

Group Type: Individual
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Specialization: Data Science

Problem Description:

ABC Bank wants to sell its term deposit product to customers and before launching the product they want to develop a model which helps them in understanding whether a particular customer will buy their product or not (based on customer's past interaction with bank or other Financial Institution).

Business Understanding:

The key variables that we need to predict are whether or not a client will buy the company's product. Understanding this will lead the company to be much more efficient in where they designate their customer service resources.

Project Lifecycle:

Understand the data, explore the data (data visualization), prepare the data (involves wrangling and feature engineering), test different models, select a model, report performance of the model, deploy the model using flask, convert ML metrics to business metrics (explain in simple terms), place results into presentation.

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Github Repo: <https://github.com/AlexLindberg9>

Data Intake Report

Name: Data Science Project Report

Report Date: 08/19/2022

Internship Batch: LISUM11:30

Version: 1.0

Data Intake by: Alex Lindberg

Data Storage Location : <https://github.com/AlexLindberg9>

Total number of Observations: 45211

Total number of files: 4

Total number of features: 17

Base format of the file: csv

Size of the data: 5.8 MB, 8 KB, 586 KB

Proposed Approach:

If two rows have identical client features (age, job, marital status, education, housing, default and loan) then this will identify a duplicate client and one of the rows will need to be removed. I have the following assumptions: 'Job' contains all possible jobs that these clients could have, everyone has some sort of contact type, 'poutcome' contains all possible outcomes of the previous campaign and no other outcomes are possible.