

# Modern Sampling Methods

## Class 5: Multi-Wave Experiments

January 10, 2022

# Outline

- ▶ Choice of Propensity Score
- ▶ Two-Stage Experiment
- ▶ Adaptive Choice of Propensity Score  
(based on Hahn, Hirano, & Karlan 2011 )

# Choice of Propensity Score

Consider a **1-stage experiment or observational study** with:

1. Unconfoundness:  $T_i \perp Y_i(0), Y_i(1) \mid X_i$ .
2. Overlap:  $0 < P(T_i = 1 \mid X_i) < 1 \quad \forall X_i$ .

Assume  $X_i$  is discrete or discretized.

In experiments, 1 & 2 can be guaranteed by design.

**Propensity score:**  $p(x) = P(T_i = 1 \mid X_i = x)$ .

# Semiparametric Efficiency Bound

## Theorem

(Hahn, 1998) Suppose that  $\hat{\beta}$  satisfies

$$\sqrt{n}(\hat{\beta} - \beta) \xrightarrow{d} N(0, V),$$

and is regular. Then its variance satisfies

$$V \geq E \left[ \frac{\sigma_1^2(X_i)}{p(X_i)} + \frac{\sigma_0^2(X_i)}{1 - p(X_i)} + (\beta(X_i) - \beta)^2 \right],$$

where

$$\begin{aligned}\beta(x) &= E[Y_i(1) - Y_i(0) \mid X_i = x], \\ \sigma_0^2(x) &= \text{Var}[Y_i(0) \mid X_i = x], \\ \sigma_1^2(x) &= \text{Var}[Y_i(1) \mid X_i = x].\end{aligned}$$

An efficient estimator:

Hahn (1998):

$$\hat{\beta} = \frac{1}{n} \sum_{i=1}^n (\hat{r}_1(X_i) - \hat{r}_0(X_i)),$$

where  $\hat{r}_0(x)$  and  $\hat{r}_1(x)$  are nonparametric estimators of

$$r_1(x) = E[Y_i \mid T_i = 1, X_i = x],$$

$$r_0(x) = E[Y_i \mid T_i = 0, X_i = x].$$

Another efficient estimator:

Hirano, Imbens, and Ridder (HIR, 2003):

$$\hat{\beta} = \frac{1}{n} \sum_{i=1}^n \left( \frac{T_i Y_i}{\hat{p}(X_i)} - \frac{(1 - T_i) Y_i}{1 - \hat{p}(X_i)} \right),$$

where  $\hat{p}(x)$  is a nonparametric estimator of the propensity score.

When  $X_i$  is discrete: Hahn and HIR estimators are identical.

Now suppose we can choose  $p(x)$  based on knowledge of  $\sigma_0(x)$  and  $\sigma_1(x)$ .

$$\min_{p(\cdot)} E \left[ \frac{\sigma_1^2(X_i)}{p(X_i)} + \frac{\sigma_0^2(X_i)}{1 - p(X_i)} + (\beta(X_i) - \beta)^2 \right]$$

First order conditions for a minimum imply:

$$p^*(x) = \frac{\sigma_1(x)}{\sigma_0(x)} \left( 1 + \frac{\sigma_1(x)}{\sigma_0(x)} \right)^{-1}.$$

Constrained version: minimize variance subject to:

$$E[p(X_i)] = p.$$

Interior solution satisfies:

$$\lambda = -\frac{\sigma_1^2(x)}{p(x)^2} + \frac{\sigma_0^2(x)}{(1-p(x))^2},$$

where  $\lambda$  is the Lagrange multiplier.

(Can be solved by numerical methods).



# Intuition

- ▶ Efficiency bound involves conditional variances.
- ▶ Suppose  $X_i$  binary, and

$$\sigma_0^2(0) = \sigma_0^2(1) = \sigma_1^2(0) = \sigma_1^2(1) = 1.$$

(*Homoskedasticity*)

- ▶ Then optimal propensity score is  $p(x) = p$ .

