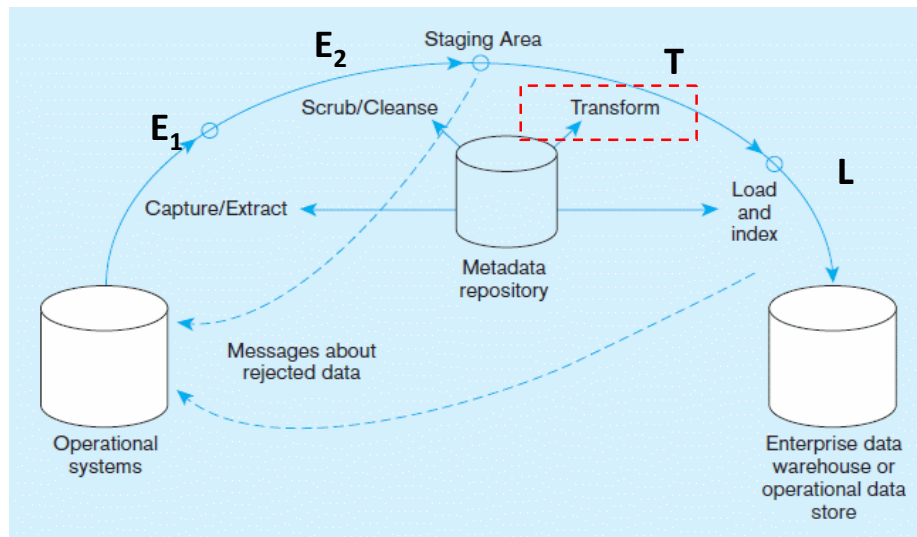


**Fixing errors:** misspellings, erroneous dates, incorrect field usage, mismatched addresses, missing data, duplicate data, inconsistencies

**Also:** decoding, reformatting, time stamping, conversion, key generation, merging, error detection/logging, locating missing data

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**Transform ...** convert data from format of operational system to format of data warehouse ... at right level of granularity



**Record-level:**

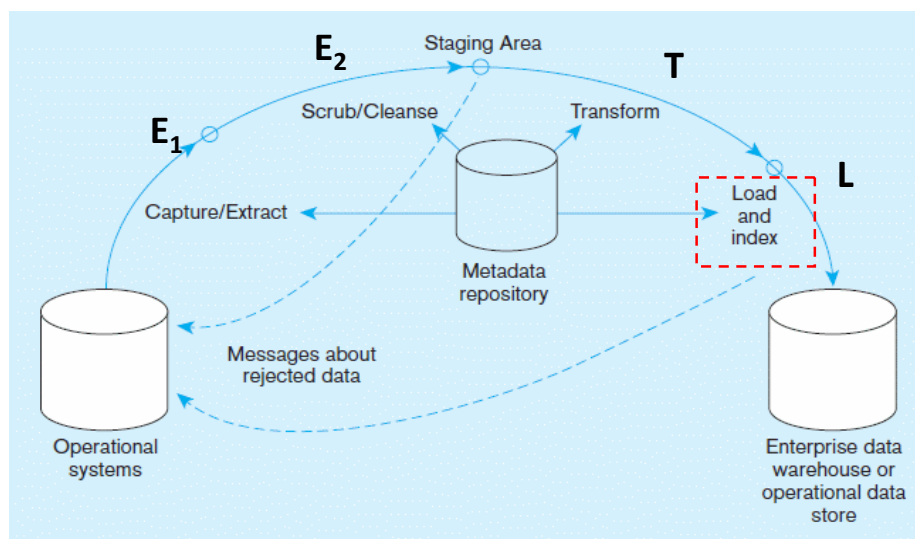
- Selection—data partitioning
- Joining—data combining
- Aggregation—data summarization

**Field-level:**

- Change units (lb to kg)
- Single-field—from one field to one field
- Multi-field—from many fields to one, or one field to many

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**Load/Index...** place transformed data into the warehouse and create indexes



**Refresh mode:** bulk rewriting of target data at periodic intervals

**Update mode:** only changes in source data are written to data warehouse

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¶ Operational versus Informational Systems (e.g. OLAP)

