

Alex Shafer

Resume

EXPERIENCE

Sales Representative, Columbia Distributing

Portland/Yeon, OR — July 2016 - November 2019

Skills I have gained/Things I have learned as a Sales Associate

- How to identify a customer's needs.
- Responsible management of inventory/backstock.
- How to build effective, shoppable, and impactful displays.
- How the MVP and Supplier Satisfaction processes work.

Sales Associate, Columbia Distributing

Portland/Yeon, OR — September 2015 – July 2016

Skills I have gained/Things I have learned as a Sales Associate

- The OPEN Sales Process.
- How to write orders.
- How to use the technology/services provided to us (VIP, Tagify, Permatrack, Mas360).

Merchandiser, Columbia Distributing

Portland/Yeon, OR — June 2014 – September 2015

Accomplishments

- Great attendance and timeliness.
- Positive Performance Reviews
- Built strong relationships with store personnel, sales reps, and co-workers.

Head Coach, West Linn Youth Lacrosse

West Linn, OR — 2009-2010

I worked as a head coach for one of the 7th and 8th grade West Linn Youth Lacrosse teams for their 2009 and 2010 seasons. I oversaw scheduling/preparing/running practices, teaching skills relevant to the game, and implementing strategies and plays.

Accomplishments

- Made a positive impact on my players both on and off the field.
- Winning records for both seasons.

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EDUCATION

The Art Institute of Portland

Portland, OR — 2011-2014

Studied Visual 3D Modeling for Games and Film and Programming.

Clackamas Community College

Oregon City, OR — 2009-2010

Studied General Education.

Southern Oregon University

Ashland, OR — 2008-2009

Studied General Education, Web Design and Programming

West Linn High School

West Linn, OR — 2004-2007

Graduated in 2007. I was a multi-sport varsity athlete.

SKILLS

- Artistic.
- High Computer/Technology competency.
- Logical/Strategic/Tactical mindset.
- Warm, friendly, outgoing demeanor.
- Ability to think outside the box to find solutions.
- Mathematically inclined.

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