# Intuition

- ▶ Now suppose same setup, except that  $\sigma_1^2(0) = 10$ .
- ▶ This means  $\text{Var}[Y_i \mid X_i = 0, T_i = 1]$  high.  
(*Heteroskedasticity*)
- ▶  $\Rightarrow$  Hard to estimate  $E[Y_i(1) \mid X_i = 0]$ .
- ▶  $\Rightarrow$  Want more observations with  $X_i = 0, T_i = 1$ .
- ▶  $\Rightarrow p(0)$  should be relatively large

- ▶ So if we knew  $\sigma_0(x)$  and  $\sigma_1(x)$ , we could pick  $p(x)$  to minimize the variance bound.
- ▶ Not feasible in one-stage experiments.
- ▶ But in a two-stage experiment, we could try to estimate  $\sigma_0(x)$  and  $\sigma_1(x)$  from first-round data.
- ▶ We cannot change  $\pi_1$ , but we can choose  $\pi_2(x)$  to make overall propensity score optimal.

# Two-Stage Experiment

## Stage 1:

- ▶ Draw  $n_1$  subjects from population.
- ▶ Assign to treatment 1 with probability  $\pi_1$  (**fixed**).
- ▶ Observe outcome  $Y$  (and  $T$  and  $X$ ).

## Stage 2:

- ▶ Draw  $n_2$  subjects from population.
- ▶ Assign treatment 1 with probability  $\hat{\pi}_2(X)$ .  
("hat": can use Stage 1 data to determine the rule.)
- ▶ Observe outcome  $Y$  (and  $T$  and  $X$ ).

**Finally**, use all data to estimate effect of treatment 1 vs 0.

# Two-Stage Experiment

**Budget Constraint:** overall treatment probability fixed at  $p$ .

Let

$$n = n_1 + n_2,$$

$$\kappa = \frac{n_1}{n}.$$

We require

$$p = \kappa\pi_1 + (1 - \kappa)E_X[\hat{\pi}_2(X_i)].$$

( $E_X[\cdot]$  = expectation WRT distribution of  $X_i$ .)

# Adaptive Procedure

1. Using data from Stage 1, estimate conditional variances:

$$\hat{\sigma}_0^2(x), \quad \hat{\sigma}_1^2(x).$$

2. Choose  $\hat{\pi}_2(x)$  to minimize:

$$E \left[ \frac{\hat{\sigma}_1^2(X_i)}{p(X_i)} + \frac{\hat{\sigma}_0^2(X_i)}{1 - p(X_i)} + (\beta(X_i) - \beta)^2 \right]$$

where

$$p(x) = \kappa\pi_1 + (1 - \kappa)\hat{\pi}_2(x).$$

possibly subject to:

$$E[p(X_i)] = p.$$

# Adaptive Procedure

3. Use solution  $\hat{\pi}_2(x)$  to determine assignment probabilities in second stage.
4. After collecting all data, pool the two stages and estimate with Hahn/HIR:

$$\hat{\beta} = \frac{1}{n} \sum_{i=1}^n \left( \frac{T_i Y_i}{\hat{p}(X_i)} - \frac{(1 - T_i) Y_i}{1 - \hat{p}(X_i)} \right).$$

Note:

$\hat{\pi}_2(x)$ : the “true” assignment probability in stage 2.

$\hat{p}(x)$ : nonparametric estimate using pooled data.