¶ Data Warehousing and ETL

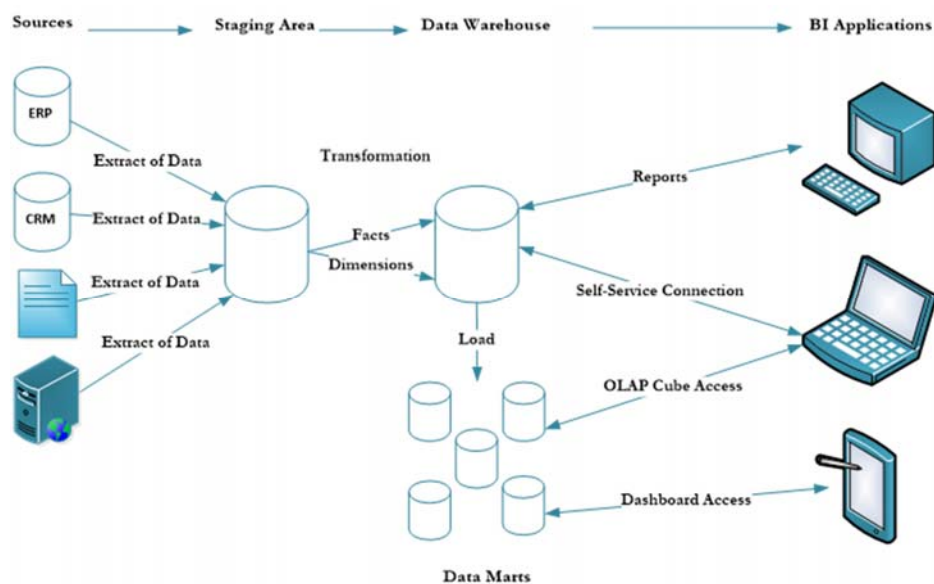
¶ Business Intelligence, and Visualization

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¶ For next time

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DW is the infrastructure underpinning BI, visualization, OLAP, Analytics, Predictive Analytics, ANNs



Plus unstructured 'big data' we will discuss next week

The insights and information that allow better information products to be developed and better decisions to be made

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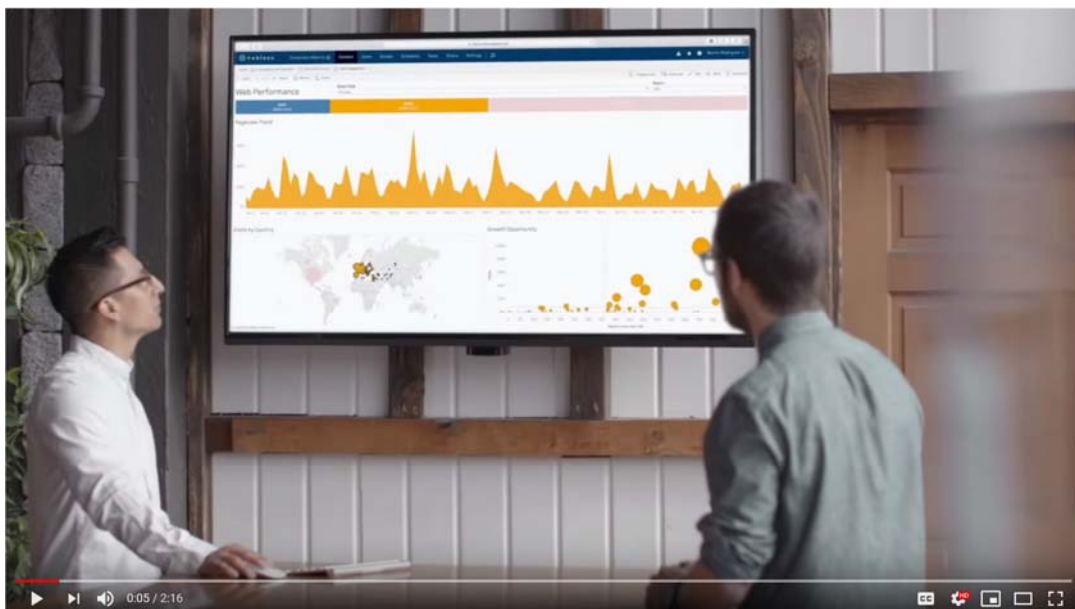
Business Intelligence (BI) builds on the data warehousing to deliver the right information to the right people



