## Modern Sampling Methods

Class 4: Treatment and Policy Choice

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## Outline

- Setup
- Example
- CES Rules and Minmax Regret
- Local Asymptotic Optimality
- Empirical Welfare Maximization

## Basic Setup

Based on Manski (2004) and Dehejia (2005).

 $\mathcal{T} = \{0,1\} :$  set of possible treatments.

Y(0), Y(1): potential outcomes

 $X \in \mathcal{X}$ : background characteristics.

Let  $\theta$  be parameters associated with potential outcomes:

$$X \sim F_X(\cdot)$$

$$Y(0)|X = x \sim F_0(\cdot|x,\theta)$$

$$Y(1)|X = x \sim F_1(\cdot|x,\theta)$$

# Treatment Assignment Rules and Social Welfare

A treatment assignment rule selects treatment based on X:

$$\delta: \mathcal{X} \to \{0,1\}.$$

(Could also allow for randomization.)

Suppose we want to maximize average outcomes

$$W(\theta, \delta, x) = \delta(x)E_{\theta}[Y(1)|X = x] + (1 - \delta(x))E_{\theta}[Y(0)|X = x];$$

$$W(\theta, \delta) = \int W(\theta, \delta, x)dF_X(x).$$

The ideal policy is

$$\delta^*(x) = \mathbf{1} \{ E_{\theta}[Y(1)|X = x] \ge E_{\theta}[Y(0)|X = x] \}.$$



#### Statistical Treatment Rule

This is not feasible in general b/c we do not know  $\theta$ .

Suppose we have some data that is informative about  $\theta$ . How to use the past data to inform the future choice of treatment rule?

#### **Statistical Treatment Rule:**

Before making our treatment assignment, we observe some data  $Z \sim P_{ heta}$ 

(Assume Z independent of the future individual to be treated. )

We then choose  $\delta$  based on the data z.

### Note the timing:

- 1. observe Z (e.g. from a randomized controlled trial);
- 2. take a <u>new</u> individual, and observe their X;
- 3. assign this individual to treatment based on her own X as well as the data of others collected in Z.

#### Notation:

$$\delta(x,z)$$

indicating that the policy depends on data and on any information we have about the new individual.

Ex ante probability of assigning individuals with X = x to treatment:

$$\beta(\delta, x, \theta) = E_{\theta}[\delta(x, Z)] = \int \delta(x, z) dP_{\theta}(z).$$

Ex ante expected social welfare for a given rule  $\delta$ :

$$E_{\theta}[W(\theta, \delta(\cdot, Z))] =$$

$$\int \int \left\{ \delta(x, z) \cdot E_{\theta}[Y(1)|X = x)] + (1 - \delta(x, z)) \cdot E_{\theta}[Y(0)|X = x] \right\} dF_X(x) dP_{\theta}(z).$$

# Example: Dehejia (2005)

GAIN experiment, a randomized evaluation of a job training program in California. (Data from Alameda County.)

Tobit model for earnings of individual i in quarter t:

$$Y_{it}^* = x_{it1}'\beta_1 + T_i \cdot x_{it1}'\beta_2 + x_{it2}'\beta_3 + \epsilon_{it}, \quad \epsilon_{it} \stackrel{iid}{\sim} N(0, \sigma^2),$$
$$Y_{it} = 1(Y_{it}^* > 0)Y_{it}^*.$$

Parameter vector:  $\theta = (\beta, \sigma^2)$ . The data are:

$$Z = \{(x_{it1}, x_{it2}, T_i, Y_{it}) : i = 1, ..., n, t = 1, ..., T\}.$$

Use Bayesian methods to simulate posterior distribution  $p(\theta|Z)$ .

Hypothetical decision problem: counselor is dealing with a new individual (person n+1), whose covariates  $x_{n+1,t}$  are observed and whose earnings will follow the same Tobit model.

Can simulate outcomes for person n + 1:

- ▶ Draw  $\theta$  from posterior  $p(\theta|Z)$ .
- ▶ Simulate  $Y_{n+1}(0)$  given  $x_{n+1,t}$  and setting  $T_{n+1} = 0$ .
- ▶ Simulate  $Y_{n+1}(1)$  given  $x_{n+1,t}$  and setting  $T_{n+1} = 1$ .

Then choose treatment that has higher expected outcome.