# Asymptotic Theory for Adaptive Procedure

Suppose that:

- ▶  $n_1 \rightarrow \infty$  and  $n_2 \rightarrow \infty$ , with  $n_1/n \rightarrow \kappa$ .
- ▶  $\hat{\sigma}_0^2(x)$  and  $\hat{\sigma}_1^2(x)$  are sample analogs based on first-stage data.
- ▶ Let

$$\pi_2^*(x) \equiv \text{plim } \hat{\pi}_2(x).$$

Then

$$\sqrt{n} \left( \hat{\beta} - \beta \right) \xrightarrow{d} N(0, V^*),$$

where

$$V^* = E \left[ \frac{\sigma_1^2(X_i)}{\pi^*(X_i)} + \frac{\sigma_0^2(X_i)}{1 - \pi^*(X_i)} + (\beta(X_i) - \beta)^2 \right].$$



## Example 1: Karlan and List (2007)

“Does Price Matter in Charitable Giving? Evidence from a Large-scale Natural Field Experiment,” AER

- ▶ Political non-profit organization
- ▶ Mailed solicitations for donations to 50,000 prior donors
- ▶ Treatment:
  - $T = 1$  : donation will be matched by someone else
  - $T = 0$  : no matching donation
- ▶ Outcome:
  - $Y$  = donation amount

- ▶ Covariate:  $X = 1$ ( “Red State” )
- ▶ In the field experiment:  $T$  randomly assigned,  
 $\Pr(T = 1) = 2/3$ .
- ▶ We suppose this is the first of two stages of an experiment  
(with  $\kappa = .5$ ).
- ▶ How would we want to assign treatment in second stage to  
best estimate average treatment effect?

# Example 1: Karlan-List

Table: Karlan-List Experiment

|                           | $\hat{\mu}_0$ | $\hat{\sigma}_0^2$ | $\hat{\mu}_1$ | $\hat{\sigma}_1^2$ | $\pi^*$ |
|---------------------------|---------------|--------------------|---------------|--------------------|---------|
| Blue State<br>( $X = 0$ ) | 0.90          | 73.44              | 0.89          | 67.74              | 0.49    |
| Red State<br>( $X = 1$ )  | 0.69          | 57.01              | 1.06          | 97.67              | 0.57    |

- ▶ Variance using adaptive rule: 291
- ▶ Variance using nonadaptive rule: 320
- ▶ Can achieve same precision with 4558 fewer observations.

## Example 2: Progresa

- ▶ Large-scale randomized experiment in Mexico
- ▶ Randomly allocated cash and nutritional supplements to families (with conditions)
- ▶ Similar experiments conducted or begun in Colombia, Ecuador, Honduras, Nicaragua
- ▶ Gertler, Martinez, and Rubio-Codina (2006) report conditional means and variances and sample sizes
- ▶ So we can apply our procedure without access to raw data.

Table: Progresa Experiment, Number of Draft Animals

|                            | $\hat{\mu}_0$ | $\hat{\sigma}_0^2$ | $\hat{\mu}_1$ | $\hat{\sigma}_1^2$ | $p_{orig}$ | $\pi^*$ |
|----------------------------|---------------|--------------------|---------------|--------------------|------------|---------|
| NoAgAssets<br>( $X = 0$ )  | 0.41          | 0.34               | 0.34          | 0.07               | 0.55       | 0.69    |
| Landless<br>( $X = 1$ )    | 0.49          | 0.79               | 0.44          | 0.37               | 0.67       | 0.59    |
| SmallerFarm<br>( $X = 2$ ) | 0.68          | 1.3                | 0.58          | 0.63               | 0.68       | 0.59    |
| BiggerFarm<br>( $X = 3$ )  | 0.83          | 1.2                | 0.87          | 1.83               | 0.62       | 0.45    |

Recommended probabilities differ from those used, but reduction in variance is quite small.

# Karlan and Wood (2017)

As discussed in Class 1.

First Wave:  $2/3$  control,  $1/3$  treatment

Second Wave: 2 treatments and 1 control arm.

- ▶ Prob. of treatment conditional on prior donation, etc.
- ▶ Overall  $1/3$  proportions in each arm.

# Discussion

- ▶ These approach requires discrete  $X_i$ .
- ▶ If  $X_i$  is continuous (or discrete and taking many values), could stratify, but it's not clear how best to choose stratification scheme.
- ▶ See Tabord-Meehan (2021) for one data-driven stratification procedure.
- ▶ Analysis depends on a specific objective (estimation of ATE); other objectives may lead to quite different solutions.