<https://www.youtube.com/watch?v=hDJdkcdG1iA>

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Visualization allow reports and dashboards to be created that better connect with how people absorb information



<https://www.youtube.com/watch?v=YfE9jBq002s>

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## Example visualization created directly from SQL query



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MySQL and other RDBMSs offer Regular Expressions\* as a powerful means of working with data

Regular Expression	Description of Matching String
Dualcore	Contains the literal string 'Dualcore'
^Dual	Starts with 'Dual'
core\$	Ends with 'core'
^Dualcore\$	Is the literal string 'Dualcore'
^Dual.*\$	Is 'Dual' followed by zero or more other characters
^[A-Za-z]+\$	Is one or more uppercase or lowercase letters
^\w{8}\$	Is exactly eight word characters ([0-9A-Za-z_])
^\w{5,9}\$	Is between five and nine word characters (inclusive)

\* Worth knowing about as Regular Expressions are also used in Python, R, Hive, Java, ....  
Source: Cloudera

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Regular Expressions can be used to extract or replace matched text

Regular Expression	String (matched portion in blue)
Dualcore	I wish Dualcore had 2 stores in 90210.
\\d	I wish Dualcore had 2 stores in 90210.
\\d{5}	I wish Dualcore had 2 stores in 90210.
\\d\\s\\w+	I wish Dualcore had 2 stores in 90210.
\\w{5,9}	I wish Dualcore had 2 stores in 90210.
.?\\.	I wish Dualcore had 2 stores in 90210.
.*\\.	I wish Dualcore had 2 stores in 90210.
2[^ ]	I wish Dualcore had 2 stores in 90210.

Look at this page in colour to see the matched text in blue

Regular expressions have special characters and constructs (will understand better when you see some examples)

Character/ Construct	Description
<code>^</code>	Matches the pattern to the beginning of the value.
<code>\$</code>	Matches the pattern to the end of the value.
<code>.</code>	Matches any single character.
<code>[charlist]</code>	Matches any single character listed within the brackets.
<code>[char1-char2]</code>	Matches any single character within the given range.
<code> </code>	Separates two string patterns and matches either one.
<code>char*</code>	Matches zero or more occurrences of the character.
<code>[charlist]*</code>	Matches zero or more occurrences of the sequence of characters in brackets.

Source: Murach's MySQL 3<sup>rd</sup> Edition

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## Examples of the regular expression functions

Example	Result
<code>REGEXP_LIKE('abc123', '123')</code>	1
<code>REGEXP_LIKE('abc123', '^123')</code>	0
<code>REGEXP_INSTR('abc123', '123')</code>	4
<code>REGEXP_SUBSTR('abc123', '[a-z][1-9]*\$')</code>	c123
<code>REGEXP_REPLACE('abc123', '1 2', '3')</code>	abc333

## A statement that uses REGEXP\_SUBSTR function

```
SELECT vendor_city,  
       REGEXP_SUBSTR(vendor_city, '^SAN|LOS') AS city_match  
FROM vendors  
WHERE REGEXP_SUBSTR(vendor_city, '^SAN|LOS') IS NOT NULL
```

vendor_city	city_match
Los Angeles	Los
Santa Ana	San
San Francisco	San
San Diego	San