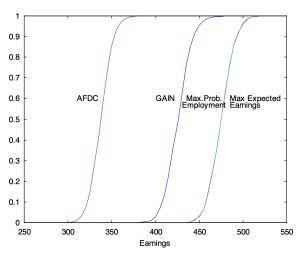


Fig. 7. Predictive distributions for average earnings.

From: Dehejia (2005)

## Some other economic applications

- ▶ Job Training Programs: JTPA (Kitagawa and Tetenov 2018)
- Environmental Policy (Assuncao et al, 2019)
- Energy Incentives (Knittel and Stolper, 2019)
- ▶ Marketing (Rossi et al 1996, Dube et al 2017)

# Manski (2004)

Suppose the covariate X is discrete, taking on possible values  $\{x_j: j=1,\ldots,k\}$ .

Suppose data Z are obtained from a randomized experiment:

 $N_j$  units with  $X = x_j$ , of which  $N_j^1$  treated and  $N_j^0$  controls.

Conditional Empirical Success (CES) Rule:

$$\hat{eta}_j := rac{1}{N_j^1} \sum_{i=1}^{N_j} T_{ji} Y_{ji} - rac{1}{N_j^0} \sum_{i=1}^{N_j} (1 - T_{ji}) Y_{ji}.$$

Then define

$$\hat{\delta}(x_i, Z) = 1(\hat{\beta}_i > 0).$$



Manksi's CES rule is nonparametric and intuitive, but not immediately clear whether it is in some sense optimal.

Related question: if covariate X takes on many values (or is continuous), will CES work well or are there alternatives?

To analyze further, we need some measure of a statistical treatment rule's performance.

Consider expected welfare regret:

$$R(\theta, \delta) = E_{\theta} [W(\theta, \delta^*) - W(\theta, \delta)],$$

where  $\delta^*$  is the ideal rule.

Maximum expected welfare regret can be used as a measure of performance for a rule  $\delta$ ,

$$\max_{\theta} R(\theta, \delta)$$

For the class of CES rules, Manski provides bounds on maximum expected welfare regret when the randomized experiment is conducted by:

- Simple randomization
- Stratified block randomization

(see Class 6 for definitions/discussion of these random assignment mechanisms)

# Stoye (2009)

Provides the minmax expected welfare regret optimal rule for some important cases.

#### First case

- No covariates
- $\triangleright$   $Y_0$  and  $Y_1$  are binary variables
- Let  $\overline{Y}_1$  and  $\overline{Y}_0$  be the averages in the two groups.

Consider two different random assignment mechanisms:

(i) Suppose random assignment is by matched pairs, where n is even and we observe exactly n/2 treated and n/2 controls in our data Z.

Let

$$\hat{\delta}_{MP}(Z) = \left\{ \begin{array}{ll} 0 & \text{if } \bar{Y}_1 < \bar{Y}_0 \\ \frac{1}{2} & \text{if } \bar{Y}_1 = \bar{Y}_0 \\ 1 & \text{if } \bar{Y}_1 > \bar{Y}_0 \end{array} \right.$$

(Essentially the CES rule.)

(ii) Simple random assignment, where  $n^0$  and  $n^1$  denote the number of control and treated observations in the sample.

Let

$$\hat{\delta}_{S}(Z) = \begin{cases} 0 & \text{if } n_{1}\left(\bar{Y}_{1} - \frac{1}{2}\right) < n_{0}\left(\bar{Y}_{0} - \frac{1}{2}\right) \\ \frac{1}{2} & \text{if } n_{1}\left(\bar{Y}_{1} - \frac{1}{2}\right) = n_{0}\left(\bar{Y}_{0} - \frac{1}{2}\right) \\ 1 & \text{if } n_{1}\left(\bar{Y}_{1} - \frac{1}{2}\right) > n_{0}\left(\bar{Y}_{0} - \frac{1}{2}\right) \end{cases}$$

Result: Stoye shows that  $\hat{\delta}_{MP}$  and  $\hat{\delta}_{S}$  are minmax rules with respect to expected welfare regret.

### Further, this minmax regret result:

- Extends to allow for bounded outcomes.
- ▶ Extends to hold with covariates: then the minmax regret rule conditions *fully* on *X*, even if this means very few observations per cell, or even some empty cells.

Results as sharp as Stoye's are difficult to obtain in more complex situations with

- More complex outcome distributions
- Structured/parametrized outcome distributions
- Nonexperimental (observational) data, or data from adaptive experiments
- Restrictions on the class of rules (e.g. constraints on complexity of rule)
- etc.