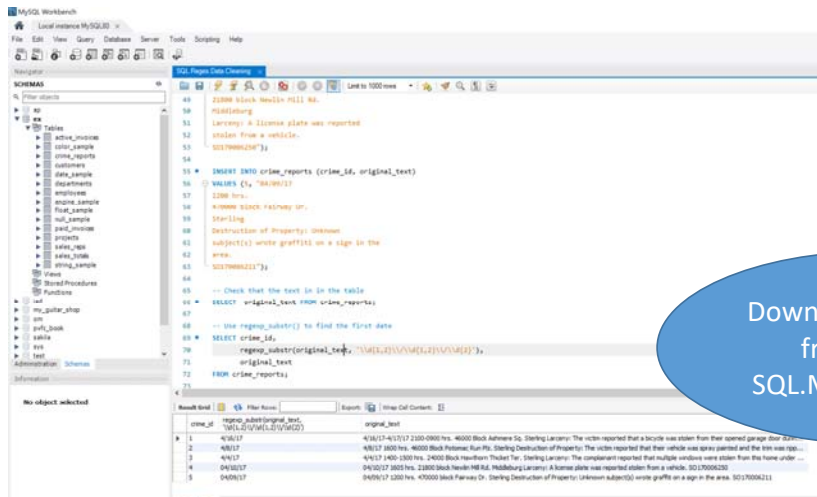
(12 rows)

Source: Murach's MySQL 3<sup>rd</sup> Edition

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## We explore the use of Regular Expressions to parse text data



### Some Regular Expression Resources

<https://dev.mysql.com/doc/refman/8.0/en/regexp.html>

<http://www.mysqltutorial.org/mysql-regular-expression-regexp.aspx>

<http://php-regex.blogspot.com/2008/01/mysql-regular-expressions-cheat-sheet.html>

Code testers: <https://regexr.com/>

You will also need other string functions to complete homework. See appendix and online documentation

Source: Murach's MySQL 3<sup>rd</sup> Edition

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## Use Case: Log File Analytics



- ¶ Because Hive is flexible in its data format, it can be used to store non-traditional tables e.g. web log files
- ¶ Hive allows you to treat a directory of log files like a table
  - Allows SQL-like queries against raw data using a built-in RegexSerDe

Dualcore Inc. Public Web Site (June 1 - 8)					
Product	Unique Visitors	Page Views	Average Time on Page	Bounce Rate	Conversion Rate
Tablet	5,278	5,894	17 seconds	23%	65%
Notebook	4,139	4,375	23 seconds	47%	31%
Stereo	2,873	2,981	42 seconds	61%	12%
Monitor	1,749	1,862	26 seconds	74%	19%
Router	987	1,139	37 seconds	56%	17%
Server	314	504	53 seconds	48%	28%
Printer	86	97	34 seconds	27%	64%

- ¶ For example, from a directory full of web log files

```
SELECT COUNT(*) FROM logs
WHERE date = '10/May/2020' AND url = '/product/foo'
GROUP BY ip_address
```

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¶ Operational versus Informational Systems (e.g. OLAP)

¶ Data Warehousing and ETL

¶ Business Intelligence, and Visualization

¶ Text Parsing with Regular Expressions in SQL

¶ For next time

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## For next time

¶ Attend Thursday workshop (optional) if you think you might need more support before completing the homework

¶ Check out readings for this session and next

¶ Submit Homework Assignment #4 (team)

- Covers concepts discussed today (details on Canvas)
- Submit via Canvas by 10pm on Sunday

¶ Final exam 2hr 30min window from 9am 22/10 – 9am 23/10

- Open book and notes
- Covers all content of course (but less from Session 5)
- More emphasis on “hands on” topics than last year

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## Appendix

### 1. Some examples of String Function in MySQL

See <https://dev.mysql.com/doc/refman/8.0/en/string-functions.html> for the definitive documentation

### 2. Few extra Data Warehouse concepts

#### String function examples

Function	Result
CONCAT('Last', 'First')	'LastFirst'
CONCAT_WS(',', 'Last', 'First')	'Last, First'
LTRIM(' MySQL ')	'MySQL '
RTRIM(' MySQL ')	' MySQL'
TRIM(' MySQL ')	'MySQL'
TRIM(BOTH '*' FROM '****MySQL****')	'MySQL'
LOWER('MySQL')	'mysql'
UPPER('ca')	'CA'
LEFT('MySQL', 3)	'MyS'
RIGHT('MySQL', 3)	'SQL'

## String function examples (continued)

Function	Result
<code>SUBSTRING('(559) 555-1212', 7, 8)</code>	<code>'555-1212'</code>
<code>SUBSTRING_INDEX('http://www.murach.com', '.', -2)</code>	<code>'murach.com'</code>
<code>LENGTH('MySQL')</code>	<code>5</code>
<code>LENGTH(' MySQL ')</code>	<code>9</code>
<code>LOCATE('SQL', ' MySQL')</code>	<code>5</code>
<code>LOCATE('-', '(559) 555-1212')</code>	<code>10</code>
<code>REPLACE(RIGHT('(559) 555-1212', 13), '-') , '-')</code>	<code>'559-555-1212'</code>
<code>INSERT("MySQL", 1, 0, "Murach's ")</code>	<code>"Murach's MySQL"</code>
<code>INSERT('MySQL', 1, 0, 'Murach's ')</code>	<code>"Murach's MySQL"</code>

## A SELECT statement that uses three functions

```
SELECT vendor_name,  
       CONCAT_WS(' ', vendor_contact_last_name,  
                 vendor_contact_first_name) AS contact_name,  
       RIGHT(vendor_phone, 8) AS phone  
FROM vendors  
WHERE LEFT(vendor_phone, 4) = '(559'  
ORDER BY contact_name
```

	vendor_name	contact_name	phone
▶	Dristas Groom & McCormick	Aaronsen, Thom	555-8484
	Yale Industrial Trucks-Fresno	Alexis, Alexandro	555-2993
	Lou Gentle's Flower Basket	Anum, Trisha	555-6643
	Pollstar	Aranovitch, Robert	555-2631

## How to use the SUBSTRING\_INDEX function to parse a string

```
SELECT emp_name,  
       SUBSTRING_INDEX(emp_name, ' ', 1) AS first_name,  
       SUBSTRING_INDEX(emp_name, ' ', -1) AS last_name  
FROM string_sample
```

	emp_name	first_name	last_name
►	Lizbeth Darien	Lizbeth	Darien
	Darnell O'Sullivan	Darnell	O'Sullivan
	Lance Pinos-Potter	Lance	Pinos-Potter
	Jean Paul Renard	Jean	Renard
	Alisha von Strump	Alisha	Strump

## How to use the LOCATE function to find a character in a string

```
SELECT emp_name,  
       LOCATE(' ', emp_name) AS first_space,  
       LOCATE(' ', emp_name, LOCATE(' ', emp_name) + 1)  
       AS second_space  
FROM string_sample
```

	emp_name	first_space	second_space
►	Lizbeth Darien	8	0
	Darnell O'Sullivan	8	0
	Lance Pinos-Potter	6	0
	Jean Paul Renard	5	10
	Alisha von Strump	7	11

## How to use the SUBSTRING function to parse a string

```
SELECT emp_name,  
       SUBSTRING(emp_name, 1, LOCATE(' ', emp_name) - 1)  
       AS first_name,  
       SUBSTRING(emp_name, LOCATE(' ', emp_name) + 1)  
       AS last_name  
FROM string_sample
```

	emp_name	first_name	last_name
►	Lizbeth Darien	Lizbeth	Darien
	Darnell O'Sullivan	Darnell	O'Sullivan
	Lance Pinos-Potter	Lance	Pinos-Potter
	Jean Paul Renard	Jean	Paul Renard
	Alisha von Strump	Alisha	von Strump



# Several trends in organizations provide motivation for building data warehouses

## Drivers of Data warehouse adoption

No single system of record

- No organization has only one database
- Heterogeneous needs for data in different operational settings
- Large organizations with complex histories (e.g. M&A activity)

Systems not synchronized

- Metadata may not be controlled and coordinated across databases
- Data value for same attribute may not agree due to different applications and update cycles

Need for balanced set of KPIs

Managers need holistic view of organization's performance, across **Financial, HR, Customer Satisfaction, Product Quality**, and other dimensions supported by disparate operational systems

Customer Relationship Management

Organizations realize the value of having a total picture of the interactions with customers across all touch points (e.g. ATM, online banking, tellers, EFT, investment portfolio to help with cross-sell opportunities) supported by many systems.