Then it can be useful to turn to large-sample approximations to study alternative rules.

## Local Asymptotics for Treatment Assignment

Consider a setting without covariates, but where data are not necessarily from a RCT: there is just some general statistical model

$$Z^n \sim P_{\theta}, \quad \theta \in \Theta$$

(where n indicates sample size).

The model parameter  $\theta$  is informative about average treatment effect through:

$$ATE = W(\theta, 1) - W(\theta, 0) = g(\theta)$$

for some known function g.

As  $n \to \infty$ , we will often be able to estimate  $\theta$  consistently:

$$\hat{\theta} \stackrel{p}{\longrightarrow} \theta \quad \Rightarrow \quad g(\hat{\theta}) \stackrel{p}{\longrightarrow} g(\theta),$$

and therefore we can learn the optimal rule in the limit.

However, this type of analysis does not capture the finite-sample risk arising from estimation error in  $\hat{\theta}$ .

One useful way to better reflect finite-sample properties is to consider the behavior of rules when  $g(\theta) \approx 0$ : let  $\theta_0$  satisfy

$$g(\theta_0)=0$$
,

and consider parameters local to  $\theta_0$ :

$$\theta = \theta_0 + \frac{h}{\sqrt{n}}.$$

## Under this local parametrization:

- uncertainly about whether  $g(\theta) \leq 0$  does not vanish;
- but classic asymptotic normality theory for parametric and semiparametric statistical models largely carries through.

Hirano and Porter (2009): if  $P_{\theta}$  is a regular parametric model, and if  $\hat{\theta}$  is an asymptotically efficient estimator (e.g. MLE), then the "plug-in" rule

$$\hat{\delta} = \mathbb{1}(g(\hat{\theta} > 0))$$

is locally asymptotically minmax regret.

In semiparametric settings, if  $\hat{g}$  is a semiparametrically efficient estimator of the ATE, then  $\hat{\delta}=1(\hat{g}>0)$  is locally asymptotically minmax regret.

## **Empirical Welfare Maximization**

This suggests to replace unknown welfare with a "good" estimate.

Next consider the problem with covariates:  $\delta(\cdot)$  is a function of X.

Let

$$W(\delta) = E_X \big[ \delta(X) E[Y(1)|X] + (1 - \delta(X)) E[Y(0)|X] \big].$$

Suppose

$$\widehat{W}(\delta)$$
 = estimate of  $W(\delta)$ ,

and we set

$$\hat{\delta} = \arg\max_{\delta} \widehat{W}(\delta).$$

This is the general empirical welfare maximization principle.



Suppose we have (conditionally) randomized experimental data and  $\boldsymbol{X}$  has finite support.

Then we can estimate E[Y|T=1,X] and E[Y|T=0,X] by empirical conditional averages  $\hat{\mu}_1(X)$  and  $\hat{\mu}_0(X)$ .

Then set

$$\widehat{W}(\delta) = \frac{1}{n} \sum_{i=1}^{n} \left[ \delta(X_i) \widehat{\mu}_1(X_i) + (1 - \delta(X_i)) \widehat{\mu}_0(X_i) \right].$$

This leads to Manski's CES rule.

Next suppose X is continuous.

Then the space of possible functions  $\delta(X)$  is very large, and it is not generally possible to estimate  $W(\delta)$  uniformly well.

Kitagawa and Tetenov (2018) propose to restrict the class of possible rules  $\delta$ .

For example, consider only rules of the form

$$\delta(X)=1(\alpha+\beta X>0).$$

In applications, it may be more practical to consider simple classes of rules such as this.

For  $\delta \in \mathcal{A}$  where  $\mathcal{A}$  is sufficiently "small," it may be possible to construct welfare estimators  $\widehat{W}(\delta)$  s.t.

$$\widehat{W}(\delta) \stackrel{p}{\longrightarrow} W(\delta),$$

and

$$\sqrt{n}\left(\widehat{W}(\delta)-W(\delta)\right)\stackrel{d}{\longrightarrow}N(0,V_{\delta}),$$

uniformly in  $\delta \in \mathcal{A}$ .

Then

$$\hat{\delta}(X) = \arg\max_{\delta \in \mathcal{A}} \widehat{W}(\delta)$$

will typically have good properties.