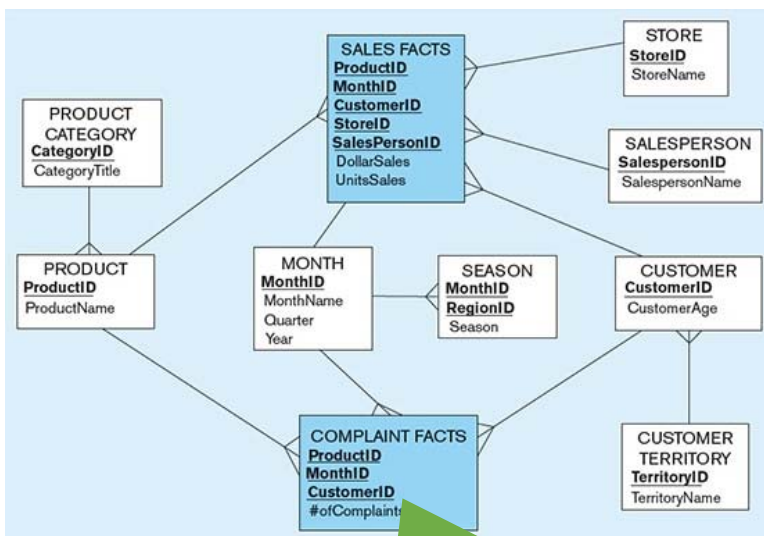
Supplier Relationship Management

- Managing the supply chain is just as critical and demands information on billing, delivery performance, quality control, support, etc.
- Many organizations have several ERP and SCM systems

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## There are nuanced variations of the star schema

### Star/Constellation schema for sales and customer service



**Snowflake** schema when dimension tables become elaborate

**Constellation** schema when more than one fact table

**Duration of database:** common to store 13 month or 5 quarters

**Surrogate keys:** dimension keys should be non-intelligent non-business related (which change)

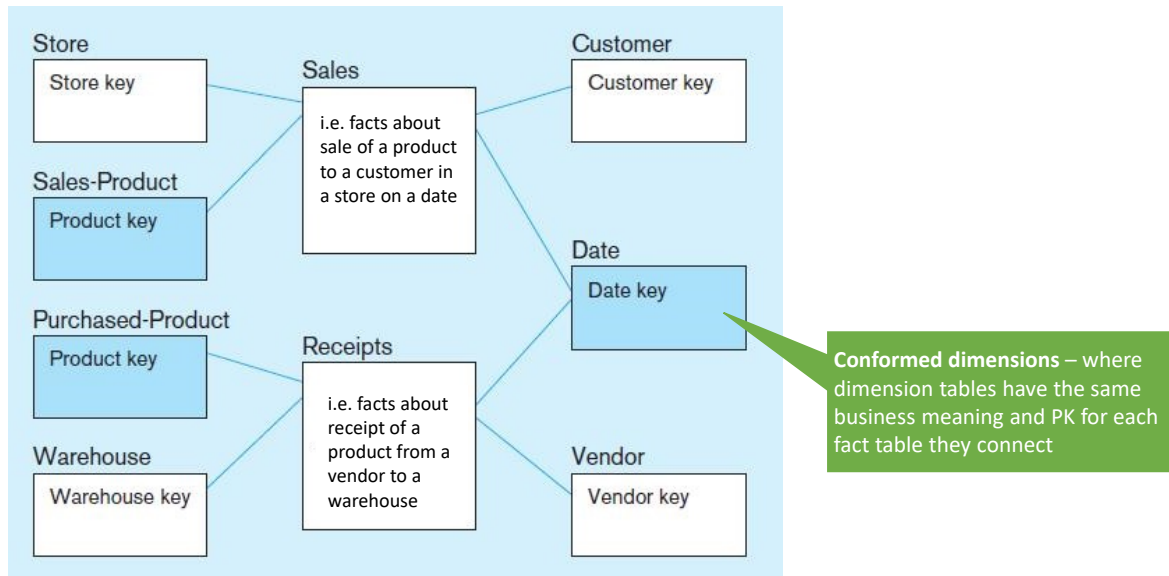
Multiple fact tables are needed because

- Different combinations of dimensions needed (for different users)
- Different grain size required

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## Conformed dimensions offer potential for asking questions across data marts

### Two fact tables → two (connected) star schemas



For example: Do certain vendors recognize sales more quickly, and are they able to supply replenishments with less lead time?